

WAYS AND MEANS COMMITTEE

5:00 p.m., Tuesday, July 17, 2018

Council Chambers

1207 Palm Boulevard

AGENDA

1. **Call to Order** and acknowledgement that the press and public had been duly notified of the meeting in accordance with the Freedom of Information Act
2. **Approval of Previous Meeting's Minutes**
Regular Meeting of June 19, 2018
3. **Citizens' Comments**
4. **Financial Statements – Treasurer Debbie Suggs**
 - A. Financial Statement
 - B. Tourism Schedules
 - C. Projects Worksheets
5. **Old Business**
6. **New Business**
 - A. Recommendation from the Personnel Committee for the award of a contract to The Mercer Group, Inc. for the recruitment of a City Administrator, Chief of Police and Assistant Director of Public Works for Maintenance and Facilities in an amount not to exceed \$39,000
 - B. Discussion of replacement of 2 AC condensing units which serve the training room and lobby of the Public Safety Building
 - C. Discussion of the location of the Farmers' Market
7. **Miscellaneous Business – None**

Next Meeting Date: 5:00 p.m., Tuesday, September 21, 2018
8. **Executive Session – if needed**
9. **Adjournment**

WAYS and MEANS COMMITTEE

5:00 p.m., Tuesday, July 17, 2018

The regular meeting of the Ways and Means Committee was called to order at 5:00 p.m., Tuesday, July 17, 2018 in Council Chambers of City Hall, 1207 Palm Boulevard, Isle of Palms, South Carolina. Present for the meeting were Councilmembers Bell, Buckhannon, Ferencz, Kinghorn, Moye, Rice and Smith, Chair Ward and Mayor Carroll, Interim Administrator Fragoso, Treasurer Suggs and Clerk Copeland; a quorum was present to conduct business.

1. Chair Ward called the meeting to order and acknowledged that the press and public were duly notified of the meeting in accordance with the Freedom of Information Act.

2. Approval of Previous Meeting's Minutes

MOTION: Councilmember Bell moved to approve the minutes of the regular meeting of June 19, 2018 as submitted; Councilmember Ferencz seconded and the motion PASSED UNANIMOUSLY.

3. Citizens' Comments

Rebecca Stephenson, 18 – 26th Avenue, was present as one (1) of two (2) managers for the IOP Farmers' Market, to address Council about the Agenda item about the possible re-location of the Farmers' Market. She stated that she has no objection to moving it from the County Park to the City's parking lot as long as the following needs could be met, i.e. free parking, electricity, if needed, permission to sell beer and wine on City property and some kind of seating for people to enjoy the food trucks and a cool drink. She thanked City Council for supporting the Farmers' Market.

MOTION: Mayor Carroll moved to re-order the Agenda to insert Item C under New Business at this point in the meeting; Councilmember Bell seconded and the motion PASSED UNANIMOUSLY.

6. New Business

C. Discussion of the location of the Farmers' Market

Councilmember Kinghorn noted that the City parking lot does not have restrooms.

Ms. Stephenson said that she did not think that the walk to the public restrooms would be a problem for attendees of the market, but it would make it difficult for the vendors to take a bathroom break. At the County Park, a vendor would typically ask the vendor next door to mind his booth while he goes to the on-site restrooms.

When Councilmember Kinghorn asked Ms. Stephenson if she had a preference for a location, she responded that, if the City could provide the same amenities that they enjoyed last year, she did not have a preference. She noted that a goal of the market was to have more involvement by local businesses, and that would be more likely to happen if the market were held in the parking lot.

Councilmember Smith stated that the Recreation Committee discussed the possibility of holding the market on City property, but, for the reasons stated by Ms. Stephenson, the Committee concluded that the County Park was the best location. Based on that discussion, City staff investigated a way for market attendees to park for free and succeeded in getting a fee of twelve hundred dollars (\$1,200) for the eight markets; this amount was approved by Council and included in the FY19 budget.

Councilmember Rice voiced confusion about why this item was included in the Agenda since Council discussed and subsequently added the cost of offering free parking for attendees and the funds to compensate the volunteer managers for their time in the FY19 budget. In addition, she thought that re-locating the market at this late date would only confuse the public. She asked the Chair why he had added it to the Agenda.

Chair Ward said that he had added it to the Agenda after he was contacted by a Front Beach merchant who expressed a desire to participate if the market was held in the City's parking lot.

No member of the Committee came forward with a motion to relocate the Farmers' Market; therefore, the Chair indicated that the market would operate in the County Park as it did last year.

4. Financial Statements – Treasurer Suggs

A. Financial Statement

Treasurer Suggs stressed that the financial statement for June 30, 2018 was preliminary and unaudited for the FY18 budget. She informed the Committee that the City would receive or accrue funds and maybe some invoices possibly through August reflective of FY18; she stated that the auditors would begin their work in September. Per the Treasurer, General Fund revenues were ninety-nine percent (99%) collected and ninety-six percent (96%) expended. Reviewing General Fund revenue, Treasurer Suggs commented that the City would receive three (3) additional months' of Local Option Sales Taxes; Business Licenses exceeded the budget as a result of a one-time settlement and approximately fifty thousand dollars (\$50,000) from Great Lakes Dredge and Dock. General Fund cash was at three million eight hundred dollars (\$3,800,000) that represent thirty-five percent of annual General Fund expenses.

B. Tourism Schedules

Municipal Accommodations Taxes and the Beach Preservation Fee Fund are running two percent (2%) ahead of FY17. Although the Charleston County Accommodations Pass-through ended the year down sixteen percent (16%) from FY17, Treasurer Suggs reminded the Committee that Charleston County was not obligated to send these funds to the City; she noted that, according to the County, these funds will increase in FY19. The City has not yet received the fourth quarter's State Accommodations Taxes. Based on the amount received in Hospitality Taxes in June, the Treasurer delved into the detail to learn why the collections were so far behind FY17; in her research she found that classifications errors had occurred in the conversion to the BS&A software, i.e. some hospitality taxes accounts were actually coded to business licenses. Since the population of taxpayers is low, she would review them individually to correct these errors going forward and to adjust the collections for FY18. Considered a good economic indicator, Local Option Sales Taxes were running five percent (5%) ahead of FY17.

C. Projects Worksheets

For Phase II Drainage, the major expense in June was for the eighth construction pay application of approximately ninety-seven thousand five hundred dollars (\$97,500). The renovations to the Front Beach restrooms and new boardwalk have been completed under budget and under contract; this schedule will be retired.

Treasurer Suggs directed attention to the Parking Revenue Summary she prepared and pointed out that the revenue from the kiosks in the parking lot was forty-six percent (46%) of fees in FY17 and that the number of transactions was down three percent (3%). The reduced revenue is attributed to the reduction in parking fees from eight dollars (\$8) a day during the week and ten dollars (\$10) per day on the weekends to one dollar (\$1) per hour and possibly to the rainy months of April and May.

Councilmember Smith commented that one (1) reason the fees in the lots were reduced was to draw visitors away from Palm Boulevard.

Councilmember Buckhannon remarked that the closure of the bridge on I-526 was also a likely contributor to the reduced parking revenue.

Based on the modest increase to the number of transactions, Councilmember Moye saw an indicator of the fact that the goal of turnover in the lots was not achieved.

Councilmember Kinghorn noted that beach visitors do not select a place to park based on cost.

Councilmember Bell has observed the density on Palm Boulevard between 21st and 41st Avenue become greater and greater; in some areas cars are parking three (3) deep. He anticipated the parking on Palm to dramatically change once the signs are installed and enforcement begins for parallel parking only.

Councilmember Buckhannon stated that he has seen increased parking on the side streets beyond 41st Avenue up to 45th Avenue.

5. Old Business – None

6. New Business

A. Recommendation from the Personnel Committee for the award of a contract to The Mercer Group, Inc. for the recruitment of a City Administrator, Chief of Police and Assistant Director of Public Works for Maintenance and Facilities in an amount not to exceed \$39,000

MOTION: Councilmember Ferencz moved to hire The Mercer Group in amount not to exceed \$39,000 to do the work detailed above; Councilmember Rice seconded.

Mayor Carroll explained that the Personnel Committee narrowed the field of search firms to three (3), and each member of the Committee was assigned a firm to vet by calling several of their past customers.

Councilmember Rice was assigned to investigate The Mercer Group and spoke with the mayors of Kiawah and Sun Valley, Idaho and the City Administrator for Hanover, New Hampshire. All three (3) gave The Mercer Group high marks. She also noted that, of the three (3) firms considered, The Mercer Group was the lowest cost. One of the people the Councilmember interviewed stated that Jim Mercer was “the dean of government search nationwide.”

Councilmember Rice told the Committee that the Personnel Committee agreed that not one (1) of the proposals stood out above the others in excellence or particularly grabbed their attention. After the vetting of The Mercer Group, she was confident that the Personnel Committee was making a good recommendation to Council and that they would do a good job for the City as it looks for a City Administrator, Chief of Police and an Assistant Director of Public Works for Facilities and Maintenance.

Councilmember Moye told the Committee that each municipality he talked to advocated for the use of search firms when looking to fill key positions.

Chair Ward was told that the Committee’s vote was unanimous to recommend The Mercer Group.

Councilmember Ferencz cautioned Council that she was told the market for government positions was thin; the most qualified candidates have chosen to go into private businesses where the money is better. With that information in mind, she said the City might go through more than one (1) round of interviews, but, on the other hand, due to their longevity in the market and their reputation, the statement was made that The Mercer Group has a good base of people.

VOTE: The motion PASSED UNANIMOUSLY.

B. Discussion of replacement of 2 AC condensing units which serve the training room and lobby of the Public Safety Building

Chief Graham reported that one (1) unit was “shot” and the other was failing; additionally, a lift truck will be needed to install one (1) unit since it is located on the roof. She thought it was sensible to replace both at the same time; she reminded the Committee that the units at the PSB were ten (10) years old, a reasonable useful life for air conditioning units. She has acquired one (1) quote and expects two (2) more tomorrow.

Interim Administrator Fragoso told the Committee that staff was drafting the Ways and Means Agenda and requested of the Chair to add it to the Agenda since the Committee does not plan to meet in August. Since that time, the Chief has received one (1) quote for approximately ninety-one hundred dollars (\$9,100) which is below the threshold the Purchasing Agent is authorized to approve.

Responding to Chair Ward’s question if this purchase was included in the FY19 budget, the Interim Administrator answered that the units would be funded from money budgeted

for the Hill Report maintenance and that it would be split between the Fire and the Police Departments.

MOTION: Councilmember Rice moved to approve up to \$15,000 for the replacement of 2 AC units at the PSB; Councilmember Moye seconded.

When Mayor Carroll asked about the status of the roof of the PSB since it is planned to be replaced in this fiscal year, Chief Graham said that she had been told the roofers could work around the units.

VOTE: The motion PASSED UNANIMOUSLY.

7. Miscellaneous Business – None

Nest Meeting Date: 5:00 p.m., Tuesday, September 18th in Council Chambers

8. Executive Session – not needed

9. Adjournment

MOTION: Councilmember Buckhannon moved to adjourn the meeting at 5:45 p.m.; Mayor Carroll seconded and the motion PASSED UNANIMOUSLY.

Respectfully submitted;

Marie Copeland
City Clerk

City of Isle of Palms
Financial Statement Summary as of June 30, 2018 PRELIMINARY & UNAUDITED
(Dollars in Thousands)

	REVENUES				TRANSFERS IN / (OUT)				EXPENDITURES				Ending Fund Balance
	Actual	Budget	Diff	% of Bud	Actual	Budget	Diff	% of Bud	Actual	Budget	Diff	% of Bud	
General	\$ 9,879	\$ 9,957	\$ (78)	99%	873	939	\$ (66)	93%	\$ 10,438	\$ 10,896	\$ (458)	96%	\$ 3,448
Capital Projects	1,246	723	523	172%	325	325	-	0%	1,871	3,460	(1,589)	54%	4,241
Muni Accom Tax	1,240	1,414	(174)	88%	(593)	(648)	55	92%	787	1,611	(824)	49%	1,459
Hospitality Tax	655	700	(45)	94%	(261)	(595)	334	44%	302	516	(214)	59%	965
State Accom Tax	1,192	1,671	(479)	71%	(766)	(814)	48	94%	1,134	2,181	(1,047)	52%	1,459
Beach Restoration	10,792	13,332	(2,540)	81%	2,151	1,672	479	0%	13,877	15,004	(1,127)	92%	(934)
Beach Preservation	799	968	(169)	83%	(1,747)	(1,273)	(474)	137%	275	534	(259)	51%	999
Marina	370	407	(37)	91%	436	804	(368)	54%	285	272	13	105%	6,067
Disaster Recovery	26	18	8	144%	-	-	-		352	5	347	7040%	2,042
All Other	177	170	7	104%	(418)	(410)	(8)	102%	215	211	4	102%	260
	-												
Total All Funds	\$ 26,376	\$ 29,360	\$ (2,984)	90%	\$ 0	\$ -	\$ 0		\$ 29,536	\$ 34,690	\$ (5,154)	85%	\$ 20,006

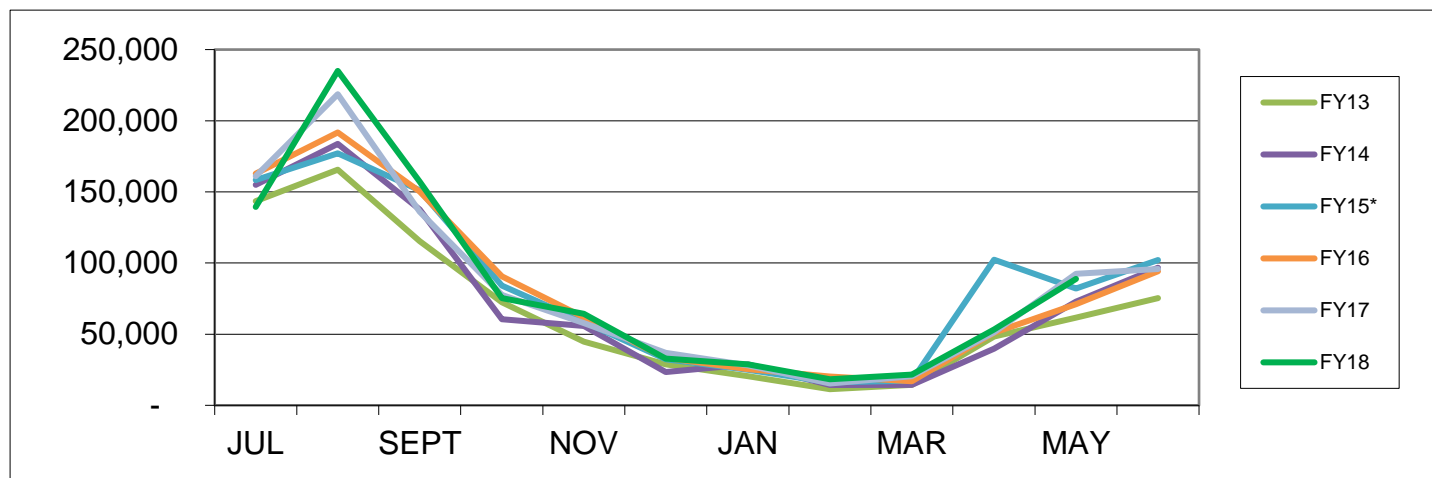
General Fund YTD Revenues Compared to Budget and Prior Year					
	YTD Actual	FY18 Budget	% of Budget	FY17 YTD	% of Prior YTD
Prop Tax	4,321	4,340	100%	4,301	100%
LO Sales Tax	613	715	86%	732	84%
Business Lic	1,420	1,095	130%	1,162	122%
Rental Lic	482	510	95%	494	98%
Other Lic	1,219	1,497	81%	1,503	81%
Build Pmts	341	262	130%	303	113%
From State	175	257	68%	259	68%
Parking	676	707	96%	708	95%
All Other	632	574	110%	725	87%
Total	9,879	9,957	99%	10,187	97%

Cash Balances		
	6/30/2018	6/30/2017
General Fund	3,807	3,415
As a % of GF Exp	35%	33%
Capital Projects	3,376	4,071
Disaster Recovery	2,053	2,268
Beach Maint	-	400
Marina	745	686
Tourism Funds	3,141	4,105
Beach Restoration	155	4,949
Beach Preservation	1,005	2,105
Other Restricted	260	386
Total All Cash	14,541	22,385

General Fund YTD Expenditures 12 Month Target = 100%			
	YTD Actual	FY18 Budget	% of Bud
Mayor/Council	135	104	130%
General Govt	1,585	1,639	97%
Police	2,573	2,718	95%
Fire	3,205	3,251	99%
Public Works	1,256	1,254	100%
Build & Lic	390	459	85%
Recreation	960	1,016	94%
Judicial	241	319	76%
BSOs	93	136	68%
Total	10,438	10,896	96%
% of FY17 Budget Expended in June 2017			96%

City of Isle of Palms Municipal Accommodations Fee Collections

	FY13	FY14	FY15*	FY16	FY17	FY18
JUL	143,432	154,960	158,217	162,862	161,068	139,501
AUG	165,586	183,738	177,087	191,759	218,620	235,007
SEPT	115,349	137,686	151,064	150,212	136,141	157,274
OCT	72,344	60,449	84,113	90,691	77,500	75,353
NOV	44,768	55,789	58,716	61,918	57,777	64,256
DEC	28,736	23,420	32,277	33,233	36,937	32,877
JAN	20,498	28,793	24,860	25,309	28,217	28,859
FEB	11,340	14,273	16,123	20,313	15,332	18,317
MAR	14,305	14,492	17,406	16,918	20,485	21,562
APR	48,327	39,874	102,242	51,082	51,166	53,213
MAY	61,726	72,805	81,975	70,954	92,529	88,875
JUNE	75,305	96,749	102,138	94,270	95,768	
Deduct last July	(143,432)	(154,960)	(158,217)	(162,862)	(161,068)	(139,501)
Add next July	154,960	158,217	162,862	161,068	139,501	
Total Fiscal Year	813,244	886,286	1,010,862	967,728	969,974	775,593
	Incr from FY12 -67%	Incr from FY13 9%	Incr from FY14 14%	Incr from FY15 -4%	Incr from FY16 0%	Incr from FY16 2%

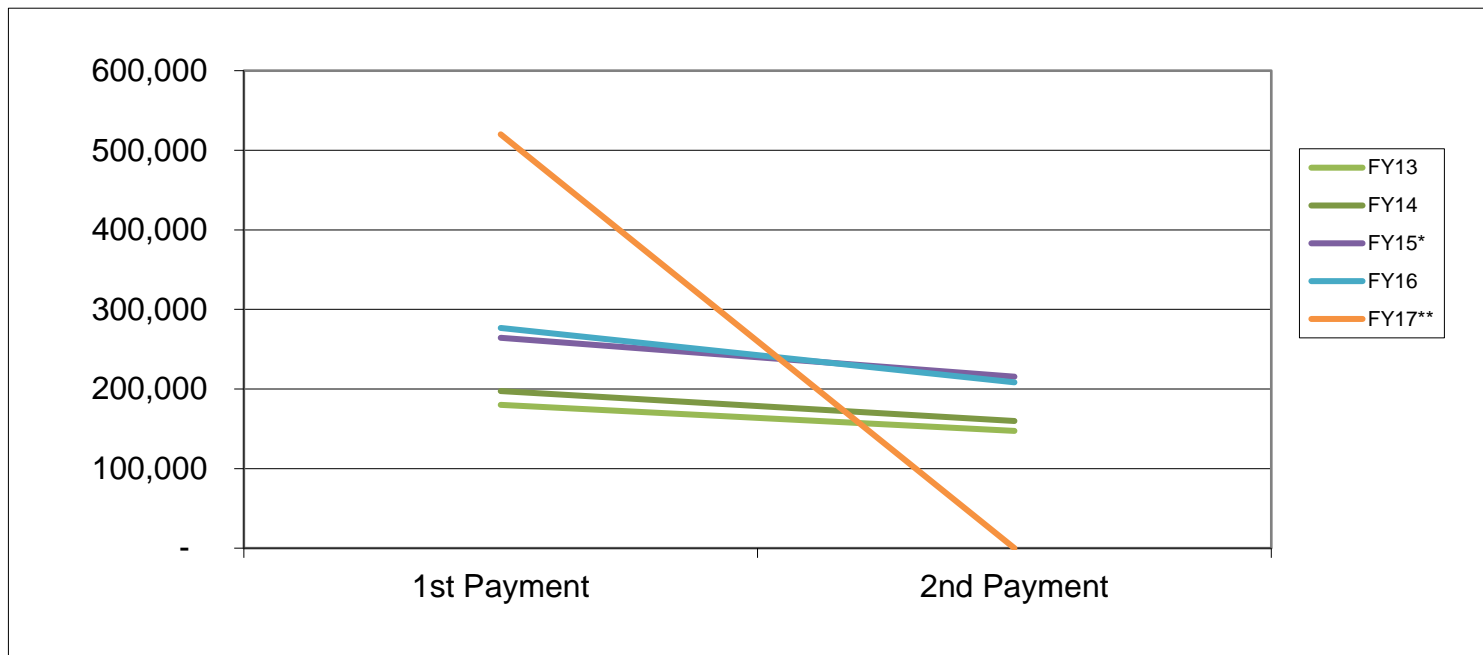


* April 2015 includes \$52,496 one-time revenue related to settlement from online travel companies.

City of Isle of Palms Revenue From Charleston County Accommodations Tax Pass-Through

	FY13	FY14	FY15*	FY16	FY17**	FY18**
1st Payment	180,073	197,400	264,335	276,704	520,000	327,750
2nd Payment	147,340	159,791	215,479	208,390	-	109,250
Total Fiscal Yr	327,413	357,191	479,813	485,093	520,000	437,000

5%	0	34%	1%	7%	-16%
Incr from FY12	Incr from FY13	Incr from FY14	Incr from FY15	Incr from FY16	Incr from FY17

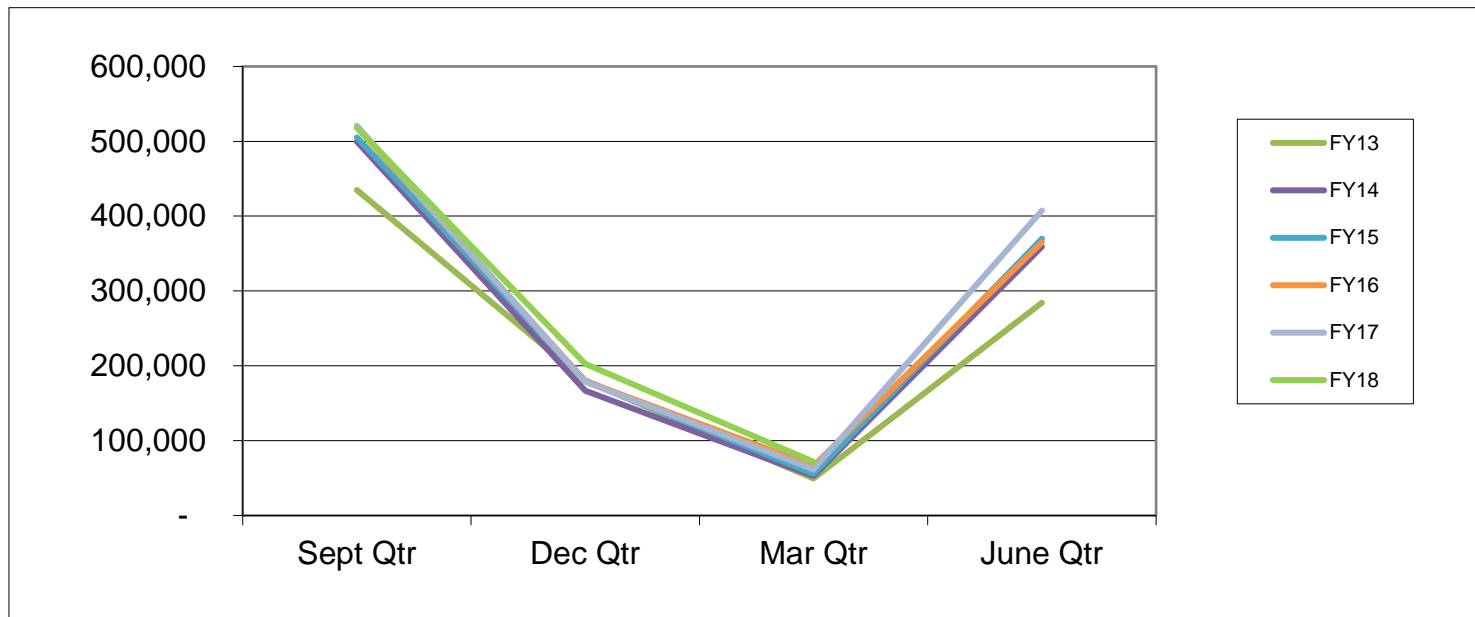


* Beginning in FY15, Charleston County increased its pass-through % from 20% to 25% of County Atax collected on the Isle of Palms.

** Only one payment received for all of FY17. County personnel indicate there will be a smaller 2nd payment in FY18.

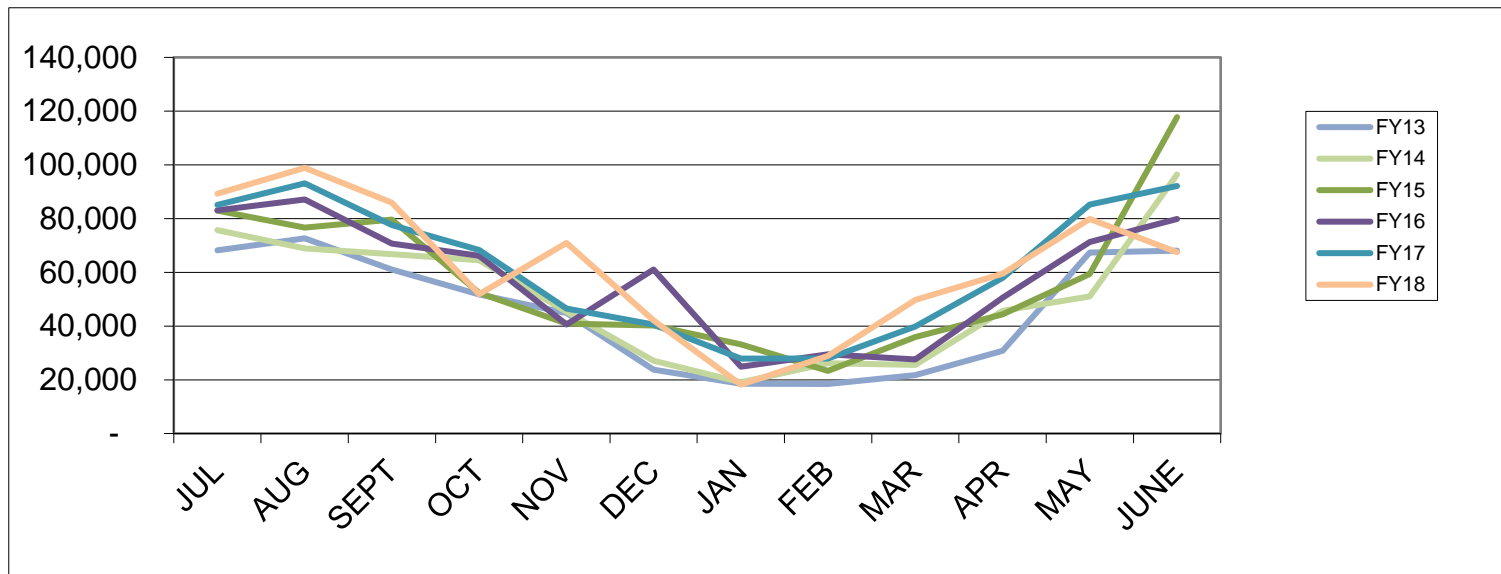
City of Isle of Palms State Accommodations Tax Collections Tourism-Related Portion Only

	FY13	FY14	FY15	FY16	FY17	FY18
Sept Qtr	434,909	499,676	505,199	518,796	520,784	518,028
Dec Qtr	180,375	166,673	179,923	179,446	178,830	202,803
Mar Qtr	49,490	52,817	55,913	66,294	61,586	71,773
June Qtr	284,447	359,094	369,976	364,938	407,460	
Total Fiscal Yr	949,221	1,078,259	1,111,010	1,129,474	1,168,660	792,604
	0 Incr from FY12	13.6% Incr from FY13	3.0% Incr from FY14	1.7% Incr from FY15	3.5% Incr from FY16	4.1% Incr from FY17



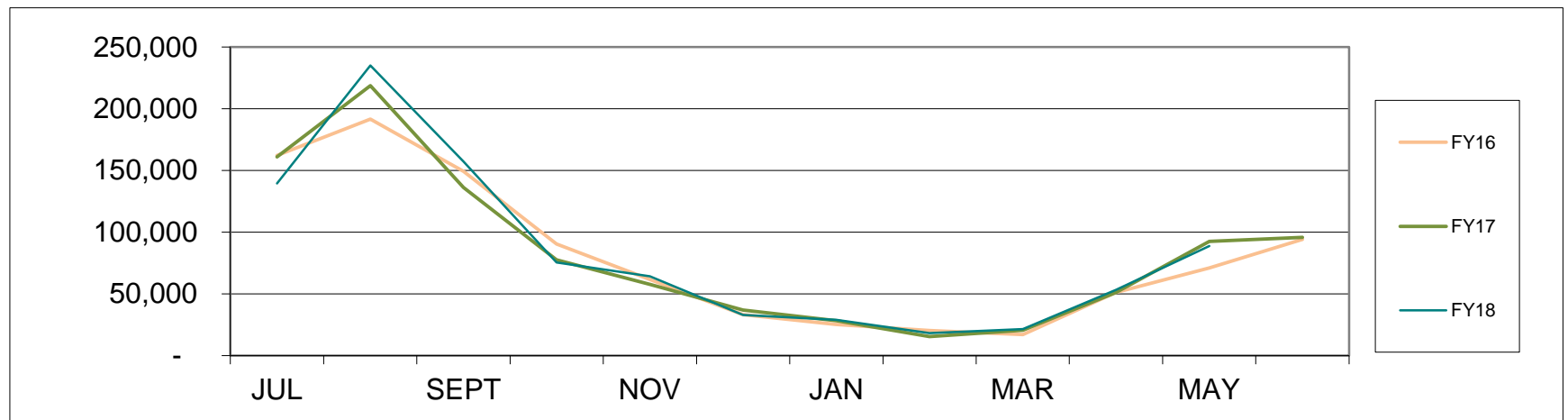
City of Isle of Palms Hospitality Tax Collections

	FY13		FY14		FY15		FY16		FY17		FY18	
	Taxes Paid	# of Payers	Taxes Paid	# of Payers	Taxes Paid	# of Payers	Taxes Paid	# of Payers	Taxes Paid	# of Payers	Taxes Paid	# of Payers
JUL	68,205	32	75,718	28	82,898	28	83,038	31	85,051	29	89,309	28
AUG	72,645	29	68,958	25	76,606	29	87,110	29	93,123	27	98,883	27
SEPT	60,986	32	66,779	26	79,619	32	70,725	32	77,619	29	85,969	33
OCT	51,790	23	64,513	25	52,308	33	66,113	34	68,348	27	51,842	32
NOV	44,842	30	45,325	25	40,949	26	40,576	12	46,488	24	70,905	34
DEC	23,773	24	27,092	25	40,157	22	61,052	30	40,557	26	42,141	32
JAN	18,483	27	19,057	26	33,166	31	24,864	26	27,883	26	18,203	24
FEB	18,431	18	26,164	21	23,297	25	29,443	21	27,947	22	28,826	25
MAR	21,719	24	25,564	21	35,894	26	27,586		39,785	26	49,744	
APR	30,820	17	45,637	24	44,335	26	50,531	25	57,961	28	59,494	
MAY	67,338	28	50,987	28	59,407	28	71,297	32	85,246	29	79,870	
JUNE	68,045	26	96,425	29	117,761	33	79,858	30	92,137	29	67,425	
Deduct last July	(68,205)		(75,718)		(82,898)		(83,038)		(85,051)		(89,309)	
Add next July	75,718		82,898		83,038		85,051		89,309			
Total Fiscal Year	554,590		619,399		686,537		694,206		746,402		653,304	
	Incr fr FY12	#REF!	Incr fr FY13	12%	Incr fr FY14	11%	Incr fr FY15	1%	Incr fr FY16	8%	Incr fr FY17	0%



City of Isle of Palms Beach Preservation Fee

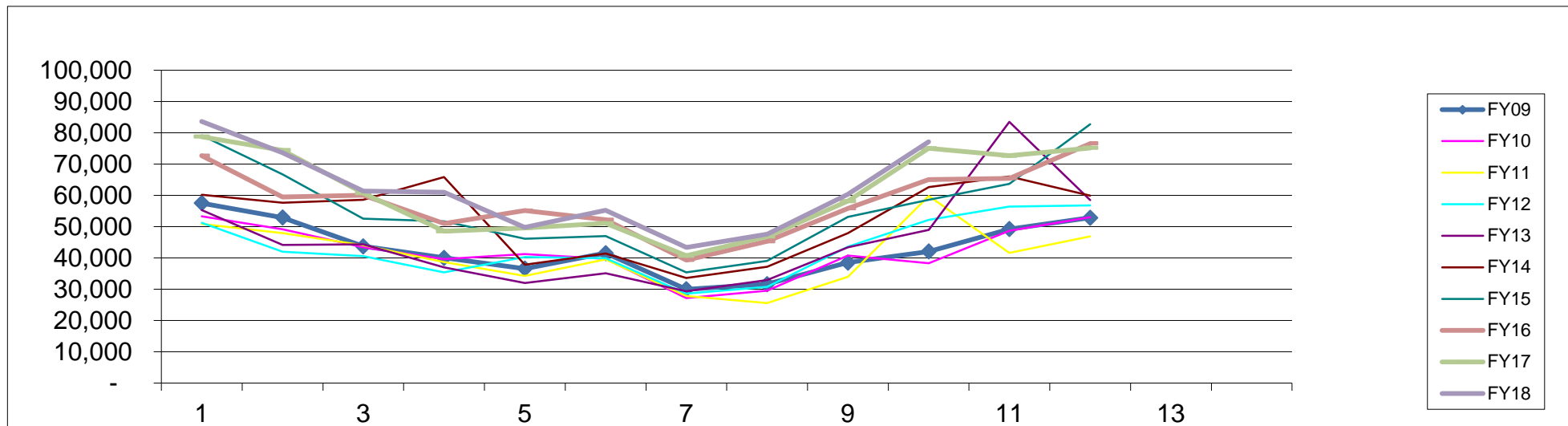
	FY15	FY16	FY17	FY18
JUL		162,228	161,068	139,501
AUG		191,610	218,620	235,007
SEPT		149,350	136,141	157,274
OCT		90,398	77,500	75,353
NOV		61,647	57,777	64,256
DEC		33,233	36,937	32,877
JAN		25,309	28,217	28,859
FEB	13,997	20,313	15,332	18,317
MAR	16,526	16,918	20,485	21,562
APR	49,060	51,082	51,166	53,213
MAY	81,384	70,954	92,529	88,875
JUNE	102,031	94,270	95,768	
Deduct last July	-	(162,228)	(161,068)	(139,501)
Add next July	162,228	161,068	139,501	
Total Fiscal Year	425,226	966,152	969,974	775,593
		Incr from FY16	Incr from FY17	
		0%	2%	



City of Isle of Palms Local Option Sales Tax Collections

	FY09	FY10	FY11	FY12	FY13	FY14	FY15	FY16	FY17	FY18
AUG	57,548	53,285	50,901	51,225	55,308	60,148	79,157	72,684	78,763	83,614
SEPT	52,919	49,130	47,910	41,968	44,160	57,629	66,742	59,485	74,435	73,671
OCT	43,711	43,413	44,096	40,583	44,387	58,596	52,592	60,091	60,675	61,352
NOV	40,054	39,643	38,647	35,340	37,002	65,846	51,671	50,987	48,526	61,040
DEC	36,609	41,243	34,280	40,294	32,013	37,848	46,175	55,100	49,536	49,732
JAN	41,553	39,722	39,535	39,952	35,124	41,441	47,026	52,199	51,084	55,282
FEB	29,998	27,201	27,808	28,563	29,382	33,630	35,387	39,321	40,694	43,314
MAR	31,624	29,508	25,569	30,796	32,904	37,132	39,091	45,304	46,832	47,589
APR	38,531	40,784	33,966	43,572	43,437	47,960	53,077	55,848	58,126	60,349
MAY	42,036	38,321	59,859	52,169	48,957	62,684	58,550	65,020	75,033	77,153
JUNE	49,214	48,722	41,631	56,454	83,452	65,995	63,722	65,457	72,661	
JULY	52,844	53,016	46,891	56,799	58,510	59,932	82,715	76,581	75,171	
Total Fiscal Year	516,642	503,988	491,091	517,717	544,635	628,841	675,906	698,077	731,537	613,096
	Decr from FY08 -8%	Decr from FY09 -2%	Decr from FY10 -3%	Incr from FY11 5%	Incr from FY12 5.2%	Incr from FY13 15.5%	Incr from FY14 7.5%	Incr from FY15 3.3%	Incr from FY16 4.8%	Incr from FY17 5.0%

FY14 Incls. 1-time
pmt related to
James Island



City of Isle of Palms
Phase II Drainage - 45th - 52nd Avenue

G/L Account: 204640.5084

PROJECT COST:

Design & Engineering Contract - Phase II - 45th to 52nd Avenues
 First Contract Amendment (bid package, easements, permitting, technical support during construction, etc)
 Low Bid Received with 15% Contingency, less change orders
 Potential Change Order - relocate water pipe

SUBTOTAL ESTIMATED COST:

PROJECT EXPENDITURES:

Inv. Date	Check #	Vendor	Description of Work
4/9/12	2818	Eadie's Construction	45th - 52nd Ave, TB inspection
4/25/12	2820	CSE	Phase II engineering, drawings
5/25/12	2826	CSE	Phase II engineering, drawings
6/25/12	2837	CSE	engineering, wetlands survey
7/25/12	2845	CSE	engineering, survey, wetlands & drawings
8/27/12	2854	CSE	survey, drawings and postage
9/25/12	2867	CSE	engineering and drawings
10/25/12	2872	CSE	engineering and surveys
11/26/12	2874	CSE	engineering, surveys, & wetlands
1/16/13	2881	CSE	engineering, drawings & wetlands
2/7/13	2887	CSE	engineering, drawings & wetlands
2/25/13	2891	CSE	engineering, survey & drawings
5/28/13	2914	CSE	engineering
6/25/13	2920	CSE	engineering
9/25/13	2932	CSE	engineering services
10/25/13	2935	CSE	engineering services
11/25/14	2980	CSE	engineering services
3/10/15	2990	Halversen & Associates	legal expenses related to easements
5/31/15	3002	Halversen & Associates	legal expenses related to easements
6/30/15	3012	Halversen & Associates	legal expenses related to easements
11/25/15	3036	CSE	eng svcs, drinking water & well issues w/ SC DHEC
12/28/15	3045	CSE	eng svcs, meeting with HOA
12/29/15	3046	Halversen & Associates	Drainage related legal fees Nov & Dec 2015
1/31/16	3058	Halversen & Associates	Drainage related legal fees Jan 2016
2/21/16	3068	Halversen & Associates	Drainage related legal fees Golf Cart Easement
3/1/16	3076	Halversen & Associates	Drainage related legal fees Golf Cart Easement
5/25/16	3089	CSE	eng svcs, site meeting WDYH easement
5/16/16	3090	Halversen & Associates	Legal fees, WDYH meeting, golf cart/IOPWSC easements
6/27/16	3096	CSE	revised drawing exhibits
6/28/16	3101	Halversen & Associates	Drainage related legal fees for June 2016
7/26/16	3103	CSE	Wild Dunes expansion meeting
9/26/16	3110	CSE	Wild Dunes expansion meeting, plan review
1/25/17	3130	CSE	Eng svcs, Phase II drainage

Phase II Drainage Project 45th-52nd Ave			
Engineering & Design	Construction	Contingency	Total
169,000			169,000
30,000			30,000
	2,381,000	328,150	2,709,150
		29,000	29,000
199,000	2,381,000	357,150	2,937,150

1,950			1,950
8,308			8,308
13,875			13,875
14,000			14,000
12,666			12,666
8,960			8,960
8,531			8,531
14,500			14,500
13,500			13,500
12,747			12,747
15,524			15,524
4,529			4,529
4,000			4,000
2,000			2,000
314			314
918			918
5,310			5,310
		1,705	1,705
		1,641	1,641
		12	12
100			100
180			180
		281	281
		540	540
		206	206
		96	96
400			400
		900	900
300			300
		108	108
625			625
1,225			1,225
1,540			1,540

City of Isle of Palms
Phase II Drainage - 45th - 52nd Avenue

G/L Account: 204640.5084

PROJECT COST:

4/25/17	3158	CSE	Drainage Phase II permit, drawings for bid package
5/25/17	3179	CSE	Bid package preparation
6/26/17	3177	CSE	Finalize bid package and advertisement
7/25/17	3183	CSE	Bid opening, review of tabulation
9/1/17	3194	CSE	Met with IOPWSC, prepare grant info
9/25/17	47982	CSE	preconstruction meeting
10/25/17	50205	CSE	property owners meeting, sketch flap gate
11/2/17	50195	IPW	construction pay app #1
11/27/17	50366	CSE	project management
12/22/17	50458	IPW Construction Group	construction pay app #2
12/27/17	50616	CSE	professional services & project mgt
2/5/18	50785	IPW Construction Group	construction pay app #3
2/26/18	50891	CSE	professional services & project mgt
2/28/18	50946	IPW	construction pay app #4
3/26/18	51084	CSE	professional services & project mgt
4/2/18	51223	IPW	construction pay app #5
4/25/18	51307	CSE	professional services & project mgt
5/8/18	51480	IPW	construction pay app #6
5/25/18	51592	CSE	professional services & project mgt
5/29/18	51876	IPW	construction pay app #7
6/25/18	51871	CSE	professional services & project mgt
6/28/18		IPW	construction pay app #8
6/30/18	various	Halversen & Associates	legal expense related to project, FY16-FY18

PROJECT FUNDING:

Residual funding, Phase I	81,738
FY13 City Reserve	87,262
FY14 City Reserve	200,000
FY15 City Budgeted Reserve	200,000
FY16 City Budgeted Reserve	200,000
FY17 City Budgeted Reserve	200,000
FY18 Muni Atax Budgeted Expense	552,289
FY18 City Budgeted Reserve (CPF)	135,967
CTC Grant Award for construction, Sept 2013	100,000
CTC Grant Award for construction, FY16	100,000
Rural Infrastructure Grant FY17	500,000
	<u>2,357,256</u>

SUBTOTAL SPENDING:

REMAINING TO SPEND:

Phase II Drainage Project 45th-52nd Ave			
Engineering & Design	Construction	Contingency	Total

600			600
12,590			12,590
4,687			4,687
2,837			2,837
1,292			1,292
1,054			1,054
524			524
	214,032		214,032
2,628			2,628
	113,388		113,388
450		400	850
	90,001		90,001
2,100			2,100
	83,772		83,772
3,506			3,506
	145,934		145,934
3,000			3,000
	213,316		213,316
750			750
	241,100		241,100
4,700			4,700
	97,479		97,479
		6,469	6,469

186,718.14	1,199,021.48	12,358.35	1,398,097.97
12,281.86	1,181,978.52	344,791.65	1,539,052.03

Total project funding	2,357,256
Total project spending to date	(1,398,098)
Total estimated remaining to spend	<u>(1,539,052)</u>
Shortfall	(579,894)
Less 6/30/17 reserve for General Drainage/Roads	(323,068)
Less request from Chas County	<u>(193,184)</u>
Remaining shortfall (currently < avail contingency)	(63,642)

City of Isle of Palms
Front Beach Restroom Renovation Project Worksheet

Contracts and Change Orders Received:

Liollio Contract for Field Verification/Design development/Constr docs/Permts/Bidding
Liollio Contract Administration contract update
Phillip Smith Contracting contract
Contractor Change Orders 2.15.18
Replace metal stall doors that were rusted (up to \$20k apprvd by Council 2/28/17)
Legal & Miscellaneous Estimates

Project Expenditures:

Invoice Date	Payee	Description of Work
1/26/2017	Liollio	field verification/design develop/copies
2/28/2017	Liollio	field verification/design develop/copies/mileage
3/22/2017	Liollio	field verification/design develop
4/30/2017	Liollio	field verif/design develop/construct docs
5/31/2017	Liollio	construct docs
6/27/2017	Liollio	construct docs
7/27/2017	Liollio	front end docs and plan room coordination
8/28/2017	Liollio	permitting & bidding
1/29/2018	Liollio	contruction oversight & copies - Jan 2018
2/22/2018	Phillip Smith Contracting	pay app #1
2/26/2018	Liollio	construction oversight - Feb 2018
3/22/2018	Phillip Smith Contracting	pay app #2
3/29/2018	Liollio	construction oversight - Mar 2018
4/20/2018	Phillip Smith Contracting	pay app #3
4/30/2018	Liollio	construction oversight - April 2018
various	Nature's Calling	portable toilets during construction
6/8/2018	Phillip Smith Contracting	add'l work - replaced 12 rusted stall doors
6/8/2018	Phillip Smith Contracting	pay app #4
6/29/2018	Liollio	construction oversight
Total paid		
Remaining on contracts		

FY17 Budget Spent State Atax Fund				32,021
FY 18 Budget				565,000
Contracts/Change Orders/Legal&Misc				(594,933)
Budget Funds Remaining				2,088

Design & Construction Oversight	Building Renovation	Boardwalk & Showers	Legal & Misc Expenses	Total
34,782				34,782
14,858				14,858
	193,147	296,475		489,622
	22,971	4,700		27,671
	18,000			18,000
			10,000	10,000
49,640	234,118	301,175	10,000	594,933

755			91	845
10,564			30	10,594
2,264				2,264
3,185			37	3,222
8,380			12	8,391
6,704				6,704
			999	999
2,931			296	3,227
1,486			72	1,558
	65,771	184,893		250,665
4,477				4,477
	84,093	47,911		132,005
5,497				5,497
	46,974	34,796		81,770
1,999				1,999
			3,914	3,914
	18,000			18,000
	19,279	33,574		52,853
1,399			121	1,519
49,640	234,117	301,175	5,572	590,504
0	0	(0)	4,428	4,429

City of Isle of Palms
Parking Revenue Summary
Summer 2018

	On-Street Kiosks #1-11	Parking Lot Kiosks #12-16	Total Kiosks
Mar-18	22,651	7,770	30,421
Apr-18	46,892	34,014	80,906
May-18	60,937	23,825	84,762
Jun-18	72,583	42,175	114,758
Jul-18	-	-	-
Aug-18	-	-	-
Sep-18	-	-	-
Oct-18	-	-	-
YTD Summer 2018	203,064	107,784	310,848

Compare to Summer 2017

NOTE: Lot rates went from \$10/\$8 daily in 2017 to \$1 hrly in 2018)

DOLLARS	STREET	LOTS	TOTAL
YTD Summer 2017	188,360	190,133	378,493
YTD Summer 2018	203,064	107,784	310,848
Less March 1-19*	(15,684)	(5,981)	(21,664)
March 20-May 31, 2018	187,380	101,803	289,184
Increase/(Decrease)	(980)	(88,330)	(89,309)
% Increase/(Decrease)	-1%	-46%	-24%

# OF TRANSACTIONS	STREET	LOTS	TOTAL
YTD May Summer 2017	56,492	24,263	80,755
YTD May Summer 2018	64,521	24,259	88,780
Less March 1-19*	(5,613)	(718)	(6,331)
March 20-May 31, 2018	58,908	23,541	82,449
Increase / (Decrease)	2,416	(722)	1,694
% Increase/(Decrease)	4%	-3%	2%

* Meters opened March 20 in 2017 and March 1 in 2018. Activity from 3/1/18 to 3/19/18 was deducted to get an apples to apples comparison to 2017.

Fund 10 GENERAL FUND

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
	Cash	1,012,611.17	1,750,708.12
	Investments	2,466,885.92	2,056,168.96
	Accounts Receivable	660,899.96	84,990.83
	Other Assets	22,508.79	29,394.98
	Due From Other Funds	121,638.33	3,892.44
	Total Assets	4,284,544.17	3,925,155.33
*** Liabilities ***			
	Accounts Payable	67,458.61	42,195.17
	Liabilities-ST	333,641.02	388,416.70
	Due To Other Funds	702,530.89	0.00
	Deferred Inflows	46,473.00	46,473.00
	Total Liabilities	1,150,103.52	477,084.87
*** Fund Balance ***			
	Unassigned	2,557,830.00	2,762,426.79
	Restricted	372,013.86	372,013.86
	Total Fund Balance	2,929,843.86	3,134,440.65
	Beginning Fund Balance	2,929,843.86	3,134,440.65
	Net of Revenues VS Expenditures	204,596.79	313,629.81
	Ending Fund Balance	3,134,440.65	3,448,070.46
	Total Liabilities And Fund Balance	4,284,544.17	3,925,155.33

Fund 20 CAPITAL PROJECTS FUND

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
	Cash	25,714.52	224,291.76
	Investments	4,045,302.75	3,151,216.46
	Accounts Receivable	3,025.00	0.00
	Other Assets	0.00	0.00
	Due From Other Funds	721,944.82	1,083,000.00
	Total Assets	4,795,987.09	4,458,508.22
*** Liabilities ***			
	Accounts Payable	154,758.20	217,763.70
	Due To Other Funds	100,000.00	0.00
	Deferred Inflows	0.00	0.00
	Total Liabilities	254,758.20	217,763.70
*** Fund Balance ***			
	Unassigned	1,331,840.58	2,317,968.39
	Restricted	2,223,260.50	2,223,260.50
	Total Fund Balance	3,555,101.08	4,541,228.89
	Beginning Fund Balance	3,555,101.08	4,541,228.89
	Net of Revenues VS Expenditures	986,127.81	(300,484.37)
	Ending Fund Balance	4,541,228.89	4,240,744.52
	Total Liabilities And Fund Balance	4,795,987.09	4,458,508.22

Fund 30 ACCOMMODATIONS FEE FUND

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
	Cash	127,005.68	91,063.41
	Investments	1,393,331.64	1,421,209.01
	Accounts Receivable	238,436.59	18,448.00
	Due From Other Funds	29,147.24	0.00
	Total Assets	1,787,921.15	1,530,720.42
*** Liabilities ***			
	Accounts Payable	34,140.94	67,603.14
	Due To Other Funds	154,104.04	3,892.44
	Total Liabilities	188,244.98	71,495.58
*** Fund Balance ***			
	Unassigned	994,615.99	998,800.74
	Restricted	600,875.43	600,875.43
	Total Fund Balance	1,595,491.42	1,599,676.17
	Beginning Fund Balance	1,595,491.42	1,599,676.17
	Net of Revenues VS Expenditures	4,184.75	(140,451.33)
	Ending Fund Balance	1,599,676.17	1,459,224.84
	Total Liabilities And Fund Balance	1,787,921.15	1,530,720.42

Fund 35 HOSPITALITY TAX FUND

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
	Cash	94,687.94	106,131.16
	Investments	696,547.02	860,325.42
	Accounts Receivable	89,309.42	0.00
	Due From Other Funds	998.96	0.00
	Total Assets	881,543.34	966,456.58
*** Liabilities ***			
	Accounts Payable	8,754.67	1,374.79
	Due To Other Funds	0.00	0.00
	Total Liabilities	8,754.67	1,374.79
*** Fund Balance ***			
	Unassigned	578,209.26	822,788.67
	Restricted	50,000.00	50,000.00
	Total Fund Balance	628,209.26	872,788.67
	Beginning Fund Balance	628,209.26	872,788.67
	Net of Revenues VS Expenditures	244,579.41	92,293.12
	Ending Fund Balance	872,788.67	965,081.79
	Total Liabilities And Fund Balance	881,543.34	966,456.58

Fund 40 VOLUNTEER FIRE DEPT

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
	Cash	202,129.15	187,884.42
	Accounts Receivable	0.00	0.00
	Other Assets	0.00	0.00
	Due From Other Funds	0.00	0.00
	Total Assets	202,129.15	187,884.42
*** Liabilities ***			
	Accounts Payable	0.00	102.02
	Due To Other Funds	0.00	0.00
	Total Liabilities	0.00	102.02
*** Fund Balance ***			
	Unassigned	203,755.94	202,129.15
	Total Fund Balance	203,755.94	202,129.15
	Beginning Fund Balance	203,755.94	202,129.15
	Net of Revenues VS Expenditures	(1,626.79)	(14,346.75)
	Ending Fund Balance	202,129.15	187,782.40
	Total Liabilities And Fund Balance	202,129.15	187,884.42

Fund 50 ACCOMMODATIONS TAX

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
	Cash	60,448.31	72,327.37
	Investments	1,733,408.69	1,449,014.84
	Accounts Receivable	595,517.98	0.00
	Other Assets	0.00	0.00
	Due From Other Funds	10,520.89	0.00
	Total Assets	2,399,895.87	1,521,342.21
*** Liabilities ***			
	Accounts Payable	203,332.28	62,388.72
	Liabilities-ST	0.00	0.00
	Due To Other Funds	29,147.24	0.00
	Deferred Inflows	0.00	0.00
	Total Liabilities	232,479.52	62,388.72
*** Fund Balance ***			
	Unassigned	1,498,140.60	1,566,540.93
	Restricted	600,875.42	600,875.42
	Total Fund Balance	2,099,016.02	2,167,416.35
	Beginning Fund Balance	2,099,016.02	2,167,416.35
	Net of Revenues VS Expenditures	68,400.33	(708,462.86)
	Ending Fund Balance	2,167,416.35	1,458,953.49
	Total Liabilities And Fund Balance	2,399,895.87	1,521,342.21

Fund 55 BEACH RESTORATION FUND

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
	Cash	53,415.90	155,306.46
	Investments	4,895,175.75	0.00
	Due From Other Funds	0.00	0.00
	Total Assets	4,948,591.65	155,306.46
*** Liabilities ***			
	Accounts Payable	65,426.85	6,715.50
	Due To Other Funds	0.00	1,083,000.00
	Deferred Inflows	4,883,164.80	0.00
	Total Liabilities	4,948,591.65	1,089,715.50
*** Fund Balance ***			
	Unassigned	0.00	0.00
	Total Fund Balance	0.00	0.00
	Beginning Fund Balance	0.00	0.00
	Net of Revenues VS Expenditures	0.00	(934,409.04)
	Ending Fund Balance	0.00	(934,409.04)
	Total Liabilities And Fund Balance	4,948,591.65	155,306.46

Fund 57 BEACH MAINTENANCE FUND

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
	Cash	40,843.59	0.00
	Investments	359,565.08	0.00
	Due From Other Funds	0.00	0.00
	Total Assets	400,408.67	0.00
*** Liabilities ***			
	Accounts Payable	0.00	0.00
	Due To Other Funds	0.00	0.00
	Total Liabilities	0.00	0.00
*** Fund Balance ***			
	Unassigned	397,366.80	400,408.67
	Total Fund Balance	397,366.80	400,408.67
	Beginning Fund Balance	397,366.80	400,408.67
	Net of Revenues VS Expenditures	3,041.87	(400,408.67)
	Ending Fund Balance	400,408.67	0.00
	Total Liabilities And Fund Balance	400,408.67	0.00

Fund 58 BEACH PRESERVATION FEE FUND

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
	Cash	79,106.97	49,729.63
	Investments	1,930,013.63	955,047.70
	Accounts Receivable	235,268.58	0.00
	Due From Other Funds	0.00	0.00
	Total Assets	2,244,389.18	1,004,777.33
*** Liabilities ***			
	Accounts Payable	23,206.05	6,199.24
	Due To Other Funds	0.00	0.00
	Total Liabilities	23,206.05	6,199.24
*** Fund Balance ***			
	Unassigned	1,307,547.23	2,221,183.13
	Total Fund Balance	1,307,547.23	2,221,183.13
	Beginning Fund Balance	1,307,547.23	2,221,183.13
	Net of Revenues VS Expenditures	913,635.90	(1,222,605.04)
	Ending Fund Balance	2,221,183.13	998,578.09
	Total Liabilities And Fund Balance	2,244,389.18	1,004,777.33

Fund 60 DISASTER RECOVERY RESERVE FUND

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
	Cash	25,615.04	51,093.14
	Investments	2,242,288.58	2,001,950.27
	Accounts Receivable	11,194.22	637.50
	Due From Other Funds	100,000.00	0.00
	Total Assets	2,379,097.84	2,053,680.91
*** Liabilities ***			
	Accounts Payable	0.00	0.00
	Due To Other Funds	0.00	0.00
	Deferred Inflows	11,371.03	11,371.03
	Total Liabilities	11,371.03	11,371.03
*** Fund Balance ***			
	Unassigned	2,292,978.96	2,367,726.81
	Total Fund Balance	2,292,978.96	2,367,726.81
	Beginning Fund Balance	2,292,978.96	2,367,726.81
	Net of Revenues VS Expenditures	74,747.85	(325,416.93)
	Ending Fund Balance	2,367,726.81	2,042,309.88
	Total Liabilities And Fund Balance	2,379,097.84	2,053,680.91

Fund 61 FEDERAL NARCOTICS FUND

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
Cash		5,910.92	(751.00)
Other Assets		0.00	0.00
Total Assets		5,910.92	(751.00)
*** Liabilities ***			
Accounts Payable		0.00	0.00
Due To Other Funds		0.00	0.00
Total Liabilities		0.00	0.00
*** Fund Balance ***			
Unassigned		6,441.60	5,910.92
Total Fund Balance		6,441.60	5,910.92
Beginning Fund Balance		6,441.60	5,910.92
Net of Revenues VS Expenditures		(530.68)	(6,661.92)
Ending Fund Balance		5,910.92	(751.00)
Total Liabilities And Fund Balance		5,910.92	(751.00)

Fund 62 STATE NARCOTICS FUND

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
Cash		7,341.79	3,892.55
Other Assets		0.00	0.00
Total Assets		7,341.79	3,892.55
*** Liabilities ***			
Accounts Payable		0.00	0.00
Due To Other Funds		0.00	0.00
Total Liabilities		0.00	0.00
*** Fund Balance ***			
Unassigned		7,863.13	7,341.79
Total Fund Balance		7,863.13	7,341.79
Beginning Fund Balance		7,863.13	7,341.79
Net of Revenues VS Expenditures		(521.34)	(3,449.24)
Ending Fund Balance		7,341.79	3,892.55
Total Liabilities And Fund Balance		7,341.79	3,892.55

Fund 64 VICTIMS ASSISTANCE FUND

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
	Cash	0.00	6,707.12
	Investments	12,039.26	0.00
	Due From Other Funds	1,531.93	0.00
	Total Assets	13,571.19	6,707.12
*** Liabilities ***			
	Accounts Payable	0.00	0.00
	Due To Other Funds	0.00	0.00
	Total Liabilities	0.00	0.00
*** Fund Balance ***			
	Unassigned	19,757.48	13,571.19
	Total Fund Balance	19,757.48	13,571.19
	Beginning Fund Balance	19,757.48	13,571.19
	Net of Revenues VS Expenditures	(6,186.29)	(6,864.07)
	Ending Fund Balance	13,571.19	6,707.12
	Total Liabilities And Fund Balance	13,571.19	6,707.12

Fund 66 AISLE OF PALMS FUND

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
	Cash	0.00	0.00
	Investments	14,937.87	0.00
	Total Assets	14,937.87	0.00
*** Fund Balance ***			
	Unassigned	21,887.47	14,937.87
	Total Fund Balance	21,887.47	14,937.87
	Beginning Fund Balance	21,887.47	14,937.87
	Net of Revenues VS Expenditures	(6,949.60)	(14,937.87)
	Ending Fund Balance	14,937.87	0.00
	Total Liabilities And Fund Balance	14,937.87	0.00

Fund 68 RECREATION BUILDING FUND

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
	Cash	78,536.59	62,332.36
	Accounts Receivable	0.00	0.00
	Due From Other Funds	0.00	0.00
	Total Assets	78,536.59	62,332.36
*** Liabilities ***			
	Accounts Payable	6,901.69	0.00
	Liabilities-ST	0.00	0.00
	Due To Other Funds	0.00	0.00
	Total Liabilities	6,901.69	0.00
*** Fund Balance ***			
	Unassigned	71,799.41	71,634.90
	Restricted	0.00	0.00
	Total Fund Balance	71,799.41	71,634.90
	Beginning Fund Balance	71,799.41	71,634.90
	Net of Revenues VS Expenditures	(164.51)	(9,302.54)
	Ending Fund Balance	71,634.90	62,332.36
	Total Liabilities And Fund Balance	78,536.59	62,332.36

Fund 90 ISLE OF PALMS MARINA

GL Number	Description	PERIOD ENDED 06/30/2017	PERIOD ENDED 06/30/2018
*** Assets ***			
	Cash	85,432.45	132,673.49
	Investments	600,178.87	612,518.57
	Accounts Receivable	64,860.97	33,072.00
	Fixed Assets	5,428,834.72	5,612,229.41
	Other Assets	0.00	0.00
	Due From Other Funds	0.00	0.00
	Total Assets	6,179,307.01	6,390,493.47
*** Liabilities ***			
	Accounts Payable	13,590.25	4,839.00
	Liabilities-ST	619,849.84	318,544.84
	Due To Other Funds	0.00	0.00
	Deferred Inflows	0.00	0.00
	Total Liabilities	633,440.09	323,383.84
*** Fund Balance ***			
	Unassigned	4,933,319.28	5,301,389.92
	Restricted	244,477.00	244,477.00
	Total Fund Balance	5,177,796.28	5,545,866.92
	Beginning Fund Balance	5,177,796.28	5,545,866.92
	Net of Revenues VS Expenditures	368,070.64	521,242.71
	Ending Fund Balance	5,545,866.92	6,067,109.63
	Total Liabilities And Fund Balance	6,179,307.01	6,390,493.47

PERIOD ENDING 06/30/2018

*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 10 - GENERAL FUND								
Account Type: Revenue								
10 4001	PROPERTY TAXES	58,814.16	3,618,975.56	3,650,000.00	31,631.42	3,631,129.98	18,870.02	99.48
10 4002	LOCAL OPTION SALES TAX	222,865.15	731,540.42	715,000.00	77,152.90	613,096.47	101,903.53	85.75
10 4003	PROPERTY TAX DEBT SERVICE PORT	6,842.67	682,376.62	690,000.00	5,979.04	689,770.35	229.65	99.97
10 4005	TELECOMMUNICATIONS LICENSES	1,106.75	22,355.66	24,000.00	0.00	20,073.90	3,926.10	83.64
10 4006	BUSINESS LICENSES	58,908.89	1,162,359.12	1,095,000.00	193,742.30	1,420,216.17	(325,216.17)	129.70
10 4007	INSURANCE LICENSES	632,974.57	657,872.19	636,000.00	422,167.99	455,384.97	180,615.03	71.60
10 4008	PUBLIC UTILITIES	744,792.19	814,752.84	830,000.00	661,897.62	737,176.81	92,823.19	88.82
10 4009	BUILDING PERMITS	24,212.00	302,870.80	262,000.00	27,038.00	341,137.96	(79,137.96)	130.21
10 4010	ANIMAL LICENSES	165.00	1,780.00	1,900.00	155.00	1,750.00	150.00	92.11
10 4011	RESIDENTIAL RENTAL LICENSES	(108.10)	493,865.56	510,000.00	1,945.50	481,699.86	28,300.14	94.45
10 4013	TRANSPORTATION NETWORK COMPANY	2,698.31	6,405.68	5,000.00	0.00	5,362.51	(362.51)	107.25
10 4075	COURT GENERATED REVENUES	53,753.80	263,440.42	275,000.00	40,316.59	212,343.91	62,656.09	77.22
10 4106	INTERGOVERNMENT TRANSFERS	0.00	14,656.00	0.00	0.00	0.00	0.00	0.00
10 4111	GRANT INCOME	91,545.43	152,298.43	0.00	0.00	83,222.41	(83,222.41)	100.00
10 4115	STATE SHARED FUNDS	23,338.17	94,652.61	100,000.00	0.00	70,014.51	29,985.49	70.01
10 4117	STATE SHARED FUNDS-ALCOHO	5,750.00	49,400.00	45,000.00	0.00	25,000.00	20,000.00	55.56
10 4501	MISCELLANEOUS	249.67	2,678.08	900.00	844.00	15,184.68	(14,284.68)	1,687.19
10 4502	PARKING LOT REVENUES	60,859.80	317,837.55	320,000.00	64,400.80	289,737.01	30,262.99	90.54
10 4504	SALE OF ASSETS	0.00	3,677.50	1,000.00	692.80	5,207.80	(4,207.80)	520.78
10 4505	INTEREST INCOME	1,602.25	16,656.86	15,000.00	3,869.41	34,543.89	(19,543.89)	230.29
10 4506	REC. INSTRUCTORS INCOME	9,631.00	164,584.25	166,000.00	8,533.00	177,100.00	(11,100.00)	106.69
10 4507	REC. PROGRAM INCOME	21,277.00	91,708.57	100,000.00	19,610.00	90,585.25	9,414.75	90.59
10 4509	KENNEL FEES	0.00	77.00	100.00	21.00	119.00	(19.00)	119.00
10 4511	STATE ACC TAX ADMIN FEE	37,593.05	114,896.92	112,000.00	0.00	79,719.54	32,280.46	71.18
10 4514	PARKING METER REVENUE	72,111.72	389,645.47	387,000.00	72,524.79	385,726.58	1,273.42	99.67
10 4515	CART PURCHASE REVENUE	825.00	3,975.00	4,000.00	1,125.00	4,800.00	(800.00)	120.00
10 4516	ALARM PERMIT REVENUE	395.00	1,790.00	1,500.00	70.00	1,295.00	205.00	86.33
10 4517	BREACH INLET BOAT RAMP FEES	300.00	2,000.00	2,400.00	0.00	1,800.00	600.00	75.00
10 4518	RESIDENTIAL PARKING GUEST BOOK	90.00	810.00	1,000.00	240.00	552.00	448.00	55.20
10 4525	TREE REPLACEMENT COLLECTIONS	2,150.00	7,100.00	7,500.00	1,085.00	5,610.00	1,890.00	74.80
10 4901	OPERATING TRANSFERS IN	280,998.65	1,142,992.65	1,264,349.00	203,694.00	1,197,567.00	66,782.00	94.72
10 5901	OPERATING TRANSFERS OUT	(1,176,837.00)	(1,276,837.00)	(324,998.00)	125,002.00	(324,998.00)	0.00	100.00
Total Revenue:		1,238,905.13	10,053,194.76	10,896,651.00	1,963,738.16	10,751,929.56	144,721.44	98.67
Account Type: Expenditure								
10 5001	SALARIES & WAGES	494,450.86	4,454,589.42	4,731,625.00	542,425.07	4,700,691.85	30,933.15	99.35
10 5002	OVERTIME WAGES	62,431.36	526,979.44	468,441.00	59,118.90	550,177.90	(81,736.90)	117.45
10 5003	PART-TIME WAGES	40,754.48	314,336.06	380,643.00	52,875.16	307,982.24	72,660.76	80.91
10 5004	FICA EXPENSE	44,712.17	395,973.19	426,925.00	48,817.66	415,050.14	11,874.86	97.22
10 5005	RETIREMENT EXPENSE	74,264.73	670,178.71	797,989.00	95,352.73	769,931.38	28,057.62	96.48
10 5006	GROUP HEALTH INSURANCE	70,167.76	659,916.67	723,147.00	63,634.21	724,421.46	(1,274.46)	100.18
10 5007	WORKERS COMPENSATION	0.00	196,072.83	223,743.00	(28,889.20)	178,942.80	44,800.20	79.98
10 5009	DEBT SERVICE - PRINCIPAL	96,000.00	518,000.00	526,000.00	102,000.00	526,000.00	0.00	100.00
10 5010	PRINT AND OFFICE SUPPLIES	5,660.24	56,104.34	59,500.00	4,899.40	56,468.79	3,031.21	94.91
10 5011	DEBT SERVICE - INTEREST	6,778.80	215,389.34	203,349.00	5,972.40	203,348.40	0.60	100.00
10 5013	BANK SERVICE CHARGES	455.45	6,170.62	6,500.00	639.33	6,386.32	113.68	98.25
10 5014	MEMBERSHIP AND DUES	1,794.00	12,060.37	14,135.00	860.00	10,480.27	3,654.73	74.14
10 5015	MEETINGS AND SEMINARS	5,297.15	27,645.28	21,550.00	2,612.81	23,562.73	(2,012.73)	109.34
10 5016	VEHICLE, FUEL & OIL	12,599.65	138,168.51	162,000.00	13,641.78	172,983.67	(10,983.67)	106.78
10 5017	VEHICLE MAINTENANCE	40,795.85	175,080.83	204,000.00	17,171.40	189,713.04	14,286.96	93.00
10 5020	ELECTRIC AND GAS	21,840.99	188,291.98	207,400.00	15,918.71	194,363.99	13,036.01	93.71
10 5021	TELEPHONE/CABLE	9,403.76	169,095.14	177,669.00	8,713.94	164,151.44	13,517.56	92.39
10 5022	WATER AND SEWER	2,015.59	22,514.29	25,560.00	0.00	29,028.80	(3,468.80)	113.57
10 5025	NON-CAPITAL TOOLS & EQUIPMENT	1,883.66	15,713.34	12,850.00	738.24	12,464.44	385.56	97.00

PERIOD ENDING 06/30/2018

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FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 10 - GENERAL FUND								
10 5026	MAINT & SERVICE CONTRACTS	14,739.19	182,083.77	234,709.00	13,563.38	200,060.80	34,648.20	85.24
10 5027	MACHINE/EQUIPMENT REPAIR	428.50	23,760.06	26,500.00	1,122.11	21,211.17	5,288.83	80.04
10 5041	UNIFORMS	10,149.04	43,812.81	50,165.00	5,458.41	51,549.55	(1,384.55)	102.76
10 5044	CLEANING/SANITARY SUPPLY	2,694.99	15,627.61	16,500.00	982.07	14,234.67	2,265.33	86.27
10 5049	MEDICAL AND LAB	2,685.98	25,801.93	24,200.00	2,918.15	23,537.92	662.08	97.26
10 5054	STREET SIGNS	0.00	2,443.88	4,000.00	0.00	1,702.62	2,297.38	42.57
10 5061	ADVERTISING	439.58	6,971.62	7,600.00	0.00	3,849.63	3,750.37	50.65
10 5062	INSURANCE	0.00	262,464.48	288,279.00	(1,102.00)	279,033.82	9,245.18	96.79
10 5063	RENT AND LEASES	1,534.16	16,801.44	21,250.00	1,087.98	15,202.13	6,047.87	71.54
10 5064	EMPLOYEE TRAINING	4,264.50	47,202.00	108,848.00	1,581.70	66,265.66	42,582.34	60.88
10 5065	PROFESSIONAL SERVICES	16,833.05	151,375.99	391,635.00	3,752.27	167,597.11	224,037.89	42.79
10 5066	TEMPORARY LABOR	13,343.36	179,551.26	177,450.00	7,804.80	183,540.52	(6,090.52)	103.43
10 5067	CONTRACTED SERVICES	0.00	918.32	6,000.00	19.98	8,085.09	(2,085.09)	134.75
10 5068	ELECTION EXPENSES	0.00	0.00	1,000.00	0.00	10,512.59	(9,512.59)	1,051.26
10 5079	MISC. & CONTINGENCY	3,942.14	31,537.83	37,510.00	5,401.07	33,350.13	4,159.87	88.91
10 5080	VOLUNTEER FIRE POINTS	0.00	1,218.75	2,000.00	0.00	721.25	1,278.75	36.06
10 5081	CANINE KENNEL EXPENSES	0.00	411.56	1,000.00	107.54	709.25	290.75	70.93
10 5088	5 & UNDER GROUPS	128.11	2,923.22	21,179.00	0.00	22,390.93	(1,211.93)	105.72
10 5089	GARBAGE CART PROCUREMENT	0.00	7,541.40	7,800.00	0.00	9,718.36	(1,918.36)	124.59
10 5091	PROGRAMS	10.21	2,542.66	3,000.00	70.36	2,854.93	145.07	95.16
10 5092	SPECIAL ACTIVITES/EVENTS	420.69	20,553.31	22,000.00	1,468.52	23,073.58	(1,073.58)	104.88
10 5093	SUMMER CAMPS	2,308.60	12,631.01	14,500.00	2,117.67	10,179.99	4,320.01	70.21
10 5095	THEME ACTIVITIES	297.32	1,083.58	2,000.00	0.00	2,098.67	(98.67)	104.93
10 5096	MIDDLE SCHOOL DANCES	414.46	1,724.71	2,500.00	0.00	2,302.61	197.39	92.10
10 5097	ADULT SPORTS	1,012.00	12,904.86	14,000.00	0.00	12,192.43	1,807.57	87.09
10 5098	YOUTH SPORTS	11,312.47	30,005.63	35,000.00	15,263.15	33,063.05	1,936.95	94.47
10 5099	KEENAGERS	0.00	2,423.92	3,000.00	0.00	3,111.63	(111.63)	103.72
Total Expenditure:		1,078,264.85	9,848,597.97	10,896,651.00	1,068,119.70	10,438,299.75	458,351.25	95.79
Fund 10 - GENERAL FUND:								
TOTAL REVENUES		1,238,905.13	10,053,194.76	10,896,651.00	1,963,738.16	10,751,929.56	144,721.44	98.67
TOTAL EXPENDITURES		1,078,264.85	9,848,597.97	10,896,651.00	1,068,119.70	10,438,299.75	458,351.25	95.79
NET OF REVENUES & EXPENDITURES		160,640.28	204,596.79	0.00	895,618.46	313,629.81	(313,629.81)	100.00

PERIOD ENDING 06/30/2018

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FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 20 - CAPITAL PROJECTS FUND								
Account Type: Revenue								
20 4106	INTERGOVERNMENT TRANSFERS	471,200.00	471,200.00	0.00	0.00	0.00	0.00	0.00
20 4111	GRANT INCOME	(471,200.00)	0.00	0.00	0.00	0.00	0.00	0.00
20 4501	MISCELLANEOUS REVENUE	7,099.00	8,099.00	0.00	30,000.00	1,196,945.34	(1,196,945.34)	100.00
20 4505	INTEREST INCOME	3,251.41	29,278.17	23,000.00	3,739.22	48,915.71	(25,915.71)	212.68
20 4901	OPERATING TRANSFERS IN	1,076,837.00	1,176,837.00	324,998.00	(125,002.00)	324,998.00	0.00	100.00
Total Revenue:		1,087,187.41	1,685,414.17	347,998.00	(91,262.78)	1,570,859.05	(1,222,861.05)	451.40
Account Type: Expenditure								
20 5013	BANK SERVICE CHARGES	0.00	0.00	60.00	0.00	0.00	60.00	0.00
20 5017	VEHICLE MAINTENANCE	0.00	0.00	0.00	0.00	8,526.46	(8,526.46)	100.00
20 5025	NON-CAPITAL TOOLS & EQUIPMENT	3,464.88	45,292.84	74,950.00	9,652.52	57,903.62	17,046.38	77.26
20 5026	MAINT & SERVICE CONTRACTS	4,998.80	37,289.00	201,466.00	0.00	28,857.13	172,608.87	14.32
20 5065	PROFESSIONAL SERVICES	3,892.50	29,093.90	18,000.00	0.00	19,498.65	(1,498.65)	108.33
20 5079	MISCELLANEOUS	0.00	0.00	75,000.00	0.00	0.00	75,000.00	0.00
20 5084	CIP 42TH-57TH AVE DRAINAGE	19,653.00	26,394.00	1,656,868.00	185,525.07	853,114.75	803,753.25	51.49
20 5085	CAPITAL OUTLAY	64,187.70	483,966.62	1,298,338.00	31,685.40	791,925.31	506,412.69	61.00
20 5086	DRAINAGE EXPENSE CONTINGENCIES	0.00	77,250.00	135,100.00	250.00	111,517.50	23,582.50	82.54
Total Expenditure:		96,196.88	699,286.36	3,459,782.00	227,112.99	1,871,343.42	1,588,438.58	54.09
Fund 20 - CAPITAL PROJECTS FUND:								
TOTAL REVENUES		1,087,187.41	1,685,414.17	347,998.00	(91,262.78)	1,570,859.05	(1,222,861.05)	451.40
TOTAL EXPENDITURES		96,196.88	699,286.36	3,459,782.00	227,112.99	1,871,343.42	1,588,438.58	54.09
NET OF REVENUES & EXPENDITURES		990,990.53	986,127.81	(3,111,784.00)	(318,375.77)	(300,484.37)	(2,811,299.63)	9.66

PERIOD ENDING 06/30/2018

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FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 30 - ACCOMMODATIONS FEE FUND								
Account Type: Revenue								
30 4105	ACCOM. FEE REVENUE	327,797.89	969,974.13	967,000.00	88,874.81	775,593.44	191,406.56	80.21
30 4106	COUNTY ACC. FEE REVENUE	0.00	520,000.00	437,000.00	0.00	437,000.00	0.00	100.00
30 4504	SALE OF ASSETS	0.00	5,495.00	0.00	0.00	6,215.00	(6,215.00)	100.00
30 4505	INTEREST INCOME	1,179.75	12,559.02	10,000.00	2,441.87	20,888.66	(10,888.66)	208.89
30 5901	OPERATING TRANSFERS OUT	(261,477.65)	(566,813.65)	(648,067.00)	(63,000.00)	(592,900.00)	(55,167.00)	91.49
Total Revenue:		67,499.99	941,214.50	765,933.00	28,316.68	646,797.10	119,135.90	84.45
Account Type: Expenditure								
30 5009	DEBT SERVICE - PRINCIPAL	64,000.00	64,000.00	68,000.00	68,000.00	68,000.00	0.00	100.00
30 5010	PRINT AND OFFICE SUPPLIES	2,721.05	19,912.05	24,300.00	2,130.58	13,733.08	10,566.92	56.51
30 5011	DEBT SERVICE - INTEREST	4,519.20	9,038.20	7,963.00	3,981.60	7,963.20	(0.20)	100.00
30 5013	BANK SERVICE CHARGES	5,065.07	27,662.64	25,100.00	3,892.44	26,602.44	(1,502.44)	105.99
30 5020	ELECTRIC AND GAS	3,462.71	42,936.04	43,800.00	3,535.43	41,759.34	2,040.66	95.34
30 5021	TELEPHONE/CABLE	535.63	1,829.35	19,500.00	630.80	8,355.48	11,144.52	42.85
30 5022	WATER AND SEWER	202.63	1,406.71	3,000.00	0.00	4,222.94	(1,222.94)	140.76
30 5025	NON-CAPITAL TOOLS & EQUIPMENT	14,465.43	37,351.90	18,400.00	2,999.56	16,275.00	2,125.00	88.45
30 5026	MAINT & SERVICE CONTRACTS	8,550.65	75,913.64	177,484.00	11,816.90	67,055.51	110,428.49	37.78
30 5027	MACHINE/EQUIPMENT REPAIR	91.33	26,301.29	22,000.00	0.00	11,831.62	10,168.38	53.78
30 5041	UNIFORMS	1,643.49	2,576.19	5,000.00	2,888.59	4,431.80	568.20	88.64
30 5054	STREET SIGNS	1,198.39	34,304.23	39,000.00	3,072.15	36,956.63	2,043.37	94.76
30 5062	INSURANCE	0.00	1,306.00	1,497.00	0.00	1,477.00	20.00	98.66
30 5065	PROFESSIONAL SERVICES	1,045.66	37,884.63	29,960.00	144.06	31,733.69	(1,773.69)	105.92
30 5067	CONTRACTED SERVICES	9,962.84	73,603.04	85,800.00	6,240.00	84,678.51	1,121.49	98.69
30 5079	MISCELLANEOUS	4,289.44	22,359.40	29,000.00	5,239.33	21,153.06	7,846.94	72.94
30 5085	CAPITAL OUTLAY	183,454.56	458,644.44	1,011,458.00	125,605.81	341,019.13	670,438.87	33.72
Total Expenditure:		305,208.08	937,029.75	1,611,262.00	240,177.25	787,248.43	824,013.57	48.86
Fund 30 - ACCOMMODATIONS FEE FUND:								
TOTAL REVENUES		67,499.99	941,214.50	765,933.00	28,316.68	646,797.10	119,135.90	84.45
TOTAL EXPENDITURES		305,208.08	937,029.75	1,611,262.00	240,177.25	787,248.43	824,013.57	48.86
NET OF REVENUES & EXPENDITURES		(237,708.09)	4,184.75	(845,329.00)	(211,860.57)	(140,451.33)	(704,877.67)	16.61

PERIOD ENDING 06/30/2018

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FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 35 - HOSPITALITY TAX FUND								
Account Type: Revenue								
35 4108	HOSPITALITY TAX	181,446.39	746,401.61	698,000.00	59,628.38	645,506.59	52,493.41	92.48
35 4504	SALE OF ASSETS	0.00	5,797.50	0.00	0.00	0.00	0.00	0.00
35 4505	INTEREST INCOME	445.71	3,761.56	2,200.00	1,256.12	10,476.21	(8,276.21)	476.19
35 5901	OPERATING TRANSFERS OUT	(22,839.75)	(274,161.75)	(594,723.00)	(126,694.00)	(261,330.00)	(333,393.00)	43.94
Total Revenue:		159,052.35	481,798.92	105,477.00	(65,809.50)	394,652.80	(289,175.80)	374.16
Account Type: Expenditure								
35 5009	DEBT SERVICE - PRINCIPAL	0.00	108,000.00	111,000.00	0.00	111,000.00	0.00	100.00
35 5010	PRINT AND OFFICE SUPPLIES	0.00	286.33	500.00	0.00	0.00	500.00	0.00
35 5011	DEBT SERVICE - INTEREST	0.00	17,087.32	23,180.00	0.00	23,180.42	(0.42)	100.00
35 5013	BANK SERVICE CHARGES	4.00	74.60	150.00	0.00	16.00	134.00	10.67
35 5025	NON-CAPITAL TOOLS & EQUIPMENT	15,353.67	39,362.30	31,000.00	6,859.54	15,536.42	15,463.58	50.12
35 5026	MAINT & SERVICE CONTRACTS	6,000.00	58,593.96	193,800.00	3,750.40	76,189.29	117,610.71	39.31
35 5067	CONTRACTED SERVICES	1,005.00	13,815.00	13,000.00	1,005.00	12,060.00	940.00	92.77
35 5079	MISCELLANEOUS	0.00	0.00	500.00	0.00	0.00	500.00	0.00
35 5085	CAPITAL OUTLAY	0.00	0.00	143,200.00	0.00	64,377.55	78,822.45	44.96
Total Expenditure:		22,362.67	237,219.51	516,330.00	11,614.94	302,359.68	213,970.32	58.56
Fund 35 - HOSPITALITY TAX FUND:								
TOTAL REVENUES		159,052.35	481,798.92	105,477.00	(65,809.50)	394,652.80	(289,175.80)	374.16
TOTAL EXPENDITURES		22,362.67	237,219.51	516,330.00	11,614.94	302,359.68	213,970.32	58.56
NET OF REVENUES & EXPENDITURES		136,689.68	244,579.41	(410,853.00)	(77,424.44)	92,293.12	(503,146.12)	22.46

PERIOD ENDING 06/30/2018

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FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 40 - VOLUNTEER FIRE DEPT								
Account Type: Revenue								
40 4120	VFD 1% REBATE	0.00	152,062.99	121,600.00	0.00	148,223.57	(26,623.57)	121.89
40 4505	INTEREST INCOME	1.51	21.50	25.00	1.41	20.11	4.89	80.44
Total Revenue:		1.51	152,084.49	121,625.00	1.41	148,243.68	(26,618.68)	121.89
Account Type: Expenditure								
40 5010	PRINT AND OFFICE SUPPLIES	0.00	0.00	300.00	0.00	0.00	300.00	0.00
40 5013	BANK SERVICE CHARGES	4.00	45.60	100.00	4.00	48.00	52.00	48.00
40 5014	MEMBERSHIP AND DUES	0.00	4,400.31	5,000.00	0.00	4,381.12	618.88	87.62
40 5021	TELEPHONE/CABLE	64.21	777.83	1,000.00	274.04	2,788.37	(1,788.37)	278.84
40 5025	NON-CAPITAL TOOLS & EQUIPMENT	0.00	0.00	1,000.00	0.00	0.00	1,000.00	0.00
40 5041	UNIFORMS	0.00	0.00	3,000.00	0.00	0.00	3,000.00	0.00
40 5062	INSURANCE	1,533.82	141,202.71	104,225.00	1,875.75	154,096.86	(49,871.86)	147.85
40 5064	EMPLOYEE TRAINING	0.00	0.00	1,000.00	0.00	0.00	1,000.00	0.00
40 5079	MISCELLANEOUS	73.53	7,284.83	6,000.00	50.12	1,276.08	4,723.92	21.27
Total Expenditure:		1,675.56	153,711.28	121,625.00	2,203.91	162,590.43	(40,965.43)	133.68
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Fund 40 - VOLUNTEER FIRE DEPT:								
TOTAL REVENUES		1.51	152,084.49	121,625.00	1.41	148,243.68	(26,618.68)	121.89
TOTAL EXPENDITURES		1,675.56	153,711.28	121,625.00	2,203.91	162,590.43	(40,965.43)	133.68
NET OF REVENUES & EXPENDITURES		(1,674.05)	(1,626.79)	0.00	(2,202.50)	(14,346.75)	14,346.75	100.00

PERIOD ENDING 06/30/2018

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FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 50 - ACCOMMODATIONS TAX								
Account Type: Revenue								
50 4105	ACCOMMODATION TAX-RELATED	407,459.67	1,168,660.08	1,130,000.00	0.00	792,604.09	337,395.91	70.14
50 4107	ACCOMMODATION TAX-PROMO	188,058.31	539,381.57	522,000.00	0.00	365,817.27	156,182.73	70.08
50 4501	MISCELLANEOUS INCOME	0.00	1,750.00	2,000.00	0.00	0.00	2,000.00	0.00
50 4504	SALE OF ASSETS	0.00	5,805.00	5,000.00	0.00	8,930.00	(3,930.00)	178.60
50 4505	INTEREST INCOME	1,634.03	15,583.32	12,000.00	2,682.51	23,956.19	(11,956.19)	199.63
50 5901	OPERATING TRANSFERS OUT	(168,105.75)	(573,441.75)	(814,449.00)	(203,346.40)	(765,513.40)	(48,935.60)	93.99
Total Revenue:		429,046.26	1,157,738.22	856,551.00	(200,663.89)	425,794.15	430,756.85	49.71
Account Type: Expenditure								
50 5013	BANK SERVICE CHARGES	4.00	74.60	100.00	0.00	33.66	66.34	33.66
50 5020	ELECTRIC AND GAS	35.99	568.65	950.00	39.46	602.02	347.98	63.37
50 5022	WATER AND SEWER	1,277.00	11,903.02	14,100.00	0.00	9,189.99	4,910.01	65.18
50 5025	NON-CAPITAL TOOLS & EQUIPMENT	2,743.15	4,565.87	7,500.00	0.00	4,974.62	2,525.38	66.33
50 5026	MAINT & SERVICE CONTRACTS	42,578.23	52,059.46	102,484.00	446.50	4,917.46	97,566.54	4.80
50 5044	CLEANING/SANITARY SUPPLY	736.07	7,648.10	7,000.00	907.91	5,656.09	1,343.91	80.80
50 5061	ADVERTISING	0.00	5,895.00	33,500.00	0.00	795.00	32,705.00	2.37
50 5062	INSURANCE	0.00	3,688.00	3,971.00	0.00	5,003.00	(1,032.00)	125.99
50 5065	PROFESSIONAL SERVICES	0.00	70.00	70.00	0.00	70.00	0.00	100.00
50 5067	CONTRACTED SERVICES	17,078.20	141,040.60	134,700.00	16,036.20	115,852.83	18,847.17	86.01
50 5077	PROGRAMS/SPONSORSHIPS	66.44	38,478.59	115,000.00	3,573.54	41,387.02	73,612.98	35.99
50 5079	MISCELLANEOUS	0.00	12,980.17	20,500.00	5,523.61	13,518.24	6,981.76	65.94
50 5084	CONSTRUCTION IN PROGRESS	(23,405.43)	32,020.58	0.00	0.00	4,226.34	(4,226.34)	100.00
50 5085	CAPITAL OUTLAY	30,566.39	161,010.21	1,141,669.00	99,414.58	494,142.70	647,526.30	43.28
50 5090	TOURISM PROMOTION EXP	193,049.93	566,446.12	547,000.00	3,033.86	388,324.04	158,675.96	70.99
50 5092	SPECIAL ACTIVITIES	2,431.69	50,888.92	52,000.00	2,017.70	45,564.00	6,436.00	87.62
Total Expenditure:		267,161.66	1,089,337.89	2,180,544.00	130,993.36	1,134,257.01	1,046,286.99	52.02
Fund 50 - ACCOMMODATIONS TAX:								
TOTAL REVENUES		429,046.26	1,157,738.22	856,551.00	(200,663.89)	425,794.15	430,756.85	49.71
TOTAL EXPENDITURES		267,161.66	1,089,337.89	2,180,544.00	130,993.36	1,134,257.01	1,046,286.99	52.02
NET OF REVENUES & EXPENDITURES		161,884.60	68,400.33	(1,323,993.00)	(331,657.25)	(708,462.86)	(615,530.14)	53.51

PERIOD ENDING 06/30/2018

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FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 55 - BEACH RESTORATION FUND								
Account Type: Revenue								
55 4028	DONATIONS OF CASH	(4,769,474.83)	230,549.67	5,200,000.00	0.00	5,033,264.80	166,735.20	96.79
55 4111	GRANT REVENUE	0.00	0.00	6,932,000.00	1,856,508.94	5,707,578.45	1,224,421.55	82.34
55 4505	INTEREST	4,372.26	13,091.83	100.00	193.17	51,554.52	(51,454.52)	1,554.52
55 4513	LOAN PROCEEDS	0.00	0.00	1,200,000.00	0.00	0.00	1,200,000.00	0.00
55 4901	OPERATING TRANSFERS IN	0.00	0.00	1,671,978.00	0.00	2,150,707.08	(478,729.08)	128.63
Total Revenue:		(4,765,102.57)	243,641.50	15,004,078.00	1,856,702.11	12,943,104.85	2,060,973.15	86.26
Account Type: Expenditure								
55 5013	BANK SERVICE CHARGES	4.00	114.60	78.00	19.00	112.00	(34.00)	143.59
55 5065	PROFESSIONAL SERVICES	684.00	7,507.95	0.00	0.00	4,914.48	(4,914.48)	100.00
55 5087	BEACH NOURISHMENT	70,242.49	236,018.95	15,004,000.00	6,715.50	13,872,487.41	1,131,512.59	92.46
Total Expenditure:		70,930.49	243,641.50	15,004,078.00	6,734.50	13,877,513.89	1,126,564.11	92.49
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Fund 55 - BEACH RESTORATION FUND:								
TOTAL REVENUES		(4,765,102.57)	243,641.50	15,004,078.00	1,856,702.11	12,943,104.85	2,060,973.15	86.26
TOTAL EXPENDITURES		70,930.49	243,641.50	15,004,078.00	6,734.50	13,877,513.89	1,126,564.11	92.49
NET OF REVENUES & EXPENDITURES		(4,836,033.06)	0.00	0.00	1,849,967.61	(934,409.04)	934,409.04	100.00

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 57 - BEACH MAINTENANCE FUND								
Account Type: Revenue								
57 4505	INTEREST INCOME	307.24	3,041.87	0.00	0.00	3,230.88	(3,230.88)	100.00
57 5901	OPERATING TRANSFERS OUT	0.00	0.00	(398,985.00)	0.00	(403,639.55)	4,654.55	101.17
Total Revenue:		307.24	3,041.87	(398,985.00)	0.00	(400,408.67)	1,423.67	100.36
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Fund 57 - BEACH MAINTENANCE FUND:								
TOTAL REVENUES		307.24	3,041.87	(398,985.00)	0.00	(400,408.67)	1,423.67	100.36
TOTAL EXPENDITURES		0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET OF REVENUES & EXPENDITURES		307.24	3,041.87	(398,985.00)	0.00	(400,408.67)	1,423.67	100.36

PERIOD ENDING 06/30/2018

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FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 58 - BEACH PRESERVATION FEE FUND								
Account Type: Revenue								
58 4105	BEACH PRESERVATION FEE	327,797.88	969,974.06	967,000.00	88,874.81	775,593.43	191,406.57	80.21
58 4505	INTEREST INCOME	1,531.55	8,202.34	1,200.00	907.58	23,869.06	(22,669.06)	1,989.09
58 4901	OPERATING TRANSFERS OUT	0.00	0.00	(1,272,993.00)	0.00	(1,747,067.53)	474,074.53	137.24
Total Revenue:		329,329.43	978,176.40	(304,793.00)	89,782.39	(947,605.04)	642,812.04	310.90
Account Type: Expenditure								
58 5009	DEBT SERVICE - PRINCIPAL	0.00	0.00	141,500.00	0.00	0.00	141,500.00	0.00
58 5011	DEBT SERVICE - INTEREST	0.00	0.00	27,000.00	0.00	0.00	27,000.00	0.00
58 5013	BANK SERVICE CHARGES	0.00	0.00	275.00	0.00	0.00	275.00	0.00
58 5026	MAINT & SERVICE CONTRACTS	5,451.00	5,511.51	5,000.00	0.00	0.00	5,000.00	0.00
58 5065	PROFESSIONAL SERVICES	25,756.05	51,578.99	85,000.00	0.00	0.00	85,000.00	0.00
58 5085	CAPITAL OUTLAY	(2,550.00)	7,450.00	275,000.00	6,199.24	275,000.00	0.00	100.00
Total Expenditure:		28,657.05	64,540.50	533,775.00	6,199.24	275,000.00	258,775.00	51.52
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Fund 58 - BEACH PRESERVATION FEE FUND:								
TOTAL REVENUES		329,329.43	978,176.40	(304,793.00)	89,782.39	(947,605.04)	642,812.04	310.90
TOTAL EXPENDITURES		28,657.05	64,540.50	533,775.00	6,199.24	275,000.00	258,775.00	51.52
NET OF REVENUES & EXPENDITURES		300,672.38	913,635.90	(838,568.00)	83,583.15	(1,222,605.04)	384,037.04	145.80

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 60 - DISASTER RECOVERY RESERVE FUND								
Account Type: Revenue								
60 4111	GRANT INCOME	11,194.22	152,289.00	0.00	0.00	637.50	(637.50)	100.00
60 4501	MISCELLANEOUS	0.00	5,146.55	0.00	0.00	(3,862.97)	3,862.97	100.00
60 4505	INTEREST INCOME	1,949.34	19,836.21	18,000.00	2,069.02	29,661.69	(11,661.69)	164.79
60 4901	OPERATING TRANSFERS IN	100,000.00	100,000.00	0.00	0.00	0.00	0.00	0.00
Total Revenue:		113,143.56	277,271.76	18,000.00	2,069.02	26,436.22	(8,436.22)	146.87
Account Type: Expenditure								
60 5045	STORM PREPARATION/CLEANUP	0.00	197,673.91	5,000.00	0.00	351,450.56	(346,450.56)	7,029.01
60 5058	HURRICANE BUILDING COSTS	0.00	4,850.00	0.00	0.00	402.59	(402.59)	100.00
Total Expenditure:		0.00	202,523.91	5,000.00	0.00	351,853.15	(346,853.15)	7,037.06
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Fund 60 - DISASTER RECOVERY RESERVE FUND:								
TOTAL REVENUES		113,143.56	277,271.76	18,000.00	2,069.02	26,436.22	(8,436.22)	146.87
TOTAL EXPENDITURES		0.00	202,523.91	5,000.00	0.00	351,853.15	(346,853.15)	7,037.06
NET OF REVENUES & EXPENDITURES		113,143.56	74,747.85	13,000.00	2,069.02	(325,416.93)	338,416.93	2,503.21

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

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Fund 61 - FEDERAL NARCOTICS FUND								
Account Type: Revenue								
61 4505	INTEREST	0.04	0.54	1.00	0.00	0.12	0.88	12.00
Total Revenue:		0.04	0.54	1.00	0.00	0.12	0.88	12.00
Account Type: Expenditure								
61 5013	BANK SERVICE CHARGES	4.00	45.60	48.00	0.00	12.00	36.00	25.00
61 5025	NON-CAPITAL TOOLS & EQUIPMENT	0.00	0.00	0.00	0.00	2,163.90	(2,163.90)	100.00
61 5041	UNIFORMS	0.00	485.62	500.00	0.00	357.81	142.19	71.56
61 5079	MISCELLANEOUS	0.00	0.00	2,000.00	4,128.33	4,128.33	(2,128.33)	206.42
Total Expenditure:		4.00	531.22	2,548.00	4,128.33	6,662.04	(4,114.04)	261.46
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Fund 61 - FEDERAL NARCOTICS FUND:								
TOTAL REVENUES		0.04	0.54	1.00	0.00	0.12	0.88	12.00
TOTAL EXPENDITURES		4.00	531.22	2,548.00	4,128.33	6,662.04	(4,114.04)	261.46
NET OF REVENUES & EXPENDITURES		(3.96)	(530.68)	(2,547.00)	(4,128.33)	(6,661.92)	4,114.92	261.56

PERIOD ENDING 06/30/2018

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FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 62 - STATE NARCOTICS FUND								
Account Type: Revenue								
62 4505	INTEREST	0.06	0.79	1.00	0.00	0.18	0.82	18.00
Total Revenue:		0.06	0.79	1.00	0.00	0.18	0.82	18.00
Account Type: Expenditure								
62 5013	BANK SERVICE CHARGES	4.00	45.60	48.00	0.00	12.00	36.00	25.00
62 5041	UNIFORMS	0.00	476.53	500.00	0.00	346.63	153.37	69.33
62 5079	MISCELLANEOUS	0.00	0.00	0.00	3,043.78	3,090.79	(3,090.79)	100.00
Total Expenditure:		4.00	522.13	548.00	3,043.78	3,449.42	(2,901.42)	629.46
Fund 62 - STATE NARCOTICS FUND:								
TOTAL REVENUES		0.06	0.79	1.00	0.00	0.18	0.82	18.00
TOTAL EXPENDITURES		4.00	522.13	548.00	3,043.78	3,449.42	(2,901.42)	629.46
NET OF REVENUES & EXPENDITURES		(3.94)	(521.34)	(547.00)	(3,043.78)	(3,449.24)	2,902.24	630.57

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

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FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 64 - VICTIMS ASSISTANCE FUND								
Account Type: Revenue								
64 4112	COURT ASSESSMENTS FOR VICTIMS	2,382.15	10,549.09	14,000.00	1,112.22	8,473.13	5,526.87	60.52
64 4505	INTEREST	0.20	2.30	3.00	0.00	0.35	2.65	11.67
64 5901	OPERATING TRANSFERS OUT	(14,000.00)	(14,000.00)	(14,000.00)	(14,000.00)	(14,000.00)	0.00	100.00
Total Revenue:		(11,617.65)	(3,448.61)	3.00	(12,887.78)	(5,526.52)	5,529.52	14,217.33
Account Type: Expenditure								
64 5010	PRINT AND OFFICE SUPPLIES	0.00	66.60	100.00	0.00	371.40	(271.40)	371.40
64 5013	BANK SERVICE CHARGES	4.00	45.60	48.00	0.00	16.00	32.00	33.33
64 5014	MEMBERSHIP AND DUES	0.00	60.00	25.00	0.00	0.00	25.00	0.00
64 5021	TELEPHONE/CABLE	46.39	659.99	800.00	0.00	461.15	338.85	57.64
64 5041	UNIFORMS	0.00	373.19	0.00	0.00	0.00	0.00	0.00
64 5064	EMPLOYEE TRAINING	0.00	1,532.30	800.00	0.00	489.00	311.00	61.13
Total Expenditure:		50.39	2,737.68	1,773.00	0.00	1,337.55	435.45	75.44
Fund 64 - VICTIMS ASSISTANCE FUND:								
TOTAL REVENUES		(11,617.65)	(3,448.61)	3.00	(12,887.78)	(5,526.52)	5,529.52	14,217.33
TOTAL EXPENDITURES		50.39	2,737.68	1,773.00	0.00	1,337.55	435.45	75.44
NET OF REVENUES & EXPENDITURES		(11,668.04)	(6,186.29)	(1,770.00)	(12,887.78)	(6,864.07)	5,094.07	387.80

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 66 - AISLE OF PALMS FUND								
Account Type: Revenue								
66 4501	MISCELLANEOUS REVENUE	30.00	990.00	1,500.00	(300.00)	3,450.00	(1,950.00)	230.00
Total Revenue:		30.00	990.00	1,500.00	(300.00)	3,450.00	(1,950.00)	230.00
Account Type: Expenditure								
66 5013	BANK SERVICE CHARGES	4.00	45.60	75.00	0.00	16.00	59.00	21.33
66 5026	MAINT & SERVICE CONTRACTS	6,750.00	6,750.00	0.00	0.00	0.00	0.00	0.00
66 5077	PROGRAMS/SPONSORSHIPS	0.00	1,144.00	2,000.00	0.00	0.00	2,000.00	0.00
66 5085	CAPITAL OUTLAY	(6,750.00)	0.00	18,000.00	0.00	18,371.87	(371.87)	102.07
Total Expenditure:		4.00	7,939.60	20,075.00	0.00	18,387.87	1,687.13	91.60
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Fund 66 - AISLE OF PALMS FUND:								
TOTAL REVENUES		30.00	990.00	1,500.00	(300.00)	3,450.00	(1,950.00)	230.00
TOTAL EXPENDITURES		4.00	7,939.60	20,075.00	0.00	18,387.87	1,687.13	91.60
NET OF REVENUES & EXPENDITURES		26.00	(6,949.60)	(18,575.00)	(300.00)	(14,937.87)	(3,637.13)	80.42

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 68 - RECREATION BUILDING FUND								
Account Type: Revenue								
68 4501	MISCELLANEOUS REVENUE	3,110.00	14,870.00	14,500.00	2,350.00	13,580.00	920.00	93.66
68 4505	INTEREST	0.55	6.65	8.00	0.00	2.15	5.85	26.88
68 4901	OPERATING TRANSFERS IN	3,000.00	3,000.00	3,000.00	0.00	0.00	3,000.00	0.00
Total Revenue:		6,110.55	17,876.65	17,508.00	2,350.00	13,582.15	3,925.85	77.58
Account Type: Expenditure								
68 5013	BANK SERVICE CHARGES	4.00	45.60	75.00	0.00	16.00	59.00	21.33
68 5065	PROFESSIONAL SERVICES	0.00	0.00	50,000.00	0.00	0.00	50,000.00	0.00
68 5085	CAPITAL OUTLAY	0.00	2,250.00	0.00	0.00	12,237.23	(12,237.23)	100.00
68 5092	SPECIAL ACTIVITIES	7,193.66	15,745.56	9,500.00	6,208.75	10,631.46	(1,131.46)	111.91
Total Expenditure:		7,197.66	18,041.16	59,575.00	6,208.75	22,884.69	36,690.31	38.41
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Fund 68 - RECREATION BUILDING FUND:								
TOTAL REVENUES		6,110.55	17,876.65	17,508.00	2,350.00	13,582.15	3,925.85	77.58
TOTAL EXPENDITURES		7,197.66	18,041.16	59,575.00	6,208.75	22,884.69	36,690.31	38.41
NET OF REVENUES & EXPENDITURES		(1,087.11)	(164.51)	(42,067.00)	(3,858.75)	(9,302.54)	(32,764.46)	22.11

PERIOD ENDING 06/30/2018

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FUND ACCOUNT	DESCRIPTION	ACTIVITY FOR MONTH 06/30/17 INCR (DECR)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 90 - ISLE OF PALMS MARINA								
Account Type: Revenue								
90 4501	MISCELLANEOUS INCOME	0.00	15,790.63	0.00	0.00	(15,790.63)	15,790.63	100.00
90 4505	INTEREST INCOME	376.10	3,433.26	2,600.00	1,051.92	8,993.30	(6,393.30)	345.90
90 4610	MARINA STORE LEASE INCOME	0.00	74,292.00	75,276.00	13,170.00	82,469.00	(7,193.00)	109.56
90 4620	MARINA OPERATIONS LEASE INCOME	0.00	167,408.00	167,682.00	45,714.00	192,786.00	(25,104.00)	114.97
90 4630	MARINA RESTAURANT LEASE INCOME	72,784.57	145,736.57	138,940.00	0.00	84,726.00	54,214.00	60.98
90 4660	MARINA WAVERUNNER LEASE INCOME	5,064.40	21,906.00	22,240.00	0.00	16,850.60	5,389.40	75.77
90 4901	OPERATING TRANSFERS IN	182,424.50	282,424.50	803,890.00	203,346.40	436,176.40	367,713.60	54.26
Total Revenue:		260,649.57	710,990.96	1,210,628.00	263,282.32	806,210.67	404,417.33	66.59
Account Type: Expenditure								
90 5011	DEBT SERVICE - INTEREST	870.00	13,485.00	10,440.00	435.00	9,135.00	1,305.00	87.50
90 5014	MEMBERSHIP AND DUES	0.00	0.00	300.00	0.00	0.00	300.00	0.00
90 5022	WATER AND SEWER	0.00	660.00	730.00	0.00	660.00	70.00	90.41
90 5026	MAINT & SERVICE CONTRACTS	2,760.00	24,097.71	4,475.00	0.00	17,753.13	(13,278.13)	396.72
90 5030	DEPRECIATION	(12,451.84)	123,782.17	139,547.00	10,127.02	124,047.79	15,499.21	88.89
90 5054	STREET SIGNS	0.00	0.00	200.00	0.00	0.00	200.00	0.00
90 5061	ADVERTISING	0.00	4,400.54	10,000.00	0.00	3,192.50	6,807.50	31.93
90 5062	INSURANCE	(6,241.00)	86,024.40	89,795.00	307.00	79,374.13	10,420.87	88.39
90 5065	PROFESSIONAL SERVICES	8,033.25	90,470.50	12,685.00	34,761.41	50,805.41	(38,120.41)	400.52
90 5079	MISCELLANEOUS	0.00	0.00	4,000.00	0.00	0.00	4,000.00	0.00
Total Expenditure:		(7,029.59)	342,920.32	272,172.00	45,630.43	284,967.96	(12,795.96)	104.70
Fund 90 - ISLE OF PALMS MARINA:								
TOTAL REVENUES		260,649.57	710,990.96	1,210,628.00	263,282.32	806,210.67	404,417.33	66.59
TOTAL EXPENDITURES		(7,029.59)	342,920.32	272,172.00	45,630.43	284,967.96	(12,795.96)	104.70
NET OF REVENUES & EXPENDITURES		267,679.16	368,070.64	938,456.00	217,651.89	521,242.71	417,213.29	55.54
TOTAL REVENUES - ALL FUNDS								
TOTAL REVENUES - ALL FUNDS		(1,085,457.12)	16,699,986.92	28,642,176.00	3,835,318.14	26,377,520.30	2,264,655.70	92.09
TOTAL EXPENDITURES - ALL FUNDS		1,870,687.70	13,848,580.78	34,685,738.00	1,752,167.18	29,538,155.29	5,147,582.71	85.16
NET OF REVENUES & EXPENDITURES		(2,956,144.82)	2,851,406.14	(6,043,562.00)	2,083,150.96	(3,160,634.99)	(2,882,927.01)	52.30

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

% Fiscal Year Completed: 100.00

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GL NUMBER	DESCRIPTION	END BALANCE 06/30/2017 NORM (ABNORM)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 10 - GENERAL FUND								
Revenues								
Dept 3100 - PROPERTY TAXES								
10-3100.4001	PROPERTY TAXES	3,618,975.56	3,618,975.56	3,650,000.00	31,631.42	3,631,129.98	18,870.02	99.48
10-3100.4002	LOCAL OPTION SALES TAX	731,540.42	731,540.42	715,000.00	77,152.90	613,096.47	101,903.53	85.75
10-3100.4003	PROPERTY TAX DEBT SERVICE PORT	682,376.62	682,376.62	690,000.00	5,979.04	689,770.35	229.65	99.97
Total Dept 3100 - PROPERTY TAXES		5,032,892.60	5,032,892.60	5,055,000.00	114,763.36	4,933,996.80	121,003.20	97.61
Dept 3210 - LICENSES AND PERMITS								
10-3210.4005	TELECOMMUNICATIONS LICENSES	22,355.66	22,355.66	24,000.00	0.00	20,073.90	3,926.10	83.64
10-3210.4006	BUSINESS LICENSES	1,162,359.12	1,162,359.12	1,095,000.00	193,742.30	1,420,216.17	(325,216.17)	129.70
10-3210.4007	INSURANCE LICENSES	657,872.19	657,872.19	636,000.00	422,167.99	455,384.97	180,615.03	71.60
10-3210.4008	PUBLIC UTILITIES	814,752.84	814,752.84	830,000.00	661,897.62	737,176.81	92,823.19	88.82
10-3210.4009	BUILDING PERMITS	302,870.80	302,870.80	262,000.00	27,038.00	341,137.96	(79,137.96)	130.21
10-3210.4010	ANIMAL LICENSES	1,780.00	1,780.00	1,900.00	155.00	1,750.00	150.00	92.11
10-3210.4011	RESIDENTIAL RENTAL LICENSES	493,865.56	493,865.56	510,000.00	1,945.50	481,699.86	28,300.14	94.45
10-3210.4013	TRANSPORTATION NETWORK COMPANY	6,405.68	6,405.68	5,000.00	0.00	5,362.51	(362.51)	107.25
Total Dept 3210 - LICENSES AND PERMITS		3,462,261.85	3,462,261.85	3,363,900.00	1,306,946.41	3,462,802.18	(98,902.18)	102.94
Dept 3400 - COURT REVENUES								
10-3400.4075	COURT GENERATED REVENUES	263,440.42	263,440.42	275,000.00	40,316.59	212,343.91	62,656.09	77.22
Total Dept 3400 - COURT REVENUES		263,440.42	263,440.42	275,000.00	40,316.59	212,343.91	62,656.09	77.22
Dept 3450 - REBATES								
10-3450.4106	INTERGOVERNMENT TRANSFERS	14,656.00	14,656.00	0.00	0.00	0.00	0.00	0.00
10-3450.4111	GRANT INCOME	152,298.43	152,298.43	0.00	0.00	83,222.41	(83,222.41)	100.00
10-3450.4115	STATE SHARED FUNDS	94,652.61	94,652.61	100,000.00	0.00	70,014.51	29,985.49	70.01
10-3450.4117	STATE SHARED FUNDS-ALCOHO	49,400.00	49,400.00	45,000.00	0.00	25,000.00	20,000.00	55.56
Total Dept 3450 - REBATES		311,007.04	311,007.04	145,000.00	0.00	178,236.92	(33,236.92)	122.92
Dept 3500 - MISCELLANEOUS								
10-3500.4501	MISCELLANEOUS	2,678.08	2,678.08	900.00	844.00	15,184.68	(14,284.68)	1,687.19
10-3500.4502	PARKING LOT REVENUES	317,837.55	317,837.55	320,000.00	64,400.80	289,737.01	30,262.99	90.54
10-3500.4504	SALE OF ASSETS	3,677.50	3,677.50	1,000.00	692.80	5,207.80	(4,207.80)	520.78
10-3500.4505	INTEREST INCOME	16,656.86	16,656.86	15,000.00	3,869.41	34,543.89	(19,543.89)	230.29
10-3500.4506	REC. INSTRUCTORS INCOME	164,584.25	164,584.25	166,000.00	8,533.00	177,100.00	(11,100.00)	106.69
10-3500.4507	REC. PROGRAM INCOME	91,708.57	91,708.57	100,000.00	19,610.00	90,585.25	9,414.75	90.59
10-3500.4509	KENNEL FEES	77.00	77.00	100.00	21.00	119.00	(19.00)	119.00
10-3500.4511	STATE ACC TAX ADMIN FEE	114,896.92	114,896.92	112,000.00	0.00	79,719.54	32,280.46	71.18
10-3500.4514	PARKING METER REVENUE	389,645.47	389,645.47	387,000.00	72,524.79	385,726.58	1,273.42	99.67
10-3500.4515	CART PURCHASE REVENUE	3,975.00	3,975.00	4,000.00	1,125.00	4,800.00	(800.00)	120.00
10-3500.4516	ALARM PERMIT REVENUE	1,790.00	1,790.00	1,500.00	70.00	1,295.00	205.00	86.33
10-3500.4517	BREACH INLET BOAT RAMP FEES	2,000.00	2,000.00	2,400.00	0.00	1,800.00	600.00	75.00
10-3500.4518	RESIDENTIAL PARKING GUEST BOOK	810.00	810.00	1,000.00	240.00	552.00	448.00	55.20
10-3500.4525	TREE REPLACEMENT COLLECTIONS	7,100.00	7,100.00	7,500.00	1,085.00	5,610.00	1,890.00	74.80
Total Dept 3500 - MISCELLANEOUS		1,117,437.20	1,117,437.20	1,118,400.00	173,015.80	1,091,980.75	26,419.25	97.64

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

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GL NUMBER	DESCRIPTION	END BALANCE 06/30/2017 NORM (ABNORM)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 10 - GENERAL FUND								
Revenues								
Dept 3900 - OPERATING TRANSFERS								
10-3900.4901	OPERATING TRANSFERS IN	1,142,992.65	1,142,992.65	1,264,349.00	203,694.00	1,197,567.00	66,782.00	94.72
10-3900.5901	OPERATING TRANSFERS OUT	(1,276,837.00)	(1,276,837.00)	(324,998.00)	125,002.00	(324,998.00)	0.00	100.00
Total Dept 3900 - OPERATING TRANSFERS		(133,844.35)	(133,844.35)	939,351.00	328,696.00	872,569.00	66,782.00	92.89
TOTAL REVENUES		10,053,194.76	10,053,194.76	10,896,651.00	1,963,738.16	10,751,929.56	144,721.44	98.67
Expenditures								
Dept 4010 - MAYOR AND COUNCIL								
10-4010.5001	SALARIES & WAGES	17,000.00	17,000.00	17,000.00	0.00	17,000.00	0.00	100.00
10-4010.5004	FICA EXPENSE	1,300.50	1,300.50	1,301.00	0.00	1,300.50	0.50	99.96
10-4010.5005	RETIREMENT EXPENSE	1,271.60	1,271.60	1,492.00	0.00	1,053.36	438.64	70.60
10-4010.5006	GROUP HEALTH INSURANCE	42,632.81	42,632.81	43,205.00	7,017.75	68,060.19	(24,855.19)	157.53
10-4010.5007	WORKERS' COMPENSATION	399.00	399.00	474.00	(61.00)	379.00	95.00	79.96
Total Dept 4010 - MAYOR AND COUNCIL		62,603.91	62,603.91	63,472.00	6,956.75	87,793.05	(24,321.05)	138.32
Dept 4020 - MAYOR AND COUNCIL								
10-4020.5010	PRINT AND OFFICE SUPPLIES	657.59	657.59	500.00	122.09	2,052.96	(1,552.96)	410.59
10-4020.5014	MEMBERSHIP AND DUES	50.00	50.00	50.00	0.00	0.00	50.00	0.00
10-4020.5015	MEETINGS AND SEMINARS	6,651.30	6,651.30	9,000.00	1,019.30	13,737.57	(4,737.57)	152.64
10-4020.5016	VEHICLE, FUEL & OIL	0.00	0.00	250.00	0.00	0.00	250.00	0.00
10-4020.5021	TELEPHONE/CABLE	2,977.31	2,977.31	3,672.00	201.28	2,518.08	1,153.92	68.58
10-4020.5062	INSURANCE	1,999.00	1,999.00	2,038.00	0.00	1,999.00	39.00	98.09
10-4020.5079	MISCELLANEOUS	4,503.99	4,503.99	4,500.00	0.00	4,448.28	51.72	98.85
10-4020.5088	CITIZENS & EMPLOYEE SERVICES	2,318.58	2,318.58	20,429.00	0.00	21,801.36	(1,372.36)	106.72
Total Dept 4020 - MAYOR AND COUNCIL		19,157.77	19,157.77	40,439.00	1,342.67	46,557.25	(6,118.25)	115.13
Dept 4110 - GENERAL GOVERNMENT								
10-4110.5001	SALARIES & WAGES	420,061.82	420,061.82	464,726.00	59,464.76	476,308.91	(11,582.91)	102.49
10-4110.5002	OVERTIME WAGES	11,072.57	11,072.57	8,895.00	1,200.19	16,561.85	(7,666.85)	186.19
10-4110.5003	PART-TIME WAGES	337.00	337.00	18,423.00	0.00	618.50	17,804.50	3.36
10-4110.5004	FICA EXPENSE	31,384.75	31,384.75	37,641.00	4,520.42	36,086.37	1,554.63	95.87
10-4110.5005	RETIREMENT EXPENSE	51,332.48	51,332.48	64,223.00	8,416.07	62,907.15	1,315.85	97.95
10-4110.5006	GROUP HEALTH INSURANCE	32,742.84	32,742.84	38,083.00	3,566.39	43,698.43	(5,615.43)	114.75
10-4110.5007	WORKMEN'S COMPENSATION	5,247.00	5,247.00	5,200.00	(692.00)	4,330.00	870.00	83.27
Total Dept 4110 - GENERAL GOVERNMENT		552,178.46	552,178.46	637,191.00	76,475.83	640,511.21	(3,320.21)	100.52
Dept 4120 - GENERAL GOVERNMENT								
10-4120.5009	DEBT SERVICE - PRINCIPAL	518,000.00	518,000.00	526,000.00	102,000.00	526,000.00	0.00	100.00
10-4120.5010	PRINT AND OFFICE SUPPLIES	10,782.80	10,782.80	10,000.00	117.69	10,748.52	(748.52)	107.49
10-4120.5011	DEBT SERVICE - INTEREST	215,389.34	215,389.34	203,349.00	5,972.40	203,348.40	0.60	100.00
10-4120.5013	BANK SERVICE CHARGES	6,170.62	6,170.62	6,500.00	639.33	6,386.32	113.68	98.25
10-4120.5014	MEMBERSHIP AND DUES	5,733.58	5,733.58	5,985.00	60.00	5,014.05	970.95	83.78
10-4120.5015	MEETINGS AND SEMINARS	6,409.56	6,409.56	6,000.00	834.30	6,530.61	(530.61)	108.84
10-4120.5016	VEHICLE, FUEL & OIL	1,432.16	1,432.16	1,750.00	116.40	1,462.26	287.74	83.56

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

% Fiscal Year Completed: 100.00

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GL NUMBER	DESCRIPTION	END BALANCE 06/30/2017 NORM (ABNORM)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 10 - GENERAL FUND								
Expenditures								
10-4120.5020	ELECTRIC AND GAS	3,672.58	3,672.58	4,000.00	392.41	4,213.60	(213.60)	105.34
10-4120.5021	TELEPHONE/CABLE	9,878.26	9,878.26	10,952.00	645.20	10,917.58	34.42	99.69
10-4120.5022	WATER AND SEWER	1,670.12	1,670.12	2,120.00	0.00	1,624.60	495.40	76.63
10-4120.5025	NON-CAPITAL TOOLS & EQUIPMENT	1,075.23	1,075.23	1,250.00	130.56	1,050.04	199.96	84.00
10-4120.5026	MAINT & SERVICE CONTRACTS	23,021.01	23,021.01	38,935.00	4,280.53	24,874.79	14,060.21	63.89
10-4120.5027	MACHINE/EQUIPMENT REPAIR	0.00	0.00	1,000.00	0.00	68.64	931.36	6.86
10-4120.5044	CLEANING/SANITARY SUPPLY	1,757.95	1,757.95	2,000.00	9.97	1,434.12	565.88	71.71
10-4120.5049	MEDICAL AND LAB	446.31	446.31	800.00	241.57	518.85	281.15	64.86
10-4120.5061	ADVERTISING	6,971.62	6,971.62	7,600.00	0.00	3,849.63	3,750.37	50.65
10-4120.5062	INSURANCE	19,143.00	19,143.00	21,662.00	(1,102.00)	20,967.50	694.50	96.79
10-4120.5063	RENT AND LEASES	8,423.34	8,423.34	10,700.00	607.59	8,023.00	2,677.00	74.98
10-4120.5064	EMPLOYEE TRAINING	20,943.92	20,943.92	83,968.00	0.00	44,791.65	39,176.35	53.34
10-4120.5065	PROFESSIONAL SERVICES	27,333.88	27,333.88	38,520.00	367.27	35,038.79	3,481.21	90.96
10-4120.5068	ELECTION EXPENSES	0.00	0.00	1,000.00	0.00	10,512.59	(9,512.59)	1,051.26
10-4120.5079	MISC. & CONTINGENCY EXP	12,169.31	12,169.31	17,910.00	5,088.30	16,222.62	1,687.38	90.58
Total Dept 4120 - GENERAL GOVERNMENT		900,424.59	900,424.59	1,002,001.00	120,401.52	943,598.16	58,402.84	94.17
Dept 4410 - POLICE								
10-4410.5001	SALARIES & WAGES	1,261,562.81	1,261,562.81	1,422,137.00	154,648.60	1,386,521.85	35,615.15	97.50
10-4410.5002	OVERTIME WAGES	138,564.76	138,564.76	122,721.00	19,863.23	158,982.57	(36,261.57)	129.55
10-4410.5003	PART-TIME WAGES	3,860.60	3,860.60	0.00	0.00	2,498.42	(2,498.42)	100.00
10-4410.5004	FICA EXPENSE	105,092.58	105,092.58	118,182.00	13,071.15	116,135.36	2,046.64	98.27
10-4410.5005	RETIREMENT EXPENSE	192,480.98	192,480.98	243,229.00	27,870.21	240,157.18	3,071.82	98.74
10-4410.5006	GROUP HEALTH INSURANCE	177,127.89	177,127.89	211,860.00	15,491.02	186,235.92	25,624.08	87.91
10-4410.5007	WORKMEN'S COMPENSATION	60,877.00	60,877.00	72,876.00	(9,328.00)	56,295.50	16,580.50	77.25
Total Dept 4410 - POLICE		1,939,566.62	1,939,566.62	2,191,005.00	221,616.21	2,146,826.80	44,178.20	97.98
Dept 4420 - POLICE								
10-4420.5010	PRINT AND OFFICE SUPPLIES	14,775.65	14,775.65	14,000.00	1,362.09	13,821.02	178.98	98.72
10-4420.5014	MEMBERSHIP AND DUES	1,542.13	1,542.13	2,500.00	200.00	791.28	1,708.72	31.65
10-4420.5015	MEETINGS AND SEMINARS	12,504.60	12,504.60	2,000.00	666.15	1,093.05	906.95	54.65
10-4420.5016	VEHICLE, FUEL & OIL	61,581.61	61,581.61	75,000.00	6,190.44	86,422.60	(11,422.60)	115.23
10-4420.5017	VEHICLE MAINTENANCE	35,661.08	35,661.08	46,000.00	4,816.02	46,599.90	(599.90)	101.30
10-4420.5020	ELECTRIC AND GAS	30,016.90	30,016.90	31,000.00	2,501.18	31,174.95	(174.95)	100.56
10-4420.5021	TELEPHONE/CABLE	63,261.99	63,261.99	66,153.00	3,019.42	52,828.57	13,324.43	79.86
10-4420.5022	WATER AND SEWER	4,148.34	4,148.34	5,300.00	0.00	5,571.12	(271.12)	105.12
10-4420.5025	NON-CAPITAL TOOLS & EQUIPMENT	2,327.19	2,327.19	2,000.00	0.00	1,746.18	253.82	87.31
10-4420.5026	MAINT & SERVICE CONTRACTS	43,716.18	43,716.18	67,499.00	1,323.86	59,606.16	7,892.84	88.31
10-4420.5027	MACHINE/EQUIPMENT REPAIR	4,959.84	4,959.84	8,500.00	723.27	8,042.62	457.38	94.62
10-4420.5041	UNIFORMS	19,902.47	19,902.47	20,715.00	288.86	20,246.34	468.66	97.74
10-4420.5044	CLEANING/SANITARY SUPPLY	1,772.33	1,772.33	1,750.00	172.84	1,768.28	(18.28)	101.04
10-4420.5049	MEDICAL AND LAB	3,846.40	3,846.40	4,000.00	221.30	3,003.60	996.40	75.09
10-4420.5062	INSURANCE	65,919.08	65,919.08	73,162.00	0.00	62,343.47	10,818.53	85.21
10-4420.5063	RENT AND LEASES	3,328.23	3,328.23	3,300.00	280.49	2,938.93	361.07	89.06
10-4420.5064	EMPLOYEE TRAINING	11,221.67	11,221.67	8,980.00	1,205.75	9,438.86	(458.86)	105.11
10-4420.5065	PROFESSIONAL SERVICES	11,108.31	11,108.31	85,500.00	0.00	7,629.16	77,870.84	8.92
10-4420.5067	CONTRACTED SERVICES	350.00	350.00	5,000.00	19.98	8,085.09	(3,085.09)	161.70
10-4420.5079	MISC. & CONTINGENCY EXP	3,854.42	3,854.42	3,250.00	4.00	2,640.36	609.64	81.24
10-4420.5081	CANINE KENNEL EXPENSES	411.56	411.56	1,000.00	107.54	709.25	290.75	70.93

PERIOD ENDING 06/30/2018

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GL NUMBER	DESCRIPTION	END BALANCE 06/30/2017 NORM (ABNORM)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 10 - GENERAL FUND								
Expenditures								
Total Dept 4420 - POLICE		396,209.98	396,209.98	526,609.00	23,103.19	426,500.79	100,108.21	80.99
Dept 4510 - FIRE								
10-4510.5001	SALARIES & WAGES	1,600,542.33	1,600,542.33	1,650,080.00	189,211.59	1,632,822.98	17,257.02	98.95
10-4510.5002	OVERTIME WAGES	334,068.36	334,068.36	297,593.00	36,324.33	344,555.99	(46,962.99)	115.78
10-4510.5003	PART-TIME WAGES	24,594.38	24,594.38	20,000.00	3,362.61	13,286.23	6,713.77	66.43
10-4510.5004	FICA EXPENSE	148,124.80	148,124.80	150,527.00	17,028.25	149,150.03	1,376.97	99.09
10-4510.5005	RETIREMENT EXPENSE	284,061.37	284,061.37	318,676.00	38,728.01	304,966.34	13,709.66	95.70
10-4510.5006	GROUP HEALTH INSURANCE	242,054.11	242,054.11	264,262.00	22,486.73	253,645.63	10,616.37	95.98
10-4510.5007	WORKMEN'S COMPENSATION	77,438.83	77,438.83	86,079.00	(11,338.20)	70,966.30	15,112.70	82.44
Total Dept 4510 - FIRE		2,710,884.18	2,710,884.18	2,787,217.00	295,803.32	2,769,393.50	17,823.50	99.36
Dept 4520 - FIRE								
10-4520.5010	PRINT AND OFFICE SUPPLIES	4,930.60	4,930.60	6,500.00	199.87	5,794.89	705.11	89.15
10-4520.5014	MEMBERSHIP AND DUES	2,191.14	2,191.14	2,300.00	200.00	1,986.79	313.21	86.38
10-4520.5015	MEETINGS AND SEMINARS	0.00	0.00	500.00	0.00	146.66	353.34	29.33
10-4520.5016	VEHICLE, FUEL & OIL	17,263.57	17,263.57	19,000.00	1,512.92	17,520.52	1,479.48	92.21
10-4520.5017	VEHICLE MAINTENANCE	72,218.79	72,218.79	70,000.00	5,599.36	54,773.46	15,226.54	78.25
10-4520.5020	ELECTRIC AND GAS	42,074.32	42,074.32	44,500.00	3,843.37	44,861.39	(361.39)	100.81
10-4520.5021	TELEPHONE/CABLE	57,403.29	57,403.29	63,056.00	2,680.02	59,401.10	3,654.90	94.20
10-4520.5022	WATER AND SEWER	9,266.46	9,266.46	10,600.00	0.00	10,390.02	209.98	98.02
10-4520.5025	NON-CAPITAL TOOLS & EQUIPMENT	5,524.44	5,524.44	4,700.00	383.17	5,707.02	(1,007.02)	121.43
10-4520.5026	MAINT & SERVICE CONTRACTS	56,917.84	56,917.84	65,675.00	3,176.40	57,773.23	7,901.77	87.97
10-4520.5027	MACHINE/EQUIPMENT REPAIR	9,020.03	9,020.03	10,000.00	398.84	10,644.25	(644.25)	106.44
10-4520.5041	UNIFORMS	14,648.77	14,648.77	20,000.00	3,952.53	20,566.38	(566.38)	102.83
10-4520.5044	CLEANING/SANITARY SUPPLY	3,799.38	3,799.38	4,000.00	0.00	3,981.48	18.52	99.54
10-4520.5049	MEDICAL AND LAB	17,939.44	17,939.44	15,000.00	1,766.53	15,992.27	(992.27)	106.62
10-4520.5062	INSURANCE	94,179.08	94,179.08	101,687.00	0.00	108,073.47	(6,386.47)	106.28
10-4520.5063	RENT AND LEASES	1,582.85	1,582.85	2,500.00	84.81	1,300.36	1,199.64	52.01
10-4520.5064	EMPLOYEE TRAINING	10,557.59	10,557.59	10,000.00	346.90	7,874.15	2,125.85	78.74
10-4520.5065	PROFESSIONAL SERVICES	6,052.41	6,052.41	6,000.00	0.00	3,229.00	2,771.00	53.82
10-4520.5079	MISC. & CONTINGENCY EXP	6,628.56	6,628.56	6,000.00	52.96	5,483.32	516.68	91.39
10-4520.5080	VOLUNTEER FIRE POINTS	1,218.75	1,218.75	2,000.00	0.00	721.25	1,278.75	36.06
Total Dept 4520 - FIRE		433,417.31	433,417.31	464,018.00	24,197.68	436,221.01	27,796.99	94.01
Dept 4610 - PUBLIC WORKS								
10-4610.5001	SALARIES & WAGES	505,433.55	505,433.55	518,274.00	61,082.35	528,154.88	(9,880.88)	101.91
10-4610.5002	OVERTIME WAGES	14,436.88	14,436.88	13,535.00	1,039.46	17,031.11	(3,496.11)	125.83
10-4610.5004	FICA EXPENSE	39,198.21	39,198.21	40,683.00	4,659.79	41,015.66	(332.66)	100.82
10-4610.5005	RETIREMENT EXPENSE	60,178.99	60,178.99	72,113.00	8,595.32	70,130.85	1,982.15	97.25
10-4610.5006	GROUP HEALTH INSURANCE	66,112.44	66,112.44	68,284.00	5,864.44	68,930.36	(646.36)	100.95
10-4610.5007	WORKMEN'S COMPENSATION	31,766.00	31,766.00	35,865.00	(4,814.00)	29,608.00	6,257.00	82.55
Total Dept 4610 - PUBLIC WORKS		717,126.07	717,126.07	748,754.00	76,427.36	754,870.86	(6,116.86)	100.82
Dept 4620 - PUBLIC WORKS								
10-4620.5010	PRINT AND OFFICE SUPPLIES	586.90	586.90	1,000.00	282.12	882.72	117.28	88.27

PERIOD ENDING 06/30/2018

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Fund 10 - GENERAL FUND								
Expenditures								
10-4620.5014	MEMBERSHIP AND DUES	462.13	462.13	500.00	400.00	459.05	40.95	91.81
10-4620.5015	MEETINGS AND SEMINARS	0.00	0.00	250.00	0.00	0.00	250.00	0.00
10-4620.5016	VEHICLE, FUEL & OIL	51,241.40	51,241.40	58,000.00	5,273.26	60,235.09	(2,235.09)	103.85
10-4620.5017	VEHICLE MAINTENANCE	66,546.83	66,546.83	85,000.00	6,552.06	86,121.51	(1,121.51)	101.32
10-4620.5020	ELECTRIC AND GAS	74,255.90	74,255.90	86,900.00	5,646.27	74,489.43	12,410.57	85.72
10-4620.5021	TELEPHONE/CABLE	10,796.90	10,796.90	10,952.00	421.38	11,703.47	(751.47)	106.86
10-4620.5022	WATER AND SEWER	1,926.60	1,926.60	1,700.00	0.00	6,576.64	(4,876.64)	386.86
10-4620.5025	NON-CAPITAL TOOLS & EQUIPMENT	4,367.70	4,367.70	2,000.00	200.52	1,733.96	266.04	86.70
10-4620.5026	MAINT & SERVICE CONTRACTS	2,348.18	2,348.18	9,700.00	23.00	7,398.56	2,301.44	76.27
10-4620.5027	MACHINE/EQUIPMENT REPAIR	7,034.37	7,034.37	4,000.00	0.00	2,036.37	1,963.63	50.91
10-4620.5041	UNIFORMS	7,161.06	7,161.06	7,000.00	1,091.67	9,072.02	(2,072.02)	129.60
10-4620.5044	CLEANING/SANITARY SUPPLY	2,584.58	2,584.58	3,500.00	104.79	1,786.94	1,713.06	51.06
10-4620.5049	MEDICAL AND LAB	2,774.13	2,774.13	3,500.00	457.51	3,305.70	194.30	94.45
10-4620.5054	STREET SIGNS	2,443.88	2,443.88	4,000.00	0.00	1,702.62	2,297.38	42.57
10-4620.5062	INSURANCE	31,754.32	31,754.32	37,861.00	0.00	38,315.88	(454.88)	101.20
10-4620.5063	RENT AND LEASES	146.85	146.85	250.00	12.91	465.16	(215.16)	186.06
10-4620.5064	EMPLOYEE TRAINING	0.00	0.00	300.00	0.00	0.00	300.00	0.00
10-4620.5065	PROFESSIONAL SERVICES	1,630.00	1,630.00	2,000.00	0.00	1,700.00	300.00	85.00
10-4620.5066	TEMPORARY LABOR	179,551.26	179,551.26	177,450.00	7,804.80	183,540.52	(6,090.52)	103.43
10-4620.5067	CONTRACTED SERVICES	568.32	568.32	1,000.00	0.00	0.00	1,000.00	0.00
10-4620.5079	MISC. & CONTINGENCY EXP	1,256.12	1,256.12	1,000.00	0.00	105.31	894.69	10.53
10-4620.5089	GARBAGE CART PROCUREMENT	7,541.40	7,541.40	7,800.00	0.00	9,718.36	(1,918.36)	124.59
Total Dept 4620 - PUBLIC WORKS		456,978.83	456,978.83	505,663.00	28,270.29	501,349.31	4,313.69	99.15
Dept 4710 - BUILDING, PLANNING, & ENGINEERING								
10-4710.5001	SALARIES & WAGES	240,649.53	240,649.53	245,883.00	28,531.38	244,862.23	1,020.77	99.58
10-4710.5002	OVERTIME WAGES	353.96	353.96	1,409.00	29.00	559.32	849.68	39.70
10-4710.5004	FICA EXPENSE	17,742.42	17,742.42	18,918.00	2,070.09	17,800.62	1,117.38	94.09
10-4710.5005	RETIREMENT EXPENSE	28,178.84	28,178.84	33,533.00	3,953.17	31,236.87	2,296.13	93.15
10-4710.5006	GROUP HEALTH INSURANCE	34,278.54	34,278.54	34,489.00	3,416.18	41,650.00	(7,161.00)	120.76
10-4710.5007	WORKMEN'S COMPENSATION	2,815.00	2,815.00	2,880.00	(361.00)	2,227.00	653.00	77.33
Total Dept 4710 - BUILDING, PLANNING, & ENGINEERIN		324,018.29	324,018.29	337,112.00	37,638.82	338,336.04	(1,224.04)	100.36
Dept 4720 - BUILDING, PLANNING & ENGINEERING								
10-4720.5010	PRINT AND OFFICE SUPPLIES	9,979.19	9,979.19	12,500.00	1,869.16	9,640.53	2,859.47	77.12
10-4720.5014	MEMBERSHIP AND DUES	662.13	662.13	1,000.00	0.00	793.78	206.22	79.38
10-4720.5015	MEETINGS AND SEMINARS	14.88	14.88	1,000.00	93.06	494.79	505.21	49.48
10-4720.5016	VEHICLE, FUEL & OIL	3,890.01	3,890.01	4,000.00	314.99	4,124.91	(124.91)	103.12
10-4720.5017	VEHICLE MAINTENANCE	221.11	221.11	1,000.00	122.54	600.90	399.10	60.09
10-4720.5020	ELECTRIC AND GAS	3,672.63	3,672.63	4,000.00	392.41	4,213.60	(213.60)	105.34
10-4720.5021	TELEPHONE/CABLE	5,394.81	5,394.81	5,352.00	429.13	5,033.63	318.37	94.05
10-4720.5022	WATER AND SEWER	1,480.19	1,480.19	1,600.00	0.00	1,459.63	140.37	91.23
10-4720.5025	NON-CAPITAL TOOLS & EQUIPMENT	37.67	37.67	300.00	0.00	200.36	99.64	66.79
10-4720.5026	MAINT & SERVICE CONTRACTS	7,435.97	7,435.97	7,500.00	908.98	8,876.08	(1,376.08)	118.35
10-4720.5027	MACHINE/EQUIPMENT REPAIR	0.00	0.00	500.00	0.00	69.42	430.58	13.88
10-4720.5041	UNIFORMS	361.85	361.85	500.00	125.35	261.82	238.18	52.36
10-4720.5044	CLEANING/SANITARY SUPPLY	417.09	417.09	500.00	8.79	311.06	188.94	62.21
10-4720.5049	MEDICAL AND LAB	120.57	120.57	100.00	21.24	42.47	57.53	42.47
10-4720.5062	INSURANCE	8,704.00	8,704.00	9,085.00	0.00	8,768.50	316.50	96.52

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

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Fund 10 - GENERAL FUND								
Expenditures								
10-4720.5063	RENT AND LEASES	463.98	463.98	800.00	35.13	574.37	225.63	71.80
10-4720.5064	EMPLOYEE TRAINING	1,611.57	1,611.57	1,300.00	0.00	1,077.28	222.72	82.87
10-4720.5065	PROFESSIONAL SERVICES	6,187.10	6,187.10	70,500.00	175.00	5,444.00	65,056.00	7.72
10-4720.5079	MISC. & CONTINGENCY EXP	310.84	310.84	500.00	3.74	461.59	38.41	92.32
Total Dept 4720 - BUILDING, PLANNING & ENGINEERING		50,965.59	50,965.59	122,037.00	4,499.52	52,448.72	69,588.28	42.98
Dept 4810 - RECREATION								
10-4810.5001	SALARIES & WAGES	345,865.92	345,865.92	349,457.00	41,576.90	347,795.95	1,661.05	99.52
10-4810.5002	OVERTIME WAGES	17,608.25	17,608.25	17,838.00	469.55	5,843.12	11,994.88	32.76
10-4810.5003	PART-TIME WAGES	184,353.41	184,353.41	207,400.00	25,013.96	195,656.78	11,743.22	94.34
10-4810.5004	FICA EXPENSE	39,803.91	39,803.91	43,964.00	4,991.28	40,799.68	3,164.32	92.80
10-4810.5005	RETIREMENT EXPENSE	42,493.10	42,493.10	53,195.00	6,032.91	47,592.79	5,602.21	89.47
10-4810.5006	GROUP HEALTH INSURANCE	58,832.68	58,832.68	56,699.00	5,263.92	55,917.61	781.39	98.62
10-4810.5007	WORKMEN'S COMPENSATION	12,391.00	12,391.00	13,427.00	(1,795.00)	10,929.00	2,498.00	81.40
Total Dept 4810 - RECREATION		701,348.27	701,348.27	741,980.00	81,553.52	704,534.93	37,445.07	94.95
Dept 4820 - RECREATION								
10-4820.5010	PRINT AND OFFICE SUPPLIES	10,518.83	10,518.83	10,500.00	541.74	9,543.67	956.33	90.89
10-4820.5014	MEMBERSHIP AND DUES	1,337.13	1,337.13	1,600.00	0.00	1,328.49	271.51	83.03
10-4820.5015	MEETINGS AND SEMINARS	1,380.94	1,380.94	2,000.00	0.00	1,331.95	668.05	66.60
10-4820.5016	VEHICLE, FUEL & OIL	2,759.76	2,759.76	4,000.00	233.77	3,218.29	781.71	80.46
10-4820.5017	VEHICLE MAINTENANCE	433.02	433.02	2,000.00	81.42	1,617.27	382.73	80.86
10-4820.5020	ELECTRIC AND GAS	34,599.65	34,599.65	37,000.00	3,143.07	35,411.02	1,588.98	95.71
10-4820.5021	TELEPHONE/CABLE	15,566.82	15,566.82	13,992.00	978.10	17,825.52	(3,833.52)	127.40
10-4820.5022	WATER AND SEWER	4,022.58	4,022.58	4,240.00	0.00	3,406.79	833.21	80.35
10-4820.5025	NON-CAPITAL TOOLS & EQUIPMENT	1,766.84	1,766.84	1,800.00	0.00	1,296.19	503.81	72.01
10-4820.5026	MAINT & SERVICE CONTRACTS	45,164.39	45,164.39	38,600.00	3,615.17	38,156.57	443.43	98.85
10-4820.5027	MACHINE/EQUIPMENT REPAIR	2,745.82	2,745.82	2,500.00	0.00	349.87	2,150.13	13.99
10-4820.5041	UNIFORMS	1,738.66	1,738.66	1,950.00	0.00	1,402.99	547.01	71.95
10-4820.5044	CLEANING/SANITARY SUPPLY	5,296.28	5,296.28	4,750.00	685.68	4,952.79	(202.79)	104.27
10-4820.5049	MEDICAL AND LAB	675.08	675.08	800.00	210.00	675.03	124.97	84.38
10-4820.5062	INSURANCE	40,200.00	40,200.00	42,200.00	0.00	37,990.00	4,210.00	90.02
10-4820.5063	RENT AND LEASES	2,856.19	2,856.19	3,700.00	67.05	1,900.31	1,799.69	51.36
10-4820.5064	EMPLOYEE TRAINING	1,674.00	1,674.00	2,300.00	29.05	1,860.24	439.76	80.88
10-4820.5065	PROFESSIONAL SERVICES	105.00	105.00	115.00	0.00	105.00	10.00	91.30
10-4820.5079	MISC. & CONTINGENCY EXP	2,305.27	2,305.27	3,500.00	168.93	3,311.69	188.31	94.62
Total Dept 4820 - RECREATION		175,146.26	175,146.26	177,547.00	9,753.98	165,683.68	11,863.32	93.32
Dept 4830 - RECREATION								
10-4830.5088	5 & UNDER GROUPS	604.64	604.64	750.00	0.00	589.57	160.43	78.61
10-4830.5091	PROGRAMS	2,542.66	2,542.66	3,000.00	70.36	2,854.93	145.07	95.16
10-4830.5092	SPECIAL ACTIVITIES/EVENTS	20,553.31	20,553.31	22,000.00	1,468.52	23,073.58	(1,073.58)	104.88
10-4830.5093	SUMMER CAMPS	12,631.01	12,631.01	14,500.00	2,117.67	10,179.99	4,320.01	70.21
10-4830.5095	THEME ACTIVITIES	1,083.58	1,083.58	2,000.00	0.00	2,098.67	(98.67)	104.93
10-4830.5096	MIDDLE SCHOOL DANCES	1,724.71	1,724.71	2,500.00	0.00	2,302.61	197.39	92.10
10-4830.5097	ADULT SPORTS	12,904.86	12,904.86	14,000.00	0.00	12,192.43	1,807.57	87.09
10-4830.5098	YOUTH SPORTS	30,005.63	30,005.63	35,000.00	15,263.15	33,063.05	1,936.95	94.47

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GL NUMBER	DESCRIPTION	END BALANCE 06/30/2017 NORM (ABNORM)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 10 - GENERAL FUND								
Expenditures								
10-4830.5099	KEENAGERS	2,423.92	2,423.92	3,000.00	0.00	3,111.63	(111.63)	103.72
Total Dept 4830 - RECREATION		84,474.32	84,474.32	96,750.00	18,919.70	89,466.46	7,283.54	92.47
Dept 4910 - JUDICIAL AND LEGAL								
10-4910.5001	SALARIES & WAGES	63,473.46	63,473.46	64,068.00	7,909.49	67,225.05	(3,157.05)	104.93
10-4910.5002	OVERTIME WAGES	7,425.91	7,425.91	2,946.00	95.01	5,343.67	(2,397.67)	181.39
10-4910.5003	PART-TIME SALARIES	15,440.92	15,440.92	18,000.00	1,648.84	15,441.92	2,558.08	85.79
10-4910.5004	FICA EXPENSE	6,502.05	6,502.05	6,504.00	721.39	6,502.87	1.13	99.98
10-4910.5005	RETIREMENT EXPENSE	9,901.79	9,901.79	11,528.00	1,335.52	10,813.76	714.24	93.80
10-4910.5006	GROUP HEALTH INSURANCE	6,135.36	6,135.36	6,265.00	527.78	6,248.28	16.72	99.73
10-4910.5007	WORKMEN'S COMPENSATION	248.00	248.00	288.00	(37.00)	231.00	57.00	80.21
Total Dept 4910 - JUDICIAL AND LEGAL		109,127.49	109,127.49	109,599.00	12,201.03	111,806.55	(2,207.55)	102.01
Dept 4920 - JUDICIAL AND LEGAL								
10-4920.5010	PRINT AND OFFICE SUPPLIES	3,872.78	3,872.78	4,500.00	404.64	3,984.48	515.52	88.54
10-4920.5014	MEMBERSHIP AND DUES	82.13	82.13	200.00	0.00	106.83	93.17	53.42
10-4920.5015	MEETINGS AND SEMINARS	684.00	684.00	800.00	0.00	228.10	571.90	28.51
10-4920.5021	TELEPHONE/CABLE	3,815.76	3,815.76	3,540.00	339.41	3,923.49	(383.49)	110.83
10-4920.5025	NON-CAPITAL TOOLS & EQUIPMENT	614.27	614.27	800.00	23.99	730.69	69.31	91.34
10-4920.5026	MAINT & SERVICE CONTRACTS	3,480.20	3,480.20	6,800.00	235.44	3,375.41	3,424.59	49.64
10-4920.5062	INSURANCE	566.00	566.00	584.00	0.00	576.00	8.00	98.63
10-4920.5064	EMPLOYEE TRAINING	1,193.25	1,193.25	2,000.00	0.00	1,223.48	776.52	61.17
10-4920.5065	PROFESSIONAL SERVICES	98,959.29	98,959.29	189,000.00	3,210.00	114,451.16	74,548.84	60.56
10-4920.5079	MISC. & CONTINGENCY	509.32	509.32	850.00	83.14	676.96	173.04	79.64
Total Dept 4920 - JUDICIAL AND LEGAL		113,777.00	113,777.00	209,074.00	4,296.62	129,276.60	79,797.40	61.83
Dept 5710 - PARKING METER								
10-5710.5002	OVERTIME WAGES	3,448.75	3,448.75	3,504.00	98.13	1,300.27	2,203.73	37.11
10-5710.5003	PART-TIME WAGES	85,749.75	85,749.75	116,820.00	22,849.75	80,480.39	36,339.61	68.89
10-5710.5004	FICA EXPENSE	6,823.97	6,823.97	9,205.00	1,755.29	6,259.05	2,945.95	68.00
10-5710.5005	RETIREMENT EXPENSE	279.56	279.56	0.00	421.52	1,073.08	(1,073.08)	100.00
10-5710.5006	GROUP HEALTH INSURANCE	0.00	0.00	0.00	0.00	35.04	(35.04)	100.00
10-5710.5007	WORKERS COMPENSATION	4,891.00	4,891.00	6,654.00	(463.00)	3,977.00	2,677.00	59.77
Total Dept 5710 - PARKING METER		101,193.03	101,193.03	136,183.00	24,661.69	93,124.83	43,058.17	68.38
TOTAL EXPENDITURES		9,848,597.97	9,848,597.97	10,896,651.00	1,068,119.70	10,438,299.75	458,351.25	95.79
Fund 10 - GENERAL FUND:								
TOTAL REVENUES		10,053,194.76	10,053,194.76	10,896,651.00	1,963,738.16	10,751,929.56	144,721.44	98.67
TOTAL EXPENDITURES		9,848,597.97	9,848,597.97	10,896,651.00	1,068,119.70	10,438,299.75	458,351.25	95.79
NET OF REVENUES & EXPENDITURES		204,596.79	204,596.79	0.00	895,618.46	313,629.81	(313,629.81)	100.00
BEG. FUND BALANCE		2,929,843.86	2,929,843.86	3,134,440.65		3,134,440.65		
END FUND BALANCE		3,134,440.65	3,134,440.65	3,134,440.65		3,448,070.46		

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		END BALANCE	YTD BALANCE	2017-18	ACTIVITY FOR	YTD BALANCE	AVAILABLE	
		06/30/2017	06/30/2017	ORIGINAL	MONTH 06/30/18	06/30/2018	BALANCE	
GL NUMBER	DESCRIPTION	NORM (ABNORM)	NORM (ABNORM)	BUDGET	INCR (DECR)	NORM (ABNORM)	NORM (ABNORM)	% BDGT USED

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GL NUMBER	DESCRIPTION	END BALANCE	YTD BALANCE	2017-18	ACTIVITY FOR	YTD BALANCE	AVAILABLE	% BDGT USED
		06/30/2017	06/30/2017	ORIGINAL	MONTH 06/30/18	06/30/2018	BALANCE	
		NORM (ABNORM)	NORM (ABNORM)	BUDGET	INCR (DECR)	NORM (ABNORM)	NORM (ABNORM)	
Fund 20 - CAPITAL PROJECTS FUND								
Revenues								
Dept 3450 - REBATES								
20-3450.4106	INTERGOVERNMENT TRANSFERS	471,200.00	471,200.00	0.00	0.00	0.00	0.00	0.00
Total Dept 3450 - REBATES		471,200.00	471,200.00	0.00	0.00	0.00	0.00	0.00
Dept 3500 - MISCELLANEOUS								
20-3500.4501	MISCELLANEOUS REVENUE	8,099.00	8,099.00	0.00	30,000.00	1,196,945.34	(1,196,945.34)	100.00
20-3500.4505	INTEREST INCOME	29,278.17	29,278.17	23,000.00	3,739.22	48,915.71	(25,915.71)	212.68
Total Dept 3500 - MISCELLANEOUS		37,377.17	37,377.17	23,000.00	33,739.22	1,245,861.05	(1,222,861.05)	5,416.79
Dept 3900 - OPERATING TRANSFERS								
20-3900.4901	OPERATING TRANSFERS IN	1,176,837.00	1,176,837.00	324,998.00	(125,002.00)	324,998.00	0.00	100.00
Total Dept 3900 - OPERATING TRANSFERS		1,176,837.00	1,176,837.00	324,998.00	(125,002.00)	324,998.00	0.00	100.00
TOTAL REVENUES		1,685,414.17	1,685,414.17	347,998.00	(91,262.78)	1,570,859.05	(1,222,861.05)	451.40
Expenditures								
Dept 4140 - GENERAL GOVERNMENT								
20-4140.5013	BANK SERVICE CHARGES	0.00	0.00	60.00	0.00	0.00	60.00	0.00
20-4140.5025	NON-CAPITAL TOOLS & EQUIPMENT	35,029.52	35,029.52	20,250.00	4,300.38	8,539.16	11,710.84	42.17
20-4140.5026	MAINT & SERVICE CONTRACTS	15,123.89	15,123.89	2,100.00	0.00	243.50	1,856.50	11.60
20-4140.5065	PROFESSIONAL SERVICES	23,813.90	23,813.90	18,000.00	0.00	15,246.90	2,753.10	84.71
20-4140.5085	CAPITAL OUTLAY	19,689.00	19,689.00	135,000.00	27,274.35	184,334.35	(49,334.35)	136.54
Total Dept 4140 - GENERAL GOVERNMENT		93,656.31	93,656.31	175,410.00	31,574.73	208,363.91	(32,953.91)	118.79
Dept 4440 - POLICE								
20-4440.5017	VEHICLE MAINTENANCE	0.00	0.00	0.00	0.00	3,629.46	(3,629.46)	100.00
20-4440.5025	NON-CAPITAL TOOLS & EQUIPMENT	2,343.60	2,343.60	6,100.00	3,842.01	5,976.35	123.65	97.97
20-4440.5026	MAINT & SERVICE CONTRACTS	0.00	0.00	61,746.00	0.00	3,209.31	58,536.69	5.20
20-4440.5085	CAPITAL OUTLAY	24,248.60	24,248.60	319,250.00	1,450.96	66,594.88	252,655.12	20.86
Total Dept 4440 - POLICE		26,592.20	26,592.20	387,096.00	5,292.97	79,410.00	307,686.00	20.51
Dept 4540 - FIRE								
20-4540.5017	VEHICLE MAINTENANCE	0.00	0.00	0.00	0.00	4,897.00	(4,897.00)	100.00
20-4540.5025	NON-CAPITAL TOOLS & EQUIPMENT	4,656.75	4,656.75	14,000.00	331.16	14,949.82	(949.82)	106.78
20-4540.5026	MAINT & SERVICE CONTRACTS	0.00	0.00	101,208.00	0.00	11,168.32	90,039.68	11.04
20-4540.5065	PROFESSIONAL SERVICES	5,280.00	5,280.00	0.00	0.00	4,251.75	(4,251.75)	100.00
20-4540.5085	CAPITAL OUTLAY	99,058.89	99,058.89	289,750.00	0.00	34,189.35	255,560.65	11.80
Total Dept 4540 - FIRE		108,995.64	108,995.64	404,958.00	331.16	69,456.24	335,501.76	17.15
Dept 4640 - PUBLIC WORKS								
20-4640.5025	NON-CAPITAL TOOLS & EQUIPMENT	742.17	742.17	0.00	0.00	0.00	0.00	0.00

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GL NUMBER	DESCRIPTION	END BALANCE	YTD BALANCE	2017-18	ACTIVITY FOR	YTD BALANCE	AVAILABLE	% BDGT
		06/30/2017	06/30/2017	ORIGINAL	MONTH 06/30/18	06/30/2018	BALANCE	
		NORM (ABNORM)	NORM (ABNORM)	BUDGET	INCR (DECR)	NORM (ABNORM)	NORM (ABNORM)	USED
Fund 20 - CAPITAL PROJECTS FUND								
Expenditures								
20-4640.5026	MAINT & SERVICE CONTRACTS	0.00	0.00	15,912.00	0.00	0.00	15,912.00	0.00
20-4640.5079	MISCELLANEOUS	0.00	0.00	75,000.00	0.00	0.00	75,000.00	0.00
20-4640.5084	CIP 42TH-57TH AVE DRAINAGE	26,394.00	26,394.00	1,656,868.00	185,525.07	853,114.75	803,753.25	51.49
20-4640.5085	CAPITAL OUTLAY	243,889.63	243,889.63	433,338.00	0.00	441,697.64	(8,359.64)	101.93
20-4640.5086	DRAINAGE EXPENSE CONTINGENCIES	77,250.00	77,250.00	135,100.00	250.00	111,517.50	23,582.50	82.54
Total Dept 4640 - PUBLIC WORKS		348,275.80	348,275.80	2,316,218.00	185,775.07	1,406,329.89	909,888.11	60.72
Dept 4740 - BUILDING, PLANNING, & ENGINEERING								
20-4740.5025	NON-CAPITAL TOOLS & EQUIPMENT	319.73	319.73	0.00	0.00	0.00	0.00	0.00
20-4740.5085	CAPITAL OUTLAY	0.00	0.00	36,000.00	413.90	25,362.90	10,637.10	70.45
Total Dept 4740 - BUILDING, PLANNING, & ENGINEERIN		319.73	319.73	36,000.00	413.90	25,362.90	10,637.10	70.45
Dept 4840 - RECREATION								
20-4840.5025	NON-CAPITAL TOOLS & EQUIPMENT	2,201.07	2,201.07	34,600.00	1,178.97	28,438.29	6,161.71	82.19
20-4840.5026	MAINT & SERVICE CONTRACTS	22,165.11	22,165.11	20,500.00	0.00	14,236.00	6,264.00	69.44
20-4840.5085	CAPITAL OUTLAY	97,080.50	97,080.50	85,000.00	2,546.19	39,746.19	45,253.81	46.76
Total Dept 4840 - RECREATION		121,446.68	121,446.68	140,100.00	3,725.16	82,420.48	57,679.52	58.83
TOTAL EXPENDITURES		699,286.36	699,286.36	3,459,782.00	227,112.99	1,871,343.42	1,588,438.58	54.09
Fund 20 - CAPITAL PROJECTS FUND:								
TOTAL REVENUES		1,685,414.17	1,685,414.17	347,998.00	(91,262.78)	1,570,859.05	(1,222,861.05)	451.40
TOTAL EXPENDITURES		699,286.36	699,286.36	3,459,782.00	227,112.99	1,871,343.42	1,588,438.58	54.09
NET OF REVENUES & EXPENDITURES		986,127.81	986,127.81	(3,111,784.00)	(318,375.77)	(300,484.37)	(2,811,299.63)	9.66
BEG. FUND BALANCE		3,555,101.08	3,555,101.08	4,541,228.89		4,541,228.89		
END FUND BALANCE		4,541,228.89	4,541,228.89	1,429,444.89		4,240,744.52		

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GL NUMBER	DESCRIPTION	END BALANCE 06/30/2017 NORM (ABNORM)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 30 - ACCOMMODATIONS FEE FUND								
Revenues								
Dept 3450 - REBATES								
30-3450.4105	ACCOM. FEE REVENUE	969,974.13	969,974.13	967,000.00	88,874.81	775,593.44	191,406.56	80.21
30-3450.4106	COUNTY ACC. FEE REVENUE	520,000.00	520,000.00	437,000.00	0.00	437,000.00	0.00	100.00
Total Dept 3450 - REBATES		1,489,974.13	1,489,974.13	1,404,000.00	88,874.81	1,212,593.44	191,406.56	86.37
Dept 3500 - MISCELLANEOUS								
30-3500.4504	SALE OF ASSETS	5,495.00	5,495.00	0.00	0.00	6,215.00	(6,215.00)	100.00
30-3500.4505	INTEREST INCOME	12,559.02	12,559.02	10,000.00	2,441.87	20,888.66	(10,888.66)	208.89
Total Dept 3500 - MISCELLANEOUS		18,054.02	18,054.02	10,000.00	2,441.87	27,103.66	(17,103.66)	271.04
Dept 3900 - OPERATING TRANSFERS								
30-3900.5901	OPERATING TRANSFERS OUT	(566,813.65)	(566,813.65)	(648,067.00)	(63,000.00)	(592,900.00)	(55,167.00)	91.49
Total Dept 3900 - OPERATING TRANSFERS		(566,813.65)	(566,813.65)	(648,067.00)	(63,000.00)	(592,900.00)	(55,167.00)	91.49
TOTAL REVENUES		941,214.50	941,214.50	765,933.00	28,316.68	646,797.10	119,135.90	84.45
Expenditures								
Dept 4120 - GENERAL GOVERNMENT								
30-4120.5009	DEBT SERVICE - PRINCIPAL	64,000.00	64,000.00	68,000.00	68,000.00	68,000.00	0.00	100.00
30-4120.5011	DEBT SERVICE - INTEREST	9,038.20	9,038.20	7,963.00	3,981.60	7,963.20	(0.20)	100.00
30-4120.5013	BANK SERVICE CHARGES	74.60	74.60	100.00	0.00	20.00	80.00	20.00
30-4120.5020	ELECTRIC AND GAS	403.88	403.88	400.00	30.88	357.08	42.92	89.27
30-4120.5026	MAINT & SERVICE CONTRACTS	15,422.06	15,422.06	29,550.00	0.00	12,671.50	16,878.50	42.88
30-4120.5054	STREET SIGNS	14,516.00	14,516.00	30,000.00	1,216.93	23,025.84	6,974.16	76.75
30-4120.5065	PROFESSIONAL SERVICES	510.02	510.02	560.00	0.00	382.63	177.37	68.33
30-4120.5079	MISCELLANEOUS	16,190.05	16,190.05	16,000.00	5,239.33	14,991.30	1,008.70	93.70
30-4120.5085	CAPITAL OUTLAY	19,969.00	19,969.00	2,500.00	0.00	0.00	2,500.00	0.00
Total Dept 4120 - GENERAL GOVERNMENT		140,123.81	140,123.81	155,073.00	78,468.74	127,411.55	27,661.45	82.16
Dept 4420 - POLICE								
30-4420.5021	TELEPHONE/CABLE	453.67	453.67	7,100.00	297.40	5,006.02	2,093.98	70.51
30-4420.5025	NON-CAPITAL TOOLS & EQUIPMENT	25,909.36	25,909.36	11,400.00	0.00	10,879.56	520.44	95.43
30-4420.5026	MAINT & SERVICE CONTRACTS	0.00	0.00	30,873.00	0.00	0.00	30,873.00	0.00
30-4420.5067	CONTRACTED SERVICES	12,285.00	12,285.00	22,000.00	4,040.00	19,110.00	2,890.00	86.86
30-4420.5085	CAPITAL OUTLAY	127,292.22	127,292.22	187,625.00	64,057.68	64,057.68	123,567.32	34.14
Total Dept 4420 - POLICE		165,940.25	165,940.25	258,998.00	68,395.08	99,053.26	159,944.74	38.24
Dept 4520 - FIRE								
30-4520.5025	NON-CAPITAL TOOLS & EQUIPMENT	10,657.28	10,657.28	4,000.00	0.00	0.00	4,000.00	0.00
30-4520.5026	MAINT & SERVICE CONTRACTS	0.00	0.00	50,604.00	0.00	14.44	50,589.56	0.03
30-4520.5085	CAPITAL OUTLAY	46,904.56	46,904.56	122,375.00	0.00	0.00	122,375.00	0.00
Total Dept 4520 - FIRE		57,561.84	57,561.84	176,979.00	0.00	14.44	176,964.56	0.01

PERIOD ENDING 06/30/2018

% Fiscal Year Completed: 100.00

*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

GL NUMBER	DESCRIPTION	END BALANCE	YTD BALANCE	2017-18	ACTIVITY FOR	YTD BALANCE	AVAILABLE	% BDGT USED
		06/30/2017 NORM (ABNORM)	06/30/2017 NORM (ABNORM)	ORIGINAL BUDGET	MONTH 06/30/18 INCR (DECR)	06/30/2018 NORM (ABNORM)	BALANCE NORM (ABNORM)	
Fund 30 - ACCOMMODATIONS FEE FUND								
Expenditures								
Dept 4620 - PUBLIC WORKS								
30-4620.5026	MAINT & SERVICE CONTRACTS	27,243.62	27,243.62	32,957.00	10,047.00	20,021.22	12,935.78	60.75
30-4620.5054	STREET SIGNS	5,207.20	5,207.20	4,000.00	1,146.72	1,834.04	2,165.96	45.85
30-4620.5067	CONTRACTED SERVICES	56,706.04	56,706.04	52,000.00	0.00	54,968.51	(2,968.51)	105.71
30-4620.5079	MISCELLANEOUS	5,889.84	5,889.84	5,500.00	0.00	5,974.21	(474.21)	108.62
30-4620.5085	CAPITAL OUTLAY	168,676.76	168,676.76	691,458.00	60,275.03	275,688.35	415,769.65	39.87
Total Dept 4620 - PUBLIC WORKS		263,723.46	263,723.46	785,915.00	71,468.75	358,486.33	427,428.67	45.61
Dept 4820 - RECREATION								
30-4820.5085	CAPITAL OUTLAY	72,750.00	72,750.00	7,500.00	1,273.10	1,273.10	6,226.90	16.97
Total Dept 4820 - RECREATION		72,750.00	72,750.00	7,500.00	1,273.10	1,273.10	6,226.90	16.97
Dept 5620 - FRONT BEACH/PUBLIC RESTROOM								
30-5620.5010	PRINT AND OFFICE SUPPLIES	19,912.05	19,912.05	24,300.00	2,130.58	13,733.08	10,566.92	56.51
30-5620.5013	BANK SERVICE CHARGES	27,588.04	27,588.04	25,000.00	3,892.44	26,582.44	(1,582.44)	106.33
30-5620.5020	ELECTRIC AND GAS	42,532.16	42,532.16	43,400.00	3,504.55	41,402.26	1,997.74	95.40
30-5620.5021	TELEPHONE/CABLE	1,375.68	1,375.68	12,400.00	333.40	3,349.46	9,050.54	27.01
30-5620.5022	WATER AND SEWER	1,406.71	1,406.71	3,000.00	0.00	4,222.94	(1,222.94)	140.76
30-5620.5025	NON-CAPITAL TOOLS & EQUIPMENT	785.26	785.26	3,000.00	2,999.56	5,395.44	(2,395.44)	179.85
30-5620.5026	MAINT & SERVICE CONTRACTS	33,247.96	33,247.96	33,500.00	1,769.90	34,348.35	(848.35)	102.53
30-5620.5027	MACHINE/EQUIPMENT REPAIR	26,301.29	26,301.29	22,000.00	0.00	11,831.62	10,168.38	53.78
30-5620.5041	UNIFORMS	2,576.19	2,576.19	5,000.00	2,888.59	4,431.80	568.20	88.64
30-5620.5054	STREET SIGNS	14,581.03	14,581.03	5,000.00	708.50	12,096.75	(7,096.75)	241.94
30-5620.5062	INSURANCE	1,306.00	1,306.00	1,497.00	0.00	1,477.00	20.00	98.66
30-5620.5065	PROFESSIONAL SERVICES	37,374.61	37,374.61	29,400.00	144.06	31,351.06	(1,951.06)	106.64
30-5620.5067	CONTRACTED SERVICES	4,612.00	4,612.00	11,800.00	2,200.00	10,600.00	1,200.00	89.83
30-5620.5079	MISCELLANEOUS	279.51	279.51	7,500.00	0.00	187.55	7,312.45	2.50
30-5620.5085	CAPITAL OUTLAY	23,051.90	23,051.90	0.00	0.00	0.00	0.00	0.00
Total Dept 5620 - FRONT BEACH/PUBLIC RESTROOM		236,930.39	236,930.39	226,797.00	20,571.58	201,009.75	25,787.25	88.63
TOTAL EXPENDITURES		937,029.75	937,029.75	1,611,262.00	240,177.25	787,248.43	824,013.57	48.86
Fund 30 - ACCOMMODATIONS FEE FUND:								
TOTAL REVENUES		941,214.50	941,214.50	765,933.00	28,316.68	646,797.10	119,135.90	84.45
TOTAL EXPENDITURES		937,029.75	937,029.75	1,611,262.00	240,177.25	787,248.43	824,013.57	48.86
NET OF REVENUES & EXPENDITURES		4,184.75	4,184.75	(845,329.00)	(211,860.57)	(140,451.33)	(704,877.67)	16.61
BEG. FUND BALANCE		1,595,491.42	1,595,491.42	1,599,676.17		1,599,676.17		
END FUND BALANCE		1,599,676.17	1,599,676.17	754,347.17		1,459,224.84		

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GL NUMBER	DESCRIPTION	END BALANCE 06/30/2017 NORM (ABNORM)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 35 - HOSPITALITY TAX FUND								
Revenues								
Dept 3450 - REBATES								
35-3450.4108	HOSPITALITY TAX	746,401.61	746,401.61	698,000.00	59,628.38	645,506.59	52,493.41	92.48
Total Dept 3450 - REBATES		746,401.61	746,401.61	698,000.00	59,628.38	645,506.59	52,493.41	92.48
Dept 3500 - MISCELLANEOUS								
35-3500.4504	SALE OF ASSETS	5,797.50	5,797.50	0.00	0.00	0.00	0.00	0.00
35-3500.4505	INTEREST INCOME	3,761.56	3,761.56	2,200.00	1,256.12	10,476.21	(8,276.21)	476.19
Total Dept 3500 - MISCELLANEOUS		9,559.06	9,559.06	2,200.00	1,256.12	10,476.21	(8,276.21)	476.19
Dept 3900 - OPERATING TRANSFERS								
35-3900.5901	OPERATING TRANSFERS OUT	(274,161.75)	(274,161.75)	(594,723.00)	(126,694.00)	(261,330.00)	(333,393.00)	43.94
Total Dept 3900 - OPERATING TRANSFERS		(274,161.75)	(274,161.75)	(594,723.00)	(126,694.00)	(261,330.00)	(333,393.00)	43.94
TOTAL REVENUES		481,798.92	481,798.92	105,477.00	(65,809.50)	394,652.80	(289,175.80)	374.16
Expenditures								
Dept 4120 - GENERAL GOVERNMENT								
35-4120.5009	DEBT SERVICE - PRINCIPAL	108,000.00	108,000.00	111,000.00	0.00	111,000.00	0.00	100.00
35-4120.5011	DEBT SERVICE - INTEREST	17,087.32	17,087.32	23,180.00	0.00	23,180.42	(0.42)	100.00
Total Dept 4120 - GENERAL GOVERNMENT		125,087.32	125,087.32	134,180.00	0.00	134,180.42	(0.42)	100.00
Dept 4420 - POLICE								
35-4420.5025	NON-CAPITAL TOOLS & EQUIPMENT	10,228.38	10,228.38	0.00	0.00	0.00	0.00	0.00
35-4420.5085	CAPITAL OUTLAY	0.00	0.00	16,200.00	0.00	16,176.21	23.79	99.85
Total Dept 4420 - POLICE		10,228.38	10,228.38	16,200.00	0.00	16,176.21	23.79	99.85
Dept 4520 - FIRE								
35-4520.5025	NON-CAPITAL TOOLS & EQUIPMENT	29,133.92	29,133.92	31,000.00	6,859.54	15,536.42	15,463.58	50.12
35-4520.5085	CAPITAL OUTLAY	0.00	0.00	62,000.00	0.00	48,451.34	13,548.66	78.15
Total Dept 4520 - FIRE		29,133.92	29,133.92	93,000.00	6,859.54	63,987.76	29,012.24	68.80
Dept 4620 - PUBLIC WORKS								
35-4620.5026	MAINT & SERVICE CONTRACTS	58,593.96	58,593.96	193,800.00	3,750.40	76,189.29	117,610.71	39.31
35-4620.5067	CONTRACTED SERVICES	13,815.00	13,815.00	13,000.00	1,005.00	12,060.00	940.00	92.77
35-4620.5085	CAPITAL OUTLAY	0.00	0.00	65,000.00	0.00	0.00	65,000.00	0.00
Total Dept 4620 - PUBLIC WORKS		72,408.96	72,408.96	271,800.00	4,755.40	88,249.29	183,550.71	32.47
Dept 4720 - BUILDING, PLANNING & ENGINEERING								
35-4720.5010	PRINT AND OFFICE SUPPLIES	286.33	286.33	500.00	0.00	0.00	500.00	0.00

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REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS
 PERIOD ENDING 06/30/2018
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*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

		END BALANCE 06/30/2017	YTD BALANCE 06/30/2017	2017-18 ORIGINAL	ACTIVITY FOR MONTH 06/30/18	YTD BALANCE 06/30/2018	AVAILABLE BALANCE	% BDGT
GL NUMBER	DESCRIPTION	NORM (ABNORM)	NORM (ABNORM)	BUDGET	INCR (DECR)	NORM (ABNORM)	NORM (ABNORM)	USED
Fund 35 - HOSPITALITY TAX FUND								
Expenditures								
35-4720.5013	BANK SERVICE CHARGES	74.60	74.60	150.00	0.00	16.00	134.00	10.67
35-4720.5079	MISCELLANEOUS	0.00	0.00	500.00	0.00	0.00	500.00	0.00
Total Dept 4720 - BUILDING, PLANNING & ENGINEERING		360.93	360.93	1,150.00	0.00	16.00	1,134.00	1.39
Dept 5620 - FRONT BEACH/PUBLIC RESTROOM								
35-5620.5085	CAPITAL OUTLAY	0.00	0.00	0.00	0.00	(250.00)	250.00	100.00
Total Dept 5620 - FRONT BEACH/PUBLIC RESTROOM		0.00	0.00	0.00	0.00	(250.00)	250.00	100.00
TOTAL EXPENDITURES		237,219.51	237,219.51	516,330.00	11,614.94	302,359.68	213,970.32	58.56
Fund 35 - HOSPITALITY TAX FUND:								
TOTAL REVENUES		481,798.92	481,798.92	105,477.00	(65,809.50)	394,652.80	(289,175.80)	374.16
TOTAL EXPENDITURES		237,219.51	237,219.51	516,330.00	11,614.94	302,359.68	213,970.32	58.56
NET OF REVENUES & EXPENDITURES		244,579.41	244,579.41	(410,853.00)	(77,424.44)	92,293.12	(503,146.12)	22.46
BEG. FUND BALANCE		628,209.26	628,209.26	872,788.67		872,788.67		
END FUND BALANCE		872,788.67	872,788.67	461,935.67		965,081.79		

PERIOD ENDING 06/30/2018

% Fiscal Year Completed: 100.00

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GL NUMBER	DESCRIPTION	END BALANCE 06/30/2017 NORM (ABNORM)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 40 - VOLUNTEER FIRE DEPT								
Revenues								
Dept 3450 - REBATES								
40-3450.4120	VFD 1% REBATE	152,062.99	152,062.99	121,600.00	0.00	148,223.57	(26,623.57)	121.89
Total Dept 3450 - REBATES		152,062.99	152,062.99	121,600.00	0.00	148,223.57	(26,623.57)	121.89
Dept 3500 - MISCELLANEOUS								
40-3500.4505	INTEREST INCOME	21.50	21.50	25.00	1.41	20.11	4.89	80.44
Total Dept 3500 - MISCELLANEOUS		21.50	21.50	25.00	1.41	20.11	4.89	80.44
TOTAL REVENUES		152,084.49	152,084.49	121,625.00	1.41	148,243.68	(26,618.68)	121.89
Expenditures								
Dept 4520 - FIRE								
40-4520.5010	PRINT AND OFFICE SUPPLIES	0.00	0.00	300.00	0.00	0.00	300.00	0.00
40-4520.5013	BANK SERVICE CHARGES	45.60	45.60	100.00	4.00	48.00	52.00	48.00
40-4520.5014	MEMBERSHIP AND DUES	4,400.31	4,400.31	5,000.00	0.00	4,381.12	618.88	87.62
40-4520.5021	TELEPHONE/CABLE	777.83	777.83	1,000.00	274.04	2,788.37	(1,788.37)	278.84
40-4520.5025	NON-CAPITAL TOOLS & EQUIPMENT	0.00	0.00	1,000.00	0.00	0.00	1,000.00	0.00
40-4520.5041	UNIFORMS	0.00	0.00	3,000.00	0.00	0.00	3,000.00	0.00
40-4520.5062	INSURANCE	141,202.71	141,202.71	104,225.00	1,875.75	154,096.86	(49,871.86)	147.85
40-4520.5064	EMPLOYEE TRAINING	0.00	0.00	1,000.00	0.00	0.00	1,000.00	0.00
40-4520.5079	MISCELLANEOUS	7,284.83	7,284.83	6,000.00	50.12	1,276.08	4,723.92	21.27
Total Dept 4520 - FIRE		153,711.28	153,711.28	121,625.00	2,203.91	162,590.43	(40,965.43)	133.68
TOTAL EXPENDITURES		153,711.28	153,711.28	121,625.00	2,203.91	162,590.43	(40,965.43)	133.68
Fund 40 - VOLUNTEER FIRE DEPT:								
TOTAL REVENUES		152,084.49	152,084.49	121,625.00	1.41	148,243.68	(26,618.68)	121.89
TOTAL EXPENDITURES		153,711.28	153,711.28	121,625.00	2,203.91	162,590.43	(40,965.43)	133.68
NET OF REVENUES & EXPENDITURES		(1,626.79)	(1,626.79)	0.00	(2,202.50)	(14,346.75)	14,346.75	100.00
BEG. FUND BALANCE		203,755.94	203,755.94	202,129.15		202,129.15		
END FUND BALANCE		202,129.15	202,129.15	202,129.15		187,782.40		

PERIOD ENDING 06/30/2018

% Fiscal Year Completed: 100.00

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		END BALANCE 06/30/2017	YTD BALANCE 06/30/2017	2017-18 ORIGINAL	ACTIVITY FOR MONTH 06/30/18	YTD BALANCE 06/30/2018	AVAILABLE BALANCE	% BDGT USED
GL NUMBER	DESCRIPTION	NORM (ABNORM)	NORM (ABNORM)	BUDGET	INCR (DECR)	NORM (ABNORM)	NORM (ABNORM)	
Fund 50 - ACCOMMODATIONS TAX								
Revenues								
Dept 3450 - REBATES								
50-3450.4105	ACCOMMODATION TAX-RELATED	1,168,660.08	1,168,660.08	1,130,000.00	0.00	792,604.09	337,395.91	70.14
50-3450.4107	ACCOMMODATION TAX-PROMO	539,381.57	539,381.57	522,000.00	0.00	365,817.27	156,182.73	70.08
Total Dept 3450 - REBATES		1,708,041.65	1,708,041.65	1,652,000.00	0.00	1,158,421.36	493,578.64	70.12
Dept 3500 - MISCELLANEOUS								
50-3500.4501	MISCELLANEOUS INCOME	1,750.00	1,750.00	2,000.00	0.00	0.00	2,000.00	0.00
50-3500.4504	SALE OF ASSETS	5,805.00	5,805.00	5,000.00	0.00	8,930.00	(3,930.00)	178.60
50-3500.4505	INTEREST INCOME	15,583.32	15,583.32	12,000.00	2,682.51	23,956.19	(11,956.19)	199.63
Total Dept 3500 - MISCELLANEOUS		23,138.32	23,138.32	19,000.00	2,682.51	32,886.19	(13,886.19)	173.09
Dept 3900 - OPERATING TRANSFERS								
50-3900.5901	OPERATING TRANSFERS OUT	(573,441.75)	(573,441.75)	(814,449.00)	(203,346.40)	(765,513.40)	(48,935.60)	93.99
Total Dept 3900 - OPERATING TRANSFERS		(573,441.75)	(573,441.75)	(814,449.00)	(203,346.40)	(765,513.40)	(48,935.60)	93.99
TOTAL REVENUES		1,157,738.22	1,157,738.22	856,551.00	(200,663.89)	425,794.15	430,756.85	49.71
Expenditures								
Dept 4120 - GENERAL GOVERNMENT								
50-4120.5013	BANK SERVICE CHARGES	74.60	74.60	100.00	0.00	33.66	66.34	33.66
50-4120.5022	WATER AND SEWER	406.82	406.82	600.00	0.00	724.66	(124.66)	120.78
50-4120.5025	NON-CAPITAL TOOLS & EQUIPMENT	0.00	0.00	2,500.00	0.00	1,917.22	582.78	76.69
50-4120.5026	MAINT & SERVICE CONTRACTS	0.00	0.00	1,050.00	0.00	0.00	1,050.00	0.00
50-4120.5061	ADVERTISING	5,895.00	5,895.00	33,500.00	0.00	795.00	32,705.00	2.37
50-4120.5077	PROGRAMS/SPONSORSHIPS	38,478.59	38,478.59	115,000.00	3,573.54	41,387.02	73,612.98	35.99
50-4120.5079	MISCELLANEOUS	211.84	211.84	3,000.00	0.00	114.45	2,885.55	3.82
50-4120.5085	CAPITAL OUTLAY	6,075.69	6,075.69	10,000.00	0.00	1,584.06	8,415.94	15.84
50-4120.5090	TOURISM PROMOTION EXP	566,446.12	566,446.12	547,000.00	3,033.86	388,324.04	158,675.96	70.99
Total Dept 4120 - GENERAL GOVERNMENT		617,588.66	617,588.66	712,750.00	6,607.40	434,880.11	277,869.89	61.01
Dept 4420 - POLICE								
50-4420.5025	NON-CAPITAL TOOLS & EQUIPMENT	1,822.72	1,822.72	5,000.00	0.00	3,057.40	1,942.60	61.15
50-4420.5026	MAINT & SERVICE CONTRACTS	0.00	0.00	30,873.00	0.00	0.00	30,873.00	0.00
50-4420.5085	CAPITAL OUTLAY	36,385.54	36,385.54	169,625.00	31,968.45	46,227.54	123,397.46	27.25
Total Dept 4420 - POLICE		38,208.26	38,208.26	205,498.00	31,968.45	49,284.94	156,213.06	23.98
Dept 4520 - FIRE								
50-4520.5025	NON-CAPITAL TOOLS & EQUIPMENT	2,743.15	2,743.15	0.00	0.00	0.00	0.00	0.00
50-4520.5026	MAINT & SERVICE CONTRACTS	0.00	0.00	50,604.00	0.00	0.00	50,604.00	0.00
50-4520.5085	CAPITAL OUTLAY	101,358.03	101,358.03	225,375.00	0.00	75,231.76	150,143.24	33.38
Total Dept 4520 - FIRE		104,101.18	104,101.18	275,979.00	0.00	75,231.76	200,747.24	27.26

PERIOD ENDING 06/30/2018

% Fiscal Year Completed: 100.00

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GL NUMBER	DESCRIPTION	END BALANCE 06/30/2017 NORM (ABNORM)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 50 - ACCOMMODATIONS TAX								
Expenditures								
Dept 4620 - PUBLIC WORKS								
50-4620.5026	MAINT & SERVICE CONTRACTS	0.00	0.00	7,957.00	0.00	0.00	7,957.00	0.00
50-4620.5079	MISCELLANEOUS	12,768.33	12,768.33	15,000.00	5,523.61	13,403.79	1,596.21	89.36
50-4620.5085	CAPITAL OUTLAY	0.00	0.00	231,169.00	0.00	302.85	230,866.15	0.13
Total Dept 4620 - PUBLIC WORKS		12,768.33	12,768.33	254,126.00	5,523.61	13,706.64	240,419.36	5.39
Dept 4820 - RECREATION								
50-4820.5085	CAPITAL OUTLAY	17,190.95	17,190.95	49,500.00	1,273.09	38,338.33	11,161.67	77.45
Total Dept 4820 - RECREATION		17,190.95	17,190.95	49,500.00	1,273.09	38,338.33	11,161.67	77.45
Dept 4830 - RECREATION								
50-4830.5092	SPECIAL ACTIVITIES	50,888.92	50,888.92	52,000.00	2,017.70	45,564.00	6,436.00	87.62
Total Dept 4830 - RECREATION		50,888.92	50,888.92	52,000.00	2,017.70	45,564.00	6,436.00	87.62
Dept 5620 - FRONT BEACH/PUBLIC RESTROOM								
50-5620.5020	ELECTRIC AND GAS	568.65	568.65	950.00	39.46	602.02	347.98	63.37
50-5620.5022	WATER AND SEWER	11,496.20	11,496.20	13,500.00	0.00	8,465.33	5,034.67	62.71
50-5620.5026	MAINT & SERVICE CONTRACTS	52,059.46	52,059.46	12,000.00	446.50	4,917.46	7,082.54	40.98
50-5620.5044	CLEANING/SANITARY SUPPLY	7,648.10	7,648.10	7,000.00	907.91	5,656.09	1,343.91	80.80
50-5620.5062	INSURANCE	3,688.00	3,688.00	3,971.00	0.00	5,003.00	(1,032.00)	125.99
50-5620.5065	PROFESSIONAL SERVICES	70.00	70.00	70.00	0.00	70.00	0.00	100.00
50-5620.5067	CONTRACTED SERVICES	141,040.60	141,040.60	134,700.00	16,036.20	115,852.83	18,847.17	86.01
50-5620.5079	MISCELLANEOUS	0.00	0.00	2,500.00	0.00	0.00	2,500.00	0.00
50-5620.5084	CONSTRUCTION IN PROGRESS	32,020.58	32,020.58	0.00	0.00	4,226.34	(4,226.34)	100.00
50-5620.5085	CAPITAL OUTLAY	0.00	0.00	456,000.00	66,173.04	332,458.16	123,541.84	72.91
Total Dept 5620 - FRONT BEACH/PUBLIC RESTROOM		248,591.59	248,591.59	630,691.00	83,603.11	477,251.23	153,439.77	75.67
TOTAL EXPENDITURES		1,089,337.89	1,089,337.89	2,180,544.00	130,993.36	1,134,257.01	1,046,286.99	52.02
Fund 50 - ACCOMMODATIONS TAX:								
TOTAL REVENUES		1,157,738.22	1,157,738.22	856,551.00	(200,663.89)	425,794.15	430,756.85	49.71
TOTAL EXPENDITURES		1,089,337.89	1,089,337.89	2,180,544.00	130,993.36	1,134,257.01	1,046,286.99	52.02
NET OF REVENUES & EXPENDITURES		68,400.33	68,400.33	(1,323,993.00)	(331,657.25)	(708,462.86)	(615,530.14)	53.51
BEG. FUND BALANCE		2,099,016.02	2,099,016.02	2,167,416.35		2,167,416.35		
END FUND BALANCE		2,167,416.35	2,167,416.35	843,423.35		1,458,953.49		

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GL NUMBER	DESCRIPTION	END BALANCE	YTD BALANCE	2017-18	ACTIVITY FOR	YTD BALANCE	AVAILABLE	% BDGT USED
		06/30/2017	06/30/2017	ORIGINAL	MONTH 06/30/18	06/30/2018	BALANCE	
		NORM (ABNORM)	NORM (ABNORM)	BUDGET	INCR (DECR)	NORM (ABNORM)	NORM (ABNORM)	
Fund 55 - BEACH RESTORATION FUND								
Revenues								
Dept 3450 - REBATES								
55-3450.4028	DONATIONS OF CASH	230,549.67	230,549.67	5,200,000.00	0.00	5,033,264.80	166,735.20	96.79
55-3450.4111	GRANT REVENUE	0.00	0.00	6,932,000.00	1,856,508.94	5,707,578.45	1,224,421.55	82.34
Total Dept 3450 - REBATES		230,549.67	230,549.67	12,132,000.00	1,856,508.94	10,740,843.25	1,391,156.75	88.53
Dept 3500 - MISCELLANEOUS								
55-3500.4505	INTEREST	13,091.83	13,091.83	100.00	193.17	51,554.52	(51,454.52)	1,554.52
55-3500.4513	LOAN PROCEEDS	0.00	0.00	1,200,000.00	0.00	0.00	1,200,000.00	0.00
Total Dept 3500 - MISCELLANEOUS		13,091.83	13,091.83	1,200,100.00	193.17	51,554.52	1,148,545.48	4.30
Dept 3900 - OPERATING TRANSFERS								
55-3900.4901	OPERATING TRANSFERS IN	0.00	0.00	1,671,978.00	0.00	2,150,707.08	(478,729.08)	128.63
Total Dept 3900 - OPERATING TRANSFERS		0.00	0.00	1,671,978.00	0.00	2,150,707.08	(478,729.08)	128.63
TOTAL REVENUES		243,641.50	243,641.50	15,004,078.00	1,856,702.11	12,943,104.85	2,060,973.15	86.26
Expenditures								
Dept 4120 - GENERAL GOVERNMENT								
55-4120.5013	BANK SERVICE CHARGES	114.60	114.60	78.00	19.00	112.00	(34.00)	143.59
55-4120.5065	PROFESSIONAL SERVICES	7,507.95	7,507.95	0.00	0.00	4,914.48	(4,914.48)	100.00
55-4120.5087	BEACH NOURISHMENT	236,018.95	236,018.95	15,004,000.00	6,715.50	13,872,487.41	1,131,512.59	92.46
Total Dept 4120 - GENERAL GOVERNMENT		243,641.50	243,641.50	15,004,078.00	6,734.50	13,877,513.89	1,126,564.11	92.49
TOTAL EXPENDITURES		243,641.50	243,641.50	15,004,078.00	6,734.50	13,877,513.89	1,126,564.11	92.49
Fund 55 - BEACH RESTORATION FUND:								
TOTAL REVENUES		243,641.50	243,641.50	15,004,078.00	1,856,702.11	12,943,104.85	2,060,973.15	86.26
TOTAL EXPENDITURES		243,641.50	243,641.50	15,004,078.00	6,734.50	13,877,513.89	1,126,564.11	92.49
NET OF REVENUES & EXPENDITURES		0.00	0.00	0.00	1,849,967.61	(934,409.04)	934,409.04	100.00
BEG. FUND BALANCE								
END FUND BALANCE						(934,409.04)		

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

% Fiscal Year Completed: 100.00

*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

		END BALANCE 06/30/2017	YTD BALANCE 06/30/2017	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018	AVAILABLE BALANCE	% BDGT USED
GL NUMBER	DESCRIPTION	NORM (ABNORM)	NORM (ABNORM)			NORM (ABNORM)	NORM (ABNORM)	
Fund 57 - BEACH MAINTENANCE FUND								
Revenues								
Dept 3500 - MISCELLANEOUS								
57-3500.4505	INTEREST INCOME	3,041.87	3,041.87	0.00	0.00	3,230.88	(3,230.88)	100.00
Total Dept 3500 - MISCELLANEOUS		3,041.87	3,041.87	0.00	0.00	3,230.88	(3,230.88)	100.00
Dept 3900 - OPERATING TRANSFERS								
57-3900.5901	OPERATING TRANSFERS OUT	0.00	0.00	(398,985.00)	0.00	(403,639.55)	4,654.55	101.17
Total Dept 3900 - OPERATING TRANSFERS		0.00	0.00	(398,985.00)	0.00	(403,639.55)	4,654.55	101.17
TOTAL REVENUES		3,041.87	3,041.87	(398,985.00)	0.00	(400,408.67)	1,423.67	100.36
Fund 57 - BEACH MAINTENANCE FUND:								
TOTAL REVENUES		3,041.87	3,041.87	(398,985.00)	0.00	(400,408.67)	1,423.67	100.36
TOTAL EXPENDITURES		0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET OF REVENUES & EXPENDITURES		3,041.87	3,041.87	(398,985.00)	0.00	(400,408.67)	1,423.67	100.36
BEG. FUND BALANCE		397,366.80	397,366.80	400,408.67		400,408.67		
END FUND BALANCE		400,408.67	400,408.67	1,423.67				

PERIOD ENDING 06/30/2018

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GL NUMBER	DESCRIPTION	END BALANCE	YTD BALANCE	2017-18	ACTIVITY FOR	YTD BALANCE	AVAILABLE	% BDGT USED
		06/30/2017	06/30/2017	ORIGINAL	MONTH 06/30/18	06/30/2018	BALANCE	
		NORM (ABNORM)	NORM (ABNORM)	BUDGET	INCR (DECR)	NORM (ABNORM)	NORM (ABNORM)	
Fund 58 - BEACH PRESERVATION FEE FUND								
Revenues								
Dept 3450 - REBATES								
58-3450.4105	BEACH PRESERVATION FEE	969,974.06	969,974.06	967,000.00	88,874.81	775,593.43	191,406.57	80.21
Total Dept 3450 - REBATES		969,974.06	969,974.06	967,000.00	88,874.81	775,593.43	191,406.57	80.21
Dept 3500 - MISCELLANEOUS								
58-3500.4505	INTEREST INCOME	8,202.34	8,202.34	1,200.00	907.58	23,869.06	(22,669.06)	1,989.09
Total Dept 3500 - MISCELLANEOUS		8,202.34	8,202.34	1,200.00	907.58	23,869.06	(22,669.06)	1,989.09
Dept 3900 - OPERATING TRANSFERS								
58-3900.4901	OPERATING TRANSFERS OUT	0.00	0.00	(1,272,993.00)	0.00	(1,747,067.53)	474,074.53	137.24
Total Dept 3900 - OPERATING TRANSFERS		0.00	0.00	(1,272,993.00)	0.00	(1,747,067.53)	474,074.53	137.24
TOTAL REVENUES		978,176.40	978,176.40	(304,793.00)	89,782.39	(947,605.04)	642,812.04	310.90
Expenditures								
Dept 4120 - GENERAL GOVERNMENT								
58-4120.5009	DEBT SERVICE - PRINCIPAL	0.00	0.00	141,500.00	0.00	0.00	141,500.00	0.00
58-4120.5011	DEBT SERVICE - INTEREST	0.00	0.00	27,000.00	0.00	0.00	27,000.00	0.00
58-4120.5013	BANK SERVICE CHARGES	0.00	0.00	275.00	0.00	0.00	275.00	0.00
58-4120.5026	MAINT & SERVICE CONTRACTS	5,511.51	5,511.51	5,000.00	0.00	0.00	5,000.00	0.00
58-4120.5065	PROFESSIONAL SERVICES	51,578.99	51,578.99	85,000.00	0.00	0.00	85,000.00	0.00
58-4120.5085	CAPITAL OUTLAY	7,450.00	7,450.00	275,000.00	6,199.24	275,000.00	0.00	100.00
Total Dept 4120 - GENERAL GOVERNMENT		64,540.50	64,540.50	533,775.00	6,199.24	275,000.00	258,775.00	51.52
TOTAL EXPENDITURES		64,540.50	64,540.50	533,775.00	6,199.24	275,000.00	258,775.00	51.52
Fund 58 - BEACH PRESERVATION FEE FUND:								
TOTAL REVENUES		978,176.40	978,176.40	(304,793.00)	89,782.39	(947,605.04)	642,812.04	310.90
TOTAL EXPENDITURES		64,540.50	64,540.50	533,775.00	6,199.24	275,000.00	258,775.00	51.52
NET OF REVENUES & EXPENDITURES		913,635.90	913,635.90	(838,568.00)	83,583.15	(1,222,605.04)	384,037.04	145.80
BEG. FUND BALANCE		1,307,547.23	1,307,547.23	2,221,183.13		2,221,183.13		
END FUND BALANCE		2,221,183.13	2,221,183.13	1,382,615.13		998,578.09		

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

% Fiscal Year Completed: 100.00

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GL NUMBER	DESCRIPTION	END BALANCE 06/30/2017 NORM (ABNORM)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 60 - DISASTER RECOVERY RESERVE FUND								
Revenues								
Dept 3450 - REBATES								
60-3450.4111	GRANT INCOME	152,289.00	152,289.00	0.00	0.00	637.50	(637.50)	100.00
Total Dept 3450 - REBATES		152,289.00	152,289.00	0.00	0.00	637.50	(637.50)	100.00
Dept 3500 - MISCELLANEOUS								
60-3500.4501	MISCELLANEOUS	5,146.55	5,146.55	0.00	0.00	(3,862.97)	3,862.97	100.00
60-3500.4505	INTEREST INCOME	19,836.21	19,836.21	18,000.00	2,069.02	29,661.69	(11,661.69)	164.79
Total Dept 3500 - MISCELLANEOUS		24,982.76	24,982.76	18,000.00	2,069.02	25,798.72	(7,798.72)	143.33
Dept 3900 - OPERATING TRANSFERS								
60-3900.4901	OPERATING TRANSFERS IN	100,000.00	100,000.00	0.00	0.00	0.00	0.00	0.00
Total Dept 3900 - OPERATING TRANSFERS		100,000.00	100,000.00	0.00	0.00	0.00	0.00	0.00
TOTAL REVENUES		277,271.76	277,271.76	18,000.00	2,069.02	26,436.22	(8,436.22)	146.87
Expenditures								
Dept 4120 - GENERAL GOVERNMENT								
60-4120.5045	STORM PREPARATION/CLEANUP	197,673.91	197,673.91	5,000.00	0.00	351,450.56	(346,450.56)	7,029.01
60-4120.5058	HURRICANE BUILDING COSTS	4,850.00	4,850.00	0.00	0.00	402.59	(402.59)	100.00
Total Dept 4120 - GENERAL GOVERNMENT		202,523.91	202,523.91	5,000.00	0.00	351,853.15	(346,853.15)	7,037.06
TOTAL EXPENDITURES		202,523.91	202,523.91	5,000.00	0.00	351,853.15	(346,853.15)	7,037.06
Fund 60 - DISASTER RECOVERY RESERVE FUND:								
TOTAL REVENUES		277,271.76	277,271.76	18,000.00	2,069.02	26,436.22	(8,436.22)	146.87
TOTAL EXPENDITURES		202,523.91	202,523.91	5,000.00	0.00	351,853.15	(346,853.15)	7,037.06
NET OF REVENUES & EXPENDITURES		74,747.85	74,747.85	13,000.00	2,069.02	(325,416.93)	338,416.93	2,503.21
BEG. FUND BALANCE		2,292,978.96	2,292,978.96	2,367,726.81		2,367,726.81		
END FUND BALANCE		2,367,726.81	2,367,726.81	2,380,726.81		2,042,309.88		

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

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GL NUMBER	DESCRIPTION	END BALANCE 06/30/2017		YTD BALANCE 06/30/2017		2017-18 ORIGINAL	ACTIVITY FOR MONTH 06/30/18		YTD BALANCE 06/30/2018		AVAILABLE BALANCE		% BDGT USED
		NORM	(ABNORM)	NORM	(ABNORM)	BUDGET	INCR	(DECR)	NORM	(ABNORM)	NORM	(ABNORM)	
Fund 61 - FEDERAL NARCOTICS FUND													
Revenues													
Dept 3500 - MISCELLANEOUS													
61-3500.4505	INTEREST		0.54		0.54	1.00		0.00		0.12		0.88	12.00
Total Dept 3500 - MISCELLANEOUS			0.54		0.54	1.00		0.00		0.12		0.88	12.00
TOTAL REVENUES			0.54		0.54	1.00		0.00		0.12		0.88	12.00
Expenditures													
Dept 4320 - POLICE NARCOTICS UNIT													
61-4320.5013	BANK SERVICE CHARGES		45.60		45.60	48.00		0.00		12.00		36.00	25.00
61-4320.5025	NON-CAPITAL TOOLS & EQUIPMENT		0.00		0.00	0.00		0.00		2,163.90		(2,163.90)	100.00
61-4320.5041	UNIFORMS		485.62		485.62	500.00		0.00		357.81		142.19	71.56
61-4320.5079	MISCELLANEOUS		0.00		0.00	2,000.00		4,128.33		4,128.33		(2,128.33)	206.42
Total Dept 4320 - POLICE NARCOTICS UNIT			531.22		531.22	2,548.00		4,128.33		6,662.04		(4,114.04)	261.46
TOTAL EXPENDITURES			531.22		531.22	2,548.00		4,128.33		6,662.04		(4,114.04)	261.46
Fund 61 - FEDERAL NARCOTICS FUND:													
TOTAL REVENUES			0.54		0.54	1.00		0.00		0.12		0.88	12.00
TOTAL EXPENDITURES			531.22		531.22	2,548.00		4,128.33		6,662.04		(4,114.04)	261.46
NET OF REVENUES & EXPENDITURES			(530.68)		(530.68)	(2,547.00)		(4,128.33)		(6,661.92)		4,114.92	261.56
BEG. FUND BALANCE			6,441.60		6,441.60	5,910.92				5,910.92			
END FUND BALANCE			5,910.92		5,910.92	3,363.92				(751.00)			

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

% Fiscal Year Completed: 100.00

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GL NUMBER	DESCRIPTION	END BALANCE 06/30/2017		YTD BALANCE 06/30/2017		2017-18 ORIGINAL	ACTIVITY FOR MONTH 06/30/18		YTD BALANCE 06/30/2018		AVAILABLE BALANCE		% BDGT USED
		NORM	(ABNORM)	NORM	(ABNORM)	BUDGET	INCR	(DECR)	NORM	(ABNORM)	NORM	(ABNORM)	
Fund 62 - STATE NARCOTICS FUND													
Revenues													
Dept 3500 - MISCELLANEOUS													
62-3500.4505	INTEREST		0.79		0.79	1.00		0.00		0.18		0.82	18.00
Total Dept 3500 - MISCELLANEOUS			0.79		0.79	1.00		0.00		0.18		0.82	18.00
TOTAL REVENUES			0.79		0.79	1.00		0.00		0.18		0.82	18.00
Expenditures													
Dept 4320 - POLICE NARCOTICS UNIT													
62-4320.5013	BANK SERVICE CHARGES		45.60		45.60	48.00		0.00		12.00		36.00	25.00
62-4320.5041	UNIFORMS		476.53		476.53	500.00		0.00		346.63		153.37	69.33
62-4320.5079	MISCELLANEOUS		0.00		0.00	0.00		3,043.78		3,090.79		(3,090.79)	100.00
Total Dept 4320 - POLICE NARCOTICS UNIT			522.13		522.13	548.00		3,043.78		3,449.42		(2,901.42)	629.46
TOTAL EXPENDITURES			522.13		522.13	548.00		3,043.78		3,449.42		(2,901.42)	629.46
Fund 62 - STATE NARCOTICS FUND:													
TOTAL REVENUES			0.79		0.79	1.00		0.00		0.18		0.82	18.00
TOTAL EXPENDITURES			522.13		522.13	548.00		3,043.78		3,449.42		(2,901.42)	629.46
NET OF REVENUES & EXPENDITURES			(521.34)		(521.34)	(547.00)		(3,043.78)		(3,449.24)		2,902.24	630.57
BEG. FUND BALANCE			7,863.13		7,863.13	7,341.79				7,341.79			
END FUND BALANCE			7,341.79		7,341.79	6,794.79				3,892.55			

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

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GL NUMBER	DESCRIPTION	END BALANCE	YTD BALANCE	2017-18	ACTIVITY FOR	YTD BALANCE	AVAILABLE	% BDGT USED
		06/30/2017	06/30/2017	ORIGINAL	MONTH 06/30/18	06/30/2018	BALANCE	
		NORM (ABNORM)	NORM (ABNORM)	BUDGET	INCR (DECR)	NORM (ABNORM)	NORM (ABNORM)	
Fund 64 - VICTIMS ASSISTANCE FUND								
Revenues								
Dept 3450 - REBATES								
64-3450.4112	COURT ASSESSMENTS FOR VICTIMS	10,549.09	10,549.09	14,000.00	1,112.22	8,473.13	5,526.87	60.52
Total Dept 3450 - REBATES		10,549.09	10,549.09	14,000.00	1,112.22	8,473.13	5,526.87	60.52
Dept 3500 - MISCELLANEOUS								
64-3500.4505	INTEREST	2.30	2.30	3.00	0.00	0.35	2.65	11.67
Total Dept 3500 - MISCELLANEOUS		2.30	2.30	3.00	0.00	0.35	2.65	11.67
Dept 3900 - OPERATING TRANSFERS								
64-3900.5901	OPERATING TRANSFERS OUT	(14,000.00)	(14,000.00)	(14,000.00)	(14,000.00)	(14,000.00)	0.00	100.00
Total Dept 3900 - OPERATING TRANSFERS		(14,000.00)	(14,000.00)	(14,000.00)	(14,000.00)	(14,000.00)	0.00	100.00
TOTAL REVENUES		(3,448.61)	(3,448.61)	3.00	(12,887.78)	(5,526.52)	5,529.52	14,217.33
Expenditures								
Dept 4420 - POLICE								
64-4420.5010	PRINT AND OFFICE SUPPLIES	66.60	66.60	100.00	0.00	371.40	(271.40)	371.40
64-4420.5013	BANK SERVICE CHARGES	45.60	45.60	48.00	0.00	16.00	32.00	33.33
64-4420.5014	MEMBERSHIP AND DUES	60.00	60.00	25.00	0.00	0.00	25.00	0.00
64-4420.5021	TELEPHONE/CABLE	659.99	659.99	800.00	0.00	461.15	338.85	57.64
64-4420.5041	UNIFORMS	373.19	373.19	0.00	0.00	0.00	0.00	0.00
64-4420.5064	EMPLOYEE TRAINING	1,532.30	1,532.30	800.00	0.00	489.00	311.00	61.13
Total Dept 4420 - POLICE		2,737.68	2,737.68	1,773.00	0.00	1,337.55	435.45	75.44
TOTAL EXPENDITURES		2,737.68	2,737.68	1,773.00	0.00	1,337.55	435.45	75.44
Fund 64 - VICTIMS ASSISTANCE FUND:								
TOTAL REVENUES		(3,448.61)	(3,448.61)	3.00	(12,887.78)	(5,526.52)	5,529.52	14,217.33
TOTAL EXPENDITURES		2,737.68	2,737.68	1,773.00	0.00	1,337.55	435.45	75.44
NET OF REVENUES & EXPENDITURES		(6,186.29)	(6,186.29)	(1,770.00)	(12,887.78)	(6,864.07)	5,094.07	387.80
BEG. FUND BALANCE		19,757.48	19,757.48	13,571.19		13,571.19		
END FUND BALANCE		13,571.19	13,571.19	11,801.19		6,707.12		

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

% Fiscal Year Completed: 100.00

*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

GL NUMBER	DESCRIPTION	END BALANCE	YTD BALANCE	2017-18	ACTIVITY FOR	YTD BALANCE	AVAILABLE	% BDGT
		06/30/2017	06/30/2017	ORIGINAL	MONTH 06/30/18	06/30/2018	BALANCE	
		NORM (ABNORM)	NORM (ABNORM)	BUDGET	INCR (DECR)	NORM (ABNORM)	NORM (ABNORM)	USED
Fund 66 - AISLE OF PALMS FUND								
Revenues								
Dept 3500 - MISCELLANEOUS								
66-3500.4501	MISCELLANEOUS REVENUE	990.00	990.00	1,500.00	(300.00)	3,450.00	(1,950.00)	230.00
Total Dept 3500 - MISCELLANEOUS		990.00	990.00	1,500.00	(300.00)	3,450.00	(1,950.00)	230.00
TOTAL REVENUES		990.00	990.00	1,500.00	(300.00)	3,450.00	(1,950.00)	230.00
Expenditures								
Dept 4120 - GENERAL GOVERNMENT								
66-4120.5013	BANK SERVICE CHARGES	45.60	45.60	75.00	0.00	16.00	59.00	21.33
66-4120.5026	MAINT & SERVICE CONTRACTS	6,750.00	6,750.00	0.00	0.00	0.00	0.00	0.00
66-4120.5077	PROGRAMS/SPONSORSHIPS	1,144.00	1,144.00	2,000.00	0.00	0.00	2,000.00	0.00
66-4120.5085	CAPITAL OUTLAY	0.00	0.00	18,000.00	0.00	18,371.87	(371.87)	102.07
Total Dept 4120 - GENERAL GOVERNMENT		7,939.60	7,939.60	20,075.00	0.00	18,387.87	1,687.13	91.60
TOTAL EXPENDITURES		7,939.60	7,939.60	20,075.00	0.00	18,387.87	1,687.13	91.60
Fund 66 - AISLE OF PALMS FUND:								
TOTAL REVENUES		990.00	990.00	1,500.00	(300.00)	3,450.00	(1,950.00)	230.00
TOTAL EXPENDITURES		7,939.60	7,939.60	20,075.00	0.00	18,387.87	1,687.13	91.60
NET OF REVENUES & EXPENDITURES		(6,949.60)	(6,949.60)	(18,575.00)	(300.00)	(14,937.87)	(3,637.13)	80.42
BEG. FUND BALANCE		21,887.47	21,887.47	14,937.87		14,937.87		
END FUND BALANCE		14,937.87	14,937.87	(3,637.13)				

PERIOD ENDING 06/30/2018

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		06/30/2017	06/30/2017	ORIGINAL	MONTH 06/30/18	06/30/2018	BALANCE	
		NORM (ABNORM)	NORM (ABNORM)	BUDGET	INCR (DECR)	NORM (ABNORM)	NORM (ABNORM)	
Fund 68 - RECREATION BUILDING FUND								
Revenues								
Dept 3500 - MISCELLANEOUS								
68-3500.4501	MISCELLANEOUS REVENUE	14,870.00	14,870.00	14,500.00	2,350.00	13,580.00	920.00	93.66
68-3500.4505	INTEREST	6.65	6.65	8.00	0.00	2.15	5.85	26.88
Total Dept 3500 - MISCELLANEOUS		14,876.65	14,876.65	14,508.00	2,350.00	13,582.15	925.85	93.62
Dept 3900 - OPERATING TRANSFERS								
68-3900.4901	OPERATING TRANSFERS IN	3,000.00	3,000.00	3,000.00	0.00	0.00	3,000.00	0.00
Total Dept 3900 - OPERATING TRANSFERS		3,000.00	3,000.00	3,000.00	0.00	0.00	3,000.00	0.00
TOTAL REVENUES		17,876.65	17,876.65	17,508.00	2,350.00	13,582.15	3,925.85	77.58
Expenditures								
Dept 4820 - RECREATION								
68-4820.5013	BANK SERVICE CHARGES	45.60	45.60	75.00	0.00	16.00	59.00	21.33
68-4820.5065	PROFESSIONAL SERVICES	0.00	0.00	50,000.00	0.00	0.00	50,000.00	0.00
68-4820.5085	CAPITAL OUTLAY	2,250.00	2,250.00	0.00	0.00	12,237.23	(12,237.23)	100.00
Total Dept 4820 - RECREATION		2,295.60	2,295.60	50,075.00	0.00	12,253.23	37,821.77	24.47
Dept 4830 - RECREATION								
68-4830.5092	SPECIAL ACTIVITIES	15,745.56	15,745.56	9,500.00	6,208.75	10,631.46	(1,131.46)	111.91
Total Dept 4830 - RECREATION		15,745.56	15,745.56	9,500.00	6,208.75	10,631.46	(1,131.46)	111.91
TOTAL EXPENDITURES		18,041.16	18,041.16	59,575.00	6,208.75	22,884.69	36,690.31	38.41
Fund 68 - RECREATION BUILDING FUND:								
TOTAL REVENUES		17,876.65	17,876.65	17,508.00	2,350.00	13,582.15	3,925.85	77.58
TOTAL EXPENDITURES		18,041.16	18,041.16	59,575.00	6,208.75	22,884.69	36,690.31	38.41
NET OF REVENUES & EXPENDITURES		(164.51)	(164.51)	(42,067.00)	(3,858.75)	(9,302.54)	(32,764.46)	22.11
BEG. FUND BALANCE		71,799.41	71,799.41	71,634.90		71,634.90		
END FUND BALANCE		71,634.90	71,634.90	29,567.90		62,332.36		

PERIOD ENDING 06/30/2018

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GL NUMBER	DESCRIPTION	END BALANCE 06/30/2017 NORM (ABNORM)	YTD BALANCE 06/30/2017 NORM (ABNORM)	2017-18 ORIGINAL BUDGET	ACTIVITY FOR MONTH 06/30/18 INCR (DECR)	YTD BALANCE 06/30/2018 NORM (ABNORM)	AVAILABLE BALANCE NORM (ABNORM)	% BDGT USED
Fund 90 - ISLE OF PALMS MARINA								
Revenues								
Dept 3500 - MISCELLANEOUS								
90-3500.4501	MISCELLANEOUS INCOME	15,790.63	15,790.63	0.00	0.00	(15,790.63)	15,790.63	100.00
90-3500.4505	INTEREST INCOME	3,433.26	3,433.26	2,600.00	1,051.92	8,993.30	(6,393.30)	345.90
Total Dept 3500 - MISCELLANEOUS		19,223.89	19,223.89	2,600.00	1,051.92	(6,797.33)	9,397.33	(261.44)
Dept 3600 - MARINA REVENUE								
90-3600.4610	MARINA STORE LEASE INCOME	74,292.00	74,292.00	75,276.00	13,170.00	82,469.00	(7,193.00)	109.56
90-3600.4620	MARINA OPERATIONS LEASE INCOME	167,408.00	167,408.00	167,682.00	45,714.00	192,786.00	(25,104.00)	114.97
90-3600.4630	MARINA RESTAURANT LEASE INCOME	145,736.57	145,736.57	138,940.00	0.00	84,726.00	54,214.00	60.98
90-3600.4660	MARINA WAVERUNNER LEASE INCOME	21,906.00	21,906.00	22,240.00	0.00	16,850.60	5,389.40	75.77
Total Dept 3600 - MARINA REVENUE		409,342.57	409,342.57	404,138.00	58,884.00	376,831.60	27,306.40	93.24
Dept 3900 - OPERATING TRANSFERS								
90-3900.4901	OPERATING TRANSFERS IN	282,424.50	282,424.50	803,890.00	203,346.40	436,176.40	367,713.60	54.26
Total Dept 3900 - OPERATING TRANSFERS		282,424.50	282,424.50	803,890.00	203,346.40	436,176.40	367,713.60	54.26
TOTAL REVENUES		710,990.96	710,990.96	1,210,628.00	263,282.32	806,210.67	404,417.33	66.59
Expenditures								
Dept 6120 - MARINA GENERAL AND ADMIN								
90-6120.5011	DEBT SERVICE - INTEREST	13,485.00	13,485.00	10,440.00	435.00	9,135.00	1,305.00	87.50
90-6120.5014	MEMBERSHIP AND DUES	0.00	0.00	300.00	0.00	0.00	300.00	0.00
90-6120.5022	WATER AND SEWER	360.00	360.00	400.00	0.00	360.00	40.00	90.00
90-6120.5026	MAINT & SERVICE CONTRACTS	3,168.40	3,168.40	3,800.00	0.00	13,866.88	(10,066.88)	364.92
90-6120.5054	STREET SIGNS	0.00	0.00	200.00	0.00	0.00	200.00	0.00
90-6120.5061	ADVERTISING	0.00	0.00	5,000.00	0.00	0.00	5,000.00	0.00
90-6120.5065	PROFESSIONAL SERVICES	88,400.50	88,400.50	12,000.00	34,761.41	48,560.41	(36,560.41)	404.67
90-6120.5079	MISCELLANEOUS	0.00	0.00	1,000.00	0.00	0.00	1,000.00	0.00
Total Dept 6120 - MARINA GENERAL AND ADMIN		105,413.90	105,413.90	33,140.00	35,196.41	71,922.29	(38,782.29)	217.03
Dept 6220 - MARINA GENERAL AND ADMIN								
90-6220.5022	WATER AND SEWER	300.00	300.00	330.00	0.00	300.00	30.00	90.91
90-6220.5026	MAINT & SERVICE CONTRACTS	6,343.31	6,343.31	350.00	0.00	3,536.25	(3,186.25)	1,010.36
90-6220.5030	DEPRECIATION	9,539.01	9,539.01	35,354.00	643.61	9,840.61	25,513.39	27.83
90-6220.5062	INSURANCE	2,228.32	2,228.32	4,100.00	0.00	2,425.89	1,674.11	59.17
90-6220.5065	PROFESSIONAL SERVICES	1,035.00	1,035.00	650.00	0.00	470.00	180.00	72.31
90-6220.5079	MISCELLANEOUS	0.00	0.00	1,000.00	0.00	0.00	1,000.00	0.00
Total Dept 6220 - MARINA GENERAL AND ADMIN		19,445.64	19,445.64	41,784.00	643.61	16,572.75	25,211.25	39.66
Dept 6420 - MARINA OPERATIONS								
90-6420.5030	DEPRECIATION	84,808.82	84,808.82	84,180.00	7,072.13	84,798.16	(618.16)	100.73
90-6420.5061	ADVERTISING	4,400.54	4,400.54	5,000.00	0.00	3,192.50	1,807.50	63.85
90-6420.5062	INSURANCE	83,796.08	83,796.08	70,190.00	307.00	63,102.85	7,087.15	89.90

REVENUE AND EXPENDITURE REPORT FOR CITY OF ISLE OF PALMS

PERIOD ENDING 06/30/2018

% Fiscal Year Completed: 100.00

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GL NUMBER	DESCRIPTION	END BALANCE	YTD BALANCE	2017-18	ACTIVITY FOR	YTD BALANCE	AVAILABLE	% BDGT
		06/30/2017	06/30/2017	ORIGINAL	MONTH 06/30/18	06/30/2018	BALANCE	
		NORM (ABNORM)	NORM (ABNORM)	BUDGET	INCR (DECR)	NORM (ABNORM)	NORM (ABNORM)	USED
Fund 90 - ISLE OF PALMS MARINA								
Expenditures								
90-6420.5065	PROFESSIONAL SERVICES	1,000.00	1,000.00	0.00	0.00	1,600.00	(1,600.00)	100.00
90-6420.5079	MISCELLANEOUS	0.00	0.00	1,000.00	0.00	0.00	1,000.00	0.00
Total Dept 6420 - MARINA OPERATIONS		174,005.44	174,005.44	160,370.00	7,379.13	152,693.51	7,676.49	95.21
Dept 6520 - MARINA RESTAURANT								
90-6520.5026	MAINT & SERVICE CONTRACTS	14,586.00	14,586.00	325.00	0.00	350.00	(25.00)	107.69
90-6520.5030	DEPRECIATION	5,858.37	5,858.37	6,467.00	483.59	5,766.28	700.72	89.16
90-6520.5062	INSURANCE	0.00	0.00	15,505.00	0.00	13,845.39	1,659.61	89.30
90-6520.5065	PROFESSIONAL SERVICES	35.00	35.00	35.00	0.00	175.00	(140.00)	500.00
90-6520.5079	MISCELLANEOUS	0.00	0.00	1,000.00	0.00	0.00	1,000.00	0.00
Total Dept 6520 - MARINA RESTAURANT		20,479.37	20,479.37	23,332.00	483.59	20,136.67	3,195.33	86.30
Dept 6820 - MARINA JET SKI FACILITY								
90-6820.5030	DEPRECIATION	23,575.97	23,575.97	13,546.00	1,927.69	23,642.74	(10,096.74)	174.54
Total Dept 6820 - MARINA JET SKI FACILITY		23,575.97	23,575.97	13,546.00	1,927.69	23,642.74	(10,096.74)	174.54
TOTAL EXPENDITURES		342,920.32	342,920.32	272,172.00	45,630.43	284,967.96	(12,795.96)	104.70
Fund 90 - ISLE OF PALMS MARINA:								
TOTAL REVENUES		710,990.96	710,990.96	1,210,628.00	263,282.32	806,210.67	404,417.33	66.59
TOTAL EXPENDITURES		342,920.32	342,920.32	272,172.00	45,630.43	284,967.96	(12,795.96)	104.70
NET OF REVENUES & EXPENDITURES		368,070.64	368,070.64	938,456.00	217,651.89	521,242.71	417,213.29	55.54
BEG. FUND BALANCE		5,177,796.28	5,177,796.28	5,545,866.92		5,545,866.92		
END FUND BALANCE		5,545,866.92	5,545,866.92	6,484,322.92		6,067,109.63		
TOTAL REVENUES - ALL FUNDS		16,699,986.92	16,699,986.92	28,642,176.00	3,835,318.14	26,377,520.30	2,264,655.70	92.09
TOTAL EXPENDITURES - ALL FUNDS		13,848,580.78	13,848,580.78	34,685,738.00	1,752,167.18	29,538,155.29	5,147,582.71	85.16
NET OF REVENUES & EXPENDITURES		2,851,406.14	2,851,406.14	(6,043,562.00)	2,083,150.96	(3,160,634.99)	(2,882,927.01)	52.30
BEG. FUND BALANCE - ALL FUNDS		20,314,855.94	20,314,855.94	23,166,262.08		23,166,262.08		
END FUND BALANCE - ALL FUNDS		23,166,262.08	23,166,262.08	17,122,700.08		20,005,627.09		



The Mercer Group, Inc.

**CITY OF
ISLE OF PALMS,
SOUTH CAROLINA**

Executive Search Services

**CITY
ADMINISTRATOR,
CHIEF OF POLICE,
PUBLIC WORKS
ASSISTANT
DIRECTOR**

May 4, 2018



The Mercer Group, Inc.

Why Should the Isle of Palms Select The Mercer Group, Inc.

Qualifications and Staffing

The Mercer Group, Inc. has been in operation for over thirty five years with our corporate headquarters in Atlanta and offices in thirteen (13) States. We have successfully recruited over 2,000 public sector executives nation-wide, many of which have been in the city administrator, chief of police and public works fields.

The project manager for Isle of Palms recruitments set out above will be James L. Mercer, President/CEO and he will serve Isle of Palms from our Santa Fe, New Mexico, location. Mr. Mercer has over 35 years of public sector management experience throughout the country. Learn more about Mr. Mercer by visiting <http://www.mercergroupinc.com/about-us> Mr. Mercer will be assisted on this project by Mr. Clark Wurzberger, Senior Vice President, and Ms. Karolyn Prince-Mercer, Senior Vice President.

Understanding the Project

Services provided include, but are not limited to position analysis and preparation of position profiles, recruitment for the position, inviting potential candidates to apply, reviewing and screening applications, conducting interviews, reference checks and background checks of selected candidates, recommending a list of final candidates, coordinating “meet and greet functions” and final interviews, negotiating, and following up.

Our Approach and Our 7-Step Search Process

We recommend a seven (7)-step search process, including:

1. **Position Analysis** – We will define work relationships, job qualifications and requirements for the position – the “Position Profile”.
2. **Recruitment Process** – We will recruit state-wide, regionally and nationally for the position and network to locate qualified candidates.
3. **Resume Review** – We will identify qualified candidates.
4. **Candidate Screening** – Will be handled personally and thoroughly by Mr. Mercer.
5. **Background Investigation** – We will thoroughly evaluate prospective candidates.
6. **Interview Process** – We will make recommendations and assist in selection.
7. **Negotiation and Follow-up** – We will facilitate employment and follow-up to ensure complete integrity of the process.

The details of our 7-Step Search Process are defined in our formal proposal.



The Mercer Group, Inc.

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The project manager for Isle of Palms recruitments set out above will be James L. Mercer, President/CEO and he will serve Isle of Palms from our Santa Fe, New Mexico, location. Mr. Mercer has over 35 years of public sector management experience throughout the country. Learn more about Mr. Mercer by visiting <http://www.mercergroupinc.com/about-us> Mr. Mercer will be assisted on this project by Mr. Clark Wurzberger, Senior Vice President, and Ms. Karolyn Prince-Mercer, Senior Vice President.

Understanding the Project

Services provided include, but are not limited to position analysis and preparation of position profiles, recruitment for the position, inviting potential candidates to apply, reviewing and screening applications, conducting interviews, reference checks and background checks of selected candidates, recommending a list of final candidates, coordinating “meet and greet functions” and final interviews, negotiating, and following up.

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The Mercer Group, Inc.

THE MERCER GROUP, INC.

James L. Mercer, President/CEO

1000 Cordova Place #726

Santa Fe, New Mexico 87505

505-466-9500

505-660-7725

jmerc@mercergroupinc.com

www.mercergroupinc.com

**ISLE OF PALMS,
SOUTH CAROLINA**

Proposal for Executive
Search Services for
the Positions of

**CITY ADMINISTRATOR,
CHIEF OF POLICE, PUBLIC
WORKS ASSISTANT
DIRECTOR**

May 4, 2018



The Mercer Group, Inc.

Consultants To Management



The Mercer Group, Inc.

Consultants To Management

1000 Cordova Place, #726
Santa Fe, New Mexico 87505
505-466-9500
FAX 505-466-1274
E-mail: jmercerc@mercergroupinc.com

May 4, 2018

VIA E-MAIL: wynett@iop.net

Honorable Jimmy Carroll, Mayor
Ms. Sandy Ferencz, Chair of Personnel
City of Isle of Palms
1207 Palm Boulevard
Isle of Palms, SC 29451

Dear Mayor Carroll and Ms. Sandy Ferencz:

The Mercer Group, Inc. is most pleased to submit this proposal to assist the Isle of Palms to recruit nationally and to develop exceptionally well-qualified candidates for the positions of City Administrator, Chief of Police and Public Works Director Assistant. We are most interested in assisting the Isle of Palms with these critical projects, and if selected to conduct the searches, would have no difficulty beginning the searches immediately and expediting our work to ensure a smooth process. The Mercer Group, Inc. has extensive experience in conducting searches in these fields locally and nationally. We are especially well qualified to conduct this search for the Isle of Palms.

The purpose for engaging the services of an executive search firm is to seek out and recruit experienced candidates and to assist the Isle of Palms in selecting highly qualified individuals who meet the profile and needs of the Isle of Palms and who might not otherwise apply. We have conducted recent searches in these fields for several communities your size. We are quite familiar with the candidate pool and the local needs.

We are the largest nationwide public sector search firm and we have more experience than any other public sector executive search firm. Mr. Mercer is a Certified Management Consultant (CMC) which is the preeminent designation earned in the management consulting profession. It is an indication that the individual possessing it has met and continues to meet strict certification requirements of the Institute of Management Consultants. The CMC designation represents that the individual has met world-class standards of competence, ethics and independence in the management consulting field. Mr. Mercer is the only management consultant with this designation operating in the public sector. (Please see www.mercergroupinc.com for more information about our firm and about current searches that we are conducting.)

PINPOINTING WORKABLE SOLUTIONS FROM OUR OFFICES NATIONWIDE

www.mercergroupinc.com

Honorable Jimmy Carroll, Mayor
Ms. Sandy Ferencz, Chair of Personnel
City of Isle of Palms
Page Two
May 3, 2018

The mission of The Mercer Group, Inc. is to make our clients proud that they engaged us to provide management consulting services for them. The Mercer Group, Inc. also makes extensive use of the Internet both with our own web page which can be located at www.mercergroupinc.com and through e-mail. We post positions with other Internet providers and make information available to a wide number of people who are Internet users. We also make extensive use of the Internet to review newspaper articles on top candidates, etc., from the community in which they are currently employed or were employed in the past.

Our corporate headquarters is in Atlanta and we have branch offices in Arizona, California, Colorado, Florida, Georgia, Illinois, Louisiana, Michigan, Minnesota, New Mexico, North Carolina, Texas, Virginia and Washington. We will work on the assignment from our Santa Fe office.

Lead consultant on this search will be James L. Mercer. Other consultants to be used on this search will be Clark Wurzberger and Karolyn Prince-Mercer.

Thank you for the opportunity to respond to this important assignment. This proposal is valid for ninety (90) days from receipt by the Isle of Palms. We are looking forward to discussing this proposal with you personally, and urge you to allow us to come to the City of Isle of Palms at our expense to do that. We can move very quickly to do so. Please call me at 505-466-9500 if you have any questions.

Sincerely yours,

THE MERCER GROUP, INC.

James L. Mercer, President/CEO
Certified Management Consultant (CMC)

Enclosure

THE MERCER GROUP, INC.

ISLE OF PALMS, SOUTH CAROLINA

Proposal for
Executive Search Services
for the Positions of
CITY ADMINISTRATOR, CHIEF
OF POLICE, PUBLIC WORKS
DIRECTOR ASSISTANT

May 4, 2018

JAMES L. MERCER, PRESIDENT/CEO
THE MERCER GROUP, INC.

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I. INTRODUCTION, BACKGROUND, OBJECTIVES AND SCOPE

This section presents our understanding of the Isle of Palms's requirements for this search, as well as the objectives and scope of the project.

A. Introduction and Background

It is our understanding that:

- The Isle of Palms is seeking "turn-key" executive search services and support in connection with the recruitment of a new City Administrator, Chief of Police, Public Works Director Assistant (the positions).
- The Isle of Palms is interested in identifying outstanding candidates and filling the above positions.
- Services required include position analysis and preparation of position profiles, recruitment for the position; inviting potential candidates to apply; reviewing and screening applications; conducting interviews, reference checks and background checks of selected candidates; recommending a list of final candidates; coordinating final interviews; negotiating; and following up.
- The Isle of Palms wishes to conduct a comprehensive national recruitment process, to ensure the best qualified candidates are found and that the best qualified individuals who are acceptable can be hired.
- The annual salary and benefits package for the position will be discussed with the Mayor and Chair of Personnel.

B. Objectives

The objectives that we will meet in order to help find the best qualified candidates for the position are as follows:

- To conduct on-site needs assessment for the positions.
- To develop comprehensive position profiles for each position.
- To reconcile any differences in points of view with regard to specifications for the positions.
- To encourage top level people to apply who would otherwise be reluctant to respond to an advertisement.
- To save a considerable amount of the Mayor's and Chair of Personnel's time in establishing position profiles and reviewing applicants.
- To comply with appropriate personnel regulations and state laws (i.e., EEO, Affirmative Action and ADA).
- To independently and objectively assess the qualifications and suitability of candidates for the positions.
- To recommend a pool of finalist candidates to the Mayor and Chair of Personnel.
- To coordinate finalist candidate interviews with the Mayor and Chair of Personnel .
- To mail an information packet supplied by the Mayor and Chair of Personnel to all qualified applicants.
- To respond to all candidate inquiries and produce all correspondence throughout the search.
- To preserve the confidentiality of inquiries to the degree possible under South Carolina law.
- To assist the Mayor and Chair of Personnel in reaching a final decisions.

- To assist in negotiating a compensation package with the successful candidates on behalf of the Mayor and Chair of Personnel .
- To assist the Mayor and Chair of Personnel in establishing criteria for evaluating the performance of the successful candidates.
- To follow-up with the Mayor and Chair of Personnel and the new successful candidates during the first year to determine if adjustments need to be made.
- To keep the Mayor and Chair of Personnel closely involved in key decisions and informed of our progress.

C. Scope

The scope of the project will be sufficiently broad and in-depth so as to meet the requirements of the Isle of Palms. However, for the fees proposed it will not address recruitments of additional candidates for positions other than the ones specified.

II. OUR APPROACH, WORK PLAN AND SCHEDULE

This section presents our approach, work plan and schedule for the search project.

A. Approach

Our approach and style are interactive. That is, we form a partnership with our client to conduct a project. The Isle of Palms will benefit through ease of implementation and by gaining more in-depth knowledge of executive search and management consulting techniques and expertise.

B. Work Plan

We recommend a seven (7)-step search process for each position as follows:

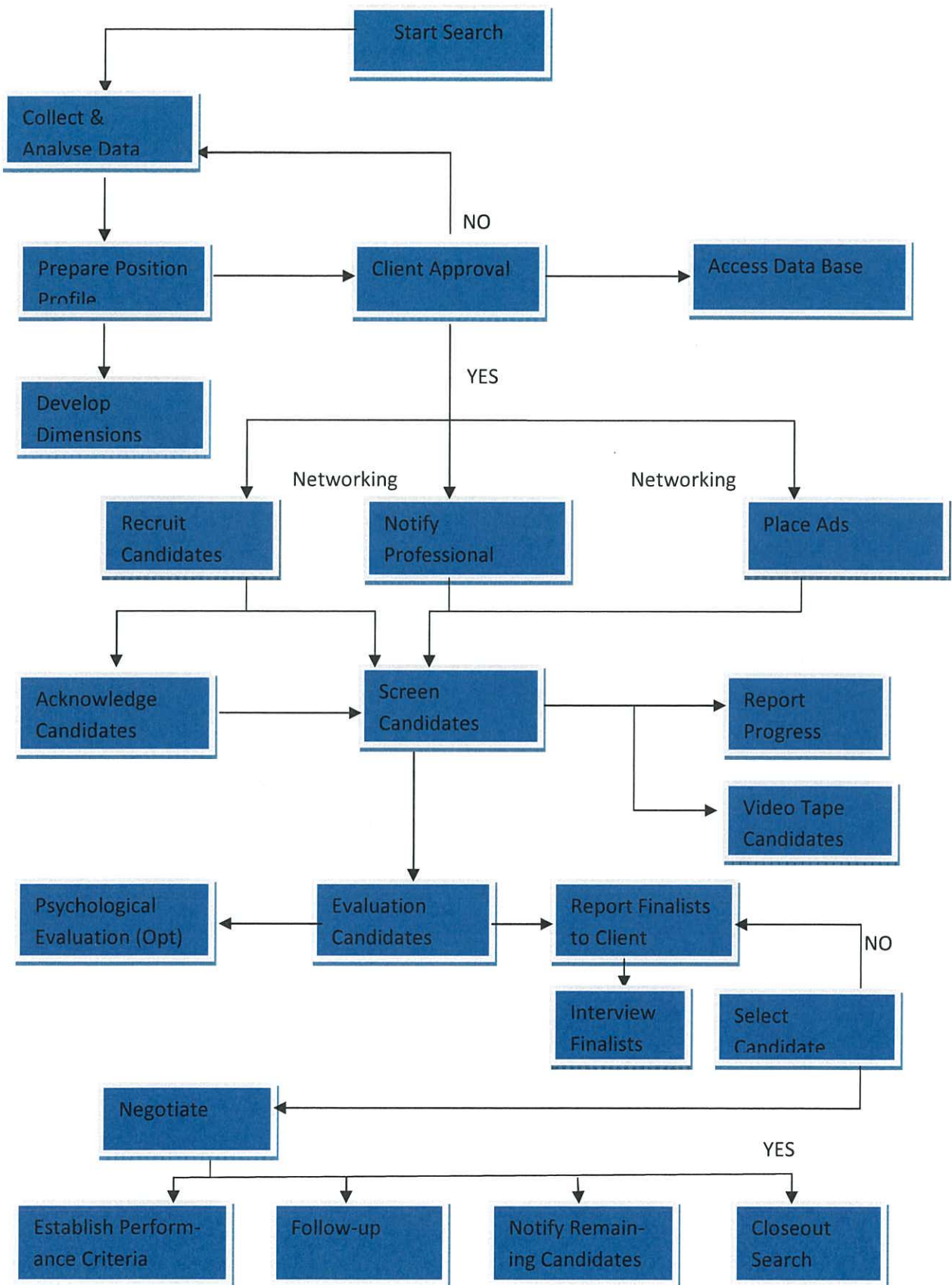
- **Position Analysis** — We will define work relationships, job qualifications and requirements for the position — the "Position Profile".
- **Recruitment Process** — We will recruit regionally and nationally for the position and network to locate qualified candidates.
- **Resume Review** — We will identify qualified candidates.
- **Candidate Screening** — We will thoroughly screen prospective candidates.
- **Background Investigation** — We will thoroughly evaluate prospective candidates.
- **Interview Process** — We will make recommendations and assist in selection.
- **Negotiation and Follow-up** — We will facilitate employment and follow-up to ensure complete integrity of the process.

The Search Process is illustrated on the following page and each step is described below.

1. Position Analysis

We will have extensive consultation with the Mayor and Chair of Personnel and local leaders selected by them, as well as other individuals or groups (if you wish) to determine the City's vision/mission, goals and objectives, the needs and issues, requirements of the job, and to obtain

THE MERCER GROUP, INC.
Executive Search Process



information about the environment within which the position functions. In addition, we will spend a considerable amount of time at the beginning of the process in the Isle of Palms in order to determine the level of experience and training needed.

During this process, we will initiate individual interviews with the Mayor and Chair of Personnel, citizen organizations, department heads and key staff, and others of your choice to identify expectations, perceptions, and concerns regarding the position.

Based on those meetings, we will prepare a draft position profile and review it with the Mayor and Chair of Personnel in order to arrive at a general agreement regarding the specifications for the position. The final position profile will include information about the Isle of Palms, the community, major issues to be faced, the position, and the selection criteria established.

2. Recruitment Process

Because we have recently completed similar searches, we will first review our database to determine those candidates whom we may already know and/or already have on file who may meet the City's specifications.

Although this process is valuable, we will rely most heavily on our own contacts in the city administrator, chief of police and public works director field and on our own experience. In other words, through "networking", we will conduct a nation-wide professional search for the best qualified candidates and invite them to apply for the position.

We will provide the Mayor and Chair of Personnel with several advertising alternatives with varying degrees of cost and their associated benefits. Based on our discussions with the Mayor and Chair of Personnel, we will place ads in professional journals, in national, in-state and local newspapers, and in various minority and women's publications to encourage applicants to apply.

3. Resume Review

We will review and analyze each applicant's background and experience against the position description criteria. We will acknowledge all resumes received and keep candidates informed of their status.

4. Candidate Screening

Criteria for the preliminary screening will be contained in the approved "Recruitment Profile". They may include such items as education, technical knowledge, experience, accomplishments, management style, personal traits, etc. Screening of candidates against those criteria will be based on data contained in the resumes and other data provided by the candidates and on our knowledge of the organizations in which they work. At this stage, each must meet the minimum qualifications specified in the Recruitment Profile.

We will be responsible for screening the applications received. This initial screening will be conducted by telephone and/or interactive video with the prospective candidate. We will conduct interviews with references who may know the candidate's background and expertise by telephone. Where feasible, we will also conduct personal interviews with top candidates.

Once the initial screening is completed, we will select the prospective candidates who most closely match the criteria established by the Mayor and Chair of Personnel. The output of this step in the process will be a matrix display of the top candidates showing how each rates against the selection criteria established by the Mayor and Chair of Personnel. This matrix will be reviewed with the Mayor and Chair of Personnel in meetings and guidance obtained prior to proceeding. One contingency here is that the Mayor and Chair of Personnel may not approve of any of the candidates. If that should occur, we would, of course, keep searching until the Isle of Palms's needs are clearly met. A Sample Matrix is on the following page.

After review by the Mayor and Chair of Personnel, we will personally interview each using various interview techniques. We will closely examine their experience, qualifications and achievements in view of the selection criteria and our professional expertise in evaluating the quality of such qualifications and achievements.

We also request that all candidates provide us, in writing, substantial information about their accomplishments and their management style and philosophy. This information will be verified and, at the Mayor's and Chair of Personnel's option, may be further tested by having the finalists complete management and leadership style inventories. We interpret these instruments for the Mayor and Chair of Personnel, as well.

5. Background Investigations

As part of our process in evaluating top candidates, we make detailed and extensive reference checks. In conducting these, it is our practice to speak directly to individuals who are now or have previously been in a position to evaluate the candidates' job performance.

We ask each candidate to provide us with a large number of references. We then network these references to other persons who know the candidate. In this way, we thoroughly evaluate each candidate. We have talked to as many as 23 references concerning a single finalist candidate. These references and evaluations are combined to provide frank and objective appraisals of the top candidates. We also verify past employment difficulties, if any, including reasonable due diligence on any legal action filed against current or former employers.

As part of our evaluation process, we verify undergraduate and graduate college degrees. We arrange for credit checks, criminal checks, and, as an additional option, can arrange for psychological (or similar) testing of the candidates that may be desired. As a part of this project we can provide the results of a Teleometrics Management Style Inventory on the finalist candidates. We can also conduct a Myers-Briggs analysis of the team with the new team member for team building purposes. (These may be extra cost items.) We will recommend background investigation criteria to the Mayor and Chair of Personnel which will make the final decision on the specifics of the background check.

6. Interview Process

Based on the preceding steps, a recommended list of finalists for the positions will be compiled. We will prepare a written summary on each finalist. The information will cover, but not be limited to, 1) present position, 2) total years experience, 3) salary requirements, 4) education, 5) previous positions held, 6) notable projects, 7) management style, 8) skills and abilities, 9) inter-

THE MERCER GROUP, INC.
SAMPLE CANDIDATE EVALUATION MATRIX

A = Significant Experience
B = Some Experience
C - No Working Knowledge

Selection Evaluation Criteria

CANDIDATE	Economic Development	Participative Management	Program Budget	Communications Skills
John Jones	A	A	A	A
Mary Jackson	C	B	B	A
Juan Perez	B	A	C	A
Joe Washington	A	B	C	B
Susan Jones	A	C	C	C
William Jefferson	C	B	B	A
Linda Chong	B	C	B	B
Jenny Olson	B	A	B	B
Michelle Walinski	A	C	B	A

ests, and 10) professional goals.

This information will be presented to the Mayor and Chair of Personnel in a detailed written format combined with the results of the background investigation and candidate screening. We will make a recommendation on a group of five (5) to seven (7) finalists. The Mayor and Chair of Personnel shall make the final decision on which and how many candidates will be interviewed.

Our report will be presented in a meeting with the Mayor and Chair of Personnel in which we will discuss our recommendations and provide background information, sample questions and a rating form for the interviews. We can also assist the Mayor and Chair of Personnel at no extra charge in conducting targeted selection and/or simulation processes with finalists, if desired. In particular, we will explain which, if any, of the applicants specifically meet the total criteria established by the Mayor and Chair of Personnel or whether the final group simply represents the best available talent.

We will also provide the Mayor and Chair of Personnel with our recommendations relative to timing, sequencing, location, setting, format, and conduct of interviews with the finalists. We will provide information about trends in employment, employment contracts and agreements, relocation expenses, perquisites, appropriate role for spouses, receptions, etc. We will arrange schedules for top candidate interviews with the Mayor and Chair of Personnel and will coordinate the process.

7. Negotiation and Follow-up

We will also assist in the negotiation process relative to salary, benefits and other conditions of employment. We feel that we can be especially helpful because we have proposed a fixed fee rather than one based on a percentage of salary. One contingency here is that an agreement may not be able to be arranged. If that is the case, we will work with the Mayor and Chair of Personnel to select an alternate candidate.

We will properly handle any and all media relations. Unless otherwise directed, it is our standard practice to tell all media that we are working on behalf of the Mayor and Chair of Personnel and that any public statement should come directly from the County Administrator. We will maintain confidentiality of candidate information, to the degree possible, under South Carolina law.

Finally, we will notify by letter all unsuccessful candidates who were not recommended for interview with the Mayor and Chair of Personnel of the final decision reached. We suggest, however, that it is more proper for the Mayor and Chair of Personnel to directly notify all unsuccessful candidates whom they interviewed of the final result.

Once the new candidates have been on board for 30 days or so, we will conduct a session with the Mayor and Chair of Personnel and with the new candidates in order to establish mutual performance criteria and goals for the position. In this regard, we will work with the Mayor and Chair of Personnel to define the role of the new Public Works Director within The Isle of Palms.

We will follow-up periodically with the Mayor and Chair of Personnel and the new personnel

during the first year in order to make any adjustments that may be necessary.

We will keep the Mayor and Chair of Personnel closely informed and involved in decisions concerning the search process at all times. We will prepare and send to the Mayor and Chair of Personnel weekly e-mail updates and a formal progress report at the mid-point of the search. These reports will contain a progress report on the recruitment and specific steps to be taken to meet the Mayor's and Chair of Personnel's deadlines and an itemization of expenses incurred-to-date and expected to be incurred during each succeeding project step.

Support from the Mayor and Chair of Personnel will be needed, as follows:

- Arranging interviews with the Mayor and Chair of Personnel and key City staff
- Providing budget, organization charts and other documents
- Place of contact for the search
- Processing invoices for payment

C. Schedule

The search process normally takes 90- 120 days to complete. On the next page is a sample Timeline. This schedule could be condensed or expanded somewhat, depending on the needs of the Isle of Palms.

D. Equal Employment Opportunity Statement

It is the policy of The Mercer Group, Inc., to assure equal opportunity based on ability and fitness for all employees or applicants considered for our client organizations regardless of race, color, religion, sex, age, marital or veteran's status, national origin, or the presence of any sensory, mental or physical disability. Such policy shall apply, but not be limited to, hiring, placement, job classification, transfer or promotion, demotion, recruitment, advertising or solicitation for employment, rates of pay or other forms of compensation, selection for training, career development, layoff or termination.

This policy shall be disseminated to clients, subcontractors, suppliers and prospective applicants. The intent of this policy will apply to internal operations, recruitment and consulting activities conducted by our firm.

III. COST PROPOSAL

Our fee for the services outlined is \$39,000 to conduct all three recruitments (this includes expenses). If the Isle of Palms would like to have the City Administrator and Chief of Police search done together the total cost for those 2 searches together would be \$33,500. To conduct the Public Works Assistant Director search separately will be \$10,000 total.

Because of our other ongoing consulting and search work and our experience, expenses should be kept to a minimum. The cost for final candidates to travel to interview with the Mayor and Chair of Personnel is not included. Such costs are typically paid by the client on a reimbursement basis,

**CITY OF ISLE OF PALMS
CITY ADMINISTRATOR, CHIEF OF POLICE AND PUBLIC
WORKS ASSSISTANT DIRECTOR SEARCH
PROJECTED TIMELINE**

RECRUITMENT PROCESS

Proposal Due	May 3, 2018
Kickoff Meeting and Interviews with City Officials and Others to be Interviewed Regarding Desired Qualities for new Positions	May 15-16, 2018
Draft Recruitment Brochure to City Officials Commission for Review and <u>Approval</u>	May 22, 2018
Color Recruitment Brochure to City Officials for Review and <u>Approval</u>	May 25, 2018
Access Data Base, Place Ads and Kick Off Search Process	May 22, 2018
Send Recruitment Brochure/Invitation Letter	May 25- 28, 2018
Follow-up Telephone Calls	May 25-July 6, 2018
Cutoff Date for Receipt of Applications	July 6, 2018
Review with City Officials Short List of Candidates	July 11, 2018
Conduct Reference and Background Checks	July 12-26, 2018
Send Interview Guide to Commission on Top 5 Candidates	July 31, 2018
Commission Conducts Interviews on Top 5 Candidates	August 6-7, 2018
Make Selection	August 7, 2018
Negotiate Agreement and Hire	August 7-10, 2018
Selected Candidate On-Board	30/60 days later
Close off Search Process	Week of August 12, 2018

directly to the candidates. These costs are extremely difficult to estimate because they depend on where the candidates are located. Typically, out-of-state costs run about \$750 to \$1,000 per person.

The Isle of Palms's liability to The Mercer Group, Inc. for services rendered under this agreement will not exceed the agreed upon price unless an increase is authorized by the Mayor and Chair of Personnel in writing.

We will submit regular invoices for fees and expenses. It is our practice to bill one-third at the start of the search, one-third upon delivery of the semi-finalist application materials, and one-third upon delivery of the Final Report. Each invoice is due and payable upon receipt for professional services. Expenses will be billed in addition and shown as a separate figure.

We will comply with all applicable laws, rules and regulations of federal, state and local government entities.

Our ability to carry out the work required will be heavily dependent upon our past experience in providing similar services to others, and we expect to continue such work in the future. We will, to the degree possible, preserve the confidential nature of any information received from you or developed during the work in accordance with our professional standards.

We assure you that we will devote our best efforts to carrying out the engagement. The results obtained, our recommendations and any written material provided by us will represent our best judgment based on the information available to us. Our liability, if any, will not be greater than the amount paid to us for the services rendered.

This proposal constitutes the agreement between us. It cannot be modified except in writing by both parties. Our agreement will be interpreted according to the laws of the State of South Carolina.

IV. FIRM QUALIFICATIONS AND STAFFING

This section presents our qualifications to conduct projects of this type and describes the staff to be assigned to the search.

A. Firm Qualifications

The Mercer Group, Inc. is an independent management consulting firm incorporated in the State of Georgia and operating nation-wide. The firm was founded by James L. Mercer, a long-term public management consultant.

The Mercer Group, Inc. provides exceptionally high quality management consulting services to state and local governments, transit authorities, health care providers, utilities, special districts, and private sector clients. Specialty practice areas include: executive recruitment, organization and operations analysis, productivity improvement, strategic planning, management systems, compensation/classification/policy studies, privatization, budget evaluation services, government consolidation and organization development, training, and general management consulting. Our key consultants have conducted successful searches for hundreds of public sector organizations nationally and can offer numerous references as testimony of our work.

This important engagement will be conducted by Mr. James L. Mercer. Mr. Mercer has conducted or assisted in the conduct of more than 2000 successful executive searches in recent years. Mr. Mercer's resume is included below.

B. Resumes of Our Key Staff

1. James L. Mercer, President - Atlanta and Santa Fe Offices

Mr. Mercer holds a Master of Business Administration degree from the University of Nevada, Reno, and a Bachelor of Science degree in Industrial Management from the same institution. He has also received a Certificate in Municipal Administration from the University of North Carolina at Chapel Hill and is a graduate of the Executive Development Program at Cornell University. Mr. Mercer is a Certified Management Consultant (CMC) and has more than 25 years of experience in executive search and management consulting. He has authored or co-authored five books and has written more than 250 articles on various management topics. His experience covers the following functional areas: executive search, organization and operations analysis, management systems, productivity improvement, seminars/training, goal setting, strategic planning, privatization, government, consolidation, and general consulting.

Prior to founding The Mercer Group, Inc., Mr. Mercer held positions as President of Mercer, Slavin & Nevins, Inc.; Regional Vice President of Wolfe & Associates, Inc.; as Partner and Vice President of Korn/Ferry International; General Manager of Battelle Southern Operations; National Program Director for Public Technology, Inc.; and Assistant City Manager of Raleigh, North Carolina. He has also been President of James Mercer & Associates, Inc., and has served as Director of Government Consulting Services for Coopers & Lybrand in both the Southeast and Southwest, as well as Director of the Industrial Extension Division for Georgia Tech.

2. Clark Wurzberger, Senior Vice President - California Office

Mr. Wurzberger brings to this assignment over twenty-nine years of diverse public sector experience, serving for the past seventeen years as a consultant to local government in California and throughout the country. He specializes in public sector search and holds a Bachelor's Degree in English from San Diego State University. Mr. Wurzberger established the Mercer Group's California office nine years ago. He most recently served as lead consultant in the recruitments of Airport Director for the City of Dayton, Ohio, Fire Chief for the City of Tracy, Director of Health for the Northern Kentucky Health Department, and Fire Chief and Deputy Chief, Operations for the Sacramento Metropolitan Fire District. He served as lead consultant in the recruitment and selection of the General Manager of the Hampton Roads Sanitation District in Virginia Beach, Virginia, one of the highest performing and most progressively managed sanitation districts in the country. While serving with his previous firm, Mr. Wurzberger assisted in the recruitment of the Director of Administration for the Central Contra Costa Sanitary District in 2001.

Mr. Wurzberger previously served for seven years as Senior Associate with Hughes, Perry

& Associates, a highly regarded California-based public sector management consulting firm. He has also served as Vice President in the San Francisco office of Boyden International, one of the country's top ten executive search firms. He previously was appointed a senior-level personnel manager within the U.S. Departments of State and Defense in Washington, D.C. and was selected as a member of the U.S. Senior Executive Service. He has always been actively involved in his community and served for five years on the Board of Directors of The Cow Palace in San Francisco, a multi-purpose agricultural and entertainment facility that hosts national and regional events on behalf of the State of California.

3. Karolyn Prince-Mercer, Vice President - Santa Fe Office

Ms. Prince-Mercer received her Bachelor of Arts degree in History with minors in Art, Political Science and Education from the University of Nevada. She received her Doctor of Jurisprudence degree from Woodrow Wilson College of Law. She is licensed to practice law in New Mexico and in Georgia. Ms. Prince-Mercer is also qualified to administer and interpret the Myers-Briggs Type Indicator (MBTI) instruments.

Ms. Prince-Mercer has been in management consulting for twenty years. She has experience working in executive search, compensation and classification, and organization and management studies.

4. Time Commitments

Our firm and Mr. Mercer have the quality time to devote to this search so as to meet the Isle of Palms's needs.

V. THE MERCER GROUP, INC. GUARANTEES

The ten (10) guarantees of our search work are explained below:

1. **Client Organization:** The client is defined as the entire entity, including all departments, divisions, sections and groups. This assures that all of our guarantees apply to the entire client organization.
2. **Two-Year Off Limits:** We will not recruit candidates from a client organization for two years after completion of a search assignment without the full agreement of the client.
3. **Placement Off Limits Forever:** We will never recruit a candidate whom we have placed in a client organization as long as he/she is employed by that organization without the full agreement of the client.
4. **Continue the Search:** If, for any reason, the client does not feel comfortable selecting a candidate from our original recommended group of candidates, we will continue the search until the client can make a selection. The only caveat is that we may need to charge additional out-of-pocket expenses only for this additional work.

5. **Replacement of Successful Candidate:** If the candidate we place with the client leaves the client organization for any reason during the 24 month period following the date of placement with the client, we will replace the candidate for the out-of-pocket expenses only that it costs us to make the new placement.
6. **Parallel Candidate Presentation:** We will not present a candidate simultaneously to more than one client. This permits our firm to represent one client organization without any conflicts of interest.
7. **Client Conflicts:** If asked, we will disclose to our clients the names of the organizations which are "Off Limits" that logically would be target organizations on the new search assignment.
8. **Deceptive/Misleading Search Techniques:** We commit to our clients and to our prospective candidates that we will not use any search techniques which may be considered as deceptive or misleading.
9. **Resume Floating:** We will not float resumes to organizations in the hopes that we can collect a fee if that individual is hired.
10. **Not Represent Individuals:** We assure our clients and individuals who may become candidates that we will not collect a fee from candidates whom we may recommend for a position.

VI. REFERENCES

Ms. Stephanie Tillerson, Town Administrator
Town of Kiawah Island
21 Beachwalker Drive
Kiawah Island, SC 29544
843-768-9166
stillerson@kiawahisland.org

Mr. Jim Prosser, Executive Director
Centralina Council of Governments
525 N Tryon
Charlotte, NC 28202
704-348-2703
prosser.jim@gmail.com
Executive Director Search for Centralina Council of Governments

City, Town and Village Administrators and Managers

City Managers/Administrators

Angel Fire, New Mexico - Town Administrator (Limited Scope Search) - 2000
Ann Arbor, Michigan - City Administrator - 2001
Ann Arbor, Michigan - City Administrator - 1995
Ann Arbor, Michigan - City Administrator - 1988
Augusta, Georgia - Administrator - 2014
Beacon, New York - City Administrator - 2015
Billings, Montana - City Administrator - 2006
Billings, Montana - City Administrator - 2003
Billings, Montana - City Administrator - 1999
Billings, Montana - Assistant City Administrator - 2003
Billings, Montana - Deputy City Administrator - 2003
Bridgeport, Texas - City Administrator - 2010
Chesapeake Beach, Maryland - Town Administrator - 2014
Clayton, Missouri - City Manager - 2003
Davie, Florida - Town Administrator - 1999
Elkhart, Kansas - City Administrator (Limited Scope Search) - 2000
Erie, Colorado - Town Administrator - 2011
Estes Park, Colorado - Town Administrator - 2011
Fairfield, Iowa - City Administrator - 2010
Fairmont, Minnesota - City Administrator - 1988
Flint, Michigan - City Administrator - 2001
Fort Smith, Arkansas - City Administrator - 2008
Fort Smith, Arkansas - City Administrator - 2006
Franklin Village, Michigan - Village Administrator - 1998
Glenwood, Illinois - Village Administrator - 2008
Grand Island, Nebraska - City Administrator - 2007
Grand Ledge, Michigan - City Administrator - 1999
League City, Texas - City Administrator - 2009
League City, Texas - City Administrator - 2004
Macon, Georgia - Chief Administrative Officer - 2008
Milliken, Colorado - Town Administrator - 2014
Minster, Ohio - Village Administrator - 1986
Monmouth, Illinois - City Administrator - 2007
Muscatine, Iowa - City Administrator - 2009
Northville Township, Michigan - Township Administrator - 1999
Orlando, Florida - Chief Administrative Officer - 2005
Parker, Colorado - Town Administrator - 2005
Prairie Village, Kansas - City Administrator - 2007
Questa, New Mexico - Village Administrator - 2011
Richmond, Virginia - Chief Administrative Officer - 2009
Rio Rancho, New Mexico - City Administrator - 2003
South Brunswick Township, New Jersey - Township Administrator - 1987
South St. Paul, Minnesota - City Administrator - 2018
Southfield, Michigan - City Administrator - 1999
Sun Valley, Idaho - City Administrator - 2012

Topeka, Kansas - Chief Administrative Officer - 2002
Union City, Georgia - City Administrator - 2007
Wentzville, Missouri - City Administrator - 2013
Wentzville, Missouri - City Administrator - 2012
Westminster, Maryland - City Administrator - 2006
White House, Tennessee - City Administrator - 2012
White House, Tennessee - City Administrator - 2005
York, Pennsylvania - Business Administrator & Assistant Solicitor - 2000

Protected Classes

Alachua County, Florida - County Administrator - 1984
Angel Fire, New Mexico - Villager Administrator - 2011
Augusta, Georgia - City Administrator - 2013
Billings, Montana - City Administrator - 2006
Billings, Montana - Assistant City Administrator - 2003
Franklin Village, Michigan - Village Administrator - 1998
Jackson County, Missouri - Deputy Chief Administrative Officer - 2007
Johnson County, Kansas - County Administrator - 1998
Kiawah Island, South Carolina - Town Administrator - 2015
Leon County, Florida - County Administrator - 1989
Los Alamos County, New Mexico - County Administrator - 2003
Martin County, Florida - Assistant County Administrator - 2006
Mesa County, Colorado - County Administrator - 2011
Orlando, Florida - Chief Administrative Officer - 2005
Questa, New Mexico - Village Administrator - 2011
Richland County, South Carolina - County Administrator - 2006
Richmond, Virginia - Chief Administrative Officer - 2009
Sun Valley, Idaho - City Administrator - 2012
Village of Questa, New Mexico - Village Administrator - 2011
Westminster, Maryland - City Administrator - 2006
White House, Tennessee - City Administrator - 2005

POLICE CHIEF SEARCHS

Public Safety

Aptos/La Selva Fire Protection District, Aptos, California – Fire Chief - 2017
Belding, Michigan - Chief of Police – 1998
Bellevue, Washington – Fire Chief - 2018
Bowie, Maryland - Chief of Police – 2010
Bowie, Maryland - Chief of Police – 2006
Bozeman, Montana - Chief of Police – 2010
Bryan, Texas - Chief of Police – 2003
*Carlsbad, California - Chief of Police – 2000
Cedar Rapids, Iowa - Chief of Police – 2012
Charter Township of Meridian, Michigan - Chief of Police – 1998
Clayton, Missouri - Chief of Police – 2013
Danville, Kentucky - Police Chief – 2012
Davenport, Iowa - Chief of Police – 2000
Daytona Beach, Florida - Police Chief – 2006
Des Moines, Iowa - Chief of Police – 2007
East Lansing, Michigan - Chief of Police – 1991
Edmond, Oklahoma - Chief of Police – 2003
Eloy, Arizona - Chief of Police – 2000
Franklin, Tennessee - Chief of Police – 2010
Fredericksburg, Virginia - Chief of Police -2004
Gardner, Kansas - Chief of Police – 2014
Goodyear, Arizona - Police Chief – 2011
Greeley, Colorado - Chief of Police – 2005
*Greenfield, California - Chief of Police – 1999
*Greenfield, California - Chief of Police – 1997
Greensboro, North Carolina - Chief of Police – 1998
Hanover, New Hampshire - Chief of Police – 2013
Hanover Park, Illinois - Chief of Police – 1998
Hanover Park, Illinois - Chief of Police – 1996
*Hayward, California - Chief of Police – 1995
*Healdsburg, California - Chief of Police – 2001
Holly Springs, Georgia - Chief of Police (Limited Scope) – 2005
Huber Heights, Ohio - Deputy Chief of Police – 2003
Jackson, Michigan - Chief of Police – 1996
Jacksonville, North Carolina - Chief of Police – 2004
Jacksonville, North Carolina - Chief of Police – 1996
Key West, Florida - Chief of Police – 1998
Laredo, Texas - Chief of Police – 2008
Largo, Florida – Fire Chief - 2018
Lebanon, New Hampshire - Chief of Police – 2015
*Livermore, California - Chief of Police – 2002
Longboat Key, Florida - Chief of Police – 1996
*Manhattan Beach, California - Chief of Police – 1999
McKinney, Texas - Chief of Police – 2015
Meridian Township, Michigan - Police Chief (Assist) – 2004

Mission Hills, Kansas - Chief of Police – 2007
*Mountain View, California - Police Captain – 1999
Newport, Oregon - Police Chief – 2002
Newport News, Virginia - Chief of Police – 2004
Newport News, Virginia - Chief of Police – 1997
Newport News, Virginia - Chief of Police – 1983
Norfolk, Virginia - Chief of Police – 1993
Northglenn, Colorado - Chief of Police – 2001
North Huntingdon Township, Pennsylvania - Chief of Police – 2004
North Little Rock, Arkansas - Chief of Police – 1988
Oak Ridge, Tennessee - Chief of Police – 2011
Owosso, Michigan - Chief of Police – 2003
Papillion, Nebraska - Chief of Police – 2000
Plant City, Florida - Police Chief – 2014
*Pleasanton, California - Chief of Police – 1999
*Pleasanton, California - Police Lieutenant – 2002
Port of Los Angeles, California – Deputy Chief of Police – 2016
Port of Los Angeles, California – Assistant Chief of Police – 2016
Port of Los Angeles, California - Deputy Chief of Police – 2014
Portsmouth, Virginia – Chief of Police – 2015
Portsmouth, Virginia - Chief of Police – 1997
Prairie Village, Kansas - Chief of Police – 2007
Prescott Valley, Arizona - Chief of Police – 2013
Raleigh, North Carolina - Chief of Police – 1971
*Reno, Nevada - Chief of Police – 1997
Rhode Island Airport Corporation - Airport Chief of Police – 2009
Riverdale, Georgia - Chief of Police – 2000
San Fernando, California - Police Chief – 2011
*San Mateo, California - Chief of Police - 2000
*Santa Rosa, California - Chief of Police – 1996
Sarasota, Florida - Chief of Police – 1987
Savannah, Georgia –Chief of Police - 2018
*Simi Valley, California - Chief of Police – 1995
Southlake, Texas - Police Chief – 2005
St. Petersburg, Florida - Police Chief – 2014
Suffolk, Virginia - Chief of Police – 2001
Takoma Park, Maryland - Chief of Police – 2012
Takoma Park, Maryland - Chief of Police – 2006
Taos, New Mexico - Chief of Police – 2012
Taos, New Mexico - Chief of Police – 2002
 Police Lieutenant - 2002
 Police Sergeant (2) - 2002
 Police Patrol Officers (2) – 2002
Tracy, California - Chief of Police – 2008
*Tracy, California - Chief of Police – 1997
West Des Moines, Iowa - Chief of Police – 2012
Wilmington, North Carolina - Chief of Police – 1997
Winchester, Virginia - Chief of Police (Limited Scope) – 2005
Yakima, Washington - Police Chief – 2011

Protected Classes

Danville, Kentucky - Chief of Police – 2012

Des Moines, Iowa - Chief of Police – 2007

East Lansing, Michigan - Chief of Police – 1991

Greensboro, North Carolina - Chief of Police – 1998

Laredo, Texas - Chief of Police – 2008

Norfolk, Virginia - Chief of Police – 1993

Oak Ridge, Tennessee - Chief of Police – 2011

Owosso, Michigan - Chief of Police – 2002

Portsmouth, Virginia - Chief of Police – 1998

*San Mateo, California - Chief of Police – 2000

Taos, New Mexico - Town Police Sergeant – 2003

Tracy, California - Chief of Police – 2008

PUBLIC WORKS SEARCH LIST

Public Works/Engineering

Arvada, Colorado - Traffic Engineer - 2014
Aurora, Colorado - Public Works Director - 1989
Avondale, Arizona - Director of Utilities - 2002
Avondale, Arizona - Development Services Director - 2002
Bexar County, Texas - Executive Director Infrastructure Services - 1999
Bexar Metropolitan Water District, San Antonio, Texas - General Manager - 2009
Billings, Montana - Director of Public Works - 2001
Champaign, Illinois - Director of Public Works (Limited Scope Search) 2004
Chesapeake, Virginia - Project Director, Route 168 Road Project (Limited Scope Search) - 1999
Clayton, Missouri - Public Works Director - 2013
Clearwater, Florida - Public Works Division Director/Transportation and Drainage - 1998
Clearwater, Florida - Public Works Division Director/Utilities - 1998
*Contra Costa County Central Sanitary District - Director of Administration - 2001
Danville, Virginia - 1999
- Senior Civil Engineer
- Gas Engineer
- Water Engineer
- Senior Electric Engineer
- Electric Engineer (2)
Daytona Beach, Florida - Public Works Director - 2006
DeKalb County, Georgia - Public Works Director - 1996
*Delta Diablo Sanitation District - Administrative Services Manager - 2001
Eloy, Arizona - City Engineer - 2000
Fayetteville, North Carolina - Engineering Manager (Limited Scope Search) - 2000
Fort Lauderdale, Florida - Public Works Director - 2004
Fort Lauderdale, Florida - Construction Manager - 2004
Fort Lauderdale, Florida - Resource Recovery Board, Broward Solid Waste Disposal District, Executive Director - 2000
Garland, Texas - Solid Waste Collections Manager - 2010
Garland, Texas - Disposal Operations Manager - 2010
Genesee County Road Commission, Flint, Michigan - Engineering Position - 2001
Genesee County Road Board, Michigan - Manager-Director - 1999
Genesee County Road Board, Michigan - Chief Engineer - 1999
Glastonbury, Connecticut - Director of Building Services - 2000
*Glendale, California - Customer Service Administrator - 1996
Grapevine, Texas - Public Works Director - 1986
Green Bay Metropolitan Sewerage District - Executive Director - 2006
Greensboro, North Carolina - Director of Transportation - 2000
Hampton Roads Sanitation District, Virginia - General Manager - 2006
Hanover Park (Village), Illinois - Public Works Director - 2001
Henry County Public Service Authority, Virginia - Director of Regulatory Compliance and Technical Applications - 2000
Highland Park, Michigan - Interim Public Works Director - 2002-2003
Hernando County, Florida - Engineering Division Manager, Environmental Services - 2013

Indian Rocks Beach, Florida - Public Services Director (Limited Scope Search) - 1996
*Irvine, California - Public Works Director - 1997
Jacksonville, Florida - Director of Public Works - 1999
Kansas City, Missouri - Deputy Director of Public Works - 2006
Kansas City, Missouri - City Engineer - 2006
Kansas City, Missouri - Manager of Facilities - 2006
*La Quinta, California - Public Works Director - 2002
*Lake Arrowhead Community Services District - F.D. - Finance Director/District Engineer - 2000
Lea County, New Mexico - Public Works Director - 2010
Little Rock, Arkansas - Public Works Director (Technology Agent) - 1973
*Livermore, California - City Engineer - 1999
Loudoun County, Virginia - Director of Transportation - 2008
Los Angeles, California - General Manager, General Services Department - 2000
Marietta, Georgia - Public Works Director - 2006
Martin County, Florida - County Engineer/Public Services Director - 1998
Meridian Township, Michigan - Public Works Director - 1998
Monroe, North Carolina - Water Resources Director - 1998
Mooresville, North Carolina - Manager of Engineering - 2008
*Morgan Hill, California - Public Works Director - 1995
*Napa Sanitation District - General Manager - 1998
*Newark, California - Public Works Director - 1995
New Orleans, Louisiana - Director of Capital Projects - 2008
Norfolk, Virginia - Senior Civil Engineer - 1989
Norfolk, Virginia - Waste Management Superintendent - 1999
Orlando, Florida - Public Works Director - 2004
Osceola County, Florida - Building Department Director - 2005
*Oxnard, California - Public Works Director - 1995
*Pleasanton, California - City Engineer - 2001
*Pleasanton, California - Public Works Director - 2002
*Pleasanton, California - Chief Building Official - 2001
*Pleasanton, California - Deputy Director of Public Works B Operations - 1999
Polk County, Florida - Traffic Engineering Division Director - 2002
Polk County, Florida - Land Development Engineer - 2006
Polk County, Florida - County Engineer - 2006
Port Huron, Michigan - Public Works Director - 1998
Port of Los Angeles, California - Director of Construction and Maintenance (2) - 2008
Prairie Village, Kansas - Public Works Director - 2013
Punta Gorda, Florida - Project Manager (Limited Scope Search Process) - 2004
Rochester Hills, Michigan - Director of Public Services - 2001
Salem, Oregon - Senior Engineering Project Manager (2) - 2007
Salem, Oregon - Engineering Project Manager - 2007
Salem, Oregon - Engineering Program Manager - 2007
Saline County, Kansas - Director of Public Works - 1987
St. Petersburg, Florida - Deputy City Manager for Public Works - 1988
San Jose, California - Deputy Public Works Director for City Facilities - 2003
*San Mateo, California - Public Works Director - 2000
*Santa Clara, California - City Engineer - 2000

*Santa Clara, California - Public Works Director - 2000
Sarasota County, Florida - Chief Building Officer - 1988
Sioux City, Iowa - City Engineer - 2003
Sioux City, Iowa - Senior Civil Engineer (2) - 2003
Southeastern Public Service Authority, Virginia - Executive Director - 2008
Southeastern Public Service Authority, Virginia - Executive Director - 1998
Spartanburg, South Carolina - Commission of Public Works - General Manager - 1995
Spartanburg, South Carolina - Commission of Public Works - General Manager - 1988
Spartanburg, South Carolina - Commission of Public Works - General Manager - 1986
Spartanburg, South Carolina Sewer District - Director - 1995
Spartanburg, South Carolina Sewer District - Director - 1988
Spartanburg, South Carolina Sewer District - Director - 1986
Spartanburg, South Carolina Housing Authority - Director of Maintenance - 1994
Suffolk, Virginia - Transportation Engineer - 1994
Sumter County, Florida - Engineering Manager - 2006
Sun=n Lake Sebring Improvement District, Florida - General Manager - 2002
*Tracy, California - Chief Building Official - 2001
*Tracy, California - Public Works Director - 1995
*Ventura Regional Sanitation District - General Manager - 1996
Valdosta, Georgia - Traffic Engineer- 2008
Wentzville, Missouri - Public Works Director - 2013
West Des Moines, Iowa - Engineering Manager - 2002
West Des Moines, Iowa - Principal Engineer - 2002
Wichita, Kansas - Director of Public Works and Utilities - 2011
Wichita, Kansas - Assistant Director of Public Works and Utilities - 2011

THE MERCER GROUP, INC.
PUBLIC WORKS DIRECTOR SEARCHES
May 4, 2018

Our firm has conducted executive searches for the following 40 local government Public Works Directors:

Aurora, Colorado	Public Works Director
Billings, Montana	Public Works Director
Champaign, Illinois	Public Works Director
Chesapeake, Virginia	Public Works Director
Clayton, Missouri	Public Works Director
Clearwater, Florida	Public Works Director
Daytona Beach, Florida	Public Works Director
DeKalb County, Georgia	Public Works Director
Fort Lauderdale, Florida	Public Works Director
Grapevine, Texas	Public Works Director
Village of Hanover Park, Illinois	Public Works Director
Highland Park, Michigan	Interim Public Works Director
Irvine, California	Public Works Director
Jacksonville, Florida	Public Works Director
Kansas City, Missouri	Deputy Director of Public Works
La Quinta, California	Public Works Director
Lea County, New Mexico	Public Works Director
Little Rock, Arkansas	Public Works Director
Marietta, Georgia	Public Works Director
Martin County, Florida	Public Works Director
Meridian Township, Michigan	Public Works Director
Morgan Hill, California	Public Works Director
Newark, California	Public Works Director
Orlando, Florida	Public Works Director
Oxnard, California	Public Works Director
Pleasanton, California	Public Works Director
Pleasanton, California	Deputy Director of Public Works
Port Huron, Michigan	Public Works Director
Prairie Village, Kansas	Public Works Director
Rochester Hills, Michigan	Public Works Director
Saline County, Kansas	Public Works Director
St. Petersburg, Florida	Deputy City Manager for Public
Works	
San Jose, California	Deputy Public Works Director
San Mateo, California	Public Works Director
Santa Clara, California	Public Works Director
Spartanburg Commission of Public	
Works, South Carolina	General Manager
Tracy, California	Public Works Director
Wentzville, Missouri	Public Works Director
Wichita, Kansas	Dir. of Public Works and Utilities
Wichita, Kansas	Asst. Dir. of Public Works/Utilities

Public Works Director Searches

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May 4, 2018

In addition, our firm has conducted comprehensive organization and management studies for the following 25 local government Public Works Departments:

University City, Texas
Santa Barbara County, California
Atlanta, Georgia
Corpus Christi, Texas
Greenville, South Carolina
Houston, Texas
Sparks, Nevada
Tulsa, Oklahoma
Waleska, Georgia
Bowling Green, Kentucky
Brookfield, Wisconsin
Charleston County Commissioners of Public Works, South Carolina
Florence County, South Carolina
West Des Moines, Iowa
Fort Worth, Texas
Milwaukee, Wisconsin
Nantucket, Massachusetts
Needham, Massachusetts
Niles, Illinois
Oro Valley, Arizona
Las Vegas, New Mexico
Reno, Nevada
Sun Prairie, Wisconsin
Waterbury, Connecticut
Port Arthur, Texas