

WAYS AND MEANS COMMITTEE
5:00 p.m., Tuesday, February 19, 2019
Council Chambers
1207 Palm Boulevard, Isle of Palms, South Carolina

AGENDA

1. **Call to Order** and acknowledgement that the press and public had been duly notified of the meeting in accordance with the Freedom of Information Act
2. **Approval of Previous Meeting's Minutes**
Regular Meeting of January 15, 2019
Budget Meeting #2 – January 31, 2019
3. **Citizens' Comments Financial Statements – Treasurer Debbie Suggs**
 - A. Financial Statement
 - B. Tourism Schedules
 - C. Projects Worksheets
4. **Old Business – None**
5. **New Business**
 - A. Consideration of merit pool of 2.5% for FY20 Budget
 - B. Consideration of wage adjustments in Police Department
 - C. Consideration of an award of a contract to Butler Chrysler Dodge Jeep in the amount of \$50,659.00 for two (2) Pick-Up Trucks (\$25,329.50 each) [Pg. 25, In 120 – Muni ATAX, Public Works Capital Outlay - \$33,500 and pg. 29, In. 281 – State ATAX, Public Works Capital Outlay - \$33,500]
 - D. Consideration of increasing NPDES stormwater annual fee to \$72
 - E. Consideration of a Change Order from Jones & Frank in the amount of \$12,920.20 for hose reels for the underground storage tanks at the IOP Marina
 - F. Consideration of increasing residential rental license fees to a base rate of \$350 for revenues from \$0 to \$2,000 and the incremental fee to \$4.60 for each additional \$1,000 of value or fraction thereof
 - G. Consideration of standardizing the building permit fees to a \$50 base fee plus \$5 per \$1,000 of project value
 - H. Consideration of increasing the Comcast franchise fee from 3% to 5%
 - I. Discussion of next steps for FY20 budget
6. **Miscellaneous Business – None**

Next Meeting Date: 5:00 p.m., Tuesday, March 19, 2019 in Council Chambers
7. **Executive Session**

Upon returning to open session, the Committee may take action on matters discussed in Executive Session
8. **Adjournment**

WAYS and MEANS COMMITTEE

5:00 p.m., Tuesday, January 15, 2019

The regular meeting of the Ways and Means Committee was held at 5:00 p.m., Tuesday, January 15, 2019 in Council Chambers of City Hall, 1207 Palm Boulevard, Isle of Palms, South Carolina. Attending the meeting were Councilmembers Bell, Buckhannon, Ferencz, Kinghorn, Moye, Rice, Smith and Ward, Mayor Carroll, Interim City Administrator Fragoso, City Attorney Copeland and City Clerk Copeland; a quorum of Council was present to conduct business.

1. Interim Administrator Fragoso called the meeting to order and acknowledged that the press and public were duly notified of the meeting in accordance with the Freedom of Information Act.

2. Election of Chair and Vice Chair

Mayor Carroll nominated Councilmember Ward to serve as Chair; Councilmember Rice seconded and Councilmember Ward won on a vote of 8 to 1 with Councilmember Kinghorn dissenting.

Councilmember Rice nominated Councilmember Kinghorn to serve as Vice Chair, and Mayor Carroll seconded.

Chair Ward nominated Councilmember Bell to serve as Vice Chair, and Councilmember Kinghorn seconded.

Councilmember Ferencz nominated Councilmember Buckhannon as Vice Chair, and Mayor Carroll seconded.

The vote was as follows:

- Councilmember Kinghorn received one (1) vote from Councilmember Rice.
- Councilmember Bell received six (6) votes from Councilmembers Bell, Buckhannon, Kinghorn, Moye, Chair Ward and Mayor Carroll making Councilmember Bell Vice Chair of the Ways and Means Committee.
- Councilmember Buckhannon received two (2) votes from Councilmembers Ferencz and Smith.

3. Approval of Previous Meeting's Minutes

MOTION: Mayor Carroll moved to approve the minutes of the regular meeting of November 27, 2018 as submitted; Councilmember Rice seconded and the motion PASSED UNANIMOUSLY.

4. Citizens' Comments

Presentation from E-1 about opportunities to refurbish fire apparatus

Kevin McVean, the E-1 Factory Sales and Service Coordinator, and Virgil Slagle of Safe Industries, the Apparatus Sales Representative in South Carolina, were present to provide information to assist the Committee in the decision-making between buying new or refurbishing the 95' aerial tower fire apparatus.

Mr. McVean stated that E-1 complies with NFPA 1912 standards for refurbishing and constructing fire apparatus; NFPA is the National Fire Protection Association, the governing body for building fire apparatus and refurbishing them. The following questions have been asked to determine if the apparatus would be a candidate for refurbishing:

- What is the true condition of the apparatus? Good condition currently.
- Has the unit been in an accident, or has something else happened to it? No
- Has the unit been routinely maintained? Yes, E-1 has reviewed the service records.
- Has the pump and/or aerial been annually tested? Yes.
- Does the unit meet the needs of the area it is serving? Yes
- Is it designed for the way the fire department operates today? Yes
- Can it carry everything that is needed to do the job? Yes
- What is the anticipated cost per year to operate refurbished vs new?
(Insurance costs, down-time costs, maintenance costs, depreciation, reliability and safety)

Mr. McVean informed the Committee that the City's apparatus is a good candidate for refurbishing. He said that the balance of the presentation is composed of before and after pictures of fire apparatus they have refurbished for other agencies. A new NFPA requirement is reflective striping that the IOP truck does not currently have. The goal is to extend the life of the truck to ten to fifteen (10 – 15) years with modifications made to the cab, body and mechanisms of the truck; special attention will be paid to the platform and ladder of the truck. He stated that all of the wearable components will be replaced; he indicated that parts are available and will continue to be for the next ten to fifteen (10 – 15) years.

Other reasons the IOP truck is a good candidate are that it has a Detroit Diesel 60 series engine; the Allison W Tech electronics are current and have parts available. He also noted that, with a refurb, not all of the parts will be replaced, but all components and parts upgraded or modified will comply with current standards

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Mayor Carroll asked about the undercarriage in the coastal environment here on the island.

Mr. Slagle answered that they will relocate "the fits for the rear end, transmission, fire pump and electronic control module to raise them up to get them higher out of the salt water in street flooding."

Councilmember Rice asked about the timeline if Council decided to refurbish the truck, and Mr. McVean replied that the process would take approximately six (6) months to complete.

When Councilmember Smith asked about the life expectancy of a new truck, Mr. McVean said that it was about fifteen (15) years in the island's environment.

Mr. Slagle indicated that the City must make a decision on refurbishing the truck in the next twelve to eighteen (12 – 18) months because as time passes the truck could develop issues that would make a refurb more expensive and, possibly, less advisable. He stated that, the NFPA says that when a truck reaches the point when refurbishing costs more than half the value of purchasing a new one, the best course of action is to purchase new.

Mr. Slagle noted that to replace the 95' ladder truck would cost between one point four and one point five million dollars (\$1,400,000 - \$1,500,000) and that prices are increasing at a rate of four to seven percent (4% - 7%) per year.

When Councilmember Moye asked about the resale value of the City's 95' fire apparatus, he was told that it is between seventy-five and one hundred twenty-five thousand dollars (\$75,000 – 125,000).

Cathy Adams spoke in support of the Police Department relative to the COLA and merit increases, but she added that her comments could be applied to all City employees. She expressed the need to keep the City's veteran officers for their knowledge of the island and its people and their experience; she said that "to have a solid, professional department and to become and remain competitive" the City needed to proceed with the COLA and merit increases. The full text of her comments is attached to the historical record of the meeting.

Elizabeth Campsen, 32 Intracoastal Court, addressed increasing rates in the City's municipal parking as a means of increasing revenue, i.e. increasing the rate and charging year-round rather than March through October. She noted the City's limitations raising revenue and new revenue sources and said that, at a minimum, the City's parking rates should match those of the County Park. The full text of her comments is attached to the historical record of the meeting. She also addressed the issues of the COLA and merit increases and expressed the opinion that they should go to the lower paid IOP employees.

Rusty Streetman, 4004 Palm Boulevard, voiced concerns about the budgeted COLA and merit increases; he asked that Council carefully deliberate before "automatically letting [the COLA] to go forward automatically across the board," to have a complete salary range analysis by position and employee, to identify employees in the lower wage ranges, to address overtime, to get a complete and thorough review of the organizational review of all department, and to complete a needs assessment for all positions." The complete text is attached to the historical record of the meeting.

5. Financial Statements – Treasurer Suggs

Treasurer Suggs reported that revenues year-to-date, or halfway through the fiscal year, for all funds were at thirty-eight percent (38%) of budget; revenues in the General Fund were at thirty-nine percent (39%) of budget. Business Licenses and Building Permits revenues were performing ahead of expectations at one hundred fifty-two percent (152%) and one hundred twenty-nine percent (129%) of FY18 collections for the same period of time. Rental License revenue is over budget by thirty-three thousand dollars (\$33,000). Looking at Local Option Sales Taxes as an economic indicator of the island, the funds are running two and a half percent (2.5%) ahead of FY18. With a target of fifty percent (50%), expenditures in the General Fund are at forty-two percent (42%) of budget although overtime is higher than normal; in forecasting, overtime will be over budget by approximately eighty thousand dollars (\$80,000). Forty-five thousand dollars (\$45,000) of the overtime can be attributed to Hurricane Florence, and the City believes that seventy-five percent (75%) will be reimbursed by FEMA. The remainder of the overtime relates to coverage for vacancies in the Police and Fire Departments, as well as extended military leave. The City's total cash position has improved by seven hundred twelve thousand dollars (\$712,000) since the last meeting to approximately seventeen million three hundred thousand dollars (\$17,300,000), but large projects included in the budget have not yet begun, i.e., the remediation of the Public Safety Building, the outfall improvements, and the purchase of the 75' fire apparatus. Collections in the tourism funds are one hundred sixty-seven thousand dollars (\$167,000) ahead of FY18.

Councilmember Kinghorn followed up on Ms. Campsen's comments on parking fees in saying that the City should look to increasing the parking fees and other revenue sources before raising

property taxes. He recommended that a decision on parking fees be made at this meeting in order to have the kiosks programed for the March 1 re-opening of them.

Chair Ward stated that he has spoken to the Treasurer and Interim Administrator about holding a Special Ways and Means Committee meeting early in February to focus on sources of revenue only.

Mayor Carroll stated that an increase to parking fees could be placed on the City Council Agenda for the meeting next week on January 22, 2019.

The Chair paraphrased *Robert's Rules of Order* saying that all members of the Committee should be given the opportunity to speak before a member speaks a second time; he would prefer not to have one or two (1 – 2) members dominating the discussion.

In December the City paid pay applications #12 and #13 on the Phase II Drainage project totaling approximately three hundred ninety-two thousand dollars (\$392,000) and legal expenses of approximately seventy-nine hundred dollars (\$7,900).

According to Interim Administrator Fragoso, all of the pipes should be underground by the end of January or the first week of February.

No significant expenses were paid for the underground storage tanks replacements, but the City has received a change order in the amount of twelve thousand dollars (\$12,000) for a hose reel that was not included in the RFB. The Change Order will be on the Council Agenda next week.

6. Old Business – none

7. New Business

A. Consideration of COLA and merit increases

In the January Personnel Committee meeting, the members voted two to one (2 to 1) to support the budgeted COLA increase for all employees and agreed that a new and sustainable policy must be devised for future years. The Interim Administrator also stated that the Personnel Committee agreed that the merit increase budgeted at two percent (2%) should be delayed until Council has completed an assessment of it. The Interim Administrator directed attention to the schedule showing the estimated impact of the two point two percent (2.2%) COLA on each department, and she asked for guidance on the Personnel Committee's recommendation before taking any action.

As a member of the Personnel Committee who supported proceeding with the COLA as budgeted, Councilmember Moye noted that this increase was budgeted and prepared for, and he expressed his frustration that the implementation of the COLA has been delayed. He noted that to change the amount of the COLA at this point would have a detrimental effect on employee morale. He stated that the cost of hiring and training a new employee far exceeded the cost of retaining employees. He reminded Council that they approved this pay adjustment last spring as part of the FY19 budget, and he thought that honoring their commitment was in the best interest of Council, the City, the residents and the employees. He added that he was open to discussions on better ways to compensate employees for the FY20 budget.

Councilmember Bell stated that no one on Council was opposed to giving COLA increases appropriately across the employee population of the City. He indicated that he was not opposed to paying the amount of money budgeted for the COLA if it was paid to those who would benefit the most. On the other hand, he was adamantly opposed to paying the two point two percent (2.2%) COLA to those who are paid very well for their services to the City. He opined that the people the City is losing “are critical to its future, and if the money is not used judiciously to retain the people the City needs to retain,” Council is “failing not only the employees but also the people that we [Council] were elected to serve.”

When the Chair asked for a motion, Councilmember Moyer said that he did not believe that a motion was needed when Council was only asking that staff carry through with the directive they were given when the budget was passed in May 2018.

MOTION: Mayor Carroll moved to proceed with the 2.2% COLA for all employees as budgeted; Councilmember Moyer seconded.

Councilmember Kinghorn recommended a different method of giving employees wage increases that would eliminate the COLA and make all increases merit based. Where an employee falls in the pay range would be a decision made by the department manager. In his opinion, a totally merit based system would be an incentive for employees to perform well in their position.

Councilmember Smith opined that Council should keep “the promise” it made to employees with the passage of the FY19 budget; she added that employees likely had the expectation of a merit-based increase as well. She said that she supported the Personnel Committee’s recommendation.

Councilmember Ferencz stated that she was the person who did not support the Personnel Committee’s decision to proceed with paying the COLA as budgeted; when the budget was approved, Council was under the impression that the City had a strong financial position with “plenty of money in the bank.” She opined that she would fully support distributing the COLA to employees whose annual wage was under fifty-three thousand dollars (\$53,000) which Charleston County has defined as “the livable wage for a family of four” (4) in the area.

Councilmember Buckhannon indicated that he has always been a proponent of a merit-based system for employee pay increases.

As the third member of the Personnel Committee, Councilmember Rice stated that she had voted with Councilmember Moyer to pay the COLA as budgeted. She commented that the City’s employees do “unbelievable jobs” and Council should insure that they are properly compensated and have a decent living standard. She said that she “could not possibly go forward with taking away something that was already promised;” she stated that to reduce or not to distribute the COLA would “destroy morale which was already on a slippery slope.” She urged Council members to pay the COLA as promised to employees.

A recommendation from Councilmember Kinghorn was to provide department managers with a budget and to charge them with managing it; he was confident that they could find the two to five percent (2 – 5%) to reward the department’s employees for a job well done. He commented that he had voted against the budget for the past three (3) years due to a lack of reform; he specifically referenced the number of meetings held each year involving some number of Councilmembers and staff that reduce staff time to do their jobs. He stated that he has also been a supporter of raising registration fees, building license fees, user fees, franchise fees, etc. in lieu of raising

property taxes. He opined that the City was not in a bad financial position, and, if some of the reforms he was referring to were put into action, the City “would be in a great financial position.”

Councilmember Bell reiterated that he was not against the COLA but was against the flat application of it. The money is in the budget, but he was not one (1) who thought that, just because money was in the budget, it should be spent. He, therefore, did not think the COLA was a promise to employees; situations change over the course of a budget year that affect other funding earmarked in the budget. The City had no idea in May 2018 that the City was looking at twenty-seven million dollars (\$27,000,000) in drainage projects that cannot wait five to ten (5 – 10) years to be tackled. He also stated that he did not agree that fifty-three thousand dollars (\$53,000) was the “magic number.” Councilmember Bell remarked that the City was losing employees who were at the lower end of the pay ranges; they are going to receive an additional five thousand dollars (\$5,000), and the City is going to have to spend three to five (3 – 5) times that amount to hire and train a replacement. He stated that he has spent a good amount of time with Treasurer Suggs and Interim Administrator Fragoso as they have worked to develop new methods for increasing employee wages in a reasonable and sustainable fashion.

Councilmember Smith repeated her stance that Council should live up to its promise to employees; she then paraphrased Councilmember Moye from the Personnel Committee meeting as she stated that, when something is taken away, it has a much longer lasting negative effect than the short-lived positive effect of giving someone something extra. She added that the job market was currently very competitive, for instance, jobs at Chick-fil-a were paying fourteen dollars (\$14) an hour.

Councilmember Moye stated that the recommendation from the Personnel Committee was to pay the COLA as budgeted this year and to make changes for the FY20 budget and that the Interim Administrator, HR Officer and the Treasurer were working to develop options related to the COLA and merit increases for Council to consider. He commented that to delay paying the FY19 COLA while studying the pay ranges and a new policy for the future would have an adverse effect on employee morale.

Interim Administrator Fragoso confirmed that staff is working on alternatives for Council consideration relative to future policy related to employee wage increases, but they do not have an alternative prepared for the FY19 budget year. Staff realizes that change is necessary going forward, but they advocate paying the COLA as it was approved for the FY19 budget year. She asked that staff be given guidance on the FY19 COLA that, in the past, has been implemented automatically January 1.

Councilmember Ferencz questioned that, since the money is in the FY19 budget, the two percent (2%) merit would also be paid.

Councilmember Rice called for the vote.

Councilmember Moye responded to Councilmember Ferencz noting that the two percent (2%) merit was not promised to employees and is not an expectation of the City's employees whereas the COLA of two point two percent (2.2%) was promised to all employees.

Councilmember Ward said that he would like to hear more about Councilmember Bell's ideas for FY20 relative to pay ranges.

VOTE: The motion to pay the COLA at 2.2% for FY19 PASSED on a vote of 7 to 2 with Councilmembers Ferencz and Bell casting the dissenting votes.

B. Recommendation from the Recreation Committee to award a contract to Talbot Tennis/McGrath industries in the amount of \$29,437 for the resurfacing of the Tennis Courts (pg. 23, In 62 – Capital Projects, Recreation Department Maintenance - \$68,000)

The Interim Administrator reported that the money budgeted for FY19 was sixty-eight thousand dollars (\$68,000) to reconstruct the two (2) tennis courts; when the bids were opened, they were approximately forty-seven percent (47%) over budget. Staff re-evaluated the courts and decided to re-surface them and to gain an additional five (5) years use; during those five (5) years, Council can put money in reserves for the re-construction of the courts.

MOTION: Councilmember Rice moved to recommend the award of a contract to Talbot Tennis for \$29,437; Councilmember Buckhannon seconded.

Councilmember Bell asked if the Committee was going to discuss how time could be allocated at the Rec Department to the residents or if thirty thousand dollars (\$30,000) was going to be spent for anybody at any time to use the tennis courts? He also asked if there was an opportunity to increase revenue by charging for the use of the tennis courts.

In a similar vein, Councilmember Moyer reported that the Rec Committee had charged the department manager to come to the next meeting with policies for greater resident rental, use or reservations of the recreational facilities to meet the residents' use.

Councilmember Kinghorn said that he thought this was a "want" rather than a need and, until the Rec Department can generate more revenue, he would oppose this project.

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Councilmember Buckhannon noted that registration fees were increased this year for both residents and non-residents. He also reiterated that this resurfacing of the tennis courts was expected to serve for five (5) years; during that time, Council could reserve funds for the re-construction of the courts.

Responding to Councilmember Kinghorn's question, Councilmember Buckhannon said the courts did present a safety concern, and, on a scale of one to ten (1 – 10) for the level of safety, Councilmember Buckhannon rated the tennis courts as a seven or eight (7 – 8).

VOTE: The motion PASSED on a vote of 7 to 2 with Councilmembers Kinghorn and Bell dissenting.

C. Recommendation from the Real Property Committee to award a contract to ATM in the amount of \$21,000 for consulting services (assessment/development of scope of work, bidding and construction oversight) for the marina bulkhead coating/repainting project (pg. 36, In 56 – Marina Fund, Marina Operations, Maintenance and Service Contracts - \$176,000)

MOTION: Councilmember Bell moved to award a contract to ATM in the amount of \$21,000 for consulting services as detailed above; Councilmember Ferencz seconded.

Mayor Carroll stated that the marina was an asset that the City has a contractual agreement saying certain things the City must do in the way of maintenance, and the rehabilitation of the docks falls under that heading. He noted that, in February, the City will pay off the debt for the marina purchase freeing up three hundred thousand dollars (\$300,000) annually that can be used for on-going maintenance.

Councilmember Bell explained that this project was sealing the bulkhead insuring that it will last a long time; it is the logical next step. The consulting services will have someone on-site to insure that the project is done correctly.

Interim Administrator Fragoso stated that the ATM proposal was more comprehensive, as well as the low bidder. She noted that the City is currently under contract with ATM for the design and engineering of the marina docks rehabilitation project.

With the talk of raising taxes, Councilmember Kinghorn stated that, as a matter of principle, he must vote against the project.

VOTE: The motion PASSED on a vote of 8 to 1 with Councilmember Kinghorn casting the dissenting vote.

D. Recommendation from the Public Safety Committee for a budgeted expenditure of 247,644.75 to replace 27 portable radios and 25 mobile radios (in cars) for the Police Department (Pg. 22, In 32, Police Department Capital Outlay – \$130,000; pg. 25, In 109, Muni ATAX, PD Capital Outlay - \$65,000; pg. 28, In 263, State ATAX, PD Capital Outlay - \$65,000)

MOTION: Councilmember Buckhannon moved to award a contract to Motorola for the budgeted expenditure of \$247,644.75 for radios detailed above; Councilmember Bell seconded.

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Mayor Carroll stated that the existing radios were being discontinued as the model is considered obsolete and parts will no longer be available; the County will be transitioning to encryption which will be on the radios as presented.

Councilmember Buckhannon stated that the replacement of the radios was not a “want;” the new radios will allow police officers to communicate with Charleston County’s Consolidated Dispatch Center. He noted that this purchase was anticipated and money was put into reserves to pay for them.

Councilmember Kinghorn asked if the purchase could be delayed and spread over in two (2) budget cycles

Councilmember Ferencz noted that radios are in every vehicle in the Police Department’s fleet, and, in addition, each officer has a mobile radio. She asked if the radios could be shared.

Councilmember Bell said that he has asked the same question about the vehicles. He noted that if one (1) of the radios breaks, it cannot be repaired because parts are no longer available; and, without the encryption capability, the officers will be not able respond to communities with which the City has mutual aid agreements or the dispatch center. He indicated that he, too, would like to spread the cost over a couple of years.

At this point, Councilmember Kinghorn asked to go through the procurement process to replace the radios, but Interim Administrator Fragoso stated that the radios were on state contract so the State has already gotten the best pricing.

Interim Chief Usry stated that Charleston County went out for a bid, and the City is using the County's contracted pricing to buy the radios. Based on the encryption initiative, Motorola was awarded the contract. When Charleston County sets a deadline when they must have the number of radios each municipality needs and places the order, the City's Police Department will have no radios, and the City will be unable to benefit from Charleston County's discounted price. She added that currently the City will get a discount for the radios turned in, and she did not know how long that offer would be available. Presently the Interim Chief did not know when the deadline would be for ordering via Charleston County's contract.

VOTE: The motion PASSED on a vote of 8 to 1 with Councilmember Kinghorn casting the dissenting vote.

E. Recommendation from the Real Property Committee to award a contract to Trident Construction in the amount of \$95,267 for Phase 1 of the Public Safety Building remediation

MOTION: Councilmember Ferencz moved to award the contract for the Public Safety Building to Trident Construction in the amount of \$95,267; Councilmember Bell seconded.

Councilmember Bell reported that the RFB was open to Trident Construction and to Hill Construction; the bids were dramatically different – Trident at \$95,267 and Hill at \$208,612. He explained that Phase I was doing the forensics on the building. The vote in the Real Property Committee was two to one (2 – 1), and each member of the Committee presented the rationale for his/her decision.

Chief Graham stated that she preferred Trident because of the City's past experience with them as the contractor for Fire Station 2.

Councilmember Bell wanted it put into the record that both companies stated that the City has a good, solid building.

Interim Administrator Fragoso asked that the Committee members to look at the breakdown that was in the meeting packet; she noted that Trident has indicated that the profit percentage is negotiable.

VOTE: The motion PASSED on a vote of 8 to 1 with Councilmember Kinghorn cast the dissenting vote.

F. Discussion of FY20 budget and 10-year Capital Plan

The Committee reviewed the 10-Year Capital Plan for the Fire Department and Police Department and the deferrals were pointed out.

When Councilmember Kinghorn asked the Interim Chief how many grants the Police Department had applied for over the past year, she responded that no grant applications were submitted over the last year. He stated that many grants were available that would pay for some of these items;

in conclusion, he asked how staff could be freed up to pursue grants that would reduce City expenses.

Councilmember Buckhannon reported that the public Safety Committee charged the staff with asking Lowe-Wild Dunes to contribute to the cost of fire trucks because the tall and large buildings they have constructed is one of the reasons that the City needs the ladder trucks.

Responding to Councilmember Kinghorn's question, Interim Chief Usry stated that the Police Department had applied for one (1) grant in the last year.

The financial document discussed is attached to the historical record of the meeting.

Councilmember Rice noted that the money in the budget to refurbish the fire truck was quoted at six hundred fifty-five thousand dollars (\$655,000).

Councilmember Bell expressed his gratitude to the Police Department for coming forward, unsolicited, with a proposal that will be a savings for the City.

Councilmember Kinghorn asked that a line be added as a placeholder for sewer; he feels strongly that the drainage and sewer projects should be addressed simultaneously.

According to the Interim Administrator, the Rec Department has not added a maintenance contingency line to their budget because they have a full-time building maintenance staffer who stays on top of issues in that building.

Councilmember Buckhannon recommended re-introducing the plan of setting money into reserves to pay for repairs and maintenance at Front Beach since the City owns the street from 10th to 14th Avenues.

When the Mayor stated that Charleston County would love to have the bathrooms, Chair Ward commented that they have not wanted it so far.

Councilmember Kinghorn suggested scraping sand or creating a berm before the storm hits or brushes the island; his idea got no traction because acting before the storm would not be FEMA reimbursable. A hurricane must be a named storm in order for a municipality to be eligible for FEMA reimbursement.

The final page is debt service totaling one million fifty-three thousand, one hundred eighty-six dollars (\$1,053,186). The Committee was reminded that, in January 2019, the marina bond will be paid in full, freeing up three hundred thousand dollars (\$300,000) per year to be set aside for use toward the marina dock rehabilitation.

In the summation at the bottom of the page, Interim Administrator Fagoso and Treasurer Suggs backed out the projects for which funding has not been identified; this new total is now closer to figures seen in the past in the Capital Projects fund, approximately two million five hundred thousand dollars (\$2,500,000). Due to the need for additional funds for the major projects, staff has proposed that a Special Meeting of the Ways & Means Committee be held to discuss only possible sources of revenue for the City.

Clarifying the marina lease for the Mayor, Councilmember Bell explained that the City is required to keep the docks in safe, working order, not required to replace them; he noted that the lease was changed recently to include ordinary plank replacement to the list of City responsibilities.

7. Miscellaneous Business

Next Meeting Date: 5:00 p.m., Tuesday, February 19, 2019 in the Conference Room

Mayor Carroll reminded the Committee about the Special Ways & Means Committee Meeting at 5:00 p.m., Thursday, January 31, 2019.

8. Executive Session – unnecessary

9. Adjournment

MOTION: Councilmember Kinghorn moved to adjourn the meeting at 7:26 p.m.; Councilmember Bell seconded and the motion PASSED UNANIMOUSLY.

Respectfully submitted:

Marie Copeland
City Clerk

Ways and Means Committee
5:00 p.m., Thursday, January 31, 2019

The Special Meeting of the Ways and Means Committee was called to order at 5:00 p.m., Thursday, January 31, 2019 in Council Chambers of City Hall, 1207 Palm Boulevard, Isle of Palms, South Carolina. Attending the meeting were Councilmembers Bell, Buckhannon, Kinghorn, Moye, Rice, Smith and Chair Ward, Interim Administrator Fragoso, Treasurer Suggs and Clerk Copeland; a quorum of Council was present to conduct business.

1. Chair Ward called the meeting to order and acknowledged that the press and public were duly notified of the meeting in accordance with the Freedom of Information Act.

2. Purpose

Discussion of Revenue Sources

Interim Administrator Fragoso stated that Council understood that the City had some major multi-million dollar projects on the horizon in addition to its normal operating expenses and that, without additional revenue, the City could not begin to address them. This meeting was to discuss some additional revenue options the Treasurer and Interim Administrator have gleaned from earlier discussions and discussed with department managers for possible additional revenue.

Treasurer Suggs explained that the "Revenue Detail – All Funds" looked at the last five (5) years of audited financial data and the forecasts for the next five (5). The boxes on the sheets represent abnormalities that occurred in a particular year; for instance, the box in FY18 represents the settlement of the legal action related to the Public Safety Building. She reported that the City now has general estimates of the impact of the Wild Dunes project on building permits and business licenses; the forecast for FY19 is three hundred fifty thousand dollars (\$350,000) and for FY20, two hundred fifty thousand dollars (\$250,000). The notes pages represent the reasoning behind the calculations for any increases or decreases from the current year budget.

The additional revenue options begin with the residential rental licenses; these fees have not been increased since the short-term rental program was instituted in 2007. In FY 18, the City issued one thousand five hundred sixty-four (1,564) short-term rental licenses and one hundred ninety-six (196) long-term rental licenses. The short-term license fee is a combination a base fee of one hundred seventy-five dollars (\$175) and zero dollars for no more than two thousand dollars (\$2,000) of revenue with an additional two dollars thirty cents (\$2.30) for each additional thousand dollars or fraction thereof. Staff has offered three (3) possibilities for increasing revenue and recommended Option 2 that added fifty dollars (\$50) to the base fee and doubled the incremental rate to four dollars sixty cents (\$4.60). If this action were taken, the additional revenue would be approximately two hundred sixty thousand dollars (\$260,000). Staff recommended standardizing the building permit calculation to charge five dollars (\$5) per thousand dollars of building value. The City has an opportunity to increase the Comcast franchise fee by two percent (2%) to the maximum of five percent (5%). Franchise fees were also suggested for the Water and Sewer billings, the proposed surf camps and the beach chair and umbrella rental businesses. Another incremental increase available to Council was the annual stormwater fee; currently the fee is forty-eight dollars (\$48), but an increase to seventy-two dollars (\$72) was suggested.

Although the City has been successful in the past in securing grants, for the City to more aggressively pursue grants would require the assistance of contracted professional services;

opportunities are available for drainage improvements, infrastructure and other capital projects. Should Council decide to pursue grants for the multi-million dollar drainage projects, the City should hire a professional grant writer with the expertise to apply for and manage them. Additionally, the City will have to look to debt issuance in order to fund the large multi-million dollar initiatives, such as Phases 3-5 for drainage. Interim Administrator Fragoso and Treasurer Suggs had an exploratory meeting with the bond attorneys to learn more about structuring long-term debt while balancing service of the debt and debt limit restraints; the recommendation was that the City would be well served in hiring a financial adviser who specializes in bond issues.

State law allows an increase to the operating millage rate for property taxes by a small percentage each year, and in the past, Council has chosen not to increase taxes. A municipality can also accumulate up to three (3) years cumulative allowable cap, which for the City equates to a seven point eight percent (7.8%) increase to the operating millage rate, going from 0.0213 to .0230. The annual projected revenue from this increase would be three hundred forty-four thousand dollars (\$344,000).

Interim Administrator Fragoso stated that the Real Property Committee would be discussing pay-to-park options for island-wide beach parking. SCDOT has given municipalities the authority to regulate parking in the rights-of-way with their approval; beach communities that charge for parking have found that it does not impede reasonable access to the beaches.

Speaking for the Committee, Chair Ward thanked the Interim Administrator and the Treasurer for the presentation and the options it afforded as well as the level of information provided in the "Revenue Detail" spreadsheet; he commented that the spreadsheet afforded the Committee "more data than we [Council] have ever had before."

Councilmember Buckhannon supported an increase to the rental license fees and building permits. He would like to see the City initiate an impact fee based on lot overage, with a minimum fee charged for structures of twenty-five hundred (2,500) square feet in size and gradually increasing fees for greater than twenty-five hundred square feet. He also suggested that houses with multiple trashcans should be charged some type of fee for the extra manpower and time required to maintain them. He reported that the Recreation Committee would be discussing the possibility of renting space in the Rec Center for a variety of groups. He mentioned the City's having a quick response vehicle (QRV) would eliminate responding to a medical call with a full complement of fire equipment; to go one (1) step further and to generate revenue would require the acquisition of a transport vehicle to take people to hospitals.

Councilmember Moyer expressed his advocacy for increasing the rental license fee and getting the most money from them assuming that the rates are comparable to other beach communities.

Director Kerr stated that the only community in the area that has many residential rental properties would be Kiawah and they do have comparable amenities; he said that he would get their schedule of rental permit fees to compare for reasonableness.

Another important factor when looking at revenue was determining who would be impacted by them, and Councilmember Moyer placed those impacted into five (5) categories, i.e. residents, island guests, day-trippers, businesses and miscellaneous. The increase to rental license fees would impact the island's guests, but the revenue to the City was based on a macro-economy. He professed the belief that the revenues generated by tourism should fund Capital Projects since they could fluctuate while revenue that would be consistent and relatively unchanged should fund

the City's operating expenses. He also was in favor of the increases in building permit fees that would impact residents and island visitors. The franchise fees for Comcast and the Water and Sewer Commission he saw as veiled taxes to the residents and somewhat impactful to island visitors. The surf camp franchise fee could impact residents, visitors and day-trippers as all would have the opportunity to participate; to his knowledge, the island has only a couple of companies that rent beach chairs and umbrellas, and he would prefer to talk to them before taking a position.

The Interim Administrator stated that she has spoken with the owners of the two (2) chair and umbrella rental companies and both supported the City's implementing franchises noting that it helps them to provide better customer service. By franchising, they can assist the people who come to the beach, see the rental chairs and umbrellas and want to rent for themselves because they would be allowed to transact business on the beach.

Councilmember Moyer would prefer to have stormwater fees calculated by lot coverage thereby putting the onus on those properties that contribute to the flooding problems, and the Interim Administrator responded that the fees for businesses were forty-eight dollars (\$48) per three thousand (3,000) square feet.

The stormwater fees vary from sixty dollars (\$60) in Mount Pleasant to seventy-two dollars (\$72) on Sullivan's Island to ninety dollars (\$90) in the City of Charleston; the staff recommendation for the Isle of Palms was a fee of seventy-two dollars (\$72) per year. The Interim Administrator noted that Charleston County collects and holds the stormwater funds for the City and uses them to reimburse the City for smaller stormwater projects on the island.

Councilmember Moyer closed his comments on the ideas presented by saying that increasing the millage should be the last consideration when the City is looking for additional revenue.

3

Councilmember Moyer informed the Committee that he has spoken with a SMART light provider who would be willing to purchase the rights-of-way from SCDOT and replace all of the streetlights with LED lights at no cost to the City; the light provider claimed that the LED lights would reduce the City's expense by sixty-five percent (65%). The cost per light would be approximately five dollars (\$5) per month.

Councilmember Bell indicated that he agreed with almost everything being said, but he did not understand why staff did not recommend opting for as much revenue as possible. He strongly encouraged the Committee to approve the small increase to the property taxes being recommended and that the City should always approve the small, incremental increases allowed by the state.

On the subject of the marina, Councilmember Bell noted that a reasonable amount of land was not under lease control, and 41st Avenue from Waterway to its terminus could be abandoned as a road and appended to the marina restaurant to somewhat alleviate parking issues. In addition, the Tidal Wave lease expires at about the same time as the restaurant providing the City with a substantial piece of property that will enhance the value of the restaurant for any bidder. He stated that he has spoken with Interim Administrator Fagoso to insure that the bid is written wide enough "to optimize the economic value and return to the residents."

Councilmember Rice also expressed concern that several of the options presented were, basically, taxes on the residents. Noting that previous Councils have worked diligently to prevent

any type of commercialism on the beach, she thought that the franchise fees would be setting a precedent that the residents do not want.

Director Kerr informed the Committee that South Carolina law regulates how cities may enact impact fees; he stated that the City would be required to document the impact, to come up with a cost to deal with the impact and to evenly spread the cost. He explained that staff had suggested increasing the building permit fees in lieu of impact fees because building permit fees are not as regulated.

Councilmember Kinghorn hoped that this Council would address the island's sewer issue; if not dealt with now, it would certainly come up again in the not-too-distant future, likely in the form of an environmental emergency.

Director Kerr explained the process to obtain the funds to build the sewer as one where the Water and Sewer Commission must come before City Council to get permission to incur the debt, then try to get a bond, but, from Director Kerr's understanding, they could get a bond only if the City enacted ordinances for a mandatory tie-in.

On the options presented for consideration, Councilmember Kinghorn said that he would support the first scenario on the increase to rental licenses, the staff recommendation on the building permits, a three percent (3%) franchise fee on the IOP Water and Sewer, and ninety dollars (\$90) for stormwater fees.

Councilmember Smith saw the franchise fee on surf camps as the best way to provide that service to the residents and visitors; she also favored the control the franchise agreements would give the City over the businesses to whom they were granted.

4

Interim Administrator Fragoso reported that the only time the City knew about a possible commercial activity happening on the beach was when a resident called in about what they were seeing or experiencing. The City does not have enough police officers to constantly monitor the beach for violators.

From a zoning administrator's viewpoint, Director Kerr stated that a week does not pass without his receiving a Facebook post about a yoga class or some other activity on the beach, and, as the law is currently written, it is easy to manage – all commercial activity on the beach is illegal. He also thought that the lack of commercialization on the beach was a point of pride to many residents of the island.

Chair Ward stated that franchise fees were always controversial to the residents, and they have been rejected repeatedly.

Councilmember Buckhannon said that he was reluctant to increase the stormwater fees for everyone; he thought that a family in a three- or four-bedroom house should not pay the same fee as a twelve- or fourteen-bedroom house. Since Charleston County establishes the stormwater fee on businesses by square footage, he could not understand why they could not do the same for residential properties.

As Councilmember Kinghorn suggested, a straw poll was conducted of the options presented for consideration for inclusion in the FY20 budget and the following were the results:

- Residential rental licenses, Option 1 6 to 1, approved

- | | |
|---|--------------------|
| • Building permits as recommended | unanimous approval |
| • Comcast franchise fee up to 5% | 5 to 2, approve |
| • IOP Water and Sewer franchise at 3% | 4 to 3, approve |
| • Surf Camp franchise agreement/fee | 3 to 4, disapprove |
| • Beach chair/umbrella rental franchise | 2 to 5, disapprove |
| • Stormwater fee – based on impervious square footage | |
| \$72/year | 5 to 2, approve |
| \$90/year | 1 to 6, disapprove |

Interim Administrator Fragoso noted that the preliminary decisions made at this meeting would be incorporated into the next version of the FY20 budget that would give a clearer picture of the difference between revenue and expenditures.

3. Adjournment

Chair Ward moved to adjourn the meeting at 6:35 p.m.; Councilmember Bell seconded and the motion PASSED UNANIMOUSLY.

Respectfully submitted:

Marie Copeland
City Clerk

City of Isle of Palms
Financial Statement Summary as of January 31, 2019
(Dollars in Thousands)

	REVENUES						TRANSFERS IN / (OUT)						EXPENDITURES						YTD Actual Net Revenues & Transfers Less Expenses
	YTD Actual	Annual Budget	Remaining to Collect	YTD Actual as a % of Budget	Current Annual Forecast	Forecast Above or (Below) Budget	YTD Actual	Annual Budget	Remaining to Transfer	YTD Actual as a % of Budget	Current Annual Forecast	Forecast Above or (Below) Budget	YTD Actual	Annual Budget	Remaining to Spend	YTD Actual as a % of Budget	Current Annual Forecast	Forecast Above or (Below) Budget	
General	\$ 5,125	\$ 10,205	\$ 5,080	50%	\$10,718	\$ 513	\$ -	\$ 1,139	\$ (1,139)	0%	\$ 298	\$ (841)	\$ 6,028	\$ 11,344	\$ 5,316	53%	\$11,016	\$ (328)	\$ (903)
Capital Projects	549	1,403	854	39%	577	(826)	-	218	(218)	0%	1,059	841	1,249	4,168	2,919	30%	2,467	(1,701)	(700)
Muni Accom Tax	949	1,529	580	62%	1,589	60	-	(662)	662	0%	(662)	-	599	1,635	1,036	37%	1,305	(330)	350
Hospitality Tax	397	778	381	51%	804	26	-	(531)	531	0%	(531)	-	264	520	256	51%	394	(126)	133
State Accom Tax	819	1,769	950	46%	1,839	70	(229)	(589)	360	39%	(589)	-	657	1,783	1,126	37%	1,528	(255)	(67)
Beach Funds	559	1,020	461	55%	1,067	47	-	-	-	-	-	-	44	465	421	9%	131	(334)	515
Marina	225	497	272	45%	434	(63)	229	436	(207)	53%	436	-	178	768	590	23%	520	(248)	276
Disaster Recovery	28	25	(3)	112%	40	15	-	-	-	-	-	-	26	5	(21)	520%	15	10	2
All Other	164	173	8	95%	170	(3)	-	(11)	11	0%	(11)	-	203	165	(38)	123%	160	(5)	(38)
Total All Funds	\$ 8,815	\$ 17,399	\$ 8,583	51%	\$17,238	\$ (161)	\$ -	\$ -	\$ -	91%	\$ -	\$ -	\$ 9,248	\$ 20,853	\$ 11,605	44%	\$17,536	\$ (3,317)	\$ (432)

General Fund YTD Revenues							
	FY19 YTD Actual	FY19 Budget	% of FY19 Budget	FY18 YTD	% of Prior YTD	Current Annual Forecast	Forecast Above/ (Below) Budget
Prop Tax	\$ 2,711	\$ 4,355	62%	\$ 2,752	99%	\$ 4,355	-
LO Sales Tax	287	750	38%	329	87%	780	30
Business Lic	572	1,215	47%	380	151%	1,538	323
Rental Lic	510	476	107%	464	110%	510	34
Other Lic	16	1,511	1%	10	160%	1,515	4
Build Pmts	196	301	65%	160	123%	448	147
From State	73	261	28%	116	63%	264	3
Parking	365	778	47%	319	114%	785	7
All Other	395	558	71%	379	104%	523	(35)
Total	\$ 5,125	\$ 10,205	50%	\$ 4,909	104%	\$10,718	\$ 513

General Fund YTD Expenditures							
	FY19 YTD Actual	FY19 Budget	% of FY19 Budget	FY18 YTD	% of Prior YTD	Current Annual Forecast	Forecast (Above)/ Below Budget
Mayor/Council	\$ 84	\$ 133	63%	\$ 81	104%	\$ 133	\$ -
General Govt	731	1,799	41%	678	108%	1,676	123
Police	1,460	2,771	53%	1442	101%	2,673	98
Fire	1,994	3,346	60%	1797	111%	3,426	(80)
Public Works	773	1,421	54%	751	103%	1,337	84
Build & Lic	223	420	53%	219	102%	410	10
Recreation	570	1,057	54%	535	107%	1,017	40
Judicial	125	260	48%	119	105%	220	40
BSOs	68	137	50%	33	206%	124	13
Total	\$ 6,028	\$ 11,344	53%	\$ 5,655	107%	\$11,016	\$ 328

FY19 General Fund Expense Budget is 4% higher than FY18

City of Isle of Palms Supplemental Financial Information as of January 31, 2019 *(Dollars in Thousands)*

Cash Balances		
	1/31/2019	1/31/2018
General Fund	3,198	3,431
<i>As a % of GF Exp</i>	28%	31%
Capital Projects	3,648	3,291
Disaster Recovery	2,395	2,037
Beach Maint	-	362
Marina	875	1,116
Tourism Funds	5,080	5,029
Beach Restoration	-	6,350
Beach Preservation	2,057	2,799
Other Restricted	242	313
Total All Cash	17,496	24,728
Deposits at LGIP (2.43%)	16,232	93%
Deposits at BBT	1,264	7%

Fund Balances				
Fund	6/30/2018 Audited Fund Balance (Note 1)	FY19 YTD Actual Net Revenues & Transfers Less Expenses	1/31/2018 Actual Fund Balance	6/30/19 Forecasted Fund Balance
General Fund	\$ 3,205	\$ (903)	\$ 2,302	\$ 3,205
Capital Projects	4,929	(700)	4,229	4,098
Muni Accom Tax	1,717	350	2,067	1,339
Hospitality Tax	1,080	133	1,213	959
State Accom Tax	1,800	(67)	1,733	1,522
Beach Funds	1,292	515	1,807	2,228
Marina	526	276	802	876
Disaster Recovery	2,382	2	2,384	2,407
All Other	510	(38)	472	509
Total All Funds	\$ 17,441	\$ (432)	\$ 17,009	\$ 17,143

Note 1: The comparable amount for the Marina Enterprise Fund is not Fund Balance, but Net Position. To be consistent with the presentation of the other funds, the amount included here for the Marina is the Unrestricted Net Position, which does not include \$5,574,000 of fixed assets.

January Notes:

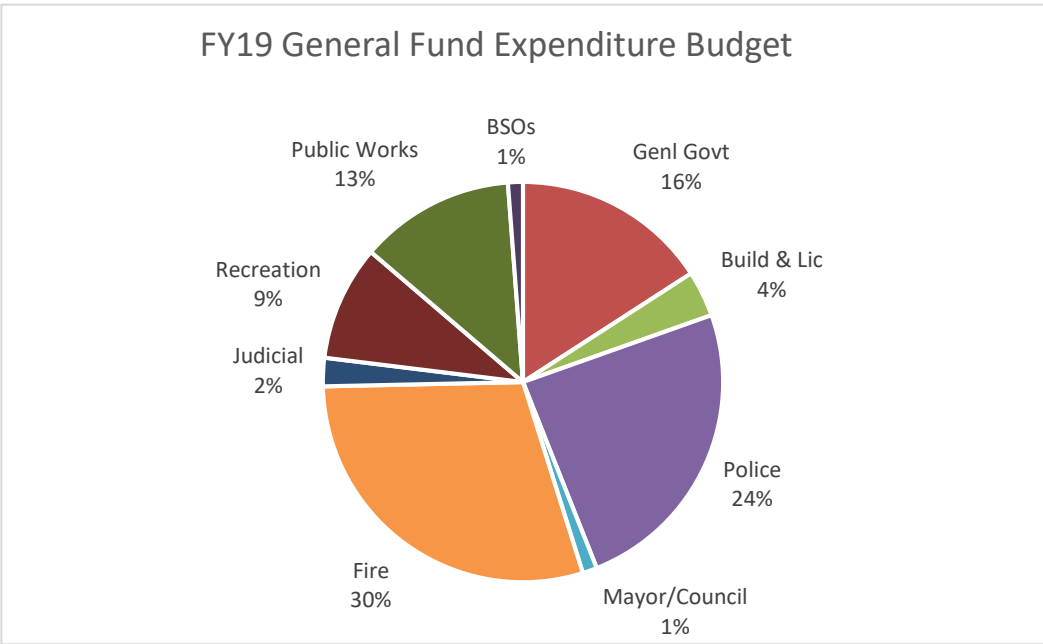
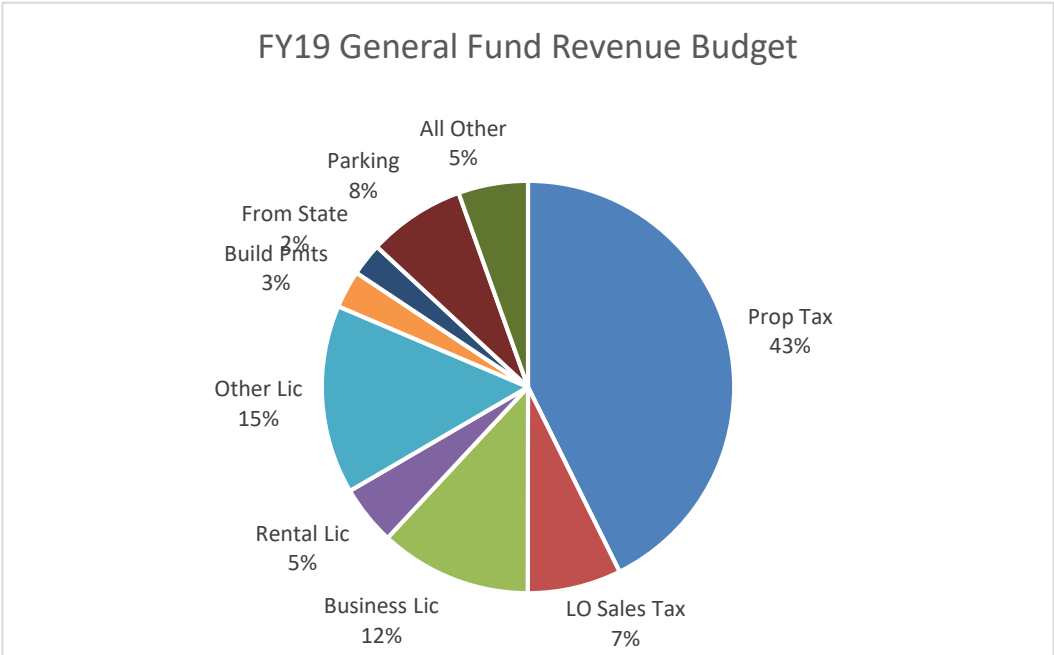
* Business license & building pmt revenues continue to outperform budget. Revenues related to Wild Dunes project begin in Feb. Forecast these revenues to exceed the FY19 budget by approx. \$470k at 6/30/19.

* Total Gen Fund Expenses forecasted to be under budget by approx \$328k due to vacant positions and lower than budgeted legal/prof and tuition reimb costs. These savings offset the increase in Fire Dept OT resulting from storm prep, and coverage for military leave and light duty.

* Budgeted replacement of 75' Ladder truck delayed to FY20. \$849k impact on forecasted Cap Proj revenue and expense

* FY19 Budget incls \$470k, \$235k and \$235k for Public Safety Building repairs in the Cap Proj, Muni Atax and State Atax funds, respectively. Forecast assumes only 50% of these costs are incurred before the end of the fiscal year.

City of Isle of Palms General Fund



Estimate Isle of Palms Residents' Cost of Service:

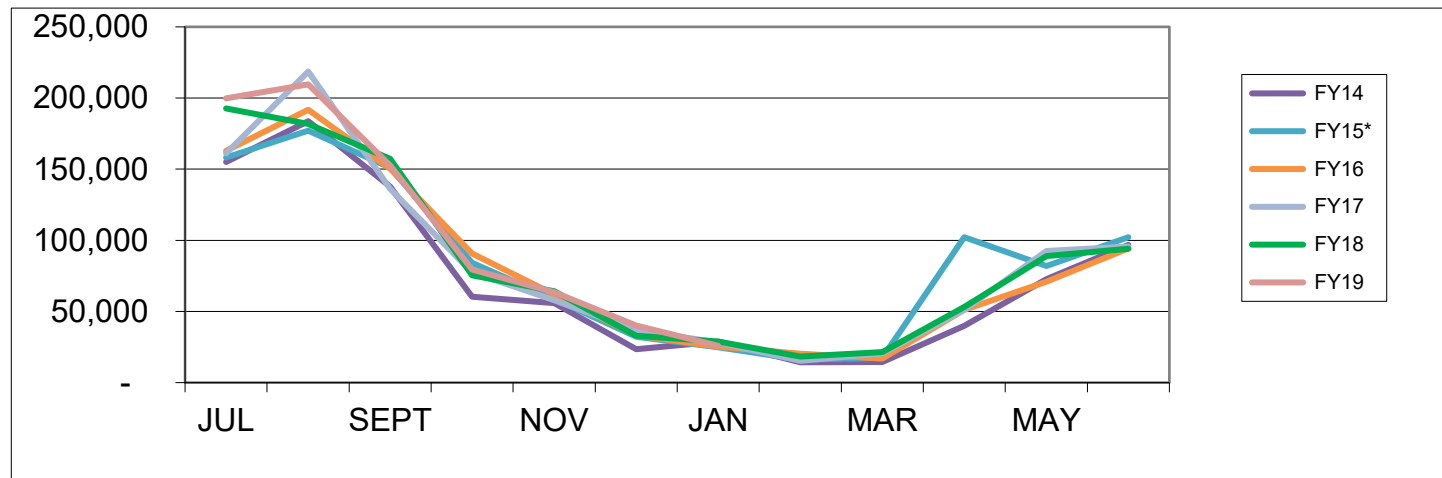
Assumes 4% Primary Residence Assessment Ratio

		Mayor & Council
		General Government
Operating Millage	0.0213	Police
Debt Service Millage	0.0034	Fire
Total IOP Millage	0.02470	Public Works
		Building & Planning
		Recreation
		Judicial
Local Opt SalesTax Credit	(0.0002)	Beach Service Officers

		Appraised Value		
FY19 General Fund Expense Budget	% of Gen Fund Expense	\$500,000	\$750,000	\$1,000,000
Resident Property Tax by Department:				
132,859	1%	\$ 4.61	\$ 6.92	\$ 9.23
1,799,804	16%	62.51	93.77	125.02
2,770,421	24%	96.22	144.34	192.45
3,345,679	29%	116.20	174.31	232.41
1,421,483	13%	49.37	74.06	98.74
420,286	4%	14.60	21.90	29.20
1,057,036	9%	36.71	55.07	73.43
259,605	2%	9.02	13.53	18.03
136,626	1%	4.75	7.12	9.49
11,343,799	100%	\$ 394.00	\$ 591.00	\$ 788.00

City of Isle of Palms Municipal Accommodations Fee Collections

	FY14	FY15*	FY16	FY17	FY18	FY19
JUL	154,960	158,217	162,862	161,068	192,666	199,724
AUG	183,738	177,087	191,759	218,620	181,842	209,600
SEPT	137,686	151,064	150,212	136,141	157,274	152,535
OCT	60,449	84,113	90,691	77,500	75,353	79,534
NOV	55,789	58,716	61,918	57,777	64,256	63,444
DEC	23,420	32,277	33,233	36,937	32,877	40,182
JAN	28,793	24,860	25,309	28,217	28,859	25,836
FEB	14,273	16,123	20,313	15,332	18,317	
MAR	14,492	17,406	16,918	20,485	21,562	
APR	39,874	102,242	51,082	51,166	53,213	
MAY	72,805	81,994	70,954	92,529	88,875	
JUNE	96,749	102,138	94,270	95,768	94,112	
Deduct last July	(154,960)	(158,217)	(162,862)	(161,068)	(192,666)	(199,724)
Add next July	158,217	162,862	161,068	139,501	199,724	
Total Fiscal Year	886,286	1,010,881	967,728	969,974	1,016,264	571,132
	Incr from FY13 9%	Incr from FY14 14%	Incr from FY15 -4%	Incr from FY16 0%	Incr from FY16 5%	Incr from FY18 5%



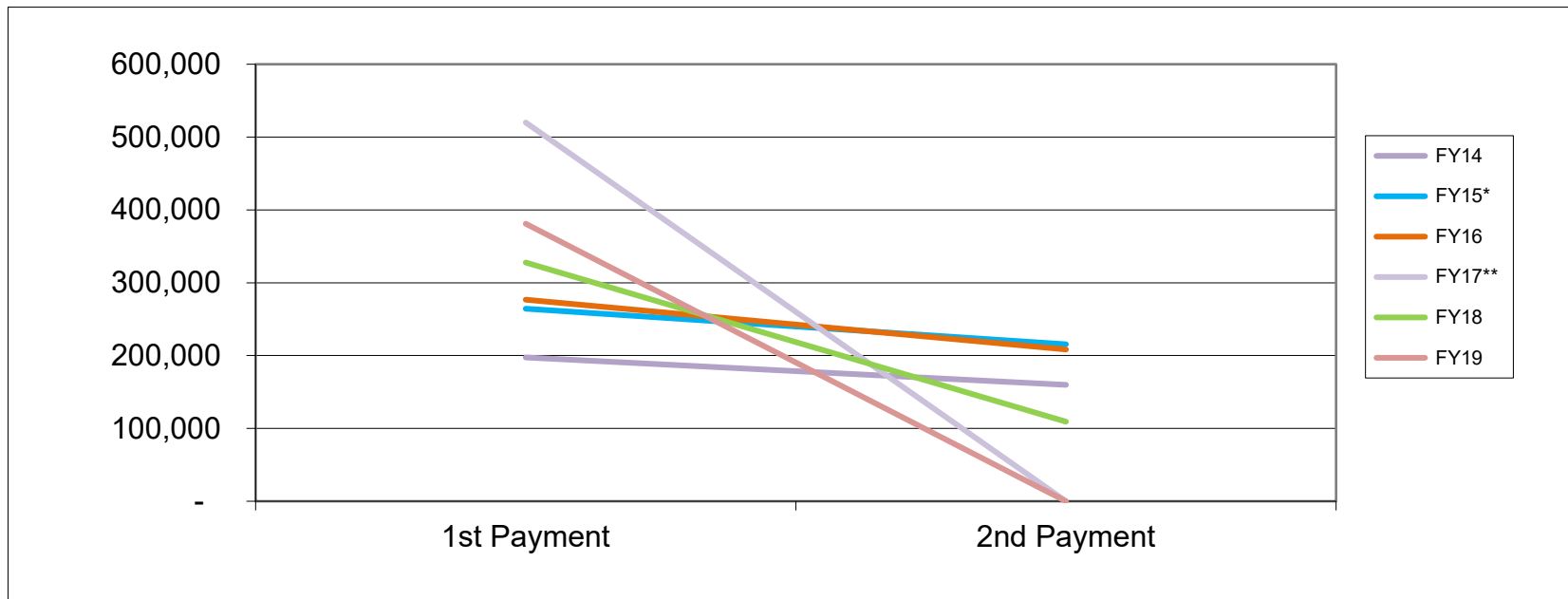
* April 2015 includes \$52,496 one-time revenue related to settlement from online travel companies.

City of Isle of Palms Revenue From Charleston County Accommodations Tax Pass-Through

1st Payment
2nd Payment
Total Fiscal Yr

FY14	FY15*	FY16	FY17**	FY18	FY19
197,400	264,335	276,704	520,000	327,750	381,000
159,791	215,479	208,390	-	109,250	-
357,191	479,813	485,093	520,000	437,000	381,000

9% Incr from FY13	34% Incr from FY14	1% Incr from FY15	7% Incr from FY16	-16% Incr from FY17	16% Incr from FY18
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* Beginning in FY15, Charleston County increased it's pass-through % from 20% to 25% of County Atax collected on the Isle of Palms.

** Only one payment received for all of FY17. County personnel indicate there will be a smaller 2nd payment in FY18.

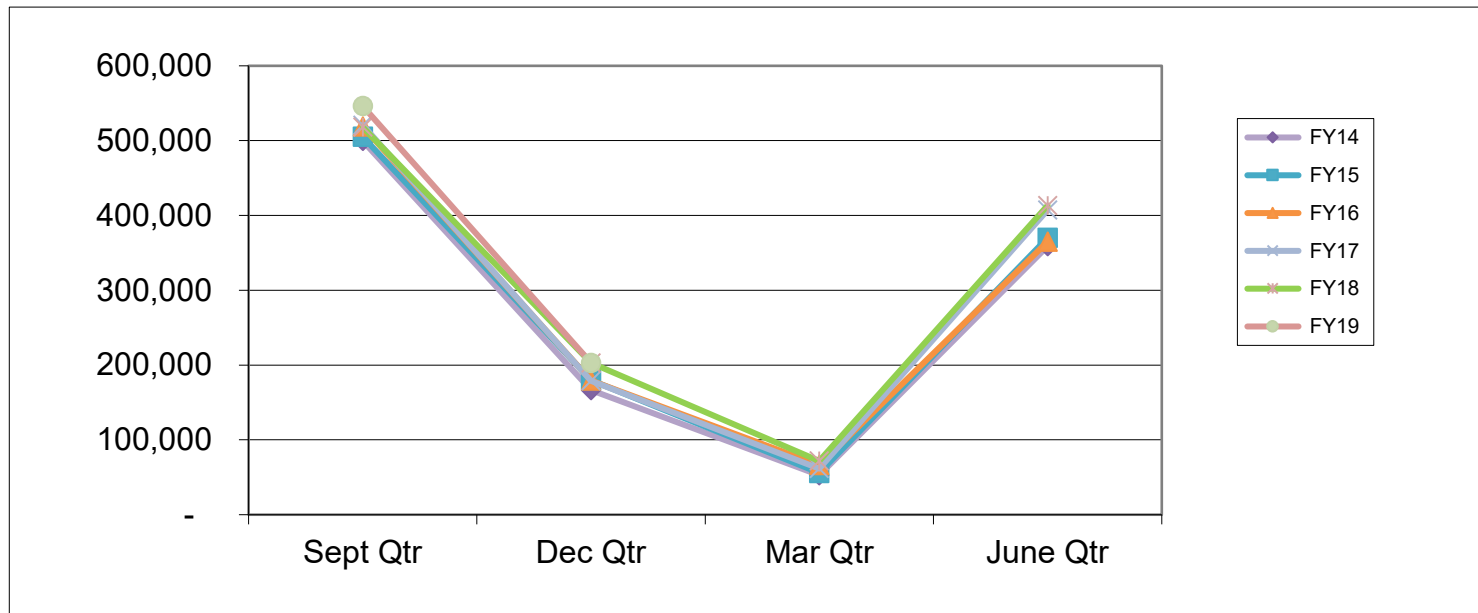
City of Isle of Palms State Accommodations Tax Collections

Tourism-Related Portion Only

	FY14	FY15	FY16	FY17	FY18	FY19
Sept Qtr	499,676	505,199	518,796	520,784	518,028	546,269
Dec Qtr	166,673	179,923	179,446	178,830	202,803	203,067
Mar Qtr	52,817	55,913	66,294	61,586	71,773	
June Qtr	359,094	369,976	364,938	407,460	413,234	
Total Fiscal Yr	1,078,259	1,111,010	1,129,474	1,168,660	1,205,838	749,337

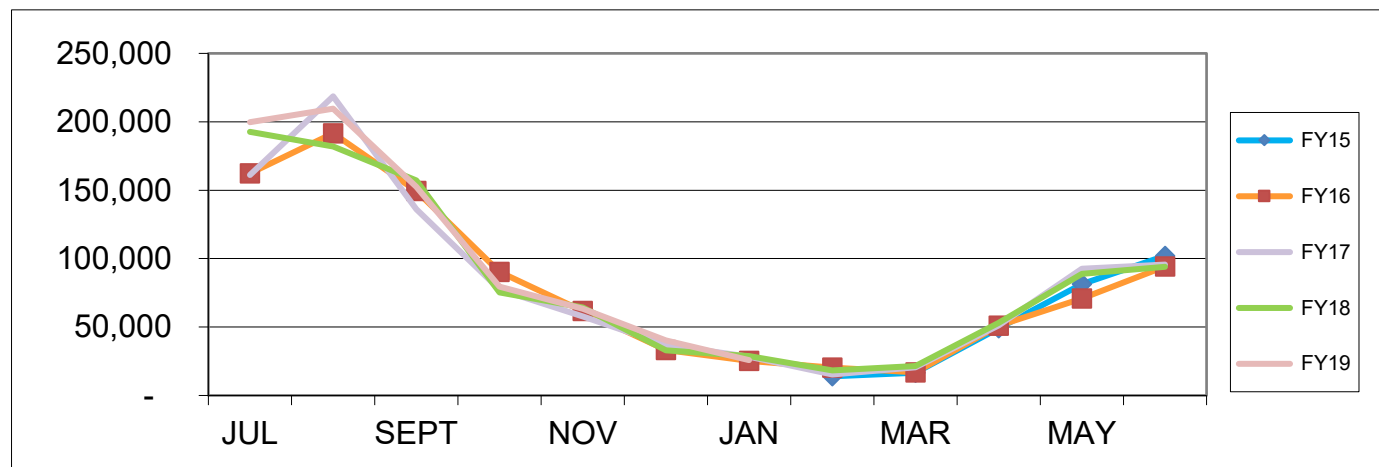
Check to G/L

13.6%	3.0%	1.7%	3.5%	3.2%	4.0%
Incr from FY13	Incr from FY14	Incr from FY15	Incr from FY16	Incr from FY17	Incr from FY18



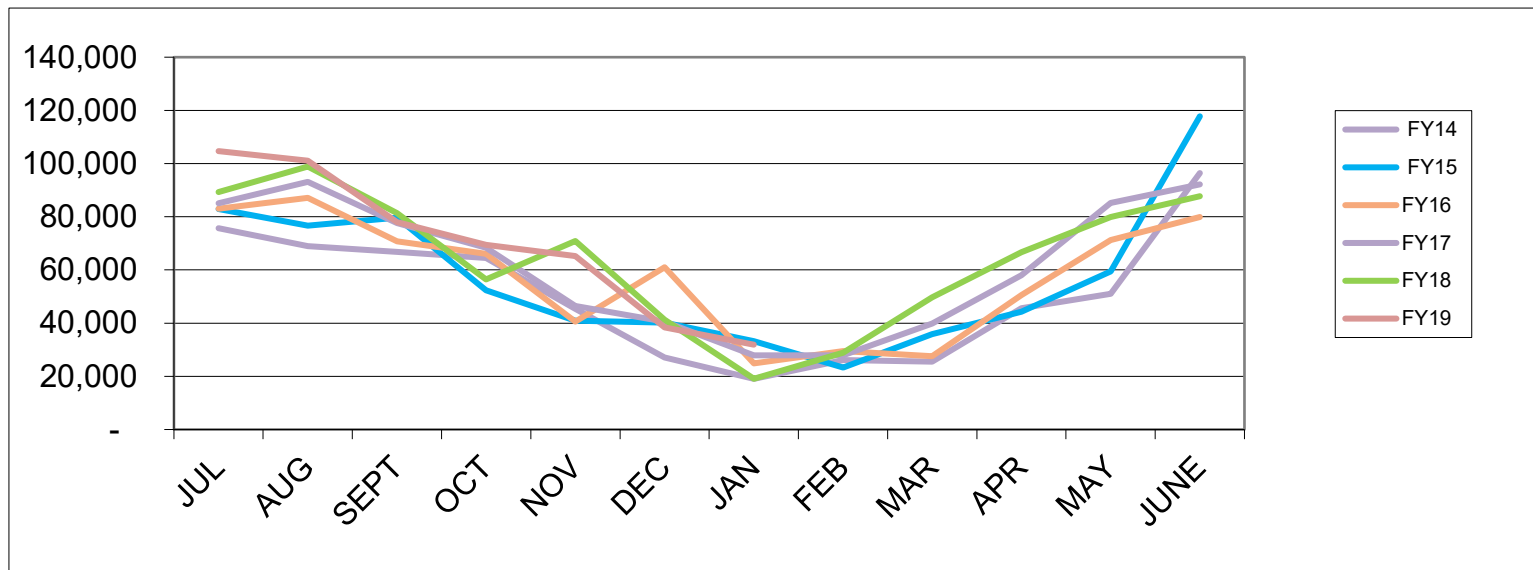
City of Isle of Palms Beach Preservation Fee

	FY15	FY16	FY17	FY18	FY19
JUL		162,228	161,068	192,666	199,724
AUG		191,610	218,620	181,842	209,600
SEPT		149,350	136,141	157,274	152,535
OCT		90,398	77,500	75,353	79,534
NOV		61,647	57,777	64,256	63,444
DEC		33,233	36,937	32,877	40,182
JAN		25,309	28,217	28,859	25,836
FEB	13,997	20,313	15,332	18,317	
MAR	16,526	16,918	20,485	21,562	
APR	49,060	51,082	51,166	53,213	
MAY	81,384	70,954	92,529	88,875	
JUNE	102,031	94,270	95,768	94,112	
Deduct last July	-	(162,228)	(161,068)	(139,501)	(199,724)
Add next July	162,228	161,068	139,501	199,724	
Total Fiscal Year	425,226	966,152	969,974	1,069,429	571,132
			Incr from FY16 0%	Incr from FY17 10%	Incr from FY18 5%



City of Isle of Palms Hospitality Tax Collections

	FY14		FY15		FY16		FY17		FY18		FY19	
	Taxes Paid	# of Payers	Taxes Paid	# of Payers	Taxes Paid	# of Payers	Taxes Paid	# of Payers	Taxes Paid	# of Payers	Taxes Paid	# of Payers
JUL	75,718	28	82,898	28	83,038	31	85,051	29	89,309	27	104,681	30
AUG	68,958	25	76,606	29	87,110	29	93,123	27	98,883	27	101,031	34
SEPT	66,779	26	79,619	32	70,725	32	77,619	29	81,373	34	78,014	29
OCT	64,513	25	52,308	33	66,113	34	68,348	27	56,439	31	69,394	29
NOV	45,325	25	40,949	26	40,576	12	46,488	24	70,905	34	65,210	28
DEC	27,092	25	40,157	22	61,052	30	40,557	26	41,260	25	38,440	29
JAN	19,057	26	33,166	31	24,864	26	27,883	26	19,085	23	31,905	28
FEB	26,164	21	23,297	25	29,443	21	27,947	22	28,826	24		
MAR	25,564	21	35,894	26	27,586		39,785	26	49,744	26		
APR	45,637	24	44,335	26	50,531	25	57,961	28	66,633	28		
MAY	50,987	28	59,407	28	71,297	32	85,246	29	79,870	27		
JUNE	96,425	29	117,761	33	79,858	30	92,137	29	87,753	28		
Deduct last July	(75,718)		(82,898)		(83,038)		(85,051)		(89,309)		(104,681)	
Add next July	82,898		83,038		85,051		89,309		104,681		-	
Total Fiscal Year	619,399		686,537		694,206		746,402		785,452		383,995	
	Incr fr FY13	12%	Incr fr FY14	11%	Incr fr FY15	1%	Incr fr FY16	8%	Incr fr FY17	5%	Incr fr FY18	7%



City of Isle of Palms
Phase II Drainage - 45th - 52nd Avenue

G/L Account: 204640.5084

PROJECT COST:

Design & Engineering Contract - Phase II - 45th to 52nd Avenues
First Contract Amendment (bid package, easements, permitting, technical support during construction, etc)
Low Bid Received with 15% Contingency, less change orders
Change Order #1 - field adjustment to relocate water pipe- marina line from bulkhead to pond
Change Order #2 - no cost
Change Order #3 - field adjustment to relocate drainage line away from electrical line near Wild Dunes main gate
Change Order #4 - raise drainage pipe invert to clear power line, replace check valve with a flap gate
Change Order #5 - additional survey and location work
Change Order #6 - depth adjustments to lines along Palm, 46th, 49th, 51st and 52nd
Change Order #7 - time extension only, no cost

Phase II Drainage Project 45th-52nd Ave			
Engineering & Design	Construction	Contingency	Total
169,000			169,000
30,000			30,000
	2,381,000	357,150	2,738,150
	29,997	(29,997)	-
	-	-	-
	9,074	(9,074)	-
	9,926	(9,926)	-
	51,450	(51,450)	-
	69,740	(69,740)	-
	-	-	-
SUBTOTAL ESTIMATED COST:			
199,000	2,551,186	186,964	2,937,150

PROJECT EXPENDITURES:

Inv. Date	Check #	Vendor	Description of Work		
4/9/12	2818	Eadie's Construction	45th - 52nd Ave, TB inspection	1,950	1,950
4/25/12	2820	CSE	Phase II engineering, drawings	8,308	8,308
5/25/12	2826	CSE	Phase II engineering, drawings	13,875	13,875
6/25/12	2837	CSE	engineering, wetlands survey	14,000	14,000
7/25/12	2845	CSE	engineering, survey, wetlands & drawings	12,666	12,666
8/27/12	2854	CSE	survey, drawings and postage	8,960	8,960
9/25/12	2867	CSE	engineering and drawings	8,531	8,531
10/25/12	2872	CSE	engineering and surveys	14,500	14,500
11/26/12	2874	CSE	engineering, surveys, & wetlands	13,500	13,500
1/16/13	2881	CSE	engineering, drawings & wetlands	12,747	12,747
2/7/13	2887	CSE	engineering, drawings & wetlands	15,524	15,524
2/25/13	2891	CSE	engineering, survey & drawings	4,529	4,529
5/28/13	2914	CSE	engineering	4,000	4,000
6/25/13	2920	CSE	engineering	2,000	2,000
9/25/13	2932	CSE	engineering services	314	314
10/25/13	2935	CSE	engineering services	918	918
11/25/14	2980	CSE	engineering services	5,310	5,310
3/10/15	2990	Halversen & Associates	legal expenses related to easements		1,705
5/31/15	3002	Halversen & Associates	legal expenses related to easements		1,641
6/30/15	3012	Halversen & Associates	legal expenses related to easements		12
11/25/15	3036	CSE	eng svcs, drinking water & well issues w/ SC DHEC	100	100
12/28/15	3045	CSE	eng svcs, meeting with HOA	180	180
12/29/15	3046	Halversen & Associates	Drainage related legal fees Nov & Dec 2015		281

City of Isle of Palms
Phase II Drainage - 45th - 52nd Avenue

G/L Account: 204640.5084

PROJECT COST:

1/31/16	3058	Halversen & Associates	Drainage related legal fees Jan 2016
2/21/16	3068	Halversen & Associates	Drainage related legal fees Golf Cart Easement
3/1/16	3076	Halversen & Associates	Drainage related legal fees Golf Cart Easement
5/25/16	3089	CSE	eng svcs, site meeting WDYH easement
5/16/16	3090	Halversen & Associates	Legal fees, WDYH meeting, golf cart/IOPWSC easements
6/27/16	3096	CSE	revised drawing exhibits
6/28/16	3101	Halversen & Associates	Drainage related legal fees for June 2016
7/26/16	3103	CSE	Wild Dunes expansion meeting
9/26/16	3110	CSE	Wild Dunes expansion meeting, plan review
1/25/17	3130	CSE	Eng svcs, Phase II drainage
4/25/17	3158	CSE	Drainage Phase II permit, drawings for bid package
5/25/17	3179	CSE	Bid package preparation
6/26/17	3177	CSE	Finalize bid package and advertisement
7/25/17	3183	CSE	Bid opening, review of tabulation
9/1/17	3194	CSE	Met with IOPWSC, prepare grant info
9/25/17	47982	CSE	preconstruction meeting
10/25/17	50205	CSE	property owners meeting, sketch flap gate
11/2/17	50195	IPW	construction pay app #1
11/27/17	50366	CSE	project management
12/22/17	50458	IPW Construction Group	construction pay app #2
12/27/17	50616	CSE	professional services & project mgt
2/5/18	50785	IPW Construction Group	construction pay app #3
2/26/18	50891	CSE	professional services & project mgt
2/28/18	50946	IPW	construction pay app #4
3/26/18	51084	CSE	professional services & project mgt
4/2/18	51223	IPW	construction pay app #5
4/25/18	51307	CSE	professional services & project mgt
5/8/18	51480	IPW	construction pay app #6
5/25/18	51592	CSE	professional services & project mgt
5/29/18	51876	IPW	construction pay app #7
6/25/18	51871	CSE	professional services & project mgt
6/28/18	51940	IPW	construction pay app #8
7/30/18	52248	IPW	construction pay app #9
8/1/18	52308	CSE	professional services & project mgt
8/27/18	52397	CSE	professional services & project mgt - change orders/Palm revisions
8/28/18	52404	IPW	construction pay app #10
10/3/18	52635	IPW	construction pay app #11

Phase II Drainage Project 45th-52nd Ave			
Engineering & Design	Construction	Contingency	Total
		540	540
		206	206
		96	96
400			400
		900	900
300			300
		108	108
625			625
1,225			1,225
3,915			3,915
600			600
12,590			12,590
4,687			4,687
2,837			2,837
1,292			1,292
1,054			1,054
524			524
	214,032		214,032
2,628			2,628
	113,388		113,388
450		400	850
	90,001		90,001
2,100			2,100
	83,772		83,772
3,506			3,506
	145,934		145,934
3,000			3,000
	213,316		213,316
750			750
	241,100		241,100
4,700			4,700
	97,479		97,479
	71,716		71,716
4,700			4,700
2,361			2,361
	96,674		96,674
	146,643		146,643

City of Isle of Palms
Phase II Drainage - 45th - 52nd Avenue

G/L Account: 204640.5084

PROJECT COST:

10/17/18	52627	CSE	professional services & project mgt
11/8/18	52826	CSE	professional services & project mgt
11/9/18	52874	IPW	construction pay app #12
11/26/18	53073	CSE	professional services & project mgt
11/29/18	53207	IPW	construction pay app #13
1/1/19	53320	IPW	construction pay app #14
1/24/19	53471	IPW	construction pay app #15
1/25/19	53462	CSE	site visit
6/30/17	various	Halversen & Associates	legal expense related to project, FY17
6/30/18	various	Halversen & Associates	legal expense related to project, FY18
6/30/19	various	Hinchey Murray & Pagliarini (J Copeland)	legal expense related to project, FY19

Phase II Drainage Project 45th-52nd Ave			
Engineering & Design	Construction	Contingency	Total
500			500
1,300			1,300
	228,403		228,403
1,046		4	1,050
	163,925		163,925
	118,020		118,020
	179,696		179,696
		300	300
			-
		2,752	2,752
		5,061	5,061
		72	72

SUBTOTAL SPENDING:

199,000	2,204,099	14,078	2,417,177
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REMAINING TO SPEND:

(0)	347,088	172,886	519,973
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PROJECT FUNDING:		Reserves/ Contributions/ Grants	Spending by FY	Reserve Balance
FY12	Residual funding, Phase I	81,738	(38,133)	43,605
FY13	City Reserve	87,262	(96,956)	33,911
FY14	City Reserve	200,000	(1,232)	232,680
FY15	City Budgeted Reserve	200,000	(8,668)	424,012
FY16	City Budgeted Reserve	200,000	(3,111)	620,901
FY17	City Budgeted Reserve	200,000	(26,394)	794,507
FY18	Muni Atax Contribution	299,755	(299,755)	794,507
FY18	CPF Reserve	133,062	(927,568)	0
FY19	Muni Atax Budgeted Contribution	375,000	(375,000)	0
FY19	CTC Grant Award for construction, FY14	100,000	(1,160,333)	(1,060,333)
FY19	CTC Grant Award for construction, FY16	100,000		(960,333)
FY19	Rural Infrastructure Grant FY17	500,000		(460,333)
FY19	TST Funding for construction FY18	193,184		(267,149)
FY19	CPF use of General Drainage Rsrv (PLUG)	267,149		0
		2,937,150	(2,937,150)	0

NOTE: FY19 Spending is estimated here as the remaining to spend on the project (includes \$172,886 currently unspent contingency).

Total project funding	2,937,150
Total project spending to date	(2,417,177)
Total estimated remaining to spend	(519,973)
Shortfall	0

City of Isle of Palms
Replace (6) Underground Fuel Storage Tanks & PWks Fuel Canopy
IOP Public Works (2) and IOP Marina (4)

Contracts and Change Orders Received:

Summit Engineering	Technical assistance & contract admin
Jones & Frank	Construction (breakdown by location to come)
Legal & Miscellaneous expense estimate	

Project Expenditures:

Invoice Date	Payee	Description of Work
3/1/2018	Summit Engineering Lab	testing related to removal of UST tanks
7/25/2018	Jones & Frank	Pay App #1 tanks and installation - Pub Wks site
8/31/2018	Summit Engineering Lab	project oversight, mileage
8/31/2018	Jones & Frank	Pay App #2 - Pub Works Site
9/30/2018	Jones & Frank	Pay App #3
10/26/2018	Jones & Frank	config & startup of fuel mgt sys after PWKS repl
10/31/2018	Jones & Frank	Pay App #4
1/1/2019	Summit Engineering Lab	project oversight, mileage
2/1/2019	Jones & Frank	Fuel removal & disposal from Public Works site
		Total paid
		Remaining on contracts

FY19 Budget for Public Works UST Replacmnt	280,000
FY19 Budget for Public Works Fuel Canopy	30,000
FY19 Budget for Marina UST Replacement	620,000
Contracts/Change Orders	(846,329)
Budget Funds Remaining	83,671

Construction Admin	Construction	Legal & Misc	Total
21,737			21,737
	809,592	-	809,592
		15,000	15,000
21,737	809,592	15,000	846,329
		4,240	4,240
	127,026		127,026
4,204			4,204
	57,746		57,746
	43,290		43,290
		1,500	1,500
	14,815		14,815
		1,790	1,790
		4,620	4,620
4,204	242,878	12,150	259,232
17,533	566,714	2,850	587,097

City of Isle of Palms

Summary of Impact - Proposed 2.5% Pool for FY20 Budget Payroll Adjustments

Department	Cost of Increase (6 months only in FY20)	Estimated Incremental OT Cost	FICA @ 7.65%	State Retirement at 15.56%	Law Retirement at 18.24%	Workers Comp \$	Fully Loaded Cost (6 Months)
General Government	5,917	59.17	457	930		90	7,453
Police	17,421	1,568	1,453	544	2,839	1,019	24,844
Fire	20,342	2,848	1,774	68	4,218	987	30,236
Public Works	7,569	38	582	1,184		497	9,870
Building	3,070	-	235	478		31	3,813
Recreation	4,621	92	361	719		105	5,898
Judicial	858	-	66	134		9	1,066
Total 6 month impact	59,799	4,605	4,927	4,055	7,057	2,738	83,181
Total 12 month impact	119,598	9,211	9,854	8,111	14,113	5,475	166,361

City of Isle of Palms
Police Department Compensation Analysis
Page 1

Police Patrol Officer Compensation Survey

City of North Charleston	\$ 44,249
Town of Summerville	42,786
City of Charleston	42,944
Charleston County Sheriff	43,433
Town of Sullivan's Island	42,000
Folly Beach	38,000
City of Beaufort	42,484

Average **\$ 42,271**

City of Isle of Palms Current Minimim Wage
for Police Patrol Officer: **\$ 39,263**
(includes 2.2% COLA effective 1/1/19)

	Hire Date	Length of IOP Service	Salary at Resignation	Cost to Bring Salary to Average	% of Current Salary
Resigned Patrol Officer #1	4/3/2017	1 Year 9 Months	38,897	3,374	9%
Resigned Patrol Officer #2	2/1/2017	1 Year 11 Months	38,897	3,374	9%
Resigned Patrol Officer #3	4/1/2016	2 Years 8 Months	39,683	2,588	7%
Resigned Patrol Officer #4	10/15/2013	5 Years 2 Months	43,396	-	
Resigned Patrol Officer #5	3/7/2017	1 Year 10 Months	39,771	2,500	6%

GENERAL NOTES:

Consistently, these agencies offer similar benefits and work conditions to the City of IOP including:

- * Fully funded employee only health coverage
- * Subsidized family health coverage
- * State Retirement
- * Take-home cars
- * 12-Hour shifts
- * Regular cost of living and/or merit adjustments

Additionally, many of these agencies offer benefits the City of IOP does not:

- * % Increases in Salary with Associates and Bachelor's Degrees (1-3%)
- * % increases or flat amount after graduating from the Police Academy

If Patrol Salaries are adjusted, other positions in the Police Dept should also be analyzed. Current IOP Police Sergeant minimum salary is \$46,765.

THINGS TO CONSIDER:

- 1 Keep current Patrol Officer wage range for Non-Certified Officers. HR Officer advises this shouldn't hurt recruitment since not many agencies offer Non-certified option.
- 2 Add a pay range for Certified Officers starting at the survey average of \$42,000 (7% increase).
- 3 Increase pay range for sworn Police positions below Captain by 7% to match Patrol Officer increase and maintain parity between positions.
- 4 Adjust current employees to new minimum if they aren't there already.
- 5 Adjust employees with less than 10 years of service by 1% (for Patrol Officers) or .5% (all other sworn positions below Captain) per year of service to avoid salary compression.
- 6 Proceed with a more complete analysis of all Police Dept positions as soon as possible.

Current Police Department Wage Ranges

Proposed Changes to Current Wage Ranges

Add 7% to all Certified Sworn Positions below Captain

		Min	Mid	Max	Min	Mid	Max
1	Police Chief	85,883	107,354	128,825			
2	Captain	64,449	80,561	96,673			
4	Sergeant (patrol = 84 hrs)	46,765	58,456	70,147	50,038	62,548	75,058
2	Sergeant (livability and detective = 80 hrs)	46,765	58,456	70,147	50,038	62,548	75,058
0	Patrol Officer - Non-Certified	39,263	49,079	58,894			
10	Patrol Officer - Certified				42,000	52,500	63,000
3	Victims Advocate/Investigator/Livability	41,033	51,292	61,550	43,906	54,882	65,859
4	Communications Technician	33,877	42,346	50,815			
1	Police Administrative Secretary	39,583	49,479	59,375			
1	Animal Control Officer	33,877	42,346	50,815			
1	Animal Control Officer (75% part-time)	25,408	31,760	38,112			
29							

City of Isle of Palms
Police Department Compensation Analysis
Page 3

Calculate Proposed Pay Adjustments for Current Sworn Police Officers below Captain:

Position	Hire Date	Tenure	Current Hourly Rate	Increase to Proposed New Minimum	Patrol Officers increased by 1% for each yr of service	Other Sworn Officers w/ < 10 Yrs increased .75% for each yr of service	Other Sworn Officers w/ > 10 Yrs increased .5% for each yr of service	Proposed New Hourly Rate	\$ Impact on FY19 (Feb1-June30)	Annual \$ Impact	Current Annual	New Annual	Annual Increase
1 PATROL II	9/3/2013	5 years, 5 months	\$ 20.03		\$ 1.00			\$ 21.03	\$ 911	\$ 2,187	\$ 43,746	\$ 45,933	\$ 2,187
2 PATROL II	7/16/2014	4 years, 6 months	21.81		1.09			22.90	992	2,382	47,633	50,015	2,382
3 PATROL II	2/1/2017	2 years, 0 months	18.20	1.03	0.38			19.61	1,287	3,089	39,749	42,838	3,089
4 PATROL II	3/8/2017	1 years, 11 months	18.20	1.03	0.38			19.61	1,287	3,089	39,749	42,838	3,089
5 PATROL I	12/18/2018	0 years, 1 months	19.65		-			19.65	-	-	42,916	42,916	-
6 DETECTIVE	5/7/2007	11 years, 9 months	26.85				1.61	28.46	1,466	3,518	58,636	62,154	3,518
7 DETECTIVE	8/4/2014	4 years, 6 months	21.59			0.65		22.24	590	1,415	47,163	48,578	1,415
8 DETECTIVE	2/1/2017	2 years, 0 months	22.04			0.33		22.38	301	722	48,145	48,867	722
9 PATROL SGT	3/5/2002	16 years, 11 months	25.92				2.20	28.12	2,005	4,812	56,609	61,421	4,812
10 PATROL SGT	1/6/2003	16 years, 1 months	28.25				2.26	30.51	2,056	4,936	61,694	66,629	4,936
11 PATROL SGT	5/29/2012	6 years, 8 months	22.66	0.25		1.20		24.11	1,325	3,181	49,484	52,665	3,181
12 PATROL SGT	6/1/2012	6 years, 8 months	22.07	0.84		1.20		24.11	1,860	4,465	48,201	52,665	4,465
13 DET SGT	2/3/2003	16 years, 0 months	25.98			-	2.08	28.06	1,891	4,539	56,739	61,278	4,539
14 LIVE SGT	3/19/2007	11 years, 10 months	26.82			-	1.61	28.43	1,464	3,514	58,569	62,083	3,514
Total									\$ 17,437	\$ 41,849	\$ 699,032	\$ 740,881	\$ 41,849

City of Isle of Palms
Police Department Compensation Analysis
Page 4

Compare FY19 Budget to FY19 Forecast Estimate

	FULLTIME REG PAY	OT	GROSS PAY	TOTAL FRINGES	TOTAL PAYROLL & FRINGES
FY19 Budget	1,478,735	127,011	1,605,746	685,868	2,291,614
FY19 Forecast*	1,347,597	168,157	1,515,754	647,638	2,163,392
Projected Savings	131,138	(41,146)	89,992	38,230	128,222

* FORECAST = FY19 Forecast used for Budget Workshop + impact of recent terminations.
Assumes recently resigned positions are vacant for 1.5 months between now and 6/30/18.
Also assumes add'l OT is incurred to cover approximately 50% of the vacant hours.

City of Isle of Palms
Analysis of Potential New Revenue
FY20 Budget

Possible increase in residential rental license fee. Currently the Isle of Palms charges all short-term and long-term residential rental owners an annual license fee. The fee is comprised of a base fee of \$175 for revenues from \$0 to \$2,000 with an additional \$2.30 for each thousand or fraction thereof. These rates have not been increased since the residential license fee was established in 2007.

<i>FY18 total rental licences issued</i>	<i>1,760</i>
<i>FY18 total base fee paid</i>	<i>308,000</i>
<i>FY18 total incremental fee paid</i>	<i>172,000</i>
<i>FY18 total revenue (does not incl delinquent collections)</i>	<u>480,000</u>

Possibility #1 = Double both the base fee to \$350 and the incremental rate to \$4.60

Assume # of licenses issued stays the same	1,760
Double existing base fee	616,000
Double existing incremental fee	344,000
Total revenue	960,000
Additional revenue from change	<u>480,000</u>

Possibility #2 = Add \$50 to the base fee and double the incremental fee from \$2.30 to \$4.60.

Assume # of licenses issued stays the same	1,760
Add additional base revenue of \$50	396,000
Double existing incremental fee	344,000
Total revenue	740,000
Additional revenue from change	<u>260,000</u>

Possibility #3 = Add \$50 to the base fee and triple the incremental fee from \$2.30 to \$6.90

Assume # of licenses issued stays the same	1,830
Add additional base revenue of \$50	411,750
Triple existing incremental fee	516,000
Total revenue	927,750
Additional revenue from change	<u>447,750</u>

City of Isle of Palms
Analysis of Potential New Revenue
FY20 Budget

Possible increase in Building Permit, Plan Review and Zoning Fees

Current building permit fees are calculated with different rates for large and small projects. The rate structure currently charges \$5 per \$1000 for small projects and \$2 per \$1000 for large projects. Staff proposes to standardize the incremental rate for all projects at \$5/\$1000 of building value. The dollar value of this change is expected to roughly increase revenues by approximately \$100,000.

100,000

Possible increase in Comcast franchise fee. Current fee is 3%, but the City has the ability to increase this to 5%.

FY18 Comcast Revenues	3,623,602
FY18 Franchise Fee = 3%	108,708

Revenue generated with an additional 2% Franchise Fee	72,472
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Possible increase in Charleston County Stormwater Fee

Additional revenue would be held by Charleston County and subject to their procedures for reimbursement to the City for stormwater-related needs. There is no cap on this fee.

Current Stormwater Fees:

Base Fee Residential Parcels= \$48 (1 ERU)

Vacant Parcels = \$24 (1/2 ERU)

Commercial Parcels = \$48 per 3,000 sq ft

2017 Annual Collections per Charleston County	268,576
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Total # of ERUs	5,708
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Additional collections generated by increase of:

\$60 <i>Mount Pleasant's rate</i>	68,496
\$72 <i>Sullivan's Island & Charleston County's rate</i>	136,992
\$90 <i>City of Charleston's rate</i>	239,736

Building Permits

Current Fee Structure						
Low	High	Base Amount	Base Fee	Each add'l \$1000	Project Total	Fee
1,001	50,000	1,000	15	5	50,000	260
50,001	100,000	50,000	260	4	100,000	460
100,001	500,000	100,000	460	3	500,000	1,660
500,001	up	500,000	1,660	2	1,000,000	2,660
						5,040
Proposed Fee Structure						
1,000	up	1,000	50	5	50,000	295
1,000	up	1,000	50	5	100,000	545
1,000	up	1,000	50	5	500,000	2,545
1,000	up	1,000	50	5	1,000,000	5,045
						8,430