Ways and Means Committee 6:00 p.m., Tuesday, June 16, 2020

1207 Palm Boulevard, Isle of Palms, South Carolina

## Virtual Meeting Due to COVID-19 Pandemic:

The public may join the virtual meeting by clicking here: https://www.youtube.com/user/cityofisleofpalms

## Public Comment:

Citizens may provide public comment here: https://www.iop.net/public-comment-form

## Agenda

1. Call to order and acknowledgment that the press and the public have been duly notified of the meeting in accordance with the Freedom of Information Act.

## 2. Approval of previous meeting's minutes

Regular Meeting - May 19, 2020
3. Citizens' Comments - Citizens may submit written comments here: https://www.iop.net/public-comment-form Comments received prior to the meeting will be entered into the record.
4. Financial Statements - Treasurer Debbie Suggs
a. Financial Reports
b. Project Worksheets

## 5. Old Business

Discussion and consideration of FY21 budget draft \#4

## 6. New Business

a. Discussion and consideration of proposal from Thomas \& Hutton in the amount of $\$ 18,900$ for the conceptual study of the Waterway Boulevard path to evaluate the feasibility of elevating the path and provide opinions of probable cost
b. Consideration of proposal from Pleasant Places in the amount of $\$ 70,500$ for citywide landscaping services
c. Consideration of recommendation from the Personnel Committee to include $\$ 20,000$ in the FY21 budget for a wage and compensation study
d. Preliminary discussion about upcoming request from the IOP Water and Sewer Commission for approval of $\$ 16 \mathrm{M}$ bond issue for the decommissioning and relocation of the Wild Dunes wastewater treatment plant
e. Discussion about engaging financial advisor to guide and assist with proposed debt issues related to the Phase III Drainage and Marina Dock Rehabilitation projects
f. Discussion about implementing the use of consent agendas to facilitate more efficient meetings
g. Discussion and consideration of marina restaurant lease proposal
7. Miscellaneous Business

Next meeting date: 6:00 p.m., Tuesday, July $21^{\text {st }}, 2020$
8. Executive Session - In accordance with Section 30-4-70 of the Freedom of Information Act for discussion of contractual negotiations related to the marina restaurant lease proposal and receive legal advice. Upon returning to open session, the Committee may take action on matters discussed in Executive Session.
9. Adjournment

Ways \& Means Committee Meeting
6:00pm, Tuesday, May 19, 2020
Virtual Meeting via Zoom call due to COVID-19 Pandemic broadcasted live on YouTube: https://www.youtube.com/user/cityofisleofpalms

## MINUTES

## 1. Call to Order

Present: Council members Pounds, Streetman, Popson, Bell, Buckhannon, Smith, Moye, Ward, and Mayor Carroll

Staff Present: Administrator Fragoso, Treasurer Suggs, various City Department heads

## 2. Approval of previous meeting's minutes

MOTION: Council Member Streetman made a motion to approve the minutes of the February 18, 2020 meeting and the March 12 and April 16, 2020 Special Meeting/Budget Workshops of the Ways \& Means Committee. Council Member Popson seconded the motion. The motion passed unanimously.
3. Citizens' Comments - attached to these minutes
4. Financial Statements - Treasurer Debbie Suggs

## A. Financial Reports

Treasurer Suggs reported that revenues are up and expenditures are down from April 2019. The City has $\$ 21$ million in cash, up $\$ 1.5$ million from the same time last year. She said she does not expect to see a significant impact of the shutdown until May, June, and July. The budget forecast predicts a decrease of $\$ 3.8$ million in revenues, but the forecast will be updated in June when more information becomes available.

She said that some tourism revenues are being realized and will continued to be realized now that businesses are allowed to reopen. Projections anticipated no revenues for several months. Monies due to the City like business licenses fees were delayed through Emergency Orders, but those monies will be realized by July.

Administrator Fragoso noted that staff is working on filling the open BSO positions, so they are staffed for the summer.

## B. Project Worksheets

Treasurer Suggs noted the Public Safety Building Rehabilitation project is on schedule and on budget. She also stated the only monies spent in April for the Phase III Drainage Project were $\$ 18,000$ for engineering and design.

MOTION: Council Member Pounds made a motion to reorder the agenda to allow for the discussion of the IOP Strategic Plan prior to the discussion and consideration of the FY21 budget. Mayor Carroll seconded the motion. The motion passed unanimously.

## 5. New Business

A. Discussion of IOP Strategic Plan - Presentation of proposal from the Riley Center for Livable Communities

Kendra Stewart and Bob O'Reilly of the Riley Center gave an overview of their process of assisting the City Council with preparing a Strategic Plan. To engage the community in light of current societal conditions, they anticipate incorporating all community input the City has recently collected as well as conduct virtual meetings and surveys. The process should last 4-6 months. Mr. O'Reilly said the final product will also link backs to the Comprehensive Plan and budget to keep it connected to all the work of the City. Costs related to the Strategic Plan will be discussed at next week's City Council meeting.

MOTION: Mayor Carroll made a motion to go forward with The Riley Center for Livable Communities with the Strategic Plan at a cost not to exceed $\mathbf{\$ 1 5 , 0 0 0}$. Council Member Moye seconded the motion. The motion passed unanimously.

## 6. Old Business

## Discussion and consideration of FY21 Budget Draft \#3

Administrator Fragoso reported that since the General Assembly will not return to Columbia until September, she does not anticipate any extensions to allow for a later deadline in passing a balanced budget. She said the Governor could sign an Executive Order any anytime, but there is no way to know that now. She said the budget could be passed and amended later as additional revenue information is realized.

Council Member Pounds reviewed the budget assumptions and initiatives included in the FY21 budget. Treasurer Suggs said the budget is very conservative, revenues have been underestimated, purchases have been delayed or eliminated, and she only sees an upside to future budget forecasts.

MOTION: Council Member Pounds made a motion to approve the budget as presented and prepare it for First Reading at City Council next week. Council Member Buckhannon seconded the motion.

Council Member Bell expressed concern about projected marina revenues since there may not be an operating restaurant there until the middle of next year. Treasurer Suggs said that the necessary funds will be moved out of ATAX monies, adding that the amount budgeted to be
transferred out is less than the amount transferred out in FY18 and FY19. She also added the effect of the rent abatement is included in the budget.

Discussion briefly ensued about the merit pool versus giving an across-the-board COLA. Council Member Pounds expressed his appreciation to Treasurer Suggs for her work on the budget.

## VOTE: The motion passed unanimously.

## 7. New Business

B. Consideration of expenditure in the amount of $\mathbf{\$ 2 8 , 6 9 0} \mathbf{6 8}$ for mobile radio upgrades

MOTION: Council Member Pounds made a motion to approve the expenditure for the mobile radio upgrades in the amount of $\$ \mathbf{2 8}, \mathbf{6 9 0} .98$. Council Member Streetman seconded the motion.

Administrator Fragoso said the pricing on the radios is $25 \%$ lower than what is in the FY20 budget. Chief Graham said the upgrade includes over-the-air programming which will save time and money as she will not have to drive to North Charleston to have the radios reprogrammed as frequently. The radios will also now include GPS tracking and allow IOP to be more compatible with the rest of the county.

## VOTE: The motion passed unanimously.

C. Report of $\mathrm{BB} \& \mathrm{~T}$ municipal lease for the purchase of the 75 ' ladder truck

Administrator Fragoso reported, "The City finalized the municipal lease on March $25^{\text {th }}$. This is for the purchase of the new 75 ' ladder truck that was delivered to the City in March. The interest rate we acquired for this municipal lease was $1.83 \%$. The budget included a $4 \%$ interest rate so very good news. And the total amount that was budgeted was $\$ 849,500$, and the total cost of the truck is $\$ 848,267$."
D. Consideration of rent abatement for MJV due to dock damage and UST project delay

Treasurer Suggs said further discussion of the rent abatement for the dock damage will come at a later time after more data is collected. The goal is to have that information ready to present to City Council next week. The payout from the contractor on the UST project delay more than covers this portion of the rent abatement.

MOTION: Council Member Bell made a motion to "the amount as stated for the rent abatement" for the UST project. Council Member Buckhannon seconded the motion. The motion passed unanimously.
E. Consideration of application to the Department of Justice grant for the purchase of a drone

Chief Cornett explained the draft policy of the use of a drone included in the packet is from MASC along with some verbiage found in the policies of neighboring agencies. He
acknowledged the privacy concerns of drone usage and said he will strictly monitor its use. The draft policy outlines possible uses of the drone in cases of a missing child on the beach, assisting the Fire Department in water rescues, assessing real-time traffic flow, certain search warrant situations, and post-hurricane assessment. He said there is a first-come, first-serve $100 \%$ DOJ grant that could allow them to acquire a drone. He also said he has put their name on a list with a California company who is giving them away. Should the City not be able to obtain a free drone, Chief Cornett said he would have approached City Council about the $\$ 4,500$ purchase of one.

Chief Cornett explained the certification process for pilots and observers and said the training is part of the cost of the drone.

MOTION: Council Member Pounds made a motion to approve the draft policy as presented and prepare an application to the Department of Justice for the grant for the purchase of a drone. Mayor Carroll seconded the motion.

MOTION: Council Member Bell made a motion to amend adding the purchase a drone should not exceed $\$ 4,500$ as an unbudgeted expense in the event a free drone cannot be procured. Mayor Carroll seconded the motion. The amendment passed unanimously.

VOTE: The vote on the motion as amended passed unanimously.

## F. Discussion regarding establishing a matching grant program to assist IOP businesses participation in MUSC's "Back to Business" program

Council Member Smith said she sees this initiative as a proactive measure to protect the public health of residents and visitors. Administrator Fragoso said she did not know the costs of the program for smaller spaces, but the cost of the program for the Recreation Department was $\$ 300$. She hopes to be able to share more information on Thursday's Zoom meeting with local brick-and-mortar businesses. Visible certification is provided to businesses who complete the program. Council Member Smith suggested that short-term rental and hotel owners could benefit from the program as well. Council Member Moye suggested reaching out to the CVB to see if they would be interested in providing any matching funding to this program. Administrator Fragoso will give an update on this initiative at next week's City Council meeting.
G. Consideration of changing the daily parking rate at the Municipal Parking Lots to $\mathbf{\$ 1 5}$ on Saturdays, Sundays, and Holidays and $\mathbf{\$ 2 . 5 0}$ for on street parking along Ocean Boulevard between $10^{\text {th }}$ and $14^{\text {th }}$ Avenues

Council Member Pounds pointed out these price increases are included in the FY21 budget. Administrator Fragoso said that any change in fees requires two readings and a public hearing and provided routes to complete this change before the end of May and before the end of June. Mayor Carroll said he would like to see this passed and in effect by the end of May. Council members briefly discussed how this change should not affect the seasonal parking passes purchased by island employees.

MOTION: Mayor Carroll made a motion to increase the parking rates in the municipal parking lots from $\$ 12$ to $\$ 15$ and the parking meter rates from $\$ 2 /$ hour to $\$ 2.50 /$ hour for street parking in the expedited process proposed by staff. Council Member Ward seconded the motion. The motion passed unanimously.

Council Member Buckhannon suggested Administrator Fragoso contact the Palms Hotel to let them know the rates would likely be changing in June instead of July.

Administrator Fragoso said, "Going to $\$ 15$ on Saturdays, Sundays, and holidays makes it consistent to the fee to park at the municipal lot on those same days."

Council Member Moye said he would like to know "how much tax revenue that is generated offisland is actually coming to the island."

## H. Discussion regarding increasing parking fines

Administrator Fragoso said that all fines for illegally parking on the island are $\$ 50$. That fine doubles after 30 days of non-payment. Council again discussed Chief Cornett's need for a full staff of BSOs to keep up with the amount of ticketing required across the island. Council Member Smith noted that better controlling the parking issue makes the island safer for everyone, so it is important that pay rates for BSOs be competitive to attract the staff needed. Administrator Fragoso noted the Isle of Palms' parking rates are the highest in the area. Treasurer Suggs reported that parking ticket collection rates are surprisingly good due to the delinquent notices sent out by staff.

MOTION: Mayor Carroll made a motion to recommend a parking fine increase from $\$ 50$ to $\$ 100$ to City Council for First Reading at the May 26 meeting. Council Member Bell seconded the motion. Council Member Smith offered a friendly amendment to the motion by doubling the parking fines for both street and metered parking. Mayor Carroll and Council Member Bell both accepted the friendly amendment. The amended motion passed unanimously.

## I. Discussion about reducing the size of City Council

MOTION: Council Member Pounds made a motion to recommend to City Council to reduce the size of City Council from 9 members to 7 members and "prepare to include a referendum for our residents to have their voice heard on this topic for the November 2020 ballot." Council Member Bell seconded the motion.

Council Member Pounds noted this was originally brought up as a potential way to reduce budgeted expenses. He also said reducing the size of Council could increase efficiency by forcing the rethinking of committee assignments. He referred to information provided to Council members about the size of City Councils from across the state in relation to their populations. He also referred to a proposed timeline to have the measure appear on the 2020 ballot.

Council members discussed whether or not there was a need to reduce the size of City Council and whether or not the issue should be one brought by the citizens via petition. Council Member Smith suggested sending the issue to the Personnel Committee for further study. Based on current community feedback on a number of issues, several Council members said they did not
see this as an area of concern among a wide range of citizens. Council Member Bell said the size of Council did not lend itself to efficiency. Mayor Carroll pointed out that former mayors have said the current organization works and they see no need to change it.

MOTION: Council Member Buckhannon called the question. Mayor Carroll seconded the motion. A vote was taken as follows:

Ayes: Moye, Ward, Smith, Buckhannon, Popson, Pounds, Carroll
Nays: Streetman, Bell
The motion passed 7-2.
VOTE: A vote on the original motion was taken as follows:
Ayes: Streetman, Bell, Moye, Pounds
Nays: Pounds, Smith, Buckhannon, Ward, Carroll.
The motion failed 4-5.

## 8. Miscellaneous Business

The next meeting of the Ways \& Means Committee will be Tuesday, June 16, 2020 at 6 pm.

## 9. Executive Session

MOTION: Council Member Pounds made a motion to move into Executive Session according to §30-4-70 of the Freedom of Information Act to receive legal advice regarding pending litigation involving short-term rental online businesses. Council Member Bell seconded the motion. The motion passed unanimously.

City Council entered into Executive Session at $8: 43 \mathrm{pm}$.
City Council returned from at $9: 06 \mathrm{pm}$.
MOTION: Council Member Buckhannon made a motion to pursue a legal claim against online short-term rental companies as discussed in Executive Session. Mayor Carroll seconded the motion. The motion passed unanimously.

## 3. Adjournment

Council Member Buckhannon made a motion to adjourn, and Council Member Moye seconded the motion. The meeting was adjourned at 9:08pm.

Respectfully submitted,
Nicole DeNeane
City Clerk

## City of Isle of Palms

Financial Statement Summary as of May 31, 2020 with Forecasted Impacts from COVID19
(Dollars in Thousands)


| General Fund YTD Revenues |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { FY20 } \\ \text { YTD } \\ \text { Actual } \end{gathered}$ | FY20 Budget |  | $\begin{gathered} \% \text { of } \\ \text { FY20 } \\ \text { Budget } \end{gathered}$ | FY19 YTD Actual |  | \% of <br> Prior <br> YTD | UPDATED Annual Forecast (w COVID) |  | Forecast Above/ (Below) Budget |  |
| Prop Tax | \$ 4,414 | \$ | 4,399 | 100\% | \$ | 4,355 | 101\% | \$ | 4,462 |  | 63 |
| LO Sales Tax | 534 |  | 811 | 66\% |  | 562 | 95\% |  | 697 |  | (114) |
| Business Lic | 1,308 |  | 1,438 | 91\% |  | 1,360 | 96\% |  | 1,350 |  | (88) |
| Rental Lic | 983 |  | 1,020 | 96\% |  | 522 | 188\% |  | 1,000 |  | (20) |
| Other Lic (Insurnce/Utilities) | 227 |  | 1,594 | 14\% |  | 151 | 150\% |  | 1,534 |  | (60) |
| Build Pmts | 389 |  | 568 | 68\% |  | 363 | 107\% |  | 410 |  | (158) |
| From State | 205 |  | 268 | 76\% |  | 182 | 113\% |  | 242 |  | (26) |
| Parking | 707 |  | 947 | 75\% |  | 753 | 94\% |  | 839 |  | (108) |
| All Other | 533 |  | 523 | 102\% |  | 628 | 85\% |  | 537 |  | 14 |
| Total | \$ 9,300 | \$ | 11,567 | 80\% | \$ | 8,876 | 105\% | \$ | 11,071 | \$ | (496) |


|  | General Fund YTD Expenditures |  |  |  |  |  |  | (YTD target = 92\%) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { FY20 } \\ \text { YTD } \\ \text { Actual } \end{gathered}$ |  | FY20 Budget |  | \% of FY20 Budget | $\begin{gathered} \text { FY19 } \\ \text { YTD } \\ \text { Actual } \end{gathered}$ |  | \% of Prior YTD | UPDATED <br> Annual <br> Forecast <br> (w COVID) |  | Forecast <br> (Above)/ <br> Below <br> Budget |  |
| Mayor/Council | \$ | 124 | \$ | 142 | 87\% | \$ | 121 | 102\% | \$ | 143 | \$ | 1 |
| General Govt |  | 1,421 |  | 1,859 | 76\% |  | 1,421 | 100\% |  | 1,574 |  | (285) |
| Police |  | 2,117 |  | 2,746 | 77\% |  | 2,182 | 97\% |  | 2,495 |  | (251) |
| Fire |  | 3,071 |  | 3,313 | 93\% |  | 2,934 | 105\% |  | 3,466 |  | 153 |
| Public Works |  | 1,182 |  | 1,433 | 83\% |  | 1,145 | 103\% |  | 1,377 |  | (56) |
| Build \& Lic |  | 370 |  | 441 | 84\% |  | 343 | 108\% |  | 424 |  | (17) |
| Recreation |  | 818 |  | 1,045 | 78\% |  | 872 | 94\% |  | 975 |  | (70) |
| Judicial |  | 181 |  | 223 | 81\% |  | 182 | 99\% |  | 206 |  | (17) |
| BSOs |  | 60 |  | 126 | 48\% |  | 91 | 66\% |  | 88 |  | (38) |
| Total | \$ | 9,344 | \$ | 11,328 | 82\% | \$ | 9,291 | 101\% |  | 10,748 | \$ | (580) |

## City of Isle of Palms Supplemental Financial Information as of May 31, 2020 (Dollars in Thousands)

| Cash Balances |  |  |
| :--- | ---: | ---: |
|  | $\mathbf{5 / 3 1 / 2 0 2 0}$ | $\mathbf{5 / 3 1 / 2 0 1 9}$ |
| General Fund | 3,696 | 3,605 |
| As a \% of GF Exp (target is > 30\%) | $\mathbf{3 3 \%}$ | $\mathbf{3 3 \%}$ |
|  |  |  |
| Capital Projects | 4,948 | 3,540 |
| Disaster Recovery | 2,617 | 2,482 |
| Marina | 506 | 382 |
| Tourism Funds | 5,19 | 5,354 |
| Beach Preservation | 3,279 | 2,263 |
| Other Restricted | 138 | $\mathbf{2 3 9}$ |
| Total All Cash | 20,373 | $\mathbf{1 7 , 8 6 5}$ |
|  |  |  |
| Deposits at LGIP (1.0014\%) | $\mathbf{1 9 , 7 2 1}$ | $\mathbf{9 7 \%}$ |
| Deposits at BBT | $\mathbf{6 5 1}$ | $\mathbf{3 \%}$ |
| RESTRICTED CASH | $\mathbf{8 , 6 0 6}$ | $\mathbf{4 2 \%}$ |


| Fund Balances |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fund | 6/30/2019 Audited Fund Balance (Note 1) | FY20 YTD Actual Net Revenues \& Transfers Less Expenses | Current Actual Fund Balance | 6/30/20 Forecasted Fund Balance |  |
| General Fund | \$ 3,420 | \$ (44) | 3,376 | \$ | 3,420 |
| Capital Projects | 5,772 | (830) | 4,942 |  | 5,243 |
| Muni Accom Tax | 1,622 | 199 | 1,821 |  | 1,148 |
| Hospitality Tax | 1,078 | 188 | 1,266 |  | 862 |
| State Accom Tax | 1,813 | 209 | 2,022 |  | 1,354 |
| Beach Funds | 2,620 | 649 | 3,269 |  | 3,439 |
| Marina (See Note 1) | 620 | - | 620 |  | 738 |
| Disaster Recovery | 2,598 | 8 | 2,606 |  | 2,572 |
| All Other | 249 | (113) | 136 |  | 249 |
| Total All Funds | \$ 19,792 | \$ 266 | \$ 20,058 | \$ | 19,025 |

Note 1: The comparable amount for the Marina Enterprise Fund is not Fund Balance, but Net Position. To be consistent with the presentation of the other funds, the amount included here for the Marina is the Unrestricted Net Position, which does not include $\$ 6,011,000$ of fixed assets ( $\$ 5,993,000$ forecasted at $6 / 30 / 20$ ). Unrestricted net position is approx $=$ cash for the Marina.

## May Notes:




 for FY20. The forecast included here is the same as the FY20 forecast included in FY21 Budget Draft \#4.


 reflected in the revenue projections


- The City currently has over $\$ 20$ million in cash deposits. Of this total, approximately $\$ 8.6$ million (42\%) is restricted.

City of Isle of Palms Forecasted Revenue Declines Related to Covid-19

| Municipal Accommodations Fee |  |  |  |  | FORECAST | FORECAST | Heads in Beds in |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY16 | FY17 | FY18 | FY19 | FY20 | FY21 |  |  |
| JUL | 162,862 | 161,068 | 139,501 | 199,724 | 195,287 | 146,465 | JUN | 100\% reduction |
| AUG | 191,759 | 218,620 | 235,007 | 209,600 | 213,067 | 159,800 | JUL | 75\% reduction |
| SEPT | 150,212 | 136,141 | 157,274 | 152,535 | 152,561 | 114,421 | AUG | 50\% reduction |
| OCT | 90,691 | 77,500 | 75,353 | 79,534 | 75,506 | 56,629 | SEPT | 25\% reduction |
| NOV | 61,918 | 57,777 | 64,256 | 63,444 | 65,882 | 49,412 | OCT |  |
| DEC | 33,233 | 36,937 | 32,877 | 40,182 | 34,301 | 25,726 | NOV |  |
| JAN | 25,309 | 28,217 | 28,859 | 25,836 | 32,335 | 24,251 | DEC |  |
| FEB | 20,313 | 15,332 | 18,317 | 13,666 | 18,596 | 13,947 | JAN | tourism activity |
| MAR | 16,918 | 20,485 |  | 19,983 | 9,690 | 14,987 | FEB | $2021 \text { (FY22) }$ |
| APR | 51,082 | 51,166 | 53,213 | 53,685 | 26,422 | 40,264 | MAR |  |
| MAY | 70,954 | 92,529 | 88,875 | 90,800 | - | 68,100 | APR |  |
| JUNE | 94,270 | 95,768 | 94,112 | 97,999 | 48,999 | 73,499 | MAY |  |
| Deduct las | $(162,862)$ | $(161,068)$ | $(139,501)$ | $(199,724)$ | $(195,287)$ | $(146,465)$ |  |  |
| Add next J | 161,068 | 139,501 | 199,724 | 195,287 | 146,465 | 146,465 | JUN |  |
| Total Fisc | 967,728 | 969,974 | 1,047,867 | 1,042,551 | 823,823 | 787,500 |  |  |
|  | $\begin{gathered} \hline \text { Incr from FY15 } \\ -4 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Incr from FY16 } \\ 0 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Incr from FY17 } \\ 8 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Incr from FY18 } \\ -1 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Incr from FY19 } \\ -21 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Incr from FY20 } \\ -4 \% \\ \hline \end{gathered}$ |  |  |

City of Isle of Palms Forecasted Revenue Declines Related to Covid-19

| State Accommodations Tax (Tourism-Related Only) |  |  |  |  | FORECAST | FORECAST |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY16 | FY17 | FY18 | FY19 | FY20 | FY21 |
| Sept Qtr | 518,796 | 520,784 | 518,028 | 546,269 | 580,306 | 435,230 |
| Dec Qtr | 179,446 | 178,830 | 202,803 | 203,067 | 181,550 | 136,162 |
| Mar Qtr | 66,294 | 61,586 | 71,773 | 103,097 | 88,638 | 66,479 |
| June Qtr | 364,938 | 407,460 | 413,234 | 445,779 | 111,445 | 334,334 |
| Total Fisc | 1,129,474 | 1,168,660 | 1,205,838 | 1,298,212 | 961,938 | 972,204 |
|  | 1.7\% Incr from FY15 | $3.5 \%$ Incr from FY16 | $3.2 \%$ Incr from FY17 | $\begin{gathered} 7.7 \% \\ \text { Incr from FY18 } \\ \hline \end{gathered}$ | $\begin{gathered} \mathbf{- 2 5 . 9 \%} \\ \text { Incr from FY19 } \end{gathered}$ | $\begin{gathered} 1.1 \% \\ \text { Incr from FY20 } \end{gathered}$ |


| Heads in |
| :---: |
| Beds in |

Jun-Aug
Sept-Nov
Dec-Feb
Mar-May

| $100 \%$ reduction |
| :---: |
| $75 \%$ reduction |
| $50 \%$ reduction |
| $25 \%$ reduction |
| Assume normal <br> economic activity <br> resumes by July <br> 2021 (FY22) |


| Chas County ATax Pass-Through |  |  |  |  | FORECAST | FORECAST |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY16 | FY17** | FY18 | FY19 | FY20 | FY21 |
| 1st Payme | 276,704 | 520,000 | 327,750 | 381,000 | 370,500 | - |
| 2nd Paymı | 208,390 | - | 109,250 | 127,000 | - | - |
| Total Fisc | 485,093 | 520,000 | 437,000 | 508,000 | 370,500 | - |
|  | $\begin{gathered} 1 \% \\ \text { Incr from FY15 } \end{gathered}$ | $\begin{gathered} 7 \% \\ \text { Incr from FY16 } \end{gathered}$ | $\begin{gathered} -16 \% \\ \text { Incr from FY17 } \end{gathered}$ | $\begin{gathered} 16 \% \\ \text { Incr from FY18 } \end{gathered}$ | $-3 \%$ Incr from FY19 | $\begin{gathered} -100 \% \\ \text { Incr from FY20 } \end{gathered}$ |

Charleston County has notified the City that no distributions will be included in the County's budget for the remainder of FY20 or FY21. Staff did commit to revisiting distributions if the County's revenues came in stronger than anticipated.

City of Isle of Palms Forecasted Revenue Declines Related to Covid-19

| Hospitality Tax |  |  |  |  | FORECAST | FORECAST | Food/Bev <br> Sold in |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY16 | FY17 | FY18 | FY19 | FY20 | FY21 |  |  |
| JUL | 83,038 | 85,051 | 89,309 | 104,681 | 88,238 | 44,119 | JUN | 100\% reduction |
| AUG | 87,110 | 93,123 | 98,883 | 101,031 | 106,673 | 80,005 | JUL | 75\% reduction |
| SEPT | 70,725 | 77,619 | 81,373 | 78,014 | 78,129 | 58,597 | AUG | 50\% reduction |
| OCT | 66,113 | 68,348 | 56,439 | 69,394 | 76,033 | 57,025 | SEPT | 25\% reduction |
| NOV | 40,576 | 46,488 | 70,905 | 65,210 | 66,929 | 50,197 | OCT |  |
| DEC | 61,052 | 40,557 | 41,260 | 38,440 | 56,591 | 42,443 | NOV |  |
| JAN | 24,864 | 27,883 | 19,085 | 31,905 | 28,058 | 21,043 | DEC | Assume normal |
| FEB | 29,443 | 27,947 | 28,826 | 27,373 | 27,574 | 20,681 | JAN | tourism activity |
| MAR | 27,586 | 39,785 | 49,744 | 40,741 | 21,853 | 30,556 | FEB | $2021 \text { (FY22) }$ |
| APR | 50,531 | 57,961 | 66,633 | 66,425 | 12,956 | 49,819 | MAR | 2021 (FY22) |
| MAY | 71,297 | 85,246 | 79,870 | 85,134 | 15,429 | 63,851 | APR |  |
| JUNE | 79,858 | 92,137 | 87,753 | 100,621 | 25,155 | 75,466 | MAY |  |
| Deduct las | $(83,038)$ | $(85,051)$ | $(89,309)$ | $(104,681)$ | $(88,238)$ | $(44,119)$ |  |  |
| Add next $\sqrt{ }$ | 85,051 | 89,309 | 104,681 | 88,238 | 44,119 | 66,179 | JUN |  |
| Total Fisc | 694,206 | 746,402 | 785,452 | 792,527 | 559,500 | 615,860 |  |  |
|  | $\begin{gathered} \text { Incr fr FY15 } \\ 1 \% \end{gathered}$ | $\begin{gathered} \text { Incr fr FY16 } \\ 8 \% \end{gathered}$ | $\begin{gathered} \hline \text { Incr fr FY17 } \\ 5 \% \end{gathered}$ | $\begin{gathered} \hline \text { Incr fr FY18 } \\ 1 \% \end{gathered}$ | $\begin{gathered} \hline \text { Incr fr FY19 } \\ -29 \% \end{gathered}$ | $\begin{gathered} \hline \text { Incr fr FY20 } \\ 10 \% \end{gathered}$ |  |  |

City of Isle of Palms Forecasted Revenue Declines Related to Covid-19

| Beach Preservation Fee |  |  |  |  | FORECAST | FORECAST | Heads in Beds in |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY16 | FY17 | FY18 | FY19 |  | FY21 |  |  |
| JUL | 162,228 | 161,068 | 192,666 | 199,724 | 195,287 | 146,465 | JUN | 100\% reduction |
| AUG | 191,610 | 218,620 | 181,842 | 209,600 | 213,067 | 159,800 | JUL | 75\% reduction |
| SEPT | 149,350 | 136,141 | 157,274 | 152,535 | 152,561 | 114,421 | AUG | 50\% reduction |
| OCT | 90,398 | 77,500 | 75,353 | 79,534 | 75,506 | 56,629 | SEPT | 25\% reduction |
| NOV | 61,647 | 57,777 | 64,256 | 63,444 | 65,882 | 49,412 | OCT |  |
| DEC | 33,233 | 36,937 | 32,877 | 40,182 | 34,301 | 25,726 | NOV |  |
| JAN | 25,309 | 28,217 | 28,859 | 25,836 | 32,335 | 24,251 | DEC | Assume normal |
| FEB | 20,313 | 15,332 | 18,317 | 13,666 | 18,596 | 13,947 | JAN | economic activity |
| MAR | 16,918 | 20,485 |  | 19,983 | 9,690 | 14,987 | FEB | resumes by July <br> 2021 (FY22) |
| APR | 51,082 | 51,166 | 53,213 | 53,685 | 26,422 | 40,264 | MAR | 2021(FY22) |
| MAY | 70,954 | 92,529 | 88,875 | 90,800 | - | 68,100 | APR |  |
| JUNE | 94,270 | 95,768 | 94,112 | 97,999 | 48,999 | 73,499 | MAY |  |
| Deduct las | $(162,228)$ | $(161,068)$ | $(139,501)$ | $(199,724)$ | $(195,287)$ | $(146,465)$ |  |  |
| Add next | 161,068 | 139,501 | 199,724 | 195,287 | 146,465 | 146,465 | JUN |  |
| Total Fisc | 966,152 | 969,974 | 1,047,867 | 1,042,551 | 823,823 | 787,500 |  |  |
|  |  | $\begin{gathered} \hline \text { Incr from FY16 } \\ 0 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Incr from FY17 } \\ 8 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Incr from FY18 } \\ -1 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Incr from FY19 } \\ -21 \% \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { Incr from FY20 } \\ -4 \% \\ \hline \end{gathered}$ |  |  |

City of Isle of Palms Forecasted Revenue Declines Related to Covid-19

| Local Option Sales Tax |  |  | FORECAST | FORECAST | When Sales |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY18 | FY19 | FY20 | FY21 |  |  |
| AUG | 83,614 | 88,713 | 93,221 | 69,916 | JUL | 100\% reduction |
| SEPT | 73,671 | 72,557 | 83,456 | 62,592 | AUG | 75\% reduction |
| OCT | 61,352 | 63,829 | 62,752 | 47,064 | SEPT | 50\% reduction |
| NOV | 61,040 | 61,435 | 65,514 | 49,135 | OCT | 25\% reduction |
| DEC | 49,732 | 54,748 | 59,951 | 44,964 | NOV |  |
| JAN | 55,282 | 57,483 | 64,996 | 48,747 | DEC |  |
| FEB | 43,314 | 48,026 | 53,263 | 39,947 | JAN | Assume normal |
| MAR | 47,589 | 49,240 | 50,882 | 36,930 | FEB | resum |
| APR | 60,349 | 65,794 | 32,897 | 49,346 | MAR | $2021 \text { (FY22) }$ |
| MAY | 77,153 | 85,394 | 21,349 | 64,046 | APR |  |
| JUNE | 70,879 | 78,238 | 39,119 | 58,678 | MAY |  |
| JULY | 88,382 | 92,504 | 69,378 | 69,378 | JUN |  |
| Total Fiscal Year | 772,357 | 817,962 | 696,777 | 640,742 |  |  |
|  | Incr from FY17 \#DIV/0! | $\begin{gathered} \hline \text { Incr from FY18 } \\ 5.9 \% \end{gathered}$ | $\begin{gathered} \hline \text { Incr from FY19 } \\ -14.8 \% \end{gathered}$ | $\begin{gathered} \hline \text { Incr from FY20 } \\ -8.0 \% \end{gathered}$ |  |  |

COMPARE DRAFT \#3 FORECAST WITH DRAFT \#4 FORECAST

|  | FY20 |  |  |  | FY21 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Draft \#3 FY20 | Draft \#4 FY20 | Change | Draft \#3 FY21 | Draft \#4 FY21 | Change |
| Muni Atax | 592,249 | 823,823 | 231,574 | 588,485 | 787,500 | 199,015 |
| State Atax | 761,856 | 961,938 | 200,082 | 647,508 | 972,204 | 324,696 |
| County Ata | 370,500 | 370,500 | - | 156,125 | - | $(156,125)$ |
| Bch Presv | 592,249 | 823,823 | 231,574 | 588,485 | 787,500 | 199,015 |
| Hospitality | 463,596 | 559,500 | 95,904 | 510,271 | 615,860 | 105,589 |
| LOST | 572,682 | 696,777 | 124,095 | 502,902 | 640,742 | 137,840 |
|  | $3,353,132$ | $4,236,362$ | 883,230 | $2,993,776$ | $3,803,807$ | 810,031 |

## City of Isle of Palms

Drainage Phase 3

| FY19 Budget for design \& engineering | 400,000 |
| :--- | ---: |
| Less Unspent FY19 Budget | $(299,647)$ |
| FY20 Budget for remainder of design \& permitting of outfalls | 200,000 |
| FY20 Budget for small internal drainage projects | 500,000 |
| Contracts/Change Orders | $(856,700)$ |
| Budget Funds Remaining | $(56,347)$ |

## Contracts and Change Orders Approved :

|  <br> Design | Project Admin | Construction | Legal \& Misc | Total |
| :---: | :---: | :---: | :---: | :---: |
| 100,800 |  |  |  | 100,800 |
| - | 13,000 |  | - | 13,000 |
| 7,500 |  |  | - | 7,500 |
| 23,300 |  |  |  | 23,300 |
| 62,600 |  |  | 62,600 |  |
| 229,500 |  | 420,000 | 229,500 |  |
|  |  | 420,000 | - | 420,000 |
| 423,700 | 13,000 |  | 856,700 |  |

## Project Expenditures:

| Invoice Date | Invoice \# | Payee | Description of Work |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3/1/19 | 176411 | Thomas \& Hutton Engineering | Proj 0000 | 2,174 | 1,680 | 3,854 |
| 5/1/19 | 177576 | Thomas \& Hutton Engineering | Proj 0000 | 27,588 | 1,120 | 28,708 |
| 5/9/19 | 178378 | Thomas \& Hutton Engineering | Proj 0000 | 22,765 |  | 22,765 |
| 5/9/19 | 178378 | Thomas \& Hutton Engineering | Proj 0001 | 2,080 |  | 2,080 |
| 5/21/19 | 179304 | Thomas \& Hutton Engineering | Proj 0000 | 11,060 | 1,120 | 12,180 |
| 5/31/19 | 179305 | Thomas \& Hutton Engineering | Proj 0001 | 4,351 |  | 4,351 |
| 6/30/19 | 180267 | Thomas \& Hutton Engineering | Proj 0000 | 18,100 | 1,695 | 19,795 |
| 6/30/19 | 180269 | Thomas \& Hutton Engineering | Proj 0001 | 871 |  | 871 |
| 6/30/19 | 180268 | Thomas \& Hutton Engineering | Proj 0002 | 5,750 |  | 5,750 |
| 7/31/19 | 181262 | Thomas \& Hutton Engineering | Proj 0000 | 8,295 | 2,858 | 11,153 |
| 7/31/19 | 181261 | Thomas \& Hutton Engineering | Proj 0002 | 11,500 |  | 11,500 |
| 8/31/19 | 182270 | Thomas \& Hutton Engineering | Proj 0000 | 1,425 | 2,808 | 4,233 |
| 8/31/19 | 182271 | Thomas \& Hutton Engineering | Proj 0002 | 5,750 |  | 5,750 |
| 9/30/19 | 183220 | Thomas \& Hutton Engineering | Proj 0000 | 2,824 |  | 2,824 |

[^0]Thomas \& Hutton
Thomas \& Hutton
Thomas \& Hutton
Thomas \& Hutton
Thomas \& Hutton
Thomas \& Hutton

Proj . 0000 - Outfall Study - surveying, engineering $\&$ design
Proj 0000 - Change Order \#1 for Project Admin \& Meetings
Proj .0001- Tabby Lane outfall project engineering \& design
Proj .0002 - engineering study for small but high impact projects in basin
Proj .0003 - design \& permitting for small but high impact projects in basin
Proj . 0004 - eng \& design fee for outfalls @ 30th Ave \& Forest Trail + 41st Ave improves
Estimate for construction of small high impact projects

Project Expenditures, continued:

| Invoice Date | Invoice \# | Payee | Description of Work | Engineering \& Design | Project Admin | Construction | Legal \& Misc | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10/31/19 | 184221 | Thomas \& Hutton Engineering | Proj 0003 | 10,315 |  |  |  | 10,315 |
| 10/31/19 | 184222 | Thomas \& Hutton Engineering | Proj 0004 | 5,345 |  |  |  | 5,345 |
| 10/31/19 | 184222 | Thomas \& Hutton Engineering | Proj 0004 | 550 | 1,720 |  |  | 2,270 |
| 11/30/19 | 184989 | Thomas \& Hutton Engineering | Proj 0003 | 18,470 |  |  |  | 18,470 |
| 11/30/19 | 184990 | Thomas \& Hutton Engineering | Proj 0004 | 4,146 |  |  |  | 4,146 |
| 12/31/19 | 186339 | Thomas \& Hutton Engineering | Proj 0004 | 4,622 |  |  |  | 4,622 |
| 12/31/19 | 186338 | Thomas \& Hutton Engineering | Proj 0003 | 8,044 |  |  |  | 8,044 |
| 2/5/20 | 186950 | Thomas \& Hutton Engineering | Proj 0003 | 7,679 |  |  |  | 7,679 |
| 2/5/20 | 186952 | Thomas \& Hutton Engineering | Proj 0004 | 10,774 |  |  |  | 10,774 |
| 3/20/20 | 188231 | Thomas \& Hutton Engineering | Proj 0003 | 190 |  |  |  | 190 |
| 3/20/20 | 188232 | Thomas \& Hutton Engineering | Proj 0004 | 4,953 |  |  |  | 4,953 |
| 4/17/20 | 189360 | Thomas \& Hutton Engineering | Proj. 0003 | 13,978 |  |  |  | 13,978 |
| 4/17/20 | 189361 | Thomas \& Hutton Engineering | Proj. 0004 | 3,370 |  |  |  | 3,370 |
| 5/15/20 | 190132 | Thomas \& Hutton Engineering | Proj. 0004 | 1,395 |  |  |  | 1,395 |
| 5/15/20 | 190131 | Thomas \& Hutton Engineering | Proj 0003 | 3,924 |  |  |  | 3,924 |

Total paid

Remaining on contracts

| 222,288 | 13,000 | - | - | 235,288 |
| :--- | :--- | :--- | :--- | :--- |

201,412

## Contracts and Change Orders Received:

Trident Construction Phase I Orders Received:
rident Construction Phase II
Trident Construction Phase III
William Scotsman
hsight Group
city Contingency (15\%)
Investigative work \& scope development
Permit Set Pricing $w /$ flat roof awning (no portico) 3 Construction trailers for personnel
Owners Representative

## Project Expenditures:

Project Expenditures:

| Invoice Date | Payee | Description of Work |
| :--- | :---: | :---: |


| 5/8/19 | Trident Construction | Phase I- Pay App \#1 |
| :---: | :---: | :---: |
| 6/30/19 | Trident Construction | Phase I- Pay App \#2 |
| 10/30/19 | Trident Construction | Phase II - Pay App \#1 |
| 1/9/20 | Trident Construction | Phase II - Pay App \#2 |
| 1/27/20 | Dominion Energy | secondary utility pole for trailers |
| 1/21/20 | Lowe's | storage boxes |
| FY19 | Williams Scotsman | rent on construction trailer |
| FY20 | Williams Scotsman | rent on construction trailers |
| FY20 | Extra Space Storage | storage unit rent |
| 2/1/2020 | Home Depot/Amazon | parts for trailer setup PD |
| 2/10/20 | MJK Electric | setup 400Amp electrical meter base |
| 2/17/20 | Trident Construction | Phase II - Pay App \#3 |
| 2/21/20 | Royall Hardware | shower for FD trailer |
| 2/24/20 | Lowe's | parts for trailer setup |
| 3/3/20 | MJK Electric | electrical hookup for 3 trailers |
| 3/31/20 | Various | supplies \& furnishing for trailers |
| 3/16/20 | Bishop \& Sons Plumbing | plumbing hookout for 3 trailers |
| 3/20/20 | MJK Electric | hookup for stove and water heater trailer |
| 3/16/20 | SC Muni Insurance Rsv Fund | builders risk coverage for PSB |
| 4/3/20 | Technology Solutions | wiring, accessories \& labor for moving IT svc to trailers |
| 4/10/20 | Miles Pearson | installed 2 fax lines in PD trailer |
| 4/13/20 | Office Depot | power supply |
| 4/1/20 | Home Depot | supplies and storage totes |
| 4/13/20 | Bishop \& Sons Plumbing | plumbing hookout for 3 trailers |
| 5/1/20 | Trident Construction | Phase III Pay App \#4 |
| 5/1/20 | Trident Construction | Phase III Pay App \#5 |
| 5/7/20 | Insight Group, LLC | 3rd Party Inspector |
| 5/7/20 | Homemedics | air purifiers for Police trailer |
| 6/1/20 | Trident Construction | Phase III Pay App \#6 (invoiced received but not paid) |
|  |  | Total paid |
|  |  | Remaining on contracts |


| 86,420 |  |  |  |  |  | 86,420 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8,847 |  |  |  |  |  | 8,847 |
| 131,049 |  |  |  |  |  | 131,049 |
| 136,142 |  |  |  |  |  | 136,142 |
|  |  |  |  | 832 |  | 832 |
|  |  |  |  | 47 |  | 47 |
|  |  |  |  | 9,825 |  | 9,825 |
|  |  |  |  | 56,734 |  | 56,734 |
|  |  |  |  | 1,210 |  | 1,210 |
|  |  |  |  | 479 |  | 479 |
|  |  |  |  | 4,150 |  | 4,150 |
| 38,779 |  |  |  |  |  | 38,779 |
|  |  |  |  | 327 |  | 327 |
|  |  |  |  | 67 |  | 67 |
|  |  |  |  | 7,500 |  | 7,500 |
|  |  |  |  | 6,228 |  | 6,228 |
|  |  |  |  | 9,500 |  | 9,500 |
|  |  |  |  | 1,950 |  | 1,950 |
|  |  |  |  |  | 11,390 | 11,390 |
|  |  |  |  | 8,360 |  | 8,360 |
|  |  |  |  | 180 |  | 180 |
|  |  |  |  | 57 |  | 57 |
|  |  |  |  | 636 |  | 636 |
|  |  |  |  | 1,210 |  | 1,210 |
| 56,641 | 8,516 | 216,660 |  |  |  | 281,817 |
|  |  | 497,292 |  |  |  | 497,292 |
|  |  |  | 1,870 |  |  | 1,870 |
|  |  |  |  | 330 |  | 330 |
|  |  | 549,296 |  |  |  | 549,296 |
| 457,878 | 8,516 | 1,263,248 | 1,870 | 109,621 | 11,390 | 1,852,523 |
| 66,864 | 29,335 | 3,525,585 | 24,970 | 18,956 | 777,034 | 4,442,744 |

## City of Isle of Palms - FY20 Forecast and FY21 Budget - Changes From Draft \#3 to Draft \#4

| Changes to FY20 Forecast | General Fund | Capital <br> Projects | Muni Atax | Hosp Tax | State Atax | Beach Fund | Disaster Recovery | All Other Funds | Marina Enterprise Fund | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Draft \#3 Ending Fund Balance @ 6/30/20 | 3,420,190 | 4,584,556 | 916,822 | 766,248 | 1,153,749 | 3,207,014 | 2,572,060 | 249,673 | 6,769,912 | 23,640,224 |
| Revise Covid-19 related revenue forecasts - increases to Draft \#3 |  |  |  |  |  |  |  |  |  |  |
| Local Options Sales Tax | 124,095 |  |  |  |  |  |  |  |  | 124,095 |
| Licenses \& Permits including Rental Licenses | 266,231 |  |  |  |  |  |  |  |  | 266,231 |
| Parking Fees | 258,548 |  |  |  |  |  |  |  |  | 258,548 |
| Tourism Revenues | 15,391 |  | 231,576 | 95,904 | 292,423 | 231,576 |  |  |  | 866,871 |
| All Other Revenues | 10,801 |  |  |  |  |  |  |  | 5,418 | 16,219 |
| Subtotal | 675,066 | - | 231,576 | 95,904 | 292,423 | 231,576 | - | - | 5,418 | 1,531,964 |
| Revise expense forecasts |  |  |  |  |  |  |  |  |  |  |
| Increase BSO costs for add'l personnel | $(15,704)$ |  |  |  |  |  |  |  |  | $(15,704)$ |
| Incr CVB transfer based on incr revenue estimate |  |  |  |  | $(92,341)$ |  |  |  |  | $(92,341)$ |
| Correct Marina depreciation expense budgets |  |  |  |  |  |  |  |  | $(26,820)$ | $(26,820)$ |
| Subtotal | $(15,704)$ | - | - | - | $(92,341)$ | - | - | - | $(26,820)$ | $(134,865)$ |
| Increase transfers from General Fund to Cap Projects | $(659,362)$ | 659,362 | - |  |  |  |  |  |  | - |
| Draft \#4 Ending Fund Balance @ 6/30/20 | 3,420,190 | 5,243,918 | 1,148,398 | 862,152 | 1,353,831 | 3,438,590 | 2,572,060 | 249,673 | 6,748,510 | 25,037,323 |

## City of Isle of Palms - FY20 Forecast and FY21 Budget - Changes From Draft \#3 to Draft \#4



## City of Isle of Palms

FY21 Budget with Forecasts for FY22-FY25
DRAFT \#4
SUMMARY SCHEDULES

| Summary of Key Budget Initiatives | $\mathbf{2}$ |
| :--- | :---: |
| Summary of Personnel Costs and FTEs | $\mathbf{3}$ |
| Budget Summary - All Funds | $\mathbf{4 - 5}$ |
| Historical \& Forecasted Results Bar Chart | $\mathbf{6}$ |


| Fund $\#$ |
| :--- |
| BY FUND 10 $\mathbf{7 - 1 8}$ <br> General Fund 20 $\mathbf{1 9 - 2 2}$ <br> Capital Projects Fund 30 $\mathbf{2 3 - 2 6}$ <br> Municipal Accommodations Tax Fund 35 $\mathbf{2 7 - 3 0}$ <br> Hospitality Tax Fund 50 $\mathbf{3 1 - 3 4}$ <br> State Acommodations Tax Fund 58 $\mathbf{3 5 - 3 6}$ <br> Beach Preservation Fee Fund 60 $\mathbf{3 7 - 3 8}$ <br> Disaster Recovery Reserve Fund 40 $\mathbf{3 7 - 3 8}$ <br> Fire Dept 1\% Fund 62 $\mathbf{3 9 - 4 0}$ <br> State Narcotics Fund 64 $\mathbf{3 9 - 4 2}$ <br> Victims Assistance Fund 68 $\mathbf{4 1 - 4 2}$ <br> Recreation Building Fund 90 $\mathbf{4 3 - 4 6}$ <br> Marina Fund   |

## BY DEPARTMENTAL FUNCTION

| Mayor \& Council | 7-8 |
| :---: | :---: |
| General Government | 9-10, 19-20, 23-24, 27-28, 31-32, 37-38, 41-42, 47, 55 |
| Police and Beach Service Officers | 9-12, 17-18, 19-20, 23-26, 27-30, 31-34, 39-40, 48, 56 |
| Fire | 11-12, 19-20, 23-24, 27-28, 31-32, 37-38, 49, 57 |
| Public Works | 13-14, 19-22, 23-26, 27-28, 31-32, 50, 58 |
| Building and Planning | 13-16, 21-22, 27-28, 51, 59 |
| Recreation | 15-16, 21-22, 25-26, 27-28, 33-34, 41-42, 51, 59-60 |
| Judicial | 15-18 |
| Front Beach and Public Restrooms | 25-26, 29-30, 33-34, 52, 61 |
| Beaches | 35, 52, 53, 61, 62 |
| Marina | 43-46, 53, 62 |


| CAPITAL PROJECTS FY21 BY FUNDING SOURCE | $47-54$ |
| :--- | :---: |
| CAPITAL PROJECTS 10-YR PLAN | $55-63$ |
| DEBT ANALYSIS | 64 |
| MILLAGE ANALYSIS | 65 |

## BUDGET INITIATIVES INCLUDED

$\$ 2,482,000$ in net losses for FY21 due to Covid-19. Significant reductions to revenue in the General Fund and Tourism Funds are included, as well as offsetting reductions to expenditures.
$\mathbf{\$ 3 , 1 2 0 , 0 0 0}$ for construction of Phase 3 drainage outfall project, including the elevation and repair of the Waterway Blvd path. Assumes all expense is incurred in FY21 and Sunday parking in the lots.
$\$ 3,904,000$ to finish repair of Public Safety Building. Includes relocation costs and 3rd party inspector
$\$ 2,875,000$ for construction of Marina docks
\$225,000 partial year (begin March 2021) of right-of-way paid parking on Palm Blvd from 21st - 57th and on 3rd - 9th Avenues. \$334,000 to recoat Marina bulkhead \$300,000 to refurbish fire pumper truck
$\$ 91,662$ in 1st 12 months for a $2.0 \%$ Pool for merit based employee pay adjustments. Increases are effective $1 / 1 / 21$, so only half ( 6 months) in FY21
$\mathbf{\$ 2 5 0 , 0 0 0}$ for a comprehensive drainage plan
$\$ 500,000$ rebudget of small targeted drainage projects per T\&H recommendations (Sparrow Dr, Forest Trail, Cross Lane, 32nd \& 41st Aves) $\mathbf{\$ 2 3 5 , 8 3 0}$ new revenue from increased parking rates in Front Beach areas. Rates go from
$\$ 877,000$ transferred into the General Fund from the Tourism Funds
$\mathbf{\$ 1 8 4 , 0 0 0}$ transferred from the General Fund in the Capital Projects Fund

HOW IS IT FUNDED?
Based on current forecast assumptions, the predicted losses can be absorbed by existing fund balances without tapping into the City's $\$ 2.6$ Disaster Recovery Reserve Fund. The City's tourism and Capital Projects fund balances are significantly reduced in the short term.
Paid with cash on hand. Tourism funds will provide $\$ 2,000,000$ of the total project cost of approximately $\$ 6,200,000$ project. Assume $\$ 2,272,000$ is spent in FY20.
$\$ 3,100,000 \mathrm{GO}$ bond issued. Debt service millage increased 1.3 mils to cover the annual debt service (approx $\$ 261,000$ per year).
Issue a $\$ 3,209,000$ bond to include construction and recoating for the bulkhead. $75 \%$ of the debt service cost is covered with a Transfer-in to the Marina Fund from the State Atax Fund.

Year $2+$ revenues expected to be approximately $\$ 500,000$ per year.
Paid with bond proceeds above.
Paid with cash on hand.

```
General Fund
```


## Capital Projects Fund

Design \& engineering will be substantially complete in FY20, but construction will not likely commence before FY21. Funded with Muni Atax

General Fund Revenue

Consistent with Tourism contributions in FY20: 3 Police Officers, 1 Police Sgt, 5 Firefighters, BSOs and 50\% of Public Works Temp Labor and Fuel. Added \$20K from State Atax for Police OT.

For current and future capital projects

| WHAT IS NOT INCLUDED |  | DISCUSSION |
| :---: | :---: | :---: |
| 1 | \$500,000 for 2nd year of targeted drainage project | Not included in FY21 or FY22, but forecasted for FY23-25. |
| 2 | Renovation of Marina restaurant | The City has engaged a Real Estate consultant to direct negotiations on a new restaurant lease. |
| 3 | \$750,000 for Marina dredging | Included in the forecast for FY23 since it is unlikely that this will be necessary in FY21-22. Permitting and bathymetric study is budgeted in FY21 for $\$ 20,000$. |
| 6 | \$7,800,000 and \$11,760,000 for Drainage phase 4 and 5, respectively |  |
| 7 | Costs associated with island-wide sewer project | This project would be managed and paid for by the Isle of Palms Water \& Sewer Commission |


|  | A | B | E | F | G | H | 1 | J | K | L | M | N | 0 | P | R | s | T | U |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Draft \#4 | CITY OF ISLE OF PALMS GENERAL FUND |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 | GL Number | Description | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY15 } \end{aligned}$ | ACTUAL FY16 | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY17 } \end{aligned}$ | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY18 } \end{aligned}$ | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY19 } \end{aligned}$ | BUDGET FY20 | $\begin{aligned} & \text { YTD As Of } \\ & 3 / 31 / 2020 \end{aligned}$ | $\begin{aligned} & \text { Jan-Dec } \\ & 2019 \end{aligned}$ | FORECAST FY20 | INCREASE/ (DECREASE) in FY20 BUD REV | BUDGET FY21 | INCREASE/ (DECREASE) N FY21 BUD | $\begin{aligned} & \text { FORECAST } \\ & \text { FY22 } \end{aligned}$ | FORECAST FY23 | FORECAST FY24 | FORECAST FY25 |
| 355 | CITY OF ISLE OF PALMS FY20 BUDGET AND FY21-FY24 FORECAST - SUMMARY OF PERSONNEL COSTS AND FTES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 356 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 357 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 358 | TOTAL GENERAL FUND EXPENDITURES |  | 9,243,477 | 9,659,217 | 9,848,598 | 10,525,096 | 10,467,611 | 11,328,081 | 7,810,843 | 10,402,907 | 10,747,867 | (580,213) | 11,356,115 | 28,034 | 11,676,006 | 11,937,979 | 12,037,442 | 12,258,065 |
| 359 | TOTAL CITY WIDE EXPENDITURES |  | 13,107,010 | 12,960,354 | 13,848,581 | 30,076,602 | 16,002,358 | 22,214,057 | 11,131,307 | 14,683,200 | 17,362,389 | $(4,851,668)$ | 23,960,397 | 1,746,340 | 15,715,527 | 17,55,807 | 17,516,596 | 16,886,734 |
| 360 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 361 | SALARIES \& WAGES |  | 4,078,680 | 4,357,420 | 4,437,589 | 4,683,593 | 4,650,137 | 4,905,693 | 3,381,264 | 4,612,366 | 4,639,693 | $(266,000)$ | 4,678,565 | $(227,128)$ | 4,874,984 | 4,996,859 | 5,121,780 | 5,249,825 |
| 362 | OVERTIME |  | 415,784 | 413,738 | 526,979 | 552,676 | 482,531 | 451,667 | 384,458 | 490,502 | 551,393 | 99,726 | 460,077 | 8,410 | 474,567 | 486,394 | 498,516 | 510,942 |
| 363 | PARTTIME |  | 271,967 | 320,861 | 331,336 | 322,484 | 325,639 | 360,400 | 206,468 | 295,553 | 271,422 | $(88,978)$ | 339,340 | $(21,060)$ | 339,340 | 339,340 | 339,340 | 339,343 |
| 364 | SUBTOTAL SALARIES \& WAGES |  | 4,766,430 | 5,092,019 | 5,295,905 | 5,558,753 | 5,458,306 | 5,717,760 | 3,972,190 | 5,398,421 | 5,462,508 | $(255,252)$ | 5,477,982 | $(239,778)$ | 5,688,891 | 5,822,593 | 5,959,636 | 6,100,109 |
| 365 | \% INCREASE FROM PRIOR YEAR |  |  | 6.8\% | 4.0\% | 5.0\% | -1.8\% | 2.9\% |  |  | -4.5\% |  | -4.2\% |  | 3.9\% | 2.4\% | 2.4\% | 2.4\% |
| 366 | \% OF TOTAL GENERAL FUND EXPENDITURES |  | 52\% | 53\% | 54\% | 53\% | 52\% | 50\% | 51\% | 52\% | 51\% |  | 48\% |  | 49\% | 49\% | 50\% | 50\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 369 | FICA |  | 358,197 | 380,841 | 395,973 | 415,050 | 406,343 | 437,409 | 295,676 | 401,441 | 417,882 | $(19,527)$ | 419,066 | $(18,343)$ | 435,200 | 445,428 | 455,912 | 466,658 |
| 370 | Retirement |  | 575,169 | 618,519 | 670,179 | 769,815 | 795,310 | 927,448 | 654,902 | 813,766 | 926,979 | (470) | 945,314 | 17,866 | 1,037,009 | 1,118,023 | 1,145,728 | 1,174,127 |
| 371 | GROUP HEALTH |  | 651,333 | 662,796 | 659,917 | 746,216 | 782,482 | 877,446 | 575,526 | 787,012 | 819,446 | $(58,000)$ | 858,291 | $(19,155)$ | 901,206 | 946,266 | 993,579 | 1,043,258 |
| 372 | WORKERS COMP |  | 111,923 | 178,146 | 196,073 | 178,943 | 182,209 | 219,825 | 171,950 | 188,531 | 230,703 | 10,878 | 210,557 | $(9,268)$ | 220,356 | 225,732 | 231,244 | 236,893 |
| 373 | UNEMPLOYMENT |  | 852 | 2,129 |  |  |  | - |  |  | - | - |  | - | - | - | - | - |
| 374 | SUBTOTAL FRINGES |  | 1,697,474 | 1,842,431 | 1,922,141 | 2,110,024 | 2,166,344 | 2,462,128 | 1,698,054 | 2,190,750 | 2,395,009 | $(67,118)$ | 2,433,228 | $(28,900)$ | 2,593,770 | 2,735,450 | 2,826,463 | 2,920,936 |
| 375 | \% INCREASE FROM PRIOR YEAR |  |  | 9\% | 4\% | 10\% | 3\% | 17\% |  |  | -3\% |  | -1\% |  | 7\% | 5\% | 3\% | 3\% |
| 376 | \% OF SALARIES \& WAGES |  | 36\% | 36\% | 36\% | 38\% | 40\% | 43\% | 43\% | 41\% | 44\% | 26\% | 44\% | 12\% | 46\% | 47\% | 47\% | 48\% |
| 377 | \% Of TOTAL GENERAL FUND EXPENDITURES |  | 18\% | 19\% | 20\% | 20\% | 21\% | 22\% | 22\% | 21\% | 22\% | 12\% | 21\% | -103\% | 22\% | 23\% | 23\% | 24\% |
| 378 | \% OF CITY WIDE EXPENDITURES |  | 13\% | 14\% | 14\% | 7\% | 14\% | 11\% | 15\% | 15\% | 14\% | 1\% | 10\% | -2\% | 17\% | 16\% | 16\% | 17\% |
| 379 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 380 | TOTAL PERSONNEL COSTS |  | 6,463,904 | 6,934,450 | 7,218,046 | 7,668,777 | 7,624,650 | 8,179,888 | 5,670,243 | 7,589,170 | 7,857,517 | $(322,370)$ | 7,911,210 | $(268,678)$ | 8,282,662 | 8,558,042 | 8,786,100 | 9,021,045 |
| 381 | \% INCREASE FROM PRIOR YEAR |  |  | 7\% | 4\% | 6\% | -1\% | 7\% |  |  | 2\% |  | -3\% |  | 5\% | 3\% | 3\% | 3\% |
| 382 | \% OF TOTAL GENERAL FUND EXPENDITURES |  | 70\% | 72\% | 73\% | 73\% | 73\% | 72\% | 73\% | 73\% | 73\% |  | 70\% |  | 71\% | 72\% | 73\% | 74\% |
| 383 |  |  | 49\% | 54\% | 52\% | 25\% | 48\% | 37\% | 51\% | 52\% | 45\% | 33\% |  | 53\% |  | 49\% | 50\% | 53\% |
| 384 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 385 | \# Of FULL-TIME EMPLOYEES |  | 88 | 88 | 91 | 91 | 92 | 92 | 92 | 92 | 91 |  | 91 |  |  |  | 91 | 91 | 91 | 91 |
| 386 | SALARY \& WAGES FTE* |  | 51,073 | 54,218 | 54,556 | 57,541 | 55,790 | 58,232 | 40,932 | 55,466 | 57,045 |  | 56,469 |  | 58,786 | 60,256 | 61,761 | 63,305 |
| 387 | FRINGE FTE* |  | 18,485 | 20,117 | 20,357 | 22,107 | 22,281 | 25,384 | 17,511 | 22,535 | 25,022 |  | 25,317 |  | 27,024 | 28,522 | 29,461 | 30,436 |
| 388 | TOTAL (FULLY LOADED) FTE* |  | 69,559 | 74,335 | 74,913 | 79,648 | 78,071 | 83,616 | 58,442 | 78,001 | 82,067 |  | 81,786 |  | 85,811 | 88,777 | 91,223 | 93,741 |




CITY OF ISLE OF PALMS - HISTORICAL \& FORECASTED ENDING FUND BALANCES






|  | V | W |
| :---: | :---: | :---: |
| 1 | CITY OF ISLE OF PALMS GENERAL FUND |  |
|  | NOTES |  |
|  |  |  |
| 5 | GENERAL FUND REVENUES |  |
| 6 | PROPERTY TAXES | Each forecast year increased by $1 \%$ (approx ave annual increase since reassessment/last tax increase in FY16). Reassessment expected in FY21, but assume City adjusts millage to maintain consistent revenues. |
| 7 | local option sales tax | The remainder of FY20 and FY21 reduced to reflect decline in economic activity due to Covid-19 |
| 8 | Property tax debt service |  annual debt service on $\$ 2.9$ million bond for drainage phase 3 outfall project |
| 9 |  |  |
| 10 | BUSINESS LICENSES | FY19-FY20 impacted significantly by WD constr. project. Forecast period estimates a $1 \%$ annual increase. Assume a $25 \%$ Covid19 decline for FY21 since renewals are based on prior year's gross revenues. |
| 11 | INSURANCE LICENSES | Forecast $1 \%$ annual increases to reflect modest increases in insurance rates. |
| 12 | PUBLIC UTILITIES | This revenue a factor of utility fees paid. Comcast franchise fee was increased last year. Assume $40 \%$ Covid19 decline in electric franchise fee for FY21 (these are calculated based on prior calendar year). |
| 13 | BUILDING PERMITS | FY19-FY20 impacted significantly by WD constr. project. Assume a $25 \%$ Covid19 decline for FY21. |
| 14 | ANIMAL LICENSES |  |
| 15 | RESIDENTIAL RENTAL LICENSES | Forecasted revenues projected to increase by $2 \%$ per year. Added \$10,000 as a conservative estimate of revenue from new Wild Dunes hotel starting in FY22. Assume $25 \%$ Covid 19 related decline in FY 21. |
| 16 | TRANSPORT NETWORK CO FEE |  |
| 17 | COURT GENERATED REVENUES | Hard to forecast as this is a function of tickets written and those are hard to predict. Assume a $75 \%$ decline for the remainder of FY 20 and a $40 \%$ decline for FY 21 due to decreased calls \& tourism activity. |
| 18 | INTERGOVERNMENT TRANSFERS |  |
| 19 | GRANT INCOME |  |
| 20 | STATE SHARED FUNDS |  |
| 21 | STATE SHARED FUNDS-ALCOHOL | This is the Sunday alcohol license fee paid by island businesses. |
| 22 | miscellaneous |  |
| 23 | PARKING LOT REVENUES |  small lot. Assume a $25 \%$ decline for FY21 due to Covid19 impacts. |
| 24 | SALE OF ASSETS |  |
| 25 | INTEREST INCOME |  |
| 26 | REC. INSTRUCTORS INCOME | Assume no more revenue in FY 20 and $25 \%$ decline for FY 21 due to Covid19 impacts. |
| 27 | REC. PROGRAM INCOME | Assume no more revenue in FY 20 and $25 \%$ decline for FY21 due to Covid19 impacts. |
| 28 |  |  |
| 29 | KENNEL FEES |  |
| 30 | STATE ACC TAX ADMIN FEE | Follows forecast estimates for State Atax. FY20 and FY21 negatively impacted by Covid19 |
| 31 | PARKING METER REVENUE |  9th Aves) |
| 32 | CART PURCHASE REVENUE |  |
| 33 | ALARM PERMIT REVENUE |  |
| 34 | BREACH INLET BOAT RAMP FEES |  |
| 35 | RESIDENTIAL PARKING GUEST BOOK: |  |
| 36 | TREE REPLACEMENT COLLECTIONS |  |
| 37 |  |  |
| 38 |  |  |
| 39 |  |  |
| 40 | MAYOR \& COUNCIL |  |
| 41 | SALARIES \& WAGES |  |
| 42 | FICA EXPENSE | FICA rate is $7.65 \%$ |
| 43 | RETIREMENT EXPENSE | SCRS employer contribution rates are 15.56\% in FY20 and increase 1\% per year until 2023 |
| 44 | GROUP HEALTH INSURANCE | PEBA rates $+5 \%$ increase on January 1 |
| 45 | WORKERS' COMPENSATION |  |
| 46 | PRINT AND OFFICE SUPPLIES | Extra cost in election years due to changing letterhead |
| 47 | MEMBERSHIP AND DUES |  |
| 48 | MEETINGS AND SEMINARS | MASC conferences and Statehouse meetings. Increased \$3,000 annually for Ways \& Means \& City Council security. |
| 49 | VEHICLE, FUEL \& OIL |  |
| 50 | TELEPHONE/CABLE | Mayor Carroll is not seeking reimbursement of his phone expenses |
| 51 | INSURANCE |  |
| 52 | miscellaneous |  |
| 53 | CITIZENS \& EMPLOYEE SERVICES |  |
| 54 |  |  |
| 55 |  |  |




|  | A | B | E | F | G | H | 1 | J | K | L | M | N | 0 | P | R | s | T | U |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Draft \#4 | CITY OF ISLE OF PALMS GENERAL FUND |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 | GL Number | Description | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY15 } \end{aligned}$ | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY16 } \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY17 } \end{aligned}$ | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY18 } \end{aligned}$ | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY19 } \\ & \hline \end{aligned}$ | BUDGET FY20 | YTD As of $3 / 31 / 2020$ | $\begin{gathered} \text { Jan-Dec } \\ 2019 \end{gathered}$ | FORECAST FY20 | INCREASE/ (DECREASE) IN FY20 BUD REV | BUDGET FY21 | $\begin{gathered} \text { INCREASE/ } \\ \text { (DECREASE) N FY21 } \\ \text { BUD } \end{gathered}$ | $\begin{aligned} & \text { FORECAST } \\ & \text { FY22 } \end{aligned}$ | FORECAST FY23 | FORECAST FY24 | $\begin{aligned} & \text { FORECAST } \\ & \text { FY25 } \\ & \hline \end{aligned}$ |
| 104 | 10-4420.5020 | Electric and gas | 30,916 | 30,690 | 30,017 | 33,877 | 25,111 | 32,000 | 18,280 | 25,514 | 32,000 | - | 32,000 | - | 32,000 | 32,000 | 32,000 | 32,000 |
| 105 | 10-4420.5021 | TELEPHONE/CABLE | 43,016 | 45,839 | 63,262 | 52,849 | 54,820 | 60,000 | 35,078 | 49,189 | 55,000 | $(5,000)$ | 55,000 | $(5,000)$ | 55,000 | 55,000 | 55,000 | 55,000 |
| 106 | 10-4420.5022 | WATER AND SEWER | 3,687 | 5,134 | 4,148 | 6,224 | 5,587 | 6,000 | 3,889 | 6,317 | 6,000 |  | 6,000 | - | 6,000 | 6,000 | 6,000 | 6,000 |
| 107 | 10-4420.5025 | NON-CAPITAL TOOLS \& EQUIPMEN | 1,234 | 2,547 | 2,327 | 1,746 | 2,492 | 2,000 | 2,815 | 3,164 | 2,000 | - | 2,000 | - | 2,000 | 2,000 | 2,000 | 2,000 |
| 108 | 10-4420.5026 | MAINT \& SERVICE CONTRACTS | 51,092 | 48,514 | 43,716 | 59,769 | 78,619 | 68,500 | 58,606 | 72,082 | 68,500 | - | 48,500 | $(20,000)$ | 53,500 | 53,500 | 53,500 | 53,500 |
| 109 | 10-4420.5027 | MACHINE/EQUIPMENT REPAIR | 9,107 | 8,818 | 4,960 | 8,043 | 6,199 | 8,500 | 127 | 4,956 | 7,000 | $(1,500)$ | 7,000 | $(1,500)$ | 8,500 | 8,500 | 8,500 | 8,500 |
| 110 | 10-4420.5041 | UNIFORMS | 19,104 | 17,688 | 19,902 | 20,246 | 18,605 | 20,715 | 8,009 | 20,825 | 20,715 | - | 20,715 | - | 20,715 | 20,715 | 20,715 | 20,715 |
| 111 | 10-4420.5044 | CLEANING/SANITARY SUPPLY | 1,692 | 1,373 | 1,772 | 1,768 | 1,950 | 1,750 | 1,577 | 2,133 | 1,750 |  | 2,000 | 250 | 2,000 | 2,000 | 2,000 | 2,000 |
| 112 | 10-4420.5049 | MEDICAL AND LAB | 3,637 | 2,883 | 3,846 | 3,814 | 4,018 | 4,000 | 2,473 | 3,807 | 4,000 | - | 4,000 | - | 4,000 | 4,000 | 4,000 | 4,000 |
| 113 | 10-4420.5062 | INSURANCE | 17,432 | 52,005 | 65,919 | 62,343 | 61,284 | 64,000 | 68,420 | 62,143 | 68,420 | 4,420 | 65,000 | 1,000 | 66,300 | 67,626 | 68,979 | 70,358 |
| 114 | 10-4420.5063 | Rent And Leases | 2,084 | 2,419 | 3,328 | 2,939 | 2,551 | 4,450 | 2,262 | 3,223 | 4,450 |  | 4,450 | - | 4,450 | 4,450 | 4,450 | 4,450 |
| 115 | 10-4420.5064 | EMPLOYEE TRAINING | 9,383 | 8,669 | 11,222 | 10,048 | 8,063 | 10,000 | 4,632 | 7,589 | 10,000 |  | 10,000 | - | 10,000 | 10,000 | 10,000 | 10,000 |
| 116 | 10-4420.5065 | PROFESSIONAL SERVICES | 4,791 | 5,620 | 11,108 | 12,992 | 610 | 5,500 | 260 | 610 | 5,500 |  | 9,000 | 3,500 | 5,500 | 5,500 | 5,500 | 5,500 |
| 117 | 10-4420.5067 | CONTRACTED SERVICES | 252,637 | 52,549 | 350 | 9,135 | 10,954 | 15,000 | 4,120 | 10,914 | 5,000 | $(10,000)$ |  | $(15,000)$ |  |  |  |  |
| 118 | 10-4420.5079 | MISC. \& CONTINGENCY EXP | 2,861 | 1,669 | 3,854 | 2,640 | 1,818 | 3,250 | 3,114 | 3,841 | 3,250 |  | 3,250 |  | 3,250 | 3,250 | 3,250 | 3,250 |
| 119 | 10-4420.5081 | CANINE KENNEL EXPENSES | 1,059 | 889 | 412 | 709 | 552 | 1,000 | 382 | 452 | 1,000 | - | 1,000 |  | 1,000 | 1,000 | 1,000 | 1,000 |
| 120 |  | SUBTOTAL POLICE | 2,375,238 | 2,299,055 | 2,335,777 | 2,597,701 | 2,453,874 | 2,746,081 | 1,737,238 | 2,368,073 | 2,495,445 | (250,626) | 2,706,950 | $(39,130)$ | 2,862,877 | 2,948,280 | 3,019,110 | 3,092,028 |
| 121 |  | \% Increase/(Decrease) from Prior Y | -2\% | -3\% | 2\% | 11\% | -6\% | 12\% |  |  | 2\% |  | 8\% |  | 6\% | 3\% | 2\% | 2\% |
| 122 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 123 |  | FIRE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 124 | 10-4510.5001 | SALARIES \& WAGES | 1,517,354 | 1,604,846 | 1,600,542 | 1,632,793 | 1,709,626 | 1,650,662 | 1,274,093 | 1,734,596 | 1,720,662 | 70,000 | 1,627,524 | $(23,138)$ | 1,668,212 | 1,709,917 | 1,752,665 | 1,796,482 |
| 125 | 10-4510.5002 | OVERTIME WAGES | 291,727 | 274,152 | 334,068 | 344,556 | 319,872 | 291,195 | 256,479 | 312,982 | 356,195 | 65,000 | 285,994 | $(5,201)$ | 293,144 | 300,472 | 307,984 | 315,684 |
| 126 | 10-4510.5003 | PART-TIME WAGES | 7,418 | 6,309 | 24,594 | 13,286 | 3,399 | 16,900 | 2,419 | 2,846 | 6,900 | $(10,000)$ | 16,900 | - | 16,900 | 16,900 | 16,900 | 16,901 |
| 127 | 10-4510.5004 | FICA EXPENSE | 137,082 | 142,115 | 148,125 | 149,150 | 150,840 | 149,845 | 113,448 | 151,576 | 159,407 | 9,563 | 147,677 | $(2,168)$ | 151,337 | 155,088 | 158,933 | 162,874 |
| 128 | 10-4510.5005 | RETIREMENT EXPENSE | 246,263 | 262,621 | 284,061 | 304,966 | 331,955 | 356,333 | 279,129 | 345,841 | 380,077 | 23,744 | 370,471 | 14,138 | 400,399 | 430,596 | 441,272 | 452,214 |
| 129 | 10-4510.5006 | GROUP HEALTH INSURANCE | 245,539 | 243,964 | 242,054 | 261,888 | 280,170 | 297,896 | 207,651 | 284,684 | 291,896 | $(6,000)$ | 286,857 | $(11,039)$ | 301,200 | 316,260 | 332,073 | 348,676 |
| 130 | 10-4510.5007 | WORKMEN'S COMPENSATION | 45,085 | 71,340 | 77,439 | 70,966 | 68,845 | 79,234 | 73,797 | 79,048 | 95,047 | 15,813 | 78,101 | $(1,133)$ | 80,054 | 82,055 | 84,106 | 86,209 |
| 131 | 10-4510.5008 | UNEMPLOYMENT COMPENSATION | 852 | - |  |  |  |  |  | - |  | - |  | - | - | - | - |  |
| 132 | 10-4520.5010 | PRINT AND OFFICE SUPPLIES | 4,055 | 6,067 | 4,931 | 5,795 | 5,628 | 5,500 | 2,410 | 5,227 | 5,500 | - | 5,500 | - | 5,500 | 5,500 | 5,500 | 5,500 |
| 133 | 10-4520.5014 | MEmbership and dues | 1,082 | 2,564 | 2,191 | 1,987 | 2,294 | 2,300 | 353 | 554 | 2,300 | - | 2,300 | - | 2,300 | 2,300 | 2,300 | 2,300 |
| 134 | 10-4520.5015 | MEETINGS AND SEMINARS | 140 | - |  | 147 | 101 | 500 | 314 | 314 | 500 |  | 500 | - | 500 | 500 | 500 | 500 |
| 135 | 10-4520.5016 | VEHICLE, FUEL \& OIL | 24,339 | 16,196 | 17,264 | 17,932 | 18,752 | 19,000 | 10,727 | 18,120 | 14,000 | $(5,000)$ | 19,000 | - | 19,000 | 19,000 | 19,000 | 19,000 |
| 136 | 10-4520.5017 | vehicle maintenance | 62,178 | 61,282 | 72,219 | 60,009 | 59,406 | 70,000 | 50,690 | 62,170 | 65,000 | $(5,000)$ | 65,000 | $(5,000)$ | 65,000 | 65,000 | 65,000 | 65,000 |
| 137 | 10-4520.5020 | ElECTRIC AND GAS | 45,355 | 44,698 | 42,074 | 48,781 | 40,614 | 44,500 | 28,974 | 43,831 | 44,500 | - | 44,500 | - | 44,500 | 44,500 | 44,500 | 44,500 |
| 138 | 10-4520.5021 | TELEPHONE/CABLE | 47,531 | 49,442 | 57,403 | 59,421 | 58,645 | 61,000 | 38,732 | 56,731 | 60,000 | $(1,000)$ | 60,000 | $(1,000)$ | 60,000 | 60,000 | 60,000 | 60,000 |
| 139 | 10-4520.5022 | WATER AND SEWER | 8,823 | 10,240 | 9,266 | 11,471 | 10,784 | 10,600 | 7,654 | 12,524 | 10,600 | - | 10,600 | - | 10,600 | 10,600 | 10,600 | 10,600 |
| 140 | 10-4520.5025 | NON-CAPITAL TOOLS \& EQUIPMEN | 5,486 | 7,636 | 5,524 | 5,707 | 2,822 | 4,700 | 4,727 | 4,733 | 4,700 | - | 4,700 | - | 4,700 | 4,700 | 4,700 | 4,700 |
| 141 | 10-4520.5026 | MAINT \& SERVICE CONTRACTS | 46,243 | 57,292 | 56,918 | 58,165 | 59,460 | 61,000 | 43,220 | 57,118 | 61,000 | - | 61,000 | - | 61,000 | 61,000 | 61,000 | 61,000 |
| 142 | 10-4520.5027 | MACHINE/EQUIPMENT REPAIR | 7,334 | 11,999 | 9,020 | 10,652 | 8,490 | 10,000 | 7,196 | 11,698 | 10,000 | - | 10,000 | - | 10,000 | 10,000 | 10,000 | 10,000 |
| 143 | 10-4520.5041 | UNIFORMS | 19,471 | 17,933 | 14,649 | 20,732 | 16,705 | 20,000 | 10,544 | 17,711 | 20,000 | - | 20,000 | - | 20,000 | 20,000 | 20,000 | 20,000 |
| 144 | 10-4520.5044 | CLEANING/SANITARY SUPPLY | 4,049 | 3,642 | 3,799 | 3,981 | 4,701 | 4,000 | 5,245 | 5,006 | 4,000 | - | 4,000 | - | 4,000 | 4,000 | 4,000 | 4,000 |
| 145 | 10-4520.5049 | MEDICAL AND LAB | 16,946 | 15,508 | 17,939 | 16,420 | 16,528 | 17,000 | 9,889 | 20,093 | 17,000 | - | 20,000 | 3,000 | 17,000 | 17,000 | 17,000 | 17,000 |
| 146 | 10-4520.5062 | INSURANCE | 36,776 | 85,169 | 94,179 | 108,073 | 117,135 | 114,000 | 107,356 | 111,831 | 110,000 | $(4,000)$ | 120,000 | 6,000 | 122,400 | 124,848 | 127,345 | 129,892 |
| 147 | 10-4520.5063 | RENT AND LEASES | 1,839 | 1,729 | 1,583 | 1,300 | 958 | 3,450 | 2,517 | 2,448 | 3,450 | - | 3,450 | - | 3,450 | 3,450 | 3,450 | 3,450 |
| 148 | 10-4520.5064 | EMPLOYEE TRAINING | 13,534 | 6,508 | 10,558 | 8,156 | 7,953 | 10,000 | 7,897 | 4,748 | 10,000 | - | 10,000 | - | 10,000 | 10,000 | 10,000 | 10,000 |
| 149 | 10-4520.5065 | PRoFessional services | 4,786 | 5,196 | 6,052 | 3,229 | 5,380 | 6,000 | 5,423 | 6,319 | 6,000 | - | 6,000 | - | 6,000 | 6,000 | 6,000 | 6,000 |
| 150 | 10-4520.5079 | MISC. \& CONTINGENCY EXP | 6,825 | 6,284 | 6,629 | 5,483 | 5,998 | 6,000 | 4,448 | 8,084 | 6,000 | - | 6,000 | - | 6,000 | 6,000 | 6,000 | 6,000 |
| 151 | 10-4520.5080 | VOLUNTEER FIRE POINTS | 779 | 965 | 1,219 | 721 | 590 | 1,000 | 998 | 998 | 1,000 | - |  | $(1,000)$ | - | - | - | - |
| 152 |  | SUBTOTAL FIRE | 2,848,890 | 3,015,696 | 3,144,301 | 3,225,770 | 3,307,651 | 3,312,615 | 2,556,332 | 3,361,831 | 3,465,735 | 153,120 | 3,286,074 | $(26,541)$ | 3,383,195 | 3,485,687 | 3,570,828 | 3,658,481 |
| 153 |  | \% Increase/(Decrease) from Prior Y | 10\% | 6\% | 4\% | 3\% | 3\% | 0\% |  |  | 5\% |  | -5\% |  | 3\% | 3\% | 2\% | 2\% |
| 154 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |



|  | A | B | E | F | G | H | 1 | J | K | L | M | N | 0 | P | R | S | T | U |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Draft \#4 | CITY OF ISLE OF PALMS GENERAL FUND |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 | GL Number | Description | ACTUAL FY15 | ACTUAL FY16 | ACTUAL FY17 | ACTUAL FY18 | ACTUAL FY19 | BUDGET FY20 | $\begin{aligned} & \text { YTD As Of } \\ & 3 / 31 / 2020 \end{aligned}$ | $\begin{aligned} & \text { Jan-Dec } \\ & 2019 \end{aligned}$ | FORECAST FY20 | INCREASE/ (DECREASE) in FY2o bud rev | budget fY21 | $\begin{gathered} \text { NCCREAE/ } \\ \text { (DECREASE) IN FY21 } \\ \text { EUD } \end{gathered}$ | FORECAST FY22 | FORECAST FY23 | FORECAST FY24 | FORECAST FY25 |
| 155 |  | PUBLIC WORKS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 156 | 10-4610.5001 | SALARIES \& WAGES | 456,161 | 494,318 | 505,434 | 528,155 | 527,534 | 613,592 | 419,416 | 557,760 | 563,592 | $(50,000)$ | 550,706 | $(62,886)$ | 590,673 | 605,439 | 620,575 | 636,090 |
| 157 | 10-4610.5002 | OVERTIME WAGES | 3,544 | 7,134 | 14,437 | 17,031 | 6,411 | 10,999 | 8,377 | 8,683 | 10,999 | - | 9,796 | $(1,203)$ | 10,676 | 10,943 | 11,217 | 11,497 |
| 158 | 10-4610.5004 | FICA EXPENSE | 34,609 | 37,821 | 39,198 | 41,016 | 40,082 | 47,781 | 31,914 | 42,433 | 43,956 | $(3,825)$ | 42,878 | $(4,903)$ | 46,003 | 47,153 | 48,332 | 49,540 |
| 159 | 10-4610.5005 | RETIREMENT EXPENSE | 50,671 | 55,656 | 60,179 | 70,131 | 72,216 | 97,186 | 66,565 | 79,776 | 89,406 | $(7,780)$ | 92,819 | $(4,367)$ | 105,597 | 114,401 | 117,261 | 120,192 |
| 160 | 10-4610.5006 | GROUP HEALTH INSURANCE | 63,619 | 65,488 | 66,112 | 69,077 | 70,661 | 84,358 | 65,223 | 78,527 | 91,358 | 7,000 | 89,926 | 5,568 | 94,422 | 99,143 | 104,101 | 109,306 |
| 161 | 10-4610.5007 | WORKMEN'S COMPENSATION | 17,812 | 28,984 | 31,766 | 29,608 | 29,420 | 40,608 | 26,751 | 28,982 | 36,450 | $(4,158)$ | 36,443 | $(4,165)$ | 39,096 | 40,073 | 41,075 | 42,102 |
| 162 | 10-4620.5010 | PRINT AND OFFICE SUPPLIES | 849 | 647 | 587 | 883 | 2,916 | 1,500 | 706 | 3,361 | 1,500 | - | 1,500 | - | 1,500 | 1,500 | 1,500 | 1,500 |
| 163 | 10-4620.5014 | MEMBERSHIP AND DUES | 55 | 445 | 462 | 459 | 466 | 500 | 268 | 631 | 500 | - | 500 |  | 500 | 500 | 500 | 500 |
| 164 | 10-4620.5015 | MEETINGS AND SEMINARS | 400 | - |  |  | 99 | - |  | 99 | 200 | 200 | 500 | 500 | 500 | 500 | 500 | 500 |
| 165 | 10-4620.5016 | VEHICLE, FUEL \& OIL | 71,217 | 49,037 | 51,241 | 60,562 | 73,819 | 61,000 | 49,507 | 79,338 | 67,000 | 6,000 | 75,000 | 14,000 | 75,000 | 75,000 | 75,000 | 75,000 |
| 166 | 10-4620.5017 | VEHICLE MAINTENANCE | 75,215 | 93,521 | 66,547 | 86,122 | 86,111 | 85,000 | 74,260 | 93,733 | 90,000 | 5,000 | 90,000 | 5,000 | 90,000 | 90,000 | 90,000 | 90,000 |
| 167 | 10-4620.5020 | ElECTRIC AND GAS | 77,123 | 69,378 | 74,256 | 75,099 | 76,500 | 76,000 | 48,305 | 71,708 | 76,000 | - | 76,000 |  | 76,000 | 76,000 | 76,000 | 76,000 |
| 168 | 10-4620.5021 | TELEPHONE/CABLE | 10,372 | 10,381 | 10,797 | 11,724 | 13,386 | 14,000 | 9,206 | 14,418 | 14,000 | - | 14,000 | - | 14,000 | 14,000 | 14,000 | 14,000 |
| 169 | 10-4620.5022 | WATER AND SEWER | 781 | 789 | 1,927 | 7,215 | 7,098 | 12,000 | 1,261 | 2,312 | 4,500 | $(7,500)$ | 4,500 | $(7,500)$ | 4,500 | 4,500 | 4,500 |  |
| 170 | 10-4620.5025 | NON-CAPITAL TOOLS \& EQUIPMEN | 1,879 | 1,347 | 4,368 | 1,734 | 3,846 | 2,000 | 1,059 | 3,564 | 2,000 |  | 7,000 | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |
| 171 | 10-4620.5026 | MAINT \& SERVICE CONTRACTS | 2,758 | 3,058 | 2,348 | 7,399 | 7,710 | 8,000 | 12,663 | 12,410 | 13,000 | 5,000 | 13,000 | 5,000 | 13,000 | 13,000 | 13,000 | 13,000 |
| 172 | 10-4620.5027 | MACHINE/EQUIPMENT REPAIR | 2,966 | 4,079 | 7,034 | 2,036 | 2,661 | 5,000 | 1,255 | 2,829 | 5,000 | - | 4,000 | $(1,000)$ | 4,000 | 4,000 | 4,000 | 4,000 |
| 173 | 10-4620.5041 | UNIFORMS | 5,989 | 5,902 | 7,161 | 9,072 | 10,559 | 10,880 | 7,779 | 11,118 | 10,880 | - | 11,000 | 120 | 11,000 | 11,000 | 11,000 | 11,000 |
| 174 | 10-4620.5044 | CLEANING/SANITARY SUPPLY | 1,903 | 2,663 | 2,585 | 1,787 | 3,541 | 2,500 | 1,012 | 3,088 | 2,500 | - | 2,500 | - | 2,500 | 2,500 | 2,500 | 2,500 |
| 175 | 10-4620.5049 | medical and lab | 3,661 | 3,600 | 2,774 | 3,306 | 2,786 | 3,500 | 1,439 | 2,577 | 3,500 |  | 3,000 | (500) | 3,000 | 3,000 | 3,000 | 3,000 |
| 176 | 10-4620.5054 | STREET SIGNS | 3,550 | 2,142 | 2,444 | 1,703 | - | 2,500 | - | - | 2,500 | - | 2,000 | (500) | 2,000 | 2,000 | 2,000 | 2,000 |
| 177 | 10-4620.5062 | INSURANCE | 12,432 | 25,154 | 31,754 | 38,316 | 40,102 | 40,000 | 44,939 | 39,503 | 45,000 | 5,000 | 50,000 | 10,000 | 51,000 | 52,020 | 53,060 | 54,122 |
| 178 | 10-4620.5063 | RENT AND LEASES | 129 | 152 | 147 | 465 | 172 | 1,950 | 1,038 | 803 | 1,950 | - | 1,950 | - | 1,950 | 1,950 | 1,950 | 1,950 |
| 179 | 10-4620.5064 | EMPLOYEE TRAINING | 63 | - | - | - | 55 | 300 | - | 55 | 300 |  | 300 |  | 300 | 300 | 300 | 300 |
| 180 | 10-4620.5065 | PROFESSIONAL SERVICES | 1,625 | 1,630 | 1,630 | 1,700 | 1,080 | 2,000 | 80 | 1,080 | 2,000 |  | 2,000 |  | 2,000 | 2,000 | 2,000 | 2,000 |
| 181 | 10-4620.5066 | TEMPORARY LABOR | 170,823 | 167,108 | 179,551 | 192,293 | 180,553 | 200,000 | 120,159 | 167,552 | 190,000 | $(10,000)$ | 200,000 | - | 200,000 | 200,000 | 200,000 | 200,000 |
| 182 | 10-4620.5067 | CONTRACTED SERVICES | 300 | 300 | 568 | 558 | 298 | 1,000 | - | 855 | 1,000 | - | 1,000 | - | 1,000 | 1,000 | 1,000 | 1,000 |
| 183 | 10-4620.5079 | MISC. \& CONTINGENCY EXP | 484 | 1,016 | 1,256 | 105 | 1,683 | 1,000 | 898 | 2,464 | 1,000 | - | 1,000 |  | 1,000 | 1,000 | 1,000 | 1,000 |
| 184 | 10-4620.5089 | GARBAGE CART PROCUREMENT | 1,164 | 7,590 | 7,541 | 9,718 | 13,776 | 7,500 | 6,959 | 13,927 | 7,000 | (500) | 7,500 | - | 7,500 | 7,500 | 7,500 | 7,500 |
| 185 |  | SUBTOTAL PUBLIC WORKS | 1,072,151 | 1,139,341 | 1,174,105 | 1,267,271 | 1,275,539 | 1,432,655 | 1,001,039 | 1,323,585 | 1,377,092 | $(55,563)$ | 1,390,819 | $(41,836)$ | 1,453,717 | 1,485,423 | 1,511,871 | 1,534,599 |
| 186 |  | \% Increase/(Decrease) from Prior Y | 1\% | 6\% | 3\% | 8\% | 1\% | 12\% |  |  | 8\% |  | 1\% |  | 5\% | 2\% | 2\% | 2\% |
| 187 |  |  |  |  |  |  |  |  |  |  |  | - |  | - |  |  |  |  |
| 188 |  | BUILDING |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 189 | 10-4710.5001 | SALARIES \& WAGES | 217,198 | 232,712 | 240,650 | 244,862 | 244,015 | 254,059 | 181,596 | 252,278 | 248,059 | $(6,000)$ | 241,181 | $(12,878)$ | 247,211 | 253,391 | 259,726 | 266,219 |
| 190 | 10-4710.5002 | OVERTIME WAGES | 10 | 91 | 354 | 559 | 65 | 671 | 420 | 209 | 671 |  | 574 | (97) | 588 | 603 | 618 | 634 |
| 191 | 10-4710.5004 | FICA EXPENSE | 15,972 | 17,139 | 17,742 | 17,801 | 17,661 | 19,487 | 13,263 | 18,225 | 19,028 | (459) | 18,494 | (993) | 18,957 | 19,431 | 19,916 | 20,414 |
| 192 | 10-4710.5005 | RETIREMENT EXPENSE | 24,058 | 25,837 | 28,179 | 31,237 | 33,074 | 39,636 | 28,254 | 35,412 | 38,702 | (934) | 40,035 | 399 | 43,513 | 47,141 | 48,320 | 49,528 |
| 193 | 10-4710.5006 | GROUP HEALTH INSURANCE | 31,974 | 33,024 | 34,279 | 40,790 | 42,034 | 45,230 | 31,293 | 43,281 | 43,230 | $(2,000)$ | 40,751 | $(4,479)$ | 42,789 | 44,928 | 47,174 | 49,533 |
| 194 | 10-4710.5007 | WORKMEN'S COMPENSATION | 2,030 | 2,237 | 2,815 | 2,227 | 2,183 | 2,739 | 1,929 | 2,121 | 2,739 | - | 2,703 | (36) | 2,771 | 2,840 | 2,911 | 2,984 |
| 195 | 10-4720.5010 | PRINT AND OFFICE SUPPLIES | 10,495 | 10,324 | 9,979 | 10,198 | 12,811 | 11,000 | 7,843 | 12,307 | 10,000 | $(1,000)$ | 10,000 | $(1,000)$ | 10,000 | 10,000 | 10,000 | 10,000 |
| 196 | 10-4720.5014 | MEMBERSHIP AND DUES | 655 | 740 | 662 | 794 | 238 | 1,000 | 179 | 229 | 1,000 | - | 1,000 | - | 1,000 | 1,000 | 1,000 | 1,000 |
| 197 | 10-4720.5015 | MEETINGS AND SEMINARS | 394 | 419 | 15 | 495 | 213 | 500 | 24 | 134 | 500 | - | 500 | - | 500 | 500 | 500 | 500 |
| 198 | 10-4720.5016 | VEHICLE, FUEL \& OIL | 4,320 | 3,231 | 3,890 | 4,324 | 3,888 | 4,500 | 2,524 | 4,022 | 3,500 | $(1,000)$ | 4,500 | - | 4,500 | 4,500 | 4,500 | 4,500 |
| 199 | 10-4720.5017 | VEHICLE MAINTENANCE | 313 | 576 | 221 | 621 | 3 | 1,000 | 163 | 3 | 1,000 | - | 1,000 | - | 1,000 | 1,000 | 1,000 | 1,000 |
| 200 | 10-4720.5020 | ELECTRIC AND GAS | 4,726 | 3,864 | 3,673 | 4,683 | 3,628 | 4,500 | 3,265 | 4,282 | 4,500 | - | 4,500 | - | 4,500 | 4,500 | 4,500 | 4,500 |
| 201 | 10-4720.5021 | telephone/Cable | 4,252 | 4,149 | 5,395 | 5,054 | 4,995 | 5,400 | 2,984 | 4,703 | 5,000 | (400) | 5,000 | (400) | 5,000 | 5,000 | 5,000 | 5,000 |
| 202 | 10-4720.5022 | WATER AND SEWER | 1,511 | 1,639 | 1,480 | 1,580 | 1,371 | 1,600 | 986 | 1,598 | 1,600 | - | 1,600 | - | 1,600 | 1,600 | 1,600 | 1,600 |
| 203 | 10-4720.5025 | NON-CAPITAL TOOLS \& EQUIPMEN | 27 | 108 | 38 | 200 | 128 | 300 | 500 | 290 | 1,000 | 700 | 1,700 | 1,400 | 1,700 | 1,700 | 1,700 | 1,700 |
| 204 | 10-4720.5026 | MAINT \& SERVICE CONTRACTS | 5,879 | 7,188 | 7,436 | 9,035 | 7,948 | 21,000 | 19,433 | 22,123 | 21,000 | - | 21,000 | - | 21,000 | 21,000 | 21,000 | 21,000 |
| 205 | 10-4720.5027 | MACHINE/EQUIPMENT REPAIR | 228 | 93 | - | 69 | - | 500 | - | - | 500 | - | 500 | - | 500 | 500 | 500 | 500 |
| 206 | 10-4720.5041 | UNIFORMS | 417 | 396 | 362 | 262 | 362 | 500 | 35 | 362 | 500 | - | 500 | - | 500 | 500 | 500 | 500 |
| 207 | 10-4720.5044 | CLEANING/SANITARY SUPPLY | 393 | 496 | 417 | 398 | 475 | 500 | 444 | 573 | 500 | - | 500 | - | 500 | 500 | 500 | 500 |
| 208 | 10-4720.5049 | MEDICAL AND LAB | 44 | 56 | 121 | 71 | 35 | 100 | 139 | 52 | 100 | - | 100 | - | 100 | 100 | 100 | 100 |


|  | V | W |
| :---: | :---: | :---: |
| 1 | CITY OF ISLE OF PALMS GENERAL FUND |  |
|  | NOTES |  |
| $\frac{2}{3}$ |  |  |
| 155 | PUBLIC WORKS |  |
| 156 | SALARIES \& WAGES | FY21 Budget includes a 2\% pool for wage adjustments. No COLA for FY21. FY22-25 forecasts include a 2.5\% pool. Jan 2021 Merit cost is approx \$5,488 in FY21 and 10,976 in FY22. |
| 157 | overtime wages | Includes OT provision for beach cleanup as needed. Forecast increase is $2.5 \%$ per year |
| 158 | FICA EXPENSE | FICA rate is $7.65 \%$ |
| 159 | RETIREMENT EXPENSE | SCRS employer contribution rates are 15.56\% in FY20 and increase $1 \%$ per year until 2023 |
| 160 | GROUP HEALTH INSURANCE | PEBA rates + $5 \%$ increase on January 1 |
| 161 | WORKMEN'S COMPENSATION | Based on current SCMIT rates and forecasted salaries. Savings from increase in deductible was offset by increase in experience modifier from 1.04 in 2018 to 1.18 in 2019. |
| 162 | PRINT AND OFFICE SUPPLIES |  |
| 163 | MEMBERSHIP AND DUES |  |
| 164 | MEETINGS AND SEMINARS | Attendance at stormwater managers meetings |
| 165 | VEHICLE, FUEL \& OIL |  |
| 166 | VEHICLE MAINTENANCE | Increased based on actual. Aging equipment requires more maintenance. |
| 167 | ElECTRIC AND GAS |  |
| 168 | TELEPHONE/CABLE |  |
| 169 | WATER AND SEWER |  |
| 170 | NON-CAPITAL TOOLS \& EQUIPMENT Includes provision for camera equipment to aid in drainage pipe inspection, an elevation survey transit and a computer |  |
| 171 | MAINT \& SERVICE CONTRACTS | Includes addition for monthly janitorial service |
| 172 | MACHINE/EQUIPMENT REPAIR |  |
| 173 | UNIFORMS | Weekly uniform service $+\$ 100 / \mathrm{yr}$ per employee for steel-toed boots |
| 174 | CLEANING/SANITARY SUPPLY |  |
| 175 | medical and lab |  |
| 176 | STREET SIGNS | Covers island wide street name signs only as needed. |
| 177 | insurance | Forecast $2 \%$ annual increase each year |
| 178 | RENT AND LEASES | Covers hydrogen and acetylene tanks for welding and timeclock rental |
| 179 | Employee training |  |
| 180 | PROFESSIONAL SERVICES | DHEC and UST testing |
| 181 | TEMPORARY LABOR | Includes provision for additional services if needed, such as right-of-way maintenance and Front Beach parking lot and compactor cleanup. |
| 182 | CONTRACTED SERVICES | Covers annual shred day service |
| 183 | MISC. \& CONTINGENCY EXP |  |
| 184 | GARBAGE CART PROCUREMENT | replenish roll cart inventory. New carts are sold for \$ $\$ 75$ |
| 185 |  |  |
| 186 |  |  |
| 187 |  |  |
| 188 | BUILDING |  |
| 189 | SALARIES \& WAGES | FY21 Budget includes a 2\% pool for wage adjustments. No COLA for FY21. FY22-25 forecasts include a $2.5 \%$ pool. Jan 2021 Merit cost is approx \$2,334 in FY21 and 4,668 in FY22. |
| 190 | overtime wages | Forecast increase is $2.5 \%$ per year |
| 191 | FICA EXPENSE | FICA rate is $7.65 \%$ |
| 192 | RETIREMENT EXPENSE | SCRS employer contribution rates are 15.56\% in FY20 and increase 1\% per year until 2023 |
| 193 | GROUP HEALTH INSURANCE | PEBA rates + $5 \%$ increase on January 1 |
| 194 | WORKMEN'S COMPENSATION | Based on current SCMIT rates and forecasted salaries. Savings from increase in deductible was offset by increase in experience modifier from 1.04 in 2018 to 1.18 in 2019. |
| 195 | PRINT AND OFFICE SUPPLIES |  |
| 196 | MEMBERSHIP AND DUES |  |
| 197 | MEETINGS AND SEMINARS |  |
| 198 | VEHICLE, FUEL \& OIL |  |
| 199 | VEHICLE MAINTENANCE |  |
| 200 | EleCTRIC AND GAS |  |
| 201 | telephone/Cable |  |
| 202 | WATER AND SEWER |  |
| 203 | NON-CAPITAL TOOLS \& EQUIPMENT |  |
| 204 | MAINT \& SERVICE CONTRACTS Includes \$13,500 for STR Helper software contract for managing short-term rentals |  |
| 205 |  |  |
| 206 | UNIFORMS |  |
| 207 | CLEANING/SANITARY SUPPLY |  |
| 208 | MEDICAL AND LAB |  |


|  | A | B | E | F | G | H | 1 | J | K | L | M | N | 0 | P | R | S | T | U |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Draft \#4 | CITY OF ISLE OF PALMS GENERAL FUND |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 | GL Number | Description | ACTUAL FY15 | ACTUAL FY16 | ACTUAL FY17 | ACTUAL FY18 | ACTUAL FY19 | BUDGET FY20 | YTD As of <br> 3/31/2020 | $\begin{gathered} \text { Jan-Dec } \\ 2019 \\ \hline \end{gathered}$ | FORECAST FY20 | INCREASE/ (DECREASE) IN FY20 BUD REV | BUDGET FY21 | $\begin{aligned} & \text { INCREASE/ } \\ & \text { (DECREASE) IN FY21 } \\ & \text { BUD } \end{aligned}$ | $\begin{aligned} & \text { FORECAST } \\ & \text { FY22 } \end{aligned}$ | FORECAST FY23 | FORECAST FY24 | $\begin{aligned} & \text { FORECAST } \\ & \text { FY25 } \end{aligned}$ |
| 209 | 10-4720.5062 | INSURANCE | 2,816 | 7,678 | 8,704 | 8,769 | 8,718 | 9,000 | 8,673 | 8,672 | 9,000 |  | 9,000 | - | 9,180 | 9,364 | 9,551 | 9,742 |
| 210 | 10-4720.5063 | RENT AND LEASES | (27) | 626 | 464 | 574 | 443 | 2,050 | 790 | 852 | 1,500 | (550) | 1,500 | (550) | 1,500 | 1,500 | 1,500 | 1,500 |
| 211 | 10-4720.5064 | Employee training | 1,189 | 771 | 1,612 | 1,077 | 793 | 1,300 | 90 | 883 | 1,000 | (300) | 2,000 | 700 | 2,000 | 2,000 | 2,000 | 2,000 |
| 212 | 10-4720.5065 | PROFESSIONAL SERVICES | 1,537 | 6,578 | 6,187 | 5,444 | 3,740 | 13,500 | 6,975 | $(11,698)$ | 8,500 | $(5,000)$ | 12,300 | $(1,200)$ | 12,300 | 12,300 | 12,300 | 12,300 |
| 213 | 10-4720.5079 | MIIS. \& CONTINGENCY EXP | 291 | 335 | 311 | 497 | 371 | 500 | 208 | 382 | 500 | - | 500 | - | 500 | 500 | 500 | 500 |
| 214 |  | SUBTOTAL BUILDING | 330,700 | 360,307 | 374,984 | 391,621 | 389,190 | 440,572 | 312,011 | 401,296 | 423,629 | $(16,943)$ | 421,438 | $(19,134)$ | 433,708 | 446,397 | 456,916 | 467,753 |
| 215 |  | \% Increase/(Decrease) from Prior Y | 2\% | 9\% | 4\% | 4\% | -1\% | 13\% |  |  | 9\% |  | -1\% |  | 3\% | 3\% | 2\% | 2\% |
| 216 |  |  |  |  |  |  |  |  |  |  |  | - |  | - |  |  |  |  |
| 217 |  | RECREATION |  |  |  |  |  |  |  |  |  | - |  |  |  |  |  |  |
| 218 | 10-4810.5001 | SALARIES \& WAGES | 308,999 | 329,700 | 345,866 | 347,796 | 364,045 | 374,662 | 277,601 | 373,466 | 374,662 |  | 368,534 | $(6,128)$ | 377,747 | 387,191 | 396,871 | 406,793 |
| 219 | 10-4810.5002 | OVERTIME WAGES | 5,367 | 11,880 | 17,608 | 5,843 | 2,719 | 8,396 | 2,366 | 2,842 | 2,622 | $(5,774)$ | 8,198 | (198) | 8,403 | 8,613 | 8,828 | 9,049 |
| 220 | 10-4810.5003 | PART-TIME WAGES | 186,713 | 188,326 | 184,353 | 195,657 | 195,375 | 200,000 | 128,913 | 184,510 | 149,613 | $(50,387)$ | 200,000 |  | 200,000 | 200,000 | 200,000 | 200,000 |
| 221 | 10-4810.5004 | FICA EXPENSE | 35,972 | 39,121 | 39,804 | 40,800 | 41,865 | 44,604 | 30,642 | 41,909 | 40,308 | $(4,296)$ | 44,120 | (484) | 44,840 | 45,579 | 46,336 | 47,112 |
| 222 | 10-4810.5005 | Retirement expense | 37,345 | 38,901 | 42,493 | 47,593 | 53,076 | 59,604 | 46,019 | 55,624 | 81,985 | 22,381 | 63,712 | 4,108 | 67,808 | 73,461 | 75,298 | 77,180 |
| 223 | 10-4810.5006 | GROUP HEALTH INSURANCE | 45,282 | 54,291 | 58,833 | 55,369 | 64,643 | 69,824 | 42,171 | 60,618 | 61,824 | $(8,000)$ | 59,742 | $(10,082)$ | 62,729 | 65,866 | 69,159 | 72,617 |
| 224 | 10-4810.5007 | WORKMEN'S COMPENSATION | 7,627 | 10,804 | 12,391 | 10,929 | 10,919 | 13,172 | 9,715 | 10,681 | 13,172 | - | 13,030 | (142) | 13,356 | 13,690 | 14,032 | 14,383 |
| 225 | 10-4810.5008 | UNEMPLOYMENT COMPENSATION |  | 2,129 |  |  |  | - |  | - | - | - | - |  | - | - | - |  |
| 226 | 10-4820.5010 | PRINT AND OFFICE SUPPLIES | 9,313 | 9,601 | 10,519 | 9,544 | 9,940 | 10,500 | 7,925 | 10,105 | 9,500 | $(1,000)$ | 10,500 |  | 10,500 | 10,500 | 10,500 | 10,500 |
| 227 | 10-4820.5014 | MEMBERSHIP AND DUES | 1,618 | 1,270 | 1,337 | 1,328 | 1,281 | 1,600 | 670 | 1,806 | 1,600 | - | 1,600 | - | 1,600 | 1,600 | 1,600 | 1,600 |
| 228 | 10-4820.5015 | MEETINGS AND SEMINARS | 1,954 | 788 | 1,381 | 1,332 | 1,272 | 2,000 | 328 | 603 | 500 | $(1,500)$ | 2,000 | - | 2,000 | 2,000 | 2,000 | 2,000 |
| 229 | 10-4820.5016 | VEHICLE, FUEL \& OIL | 3,692 | 3,122 | 2,760 | 3,218 | 2,919 | 4,000 | 1,684 | 2,750 | 2,500 | $(1,500)$ | 3,500 | (500) | 3,500 | 3,500 | 3,500 | 3,500 |
| 230 | 10-4820.5017 | VEHICLE MAINTENANCE | 1,013 | 961 | 433 | 1,617 | 909 | 2,000 | 4,726 | $(1,021)$ | 2,000 | - | 2,000 | - | 2,000 | 2,000 | 2,000 | 2,000 |
| 231 | 10-4820.5020 | Electric and gas | 36,869 | 36,153 | 34,600 | 39,280 | 32,628 | 37,000 | 23,580 | 34,928 | 34,000 | $(3,000)$ | 37,000 | - | 37,000 | 37,000 | 37,000 | 37,000 |
| 232 | 10-4820.5021 | TELEPHONE/CABLE | 12,105 | 11,663 | 15,567 | 17,846 | 15,223 | 17,000 | 7,254 | 12,343 | 16,000 | $(1,000)$ | 16,000 | $(1,000)$ | 16,000 | 16,000 | 16,000 | 16,000 |
| 233 | 10-4820.5022 | WATER AND SEWER | 3,704 | 3,752 | 4,023 | 3,702 | 4,104 | 4,240 | 3,058 | 4,941 | 5,000 | 760 | 5,000 | 760 | 5,000 | 5,000 | 5,000 | 5,000 |
| 234 | 10-4820.5025 | NON-CAPITAL TOOLS \& EQUIPMEN ${ }^{-}$ | 2,169 | 2,651 | 1,767 | 1,296 | 1,831 | 1,800 | 1,734 | 2,603 | 1,800 | - | 2,200 | 400 | 4,000 | 4,000 | 4,000 | 4,000 |
| 235 | 10-4820.5026 | MAINT \& SERVICE CONTRACTS | 33,765 | 37,709 | 45,164 | 34,108 | 39,562 | 38,600 | 25,553 | 46,459 | 38,600 | - | 41,600 | 3,000 | 50,600 | 50,600 | 50,600 | 50,600 |
| 236 | 10-4820.5027 | MACHINE/EQUIPMENT REPAIR | 2,189 | 1,847 | 2,746 | 350 | 591 | 2,500 | 1,389 | 1,084 | 2,500 | - | 2,500 | - | 2,500 | 2,500 | 2,500 | 2,500 |
| 237 | 10-4820.5041 | UNIFORMS | 1,836 | 1,610 | 1,739 | 1,403 | 1,593 | 1,950 | 36 | 1,629 | 450 | $(1,500)$ | 1,950 | - | 1,950 | 1,950 | 1,950 | 1,950 |
| 238 | 10-4820.5044 | CLEANING/SANITARY SUPPLY | 4,948 | 4,108 | 5,296 | 4,953 | 5,589 | 4,750 | 5,972 | 7,872 | 5,500 | 750 | 5,500 | 750 | 5,500 | 5,500 | 5,500 | 5,500 |
| 239 | 10-4820.5049 | MEDICAL AND LAB | 650 | 760 | 675 | 675 | 579 | 800 | 579 | 840 | 800 | - | 800 | - | 800 | 800 | 800 | 800 |
| 240 | 10-4820.5062 | INSURANCE | 13,266 | 34,517 | 40,200 | 42,039 | 40,860 | 41,000 | 41,520 | 40,208 | 41,000 | - | 44,000 | 3,000 | 41,000 | 41,820 | 42,656 | 43,510 |
| 241 | 10-4820.5063 | RENT AND LEASES | 3,809 | 3,003 | 2,856 | 1,900 | 1,971 | 3,950 | 1,752 | 2,392 | 2,500 | $(1,450)$ | 2,500 | $(1,450)$ | 2,500 | 2,500 | 2,500 | 2,500 |
| 242 | 10-4820.5064 | Employee training | 955 | 874 | 1,674 | 1,860 | 1,185 | 2,000 | 1,052 | 1,793 | 2,000 | - | 2,000 | - | 2,000 | 2,000 | 2,000 | 2,001 |
| 243 | 10-4820.5065 | PROFESSIONAL SERVICES | 115 | 105 | 105 | 105 | 120 | 120 | 120 | 120 | 120 | - | 120 | - | 120 | 120 | 120 | 120 |
| 244 | 10-4820.5079 | MISC. \& CONTINGENCY EXP | 3,198 | 3,140 | 2,305 | 3,312 | 3,514 | 3,500 | 1,139 | 1,732 | 3,500 | - | 3,500 | - | 3,500 | 3,500 | 3,500 | 3,500 |
| 245 | 10-4830.5088 | 5 \& UNDER GROUPS | 729 | 511 | 605 | 590 | 469 | 750 | 191 | 598 | 750 | - | 750 | - | 750 | 750 | 750 | 750 |
| 246 | 10-4830.5091 | Programs | 2,127 | 2,379 | 2,543 | 2,855 | 2,949 | 3,000 | 1,273 | 2,360 | 3,000 | - | 3,500 | 500 | 3,500 | 3,500 | 3,500 | 3,500 |
| 247 | 10-4830.5092 | SPECIAL ACTIVITES/EVENTS | 15,877 | 17,877 | 20,553 | 23,074 | 22,675 | 24,500 | 22,944 | 24,017 | 24,500 | - | 24,500 | - | 24,500 | 24,500 | 24,500 | 24,500 |
| 248 | 10-4830.5093 | SUMMER CAMPS | 16,040 | 14,173 | 12,631 | 10,674 | 13,605 | 14,500 | 5,545 | 12,217 | 14,500 | - | 14,500 | - | 14,500 | 14,500 | 14,500 | 14,500 |
| 249 | 10-4830.5095 | THEME ACTIVITIES | 1,447 | 1,969 | 1,084 | 2,099 | 1,194 | 2,000 | 998 | 1,341 | 2,000 | - | 2,000 | - | 2,000 | 2,000 | 2,000 | 2,000 |
| 250 | 10-4830.5096 | MIDDLE SCHOOL DANCES | 1,904 | 4,309 | 1,725 | 2,371 | - | - | - | - | - | - | - | - | - | - | - | - |
| 251 | 10-4830.5097 | ADULT SPORTS | 12,656 | 12,837 | 12,905 | 12,192 | 12,987 | 13,000 | 5,813 | 11,548 | 9,000 | $(4,000)$ | 13,000 | - | 13,000 | 13,000 | 13,000 | 13,000 |
| 252 | 10-4830.5098 | YOUTH SPORTS | 28,639 | 37,901 | 30,006 | 33,063 | 28,472 | 35,000 | 12,887 | 28,984 | 25,500 | $(9,500)$ | 35,000 | - | 35,000 | 35,000 | 35,000 | 35,000 |
| 253 | 10-4830.5099 | KEENAGERS | 2,720 | 3,312 | 2,424 | 3,112 | 2,794 | 3,000 | 1,699 | 2,451 | 1,700 | $(1,300)$ | 3,500 | 500 | 3,500 | 3,500 | 3,500 | 3,500 |
| 254 |  | SUBTOTAL RECREATION | 846,610 | 928,054 | 960,969 | 963,883 | 983,458 | 1,045,322 | 718,853 | 986,353 | 975,006 | $(70,316)$ | 1,038,356 | $(6,966)$ | 1,063,704 | 1,084,039 | 1,101,000 | 1,118,464 |
| 255 |  | \% Increase/(Decrease) from Prior Y | 0\% | 10\% | 4\% | 0\% | 2\% | 6\% |  |  | -1\% |  | 6\% |  | 2\% | 2\% | 2\% | 2\% |
| 256 |  |  |  |  |  |  |  |  |  |  |  | - |  | - |  |  |  |  |
| 257 |  | COURT |  |  |  |  |  |  |  |  |  | - |  |  |  |  |  |  |
| 258 | 10-4910.5001 | SALARIES \& WAGES | 57,643 | 61,045 | 63,473 | 67,225 | 68,085 | 69,578 | 50,541 | 68,873 | 69,578 | - | 69,418 | (160) | 71,153 | 72,932 | 74,756 | 76,624 |
| 259 | 10-4910.5002 | OVERTIME WAGES | 2,755 | 5,910 | 7,426 | 5,344 | 2,040 | 1,584 | 1,539 | 2,256 | 1,584 | - | 1,576 | (8) | 1,615 | 1,656 | 1,697 | 1,740 |
| 260 | 10-4910.5003 | PART-TIME SALARIES | 16,242 | 17,082 | 15,441 | 15,442 | 16,641 | 16,500 | 11,002 | 15,000 | 15,100 | $(1,400)$ | 16,500 |  | 16,500 | 16,500 | 16,500 | 16,501 |
| 261 | 10-4910.5004 | FICA EXPENSE | 5,863 | 6,433 | 6,502 | 6,503 | 6,551 | 6,706 | 4,722 | 6,528 | 6,599 | (107) | 6,693 | (13) | 6,829 | 6,968 | 7,111 | 7,257 |
| 262 | 10-4910.5005 | RETIREMENT EXPENSE | 8,359 | 9,328 | 9,902 | 10,814 | 11,764 | 13,640 | 9,816 | 12,074 | 13,422 | (218) | 14,489 | 849 | 15,676 | 16,906 | 17,252 | 17,607 |



|  | A | B | E | F | G | H | 1 | J | K | L | M | N | 0 | P | R | s | T | U |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Draft \#4 | CITY OF ISLE OF PALMS GENERAL FUND |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 | GL Number | Description | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY15 } \end{aligned}$ | ACTUAL FY16 | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY17 } \end{aligned}$ | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY18 } \end{aligned}$ | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY19 } \end{aligned}$ | BUDGET FY20 | YTD As Of $3 / 31 / 2020$ <br> 3/31/2020 | $\begin{aligned} & \text { Jan-Dec } \\ & 2019 \end{aligned}$ | FORECAST FY20 | INCREASE/ (DECREASE) IN FY20 BUD REV | BUDGET FY21 | $\begin{gathered} \text { INCREASE/ } \\ \text { (DECREASE) IN FY21 } \\ \text { BUD } \end{gathered}$ | FORECAST FY22 | FORECAST FY23 | FORECAST FY24 | FORECAST FY25 |
| 263 | 10-4910.5006 | GROUP HEALTH INSURANCE | 5,833 | 6,006 | 6,135 | 6,248 | 6,472 | 6,933 | 5,000 | 6,639 | 6,933 | - | 6,792 | (141) | 7,132 | 7,488 | 7,863 | 8,256 |
| 264 | 10-4910.5007 | WORKMEN'S COMPENSATION | 380 | 269 | 248 | 231 | 207 | 288 | 154 | 173 | 288 | - | 287 | (1) | 294 | 302 | 309 | 317 |
| 265 | 10-4920.5010 | PRINT AND OFFICE SUPPLIES | 3,315 | 4,409 | 3,873 | 4,072 | 4,565 | 4,000 | 1,429 | 3,370 | 4,000 | - | 4,000 | - | 4,000 | 4,000 | 4,000 | 4,000 |
| 266 | 10-4920.5014 | MEMBERSHIP AND DUES | 120 | 110 | 82 | 107 | 93 | 150 | 74 | 84 | 150 | - | 150 | - | 150 | 150 | 150 | 150 |
| 267 | 10-4920.5015 | MEETINGS AND SEMINARS | 239 | 386 | 684 | 228 | 563 | 700 | 512 | 890 | 700 | - | 700 | - | 700 | 700 | 700 | 700 |
| 268 | 10-4920.5021 | TELEPHONE/CABLE | 2,738 | 3,076 | 3,816 | 3,923 | 4,124 | 4,300 | 2,310 | 3,810 | 4,300 |  | 4,300 | - | 4,300 | 4,300 | 4,300 | 4,300 |
| 269 | 10-4920.5025 | NON-CAPITAL TOOLS \& EQUIPMEN | 770 | 810 | 614 | 2,024 | 754 | 800 | 588 | 190 | 800 | - | 800 | - | 800 | 800 | 800 | 800 |
| 270 | 10-4920.5026 | MAINT \& SERVICE CONTRACTS | 3,851 | 2,855 | 3,480 | 3,475 | 5,079 | 5,000 | 1,296 | 5,208 | 5,000 |  | 5,000 |  | 5,000 | 5,000 | 5,000 | 5,000 |
| 271 | 10-4920.5027 | MACHINE/EQUIPMENT REPAIR |  | - |  |  |  |  |  |  |  |  |  |  | - | - | - | - |
| 272 | 10-4920.5062 | INSURANCE | 197 | 548 | 566 | 576 | 589 | 650 | 669 | 600 | 650 |  | 800 | 150 | 816 | 832 | 849 | 866 |
| 273 | 10-4920.5064 | Employee training | 403 | 720 | 1,193 | 1,398 | 1,802 | 1,500 | 426 | 1,218 | 1,500 | - | 1,500 | - | 1,500 | 1,500 | 1,500 | 1,500 |
| 274 | 10-4920.5065 | PROFESSIONAL SERVIICES | 161,817 | 176,555 | 98,959 | 127,954 | 74,912 | 90,000 | 52,097 | 76,607 | 75,000 | $(15,000)$ | 90,000 | - | 90,000 | 90,000 | 90,000 | 90,000 |
| 275 | 10-4920.5079 | MISC. \& CONTINGENCY | 469 | 594 | 509 | 831 | 842 | 850 | 172 | 229 | 850 | - | 850 | - | 850 | 850 | 850 | 850 |
| 276 |  | SUBTOTAL COURT | 270,994 | 296,137 | 222,904 | 256,397 | 205,083 | 223,179 | 142,348 | 203,750 | 206,454 | $(16,725)$ | 223,855 | 676 | 227,315 | 230,884 | 233,636 | 236,468 |
| 277 |  | \% Increase/(Decrease) from Prior Y | 36\% | 9\% | -25\% | 15\% | -20\% | 9\% |  |  | 1\% |  | 8\% | (0) | 2\% | 2\% | 1\% | 1\% |
| 278 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 279 |  | BEACH SERVICE OFFICERS (B) | Sos) |  |  |  |  |  |  |  |  | - |  | - |  |  |  |  |
| 280 | 10-5710.5002 | OVERTIME WAGES | 44 | 7,278 | 3,449 | 1,300 | 689 | 1,500 | 661 | 950 | 5,500 | 4,000 | 1,500 | - | 1,500 | 1,500 | 1,500 | 1,500 |
| 281 | 10-5710.5003 | PART-TIME WAGES | 44,594 | 92,144 | 85,750 | 80,480 | 93,224 | 110,000 | 33,325 | 67,722 | 69,000 | $(41,000)$ | 88,940 | $(21,060)$ | 88,940 | 88,940 | 88,940 | 88,940 |
| 282 | 10-5710.5004 | FICA EXPENSE | 3,414 | 7,534 | 6,824 | 6,259 | 7,188 | 8,530 | 2,604 | 5,257 | 5,699 | $(2,831)$ | 6,919 | $(1,611)$ | 6,919 | 6,919 | 6,919 | 6,919 |
| 283 | 10-5710.5005 | RETIREMENT EXPENSE | . | 686 | 280 | 1,073 | 1,865 | . | 867 | 1,744 | 1,500 | 1,500 | - | - | - | - | - | - |
| 284 | 10-5710.5006 | GROUP HEALTH INSURANCE | - | - | - | 35 | - | - | - | 4,555 | - | - | - | - | - | - | - | - |
| 285 | 10-5710.5007 | WORKERS COMPENSATION | 380 | 2,161 | 4,891 | 3,977 | 3,557 | 5,959 | 4,052 |  | 5,959 | - | 4,828 | $(1,131)$ | 4,828 | 4,828 | 4,828 | 4,828 |
| 286 |  | SUBTOTAL BEACH SERVICE OfFICEI | 48,431 | 109,802 | 101,193 | 93,125 | 106,522 | 125,989 | 41,508 | 80,229 | 87,658 | $(38,331)$ | 102,187 | (23,802) | 102,187 | 102,187 | 102,187 | 102,187 |
| 287 |  | \% Increase/(Decrease) from Prior Y | 31\% | 127\% | -8\% | -8\% | 14\% | 18\% |  |  | -18\% |  | 17\% |  |  |  |  |  |
| 288 |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  |  |  |  |
| 289 | total general | FUND EXPENDITURES | 9,243,477 | 9,659,217 | 9,848,598 | 10,525,096 | 10,467,611 | 11,328,081 | 7,810,843 | 10,402,907 | 10,747,867 | $(580,213)$ | 11,356,115 | 28,034 | 11,676,006 | 11,937,979 | 12,037,442 | 12,258,065 |
| 290 |  | \% Increase/(Decrease) from Prior Y | 4\% | 4\% | 2\% | 7\% | -1\% | 8\% |  |  | 3\% |  | 6\% |  | 3\% | 2\% | 1\% | 2\% |
| 291 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 292 | NET INCOME | BEFORE TRANSFERS | 89,278 | 17,346 | 338,441 | 1,166 | 1,026,149 | 239,539 | 583,443 | 1,741,253 | 323,145 | 83,605 | $(693,244)$ | $(932,783)$ | 1,061,078 | 906,757 | 798,776 | 698,168 |
| 294 |  | TRANSFERS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 295 | 10-3900.4901 | OPERATING TRANSFERS IN | 1,012,648 | 1,177,654 | 1,142,993 | 1,197,567 | 1,226,087 | 897,745 |  | 1,226,087 | 893,745 | $(4,000)$ | 877,236.00 | (20,509.00) | 901,818.00 | 927,383.00 | 953,971.00 | 981,622.00 |
| 296 | 10-3900.5901 | operating transfers out | $(1,080,244)$ | $(1,065,442)$ | $(1,276,837)$ | $(1,127,848)$ | $(2,037,371)$ | $(1,137,284)$ |  | $(2,037,371)$ | $(1,216,890)$ | $(79,606)$ | $(183,992)$ | 953,292 | $(1,962,896)$ | $(1,834,140)$ | $(1,752,747)$ | $(1,679,790)$ |
| 297 |  | NET TRANSFERS In/(OUT) | $(67,596)$ | 112,212 | $(133,844)$ | 69,719 | (811,284) | $(239,539)$ | - | $(811,284)$ | $(323,145)$ | $(83,606)$ | 693,244 | 932,783 | $(1,061,078)$ | $(906,757)$ | $(798,776)$ | $(698,168)$ |
| 299 | NET INCOME | AFTER TRANSFERS | 21,682 | 129,558 | 204,597 | 70,885 | 214,865 | 0 | 583,443 | 929,969 | (0.00) | (0.44) | 0.00 | (0.43) | 0.00 | 0.00 | (0.00) | (0.00) |
| 300 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 301 | ENDING FUND | D BALANCE | 2,800,286 | 2,929,844 | 3,134,441 | 3,205,326 | 3,420,190 | 3,420,191 |  |  | 3,420,190 |  | 3,420,190 |  | 3,420,190 | 3,420,190 | 3,420,190 | 3,420,190 |


|  | V | W |  |
| :---: | :---: | :---: | :---: |
| 1 | CITY OF ISLE OF PALMS GENERAL FUND |  |  |
|  | NOTES |  |  |
| 5 |  |  |  |
| 263 |  |  |  |
| 264 | WORKMEN'S COMPENSATION | Based on current SCMIT rates and forecasted salaries. Savings from increase in deductible was offset by increase in experience modifier from 1.04 in 2018 to 1.18 in 2019. |  |
| 265 | PRINT AND OFFICE SUPPLIES |  |  |
| 266 | MEMBERSHIP AND DUES |  |  |
| 267 | MEETINGS AND SEMINARS |  |  |
| 268 | TELEPHONE/CABLE | Phone and internet service |  |
| 269 | NON-CAPITAL TOOLS \& EQUIPMENT |  |  |
| 270 | MAINT \& SERVICE CONTRACTS | Includes software maintenance on Court JEMS system |  |
| 271 | MACHINE/EQUIPMENT REPAIR |  |  |
| 272 | Insurance |  |  |
| 273 | EMPLOYEE TRAINING |  |  |
| 274 | MISC. \& CONTINGENCY Includes most legal fees for the City and Court security |  |  |
| 275 |  |  |  |
| 276 |  |  |  |
| 277 |  |  |  |
| 278 |  |  |  |
| 279 | BEACH SERVICE OFFICERS (BSOs) |  |  |
| 280 | OVERTIME WAGES |  |  |
| 281 | PART-TIME WAGES Assume same staffing levels as summer 2018. |  |  |
| 282 | FICA EXPENSE FICA rate is $7.65 \%$ |  |  |
| 283 | RETIREMENT EXPENSE |  |  |
| 284 | GROUP HEALTH INSURANCE |  |  |
| 285 | WORKERS COMPENSATION |  |  |
| 286 |  |  |  |
| 287 |  |  |  |
| 288 |  |  |  |
| 289 |  |  |  |
| 290 |  |  |  |
| 291 |  |  |  |
| 292 |  |  |  |
| 290 |  |  |  |
| 294 | TRANSFERS |  |  |
| 295 | OPERATING TRANSFERS In |  FY20-FY24 forecast assumes an approx $3-4 \%$ annual increase as these costs are expected to increase over time. |  |
| 296 | OPERATING TRANSFERS OUT | FY21-24 Transfers Out to Capital Projects Fund. |  |
| 297 |  |  |  |
| 299 |  |  |  |
| 300 |  |  |  |  |  |
| 301 |  |  |  |









|  | V | W |
| :---: | :---: | :---: |
| 1 | CITY OF ISLE OF PALMS MUNICIPAL ACCOMMODATIONS TAX FUND |  |
|  | notes |  |
| 57 | CAPITAL OUTLAY |  |
| 58 | drainage | FY21 incls \$500k rebudget of high impact projs (engineering \& design substantially complete in FY20, but construction not likely until FY21). Includes annual ditch maintenance in FY22-25. FY21 ditch maintenance in Hosp Tax Fund. FY23-25 includes 2 |
| 59 |  |  |
| 60 |  |  |
| 61 |  |  |
| 62 | RECREATION |  |
| 63 | NON-CAPITAL TOOLS \& EQUIPMENT |  |
| 64 | MAINT \& SERVICE CONTRACTS |  |
| 65 | CAPITAL OUTLAY Forecast period annual amts $=20 \%$ of 10 Yr Cap Plan totals |  |
| 66 |  |  |
| 67 |  |  |
| 68 |  |  |
| 69 | FRONT BEACH AND PARKING MANAGEMENT |  |
| 70 | PRINT AND OFFICE SUPPLIES | Supplies for kiosks \& ticketing devices ( $\$ 6,000$ ), residential parking decals/hangtags/booklets ( $\$ 9,000)$, enforcement supplies ( $\$ 5,000)$, parking lot annual passes ( $\$ 800)$. Repl kiosk covers in FY 21 and $\mathrm{FY} 24(\$ 3,500)$ |
| 71 | BANK SERVICE CHARGES | Processing fees paid for parking kiosk credit card transactions. |
| 72 | Electric and gas | Landscape lighting in Front Beach area |
| 73 | TELEPHONE/CABLE | Service for 3 call boxes ( $\$ 1,000$ ) and internet service for 12 BSO enforcement tablets ( $\$ 3,000$ ). |
| 74 | WATER AND SEWER | Irrigation |
| 75 | NON-CAPITAL TOOLS \& EQUIPMENT Provision for surveillance camera replacements if needed |  |
| 76 | MAINT \& SERVICE CONTRACTS | Sidewalks (\$5k) parking lot (\$10k), irrig (\$2.5k), lighting (\$2.5k), benches/cans (\$2k), road patch (\$5k), surveil camera maint (\$1.5k), table/printer maint (\$5k), kiosk internet svc \& data downlds (\$10k). |
| 77 | MACHINE/EQUIPMENT REPAIR | Annual Parkeon maintenance contract for 18 kiosks |
| 78 | UNIFORMS | BSO uniforms |
| 79 | STREET SIGNS | Replace beach and/or parking signs as needed |
| 80 | InSURANCE | Property \& liability coverage on parking kiosks, lights and fixtures in Front Beach area |
| 81 | PROFESSIONAL SERVICES | Includes all T2 Parking Enforcement program fees, including residential parking permit mgt ( $\$ 33,500$ ) + amored car service for kiosk collections ( $\$ 1500)+$ Front Beach brick engraving ( $\$ 3,000$ ) |
| 82 | CONTRACTED SERVICES | Beach recycling collection per contract |
| 83 | MISCELLANEOUS | Provision for unanticipated costs. Covers all parking and front beach maintenance. |
| 84 | CAPITAL OUTLAY | FY23-25 Replace sections of white fencing in Front Beach area as needed. FY23-Rehab Breach Inlet boat ramp and replace gate for an estimated cost of \$ 60,000 . $\$ 10 \mathrm{k}$ for public art in FY23 |
| 85 |  |  |
| 86 |  |  |
| 87 |  |  |
| 88 |  |  |
| 89 |  |  |
| $\square$ |  |  |
| 91 |  |  |
| 92 |  |  |
| 93 | TRANSFERS |  |
| 94 | OPERATING TRANSFERS IN |  |
| 95 | OPERATING TRANSFERS OUT | Includes transfers to General Fund for 1-3 firefighters, 1 police officer, $50 \%$ of BSOs and $50 \%$ of Pub Works fuel \& temp labor. In FY23 includes \$281,250 (approx 38\%) of Marina dredging. |
| 96 |  |  |
| 97 |  |  |  |
| 98 |  |  |
| 99 |  |  |
| 100 |  |  |





|  | V | W |
| :---: | :---: | :---: |
| 1 |  | CITY OF ISLE OF PALMS HOSPITALITY TAX FUND |
|  |  | NOTES |
| $\frac{2}{3}$ |  |  |
| 51 | FRONT BEACH AND PAR | G MANAGEMENT |
| 52 | CAPITAL OUTLAY |  |
| 53 |  |  |
| 54 |  |  |
| 55 |  |  |
| 56 |  |  |
| 57 |  |  |
| 58 |  |  |
| 59 |  |  |
| 60 |  |  |
| 61 | TRANSFERS |  |
| 62 | OPERATING TRANSFERS OUT | Includes transfers to General Fund for 1 police officer, 1 police livability/special services officer and 1 firefighter. |
| 63 |  |  |
| 64 |  |  |
| 65 |  |  |
| 66 |  |  |
| 67 |  |  |






|  | A | B | E | F | G | H | I | J | K | L | M | N | 0 | P | R | S | T | U |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Draft \#4 | CITY OF ISLE OF PALMS BEACH MAINTEANCE AND PRESERVATION BUDGET |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 | GL Number | Description | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY15 } \end{aligned}$ | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY16 } \end{aligned}$ | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY17 } \end{aligned}$ | $\begin{aligned} & \text { ACTUAL } \\ & \text { FY18 } \end{aligned}$ | ACTUAL <br> FY19 | $\begin{aligned} & \text { BUDGET } \\ & \text { FY20 } \end{aligned}$ | $\begin{aligned} & \text { YTD As Of } \\ & 3 / 31 / 2020 \end{aligned}$ | Jan-Dec 2019 | $\begin{aligned} & \text { FORECAST } \\ & \text { FY20 } \end{aligned}$ | INCREASE/ (DECREASE) IN FY20 BUD REV | $\begin{aligned} & \text { BUDGET } \\ & \text { FY21 } \end{aligned}$ | Increase/ (DECREASE) IN FY21 BuD | $\begin{aligned} & \text { FORECAST } \\ & \text { FY22 } \end{aligned}$ | $\begin{aligned} & \text { FORECAST } \\ & \text { FY23 } \end{aligned}$ | FORECAST FY24 | FORECAST FY25 |
| 3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 | REVENUES - BEACH RESTORATION FUND (55), BEACH MAINTENANCE FUND (57) AND BEACH PRESERVATION FEE FUND (58) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6 | 55-3450.4028 | DONATIONS OF CASH | 847,004 | 126,434 | 230,550 | 5,033,265 |  |  |  |  |  | - | - | - | - | - | - |  |
| 7 | 55-3450.4111 | GRANT REVENUE | - | - | - | 6,891,939 | - | - | - |  |  |  | - | - |  |  | - | - |
| 8 | 55-3500.4505 | INTEREST | 63 | 23 | 13,092 | 51,555 | 1,800 | - | - | - | - | - | - | - | - | - | - | - |
| 9 | 57-3500.4505 | INTEREST INCOME | 1,004 | 1,811 | 3,042 | 3,231 | - | - | - | - | - | - | - | - | - | - | - | - |
| 10 | 58-3450.4105 | BEACH PRESERVATION FEE | 425,226 | 966,152 | 969,974 | 1,069,429 | 1,042,551 | 1,074,290 | 592,247 | 1,044,453 | 823,823 | $(250,467)$ | 787,500 | $(286,790)$ | 1,181,714 | 1,205,348 | 1,229,455 | 1,254,044 |
| 11 | 58-3450.4111 | GRANT INCOME | - | - | - | - | 121,236 | - | - | 121,236 | - | - | - |  |  | - | - | - |
| 12 | 58-3500.4505 | INTEREST INCOME | 1 | 63 | 8,202 | 23,869 | 32,141 | 25,200 | 35,705 | 46,037 | 45,000 | 19,800 | 45,000 | 19,800 | 47,250 | 49,613 | 52,093 | 54,698 |
| 13 |  | total revenues | 1,273,298 | 1,094,482 | 1,224,860 | 13,073,287 | 1,197,728 | 1,099,490 | 627,952 | 1,211,725 | 868,823 | $(230,667)$ | 832,500 | $(266,990)$ | 1,228,964 | 1,254,961 | 1,281,548 | 1,308,742 |
| 14 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 15 | EXPENDITURES - BEACH RESTORATION FUND (55), BEACH MAINTENANCE FUND (57) AND BEACH PRESERVATION FEE FUND (58) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 16 | 55-4120.5009 | DEBT SERVICE - PRINCIPAL | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 17 | 55-4120.5011 | DEBT SERVICE - INTEREST | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 18 | 55-4120.5013 | BANK SERVICE CHARGES | 57 | 41 | 115 | 112 | 24 | - | - | - | - | - | - | - | - |  | - | - |
| 19 | 55-4120.5026 | MAINT \& SERVICE CONTRACTS | 757 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 20 | 55-4120.5065 | PROFESSIONAL SERVICES | 30,435 | 126,416 | 7,508 | 4,914 | - | - | - | - | - | - | - | - | - | - | - | - |
| 21 | 55-4120.5087 | BEACH NOURISHMENT | 1,015,817 | - | 236,019 | 13,876,199 | 21,213 | - | - | $(14,824)$ | - | - | - | - | - | - | - | - |
| 22 | 57-4120.5065 | PROFESSIONAL SERVICES | 55,324 | - | - | - | - | - | - |  |  |  | - |  |  | - | - | - |
| 23 | 58-4120.5013 | BANK SERVICE CHARGES | - | 341 | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 24 | 58-4120.5026 | MAINT \& SERVICE CONTRACTS | - | - | 5,512 | - | 21,457 | 25,000 | - | 4,847 | 25,000 | - | 25,000 | - | 25,000 | 25,000 | 25,000 | 25,000 |
| 25 | 58-4120.5065 | Professional services | - | 83,553 | 51,579 | - | 21,189 | 344,142 | 10,893 | 29,883 | 25,000 | $(319,142)$ | 149,394 | $(194,748)$ | 35,000 | 75,252 | 760,000 | 60,000 |
| 26 | 58-4120.5085 | CAPITAL OUTLAY | - | - | 7,450 | 275,000 | - | 115,000 | - | $(4,847)$ | - | $(115,000)$ | 120,000 | 5,000 | 115,000 | 115,000 | 130,000 | 130,000 |
| 27 | 58-4120.5087 | BEACH NOURISHMENT | - | - | - | - | 52,732 | - | - | 52,732 | - | - | - | - | - | - | - | - |
| 28 |  | TOTAL EXPENDITURES | 1,102,390 | 210,351 | 308,182 | 14,156,226 | 116,615 | 484,142 | 10,893 | 67,791 | 50,000 | $(434,142)$ | 294,394 | $(189,748)$ | 175,000 | 215,252 | 915,000 | 215,000 |
| 29 |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  |  |  |  |
| 30 | NET INCOM | E BEFORE TRANSFERS | 170,907 | 884,131 | 916,678 | $(1,082,938)$ | 1,081,113 | 615,348 | 617,059 | 1,143,935 | 818,823 | 203,475 | 538,106 | $(77,242)$ | 1,053,964 | 1,039,709 | 366,548 | 1,093,742 |
| 31 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 32 | TRANSFERS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 33 | 55-3900.4901 | OPERATING TRANSFERS IN | 200,000 | - | - | 2,150,707 | - | - | - | - | - | - | - | - | - | - | - | - |
| 34 | 55-3900.5901 | OPERATING TRANSFERS OUT | - | - | - | - | $(226,803)$ | - | - | $(226,803)$ | - | - | - | - | - | - | - | - |
| 35 | 57-3900.4901 | OPERATING TRANSFERS IN | 154,121 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 36 | 57-3900.5901 | OPERATING TRANSFERS OUT | $(200,000)$ | - | - | $(403,640)$ | - | - | - | - | - | - | - | - | - | - | - | - |
| 37 | 58-3900.4901 | OPERATING TRANSFERS IN/(OUT) | - | - | - | $(1,747,068)$ | 226,803 | - | - | 226,803 | - | - | - | - | - | - | - | - |
| 38 |  | NET TRANSFERS IN/(OUT) | 154,121 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 39 |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  |  |  |  |
| 40 | NET INCOM | E AFTER TRANSFERS | 325,028 | 884,131 | 916,678 | $(1,082,938)$ | 1,081,113 | 615,348 | 617,059 | 1,143,935 | 818,823 | 203,475 | 538,106 | $(77,242)$ | 1,053,964 | 1,039,709 | 366,548 | 1,093,742 |
| 41 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 42 | ENDING FU | ND BALANCE | 820,783 | 1,704,914 | 2,621,592 | 1,538,654 | 2,619,767 | 3,235,115 |  |  | 3,438,591 |  | 3,976,697 |  | 5,030,661 | 6,070,370 | 6,436,918 | 7,530,660 |








|  | V | W |  |
| :---: | :---: | :---: | :---: |
| 1 |  | CITY OF ISLE OF PALMS ALL OTHER FUNDS |  |
|  |  | NOTES |  |
| 2 |  |  |  |
| 100 |  |  |  |
| 101 | AISLE OF PALMS FUND REVENUES |  |  |
| 102 | MISCELLANEOUS REVENUE |  |  |
| 103 |  |  |  |
| 104 |  |  |  |
| 105 |  |  |  |
| 106 |  |  |  |
| 107 | AISLE OF PALMS FUND EXPENDITURES |  |  |
| 108 | BANK SERVICE CHARGES Aisle of Palms Fund is now closed |  |  |
| 109 | MAINT \& SERVICE CONTRACTS |  |  |
| 110 | PROGRAMS/SPONSORSHIPS |  |  |
| 111 | CAPITAL OUTLAY |  |  |
| 112 |  |  |  |
| 113 |  |  |  |
| 114 |  |  |  |
| 115 |  |  |  |
| 116 |  |  |  |
| 117 |  |  |  |
| 118 |  |  |  |
| 119 |  |  |  |
| 120 |  |  |  |
| 121 |  |  |  |
| 122 | RECREATION BUILDING FUND REVENUES |  |  |
| 123 | MISCELLANEOUS REVENUE |  |  |
| 124 | INTEREST |  |  |
| 125 |  |  |  |
| 126 |  |  |  |
| 127 |  |  |  |
| 128 | RECREATION BUILDING FUND EXPENDITURES |  |  |
| 129 | BANK SERVICE CHARGESMAINT \& SERVICE CONTRACTS |  |  |
| 130 |  |  |  |
| 131 | MAINT \& SERVICE CONTRACTSPROFESSIONAL SERVICES |  |  |
| 132 | PROFESSIONAL SERVICES |  |  |
| 133 | CAPITAL OUTLAY |  |  |
| 134 | SPECIALACTIVITES Expenses related to IOP Beach Run |  |  |
| 135 |  |  |  |
| 136 |  |  |  |
| 137 | OPERATING TRANSFERS IN $\quad$ Transfer in from State Atax fund to sponsor IOP Beach Run |  |  |
| 138 |  |  |  |
| 139 |  |  |  |
| 140 |  |  |  |
| 141 |  |  |  |





|  | v | w |
| :---: | :---: | :---: |
| 1 |  | CITY OF ISLE OF PALMS MARINA ENTERPRISE FUND BUDGET |
| 2 |  | notes |
| 48 | MARINA RESTAURANT |  |
| 49 | MAINT \& SERVICE CONTRACTS | FY19 budget included annual termite inspection. All marina maintenance moved to line 20 for FY20-FY24. |
| 50 | depreciation |  |
| 51 | INSURANCE | Portion of dock insurance attributable to restaurant docks. Forecast $2 \%$ annual increase for FY21-FY24 |
| 52 | PROFESSIONAL SERVICES | Backfow test |
| 53 | MISCELANEOUS |  |
| 54 |  |  |
| 55 |  |  |
| 56 |  |  |
| 57 | MARINA WATERSPORTS |  |
| 58 | MAINT \& SERVIICE CONTRACTS |  |
| 59 | DEPRECIATION | FY13 \&FY14 Watersports dock improvements fully depreciated in FY1 |
| 60 | INSURANCE | Beginning in $\mathrm{FY} 21,9 \%$ of total dock insurance is allocated to the watersports operating. This is the pro-rata share based on linear feet of dock. |
| 61 |  |  |
| 62 |  |  |
| 63 |  |  |
| 64 |  |  |
| 65 |  |  |
| 66 |  |  |
| 67 |  |  |
| 68 |  |  |
| 69 | TRANSFERS |  |
| 70 | OPERATING TRANSFERS IN | Incls transfers to Marina from State Atax Fund (75\%) of total P\&I payments on bond for docks in FY21-FY24. Also xfers in of $\$ 50,000$ fr State Atax for maint (FY22-25) and 75\% of $\$ 750,000$ dredging (FY23). |
| 71 |  |  |
| 72 |  |  |
| ${ }^{13}$ |  |  |
| 74 |  |  |
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| 77 |  | , |
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| 85 |  |  |
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| 89 |  |  |
| 90 |  |  |
| 91 |  |  |
| 92 |  |  |


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| 1 | City of Isle of Palms |  |  |  |  |  |  |  |  |  |  |  |
| 2 | FY21 Capital and Special Projects > \$5000 AND De | t Service |  | - Spre | by Fun | ing Sou |  |  |  |  |  |  |
| 3 | DRAFT \#4 |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  | oposed Fun | ding Source |  |  |  |  |
| 5 |  | FY21 |  |  |  | Muni Acc |  | State Acc | Beach Maint/ | Aisle of Palms |  | Total |
| 6 |  | Department Requests |  | Fund | Projects | Tax | Tax | Tax | Restoration/ Preservation | Fund/Rec Build Fund | Fund | Budget All Funds |
| 8 |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 | General Government |  |  |  |  |  |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |  |  |  |  |  |
| 11 | Capital Purchases |  |  |  |  |  |  |  |  |  |  |  |
| 12 | Rebudget FY20 expense related to Forest Trail residence fully offset by FEMA Flood Mitigation grant | 295,000 |  |  | 295,000 |  |  |  |  |  |  | 295,000 |
| 13 |  |  |  |  |  |  |  |  |  |  |  |  |
| 14 |  | 295,000 |  | - | 295,000 | - | - | - | - | - | - | 295,000 |
| 15 |  |  |  |  |  |  |  |  |  |  |  |  |
| 16 | Facilities Maintenance |  |  |  |  |  |  |  |  |  |  |  |
| 17 | Building maintenance contingency to proactively address issues as needed calculated as 1\% of City Hall building insured value. Split 50/50 Gen Govt/Building | 12,163 |  |  | 12,163 |  |  |  |  |  |  | 12,163 |
| 18 |  |  |  |  |  |  |  |  |  |  |  |  |
| 19 |  | 12,163 |  | - | 12,163 | - | - | - | - | - | - | 12,163 |
| 20 |  |  |  |  |  |  |  |  |  |  |  |  |
| 21 | Assign Fund Balance for City-wide Maintenance |  |  |  |  |  |  |  |  |  |  |  |
| 22 |  |  |  |  |  |  |  |  |  |  |  |  |
| 23 | Grand Total General Government | 307,163 |  | - | 307,163 | - | - | - | - | - | - | 307,163 |
| 24 |  |  |  |  |  |  |  |  |  |  |  |  |
| 25 |  |  |  |  |  |  |  |  |  |  |  |  |


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| 1 | City of Isle of Palms |  |  |  |  |  |  |  |  |  |  |  |
| 2 | FY21 Capital and Special Projects > \$5000 AND D | S Service |  | n - Spre | by Fun | ng Sou |  |  |  |  |  |  |
| 3 | DRAFT \#4 |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  | oposed Fun | ding Source |  |  |  |  |
| 5 |  | FY21 |  |  |  | Muni Acc |  | State Acc | Beach Maint/ | Aisle of Palms |  | Total |
| 6 |  | Department |  | Fund | Projects | Tax | Tax | Tax | Restoration/ Preservation | Fund/Rec | Fund | Budget All Funds |
| 8 |  | Requests |  |  |  |  |  |  |  | Build Fund |  |  |
| 26 | Police Department |  |  |  |  |  |  |  |  |  |  |  |
| 27 |  |  |  |  |  |  |  |  |  |  |  |  |
| 28 | Capital Purchases |  |  |  |  |  |  |  |  |  |  |  |
| 29 | Replace (2) patrol sedans with SUVs (at least a 7 year rotation) | 82,000 |  |  | 41,000 |  |  | 41,000 |  |  |  | 82,000 |
| 30 | Replace beach services 4WD pickup 2012 Chevy Colorado | 30,000 |  |  |  |  | 30,000 |  |  |  |  | 30,000 |
| 31 | Replace beach services utility ATV w/ regular ATV + plow attachment | 20,000 |  |  |  |  | 20,000 |  |  |  |  | 20,000 |
| 32 | Replace 12 ticket writer tablets/printers for parking enforcement | 5,000 |  |  |  |  | 5,000 |  |  |  |  | 5,000 |
| 33 | Replace computer server (3-year replacement) w/ backup sys | 15,000 |  |  | 15,000 |  |  |  |  |  |  | 15,000 |
| 34 | Repl in-car cameras (coordinate with body-worn cameras) | - |  |  |  |  | - |  |  |  |  | - |
| 35 | Add 2 License Plate Readers (LPRs) for island wide paid parking | 100,000 |  |  |  |  | 50,000 | 50,000 |  |  |  |  |
| 36 | Records Management System (1-time pmt of \$30k w/ \$4k recurring) | 30,000 |  |  | 30,000 |  |  |  |  |  |  | 30,000 |
| 37 | $50 \%$ of Public Safety Building repair (Trident estimate +15\%) | 1,951,727 |  |  | 1,519,687 | 216,020 |  | 216,020 |  |  |  | 1,951,727 |
| 38 |  | 2,233,727 |  | - | 1,605,687 | 216,020 | 105,000 | 307,020 | - | - | - | 2,133,727 |
| 39 |  |  |  |  |  |  |  |  |  |  |  |  |
| 40 | Facilities Maintenance |  |  |  |  |  |  |  |  |  |  |  |
| 41 | Building maintenance contingency to proactively address issues as needed calculated as 1\% of Public Safety Building insured value. Split 50/50 Police/Fire. No provision for PSB in FY21 since repair will be in progress. |  |  |  |  |  |  |  |  |  |  | - |
| 42 |  |  |  |  |  |  |  |  |  |  |  |  |
| 43 |  |  |  |  |  |  |  |  |  |  |  |  |
| 44 |  |  |  |  |  |  |  |  |  |  |  |  |
| 45 | Grand Total Police Department | 2,233,727 |  | - | 1,605,687 | 216,020 | 105,000 | 307,020 | - | - | - | 2,133,727 |
| 46 |  |  |  |  |  |  |  |  |  |  |  |  |
| 47 |  |  |  |  |  |  |  |  |  |  |  |  |
| 48 |  |  |  |  |  |  |  |  |  |  |  |  |


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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | City of Isle of Palms |  |  |  |  |  |  |  |  |  |  |  |
| 2 | FY21 Capital and Special Projects > \$5000 AND | Service |  | - Spr | by Fun | ng Sou |  |  |  |  |  |  |
| 3 | DRAFT \#4 |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  | oposed Fun | ding Sourc |  |  |  |  |
| 5 |  | FY21 |  |  |  | Muni Acc |  | State Acc | Beach Maint/ | Aisle of |  | Total |
| 6 |  | Department |  | Fund | Projects | Tax | Tax | Tax | Restoration/ Preservation | Fund/Rec | Fund | Budget All Funds |
| 8 |  | Requests |  |  |  |  |  |  |  | Build Fund |  |  |
| 49 | Fire Department |  |  |  |  |  |  |  |  |  |  |  |
| 50 |  |  |  |  |  |  |  |  |  |  |  |  |
| 51 | Capital Purchases |  |  |  |  |  |  |  |  |  |  |  |
| 52 | Replace Pumper Truck purchased 5/20/03 (cost to refurb - no debt issued) | 300,000 |  |  | 150,000 |  | 75,000 | 75,000 |  |  |  | 300,000 |
| 53 | Vehicle Radio Replacements | 25,000 |  |  | 25,000 |  |  |  |  |  |  | 25,000 |
| 54 | Replace (1) personal watercraft (3 year rotation) | 14,000 |  |  |  |  |  | 14,000 |  |  |  | 14,000 |
| 55 | Repl (2) all terrain veh (ATVs) for beach patrol/missions (3 yr rotation) | 18,000 |  |  |  |  |  | 18,000 |  |  |  | 18,000 |
| 56 | Cutters, spreader, hose and pump for "jaws of life" equip | 10,000 |  |  |  |  | 10,000 |  |  |  |  | 10,000 |
| 57 | $50 \%$ of Public Safety Building repair (Trident estimate +15\%) | 1,951,727 |  |  | 1,519,687 | 216,020 |  | 216,020 |  |  |  | 1,951,727 |
| 58 |  |  |  |  |  |  |  |  |  |  |  |  |
| 59 |  | 2,318,727 |  | - | 1,694,687 | 216,020 | 85,000 | 323,020 | - | - | - | 2,318,727 |
| 60 |  |  |  |  |  |  |  |  |  |  |  |  |
| 61 | Facilities Maintenance |  |  |  |  |  |  |  |  |  |  |  |
| 62 | Building maintenance contingency to proactively address issues as needed calculated as 1\% of Public Safety Building+Fire Sta 2 insured value. PSB split 50/50 Police/Fire. Fire Sta 2 ONLY in FY21 | 49,076 |  |  | 49,076 |  |  |  |  |  |  | 49,076 |
| 63 |  |  |  |  |  |  |  |  |  |  |  |  |
| 64 |  | 49,076 |  | - | 49,076 | - | - | - | - | - | - | 49,076 |
| 65 |  |  |  |  | - |  |  |  |  |  |  |  |
| 66 |  |  |  |  |  |  |  |  |  |  |  |  |
| 67 | Grand Total Fire Department | 2,367,803 |  | - | 1,743,763 | 216,020 | 85,000 | 323,020 | - | - | - | 2,367,803 |
| 68 |  |  |  |  |  |  |  |  |  |  |  |  |
| 69 |  |  |  |  |  |  |  |  |  |  |  |  |
| 70 |  |  |  |  |  |  |  |  |  |  |  |  |


|  | A | B | C | D | E | F | G | H | 1 | L | N | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | City of Isle of Palms |  |  |  |  |  |  |  |  |  |  |  |
| 2 | FY21 Capital and Special Projects > \$5000 AND D | Service | P | - Spr | by Fun | ing Sou | rce |  |  |  |  |  |
| 3 | DRAFT \#4 |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  | oposed Fun | ding Sourc |  |  |  |  |
| 5 |  | FY21 |  |  |  |  |  |  | Beach Maint/ | Aisle of |  | Total |
| 6 |  | Department |  |  |  |  | Hospitality |  | Restoration/ |  |  | Budget All |
| 7 |  | Requests |  |  |  |  |  |  | Preservation | Build Fund |  | Funds |
| 8 |  |  |  |  |  |  |  |  |  |  |  |  |
| 71 | Public Works Department |  |  |  |  |  |  |  |  |  |  |  |
| 72 |  |  |  |  |  |  |  |  |  |  |  |  |
| 73 | Capital Purchases |  |  |  |  |  |  |  |  |  |  |  |
| 74 | Replace 2003 Mack Flatbed (PW 21) | 120,000 |  |  | 40,000 |  | 40,000 | 40,000 |  |  |  | 120,000 |
| 75 |  |  |  |  |  |  |  |  |  |  |  |  |
| 76 |  | 120,000 |  | - | 40,000 | - | 40,000 | 40,000 | - | - | - | 120,000 |
| 77 |  |  |  |  |  |  |  |  |  |  |  |  |
| 78 | Facilities Maintenance |  |  |  |  |  |  |  |  |  |  |  |
| 79 | Building maintenance contingency - per PWD Director, the major components of the Hill Report will be addressed in FY19. Calculated as $1 \%$ of Public Wks Building insured value. | 12,607 |  |  | 12,607 |  |  |  |  |  |  | 12,607 |
| 80 |  | 12,607 |  | - | 12,607 | - | - | - | - | - | - | 12,607 |
| 81 |  |  |  |  |  |  |  |  |  |  |  |  |
| 82 | Drainage |  |  |  |  |  |  |  |  |  |  |  |
| 83 | General drainage contingency for small projects | 70,000 |  |  | 70,000 |  |  |  |  |  |  | 70,000 |
| 84 | Repeat drainage work based on 3-year maintenance rotation | 198,288 |  |  |  | 198,288 |  |  |  |  |  | 198,288 |
| 85 | Small drainage projects as prioritized by Thomas \& Hutton | 500,000 |  |  |  | 500,000 |  |  |  |  |  | 500,000 |
| 86 | Comprehensive Drainage Plan | 250,000 |  |  | 250,000 |  |  |  |  |  |  | 250,000 |
| 87 | Phase 3 Drainage construction incl Waterway Blvd multi-use path | 3,120,000 |  |  | 3,120,000 |  |  |  |  |  |  | 3,120,000 |
| 88 |  |  |  |  |  |  |  |  |  |  |  |  |
| 89 |  | 4,138,288 |  | - | 3,440,000 | 698,288 | - | - | - | - | - | 4,138,288 |
| 90 |  |  |  |  |  |  |  |  |  |  |  |  |
| 91 |  |  |  |  |  |  |  |  |  |  |  |  |
| 92 | Grand Total Public Works Department | 4,270,895 |  | - | 3,492,607 | 698,288 | 40,000 | 40,000 | - | - | - | 4,270,895 |
| 93 |  |  |  |  |  |  |  |  |  |  |  |  |


|  | A | B | C | D | E | F | G | H | 1 | L | N | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | City of Isle of Palms |  |  |  |  |  |  |  |  |  |  |  |
| 2 | FY21 Capital and Special Projects > \$5000 AND Debt Service Plan - Spread by Funding Source |  |  |  |  |  |  |  |  |  |  |  |
| 3 | DRAFT \#4 |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  | Proposed Funding Source |  |  |  |  |  |  |  |  |
| 5 |  | FY21 |  | General Fund | Capital <br> Projects | Muni Acc Tax | Hospitality Tax | State Acc Tax | Beach Maint/ Restoration/ Preservation | Aisle of Fund/Rec Build Fund | Marina <br> Fund | Total Budget All Funds |
| 6 |  | Department |  |  |  |  |  |  |  |  |  |  |
| 7 |  | Requests |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |  |
| 94 | Building Department |  |  |  |  |  |  |  |  |  |  |  |
| 95 |  |  |  |  |  |  |  |  |  |  |  |  |
| 96 | Capital Purchases |  |  |  |  |  |  |  |  |  |  |  |
| 98 | Facilities Maintenance |  |  |  |  |  |  |  |  |  |  |  |
| 99 | Building maintenance contingency to proactively address issues as needed calculated as $1 \%$ of City Hall building insured value. Split 50/50 Gen Govt/Building | 12,163 |  |  | 12,163 |  |  |  |  |  |  | 12,163 |
| 100 |  |  |  |  |  |  |  |  |  |  |  |  |
| 101 | Grand Total Building Department | 12,163 |  | - | 12,163 | - | - | - | - | - | - | 12,163 |
| 102 |  |  |  |  |  |  |  |  |  |  |  |  |
| 104 | Recreation Department |  |  |  |  |  |  |  |  |  |  |  |
| 105 |  |  |  |  |  |  |  |  |  |  |  |  |
| 106 | Capital Outlay |  |  |  |  |  |  |  |  |  |  |  |
| 107 | Add/Repl playground or outside scoreboard equip (only with failure) | 5,000 |  |  |  |  |  | 5,000 |  |  |  | 5,000 |
| 108 | Replace HVAC as needed (approx 15 total units) | 12,000 |  |  | 12,000 |  |  |  |  |  |  | 12,000 |
| 111 | Grand Total Recreation Department | 17,000 |  | - | 12,000 | - | - | 5,000 | - | - | - | 17,000 |



|  | A | B | C | D | E | F | G | H | I | L | N | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | City of Isle of Palms |  |  |  |  |  |  |  |  |  |  |  |
| 2 | FY21 Capital and Special Projects > \$5000 AND Debt Service Plan - Spread by Funding Source |  |  |  |  |  |  |  |  |  |  |  |
| 3 | DRAFT \#4 |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  | Proposed Funding Source |  |  |  |  |  |  |  |  |
| 5 |  | FY21 |  | General Fund | Capital Projects | Muni Acc Tax | Hospitality Tax | State Acc Tax | Beach Maint/ Restoration Preservation | Aisle oPalms Fund/Rec Build Fund | Marina Fund | Total Budget All Funds |
| $\frac{6}{7}$ |  | Department |  |  |  |  |  |  |  |  |  |  |
| 7 |  | Requests |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |  |
| 138 | Beach Restoration and Monitoring |  |  |  |  |  |  |  |  |  |  |  |
| 140 | Update Beach Management Plan | 40,000 |  |  |  |  |  |  | 40,000 |  |  | 40,000 |
| 141 | Feasibility Study - Breach Inlet Project | 35,000 |  |  |  |  |  |  | 35,000 |  |  | 35,000 |
| 142 | Required post project monitoring (years 2-5 per CSE contract) | 39,394 |  |  |  |  |  |  | 39,394 |  |  | 39,394 |
| 143 | Ongoing monitoring of shoreline | 35,000 |  |  |  |  |  |  | 35,000 |  |  | 35,000 |
| 144 |  |  |  |  |  |  |  |  |  |  |  |  |
| 146 | Grand Total Beach Maintenance | 149,394 |  | - | - | - | - | - | 149,394 | - | - | 149,394 |
| 147 |  |  |  |  |  |  |  |  |  |  |  |  |
| 148 | Isle of Palms Marina |  |  |  |  |  |  |  |  |  |  |  |
| 149 |  |  |  |  |  |  |  |  |  |  |  |  |
| 150 | Capital Purchases |  |  |  |  |  |  |  |  |  |  |  |
| 151 | Marina dock construction | 2,875,000 |  |  |  |  |  |  |  |  | 2,875,000 | 2,875,000 |
| 152 |  |  |  |  |  |  |  |  |  |  |  |  |
| 153 |  |  |  |  |  |  |  |  |  |  |  |  |
| 154 |  | 2,875,000 |  | - | - | - | - | - | - | - | 2,875,000 | 2,875,000 |
| 155 |  |  |  |  |  |  |  |  |  |  |  |  |
| 156 | Facilities Maintenance |  |  |  |  |  |  |  |  |  |  |  |
| 157 | Marina maintenance contingency for common areas not covered by leases. Calculated as $1 \%$ of insured boat ramp, bulkhead and dock value. | 54,003 |  |  |  |  |  |  |  |  | 54,003 | 54,003 |
| 158 | Re-coat marina bulkhead | 334,000 |  |  |  |  |  |  |  |  | 334,000 | 334,000 |
| 159 |  |  |  |  |  |  |  |  |  |  |  |  |
| 160 |  | 388,003 |  | - | - | - | - | - | - | - | 388,003 | 388,003 |
| 161 |  |  |  |  |  |  |  |  |  |  |  |  |
| 162 |  |  |  |  |  |  |  |  |  |  |  |  |
| 163 | Grand Total Marina | 3,263,003 |  | - | - | - | - | - | - | - | 3,263,003 | 3,263,003 |
| 164 |  |  |  |  |  |  |  |  |  |  |  |  |
| 165 |  |  |  |  |  |  |  |  |  |  |  |  |


|  | A | B | C | D | E | F | G | H | 1 | L | N | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | City of Isle of Palms |  |  |  |  |  |  |  |  |  |  |  |
| 2 | FY21 Capital and Special Projects > \$5000 AND Debt Service Plan - Spread by Funding Source |  |  |  |  |  |  |  |  |  |  |  |
| 3 | DRAFT \#4 |  |  |  |  |  |  |  |  |  |  |  |
| 4 |  |  | Proposed Funding Source |  |  |  |  |  |  |  |  |  |
| 5 |  | FY21 | General Fund |  | Capital Projects | Muni Acc Tax | Hospitality Tax | State Acc Tax | Beach Maint/ Restoration/ Preservation |  | Marina Fund | Total <br> Budget All <br> Funds |
| 7 |  | Department |  |  |  |  |  |  |  |  |  |  |
| 7 |  | Requests |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |  |
| 166 | Bonded Debt Service- Principal \& Interest |  |  |  |  |  |  |  |  |  |  |  |
| 167 |  |  |  |  |  |  |  |  |  |  |  |  |
| 168 | 2003 Rec Expansion GO Bond - principal | 210,000 |  | 126,000 |  | 84,000 |  |  |  |  |  | 210,000 |
| 169 | 2003 Rec Expansion GO Bond - interest | 10,584 |  | 6,350 |  | 4,234 |  |  |  |  |  | 10,584 |
| 170 | 2006 Fire Station \#2 GO Bond - principal | 215,000 |  | 86,000 |  |  | 129,000 |  |  |  |  | 215,000 |
| 171 | 2006 Fire Station \#2 GO Bond - interest | 27,636 |  | 11,054 |  |  | 16,582 |  |  |  |  | 27,636 |
| 172 | 2008 Public Safety Building GO Bond - principal | 375,000 |  | 375,000 |  |  |  |  |  |  |  | 375,000 |
| 173 | 2008 Public Safety Building GO Bond - interest | 132,480 |  | 132,480 |  |  |  |  |  |  |  | 132,480 |
| 174 | 2019 75' Ladder Truck Muni Lease - principal (10Yrs @ 1.83\%) | 78,073 |  |  |  |  |  | 78,073 |  |  |  | 78,073 |
| 175 | 2019 75' Ladder Truck Muni Lease - interest (10Yrs @ 1.83\%) | 13,841 |  |  |  |  |  | 13,841 |  |  |  | 13,841 |
| 176 | 2021 Drainage Ph 3 w/ Waterway Blvd path principal (15 Yrs @ 3\%) | 165,990 |  | 165,990 |  |  |  |  |  |  |  | 165,990 |
| 177 | 2021 Drainage Ph 3 w/ Waterway Blvd path interest (15 Yrs @ 3\%) | 94,860 |  | 94,860 |  |  |  |  |  |  |  | 94,860 |
| 178 | 2021 Marina Dock Replacement Bond - principal (15 Yrs @ 4\%) | 160,240 |  |  |  |  |  | 120,180 |  |  | 40,060 | 160,240 |
| 179 | 2021 Marina Dock Replacement Bond - interest (15 Yrs @ 4\%) | 128,360 |  |  |  |  |  | 96,270 |  |  | 32,090 | 128,360 |
| 180 |  |  |  |  |  |  |  |  |  |  |  |  |
| 181 | Debt Totals by Year | 1,612,065 |  | 997,735 | - | 88,234 | 145,582 | 308,365 | - | - | 72,150 | 1,612,065 |
| 182 |  |  |  | 62\% | 0\% | 5\% | 9\% | 19\% | 0\% | 0\% | 4\% | 100\% |
| 183 |  |  |  |  |  |  |  |  |  |  |  |  |
| 184 |  |  |  |  |  |  |  |  |  |  |  |  |
| 185 | SUMMARY BY CATEGORY |  |  |  |  |  |  |  |  |  |  |  |
| 187 | Total Capital Items | 7,979,454 |  | - | 3,647,374 | 432,040 | 230,000 | 675,040 | 120,000 | - | 2,875,000 | 7,879,454 |
| 188 | Total Facility Maintenance | 494,012 |  | - | 86,009 | - | - | 20,000 | - | - | 388,003 | 494,012 |
| 189 | Total Drainage | 4,138,288 |  | - | 3,440,000 | 698,288 | - | - | - | - | - | 4,138,288 |
| 190 | Total Beach Maintenance | 149,394 |  | - |  |  | - | - | 149,394 | - | - | 149,394 |
| 191 | Total Assignments of Fund Balance for Future Projects | 75,000 |  | - | - | 25,000 | 25,000 | 25,000 | - | - | - | 75,000 |
| 192 | Total Bond and Loan Payments | 1,612,065 |  | 997,735 | - | 88,234 | 145,582 | 308,365 | - | - | 72,150 | 1,612,065 |
| 193 | Total all expenditures and Fund Bal assignments on this schedule | 14,448,213 |  | 997,735 | 7,173,383 | 1,243,562 | 400,582 | 1,028,405 | 269,394 | - | 3,335,153 | 14,348,213 |
| 194 | Percentage of Total by Fund |  |  | 7\% | 50\% | 9\% | 3\% | 7\% | 2\% | 0\% | 23\% | 99\% |







|  | A | B | C | D | E | F | G | H | 1 | J | K | L | M |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | City of Isle of Palms 10-Year Capital Plan |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 | Expenditures for assets or projects > \$5000 **Expenditures less than \$5,000 are included in operating budgets** |  |  |  |  |  |  |  |  |  |  |  |  |
| 3 | Draft \#4 |  |  | Total Needs from All Funds |  |  |  |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{5}{6}$ | Total Fleet |  | FY 21 |  | FY22 | FY23 | FY24 | FY25 | FY26 | FY27 | FY28 | FY29 | FY30 |
| 7 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 8 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 195 |  | Covered walkway to front entrance |  |  |  |  |  |  |  | 250,000 |  |  |  |
| 196 |  | Replace Christmas Tree for Front Beach area |  |  |  |  | 20,000 |  |  |  |  |  |  |
| 197 |  | Replace sound system speakers |  |  | 10,000 |  |  |  |  |  |  |  |  |
| 198 |  | Replace fencing on Softball Field |  |  |  |  |  |  | 50,000 |  |  |  |  |
| 199 |  | Replace Fencing on Baseball Field |  |  |  |  |  |  |  | 25,000 |  |  |  |
| 200 |  | Replace John Deere Tractor (defer to FY23) |  |  |  | 20,000 |  |  |  |  |  |  |  |
| 201 |  | Repl lighting fixtures in Gym, Magnolia \& Palmetto rooms w/ LED |  |  |  |  | 12,000 |  |  |  |  |  |  |
| 202 |  | Purchase generator |  |  |  |  |  | 150,000 |  |  |  |  |  |
| 203 |  | Replace 4 outdoor basketball goals and posts |  |  |  |  |  |  | 20,000 |  |  |  |  |
| 204 |  | Radio Replacements (FY29) |  |  |  |  |  |  |  |  |  | 20,000 |  |
| 205 |  | Replace Picnic Shelter |  |  |  | 40,000 |  |  |  |  |  |  |  |
| 206 |  | Replace baseball, softball, tennis \& bball lights (FY37) |  |  |  |  |  |  |  |  |  |  |  |
| 207 |  | Construct brick paver sidewalk adjacent to building (offset by engraved brick program and \$5k PARD grant) |  |  | 15,000 |  |  |  |  |  |  |  |  |
| 208 |  | Create public WiFi for Rec building and grounds |  |  |  |  |  |  |  |  |  |  |  |
| 209 |  | Construct fitness room expansion |  |  |  |  |  |  | 675,000 |  |  |  |  |
| 210 |  | Equipment for fitness room expansion |  |  |  |  |  |  | 120,000 |  |  |  |  |
| 211 |  | Reconstruct 2 Tennis Courts |  |  |  |  |  |  | 120,000 |  |  |  |  |
| 212 |  | Rehabilitate softball, baseball and multipurpose fields (FY30+) |  |  |  |  |  |  |  |  |  |  |  |
| 213 |  | Construct gymnasium in accordance with Master Plan |  |  |  |  |  |  |  |  |  | 3,750,000 |  |
| 215 | 3 | Total Recreation Department Capital Expenditures | 17,000 |  | 111,000 | 189,000 | 179,000 | 237,000 | 1,045,000 | 346,000 | 99,000 | 3,836,000 | 61,000 |
| 216 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 217 |  | Facilities Maintenance |  |  |  |  |  |  |  |  |  |  |  |
| 218 |  | $1 \%$ of Rec Dept insured value $=\$ 67,189$; however, since Rec Dept has maint staff the Rec facilities are already well maintained and Rec Director advises add'l maint contingency is not needed at this time. |  |  |  |  |  |  |  |  |  |  |  |
| 219 |  | Subtotal Facilities Maintenance | - |  | - | - | - | - | - | - | - | - | - |
| 220 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 221 |  | Grand Total Recreation Department | 17,000 |  | 111,000 | 189,000 | 179,000 | 237,000 | 1,045,000 | 346,000 | 99,000 | 3,836,000 | 61,000 |
| 222 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 223 |  |  |  |  |  |  |  |  |  |  |  |  |  |





## City of Isle of Palms Debt Schedule



## Sle of Palms Debt Limit Calclulation per Article 8, Section 7 of the SC Code (assumes proposed Marina bond is a GO bond, not a revenue bond)

Total Assessed Value (this analysis assumes no growth in assessed value; growth
in assessed value would result in a higher available debt limit)
8\% of Assessed Value
Less current IOP GO De
ess current IOP GO Debt outstanding issued without a referendum (principal only):

$$
\begin{aligned}
& \text { Debt outstanding issu } \\
& \text { Fire Station \#2 } \\
& \text { Public Safety Building } \\
& \text { Pranage uoftalls } \\
& \text { Marina Docks }
\end{aligned}
$$

Available debt limit (principal)

| $211,201,814$ $16,896,145$ | 211,201,814 16,896,145 | 211,201,814 16,896,145 | $\begin{gathered} 211,201, \\ 16,896, \end{gathered}$ | 211,2 | 211,201,814 16,896,145 | 211,201,814 <br> 16,896,145 |  | 211,201,814 16,896,145 | 211,201,814 <br> 16,896,145 | 211,201,814 16,896,145 | 211,201,814 16,896,145 | 211,201,814 <br> 16,896,145 | 211,2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (1,255,000) | (1,030,000) | (190,00 | 54,00 | (275,00) |  |  |  |  |  |  |  |  |  |  |
| (2,825,000) | (2,450,000) | (2,075,000) | (70,000) | (1,35,000) | (900,000) | (450,000) |  |  |  |  |  |  |  |  |
| (2,934,010) | (2,762,941) | (2,586,637) | (2,404,938) | (2,217,679) | (2,024,690) | (1,825,795) |  |  |  |  |  |  |  |  |
| (3,048,760) | (2,882,110) | (2,708,795) | (2,528,547) | ${ }^{(2,341,088)}$ | (2, 146,132) | (1,943,377) | (1,732,512) | (1,513,213) | (1,285, 141) | (1,047,947) | (800,265) | (544,716) | (277,904) |  |

Marin bonds

City of Isle of Palms

## Millage Rate Table



## APPROXIMATE ANNUAL PROJECTED ADDITIONAL REVENUE TO THE CITY FROM A 1.3 MILL TAX INCREASE = \$261,000

# H THOMAS\& HUTTON <br> 682 JOHNNIE DODDS BOULEVARD, SUITE IOO | POST OFFICE BOX I522 <br> MT. PLEASANT, SC 29464 | 843.849.0200 <br> WWW.THOMASANDHUTTON.COM 

March 3, 2020

Mr. Douglas Kerr
City of Isle of Palms
P.O. Drawer 508

Isle of Palms, SC 29451

> Re: $\quad$ Waterway Boulevard Path Study City of Isle of Palms, South Carolina Letter Agreement for Services

Dear Mr. Kerr:
Thank you for requesting our engineering services for a conceptual study of the Waterway Boulevard path to investigate the feasibility of elevating the path to provide protection from rising tides. Our services will consist of the study for the replacement/upfitting of a multi-use path along Waterway Boulevard and recommendations for improvements to address sea level rise (SLR). The intent of the modified path will be to provide a protective barrier along the Intracoastal Waterway (ICW) side of the Island extending from $21^{\text {st }}$ Avenue to $41^{\text {st }}$ Avenue.

Our scope of services will be as set forth in the General Provisions, supplemental exhibits, attached hereto, and such Additional Services as you may request during the course of the Project. We understand that you will furnish us with full information as to your requirements, including any special or extraordinary considerations for the Project and will make pertinent existing data available to us.

Payment for our services will be as described in the attached General Provisions. You will be billed monthly for our services rendered and for Reimbursable Expenses.

We propose that payment for our services will be as follows:

| Phase | Fee Structure |  <br> Expense Budget |  |
| :--- | :--- | ---: | ---: |
| General Consulting: | Time \& Expense | $\$$ | $2,080.00$ |
| Study Phase: | Lump Sum | $\$$ | $16,520.00$ |
| Reimbursables: | Time \& Expense | $\$$ | 300.00 |
|  |  |  |  |
|  | TOTAL | $\mathbf{1 8 , 9 0 0 . 0 0}$ |  |

The above fee arrangements are based on prompt payment of our invoices and the orderly and continuous progress of the Project through construction.

It is necessary that you advise us in writing at an early date if you have budgetary limitations for the overall Project Cost or Construction Cost. We will endeavor to work within those limitations. At appropriate times during the Design Phase, we can submit to you our opinions as to the probable construction cost of the Project. We do not guarantee that our opinions will not differ materially from bids or negotiated prices.

This proposal between The City of Isle of Palms ("Owner"), and Thomas \& Hutton Engineering Co. ("Consultant" or "Thomas \& Hutton"), consisting of the Scope of Services, General Provisions, Consulting Services on a Time \& Expense Basis Rate Sheet, and this letter with authorized signatures, represents the entire understanding between you and us with respect to the Project. This agreement may only be modified in writing if signed by both of us.

If the arrangements set forth in these documents are acceptable to you, please sign and initial the enclosed documents in the spaces provided below and return to us. This proposal will be open for acceptance until May 1, 2020, unless changed by us in writing.

The parties agree and acknowledge that any of the parties hereto may execute this agreement by electronic signature, and the other party may rely upon such electronic signature as an original record of signature.

We appreciate the opportunity to prepare this proposal and look forward to working with you on the project. Should you have any questions or need further information, please do not hesitate to call on us.

Very truly yours,

## THOMAS \& HUTTON ENGINEERING CO.



Richard Karkowski, PE, PH, CPSWQ, D.WRE Principal/Water Resources Department Manager

RPK/ala

Enclosures: Scope of Services
General Provisions
Consulting Services Rate Sheet

## CITY OF ISLE OF PALMS

ACCEPTED: $\qquad$ 2020

By $\qquad$

## SCOPE OF SERVICES

## 1. SCOPE OF SERVICES

## A. General Consulting

Conduct kick-off meeting with the City to discuss and document the targeted SLR protection elevation. The City's buy-in on the targeted protection elevation is required to progress to the next phase. Conduct 3 project progress meetings with the City and present findings to Council.
B. Study Phase

1. Existing Data Collection and Review

Using available topographic data including LiDAR and construction plans/as-built drawings, establish the study corridor. Identify overall drainage patterns and contributing drainage areas from adjacent development and their potential impacts. Identify other constraints property lines, road and driveway crossings, water and sewer utilities, etc.
2. Engineering Analysis

Analyze existing site conditions using available data and develop recommended conceptual design to achieve the target SLR protection elevation. The conceptual design shall consist of a strip map, basic details, and cross sections necessary to document the proposed work.

## 3. Field Walk

Perform field walk to further investigate existing site conditions and confirm or modify proposed improvements as needed. It is anticipated that this work would be done with City and SCDOT staff. The proposed concept documents will be revised per the observations made during the field walk.

## 4. Opinions of Probable Construction Cost

Provide preliminary cost estimates of recommended improvements.

## PAYMENT FOR SERVICES

For services rendered, OWNER shall pay CONSULTANT as outlined in the Letter Agreement for Services.

Payment for services on the basis of "Time \& Expense" shall be paid in accordance with the schedule of charges attached hereto.

Project related costs for printing, reproductions, materials, and travel will be billed as reimbursable expenses.

Projects will be billed monthly or at the completion of the work, whichever comes sooner, with payment due upon receipt. Payment shall be considered overdue after forty-five (45) days from date of invoice, with interest charged at a monthly rate of 1.5 percent (18 percent annual rate).

CONSULTANT reserves the right to suspend work hereunder or any other work to be performed by CONSULTANT for OWNER or any of its affiliates under a separate agreement or agreements with CONSULTANT in the event of delinquent payment by OWNER to CONSULTANT hereunder or in the event of delinquent payment by OWNER or its affiliates to CONSULTANT under a separate agreement or agreements. For all purposes hereof, affiliate shall mean (i) in the case of an individual, any relative of any person listed among the following, (ii) any officer, director, trustee, partner, manager, employee or holder of 5 percent or more of any class of the voting securities of or equity interest in the OWNER; (iii) any corporation, partnership, limited liability company, trust or other entity controlling, controlled by or under common control with the OWNER; or (iv) any officer, director, trustee, partner, manager, employee or holder of 5 percent or more of the outstanding voting securities of any corporation, partnership, limited liability company, trust or other entity controlling, controlled by, or under common control with the OWNER.

In the event legal action is necessary to enforce the payment terms of this Agreement, the CONSULTANT shall be entitled to collect from the OWNER any judgment or settlement sums due, plus reasonable attorneys' fees, court costs and other expenses incurred by the CONSULTANT for such collection action and, in addition, the reasonable value of the CONSULTANT's time and expenses spent for such collection action, computed according to the CONSULTANT's prevailing fee schedule and expense policies.

## ASSIGNMENT

Neither party to this Agreement shall transfer, sublet or assign any rights or duties under or interest in this Agreement, including but not limited to monies that are due or monies that may be due, without the prior written consent of the other party. Subcontracting to subconsultants, normally contemplated by the CONSULTANT as a generally accepted business practice, shall not be considered an assignment for purposes of this Agreement.

## OWNER'S RESPONSIBILITIES

## A. Access

OWNER shall make provisions for the CONSULTANT to enter upon public and private lands as required to perform such work as surveys and inspections in development of the Project.

## B. OWNER's Representative

The OWNER shall designate in writing one person to act as OWNER's Representative with respect to the work to be performed under this Agreement. This Representative shall have complete authority to transmit instructions, receive information, interpret, and define OWNER's policy and decisions, with respect to the product, materials, equipment, elements, and systems pertinent to the work covered by this Agreement.

## C. Fees

The OWNER is responsible for payment of fees associated with the project. Such fees include permit review and application fees, impact fees, and capacity fees. The CONSULTANT will notify the OWNER regarding the amount of fees and timing of payment.

## CONSULTANT'S RESPONSIBILITIES

In providing services under this Agreement, the CONSULTANT shall perform in a manner consistent with that degree of care and skill ordinarily exercised by members of the same profession currently practicing under similar circumstances at the same time and in the same or similar locality. No other representation expressed or implied, and no warranty or guarantee is included or intended in the Agreement, or in any report, opinion, document, or otherwise.

## OWNERSHIP OF INSTRUMENTS OF SERVICE

All reports, drawings, specifications, computer files, electronic files, BIM models, field data, notes and other documents and instruments prepared by CONSULTANT as instruments of service shall remain the property of the CONSULTANT. The CONSULTANT shall retain all common law, statutory, and other reserved rights, including, without limitation, the copyrights thereto. The CONSULTANT shall retain these records for a period of two (2) years following their completion during which period paper copies will be made available to the Project OWNER at reasonable times.

## ELECTRONIC FILES

In accepting and utilizing any drawings, reports and data on any form of electronic media generated and furnished by the CONSULTANT, the OWNER agrees that all such electronic files are instruments of service of the CONSULTANT, who shall be deemed the author, and shall retain all common law, statutory law and other rights, without limitation, including copyrights.

The OWNER agrees not to reuse these electronic files, in whole or in part, for any purpose other than for the Project. The OWNER agrees not to transfer these electronic files to others without the prior written consent of the CONSULTANT. The OWNER further agrees to waive all claims against the CONSULTANT resulting in any way from any unauthorized changes to or reuse of the electronic files for any other project by anyone other than the CONSULTANT.

The OWNER is aware that differences may exist between the electronic files delivered and the printed hard-copy construction documents. In the event of a conflict between the signed construction documents prepared by the CONSULTANT and electronic files, the signed or sealed hard-copy construction documents shall govern.

In addition, the OWNER agrees, to the fullest extent permitted by law, to indemnify and hold harmless the CONSULTANT, its officers, directors, employees and subconsultants (collectively, CONSULTANT) against all damages, liabilities or costs, including reasonable attorneys' fees and defense costs, arising from any changes made by anyone other than the CONSULTANT or from any reuse of the electronic files without the prior written consent of the CONSULTANT.

Under no circumstances shall delivery of electronic files for use by the OWNER be deemed a sale by the CONSULTANT, and the CONSULTANT makes no warranties, either express or implied, of merchantability and fitness for any particular purpose. In no event shall the CONSULTANT be liable for indirect or consequential damages as a result of the OWNER's use or reuse of the electronic files.

## CERTIFICATIONS, GUARANTEES, AND WARRANTIES

The CONSULTANT shall not be required to sign any documents, no matter by whom requested, that would result in the CONSULTANT's having to certify, guarantee or warrant the existence of conditions whose existence the CONSULTANT cannot ascertain or any way might, in the sole judgment of the CONSULTANT, increase the CONSULTANT's contractual or legal obligations or risks, or adversely affect the availability or cost of its professional or general liability insurance. The OWNER also agrees not to make resolution of any dispute with the CONSULTANT or payment of any amount due to the CONSULTANT in any way contingent upon the CONSULTANT's signing any such certification.

## ACCESSIBILITY

The OWNER acknowledges that the requirements of the Americans with Disabilities Act (ADA), Fair Housing Act (FHA) and other federal, state and local accessibility laws, rules, codes, ordinances and regulations will be subject to various and possibly contradictory interpretations. The CONSULTANT, therefore, will use its reasonable professional efforts and judgment to interpret applicable accessibility requirements in effect as of the date of [the execution of this Agreement, submission to building authorities, or other appropriate date] and as they apply to the Project. The CONSULTANT, however, cannot and does not warrant or guarantee that the OWNER's Project will comply with all interpretations of the accessibility requirements and/or the requirements of other federal, state, and local laws, rules, codes, ordinances, and regulations as they apply to the Project. Any changes in the applicable law or contrary interpretations of existing law subsequent to the issues of permits which requires CONSULTANT to perform redesign will be considered an additional service.

## SUBSTITUTIONS

Upon the written request or direction of OWNER, CONSULTANT shall evaluate and advise OWNER with respect to proposed or requested changes in materials, products, or equipment. CONSULTANT shall be entitled to rely on the accuracy and completeness of the information provided in conjunction with the requested substitution. CONSULTANT shall not be responsible for errors, omissions, or inconsistencies in information by others or in any way resulting from incorporating such substitution into the Project. OWNER shall be invoiced for this service on a Time \& Expense basis unless both parties mutually agree on a lump sum fee.

## OPINIONS OF PROBABLE COSTS

Since the CONSULTANT has no control over the cost of labor, materials, or equipment, or over the Contractor's methods of determining prices, or over competitive bidding or market conditions, his opinions of probable construction costs provided for herein are to be made on the basis of his experience and qualifications. These opinions represent his best judgment as a design professional familiar with the construction industry.

However, the CONSULTANT cannot and does not guarantee that proposals, bids, or the construction cost will not vary from opinions of probable construction costs prepared by him.

## BETTERMENT

If, due to the CONSULTANT's negligence, a required item or component of the Project is omitted from the CONSULTANT's construction documents, the CONSULTANT shall not be responsible for paying the cost required to add such item or component to the extent that such item or component would have been required and included in the original construction documents. In no event will the CONSULTANT be responsible for any cost or expense that provides betterment, upgrades, or enhances the value of the Project.

## CHANGED CONDITIONS

If, during the term of this Agreement, circumstances or conditions that were not originally contemplated by or known to the CONSULTANT are revealed, to the extent that they affect the scope of services, compensation, schedule, allocation of risks or other material terms of this Agreement, the CONSULTANT may call for renegotiation of appropriate portions of this Agreement. The CONSULTANT shall notify the OWNER of the changed conditions necessitating renegotiation, and the CONSULTANT and the OWNER shall promptly and in good faith enter into renegotiation of this Agreement to address the changed conditions. If terms cannot be agreed to, the parties agree that either party has the absolute right to terminate this Agreement in accordance with the Termination provision hereof.

## CODE COMPLIANCE

The CONSULTANT shall exercise usual and customary professional care in its efforts to comply with applicable laws, codes and regulations in effect as of the date of this agreement was written. Design changes made necessary by newly enacted laws, codes and regulations after this date shall entitle the CONSULTANT to a reasonable adjustment in the schedule and additional compensation in accordance with the Additional Services provisions of this Agreement.

In the event of a conflict between laws, codes and regulations of various governmental entities having jurisdiction over this Project, the CONSULTANT shall notify the OWNER of the nature and impact of such conflict. The OWNER agrees to cooperate and work with the CONSULTANT in an effort to resolve this conflict.

## VALUE ENGINEERING

(If) OWNER has elected to engage in value engineering of the Project, OWNER has established cost as a primary project objective over other programming, performance, and aesthetic objectives and recognizes that in doing so, it has limited the available design and product options. These limitations may impact the overall project cost, schedule, and performance. OWNER has accepted these risks and impacts in recognition of the importance it has placed on project cost.

## DELEGATED DESIGN

Where any design services are provided by persons or entities not under CONSULTANT's direct control, CONSULTANT's role shall be limited to its evaluation of the general conformance with the design intent and the interface with CONSULTANT's design and portion of the project. Except to the extent, it is actually aware of a deficiency, error, or omission in such design by others, CONSULTANT shall have no responsibility for such design and may rely upon its adequacy, accuracy, and completeness in all respects.

## LIMITS OF LIABILITY

Nothing contained in this Agreement shall create a contractual relationship with or a cause of action in favor of a third party against either the OWNER or the CONSULTANT. The CONSULTANT's services under this Agreement are being performed solely for the OWNER's benefit, and no other party or entity shall have any claim against the CONSULTANT because of this Agreement or the performance or nonperformance of services hereunder. The OWNER and CONSULTANT agree to require a similar provision in all contracts with contractors, subcontractors, subconsultants, vendors, and other entities involved in this Project to carry out the intent of this provision.

To the fullest extent permitted by law, and not withstanding any other provision of this Agreement, the total liability, in the aggregate, of the CONSULTANT and the CONSULTANT's officers, directors, partners, employees and sub-consultants, and any of them, to the OWNER and anyone claiming by or through the

OWNER (including, but not limited to construction contractors \& subcontractors), for any and all claims, losses, costs or damages, including attorneys' fees and costs and expert-witness fees and costs of any nature whatsoever or claims expenses resulting from or in any way related to the Project or the Agreement from any cause or causes shall not exceed $\$ 25,000$ or the CONSULTANT's fee for services rendered under this contract. It is intended that this limitation apply to any and all liability or cause of action however alleged or arising, unless otherwise prohibited by law. This liability cap may be increased by mutual consent of both parties and in exchange for additional compensation.

It is our understanding the OWNER has elected to exclude Construction Observation and Monitoring from this contract. Based on this understanding, the OWNER assumes all responsibility for interpretation of the documents and for construction observation and supervision activities and waives any claims against the CONSULTANT that may in any way connected thereto. In addition, the OWNER agrees, to the fullest extent permitted by law, to indemnify and hold the CONSULTANT harmless from any loss, claim, or cost including reasonable attorneys' fees resulting from the performance of such services by other persons or entities and all claims arising from clarifications, interpretations, or changes made to the contract documents or work specified therein to reflect field or other changes made except for sole negligence or willful misconduct of the CONSULTANT. Any requests for specific construction observation services and agreed to by the CONSULTANT will be paid as Additional Services by the OWNER.

## TIME BAR TO LEGAL ACTION

All legal actions by either party against the other arising out of or in any way connected with this Agreement or the services to be performed hereunder shall be barred and under no circumstances shall any such legal action be initiated by either party after five (5) years from the date of Substantial Completion, unless this Agreement shall be terminated earlier, in which case the date of termination of this Agreement shall be the date on which such period shall commence. Nothing in this Agreement is construed to waive any protections granted under existing laws of the state in which the work is performed.

## ACTS OF OTHERS

The CONSULTANT shall not be responsible for the means, methods, techniques, sequences, or procedures of construction selected by Contractor(s) or the safety precautions and programs incident to the work of Contractor(s). CONSULTANT shall not be responsible for the failure of Contractor(s) to perform the work in accordance with the Contract Documents.

The CONSULTANT shall not be responsible for the acts or omissions of any Contractor, or sub-contractor, or any of the Contractor(s)', or sub-contractors' agents, or employees or any other persons (except CONSULTANT's own employees and agents) at the site or otherwise performing any of the Contractor(s)' work. However, nothing contained herein shall be construed to release CONSULTANT from liability for failure to perform properly the duties undertaken by CONSULTANT in the Contract Documents.

The CONSULTANT shall not be responsible for the acts, omissions, means, methods, or specifications of other design professionals not directly retained by CONSULTANT. Unless specifically stated otherwise, the CONSULTANT's work and responsibility under this Contract terminates at the building pad or within five (5) feet of the building, whichever is greater, for any proposed building shown on the plans. The OWNER/Architect/Contractor is responsible for compliance with codes, regulations, manufacturer specifications, and construction methods related to the building structure. In no circumstance is the CONSULTANT responsible for any portion of the building, especially as it relates to moisture or mold.

## INDEMNIFICATION

The CONSULTANT agrees, to the fullest extent permitted by law, to indemnify and hold harmless the OWNER, its officers, directors and employees (collectively, OWNER) against all damages, liabilities or costs, including reasonable attorneys' fees and defense costs, to the extent caused by the CONSULTANT's negligent performance of professional services under this Agreement and that of its subconsultants or anyone for whom the CONSULTANT is legally liable.

The OWNER agrees, to the fullest extent permitted by law, to indemnify and hold harmless the CONSULTANT, its officers, directors, employees and subconsultants (collectively, CONSULTANT) against all damages, liabilities or costs, including reasonable attorneys' fees and defense costs, to the extent caused by the OWNER's negligent acts in connection with the Project and the acts of its contractors, subcontractors or consultants or anyone for whom the OWNER is legally liable.

Neither the OWNER nor the CONSULTANT shall be obligated to indemnify the other party in any manner whatsoever for the other party's own negligence or for the negligence of others.

## CONSEQUENTIAL DAMAGES

Notwithstanding any other provision of this Agreement, and to the fullest extent permitted by law, neither the OWNER nor the CONSULTANT, their respective officers, directors, partners, employees, contractors or subconsultants shall be liable to the other or shall make any claim for any incidental, indirect or consequential damages arising out of or connected in any way to the Project or to this Agreement. This mutual waiver of consequential damages shall include, but is not limited to, loss of use, loss of profit, loss of business, loss of income, loss of reputation and any other consequential damages that either party may have incurred from any cause of action including negligence, strict liability, breach of contract and breach of strict or implied warranty. Both the OWNER and the CONSULTANT shall require similar waivers of consequential damages protecting all the entities or persons named herein in all contracts and subcontracts with others involved in this project.

## DISPUTE RESOLUTION

Any dispute or claim arising out of or relating to this Agreement shall be determined as follows: CONSULTANT and OWNER will negotiate in good faith to reach agreement. If negotiations are unsuccessful, CONSULTANT and OWNER agree the dispute shall be settled by mediation. In the event the dispute or any issues remain unresolved after the above steps, the disagreement shall be decided by such remedies of law as they are available to the parties. The appointment of a mediator and location will be subject to agreement between CONSULTANT and OWNER with each party being responsible for their portion of those costs.

## JOBSITE SAFETY

Neither the professional activities of the CONSULTANT, nor the presence of the CONSULTANT or its employees and subconsultants at a construction/project site, shall impose any duty on the CONSULTANT, nor relieve the General Contractor of its obligations, duties and responsibilities including, but not limited to, construction means, methods, sequence, techniques or procedures necessary for performing, superintending and coordinating the Work in accordance with the Contract Documents and any health or safety precautions required by any regulatory agencies. The CONSULTANT and its personnel have no authority to exercise any control over any construction contractor or its employees in connection with their work or any health or safety programs or procedures. The OWNER agrees that the General Contractor shall be solely responsible for jobsite and worker safety and warrants that this intent shall be carried out in the OWNER's contract with the General Contractor. The OWNER also agrees that the General

Contractor shall defend and indemnify the OWNER, the CONSULTANT and the CONSULTANT's subconsultants. The OWNER also agrees that the OWNER, the CONSULTANT and the CONSULTANT's subconsultants shall be made additional insureds under the General Contractor's policies of general liability insurance.

## DELAYS

The OWNER agrees that the CONSULTANT is not responsible for damages arising directly or indirectly from any delays for causes beyond the CONSULTANTS's control. For purposes of this Agreement, such causes include, but are not limited to, strikes or other labor disputes; severe weather disruptions or other natural disasters or acts of God; fires, riots, war or other emergencies; failure of any government agency to act in timely manner; failure of performance by the OWNER or the OWNER'S contractors or consultants; or discovery of any hazardous substances or differing site conditions.

In addition, if the delays resulting from any such causes increase the cost or time required by the CONSULTANT to perform its services in an orderly and efficient manner, the CONSULTANT shall be entitled to a reasonable adjustment in schedule and compensation.

## HAZARDOUS MATERIAL

Both parties acknowledge that the CONSULTANT's scope of services does not include any services related to the presence of any hazardous or toxic materials and/or mold. In the event the CONSULTANT or any other person or entity involved in the project encounters any hazardous or toxic materials and/or mold, or should it become known to the CONSULTANT that such materials may be present on or about the jobsite or any adjacent areas that may affect the performance of the CONSULTANT's services, the CONSULTANT may, at its sole option and without liability for consequential or any other damages, suspend performance of its services under this Agreement until the OWNER retains appropriate qualified consultants and/or contractors to identify and abate or remove the hazardous or toxic materials and warrants that the jobsite is in full compliance with all applicable laws and regulations.

## CLIMATE CHANGE

In no event shall the CONSULTANT be responsible or liable for any failure or delay in the performance of its obligations or impact to the project in any way hereunder arising out of or caused by, directly or indirectly, climate change, including but not limited to sea level rise.

## APPLICATIONS FOR PERMITS AND CERTIFICATES REQUESTED ON BEHALF OF OWNER

The OWNER shall indemnify and hold the CONSULTANT harmless from and against any and all judgments, losses, damages, and expenses (including attorney fees and defense costs) arising from or related to claims by third parties to challenge the issuance of permits or certificates for the Project by agencies with jurisdiction in the premises. Defense costs shall include the time and expenses of the CONSULTANT's personnel to assist in the defense of the issuance of the permit or certificate.

## TERMINATION

In the event of termination of this Agreement by either party, the OWNER shall within fifteen (15) calendar days of termination pay the CONSULTANT for all services rendered and all reimbursable costs incurred by the CONSULTANT up to the date of termination, in accordance with the payment provisions of this Agreement.

Either party may terminate this Agreement for the convenience and without cause upon giving the other party not less than fifteen $(15)$ calendar days' written notice.

Either party may terminate this Agreement for cause upon giving the other party not less than seven (7) calendar day's written notice for any of the following reasons:

- Substantial failure by the other party to perform in accordance with the terms of this Agreement and through no fault of the terminating party;
- Assignment of this Agreement or transfer of the Project by either party to any other entity without the prior written consent of the other party;
- Suspension of the Project or the CONSULTANT's services by the OWNER for more than ninety (90) calendar days, consecutive or in the aggregate;
- Material changes in the conditions under which this Agreement was entered into, the Scope of Services or the nature of the Project, and the failure of the parties to reach agreement on the compensation and schedule adjustments necessitated by such changes.

In the event of any termination that is not the fault of the CONSULTANT, the OWNER shall pay the CONSULTANT, in addition to payment for services rendered and reimbursable costs incurred, for all expenses reasonably incurred by the CONSULTANT in connection with the orderly termination of this Agreement, including but not limited to demobilization, reassignment of personnel, associated overhead costs and all other expenses directly resulting from the termination.

## SIGNAGE

OWNER agrees to allow CONSULTANT to place a sign on the job site during construction. The sign will include general information relative to the CONSULTANT. CONSULTANT shall be responsible for the sign installation and removal.

## AMENDMENT

This Agreement for Services can be amended by addenda if agreed to in writing and signed by both parties.
January 1, 2020
Thomas \& Hutton provides services on a time and expense basis as follows:
roll costs include the cost of salaries and wages (including sick leave, vacation, and holiday pay) for time directly chargeable to the project; plus, unemployment, excise, payroll taxes, and contributions for social security, employment compensation insurance, retirement benefits, and medical and insurance benefits.
The current hourly rate charges for each skill position for 2020 are as follows:

| Hourly Rate | Engineer | Survey | Landscape | GIS | Quality Control | Business! Administrative |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 250.00 | Consultant | Consultant | Consultant | Consultant | Consultant |  |
| \$ 225.00 | Senior Manager | Senior Manager | Senior Manager | Senior Manager | Senior Manager | Senior Manager |
| \$ 205.00 | Project Manager V <br> Project Engineer V | Survey Manager V Project Surveyor V Survey Party (3-Men) | Landscape Architect V LA Project Manager V | GIS Manager V |  |  |
| \$ 190.00 | Project Manager IV <br> Project Engineer IV | Survey Manager IV Project Surveyor IV | Landscape Architect IV LA Project Manager IV | GIS Manager IV |  | Senior Application Developer IV, Software/Computer Consultant IV |
| \$ 175.00 | Project Manager III <br> Project Engineer III | Survey Manager III Project Surveyor III | Landscape Architect III LA Project Manager III | GIS Manager III |  | Senior Application Developer III, Software/Computer Consultant III |
| \$ 165.00 | Project Manager II Project Engineer II | Survey Manager II Project Surveyor II | Landscape Architect II LA Project Manager II | GIS Manager II | Construction Administrator II | Senior Application Developer II, Software/Computer Consultant II |
| \$ 150.00 | Project Manager I <br> Project Engineer I | Survey Manager I Project Surveyor I Survey Party (2-Men) | Landscape Architect I LA Project Manager I | GIS Manager I | Construction Administrator I | Grant Administrator, Senior Application Developer I, Software/Computer Consultant I |
| \$ 140.00 | Designer IV Engineering Technician IV | Staff Surveyor V Survey Field Supervisor | Landscape Designer IV | GIS Analyst IV | Field Representative V | Application Developer IV |
| \$ 130.00 | Designer III Engineering Technician III | Staff Surveyor IV | Landscape Designer III | GIS Analyst III | Field Representative IV | Application Developer III |
| \$ 120.00 | Designer II Engineering Technician II | Staff Surveyor III | Landscape Designer II | GIS Analyst II |  | Application Developer II |
| \$ 110.00 | Designer I Engineering Technician I | Survey Party (1-Man) Staff Surveyor II | Landscape Designer I | GIS Analyst | Field Representative III | Application Developer I, Permit Coordinator II, Admin IV |
| \$ 100.00 | CADD Technician III | Survey Technician III Staff Surveyor I | Landscape Technician III | GIS Technician III | Field Representative II | Pemmit Coordinator I |
| \$ 90.00 | CADD Technician II | Survey Technician II | Landscape Technician II | GIS Technician II |  |  |
| \$ 85.00 | CADD Technician I | Survey Technician I | Landscape Technician I | GIS Technician I | Field Representative I | Admin III |
| \$ 80.00 |  |  |  |  |  | Admin II |
| \$ 75.00 |  |  |  |  |  | Admin I |
| \$ 400.00 | Expert Witness |  |  |  |  |  |

[^1]
# OFFICIAL SEALED BID OPENING <br> RFB 2020-02 Citywide Landscaping Services <br> 2:00 p.m., June 5, 2020 <br> Council Chambers in City Hall <br> 1207 Palm Boulevard, Isle of Palms, South Carolina 

Present: Assistant City Administrator Hanna

Assistant Administrator Hanna announced the sealed bid opening of the RFB 2020-02 Citywide Landscaping Services. Assistant Administrator Hanna noted that the Request for Bid (RFB) was advertised in accordance with the City's Procurement Code.

Proposals:

1. Locally Grown

1 year of landscaping services - \$126,200.00
Pine Straw Per Bale - $\$ 7.50$
Annual Cost of Pine Straw based on City need - \$15,000.00
Seasonal Plantings Cost per Planting - \$40.00
Contractor's estimate of Seasonal Plantings required - 200
Annual Cost of Seasonal Plantings - \$8,000.00
Total Bid Including Pine Straw and Seasonal Plantings - \$149,200.00
2. Forever Green Inc.

1 year of landscaping services - \$66,875.00
Pine Straw Per Bale - $\$ 6.75$
Annual Cost of Pine Straw based on City need - \$13,500.00
Seasonal Plantings Cost per Planting - \$42.75
Contractor's estimate of Seasonal Plantings required - 360
Annual Cost of Seasonal Plantings - \$15,390.00
Total Bid Including Pine Straw and Seasonal Plantings - \$81,914.00
3. Pleasant Landscapes

1 year of landscaping services - \$50,700.00
Pine Straw Per Bale - $\$ 7.00$
Annual Cost of Pine Straw based on City need - \$14,000.00
Seasonal Plantings Cost per Planting - \$34.00
Contractor's estimate of Seasonal Plantings required - 550
Annual Cost of Seasonal Plantings - \$18,700.00
Total Bid Including Pine Straw and Seasonal Plantings - \$83,400.00
4. Pleasant Places Inc.

1 year of landscaping services - \$42,700.00
Pine Straw Per Bale - $\$ 6.50$
Annual Cost of Pine Straw based on City need - \$13,000.00
Seasonal Plantings Cost per Planting - \$45.00

Contractor's estimate of Seasonal Plantings required - 328
Annual Cost of Seasonal Plantings - $\$ 14,800.00$
Total Bid Including Pine Straw and Seasonal Plantings - \$70,500.00
5. Southland Landscape Corporation

1 year of landscaping services - \$48,240.00
Pine Straw Per Bale - $\$ 6.50$
Annual Cost of Pine Straw based on City need - $\$ 13,000.00$
Seasonal Plantings Cost per Planting - $\$ 35.00$
Contractor's estimate of Seasonal Plantings required - 330
Annual Cost of Seasonal Plantings - $\$ 11,550.00$
Total Bid Including Pine Straw and Seasonal Plantings - \$72,790.00
6. EDD LLC, DBA The Greenery LLC.

1 year of landscaping services $-\$ 87,900.00$
Pine Straw Per Bale - $\$ 7.00$
Annual Cost of Pine Straw based on City need - $\$ 14,000.00$ plus tax
Seasonal Plantings Cost per Planting - $\$ 40.50$
Contractor's estimate of Seasonal Plantings required - 390
Annual Cost of Seasonal Plantings - \$15,790.00
Total Bid Including Pine Straw and Seasonal Plantings - \$117,695.00
7. Hardy Services Group LLC

1 year of landscaping services - \$73,645.18
Pine Straw Per Bale - $\$ 7.50$
Annual Cost of Pine Straw based on City need - $\$ 15,000.00$
Seasonal Plantings Cost per Planting - $\$ 24.00$
Contractor's estimate of Seasonal Plantings required - 525
Annual Cost of Seasonal Plantings - \$12,600.00
Total Bid Including Pine Straw and Seasonal Plantings - \$101,245.18
8. Yellowstone Landscape

1 year of landscaping services - $\$ 51,599.00$
Pine Straw Per Bale - $\$ 6.50$
Annual Cost of Pine Straw based on City need - \$13,000.00
Seasonal Plantings Cost per Planting - $\$ 38.00$
Contractor's estimate of Seasonal Plantings required - 300
Annual Cost of Seasonal Plantings - $\$ 11,400.00$
Total Bid Including Pine Straw and Seasonal Plantings - \$75,999.00

Assistant Administrator Hanna announced that the proposal will be evaluated for accuracy and compliance with the specification as defined in the RFB. A contract will be executed in accordance with the instructions included in the RFB.

| From: | Robert Asero |
| :--- | :--- |
| To: | Desiree Fragoso; Ronald Hanna |
| Subject: | Landscape Contract |
| Date: | Friday, June 12, 2020 12:18:04 PM |

Desiree,
Donnie and I discussed the landscape contract and would like to recommend Pleasant Places landscaping.
If you need any additional information let me know.

## Robert Asero

Assistant Director
Isle of Palms Department of Public Works
1303 Palm Blvd. Isle of Palms SC 29451

City of Isle of Palms City-Wide Landscape and Garden Services Contract

RFB 2020-02 BID SUMMARY FORM


The above named Contractor hereby proposes to provide landscape and garden services for eleven (11) major sites on the Isle of Palms as indicated in the specifications included as EXHIBIT 1 to the attached sample contract.

In providing these services, the above named Contractor proposes to charge the City as follows:
For one year of landscaping and garden services, as specified in EXHIBIT 1 , not including pine straw or seasonal color plantings:

For pine straw, per installed $1^{\prime} \times 3^{\prime}$ bale:
Annual cost of pine straw based on above price per installed bale and and the City's estimated annual need of 2000 bales

For seasonal plantings, per installed $10^{\prime \prime} \times 20^{\prime \prime}$ flat (approximately 18 plants)

Contractor's estimate of flats needed annually per the specifications in EXHIBIT 1 (include quarterly plantings)

Annual cost of seasonal plantings based on above price per installed flat and Contractor's estimate of total flats needed

Total bid including pine straw and quarterly seasonal plantings


## ALTERNATE 1: - Front Beach Irrigation System

If the Contractor believes the Front Beach irrigation system is insufficient to accomplish the requirements of EXHIBIT 1, specify the cost of making the necessary improvements.


City of Isle of Palms
Bid Summary Form
Landscape and Garden Services
Page 2

If this proposal is approved and accepted by the Isle of Palms City Council, the above named Contractor understands that it will be expected to enter in the contract attached to the Request for Proposal.

By:


STATE OF SOUTH CAROLINA cOUNTY OF Charleston

Subscribed and sworn to before me, Down oldag, a Notary Public in and for the jurisdiction aforesaid, on this S_ day of_ Tune, 2020 My Commission Expires: $\qquad$ $6-17-2027$

DAWN OLDAG Note Pubic, Stub of South Carding My Commission Expires 6/17/2027

Bidders acknowledge and agree that the City will not be liable for any costs, expenses, losses, damages (included damages for loss of anticipated profit) or liabilities incurred by the respondent or any member of the respondent's organization as a result of, or arising out of, submitting a bid, negotiating changes to such bid, or due to the City's acceptance or nonacceptance of the bid or the rejection of any and all bids. Respondents are responsible for submission of accurate, adequate and clear descriptions of the information requests. Neither issuance of the RFB, preparation and submission of a response, nor the subsequent receipt and evaluation of any response by the City of Isle of Palms will commit the City to award a contract to any respondent even if all the requirements in the RFB have been met.

Respondents must have or be able to procure an Isle of Palms Business License.
Bidders considering submission under this RFB will be expected to have read and be prepared to enter into the attached contract, which is a part of this RFB.

If this contract is a service contract involving the physical performance of manual labor and the total value of the contract to be performed in a twelve-month period is $\$ 15,000$ or greater, please execute the attached statement certifying compliance with the S.C. Illegal Immigration Reform Act:

Contractor certifies that it will comply with the applicable requirements of Title 8, Chapter 14 of the South Carolina Code of Laws and agrees to provide to the City upon request any documentation required to establish either: (a) the applicability of Title 8, Chapter 14 to Contractor and any subcontractors or sub-subcontractors; or (b) the compliance with Title 8, Chapter 14 by Contractor and any subcontractors or sub-subcontractors. Pursuant to Section 8-14-60, 'A person who knowingly makes or files any false, fictitious, or fraudulent document, statement, or report pursuant to this chapter is guilty of a felony, and, upon conviction, must be fined within the discretion of the court or imprisoned for not more than five years, or both.' Contractor agrees to include in any contracts with its subcontractors language requiring its subcontractors to (a) comply with the applicable requirements of Title 8, Chapter 14, and (b) include in their contracts with the sub-subcontractors language requiring the sub-subcontractors to comply with the applicable requirements of Title 8, Chapter 14.

Bids will be evaluated based on total cost, including pine straw and quarterly seasonal plantings; however, cost will not be the only determining factor in recommendation of contract award. Past service delivery to the City and references from other regional customers will also be important.

## City of Isle of Palms, South Carolina <br> Wage \& Compensation Analysis

Suggested Scope of Work:
I. Identify compensation goals
a. Recruitment and retention of employees.
b. Competitive salaries and consideration of cost of living in Charleston area.
II. Job analysis - Review and analyze each of the 39 individual job titles and descriptions.
III. Review of current compensation program
a. Conduct comprehensive analysis of the current compensation program and make recommendations for improvement and suggest plans to address issues including but not limited to target comparison market, internal equity assessment, competitive salary analysis, index or standards for cost of living comparison, and strategies for recruitment and retention.
IV. Market analysis

Identify comparable organizations and competitive labor market comparisons for position classifications and conduct a full compensation survey, complete with recommendations and cost of implementation.
V. Recommendations
a. Recommend compensation levels, range spread, and range placement for positions based on market survey and internal analysis.
b. Provide alternative methods to address internal inequities, pay compression, retention, hard-to-fill positions and market adjustments.


[^0]:    6/12/2020, 2:21 PM

[^1]:    3. When warranted, overtime will be charged for any non-salary employees. Overtime hours will be billed at $1-1 / 2$ times the individuals charge rate.
    4. Direct non-salary (reimbursable) expenses, including printing, reproduction, air travel, lodging, and meals are billed at cost. Travel in company or private vehicles will be billed at the IRS Standard Mileage Rate of $\$ 0.575$ per mile and may be revised based on fuel pricing. Outside consultant fees will be billed at 1.15 times the cost.
    5. All rates and charges are effective through January 1, 2021, including printing, reproductions, materials, and travel and are subject to change at that time. New rates and costs will become
    immediately effective to contracts in effect at the time of rate changes.
