

Ways and Means Committee

6:00 p.m., Tuesday, April 20, 2021 1207 Palm Boulevard, Isle of Palms, South Carolina

Virtual Meeting Due to COVID-19 Pandemic:

The public may join the virtual meeting by clicking here: <u>https://www.youtube.com/user/cityofisleofpalms</u>

Public Comment:

All citizens who wish to speak during the meeting must email their first and last name, address and topic to rhanna@iop.net no later than **3:00 p.m. on the Business day before** the meeting. Citizens who sign up to speak will receive an email with instructions to join the meeting via Zoom. All verbal comments will have a time limit of three (3) minutes. Speakers must turn on their video and make sure that their actual name shows up as their Zoom identifier, and mute themselves after their comments. Citizens may also provide public comment here:

https://www.iop.net/public-comment-form

<u>Agenda</u>

- **1. Call to order** and acknowledgment that the press and the public have been duly notified of the meeting in accordance with the Freedom of Information Act.
- 2. Approval of previous meeting's minutes Regular Meeting – March 16, 2021 Special Meeting – March 25, 2021
- 3. Citizens' Comments
- **4. Financial Statements –** Treasurer Debbie Suggs Financial Reports and Project Worksheets

5. Old Business

Discussion and consideration of FY22 Draft Budget

6. New Business

- a. Presentation of update on the Phase 3 Drainage Project, small internal projects and Waterway Boulevard multiuse path elevation project
- b. Consideration of recommendation from the Public Works Committee to approve change order to the Thomas & Hutton contract in the amount of \$43, 300 for additional permitting efforts for the Phase 3 Drainage Project
- c. Discussion and consideration of FY22 CTC "C" request of eligible new construction projects
- d. Consideration of recommendation from the Public Works Committee to replace a 2003 Mack Flatbed in the amount of \$97,260 [FY21 Budget, Public Works, Capital Projects Fund, \$40,000; Hospitality Tax Fund, \$40,000 and State Accommodations Fund, \$40,000]
- e. Consideration of recommendation from the Public Safety Committee to replace the tables and chairs from the Public Safety Building's Training Room/Emergency Operations Center in the amount of \$21,816 [PSB Rehabilitation Project, Contingency, \$692,947]

- f. Consideration of recommendation from the ATAX Advisory Committee to approve application for funding for the MUSC Hollings Cancer Center's LOWVELO bike ride event in the amount of \$10,000 [FY22 Budget, State Accommodations Tax Fund, General Government, Programs/Sponsorships, \$25,000]
- g. Discussion and consideration of engaging a traffic engineer to review the recent modifications to the IOP Connector and represent the City in discussions with SCDOT and other stakeholders regarding potential solutions to address traffic congestion
- h. Update and discussion of the American Rescue Plan and impact to municipal governments

7. Miscellaneous Business

Regular meeting: 6:00 p.m., Tuesday, May 18, 2021

- 8. Executive Session If needed. Upon returning to open session, the Committee may take action on matters discussed in Executive Session.
- 9. Adjournment



Ways & Means Committee Meeting 6:00pm, Tuesday, March 16, 2021 1207 Palm Boulevard, Isle of Palms, SC 29451 and Virtual Meeting via Zoom call due to COVID-19 Pandemic broadcasted live on YouTube: https://www.youtube.com/user/cityofisleofpalms

MINUTES

1. Call to Order

Present: Council members Pounds, Streetman, Popson, Bell, Buckhannon, Smith, Moye, Ward, and Mayor Carroll

Staff Present: Administrator Fragoso, Asst. Administrator Hanna, Treasurer Suggs, various City Department heads

2. Approval of previous meeting's minutes – February 16, 2021

Council Member Streetman made a motion to approve the minutes and Council Member Bell seconded the motion. The motion passed unanimously.

3. Citizen's Comments -- none

4. Financial Statements – Treasurer Suggs

Treasurer Suggs reviewed the financial reports with Committee members. She said trends are continuing as expected. General Government revenues are forecasted to exceed expenditures by \$390,000 at the end of FY21. Forecasted parking revenue was decreased due to no paid parking along Palm Boulevard. Rental license are down but beating the budget.

She noted two payroll overages, one in the Fire Department due to overtime expenses needed to cover three long-term absences and one in Public Works when it became necessary to hire a new employee to replace a retiring one before budgeted.

Trends for tourism revenues continue as presented last month. Municipal Accommodations and Beach Preservation fees are exceeding the prior year. She reported that from July to January, the City is 8% ahead of pre-COVID levels in all accommodation taxes.

There is still no indication that the City will ever receive the second payment from Charleston County of the ATAX funds collected and passed through to the City.

Treasurer Suggs reviewed the project worksheets. The Public Safety Building Rehabilitation project remains \$985,000 below budget. The payouts on the Phase III Drainage Project have mostly been related to engineering and design costs from Thomas & Hutton.

5. Old Business – none

Discussion and consideration of recommendation from the Public Works Committee to select Dominion Energy Non-standard Service Fund Projects for FY22

Administrator Fragoso reviewed the work done by the Public Works Committee in conjunction with Dominion Energy to present the list of three project for consideration in FY22. These projects are paid for in matching amounts by the City and Dominion Energy. Previously, these funds were used for new lighting at Front Beach.

Following approval by City Council, the City would enter into an agreement with Dominion Energy, agreeing to pay 50% of the project costs. Engineering costs would be paid for by the City to provide cost estimates for the projects. Should the City then wish to move forward, the engineering costs would become part of the overall project cost.

Administrator Fragoso said that customarily Dominion Energy only commits to one project at a time, but she will discuss the possibility of completing three projects in FY22.

MOTION: Mayor Carroll made a motion to approve all three projects. Council Member Bell seconded the motion.

Council Member Smith said the Public Works Committee picked smaller projects they hoped would be completed around work at the Marina and in the off season.

Council Member Pounds would like to discuss timing concerns further with Dominion Energy, noting that the chances of all three projects being completed in FY22 is low. Further discussion about these projects will be held at the upcoming budget workshops.

VOTE: The motion passed unanimously.

6. New Business

A. Report on purchase of a Polaris Ranger Crew XP1000 via grant in the amount of \$19,223.89

Administrator Fragoso said that a Polaris Ranger Crew XP1000 costing \$19,223.89 was recently purchased with grant money.

B. Discussion of IOP Revenue Analysis

Council Member Pounds shared slides showing the split between properties owned by full-time residents, short-term rentals, and those used as second homes. Since 2019, the number of properties owned by full-time residents has increased by 57, short-term rentals have increased by 80, and the number of second homes has decreased by 151. A slide showing the estimated average total annual revenue by property type indicated over 3/4s of City revenues come from short-term rentals and second home properties.

Council Member Pounds said this information was meant to be used as directional and encouraged Council members to consider decisions on how they wish to island to look in the future. Council Member Smith noted that the slides show how the quality of life for island residents is enhanced by accommodation taxes.

C. Discussion of Business License Standardization

Administrator Fragoso explained the changes being made by the State to the business license process. "Last year, the General Assembly voted on the Business License Standardization Act, which basically establishes this whole standard, requirements for businesses all over the state, and the effort is to create efficiencies and have a one-stop shop for all businesses."

The new law goes into effect January 1, 2022. She highlighted the changes the City will have to make regarding business licenses including changing the business license reporting periods, the way business license taxes are figured, the definition of gross income, the application process, and the addition of a payment portal for online payment. Work is being done in conjunction with the Department of Revenue to prevent the City from receiving a windfall during this transition.

She stated that MASC has developed materials that will help municipalities transition to this new process. MASC will be doing the rebalancing for the City. They have also developed a model ordinance that they suggest all municipalities adopt after repealing their former business license ordinances. She believes the process will be more streamlined and easier for business owners once it is in place. It will require a lot of work in the Planning Department who may require additional help through the transition.

Council Member Ward suggested contacting the rental companies since the change in due dates for these fees will affect their cashflow at a time of year when they may not be prepared for such a payment.

D. Discussion and consideration of July 4th Fireworks Show

Council Member Bell reported that the Public Safety Committee discussed this year's fireworks show, and due to the risk of COVID exposure to City staff, they are recommending the City offer no fireworks display this year.

MOTION: Council Member Bell made a motion to cancel the City fireworks show this year. Council Member Ward the motion.

Administrator Fragoso reported that Sullivan's Island has cancelled their July 4th fireworks and will likely have a display on New Year's Eve. The City of Folly Beach has not yet made an official decision about their fireworks, but they will likely cancel them. She also stated that the City incurs approximately \$10,000 in employee-related costs over and above the \$35,000 budgeted amount for the fireworks show.

Council Member Smith suggested discussing the goals for future fireworks shows, noting that fireworks create a lot of trash in the ocean and on the beach and stresses many animals.

VOTE: The motion passed unanimously.

7. Miscellaneous Business

The next meeting of the Ways & Means Committee will be the FY22 Budget Workshop on Thursday, March 25, 2021 at 4pm. The regular next meeting of the Ways & Means Committee will be Tuesday, April 20, 2021 at 6pm.

8. Adjournment

Council Member Buckhannon made a motion to adjourn and Council Member Streetman seconded the motion. The meeting was adjourned at 7:14pm.

Respectfully submitted,

Nicole DeNeane City Clerk



Special Ways & Means Committee Meeting Budget Workshop #1 4:00pm, Thursday, March 25, 2021 Recreation Center 24 28th Avenue, Isle of Palms, SC 29451

MINUTES

1. Call to Order

 Present: Council members Pounds, Streetman, Popson, Bell, Buckhannon, Smith, Moye, Ward, and Mayor Carroll
 Staff Present: Administrator Fragoso, Asst. Administrator Hanna, Treasurer Suggs, various City Department heads

2. Purpose

Council Member Pounds reviewed the goals for the discussion of the FY22 Budget: agree on budget assumptions, agree on projects, finalize merit pool decisions, get grounded on the Wage & Compensation Study, and gain agreement on the remaining variables in the budget.

A. Wage & Compensation Study – presentation by Evergreen Solutions, LLC

Nancy Berkeley from Evergreen Solutions, LLC reviewed for Council members the work that has been completed on the Wage & Compensation Study to date. There has been an 84% participation rate among staff. She also reviewed what still needs to be done in the study, including: developing a new or revising the current pay plan, assigning classifications to pay grades, develop appropriate methods for implementing the pay plan, estimate the annualized salary costs for that plan, provide training to staff, and prepare and or revise job descriptions.

She shared with Council the key factors to consider when developing a compensation philosophy and the advantages of having such a philosophy. Council members narrowed their philosophies regarding the City's market position with regards to salary, the pay range structure within the departments, and a reward strategy.

B. Discussion of the FY22 Budget

Council Member Pounds reviewed the City's debt schedule and key budget initiatives in the FY22 budget. Council members briefly discussed the prioritization of the electrical undergrounding projects and agreed they would like to see if Dominion could complete the project at the marina first.

The FY22 budget projects revenues of approximately \$18.9M and expenditures of \$20.9M. Council Member Pounds also reviewed a summary detailing personnel costs and FTEs. Council members discussed merit pool options for FY22.

MOTION: Council Member Pounds made a motion to "recapture the FY20 budgeted merit of 2.5% and add it to the FY21 budget of 2.0% that is already on board and put in a 2.5% merit for FY22." Mayor Carroll seconded the motion. The motion passed unanimously.

Council members then reviewed possible additions to the first draft of the FY22 budget including financing the new pumper truck, beautifying the property at 7th Avenue and Palm Boulevard, and insurance premiums for the marina dock. Placeholder amounts in future budgets were also noted.

Council Member Smith requested budget information in a "more digestible format" be made available to the public prior to the next budget discussion.

3. Adjournment

Council Member Buckhannon made a motion to adjourn and Council Member Popson seconded the motion. The meeting was adjourned at 5:49pm.

Respectfully submitted,

Nicole DeNeane City Clerk

City of Isle of Palms Financial Statement Summary as of March 31, 2021 (Dollars in Thousands)

				REVEN	IUES					TR	ANS	SFERS I	N / (OU1	Г)			_		EXPEN	DITURES	6			
	ΥTI) Actual	Annual Budget	maining Collect	YTD Actual as a % of Budget	Current Annual Forecast	Forecast Above or (Below) Budget	YTD	Actual	inual idget		maining Transfer	YTD Actual as a % of Budget	Anr	rent nual acast	Forecast Above or (Below) Budget	YTD Actual	Annual Budget	Remaining to Spend	YTD Actual as a % of Budget	Current Annual Forecast	Forecast Above or (Below) Budget	Net	Actual Rev & Exp
General	\$	8,955	\$10,663	\$ 1,708	84%	\$ 11,452	\$ 789	\$	-	\$ 693	\$	(693)	0%	\$	42	\$ (651)	\$ 8,286	\$ 11,356	\$ 3,070	73%	\$ 11,494	\$ 138		669
Capital Projects		3,511	3,280	(231)	107%	3,617	337		-	184		(184)	0%		835	651	2,876	7,535	4,659	38%	3,121	(4,414)		635
Muni Accom Tax		686	829	143	83%	1,149	320		-	(291)		291	0%		(291)	-	600	1,384	784	43%	1,467	83		86
Hospitality Tax		324	640	316	51%	593	(47)		-	(218)		218	0%		(218)	-	535	1,058	523	51%	872	(186)		(211)
State Accom Tax		1,181	1,460	279	81%	1,988	528		-	(584)		584	0%		(584)	-	1,058	1,655	597	64%	1,591	(64)		123
Beach Prserv Fee		690	832	142	83%	1,152	320		-	-		-			-	-	9	294	285	3%	294	-		681
Marina		250	297	47	84%	271	(26)		-	216		(216)	0%		216	-	509	1,105	596	46%	999	(106)		(259)
Disaster Recovery		5	52	47	10%	10	(42)		-	-		-			-	-	-	10	10	0%	-	(10)		5
All Other		168	165	(4)	102%	170	5		-	-		-			-	-	153	162	9	94%	156	(6)		16
Total All Funds	\$	15,770	\$18,218	\$ 2,447	87%	\$ 20,402	\$ 2,184	\$	-	\$ -	\$	-	0%	\$	- :	\$-	\$14,026	\$ 24,559	\$ 10,533	57%	\$ 19,994	\$ (4,565)	\$	1,745
FY20		12,982															11,130							1,852

General Fund YTD Revenues													
	FY21 YTD Actual	FY21 % of FY21 FY21 Budget Budget		FY20 YTD Actual		% of Prior YTD	Current Annual Forecast		Forecas Above/ (Below) Budget				
Prop Tax	\$ 4,522	\$ 4,757	95%	\$	4,361	104%	\$	4,806	\$	49			
LO Sales Tax	507	641	79%		483	105%		870		229			
Business Lic	1,147	1,012	113%		950	121%		1,312		300			
Rental Lic	894	750	119%		958	93%		900		150			
Other Lic (Insurnce/Utilities)	136	1,281	11%		142	96%		1,376		95			
Build Pmts	458	338	136%		336	136%		450		112			
From State	127	215	59%		126	101%		264		49			
Parking	666	1,211	55%		580	115%		986		(225)			
All Other	498	458	109%		458	109%		488		30			
Total	\$ 8,955	\$ 10,663	84%	\$	8,394	107%	\$	11,452	\$	789			

	Genera	al Fun	d YTD Ex	kpenditure	S		(YTD targe	et =	75%)		
	FY21 YTD Actual		FY21 Budget	% of FY21 Budget	FY20 YTD Actual		D % of Prior		urrent Innual precast	(4	orecast Above)/ Below Budget
Mayor/Council	\$	100	\$ 145	69%	\$	109	92%	\$	136	\$	9
General Govt	Ŧ	1,506	2,041	74%	Ŧ	1,193	126%	Ŧ	2,041	Ŧ	-
Police		1,923	2,707	71%		1,737	111%		2,688		19
Fire		2,505	3,286	76%		2,556	98%		3,463		(177)
Public Works		1,031	1,391	74%		1,001	103%		1,462		(71)
Build & Lic		301	422	71%		312	96%		427		(5)
Recreation		680	1,038	66%		719	95%		968		70
Judicial		189	224	84%		142	133%		226		(2)
BSOs		51	102	50%		42	121%		83		19
Total	\$	8,286	\$ 11,356	73%	\$	7,811	106%	\$	11,494	\$	(138)

City of Isle of Palms Supplemental Financial Information as of March 31, 2021 (Dollars in Thousands)

Cash Balances										
	3/31/2021	3/31/2020								
General Fund	5,249	4,230								
As a % of GF Exp (target is > 30%)	46%	37%								
Capital Projects	6,185	5,478								
Disaster Recovery	2,735	2,571								
Marina	3,630	560								
Tourism Funds	4,062	5,633								
Beach Preservation	4,135	3,237								
Other Restricted	155	141								
Total All Cash	26,151	21,850								
Deposits at LGIP (.1248%)	25,028	96%								
Deposits at BBT	1,123	4%								
RESTRICTED CASH	8,352	32%								

			F	und Balance	es				
Fund	6/30/2020 Audited Fund Balance (Note 1)		FY21 YTD Actual Net Revenues & Transfers Less Expenses		Current Actual Fund Balance	6/30/21 Budgeted Fund Balance		6/30/21 Forecast Fund Balance	
General Fund	\$	3,648	\$	669	4,317	¢	3,648	\$	3,648
Capital Projects	Ψ	6,141	Ψ	635	6,776	Ψ	2,070	Ψ	7,472
Muni Accom Tax		1,284		86	1,370		438		675
Hospitality Tax		1,113		(211)	902		477		616
State Accom Tax		1,681		123	1,804		902		1,494
Beach Funds		3,454		681	4,135		3,992		4,312
Marina (See Note 1)		639		(259)	380		47		127
Disaster Recovery		2,810		` 5	2,815		2,852		2,820
All Other		139		16	155		142		153
Total All Funds	\$	20,909	\$	1,745	\$ 22,654	\$	14,568	\$	21,317

Note 1: The comparable amount for the Marina Enterprise Fund is not Fund Balance, but Net Position. To be consistent with the presentation of the other funds, the amount included here for the Marina is the Unrestricted Net Position, which does not include \$6,000,000 of net fixed assets. Unrestricted net position is approx = cash for the Marina.

March Notes:

• Total City YTD revenues are \$15,770,000 or 87% of the FY21 budget of \$18,218,000. The current forecast estimates that the City will end the year with total revenues of \$20,402,000, which is \$2,184,000 or 12% ahead of budget.

• Total City YTD expenditures are \$14,026,000 which is 57% of the FY21 budget of \$24,559,000. The current forecast projects total FY21 expenditures of approximately \$19,994,000. Projects budgeted for FY21 that have been moved to FY22 include Drainage Phase (\$3,375,000) and the replacement of a Fire Engine (\$300,000).

• The current forecast predicts General Fund revenues will exceed General Fund expenditures by approximately \$651,000 for the fiscal year ending 6/30/21. The forecast assumes the \$651,000 will be transferred to the Capital Projects Fund, but this treatment won't be finalized by City Council until the year-end audit is completed.

• General Fund expenditures are forecast to end the year approximately \$138,000 higher than the budget. The primary drivers of this increase are all payroll related and include 1) higher than budgeted overtime in the Fire Dept due to several medical leaves of absence, 2) higher than budgeted wages in Public Works due to a CDL position that was filled earlier than expected, 3) unbudgeted part-time wages in Public Works for a public restroom attendant (budgeted as contract svcs in State Atax Fund) and 4) the re-instatement of the FY20 merit pool that was deferred due to Covid-19.

• The City has \$26 million in cash deposits. Approximately \$5.9 million of this total represents unspent bond proceeds and \$8.3 million is restricted for tourism related expenditures or beach preservation.

Municipal Ac	oommodation	- F						Heads in Beds in	
	COMMODATION	FY17	FY18	FY19	FY20	FY21	FY21 BUDGET		
JUL	162,862	161,068	139,501	199,724	195,287	172,336	146,465	JUN	100% reduction
AUG	191,759	218,620	235,007	209,600	213,067	169,596	159,800	JUL	75% reduction
SEPT	150,212	136,141	157,274	152,535	152,561	186,938	114,421	AUG	50% reduction
ОСТ	90,691	77,500	75,353	79,534	75,506	129,033	56,629	SEPT	25% reduction
NOV	61,918	57,777	64,256	63,444	65,882	66,090	49,412	ОСТ	
DEC	33,233	36,937	32,877	40,182	34,301	71,683	25,726	NOV	
JAN	25,309	28,217	28,859	25,836	32,335	34,025	24,251	DEC	Assume normal
FEB	20,313	15,332	18,317	13,666	18,596	26,709	13,947	JAN	tourism activity resumes by July
MAR	16,918	20,485	21,562	19,983	9,690		14,987	FEB	2021 (FY22)
APR	51,082	51,166	53,213	53,685	26,422		40,264	MAR	
MAY	70,954	92,529	88,875	90,800	7,181		68,100	APR	-
JUNE	94,270	95,768	94,112	97,999	55,311		73,499	MAY	
educt last July	(162,862)	(161,068)	(139,501)	(199,724)	(195,287)	(172,336)	(146,465)		
dd next July	161,068	139,501	199,724	195,287	172,336		146,465	JUN	
otal Fiscal Year	967,728	969,974	1,069,429	1,042,551	863,187	684,073	787,500		
	Incr from FY15	Incr from FY16	Incr from FY17	Incr from FY18	Incr from FY19	Incr from FY20	Incr from FY20		
	-4%	0%	10%	-3%	-17%	9%	-9%		
			Jul-Feb only % Change fr FY19	784,522	768,938 -2%	856,409 9%			

State Accom	modations Ta	x (Tourism-R	elated Only)					Heads in Beds in	
	FY16	FY17	FY18	FY19	FY20	FY21	FY21 BUDGET		
Sept Qtr	518,796	520,784	518,028	546,269	580,306	553,971	435,230	Jun-Aug	100% reduction
Dec Qtr	179,446	178,830	202,803	203,067	181,550	252,012	136,162	Sept-Nov	75% reduction
Mar Qtr	66,294	61,586	71,773	103,097	88,638		66,479	Dec-Feb	50% reduction
June Qtr	364,938	407,460	413,234	445,779	242,893		334,334	Mar-May	25% reduction
Total Fiscal Yr	1,129,474	1,168,660	1,205,838	1,298,212	1,093,387	805,983	972,204		Assume normal
	1.7%	3.5%	3.2%	7.7%	-15.8%	5.8%	-11.1%		economic activity
	Incr from FY15	Incr from FY16	Incr from FY17	Incr from FY18	Incr from FY19	Incr from FY20	Incr from FY20		resumes by July
			Jul-Dec only	749,337	761,856	805,983			2021 (FY22)
			% Change fr FY19		2%	8%			
Chas County	ATax Pass-Th	nrough							
	FY16	FY17**	FY18	FY19	FY20	FY21	FY21 BUDGET		
1st Payment	276,704	520,000	327,750	381,000	370,500	-	-	Charleston Cou	nty has notified the City
2nd Payment	208,390	-	109,250	127,000			-		ons will be included in dget for the remainder
Total Fiscal Yr	485,093	520,000	437,000	508,000	370,500	-	-	of FY20 or FY21	. Staff did commit to utions if the County's
	1%	7%	-16%	16%	-27%		-100%	revenues came	•
	Incr from FY15	Incr from FY16	Incr from FY17	Incr from FY18	Incr from FY19	Incr from FY20	Incr from FY20	anticipated.	-

Hospitality Ta	x							Food/Bev Sold in	
[FY16	FY17	FY18	FY19	FY20	FY21	FY21 BUDGET		
JUL	83,038	85,051	89,309	104,681	88,238	66,947	44,119	JUN	100% reduction
AUG	87,110	93,123	98,883	101,031	106,673	59,353	80,005	JUL	75% reduction
SEPT	70,725	77,619	81,373	78,014	78,129	49,484	58,597	AUG	50% reduction
ОСТ	66,113	68,348	56,439	69,394	76,033	37,348	57,025	SEPT	25% reduction
NOV	40,576	46,488	70,905	65,210	66,929	27,609	50,197	ОСТ	
DEC	61,052	40,557	41,260	38,440	56,591	46,700	42,443	NOV	
JAN	24,864	27,883	19,085	31,905	28,058	57,988	21,043	DEC	Assume normal
FEB	29,443	27,947	28,826	27,373	27,574	24,135	20,681	JAN	tourism activity resumes by July
MAR	27,586	39,785	49,744	40,741	21,853	39,019	30,556	FEB	2021 (FY22)
APR	50,531	57,961	66,633	66,425	12,956		49,819	MAR	/
MAY	71,297	85,246	79,870	85,134	15,429		63,851	APR	
JUNE	79,858	92,137	87,753	100,621	46,102		75,466	MAY	
Deduct last July	(83,038)	(85,051)	(89,309)	(104,681)	(88,238)	(66,947)	(44,119)		
Add next July	85,051	89,309	104,681	88,238	66,947		66,179	JUN	
Total Fiscal Year	694,206	746,402	785,452	792,527	603,275	341,634	615,860		
ſ	Incr fr FY15	Incr fr FY16	Incr fr FY17	Incr fr FY18	Incr fr FY19	Incr fr FY20	Incr fr FY20		
	1%	8%	5%	1%	-24%	-26%	2%		
			Jul-Mar only	556,790	550,078	408,581			
			% Change fr FY19		-1%	-27%			

	FY16	FY17	FY18	FY19	FY20	FY21	FY21 BUDGET		
JUL	162,228	161,068	192,666	199,724	195,287	172,336	172,336	JUN	100% reduction
AUG	191,610	218,620	181,842	209,600	213,067	169,596	159,800	JUL	75% reductio
SEPT	149,350	136,141	157,274	152,535	152,561	186,938	114,421	AUG	50% reductio
ОСТ	90,398	77,500	75,353	79,534	75,506	129,033	56,629	SEPT	25% reductio
NOV	61,647	57,777	64,256	63,444	65,882	66,090	49,412	ОСТ	
DEC	33,233	36,937	32,877	40,182	34,301	71,683	25,726	NOV	
JAN	25,309	28,217	28,859	25,836	32,335	34,025	24,251	DEC	Assume norn
FEB	20,313	15,332	18,317	13,666	18,596	26,709	13,947	JAN	economic active resumes by J
MAR	16,918	20,485		19,983	9,690		14,987	FEB	2021 (FY22)
APR	51,082	51,166	53,213	53,685	26,422		40,264	MAR	
MAY	70,954	92,529	88,875	90,800	7,181		68,100	APR	
JUNE	94,270	95,768	94,112	97,999	55,311		73,499	MAY	
uct last July	(162,228)	(161,068)	(139,501)	(199,724)	(195,287)	(172,336)	(172,336)		
next July	161,068	139,501	199,724	195,287	172,336		146,465	JUN	
al Fiscal Year	966,152	969,974	1,047,867	1,042,551	863,187	684,073	787,500		

	Incr from FY16	Incr from FY17	Incr from FY18	Incr from FY19	Incr from FY20	Incr from FY20
	0%	8%	-1%	-17%	9%	-9%
_		Jul-Feb only % Change fr FY19	784,522	787,534 0%	856,409 9%	

Local Option Sales Tax						When Sales Occurred	
	FY18	FY19	FY20	FY21	FY21 BUDGET		
AUG	83,614	88,713	93,221	87,833	69,916	JUL	100% reduction
SEPT	73,671	72,557	83,456	83,149	62,592	AUG	75% reduction
ОСТ	61,352	63,829	62,752	71,963	47,064	SEPT	50% reduction
NOV	61,040	61,435	65,514	68,054	49,135	ОСТ	25% reduction
DEC	49,732	54,748	59,951	67,342	44,964	NOV	
JAN	55,282	57,483	64,996	69,592	48,747	DEC	
FEB	43,314	48,026	53,263	58,840	39,947	JAN	Assume normal economic activity
MAR	47,589	49,240	50,882		36,930	FEB	resumes by July
APR	60,349	65,794	43,070		49,346	MAR	2021 (FY22)
MAY	77,153	85,394	56,012		64,046	APR	
JUNE	70,879	78,238	74,078		58,678	MAY	
JULY	88,382	92,504	92,789		69,378	JUN	
Total Fiscal Year	772,357	817,962	799,984	506,773	640,742		
	Incr from FY17	Incr from FY18	Decr from FY19	Change from FY20	Incr from FY20		

-2.2%

483,152

8%

4.9%

506,773

13%

-19.9%

5.9%

446,791

Aug-Feb only

% Change fr FY19

City of Isl	e of Palms		FY19 Spending on d	ocks (Total FY19 Bud	get = \$600k)		24,600
Marina D	ock Replacement & Bulkh	nead Recoating	FY20 Spending on d	ocks (Total FY20 Bud	get = \$147k)		107,257
				5k docks + \$334k bull			3,209,000
			Contracts issued + C				(4,521,508)
			Budget Funds Rema			-	(1,180,651)
				5			(,, ,
			Plan, Design,		Dock Construction	Contingency (incls provision for	
.		• •	Permitting &	Bulkhead Recoating	incl Fuel Hut	Builders Risk	Total
Contracts	and Change Orders Rece	eived:	Bidding			Insurance)	
9/10/2018	ATM Eng, Design, Permit, Plans & E	Bid Docs for Marina Dock Rehabilitation (Tasks 1-4)	62,000				62,000
3/25/2019	ATM Bulkhead recoating - develop	maint protocol, bidding and construction svcs		21,000			21,000
0/5/2010	ATM Chg Order #2 -modification to fac	ilitate additional marina design and bidding services including coastal conditions assessment, dock					
8/5/2019	areas B&C design development, biddin	g documents, technical specs, bid pkg development & bidding services. (Tasks 6*-9)	CR 000				68.000
7/28/2020	ATM Cha Order #4 DHEC water (wa	stewater permits, Clean Vessel Act grant app, dock constr admin	68,000 66,500				68,000 66,500
9/22/2020		es \$86k IPE decking and \$804k bulkhead recoating)	00,500	804,400	2,832,216	667,392	4,304,008
	Salmons Change Order #1 - Builder			804,400	50,215	(50,215)	4,304,008
	•	vatersports dock for regulatory compliance			23,634	(23,634)	-
	Salmons Change Order #3 - remove				3,195	(3,195)	-
12/18/2020	•			(37,000)	-	37,000	-
1/7/2121	Salmons Change Order #5 - relocate			(07)000)	3,020	(3,020)	-
1/25/2021	Salmons Change Order #6 - relocate				12,288	(12,288)	-
3/2/2021	Salmons Change Order #7 - fuel hu				224,404	(224,404)	-
	-		196,500	788,400	3,148,973	387,635	4,521,508
Project Ex	kpenditures:						
Invoice Date	Payee	Description of Work					
2/1/2019	ATM	Design, engineering & permitting	10,100				10,100
5/29/2019	ATM	Consulting on bulkhead recoating		14,500			14,500
7/10/2019	SC DHEC - OCRM	marina dock permit application fee	250				250
8/1/2019	ATM	Design, engineering & permitting	14,958				14,958
9/25/2019	ATM	Design, engineering & permitting	5,432				5,432
12/1/2019	ATM	Design, engineering & permitting	7,934				7,934
1/1/2020	ATM	Design, engineering & permitting	25,037				25,037
3/31/2020		plans, specs & bid documents, Dock B&C design, bid pkg	39,004				39,004
4/24/2020	Army Corp of Engineers	permit fee	100				100
5/6/2020	ATM	plans, specs & bid documents, Dock B&C design	4,295				4,295
6/30/2020	ATM	plans, specs & bid documents, Dock B&C design, bid pkg	10,247				10,247
8/7/2020	ATM	bidding services & CVAP grant application	4,722				4,722
9/11/2020	ATM	bidding, permitting and CVAP grant application	6,421				6,421

Project Expenditures, continued:

	. ,						
Invoice Date	Рауее	Description of Work					
/ /							
10/14/2020	Salmons Dredging	Pay App #1 - marine structure, performance bond			250,200		250,200
11/6/2020	ATM	permitting, grant application, construction admin	14,151				14,151
11/17/2020	ATM	Consulting on bulkhead recoating		945			945
11/24/2020	First Tryon	Financial Advisor for bond issue				7,500	7,500
11/24/2020	Pope Flynn/Womble	Bond Attorneys				7,500	7,500
12/14/2020	ATM	CVAP grant application and construction admin	13,524				13,524
12/15/2020	ATM	Consulting on bulkhead recoating		1,649			1,649
12/30/2020	Salmons Dredging	Pay App #2		187,920	69,340		257,260
1/20/2021	ATM	Consulting on bulkhead recoating		1,879			1,879
1/25/2021	ATM	Design, engineering & permitting	20,294				20,294
1/29/2021	Salmons Dredging	Pay App #3		140,522	153,216		293,738
2/18/2021	ATM	Consulting on bulkhead recoating		477			477
2/26/2021	ATM	Design, engineering & permitting	10,416				10,416
2/28/2021	Salmons Dredging	Pay App #4		121,720	220,924		342,643
3/24/2021	ATM	Consulting on bulkhead recoating		808			808
3/31/2021	Salmons Dredging	Pay App #5		197,060	326,655		523,715
		Total paid	186,884	667,480	1,020,335	15,000	1,889,698
		Remaining on contracts	9,617	120,920	2,128,638	372,635	2,631,810

City of Isle of Palms	FY19 Project Spending	93,052
Drainage Phase 3	FY20 Project Spending	134,935
	FY21 Budget for Small Project Contruction	500,000
	FY21 Budget for Outfall Construction	3,120,000
	Contracts/Change Orders	(1,090,632)
	Budget Funds Remaining	2,757,355

Contracts and Cha	ange Oro	ders Approved :	Engineering & Design	Project Admin Construction Contingency		Total	
Thomas & Hutton	11/27/2018	Proj .0000 - Outfall Study - surveying, needs assessment & conceptual design	100,800				100,800
Thomas & Hutton	correction	Proj .0000 - Change Order #1 for Project Admin & Meetings	-	13,000		-	13,000
Thomas & Hutton		Proj .0002 - preliminary assessment of small but high impact projects in basin	23,300			-	23,300
Thomas & Hutton		Proj .0003 - design, eng & permitting for small but high impact projects in basin	62,600				62,600
Thomas & Hutton		Proj .0004 - design, eng & permitting for outfalls @ 30th Ave & Forest Trail + 41st Ave impro	229,500				229,500
Thomas & Hutton	6/23/2020	Proj .0005 - conceptual assessment of Waterway Blvd elevation study	18,900				18,900
Thomas & Hutton	7/28/2020	Proj .0003 - bidding & construction admin services for internal drainage projects	30,000				30,000
Thomas & Hutton		Potential CO for additional permitting efforts					
Gulf Stream Construction		Construction Contract, internal drainage projects			612,532		612,532
			465,100	13,000	612,532	-	1,090,632

Project Expenditures:

Invoice Date Inv	voice # Payee	Description of Work					
FY 2019	Thomas & Hutton Engineering	Engineering & Design Fees, Projects .00 and .02	87,437	5,615	-	-	93,052
FY 2020	Thomas & Hutton Engineering	Engineering & Design Fees, .00, .02, .03 & .04	154,087	7,386	-	-	161,473
YTD FY 2021	Thomas & Hutton Engineering	Engineering & Design Fees, .03, .04 & .05	145,893	-	-	-	145,893
		Total paid	387,417	13,000	-	-	400,417
		Remaining on contracts	77,683	-	612,532	-	690,214

City of Isle of Palms Summary of FY22 Budget Draft #2

	General Fund	Capital Proj Fund	Muni Atax Fund	Hosp Tax Fund	State Atax Fund	Beach Preserve Fund	All Other Funds (incls Disaster Recovery)	Marina Fund Illustrative Only NOTE 1	Total Fund Balance & Net Position
REVENUES			-		-				
PROPERTY & LOCAL OPT TAXES	5,701,000								5,701,000
LICENSES & PERMITS	4,307,000								4,307,000
TOURISM REVENUES	137,579		1,518,663	830,800	2,139,000	1,264,663			5,890,704
PROCEEDS FROM DEBT	-	525,000						-	525,000
ALL OTHER REVENUES (NOTE 2)	1,653,200	766,000	7,500	5,000	7,500	10,000	180,955	360,081	2,990,236
TOTAL REVENUES	11,798,779	1,291,000	1,526,163	835,800	2,146,500	1,274,663	180,955	360,081	19,413,940
EXPENSES									
PERSONNEL EXPENSES	8,808,873	-	-	-	-	-	_	_	8,808,873
OPERATING EXPENSES	2,622,170	337,324	480,873	333,800	1,002,254	135,000	176,570	354,751	5,442,742
CAPITAL EXPENSES	-	1,557,167	251,167	79,000	407,667	250,000	-	-	2,545,001
DRAINAGE EXPENSES	-	2,562,000	445,804	-	-	-	-	-	3,007,804
DEBT SERVICE EXPENSES	985,253	-	86,822	149,156	91,915	-	-	333,227	1,646,373
TOTAL EXPENSES	12,416,296	4,456,491	1,264,666	561,956	1,501,836	385,000	176,570	687,979	21,450,793
TRANSFERS	617,517	444,164	(432,954)	(244,456)	(834,191)	-	-	449,920	-
INCR/(DECR) IN FUND BALANCE	(0)	(2,721,326)	(171,458)	29,388	(189,527)	889,663	4,385	122,022	(2,036,854)
		NOTE 3							
FY22 PROJCTED BEG FUND BAL	3,647,771	7,472,414	674,741	615,999	1,493,367	4,311,627	2,972,367	253,914	21,442,199
FY22 PROJCTED END FUND BAL	3,647,771	4,751,087	503,284	645,387	1,303,840	5,201,289	2,976,752	375,935	19,405,345

NOTE 1: For illustrative purposes only the Marina Enterprise Fund is presented here in the same format as the other funds. For internal and external accounting and reporting purposes however, the Marina Fund follows the accounting rules of a for-profit business and includes proceeds from debt as a liability (not revenue) and capital additions as assets (not expenses).

NOTE 2: Other revenues include parking revenues, recreation fees, interest income, grant income, court revenues and marina rents.

NOTE 3: The large negative balance relates primarily to \$2.8 million of drainage related spending including \$2.5 million on the Drainage Phase 3 project. This project is being funded with debt proceeds that were received in FY21.



CITY OF ISLE OF PALMS, SC

Presentation to Public Works Committee PHASE 3 DRAINAGE OUTFALLS & WATERWAY BLVD. PATHWAY STUDY

> April 12, 2021 THOMAS & HUTTON

Presentation Outline

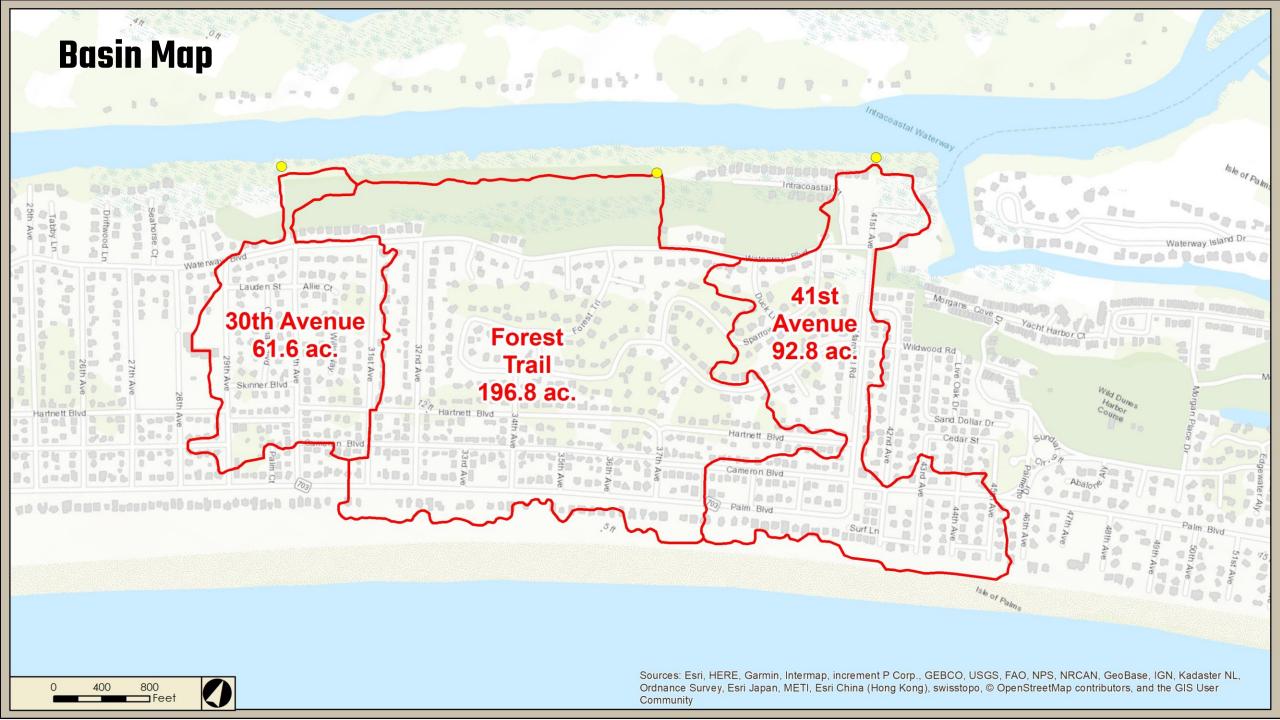




Phase 3 Drainage Outfalls

- Project Overview
- Permitting Status
- Mitigation
- Waterway Blvd. Pathway Study
- Study Findings
- Recommendations
- Cost Estimates





30th Avenue Outfall – Existing Conditions

ATERN

30TH AV

30

60

Feet

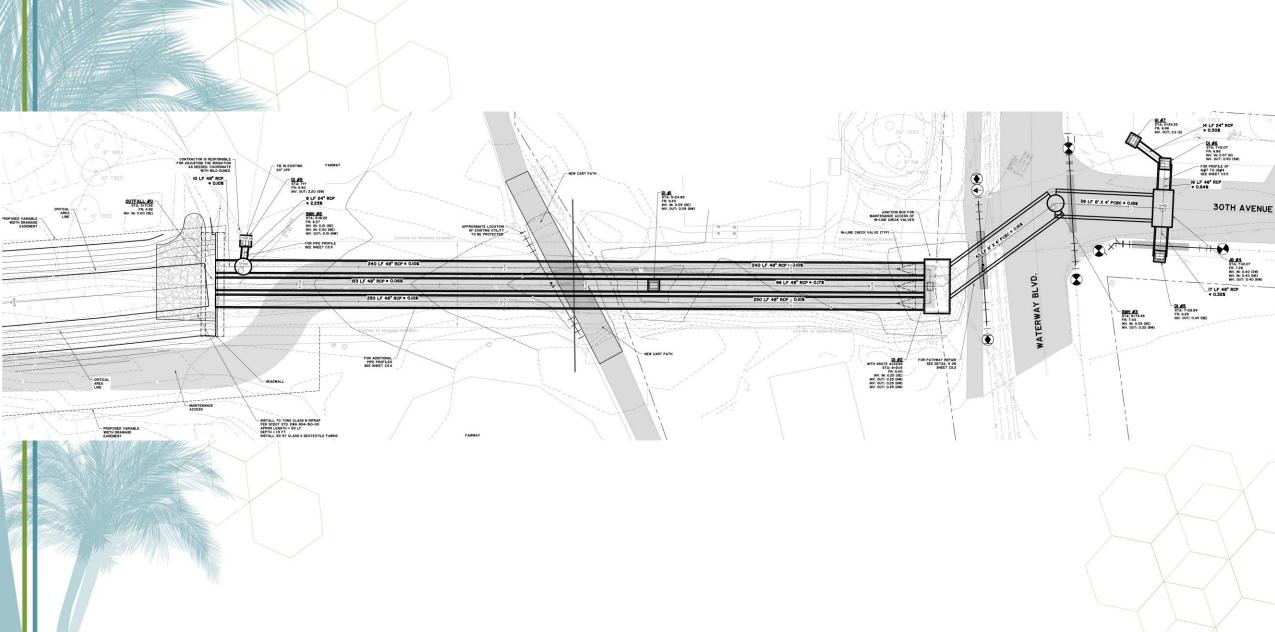
30th Avenue





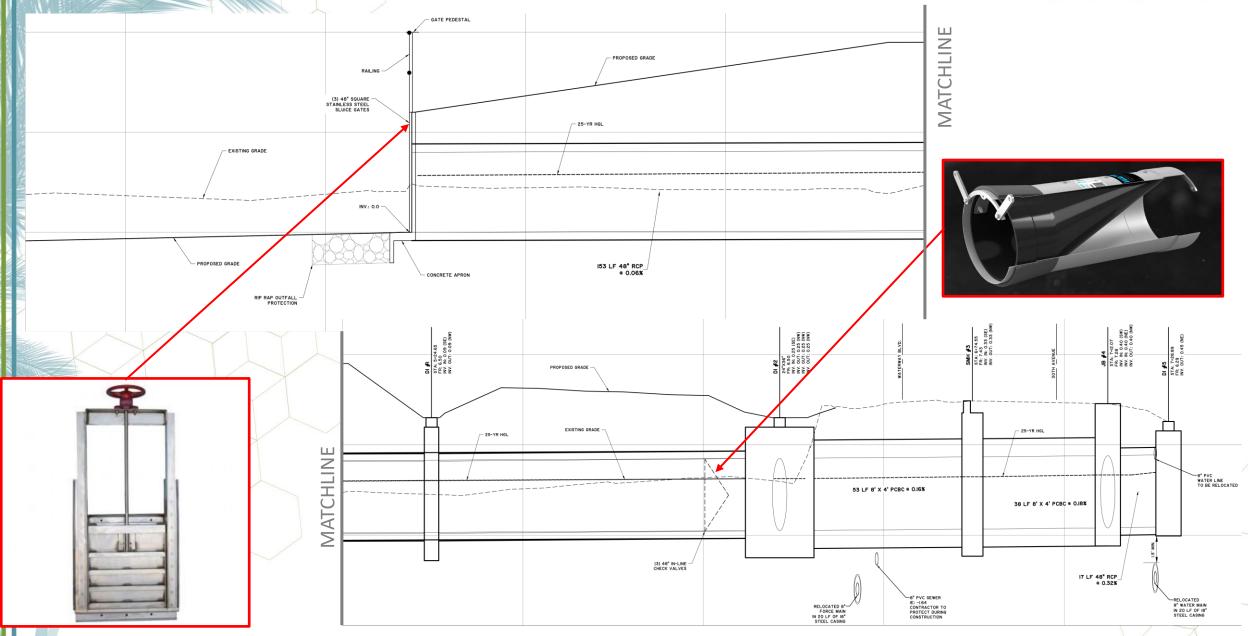
30th Avenue - Plan





30th Avenue - Profile





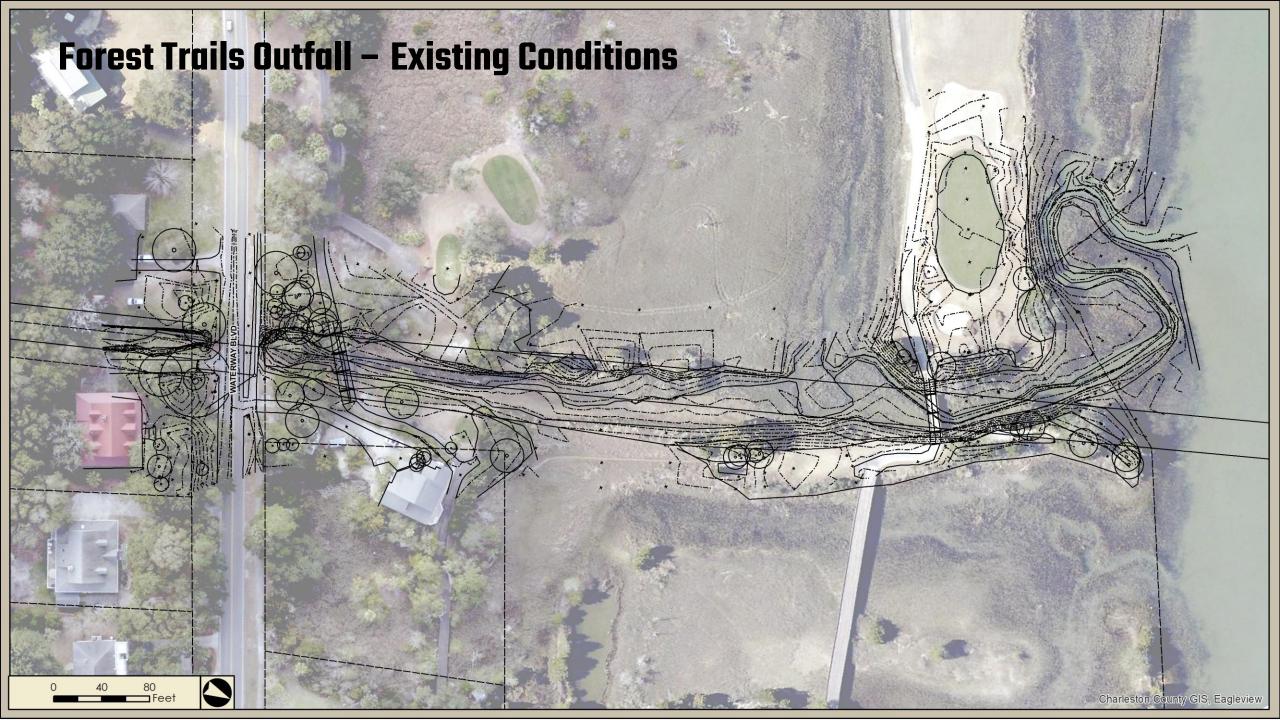
30th Avenue Outfall



Design - Complete

Permitting

- Infrastructure Critical Area Permit Submitted, coordination is ongoing.
- Channel Critical Area Permit Submitted, coordination is ongoing.
- SCDOT Encroachment Permit Submitted, comments addressed.
- Charleston County MS4 Application completed.
- SCDHEC-OCRM (CZC) Application completed.
 - SCDHEC-BOW (NPDES) Application completed.



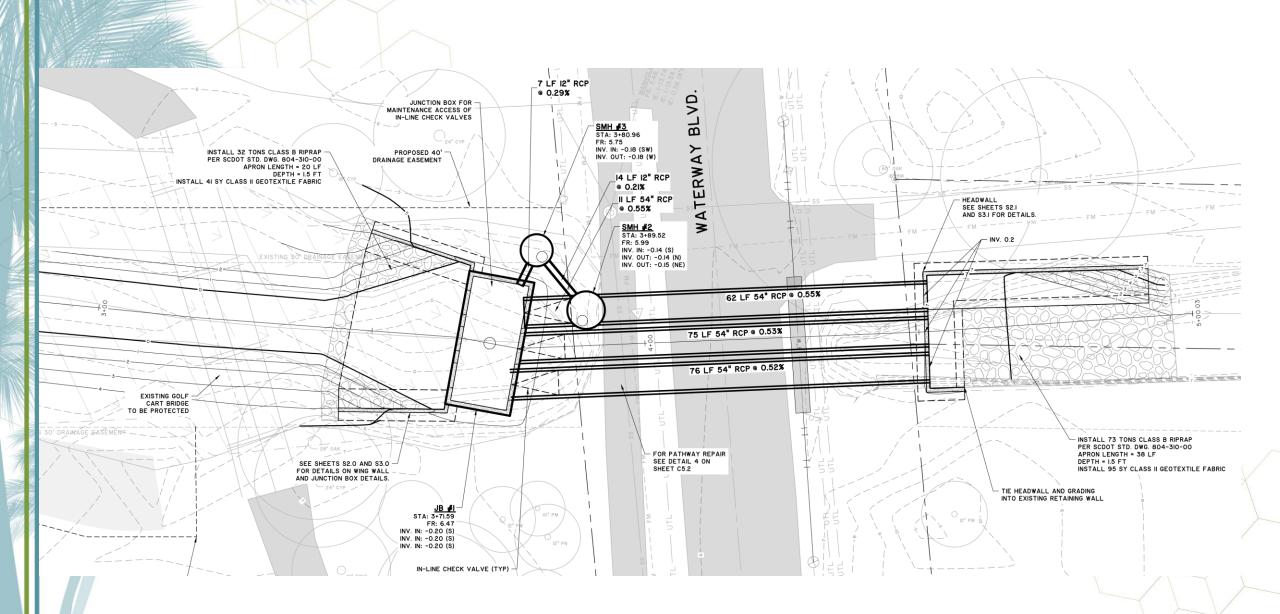
Forest Trail





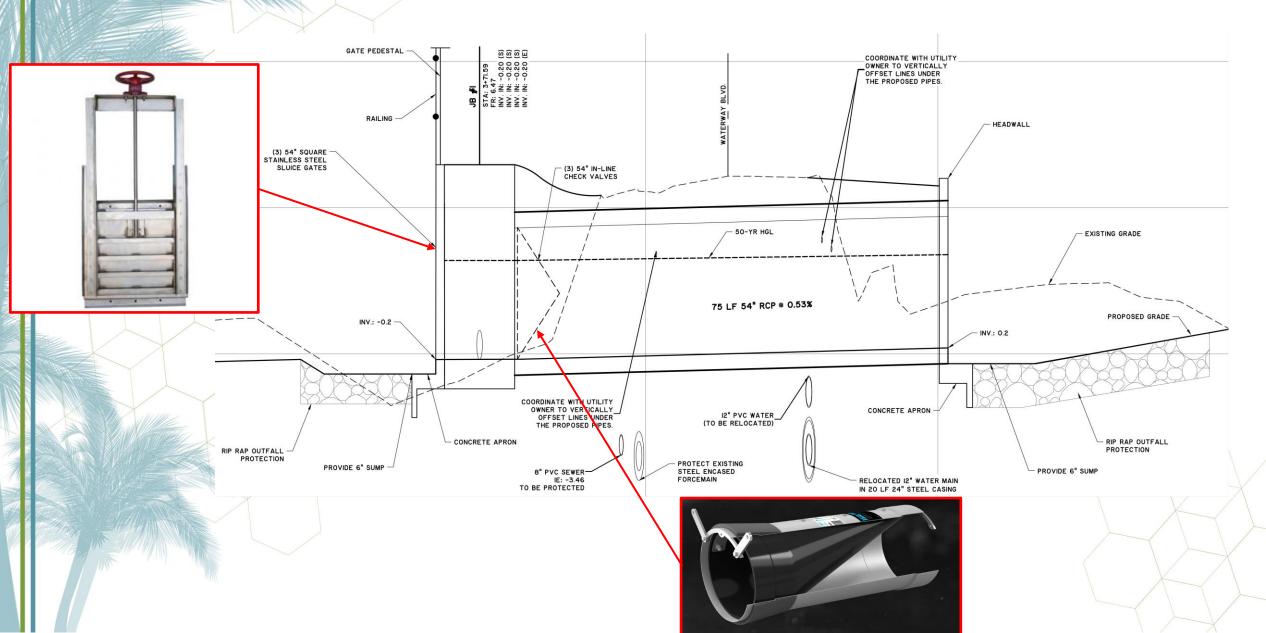
Forest Trail - Plan





Forest Trail- Profile





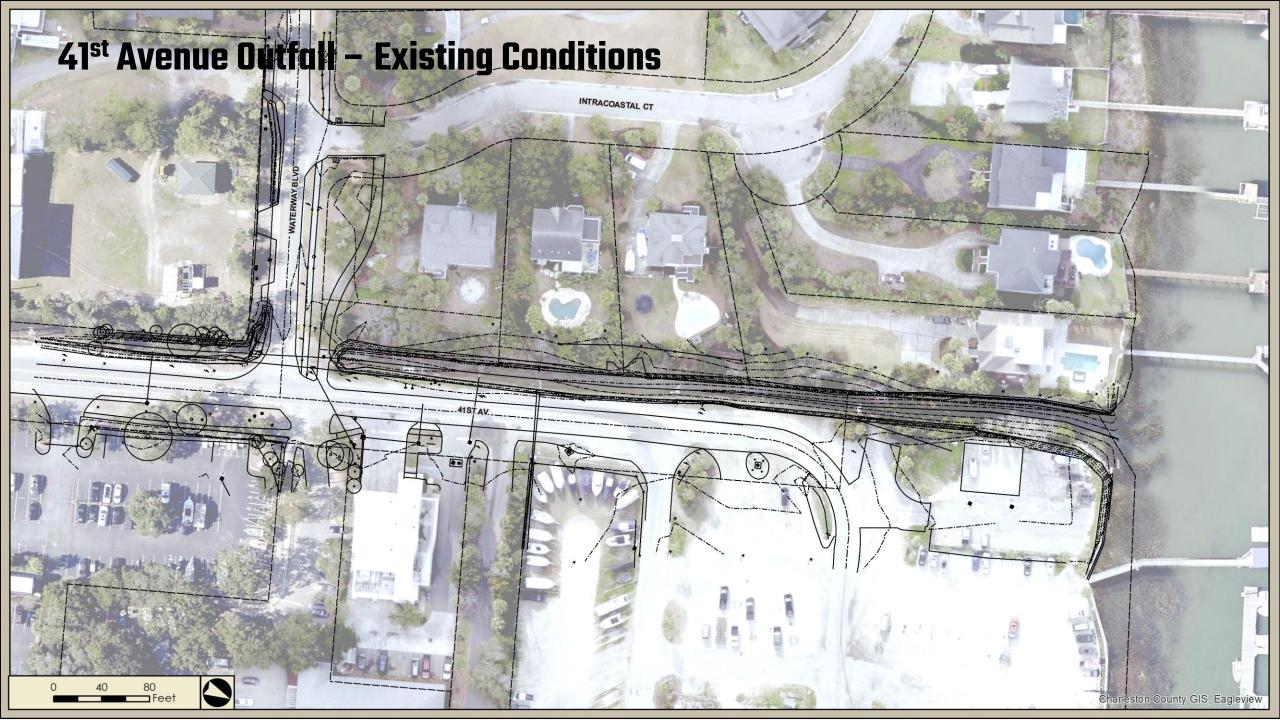
Forest Trails Outfall



Design - Complete

Permitting

- Infrastructure Critical Area Permit Approved.
- Channel Critical Area Permit Submitted, coordination is ongoing.
 - SCDOT Encroachment Permit Submitted, coordination is ongoing.
 - Charleston County MS4 Submitted.
 - SCDHEC-OCRM (CZC) Submitted, approval pending.
 - SCDHEC-BOW (NPDES) Submitted, approval pending.



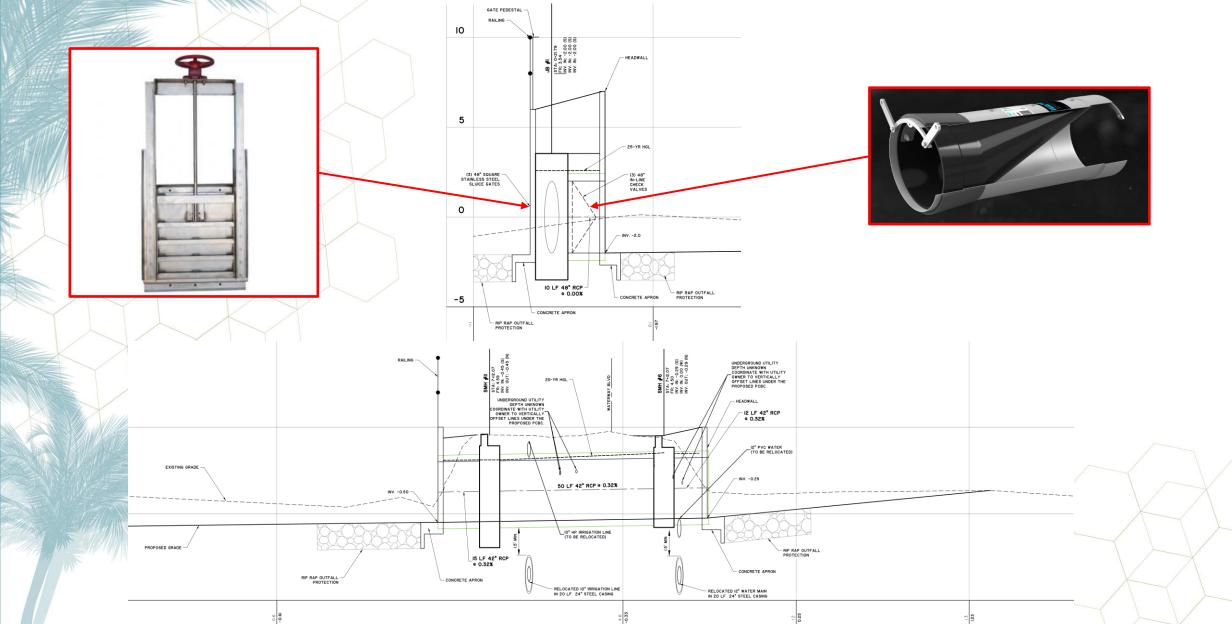
41st Avenue - Plan





41st Avenue - Profile





41st Avenue Outfall



- Design Complete
- Permitting

- Critical Area Permit Preparing to submit.
 - SCDOT Encroachment Permit Submitted, addressing comments.
 - Charleston County MS4 Application completed.
- SCDHEC-OCRM (CZC) Application completed.
 SCDHEC-BOW (NPDES) Application completed.



Permitting and Mitigation





- 5 Total Critical Area Permits
- Mitigation (excluded from original design contract)
 - Oyster Restoration
 - SCORE Program Donation
- Funding Assistance
- Applied for Two Grants to Date
- Intend to Apply for Third Grant



Waterway Blvd. Pathway Study

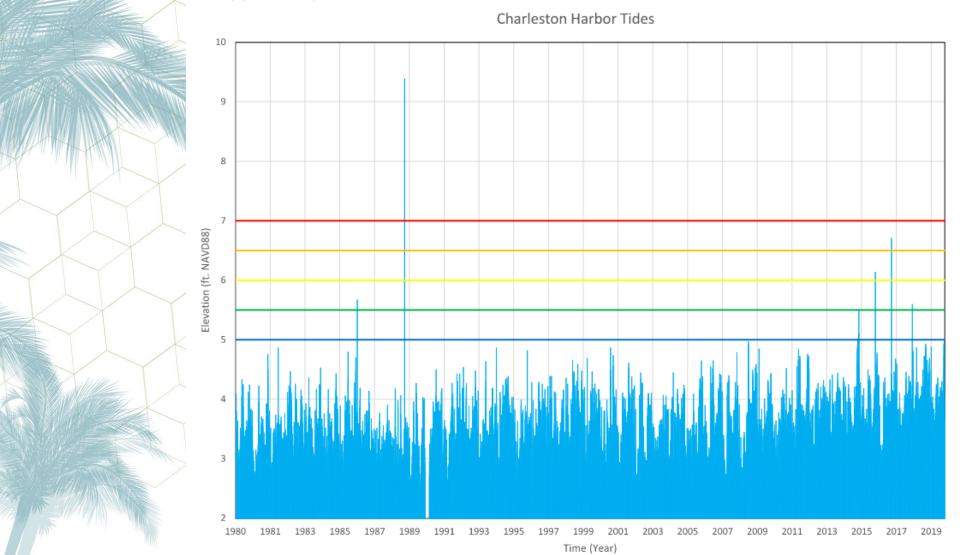




Study

- Data Collection and Review
 - Charleston County LiDAR
 - Previous IOP / IOP W&S Projects
 - Tides
- Engineering Analysis
 - Surface
 - Drainage System Tidal Inundation / Local Drainage
- Recommended Target 6.0 ft. NGVD88 (9.14 ft. Gage)
- Preliminary Concept Design
- Field Walk / Final Concept Design
- Cost Estimates

Waterway Blvd. Pathway Study - Tides





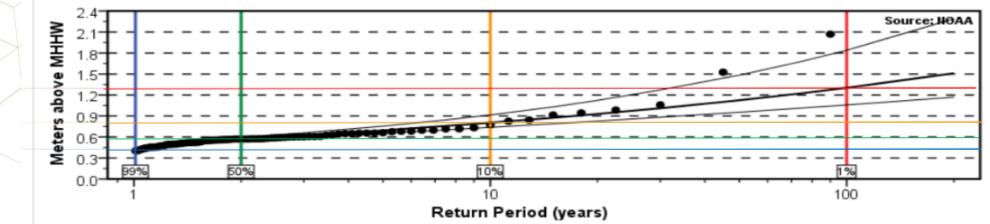
Waterway Blvd. Pathway Study – Proposed Target



City of Isle of Palms Waterway Blvd. Path - Elevation Study Charleston Harbor Tidal Return Frequencies

Meters MHHW	Feet MHHW	Feet NAVD88	<u>Annual</u> Prob. Of Exceed.	Return Period	
1.33	4.4	7.0	>1%	+100-yr	
1.18	3.9	6.5	1.7%	~59-yr	
1.03	3.4	6.0	3.7%	~27-yr	Proposed Target
0.88	2.9	5.5	6.7%	~15-yr	
0.72	2.4	5.0	20%	~5-yr	
0.44	1.44	4.1	99%	~l-yr	
0.59	1.94	4.6	50%	2-yr	
0.78	2.56	5.2	10%	10-yr	
1.29	4.23	6.9	1%	100-yr	





Waterway Blvd. Pathway Study – Target Mitigation (6.0 ft)

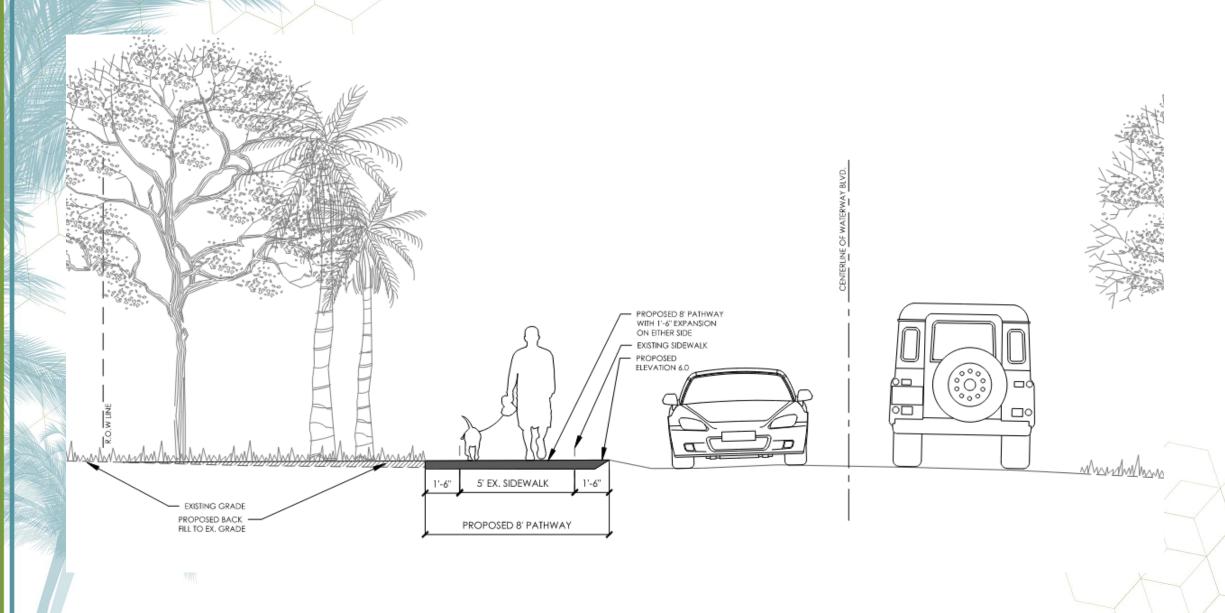




Mitigated Flooding Area

Waterway Blvd. Pathway Study – Typical Section





Waterway Blvd. Pathway Study – Typical Plan & Profile





Waterway Blvd. Pathway Study – Cost Estimate

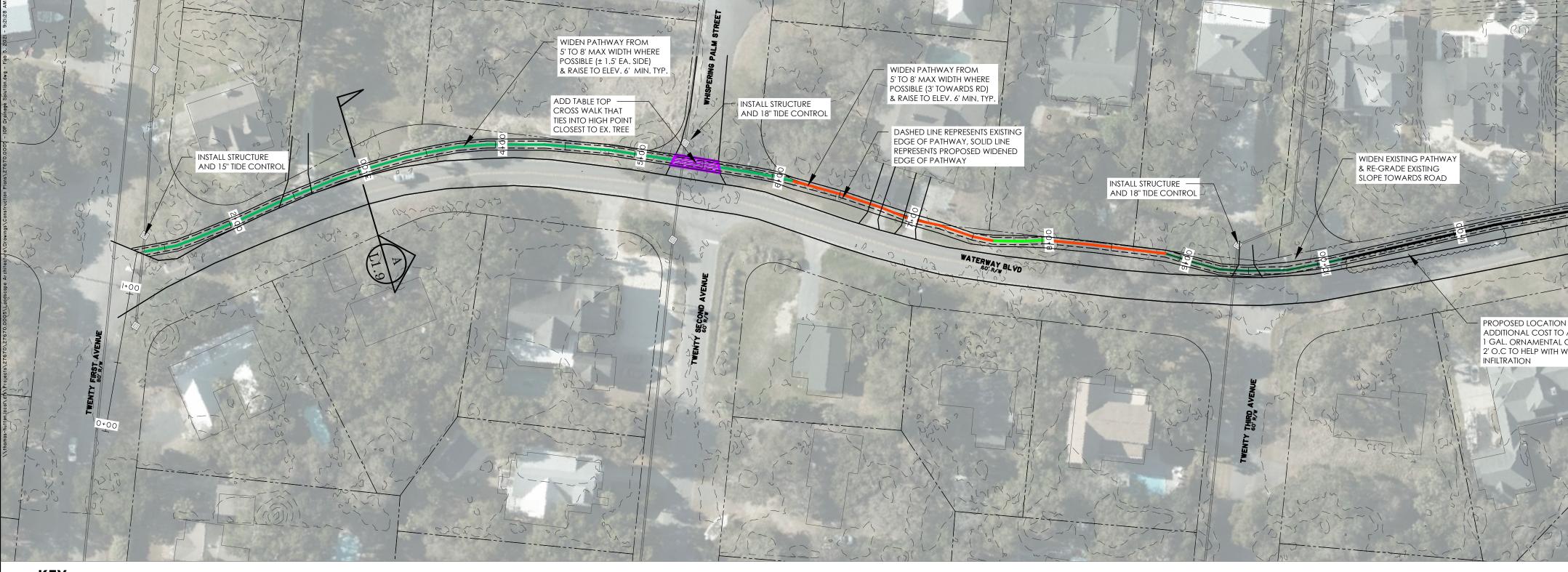


Pathway Elevation and Widening

		QUA	NTITY	cc	ST	
ITEM	DESCRIPTION	UNITS	UNIT MEASURE	PER UNIT		TOTAL COST
7141113	18" RC pipe (Class III)	920	LF	\$ 75.00	\$	69,000.00
	Grate Inlet (48" X48")	9	EA	\$ 4,500.00	\$	40,500.00
	15" Tide Control Check Valve	5	EA	\$ 3,500.00	\$	17,500.00
	18" Tide Control Check Valve	4	EA	\$ 3,500.00	\$	14,000.00
7192020	Drop Inlet (24" x 36")	6	EA	\$ 4,500.00	\$	27,000.00
	Typical Treatment A	2,250	LF	\$ 73.00	\$	164,250.00
	Typical Treatment A (driveways)	200	LF	\$ 200.00	\$	40,000.00
	Typical Treatment A'	3,720	LF	\$ 19.00	\$	70,680.00
	Typical Treatment B	1,825	LF	\$ 19.00	\$	34,675.00
	Typical Treatment C	385	LF	\$ 19.00	\$	7,315.00
	Typical Treatment D	345	LF	\$ 19.00	\$	6,555.00
	Table Top Crossing	35	LF	\$ 37.00	\$	1,295.00
				SUBTOTAL	\$	492,770.00
	Contingency at	25.0	%		\$	123,192.75
	GRAND TOTAL OPINION OF CONSTRUCTION COST					\$615,963

Pathway Widening Only

			QUAI	ΝΤΙΤΥ	CC	DST
ITEM	DESCRIPTION		UNITS		PER UNIT	TOTAL COST
	Marine Limestone Base Course (4" Uniform)		8,850	LF	\$ 5.00	\$ 44,250.00
	Surface Plane Asphalt Pavement (8' Wide)		8,850	LF	\$ 7.00	\$ 61,950.00
					SUBTOTAL	\$ 106,200.00
	Contingency	at	25.0	%		\$ 26,550.25
	GRAND TOTAL OPINION OF CON	STRUCTION COST				\$132,750



KEY:

LOCATION OF TABLE TOP CROSSING

(TYPICAL TREATMENT 'A') AREA WHERE PATHWAY IS TO BE WIDENED 1.5' ON BOTH SIDES AND RAISED TO ELEV. 6 FT (MIN)

(TYPICAL TREATMENT 'B') AREA WHERE PATHWAY IS TO BE WIDENED 3' TOWARDS ROAD

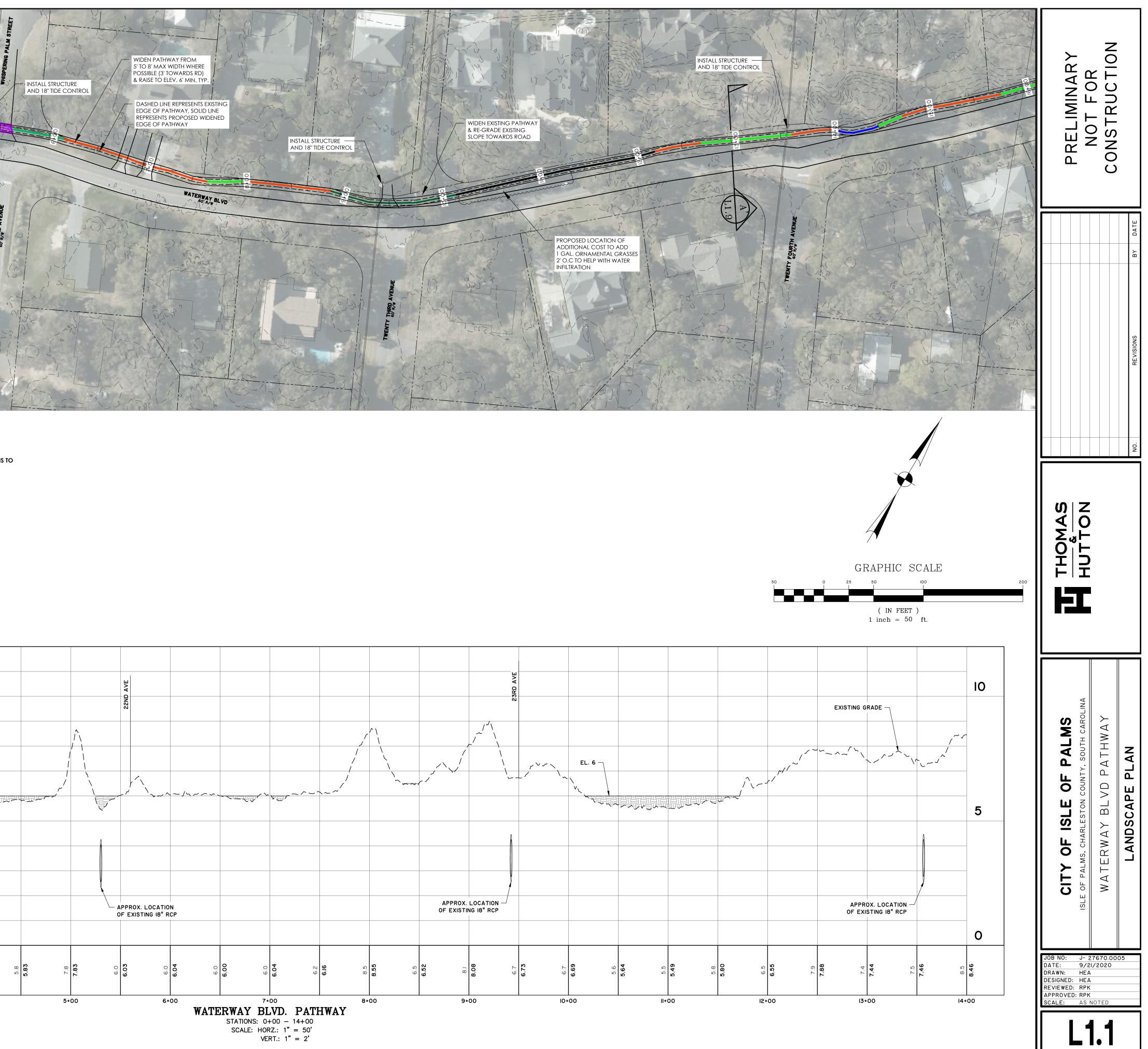
(TYPICAL TREATMENT 'C') AREA WHERE PATHWAY IS TO BE WIDENED 3' TOWARDS PROPERTY AND RAISED TO ELEV. 6 FT (MIN)

(TYPICAL TREATMENT 'D') AREA WHERE PATHWAY IS TO BE WIDENED 1.5' ON BOTH SIDES AND RAISED TO ELEV. 6 FT (MIN)

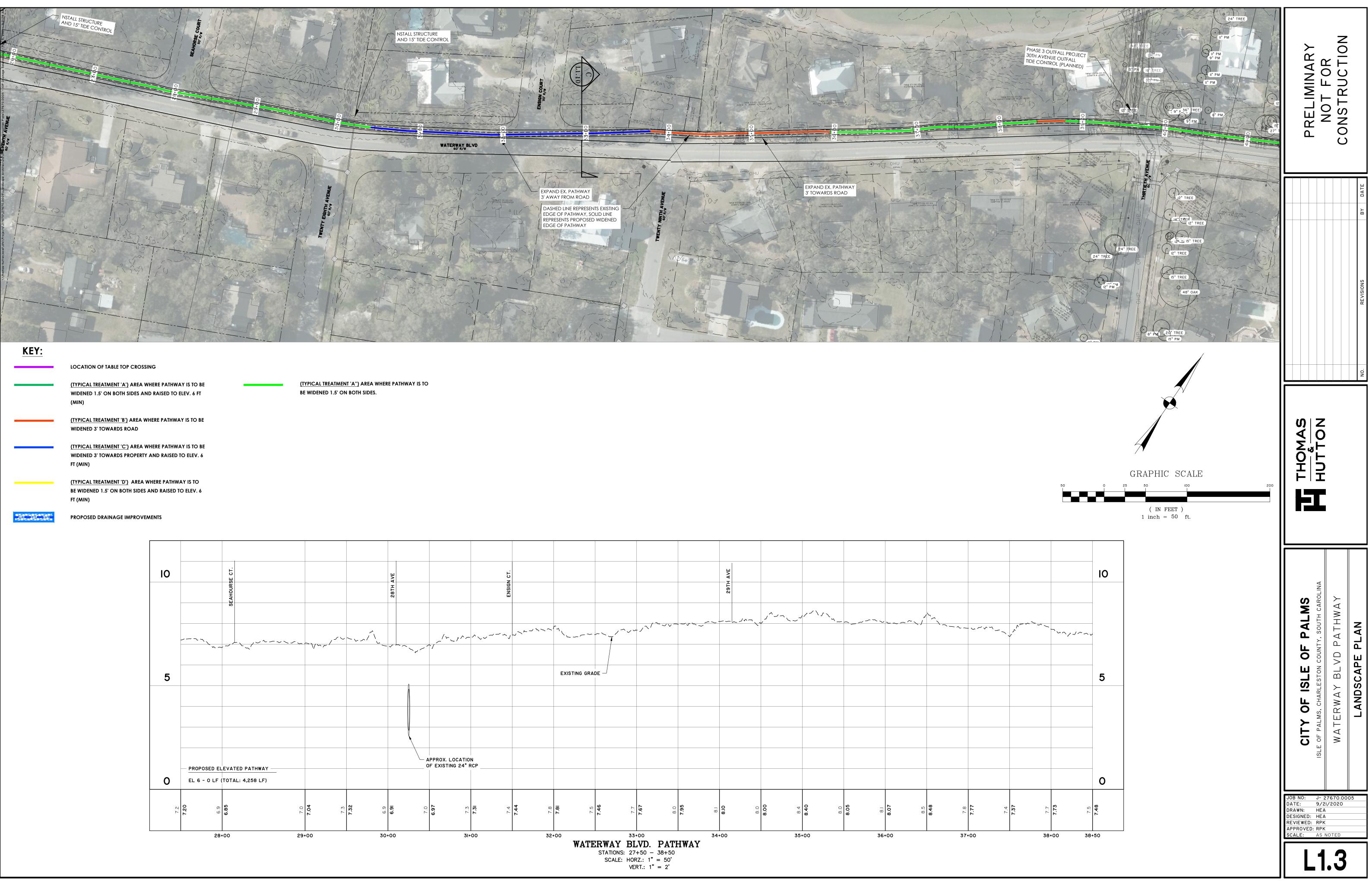
PROPOSED DRAINAGE IMPROVEMENTS

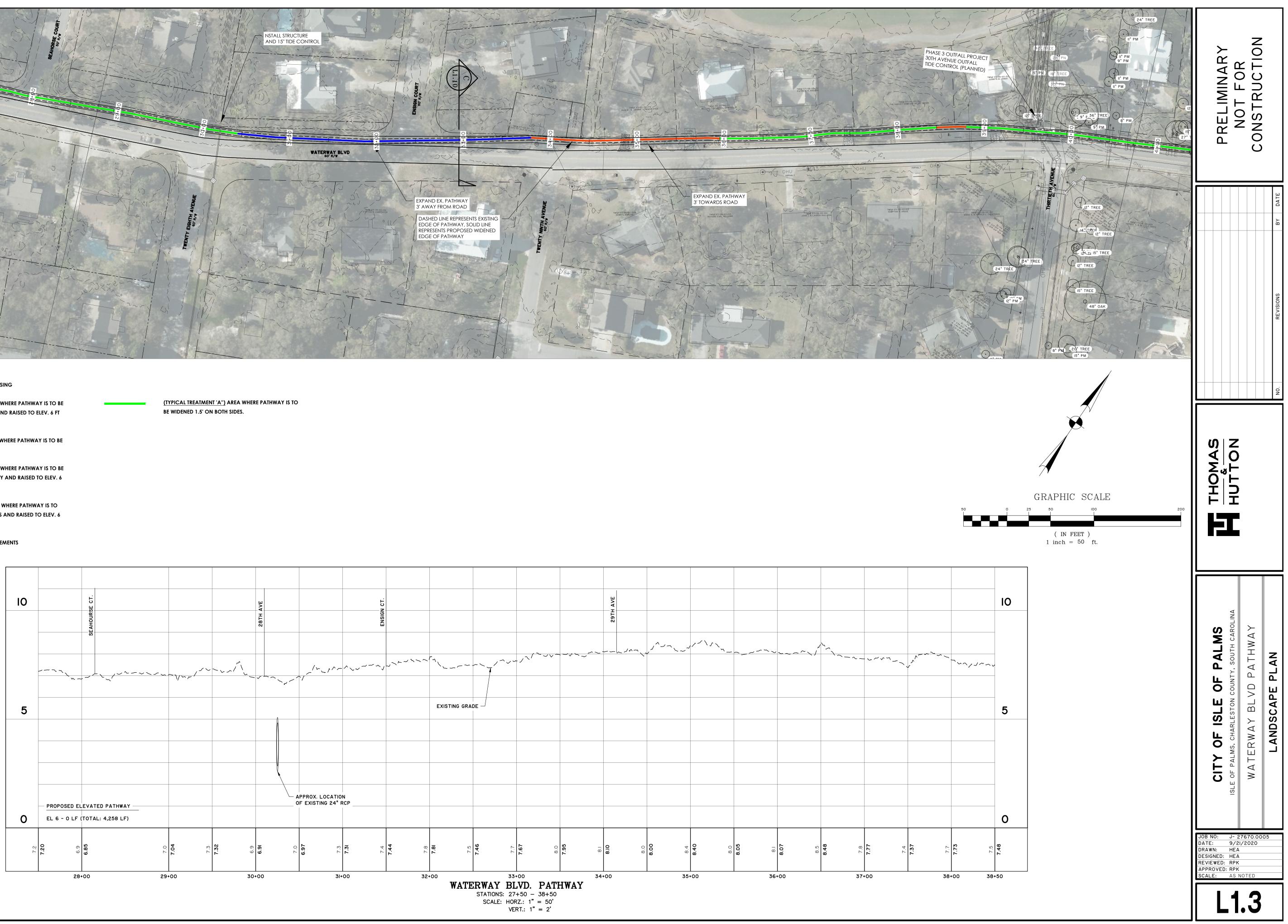
10 Ξœ EL. 6 — ``~~~~~~`\`` 5 EXISTING GRADE -- APPROX. LOCATION OF EXISTING 18" RCP - PROPOSED ELEVATED PATHWAY 0 EL 6 - 599 LF (TOTAL: 4,258 LF) 5.6 5.59 5.5 5.52 6.5 6.54 5.8 5.85 6.3 6.33 5.6 1+00 2+00 3+00 4+00

(TYPICAL TREATMENT 'A'') AREA WHERE PATHWAY IS TO BE WIDENED 1.5' ON BOTH SIDES.

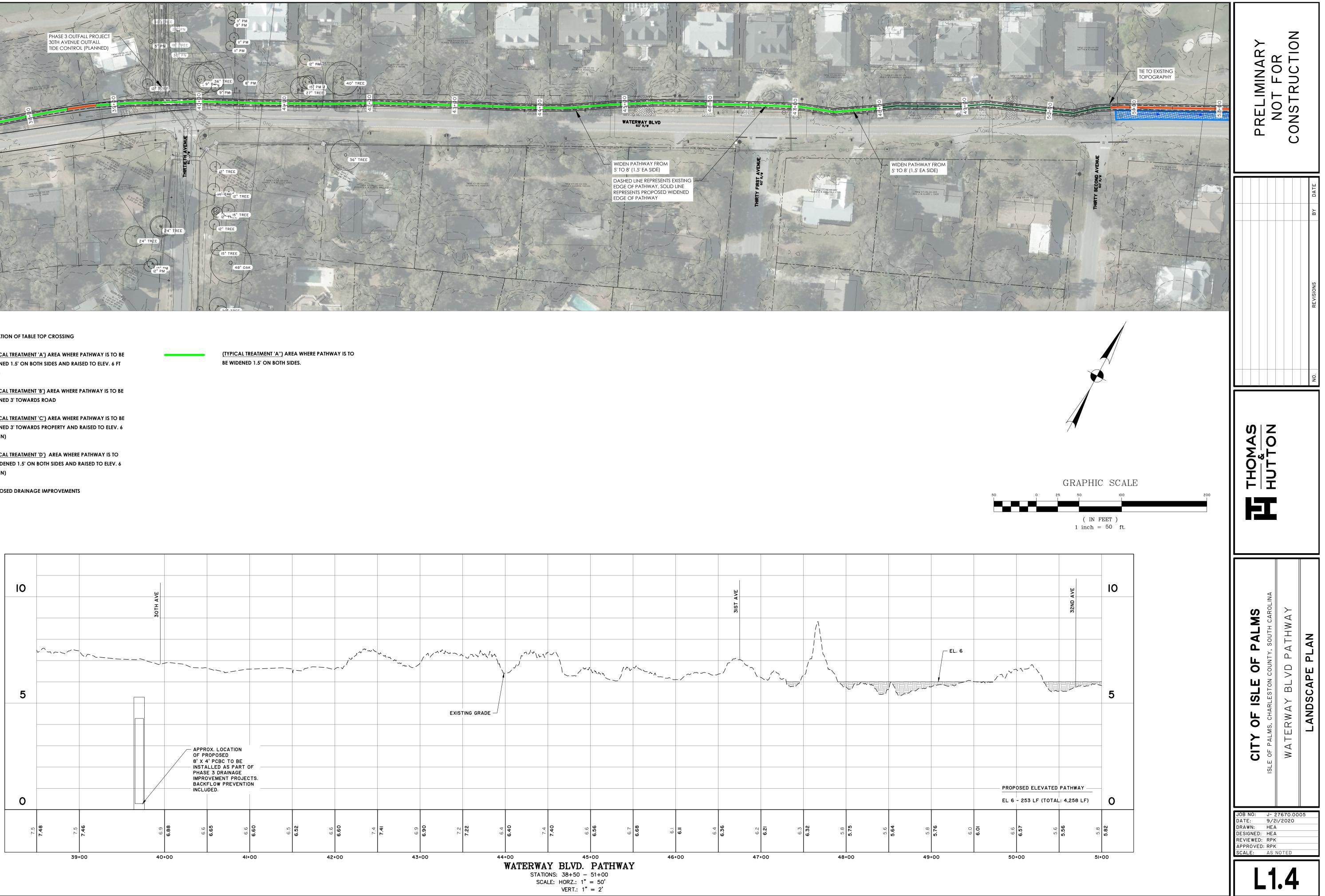


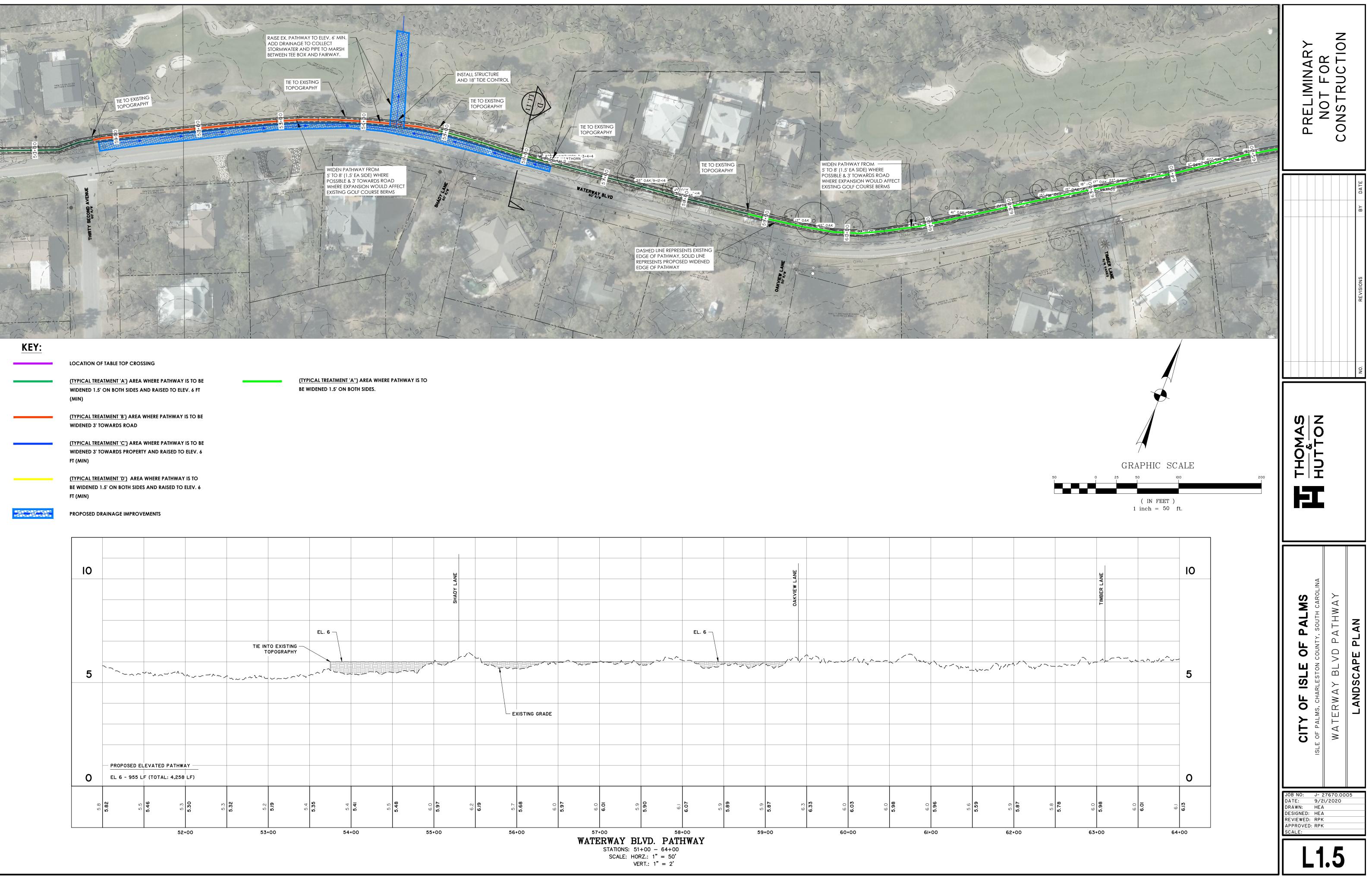




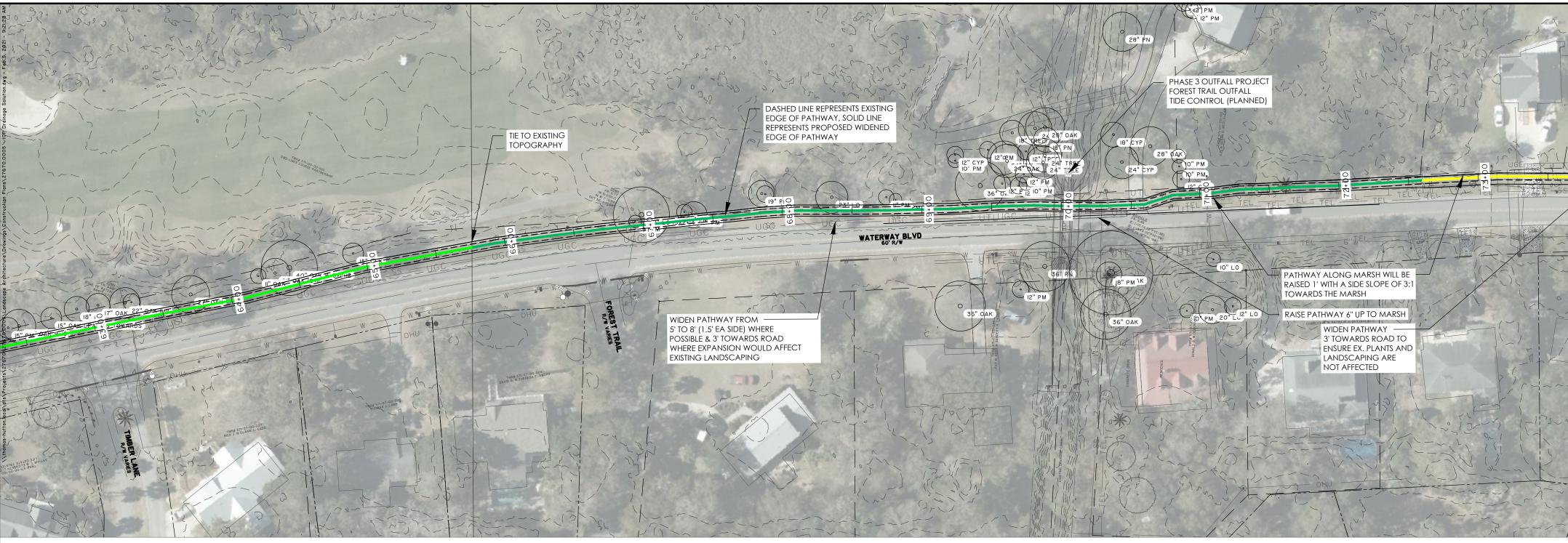








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55	+00	1	56	+00	<u> </u>		OO CRWAY STATIONS SCALE:	51- HOR	+00 – ?Z.: 1"	PATH		Y		59	+00		I	60)+00		I	 6I+(



KEY:

LOCATION OF TABLE TOP CROSSING

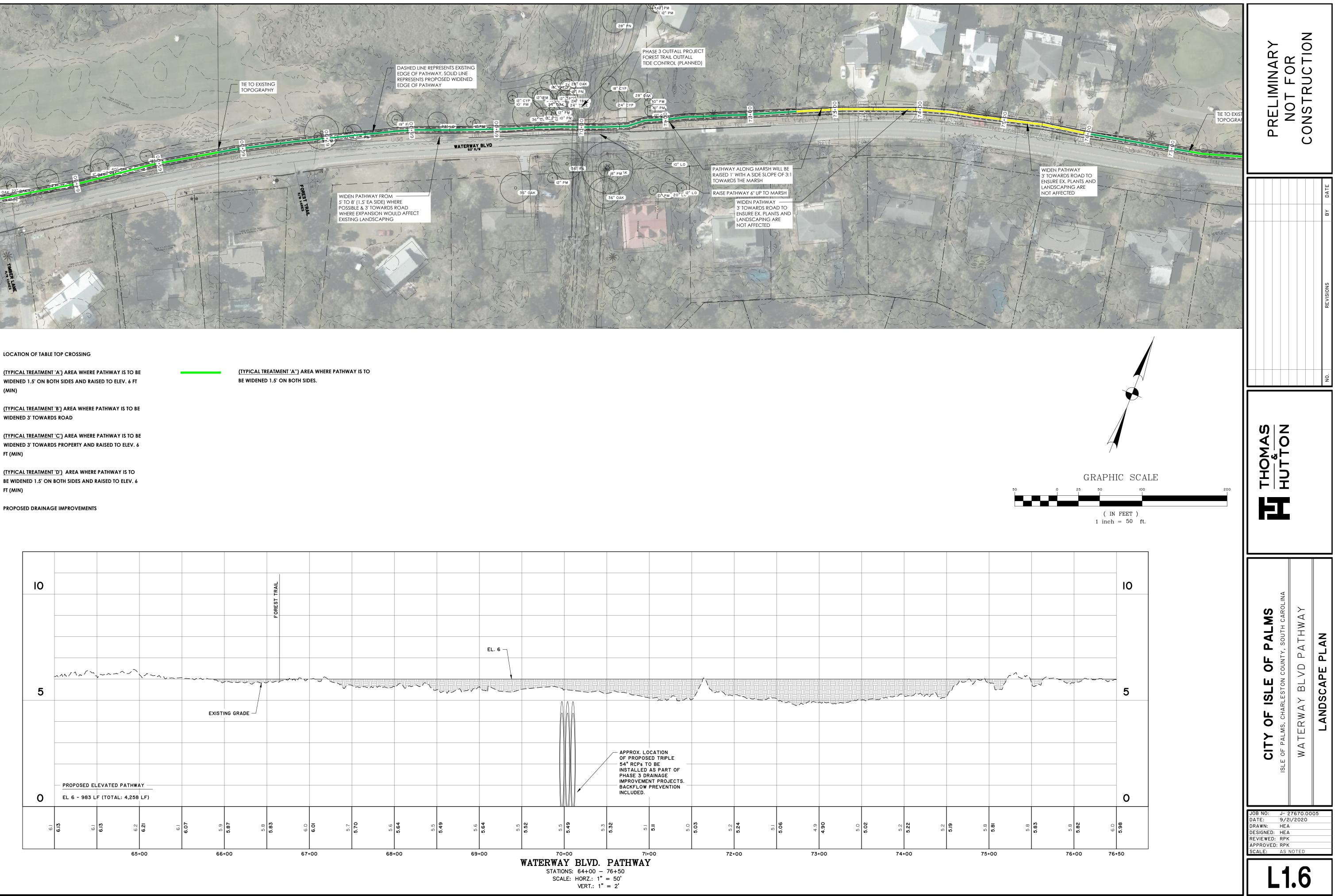
WIDENED 1.5' ON BOTH SIDES AND RAISED TO ELEV. 6 FT (MIN)

(TYPICAL TREATMENT 'B') AREA WHERE PATHWAY IS TO BE WIDENED 3' TOWARDS ROAD

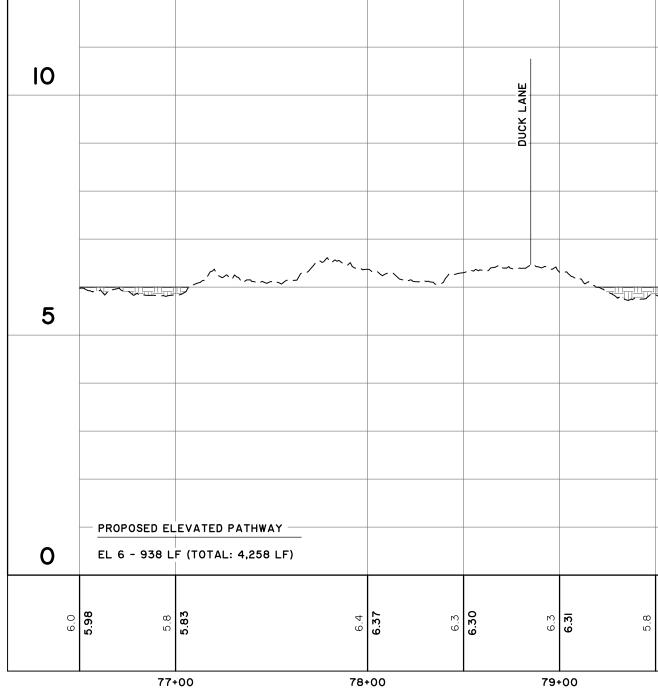
(TYPICAL TREATMENT 'C') AREA WHERE PATHWAY IS TO BE WIDENED 3' TOWARDS PROPERTY AND RAISED TO ELEV. 6 FT (MIN)

(TYPICAL TREATMENT 'D') AREA WHERE PATHWAY IS TO BE WIDENED 1.5' ON BOTH SIDES AND RAISED TO ELEV. 6 FT (MIN)

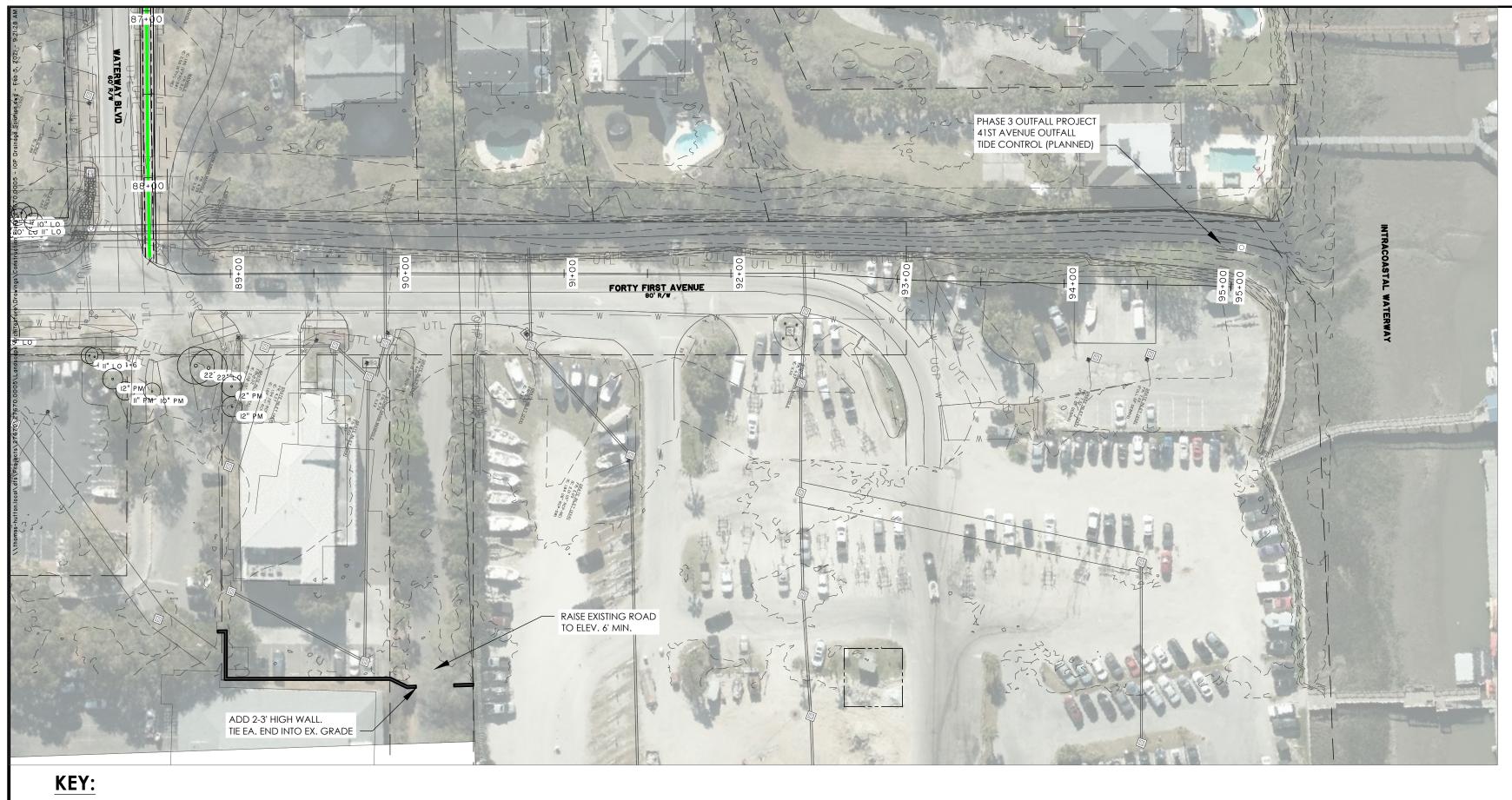
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		EXIST											
0.0	<b>5.84</b>	2.69 	<b>5.12</b>	5 م. ۲	<b>2:18</b> ດິ	<b>5.33</b> 5.4	<b>5.44</b> 9.0	<b>4.92</b> 0.4	<b>4</b> .93	<b>4.73</b>	<b>4.89</b>	<b>4.92</b>	5.03
	80	+00	81.	+00		+00 X DI ID		+00 <b>7</b>	84	+00	85 [.]	+00	
					STATIO	<b>Y BLVD.</b> NS: 76+50 – LE: HORZ.: 1" VERT.: 1"	88+00 = 50'						



L	OCATION	OF	TABLE	TOP	CROSSING	3
_						_

(TYPICAL TREATMENT 'A') AREA WHERE PATHWAY IS TO BE WIDENED 1.5' ON BOTH SIDES AND RAISED TO ELEV. 6 FT (MIN)

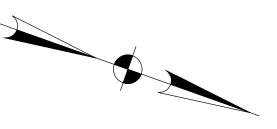
(TYPICAL TREATMENT 'B') AREA WHERE PATHWAY IS TO BE WIDENED 3' TOWARDS ROAD

(TYPICAL TREATMENT 'C') AREA WHERE PATHWAY IS TO BE WIDENED 3' TOWARDS PROPERTY AND RAISED TO ELEV. 6 FT (MIN)

(TYPICAL TREATMENT 'D') AREA WHERE PATHWAY IS TO BE WIDENED 1.5' ON BOTH SIDES AND RAISED TO ELEV. 6 FT (MIN)

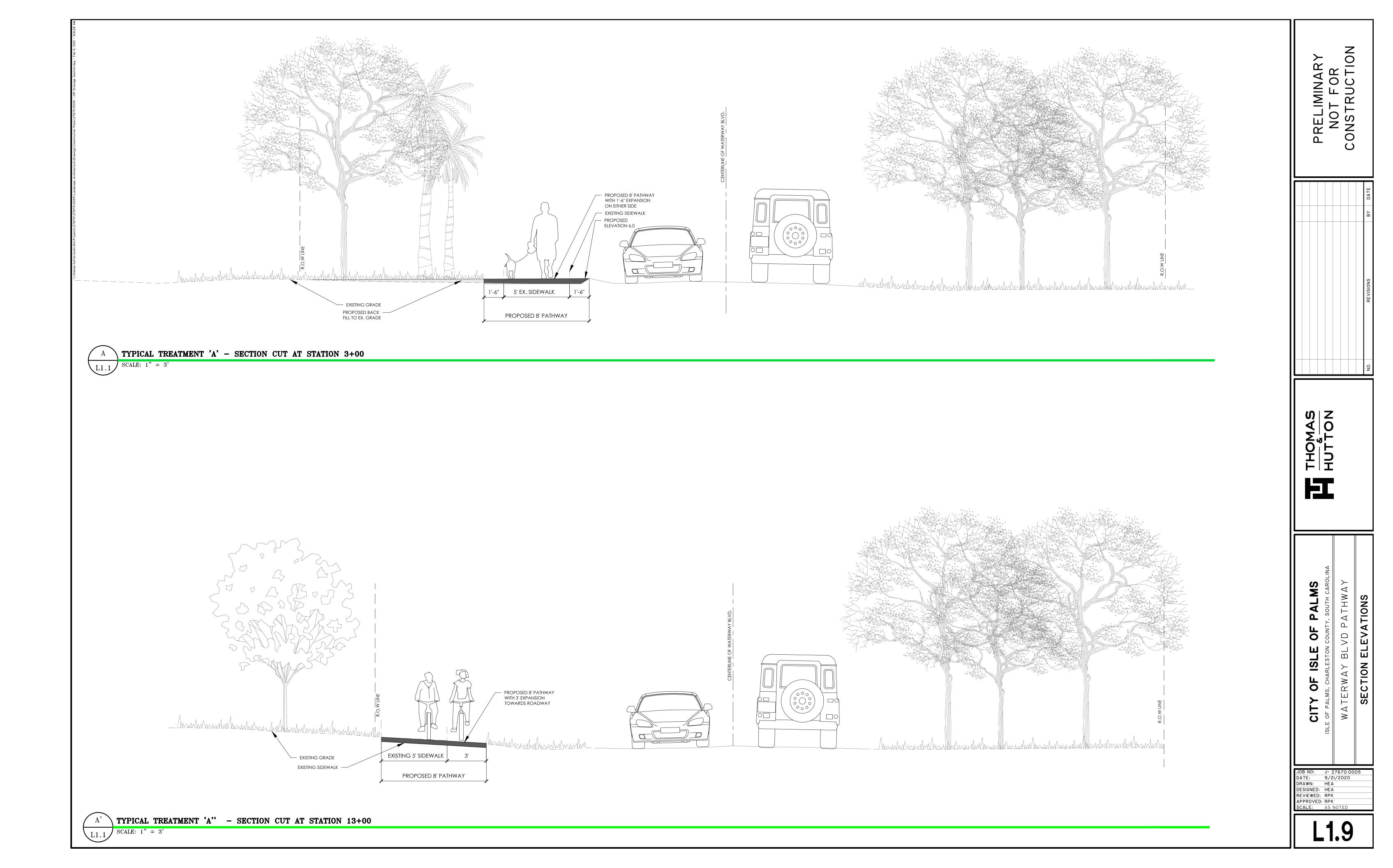
PROPOSED DRAINAGE IMPROVEMENTS

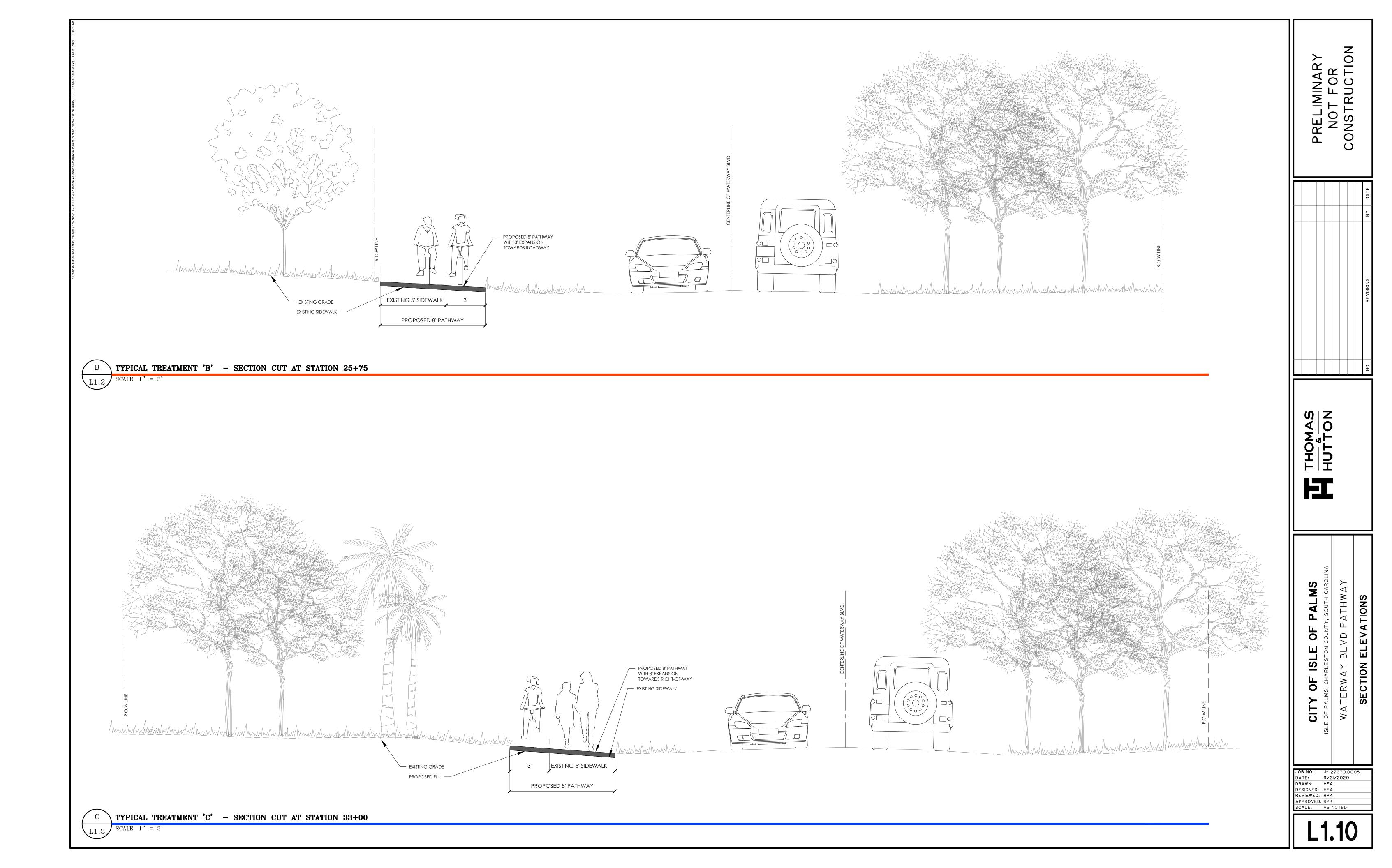
(TYPICAL TREATMENT 'A") AREA WHERE PATHWAY IS TO BE WIDENED 1.5' ON BOTH SIDES.

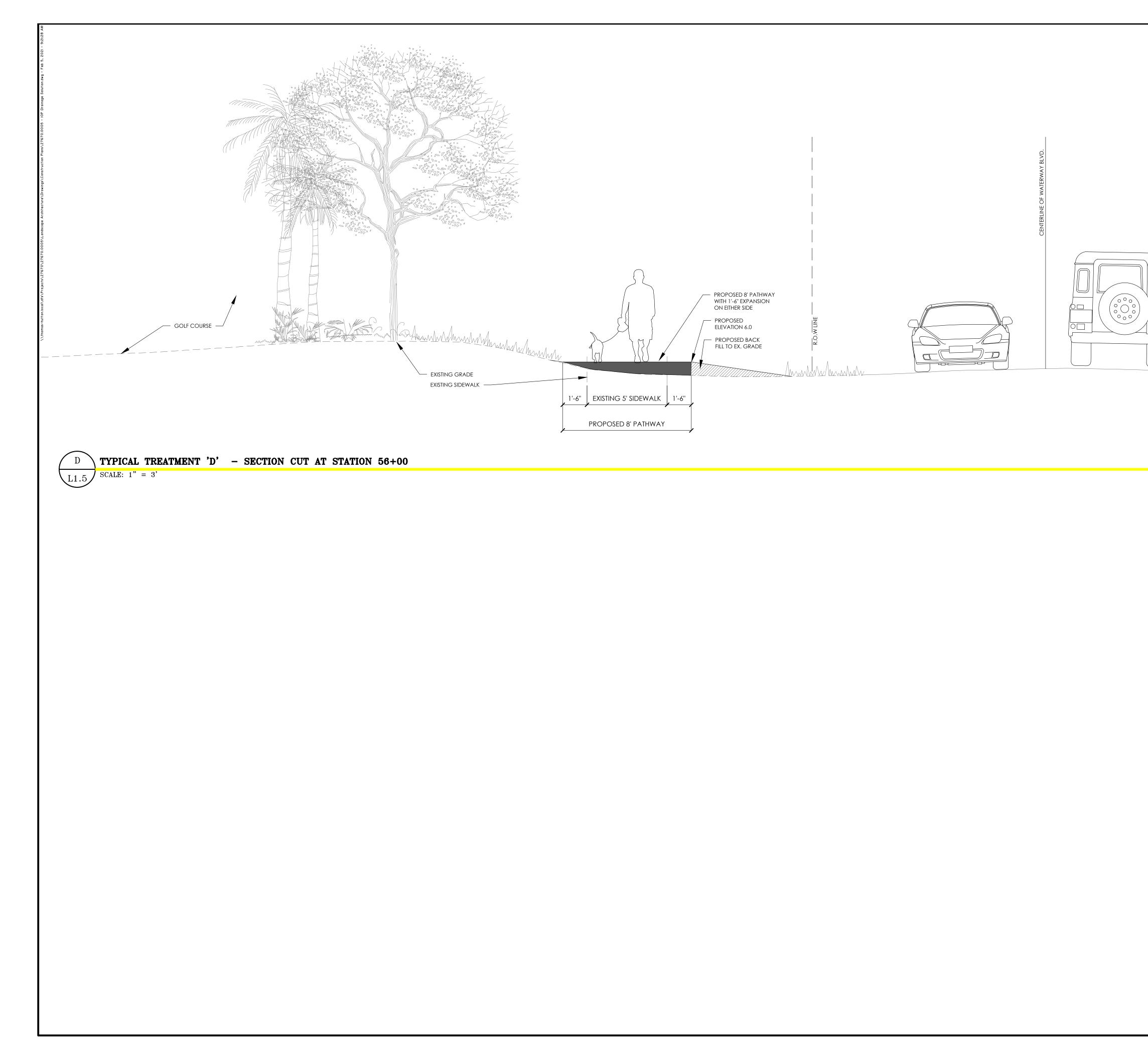


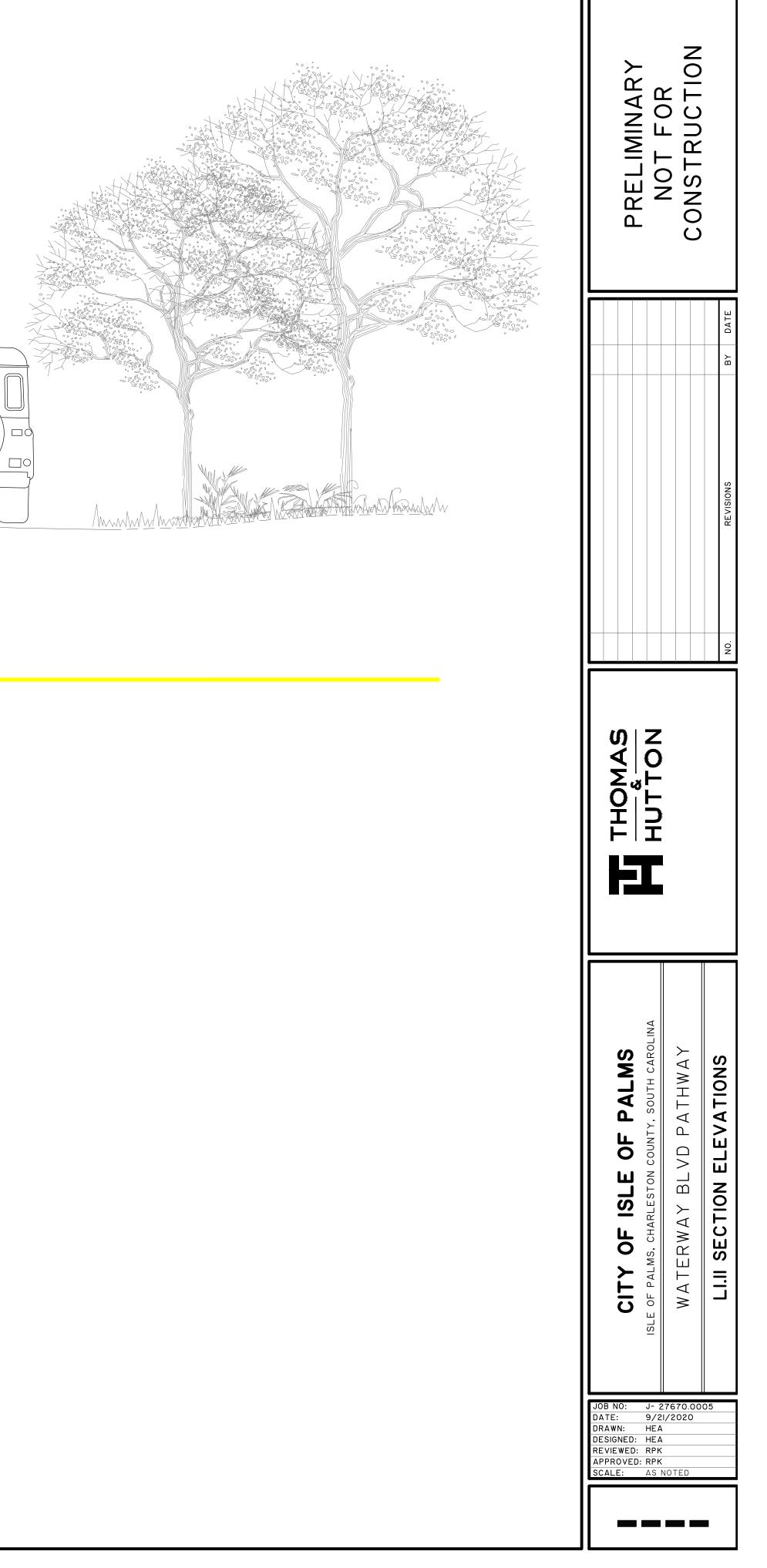
GRAPHIC SCALE ( IN FEET ) 1 inch = 50 ft.

	PRELIMINARY	NOT TON	CONSTRUCTION	
				BY DATE
				REVISIONS
				NO.
CITY OF ISLE OF PALMS	ISLE OF PALMS, CHARLESTON COUNTY, SOUTH CAROLINA	WATERWAY BLVD PATHWAY		LANDOCAFE FLAN
JOB NO: DATE: DRAWN: DESIGNE REVIEWE	J- 9/1 HE1	27670. 21/2021 4 4	0005	
JOB NO: DATE: DRAWN: DESIGNE	J- 9/3 HE, D: HE, ED: RPI ED: RPI	27670. 21/2021 A A	0005	









PROJECT : Waterway Blvd Pathway LOCATION : Isle of Palms, SC ESTIMATOR : BJP

## THOMAS & HUTTON

### **OPINION OF PROBABLE CONSTRUCTION COST**

Since the Engineer has no control over the cost of labor, materials, equipment, over the Contractor's methods of determining prices, or over competitive bidding or market conditions, the Opinions of Probable Construction Costs provided for herein are made on the basis of his experience and qualifications. These opinions represent his best judgment as a design professional familiar with the construction industry. However, the Engineer cannot and does not guarantee that proposals, bids, or the construction cost will not vary from Opinions of Probable Construction Costs prepared by him.

		QUA	NTITY	CC	DST
ITEM	DESCRIPTION	UNITS	UNIT MEASURE	PER UNIT	TOTAL COST
7141113	18" RC pipe (Class III)	920	LF	\$ 75.00	\$ 69,000.00
	Grate Inlet (48" X48")	9	EA	\$ 4,500.00	\$ 40,500.00
	15" Tide Control Check Valve	5	EA	\$ 3,500.00	\$ 17,500.00
	18" Tide Control Check Valve	4	EA	\$ 3,500.00	\$ 14,000.00
7192020	Drop Inlet (24" x 36")	6	EA	\$ 4,500.00	\$ 27,000.00
	Typical Treatment A	2,250	LF	\$ 73.00	\$ 164,250.00
	Typical Treatment A (driveways)	200	LF	\$ 200.00	\$ 40,000.00
	Typical Treatment A'	3,720	LF	\$ 19.00	\$ 70,680.00
	Typical Treatment B	1,825	LF	\$ 19.00	\$ 34,675.00
	Typical Treatment C	385	LF	\$ 19.00	\$ 7,315.00
	Typical Treatment D	345	LF	\$ 19.00	\$ 6,555.00
	Table Top Crossing	35	LF	\$ 37.00	\$ 1,295.00
				SUBTOTAL	\$ 492,770.00
	Contingency at	25.0	%	30010174	\$ 123,192.75
	GRAND TOTAL OPINION OF CONSTRUCTION COST				\$615,963

### Notes:

1. No property costs (drainage easement, temporary const. easements, right-of way, etc.) are included.

2. Does not include mobilization, traffic control, construction staking, as-built construction plans, silt fence, etc.

3. No soft costs included such as Engineering, Surveying, Permitting, Legal, Land Acquisition, etc.

c	PINION OF PROBABL	E CONSTRUCTION COST
DATE PREPAR	ED:02/23/2021	REVISED:
	BASIS FO	R ESTIMATE
Х	(No design comple	eted-Master Plan)
	(Preliminary design	n)
	(Final design)	
	(Other)	

REATMENT	DESCRIPTION	LF x WIDTH	UNIT MEASURE	IN COST UNITS	UNIT MEASURE	PER UNIT	TOTAL COST	COST PER LF	TOTAL COST PER LF
	Selected Clearing & Grubbing (12' x 1')	27000	SF	0.62	AC	\$15,000.00	\$ 9,297.52	\$ 5.00	
	Removal & Disposal of Existing Pavement (Pathway) (5' x 1')	11250	SF	1249.88	SY	\$ 75.00	\$93,740.63	\$ 42.00	
	Marine Limestone Base Course (4" Uniform) (3' x 1')	6750	SF	749.99	SY	\$ 15.00	\$11,249.89	\$ 5.00	
Typical Treatment A	Surface Plane Asphalt Pavement 1.0" (8' x 1') + (3' x 1')	24750	SF	2749.97	SY	\$ 5.00	\$13,749.86	\$ 7.00	\$ 73.00
	Controlled Fill - Borrow Material (12' x 1' x 0.5')	13500	CF	500.00	CY	\$ 30.00	\$14,999.99	\$ 7.00	
	Sodding (4' x 1')	9000	SF	999.90	SY	\$ 15.00	\$14,998.50	\$ 7.00	
	Selected Clearing & Grubbing (12' x 1')	2400	SF	0.06	AC	\$15,000.00	\$ 826.45	\$ 5.00	
	Removal & Disposal of Existing Pavement (Pathway) (5' x 1')	1000	SF	111.10	SY	\$ 75.00	\$ 8,332.50	\$ 42.00	
Typical Tractment A (drivery a)	Marine Limestone Base Course (4" Uniform) (3' x 1')	600	SF	66.67	SY	\$ 15.00	\$ 999.99	\$ 5.00	\$ 200.00
Typical Treatment A (driveways)	Surface Plane Asphalt Pavement 1.0" (8' x 1') + (3' x 1')	2200	SF	244.44	SY	\$ 5.00	\$ 1,222.21	\$ 7.00	\$ 200.00
	Controlled Fill - Borrow Material (12' x 1' x 0.5')	1200	CF	44.44	CY	\$ 30.00	\$ 1,333.33	\$ 7.00	
	Replacement of Existing Driveways (12' x 1')	2400	SF	266.64	SY	\$ 100.00	\$26,664.00	\$134.00	
		-	I	1				1	1
	Selected Clearing & Grubbing (5' x 1')	18600	SF	0.43	AC	\$15,000.00	\$ 6,404.96		
Typical Treatment A'	Marine Limestone Base Course (4" Uniform) (3' x 1')	11160	SF	1239.99	SY	\$ 15.00	\$18,599.81	\$ 5.00	\$ 19.00
Typical nearment /	Surface Plane Asphalt Pavement 1.0" (8' x 1') + (3' x 1')	40920	SF	4546.62	SY	\$ 5.00	\$22,733.11	\$ 7.00	φ 17.00
	Sodding (3' x 1')	11160	SF	1239.88	SY	\$ 15.00	\$18,598.14	\$ 5.00	
		0105	0.5	0.01		<b>*</b> 15 000 00	<b>A</b> 0 1 40 00	<b>*</b> • • • •	
	Selected Clearing & Grubbing (5' x 1')	9125	SF SF	0.21	AC	\$15,000.00	\$ 3,142.22	\$ 2.00	
Typical Treatment B	Marine Limestone Base Course (4" Uniform) (3' x 1')	5475	-	608.33	SY	\$ 15.00 \$ 5.00	\$ 9,124.91	\$ 5.00 \$ 7.00	\$ 19.00
	Surface Plane Asphalt Pavement 1.0" (8' x 1') + (3' x 1')	20075	SF	2230.53	SY	\$ 5.00	\$11,152.67	1	
	Sodding (3' x 1')	5475	SF	608.27	SY	\$ 15.00	\$ 9,124.09	\$ 5.00	
	Selected Clearing & Grubbing (5' x 1')	1925	SF	0.04	AC	\$15,000.00	\$ 662.88	\$ 2.00	
	Marine Limestone Base Course (4" Uniform) (3' x 1')	1155	SF	128.33	SY	\$ 15.00	\$ 1,924.98		
Typical Treatment C	Surface Plane Asphalt Pavement 1.0" (8' x 1') + (3' x 1')	4235	SF	470.55	SY	\$ 5.00	\$ 2,352.75	\$ 7.00	\$ 19.00
	Sodding (3' x 1')	1155	SF	128.32	SY	\$ 15.00	\$ 1,924.81	\$ 5.00	
						•			
	Selected Clearing & Grubbing (5' x 1')	1725	SF	0.04	AC	\$15,000.00	\$ 594.01	\$ 2.00	
	Marine Limestone Base Course (4" Uniform) (3' x 1')	1035	SF	115.00	SY	\$ 15.00	\$ 1,724.98	\$ 5.00	
Typical Treatment D	Surface Plane Asphalt Pavement 1.0" (8' x 1') + (3' x 1')	3795	SF	421.66	SY	\$ 5.00	\$ 2,108.31	\$ 7.00	\$ 19.00
	Sodding (3'x 1')	1035	SF	114.99	SY	\$ 15.00	\$ 1,724.83	\$ 5.00	
		-							
Table Top Crossing	Hot Mix Asphalt Surface Course Type B (9.5' x 1' x 0.5')*	166.25	CF	9.14	TON	\$ 100.00	\$ 914.38		\$ 37.00
	Crosswalk Striping	-	-	35.00	LF	\$ 10.00	\$ 350.00	\$ 10.00	÷ 07.00

*(9.5' x 1' x 0.5') assuming 8' flat top with 3:1 side slopes and 6" layer thickness



843.202.6144 Fax: 843.202.6152 <u>ddetoma@charlestoncounty.org</u> Lonnie Hamilton III Public Services Building 4045 Bridge View Drive, Suite C204 North Charleston, SC 29405

April 07, 2021

The Honorable Jimmy Carroll Mayor City of Isle of Palms P.O. Box 508 Isle of Palms, SC 29451

Devri Detoma, P. E.

**Construction Project Manager II** 

**Transportation Development** 

### Subject: Project Requests - FY 2022 Charleston County Transportation Committee (CTC) "C"Fund Projects

Dear Mayor Carroll:

The Public Works staff once again will be preparing lists of resurfacing and new construction projects to be funded under the FY 2022 CTC road improvement program. Prioritizing the resurfacing of existing paved roads will be done utilizing our computerized Pavement Management System which is based on the technical evaluation of the overall condition of each road. This eliminates the need for requests for resurfacing of specific roads. If you should have questions regarding the County's resurfacing program or the Pavement Management System, you may contact County staff at (843) 202-7600.

Historically, the annual CTC allocation for new construction projects (e.g., rocking, paving, or improving earth roads; road drainage; road signage; traffic calming measures; striping; improvements to intersections; sidewalks and bike paths) ranges from \$1 million to \$1.5 million in "C" Funds. The CTC has adopted a policy that allows its funds to be spent only on public right-of-way. If new or additional right-of-way is involved for construction, the requesting entity will be required to obtain the needed right-of-way (this policy does not apply to the TST Annual Allocation Program).

We recognize that priorities within your jurisdiction may change from year to year. Therefore, previously requested projects are not carried over from previous years. We ask that all construction project requests be prioritized each year and that you include a detailed description of the project scope, location, and estimated cost (when possible). Requests will be evaluated on an individual merit basis. Each request must meet certain criteria, such as acceptance by a government agency for perpetual maintenance, existing right-of-way, etc. For traffic calming

requests, please provide documentation that the project meets all applicable guidelines and has been formally approved by the local government agency. Project requests may compete against each other, but will be considered and evaluated separately on individual merit by CTC members and budgeted accordingly.

We are asking that your request(s) for proposed new construction projects be forwarded to us on or **before May 28, 2021**. We ask that you submit a statement from the governmental entity having jurisdiction accepting perpetual maintenance responsibilities for the project if selected. Please keep our funding limits in mind as you prepare your list of requested projects.

County staff members may contact you for additional information as they complete the processing of the requested projects.

If you have any questions regarding details of the program or if any questions arise in the development of your project requests, please contact me at (843) 202-6144.

Sincerely,

Den Pettin

Devri DeToma, P.E. Charleston CTC Program Coordinator

cc:

W. O'Brien Limehouse, Charleston CTC Chairman

**16FT FLATBED DUMP** 

# PROPOSAL

MACK

2/23/2021

BUNC2020000138C631 MD6 42R Qty: 1

REPARED BY

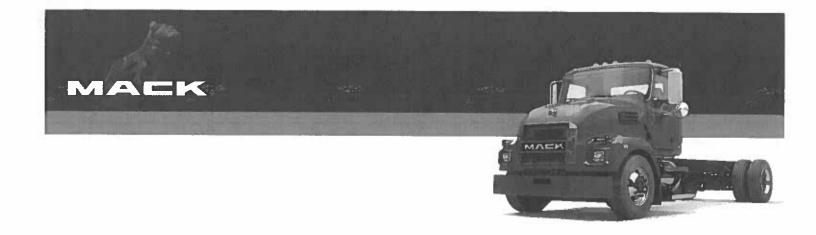
HUGHES MOTORS, INC. 6841 BULLDOG DR CHARLESTON SC 294064733

PREPARED FOR

ISLE OF PALMS CITY (INC) 1303 PALM BLVD

> ISLE OF PALMS SC 294512232





Mr. Donnie Pitts

DATE

2/23/2021

**MD6 42R** 

PREPARED BY

CHARLESTON

SC 294064733

**ISLE OF PALMS** 

SC 294512232

Qty: 1

QUOTE INFORMATION

BUNC2020000138C631

HUGHES MOTORS, INC.

ISLE OF PALMS CITY (INC)

1303 PALM BLVD

6841 BULLDOG DR

Thank you for giving us this opportunity to provide a quote.

This proposal contains the complete specification and performance details of the Mack model configured for your application. Every proposed spec from Mack is prepared with lowest total cost of ownership and highest return on investment as the key objectives for our customers.

This reflects Mack's focus on application excellence to deliver uptime and fuel economy, reduced maintenance, driver satisfaction, productivity and high resale value. The enclosed spec and recommendations have been carefully designed to meet all these objectives.

Beyond the technical specifications contained in this proposal, it's important to remember that each Mack truck is backed by Mack Connect, the industry's leading uptime and productivity solution, plus a coast-to-coast network of dealer service locations. I think that after reviewing this proposal you will realize why Mack is "The American Truck You Can Count On."

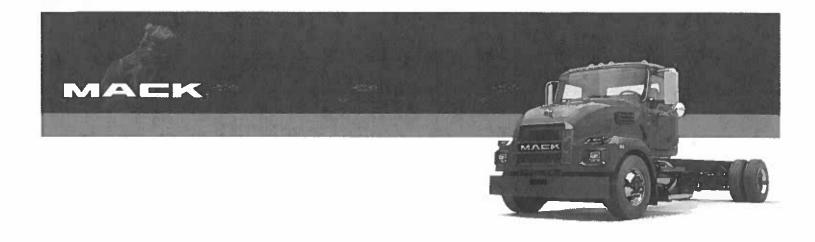
I look forward to meeting with you and to discuss any questions you might have regarding this proposal.

Yours sincerely

William Pook

BILL PEEK HUGHES MOTORS, INC.

DATE



## **PRICING SUMMARY**

### MD6 42R

### VEHICLE PRICE

	\$ 81,884.00
EXTERNAL LOCALS	
16ft Flatbed dump with barn door gate and electric tarp system	\$ 14,876.00
TOTAL VEHICLE PRICE	\$ 96,760.00

### TAX SUMMARY

TOTAL TAX \$50	
TOTAL TAA 350	00.0
TOTAL SELLING PRICE (PER UNIT) 97,260	1.00

ISLE OF PALMS CITY (INC)

DATE

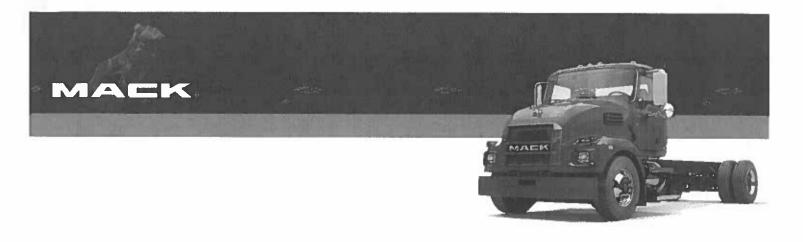
### William Peek 2/23/2021 HUGHES MOTORS, INC.

DATE

The price above includes a 16' flatbed dump per attached body specifications from

Double A Body Builders in Pamplico S.C. Please review body specs for accuracy.

This is a NON CDL chassis



## **TECHNICAL SPECIFICATION**

MD6 42R

<b>NPPL</b>	ICATION PACKAGES	DESCRIPTION		
5	CHASSIS HEIGHT	DOCK HEIGHT		
ALIAT	OMER/VEHICLE INFO	RESORDITION		
		DESCRIPTION		
S	CHASSIS (BASE MODEL)	MD642 - 42R MEDIUM DUTY, CLASS 6 w/ 6.7L, (MAX 25,995lbs GVWR)		
S	ASSEMBLY PLANT	FACTORY USA (RV, MACK)		
	VEHICLE USE & BODY/TRAILER TYPE	DUMP TRUCK		
	VEHICLE VOCATION	PICKUP & DELIVERY / SHORT HAUL SERVICE		
S	CUSTOMER FLEET SIZE	DEALER FLEET WITH LESS THAN 25 VEHICLES IN OWN FLEET OF ANY VEHICLE	BRAND	
	TYPE OF SERVICE	MUNICIPAL		
s	WARRANTY REGISTRATION LOCATION	US - WARRANTY REGISTRATION LOCATION		
S	INITIAL REGISTRATION LOCATION	ALL 50 STATES, CARB ENGINE EMISSION (US17 / US21 / ZERO EMISSION)		
s	LANGUAGE-PUBS/DECAL/SIGNS	ENGLISH		
S	TERRAIN GRADE	CITY, STARTING GRADES<6%		
s	LOADING SURFACE	ASPHALT LOADING AND / OR UNLOADING SURFACE		
	VEHICLE MODEL YEAR	2022 MODEL YEAR		
ENGI	NE & TRANSMISSION	DESCRIPTION		
	ENGINE PACKAGE, COMBUSTION	ISB6.7-280 D CUMMINS 280HP @ 2600RPM (GOV) 660 LB-FT, US21		
	TRANSMISSION	2500 RDS 6 SP-ALLISON RUGGED DUTY SERIES GEN 5 W/PROGNOSTICS (WITH PROVISIONS)	РТО	
S	FUELSENSE CALIBRATION	ALLISON FUELSENSE BASIC, NEUTRAL AT STOP		
ENGINE & TRANSMISSION EQUIPMENT		DESCRIPTION		
	ENGINE BRAKE TYPE	ENGINE BRAKE		
	CRUISE CONTROL	CRUISE CONTROL		
s	ALTERNATOR	DELCO 12V 145A (24SI) BRUSH-TYPE		
	BATTERY DISCONNECT SWITCH	BATTERY DISCONNECT SWITCH		
s	STARTER MOTOR	12 VOLT MELCO STARTER (MITSUBISHI ELECTRIC)		

### TECHNICAL SPECIFICATION (cont.)



	E & TRANSMISSION EQUIPMENT	DESCRIPTION
s	ENGINE BLOCK HEATER	WITHOUT ENGINE BLOCK HEATER
	POWER TAKE OFF CONTROL	POWER TAKE OFF TRANSMISSION CONTROL, PREP KIT F/SINGLE PTO
AXLE &	SUSPENSION	DESCRIPTION
S	FRONT AXLE	10,000LB MERITOR MFS+ 4500 KG
s	SPRINGS - FRONT	MACK TAPERLEAF 10000# (4500 KG) GROUND LOAD RATING
s	FRONT AXLE BRAKES	MERITOR "S" CAM TYPE 16.5" x 5" Q+
	REAR AXLE - SINGLE	21000# (9525 kg) MERITOR MS-21-13X, (W/O DIFF LOCK) CASING 11,0mm
	REAR SUSPENSION - SINGLE	21000# (9525kg) MULTILEAF
	SUSPENSION LEVELLING DEVICE	WITHOUT SUSPENSION LEVELLING DEVICE
s	BRAKES - REAR	MERITOR "S" CAM 16,5"x7" Q+
s	REAR AXLE RATIO	RATIO 5.57, REAR AXLE
CHASS	IS EQUIPMENT	DESCRIPTION
S	IDLE EMISSION CERTIFICATION	IDLE EMISSION CERTIFICATION, CARB 08
	DPF DIESEL PARTICULATE FILTER	CUMMINS SINGLE MODULE E.A.T.S. RH SIDE UNDER CAB US17 (7L over 271HP \ 9L over 351Hi only!)
S	EXHAUST	
	BODY BUILDER MODULE	EL PREP KIT, TMC RP1404 EL. INTERFACE NO BODYBUILDER MODULE
s	ELECTRICAL RECEPT, AUX POWER	WITHOUT ELECTRICAL PREPARATION FOR LIFTGATE
FRAME	EQUIPMENT & FUEL TANKS	DESCRIPTION
	WHEELBASE	186" Wheelbase (123" CA) 60" After-frame
S	FRAME RAILS	STEEL - 260MM X 70MM X 7MM (10.24" X 2.75" X 0.275" ); RBM 1,370,000 LB-IN
S	PRIMARY FUEL FILTER	FUEL FILTER & WATER SEPARATOR
S	FUEL TANK - LH	50 GALLON (190 L) 22" ALUMINUM ROUND
CAB IN	TERIOR	DESCRIPTION
S	GAUGES - UNIT OF MEASURE	U.S. UNITS (PREDOMINANT)
	BACK-UP ALARM	BACK-UP ALARM
S	AIR RESTRICTION INDICATOR	MECHANICAL, GRADUATED, ON FILTER
s	DAYTIME RUNNING LIGHTS	DRL WHEN ENGINE RUNNING & PARK BRAKE OFF
S	FIRE EXTINGUISHER	HAND FIRE EXTINGUISHER 1.1 KG (2.5LB) ENGLISH DECAL, ABC
	AUDIO SYSTEM	RADIO, AM/FM, MP3, WEATHER BAND
S	AUDIO INTEGRAT. PHONE HANDSFRE	AUDIO INTEGRATED HANDSFREE PHONE, BLUETOOTH
s	AUDIO COMMUNICATION CONNECTOR	AUDIO COMMUNICATION CONNECTOR, USB AUDIO
s	COMMUNICATION EQUIPMENT	FACTORY INSTALLED GEOTAB FLEET MANAGEMENT SYSTEM
s	DRIVER SEAT SUPPORT	MACK DRIVERS SEAT, AIR SUSPENDED
s	DRIVERS SEAT UPHOLSTERY	DRIVERS SEAT UPHOLSTERY, VINYL
S	PASSENGER SEAT SUPPORT	FIXED PASSENGER SEAT
	PASSENGERS SEAT UPHOLSTRY	PASSENGERS SEAT UPHOLSTERY, VINYL
S		

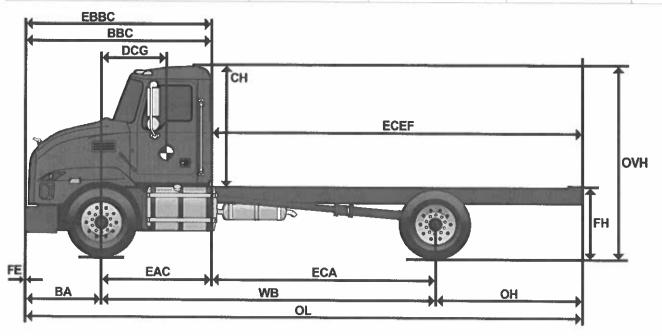
### TECHNICAL SPECIFICATION (cont.)



WHEE	ELS & TIRES	DESCRIPTION
s	TIRES BRAND/TYPE - FRONT	11R22.5 G BRIDGESTONE R268 ECOPIA (12350 lbs) (Total for QTY = 2)
	GHG STEER TIRE CATEGORY (PAWS)	GHG STEER TIRE CATEGORY, LOW ROLLING RESISTANCE
S	WHEELS - FRONT	22.5x8.25 ACCURIDE, POWDER COATED WHITE STEEL DISC (Total for QTY = 2)
	FRONT AXLE TIRE & WHEEL QUANTITY	Y TWO FRONT TIRES & WHEELS
	TIRES BRAND/TYPE - REAR	11R22.5 G BRIDGESTONE M760 ECOPIA (23360 lbs) (DRIVE ONLY) (Total for QTY = 4)
	GHG DRIVE TIRE CATEGORY (PAWS)	GHG DRIVE TIRE CATEGORY, BASIC ROLLING RESISTANCE
S	WHEELS - REAR	22.5x8.25 ACCURIDE, POWDER COATED WHITE STEEL DISC (Total for QTY = 4)
	REAR AXLE TIRE & WHEEL QUANTITY	FOUR REAR AXLE TIRES & WHEELS
PAIN	Γ	DESCRIPTION
8	PAINT COLOR - FIRST COLOR	GLACIER WHITE; P3029
	PAINT COLOR - FIRST COLOR	DESCRIPTION
BASE		
BASE S	WARRANTY & PURCHASED COVERAGES	DESCRIPTION
BASE S	WARRANTY & PURCHASED COVERAGES ENGINE TOWING WARRANTY	DESCRIPTION CUMMINS ENGINES (Contact Cummins for Standard Warranty and Extended Coverage Details)
BASE S S S	WARRANTY & PURCHASED COVERAGES ENGINE TOWING WARRANTY MACK ONECALL BUNDLE	DESCRIPTION CUMMINS ENGINES (Contact Cummins for Standard Warranty and Extended Coverage Details) 12 MONTH - ASIST AND MACK ONECALL
BASE S S S S	WARRANTY & PURCHASED COVERAGES ENGINE TOWING WARRANTY MACK ONECALL BUNDLE VEHICLE WARRANTY TYPE	DESCRIPTION CUMMINS ENGINES (Contact Cummins for Standard Warranty and Extended Coverage Details) 12 MONTH - ASIST AND MACK ONECALL NORMAL DUTY WARRANTY CLASSIFICATION
BASE S S S S S	WARRANTY & PURCHASED COVERAGES ENGINE TOWING WARRANTY MACK ONECALL BUNDLE VEHICLE WARRANTY TYPE BASIC CHASSIS COVERAGE	DESCRIPTION CUMMINS ENGINES (Contact Cummins for Standard Warranty and Extended Coverage Details) 12 MONTH - ASIST AND MACK ONECALL NORMAL DUTY WARRANTY CLASSIFICATION CHASSIS PLAN 24 MO/UNLIMITED MI NORMAL DUTY PROTECTION PLAN
	WARRANTY & PURCHASED COVERAGES ENGINE TOWING WARRANTY MACK ONECALL BUNDLE VEHICLE WARRANTY TYPE BASIC CHASSIS COVERAGE ENGINE WARRANTY	DESCRIPTION CUMMINS ENGINES (Contact Cummins for Standard Warranty and Extended Coverage Details) 12 MONTH - ASIST AND MACK ONECALL NORMAL DUTY WARRANTY CLASSIFICATION CHASSIS PLAN 24 MO/UNLIMITED MI NORMAL DUTY PROTECTION PLAN CUMMINS ENGINES B6.7 (Contact Cummins for Standard Warranty and Extended Coverage Details)
BASE S S S S S	WARRANTY & PURCHASED COVERAGES ENGINE TOWING WARRANTY MACK ONECALL BUNDLE VEHICLE WARRANTY TYPE BASIC CHASSIS COVERAGE ENGINE WARRANTY EMISSION COMPONENT COVERAGE	DESCRIPTION         CUMMINS ENGINES (Contact Cummins for Standard Warranty and Extended Coverage Details)         12 MONTH - ASIST AND MACK ONECALL         NORMAL DUTY WARRANTY CLASSIFICATION         CHASSIS PLAN 24 MO/UNLIMITED MI NORMAL DUTY PROTECTION PLAN         CUMMINS ENGINES B6.7 (Contact Cummins for Standard Warranty and Extended Coverage Details)         CUMMINS ENGINES (Contact Cummins for Standard Warranty and Extended Coverage Details)         ALLISON TRANSMISSIONS (Contact Allison Transmission for standard warranty and extended coverage
BASE S S S S S S S	WARRANTY & PURCHASED COVERAGES ENGINE TOWING WARRANTY MACK ONECALL BUNDLE VEHICLE WARRANTY TYPE BASIC CHASSIS COVERAGE ENGINE WARRANTY EMISSION COMPONENT COVERAGE TRANSMISSION WARRANTY	DESCRIPTION CUMMINS ENGINES (Contact Cummins for Standard Warranty and Extended Coverage Details) 12 MONTH - ASIST AND MACK ONECALL NORMAL DUTY WARRANTY CLASSIFICATION CHASSIS PLAN 24 MO/UNLIMITED MI NORMAL DUTY PROTECTION PLAN CUMMINS ENGINES B6.7 (Contact Cummins for Standard Warranty and Extended Coverage Details) CUMMINS ENGINES (Contact Cummins for Standard Warranty and Extended Coverage Details) ALLISON TRANSMISSIONS (Contact Allison Transmission for standard warranty and extended coverage data AIR CONDITIONING STANDARD COVERAGE (Sealed System Only) 24 MONTHS UNLIMITED



VEHIC	LE SPECIFICATION/CALCUL	ATED PERFORMANCE SU	MMARY	N 100 100 100 100
Description: 4	Sales,Code	Dwg Ref	Length	UOM
Front Frame Extension	N/A	FE	0,0	INCHES
Bumper to Front Axle	N/A	BA	40.0	INCHES
Wheelbase	N/A	WB	186.0	INCHES
Rear Overhang	N/A	OH	59.6	INCHES
Overall Length	N/A	OL	285.7	INCHES
Bumper to Back of Cab	N/A	BBC	103.0	INCHES
Eff. Bumper to Back of Cab	N/A	EBBC	103.0	INCHES
Eff. Cab to Rear Axle	N/A	ECA	123.0	INCHES
Eff. Front Axle to Back of Cab	N/A	EAC	63.0	INCHES
Eff. Cab to End of Frame	N/A	ECEF	182.7	INCHES
Unladen 5th Wheel Height	001AA3	5W	0.0	INCHES
Unladen Frame Height	N/A	FH	40.9	INCHES
Cab Height	N/A	СН	69.1	INCHES
Overall Height	N/A	OVH	110.0	INCHES
Driver CG	N/A	DCG	59.1	INCHES
Second Front Axle Spacing	001AA3	SFAS	0.0	INCHES



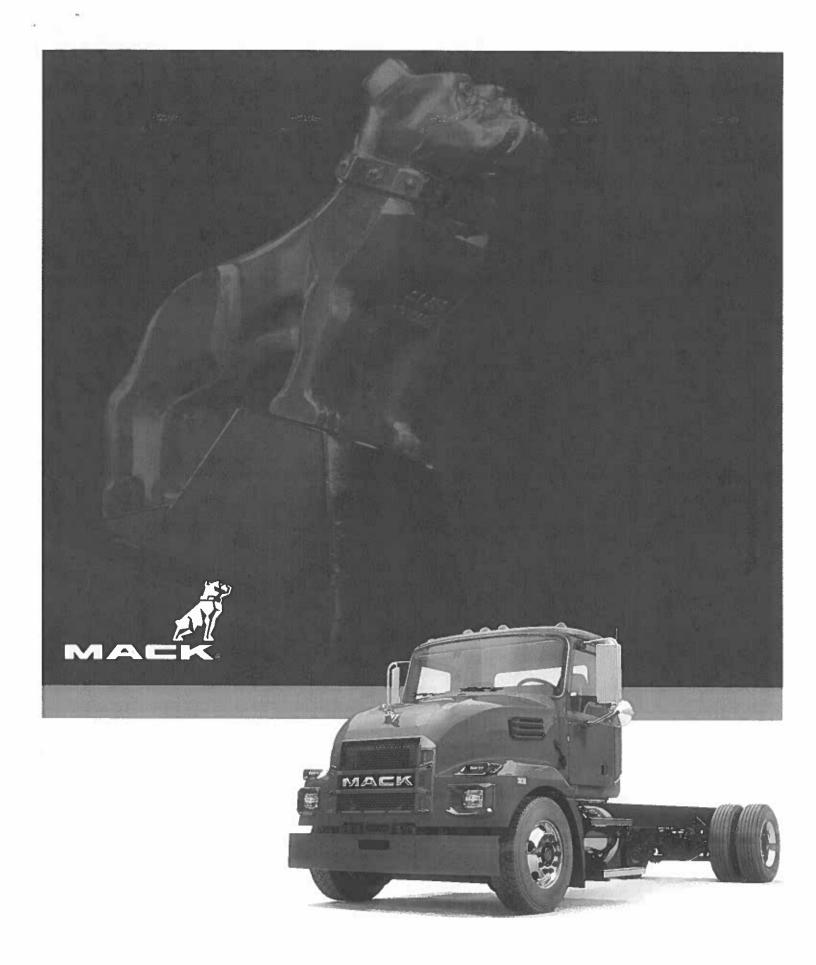
*

### **DOUBLE A BODY BUILDERS • www.doubleabody.com** PO Box 363 • 1407 N. Pamplico Highway • Pamplico, SC 29583 • Phone (843) 493-5021 • Fax: (843) 493-1995

-

QUOTETO: Hughes Motors Inc.			·	DATE QUOTED 01/25/21			
Bill Peek 843-200-3882 billp@bunchtruckgroup.com							
				TRUCK ARRIVAL DATE:			
·	<u> </u>		ESTIMA	TED COMPLETION DATE:			
COLOR OF BODY:		Black	QUOTE	) 8Y:Katel	yn Baldw	in 843-687-	7643
			and the second sec	ACT MATCH IS NOT G	UARANT	EED.	
MAKE Mac	k	VIN#			MODEL #	MD6 I	Wed Duty
YEAR C/A TRANS							
BODY TYPE	SIZE	ТҮРЕ	PRICE	ACCESSORIES			PRICE
Flatbed				25 Ton Pintle H	ook		
Flatbed Dump	16'	twin tele	8,450.00	15 Ton Pintle H	ook		
				Reece Hitch	Reece Hitch		
Contractor Dump				Multi-Hitch Pin	tie Ball Comb	10	
Utility Body				RV Plug			
Lift Gate				6 Pin Round			
Headboard		Standard	450.00	Other Plug			
				Glad Hands			
Sides	48"	Perm	1,525.00	Dual Wiring			
Tailgate	48"	Barn	575.00	Deliver	to Hugh	es Motor	
1/2 Cab Shield		2	300.00				
Gooseneck							1
Slide Track				TOOLBOX			<u> </u>
	luantity≏			" Steel \$	}	⊃ <i>a</i> ″ AI	um. \$
Hammer Tarp						·	
Bullet Tarp	Electri	c Alum tarp	1,600.00	1 36" Steel \$	/6.00	36" A	um.\$
5000 XLC				48" Steel \$		48" Al	um. \$
5000 XGL				60" Steel \$		60" AI	um. \$
2000 X				FRAME MODIFICATIO			
2000 SR				Stretch \$		Short	en \$
Air PTO				Target CA =			
Standard PTO				NOTES:			
Auto PTO	ho	ot shift	1,500.00		ustomer	: Isle of Pa	ms
Electric Dump							
Console Control				Equipment	Subto	tal:	14,876.00
Air Pump						C Sales Tax	
Electric Brake				TOTAL QUOTE:		14,876	00
						17,070	

"QUOTE VALID FOR 30 DAYS"







### **HUGHES MOTORS, INC.**

6841 BULLDOG DRIVE 29406 P.O. BOX 62709 • CHARLESTON, SC 29419 TELEPHONE: (843) 553-6410 FAX NUMBER: (843) 569-1770 TOLL FREE: 1-800-214-MACK WWW.BUNCHTRUCKGROUP.COM



### Mack MD6 References

3/16/2021

### **Bunch Leasing Company**

Jay Rossitz

### (585)975-9192

### 2) daily rental units

1) flatbed truck and 1) van body truck

### Aquatica Pools and Spa's

Thiago Silva

(843)442-9177

2) flatbed dumps

### Town of Mt Pleasant

Jody Peele

(843)297-1599

3) scow dumps and 1) asphalt patch truck

## **Product Information**



### 0021800

### MD642 – 42R MEDIUM DUTY, CLASS 6 w/6.7L (002GH2)

Affects: Related:

Updated:

January 28, 2020



Drawing on MACK's rich history and knowledge in manufacturing world class tough trucks, the MD6 was designed from the ground up to be a class leader. Every piece of the truck was analyzed to provide what the customer needs to succeed with this Class 6, medium-duty truck.

The MACK MD6, 4x2 configuration is well suited for dry van, refrigerated, fuel/water/waste, towing and recovery, and dump/utility bodies. The MD6 comes powered by the industry leading Cummins B6.7 diesel engine and is matched with the Allison 2500HS six speed transmission with FuelSense[™] 2.0 - fuel saving neutral-at-stop technology. Multiple horsepower ratings are available along with an option for the Allison 2500RDS when customers require a power-take-off (PTO).

Sharing some interior components from the MACK Granite, the MD6 cab is a proven solution that takes advantage of economies of scale and maintains the function, comfort and operator oriented environment standard with MACK. Features like the flat bottom steering wheel with tilt and telescoping column, instrument cluster with driver information display and switches for lighting and power windows. The cab dash and floor space were redesigned to accommodate optional three-person seating and to maximize the overall layout and interior space.

The industry has trusted their toughest jobs to MACK for generations. Built in America from light, durable and quality materials, our trucks stand up to the rigors of customer's demands.

The follow pages outline standard truck features. Please refer to the MACK Sales System (MSS) for truck options and additional feature information.

Page 1

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### WARRANTY

SUMMARY	
Typical Vocations	Distribution, Short Haul or P&D
Axle Configuration	4 x 2
Basic Coverage	24 months/unlimited miles*
Batteries	12 months/unlimited miles
Chassis Towing	90 days or 5,000 miles (8 047 KM), whichever occurs first*
Air Conditioning	24 months/unlimited miles – air conditioning (sealed system only)
Engine/Emission	Warranty coverage provided by Cummins.
Transmission	Warranty coverage provided by Allison.
Driveline, Rear Axle, Front Steer Axle	24 months/unlimited miles*
Cab Structure & Internal Cab Corrosion	60 months/unlimited miles*
Frame Rail/ Crossmembers	60 months/unlimited miles*
Noise Emission	Life of vehicle*
the second	

MD Series Models MD6, MD7

See complete warranty certificate for details.

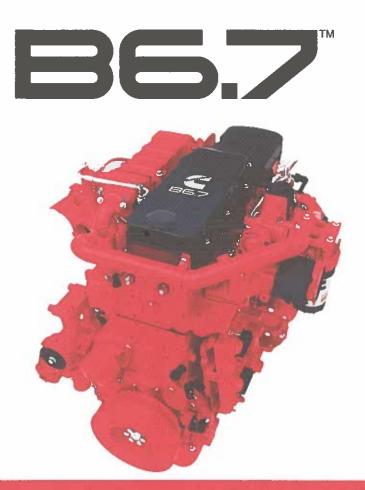
Shaded areas indicate optional equipment.

All Bustrations, specifications and descriptions in this specification are based on the latest product information available at the time of this publication. The right is reserved to make changes in price, materials, equipment, design, specifications, diagrams and models, and to discontinue models of equipment at any time, without notice and without incuming any obligation whatsoever. For more information on additional options and accessories, contact Mack Trucks, Inc. (www.macktrucks.com).

UPTIME SUMMARY	MD Series Models MD6, MD7			
Mack OneCall [®]	12 months			
Mack ASIST	12 months			
Geotab Basic	12 months			
PURCHASE OPTIONS				
Mack OneCall	24-60 months, in 12 mo. increments			
Mack ASIST	24-60 months, in 12 mo. increments			
Geotab Basic	24-60 months, in 12 mo. increments			
Geotab Plus	12-60 months, in 12 mo. increments			
OTHER OPTIONS				
Allison Upgrade	Fuel Sense 2.0 MAX			
Battery Shut Off	Under cab, passenger side			
Engine Block Heater				
Air Filter Indicator	Under hood, restriction indicator mounted to air cleaner			
PTO Preparation Kit	Harness & switch kit			
Cab Mirrors	Chrome finish & convex mirror heated & motorized			
Passenger Seat	Two-person bench seat w/vinyl & under seat storage			
Drivers Seat Trim	Modura cloth upgrade seat upholstery			
Passenger Seat Trim	Modura cloth upgrade seat uphoistery			
Passenger Bench Trim	Modura cloth upgrade seat upholstery			



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# GENERATIONS OF EXPERIENCE.

- 35+ years of market-leading production
- 12M+ B-series engines produced globally
- 2.25M+ miles of B and L pre-production experience

# DELIVERS UPTIME, BIG TIME.

- Full year base warranty extension in 2017 to 3 year unlimited mileage
- Further peace of mind due to confidence in ultra-reliable product
- 5% average fuel economy improvement on Performance ratings
- 8.5% average fuel economy improvement on Efficiency ratings

An unbeatable legacy means a deep understanding of customers' duty cycles and needs. No matter the application, with the B6.7 you get the lowest cost of operation and maximum uptime.

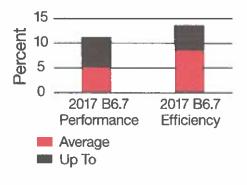
# A LONG HISTORY OF INNOVATION AND RELIABILITY.

American-designed and globally embraced, the MidRange market leader has a proven stable architecture that has evolved to fit customer power needs.

- 35 years of parent bore design
- 20 years of 24 valves
- 15 years of VGT[®], EGR and HPCR
- 11 years of 6.7L displacement
- 10 years of aftertreatment

# FOCUS ON FUEL ECONOMY.

Improvement over 2013 ISB6.7



Engine Model	Power HP (kW)	Peak Torque Ib-ft (N+m) @ rpm					
325-280 HP Performance Ratings							
B6.7 325	325 (242)	750 (1017) @ 1800					
B6.7 300	300 (224)	660 (895) @ 1600					
B6.7 280	280 (209)	660 (895) @ 1600					
260-20	00 HP Efficien	cy Ratings					
B6.7 260	260 (194)	660 (895) @ 1600					
B6.7 250	250 (186)	660 (895) @ 1600					
B6.7 240	240 (179)	560 (759) @ 1600					
B6.7 220	220 (164)	600 (813) @ 1600					
B6.7 220	220 (164)	520 (705) @ 1600					
B6.7 200	200 (149)	520 (705) @ 1600					

The flexibility to uprate with a hardware change only necessary between families.

# **Peace of Mind**



## **3 Year / unlimited mile base warranty**

- Confidence in ultra-reliable product
- Further peace of mind, beyond proven dependability
- 100% Coverage for:
  - Parts and labor on warrantable failures
  - Aftertreatment
  - · Consumables used in the repair
- Travel / Towing is covered
- All with no deductible

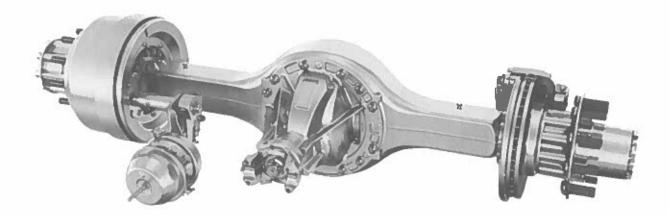


# **Product Information**

### MERITOR MS-17-13X, MS-19-13X and MS-21-13X 252 (W/O DIFF LOCK), CASING 9.5mm

**Related:** Rear Suspension Single (260) Updated: December 25, 2019

The MS-13X[™] single rear drive axle for medium-duty applications is designed for maximum durability and weight savings. The 13X™ is ideal for Class 6 and 7 trucks. Equipped with Meritor Q+ drum brakes, it has a gross axle weight rating (GAWR) ranging from 17,000 to 21,000 pounds.



## **Features**

- Up to 59 lbs. lighter than MS-14X carrier •
- Utilizes same housing as 14X designs
- Power dense gearing design maximizes axle efficiency

MS-13X Specifications						
Axle Model	MS-17-13X	MS-19-13X	MS-21-13X			
Sales Symbol	2522033	2522035	2522037			
GAWR	17,000 lbs.	19,000 lbs.	21,000 lbs.			
Ratios	4.33 - 5.89*	4.33 - 5.89*	4.33 - 5.89*			
Wall Thickness @ Spring Perch	.37" (9.5 mm)	.37" (9.5 mm)	.37" (9.5 mm)			

*Refer to the MACK Sales System (MSS) for all available ratios

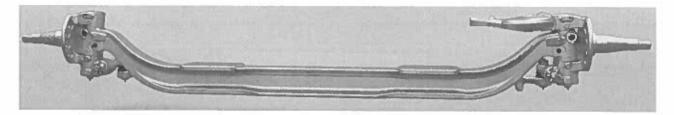
Page 1 of 1

# **Product Information**



# 2402032 10,000LB MERITOR MFS+™ 4500 KG (2400R0) 2402033 12,000LB MERITOR MFS+™ 5400 KG (2400S0) Related: Front Suspension Updated: December 25, 2019

The new Meritor[®] MFS+[™] features the patented, market-leading technology of MFS[™] Series front axles. The system saves weight while improved performance and packaging reduces service time. MFS[™] Series axles continue a long-running tradition of great packaging flexibility, optimized performance and reliability.



## **Features**

- · Optimized beam design provides a stronger and lighter weight package
- Integrated torque plate and tie rod arms reduce weight and increase payload
- Easy-Steer™ bushing offers superior steering
- Lower assembly time and maintenance costs
- Packaged with Meritor Q+™ drum brakes

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# City of Isle of Palms FY21 Budget Request Form



## **Project Description/Justification:** *Provide a detailed description of the project/expenditure.* Attach backup documentation as necessary.

16 - Hon Motivate Table; 24X60 with 2mm edge and nesting base; 4X8 electrical port; GRD L1 Standard Laminates with Silver Mesh; edge color Charcoal; Casters; paint grade Platinum Textured

16 - Hon MHOB G1 Pop-Up Port 3 AC PWR / 1 Blank / 10' Cord; paint color Silver

32 - Hon Motivate Nest/Stack Chair Flex Back; no arm; hard casters; Charcoal Ilira Mesh back



Project Cost Estimate: Attach detailed breakdown of cost & written quote or vendor cost estimate .

\$25,000 - Requested amount to cover cost of equipment
\$24,058.48 - Wulbern-Koval Quote (24304), 1111 Morrison Drive, Charleston, SC 29403
(843) 577-7666
\$22,027.86 - Forms and Supply (FSI) Quote, 3215 Benchmark Drive, Suite B, Ladson, SC 29456
(843) 377-3549
\$21,816.00 - Herald Quote (JB210216), 3250 Tile Drive, North Charleston, SC 29405
(843) 556-1007

Contract #: HON 4400022602 Quote #: JB210216 Date: 2/16/2021 Valid Until: 3/31/2021 Rep Name: Jennifer Brinson jbrinson@heraldoffice.com 843.556.1007 Prepared By: Jennifer Brinson

## **Training Room Furniture Quote**

## City of Isle of Palms Fire Dept

Product	It	em			Qty		ll Price Extended
1 HMVR-24			460G-NS Motivate Table Rect 24Dx	60W 2mm Edge Nesting Base	16	\$629.50	\$10,072.00
			Select Grommet Location .G1	4x8 Electrical Port			
			Select Grade \$(L1STD)	Grd L1 Standard Laminates			
			Select Laminate .B9	Silver Mesh			
			Select Edge Color .S	Charcoal			
			Select Caster/Glide Option .C	Caster			
			Select Paint Grade \$(P1)	P1 Paint Opts			
			Select Grade 1 Paint .PLAT	Platinum Textured			
	2	HTG1PW	R-3P-1B MhoB G1 Pop-up Port 3 A	C Pwr / 1 Blank / 10' Cord	16	\$196.00	\$3,136.00
			Select Paint Color .SVR	Silver			
8	3	HMN1	Motivate Nest/Stack Chair-	-Flex Back	32	\$269.00	\$8,608.0
			Select Arm Type .N	Arm: No Arm			
			Select Caster Option .E	Standard Nylon Glide			
			Select Back .IC	Charcoal Ilira Mesh			
			Select Shell Color .BU	COLOR: Surf			
			Select Frame Color .PLAT	FRAME: Platinum Metallic			
						Total:	\$21,816.00
ccepted	d By	/:		Date:			
pplicable	e sa	les tax is no	t included in this quote and will need	to be calculated by the end user bei	fore Purchase Ol	rder submi	ission.
cceptand	ce o	of this quote	is acceptance of our terms and cond	litions included at the end of this prop	oosal.		
Jennifer	's Pr	rofile\Desktop	\Traning Room Furniture Quote.sp4				Page 1 of 2

Charleston • Cheraw • Columbia • Dillon • Florence • Greenville • Greenwood • Myrtle Beach • Sumter • Whiteville



# State Accommodations Tax Advisory Committee Isle of Palms, South Carolina

# Application for State Accommodations Tax Funds

Date Received:	Total Project Cost:
Total Accommodations Tax Funds Requ	ested:
Action Taken By Accom. Tax Advisory	Committee: Date ApprovedDenied
Action Taken By Ways & Means Comm	ittee: Date ApprovedDenied
Action Taken By City Council: I	Date ApprovedDenied
Documentation required for payment:	_line item budget,invoices,Financial Report

For Office Use Only

A. Project Name: _____MUSC Hollings Cancer Center's LOWVELOB. Applicant Organization: _MUSC Hollings Cancer Center – MUSC Foundation

1. Mailing Address: _____HCC Office of Development - 86 Jonathan Lucas Street, MSC 955, Charleston, SC 29425 _____

Telephone:843-666-2616_____Fax: ricesh@musc.edu2.Project Director: _Debbie Bordeau

 Telephone:
 ____843-270-2322_____Fax

 bordeau@musc.edu
 ______

3. Description of Organization, Its Goals and Objectives:

LOWVELO is a grassroots cycling event that raises money for innovative and lifesaving cancer research at MUSC Hollings Cancer Center in Charleston, SC. It's a fun ride geared towards all fitness levels ages 10 and up to celebrate those who have fought and continue to fight cancer. What makes the ride different is 100% of every participant-raised dollar will go directly to cancer research. The money raised will be the catalyst for groundbreaking and lifesaving projects that will impact cancer care across the state and country. As a partner in LOWVELO, you are powering the movement to fund cancer research at MUSC Hollings Cancer Center. Hollings is the only National Cancer Institute-designated cancer center in the state of South Carolina and one of only 71 in the country. The collaborative research environment is focused on the causes, prevention, treatment, outcomes and survivorship of cancer. Your partnership will underwrite the event costs and allow us to donate 100% of the participantraised dollars (\$686,788 in 2019!) straight to the scientists.

## C. Description and Location of Project/Event:

This year's LOWVELO will have a virtual option for anyone who does not feel comfortable joining us in person. For those joining us in person, the 25mile, 50-mile and 100-mile will leave from Downtown Charleston, cross the Ravenel Bridge, ride around Mount Pleasant, cruise Sullivan's Island and Isle of Palms, trek out to Francis Marion Forest, and finish on Ocean Blvd. for a block party celebration. In addition to those three routes for our more experienced riders, we'll also have an 8-mile ride and three outdoor stationary bike classes. Each rider commits to a fundraising minimum depending upon their chose distance, and 100% of the money they raise goes straight to cancer research at MUSC Hollings Cancer Center. In order to meet our goal of 100%, we rely on our partners to help underwrite the event costs.

As part of overall event finale, we will be working with the IOP businesses to include them in the finale and offer them first right of refusal to cater the reception. We plan to utilize The Palms Oceanfront Hotel and Wild Dunes as a place for our riders to stay.

____x___Single Event? ____x__ Ongoing Event/Annual Need? This is an annual event and we would love to have a continued partnership with IOP.

1. Date(s): of Event: _____ or Project Start: _____116/21_____ Completion: _____11/6/21_____

Impact on Tourism: What percentage of persons benefitting from this project are tourists (21% attended in 2019 from outside of tri-county region____%) vs. Isle of Palms residents (_Jimmy Carroll was our only participant from IOP in 2019, plus 6 IOP firefighters__%).

# LOWVELO 2019



*Source of tourist data _LOWVELO registration site

(website hits, surveys, ticket sale information, etc.)

3. If this application is for an ongoing event, what is the percentage increase/decrease in tourist attendance versus the past year's event?
*Source of tourist data _18% from outside of tri-county area (virtual event in 2020) 26 States Represented. 6 people had a team on IOP.
LOWVELD 2020

Because of COVID-19, we made LOWVELO20 a virtual event to maintain our momentum and keep participants safe.



_LOWVELO Website_

(website hits, surveys, ticket sale information, etc.)

D. Funding: Sources of Income for This Event or Project

1. Sponsorships or Fundraising: Amount \$__\$760,000____ From _Beemok Family Foundation has committed to support half of the event's expenses, not to exceed \$750,000. \$10,000 from First Capital Bank. Other solicitations are in progress.

2. Entry Fees : Amount \$ _75 per rider until 10/6 then \$99_____ From

Riders

- 3. Donations: Amount \$ _~1,000,000 _____ From ____ Participant's donors We expect 1,000+ riders this year and are expecting to raise at least \$1,000,000 for cancer research. ______
- 4. Accommodations Tax Funds Request: Amount \$ _10,000_____

Date(s) Required: ____11/1/21____ Lump Sum _____ Installments_____

5. Other:

- 6. Total Budget: _____\$850,000-\$900,000_____
- E. Financial Analysis

Please Provide Line Item Budget for Event or Project

_____

Date for Submission to Isle Of Palms Treasurer of Financial Report for Event or Project ___March 3, 2021

If awarded, funds are requested as follows:

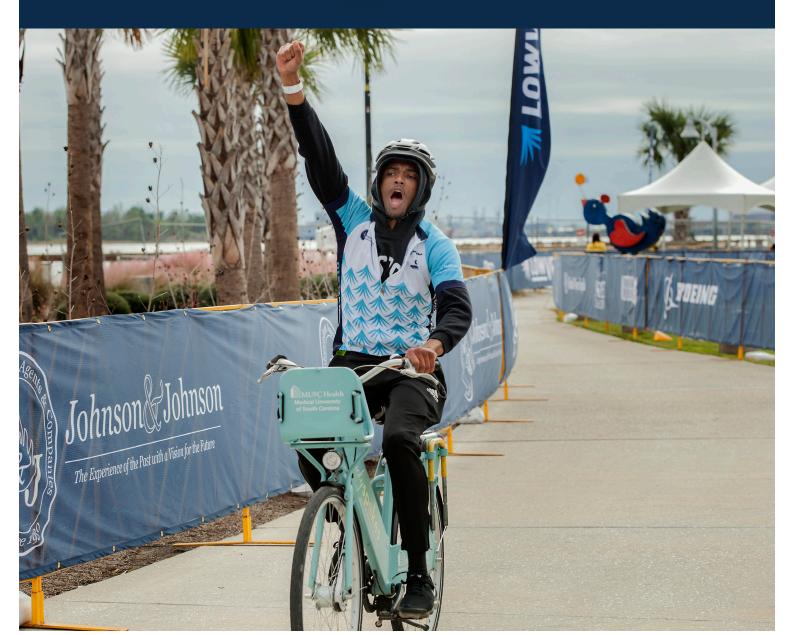
(1) Lump Sum(s): \$_10,000_____before __11/1/21 ___ (date), \$_____ on _____(date), \$_____ on _____(date).

(2) Payment of Invoices as submitted to City Staff. Invoices should be submitted two weeks prior to due date.

2.



# 2021 Partnership Playbook



# Table of Contents

About LOWVELO	4
Partnership Opportunities	9
Partnership Benefits Chart	10
By the Numbers	14
About MUSC Hollings Cancer Center	15



Raymond N. DuBois, M.D., Ph.D. MUSC Hollings Cancer Center Director

"100% of participant-raised dollars are used for cancer research to improve the ways that we can more effectively treat our cancer patients now and in the future and to achieve better results with health disparities."

# We want to improve our services and treatments to advance and unite in the fight against cancer.

# About LOWVELO

# LOWVELO is:

No ordinary bike ride.

A grassroots event that raises money for innovative and lifesaving cancer research at MUSC Hollings Cancer Center in Charleston, SC.

A fun ride geared towards all fitness levels ages 10 and up to celebrate those who have fought and continue to fight cancer.

A dedicated group of riders, volunteers, virtual participants and staff members who are driven by compassion and a determination to end cancer.

A moment to honor, support and celebrate our patients of the past, today and tomorrow.

An event designed to bring communities together from throughout the state and beyond to rally together to end cancer.

An opportunity for each rider to commit to the cause by fundraising a minimum amount based on their chosen distance: 8 miles, 20 miles, 50 miles, 100 miles, or an outdoor stationary bike class.

An opportunity to provide a sustainable source of research funding to connect, engage and synergize cancer research at Hollings.



A guarantee that 100% of every participant-raised dollar will go directly to cancer research. The money raised will be the catalyst for groundbreaking and lifesaving projects that will impact cancer care across the state and country.

Due to COVID-19, this year's ride will be a one-day event on Sat., Nov. 6, 2021. On Saturday morning, our riders embark on one of four routes or in a cycling class, as we put our best foot forward in the name of cancer research. The ride culminates in true Charleston fashion with a finish line celebration to remember.

A platform to form lasting corporate and community partnerships and forge friendships for one great cause.



Denis Guttridge, Ph.D., director of Darby Children's Research Institute and associate director of Translational Sciences at MUSC Hollings Cancer Center, participates in LOWVELO every year. Here's what he has to say:

# Forge friendships for one great cause.

"Research isn't done in a silo. It takes the collaboration of an entire team, from the scientists and their labs who make the discoveries, to the physicians and their staffs who pull those discoveries into the hospital for our patients. The efforts are always in sync, and that's exactly why we have LOWVELO.

For me, being on the bike with a team supporting each other is absolutely no different than my lab and my collaborator in the clinic working together to make that next discovery possible for our cancer patients in South Carolina. I believe in my core that this is the only way a comprehensive cancer center should function."









# **Partnership Opportunities**

# Power the Movement

As a partner in LOWVELO, you are powering the movement to fund cancer research at MUSC Hollings Cancer Center. Hollings is the only National Cancer Institute-designated cancer center in the state of South Carolina and one of only 71 in the country. The collaborative research environment is focused on the causes, prevention, treatment, outcomes and survivorship of cancer. Your partnership will underwrite the event costs and allow us to donate 100% of the participant-raised dollars (\$686,788 in 2019!) straight to the scientists.

Your partnership is the fuel for innovative research. Together we can change what's possible in cancer care!

# Choose your partnership level to join us.

The partnership benefits, listed below, will be presented on a tiered basis based on the partnership level that's chosen. All riders are still responsible for their fundraising minimums. We are happy to customize any item for you and make this a unique experience for you and your company!

Partnerships may be monetary or in-kind.

Presenting Partner (exclusive)

Sold

Premier Partner (non-exclusive) \$100,000

Platinum Partner (non-exclusive)

Gold Partner (non-exclusive) \$25,000

Silver Partner (non-exclusive)

Bronze Partner (non-exclusive) \$5,000

Signature Partner (non-exclusive)

Benefit	Presenting	Premier	Platinum	Gold	Silver	Bronze	Signature
Presented by Company Name in Title	*						
Expo Tent on MUSC Day	*	*	*	*	*	*	*
Social Media Recognition	*	۶	۶	۶	*	*	۲
Event T-shirt	Logo	Logo	Logo	Logo	Logo	Name	Name
Logo on Jersey**	*	*	*	*			
Logo on Website	*	*	*	*	*	*	*
Logo on Even <del>t</del> Emails	*	*	*	*	*		
Logo on Photo Background	*	*	*				
Logo on Start Line Truss (Horizontal)	*						
Logo on Start Line Truss (Vertical)	*	*	*				
Logo on Mesh Signage at Start Lines	*	*	*	*	*		
Logo on Mesh Signage at Finish Lines	*	*	*	*	*	*	*
Event Program	Logo	Logo	Logo	Logo	Logo	Name	Name
Logo on Event Screens	Solo	Solo	Solo	Solo	Group	Group	Group
Opportunity to provide swag to riders ~1,000 pieces	*	*	*	*	*	*	۶
Opportunity to provide digital promo to riders & volunteers	*	*	*	*	*	*	*
Logo on volunteer shirts ~ 250	*						

Benefit	Presenting	Premier	Platinum	Gold	Silver	Bronze	Signature
Complimentary rider registrations*	25	20	15	10	8	5	3
Promoted through Strava	*	*	*	*	*		
VIP parking on Sat.	*	*	*	*	*		
VIP rider check-in	*	*	*	*	*		
Training Rides Sponsored by (company name)	*	*	*	*	*		
Recognition in HCC Newsletter (digital)	*	*	*	*			
HCC lunch 'n learn	*	*	*	*	*	*	*
Logo included on Advertising	*	*	*	*	*		
Opportunity to staff and decorate a rest stop	*	*	*	*	*	*	*
Changing What's Possible in Cancer Care	*	*	*	*	*	*	*

Disclaimer: These sponsorship benefits are subject to change if this year's in-person event ends up being canceled due to COVID-19. Our riders and volunteers' safety and well-being are our top priority. Our modified, live event is planned in conjunction with COVID-19 safety protocols, and will be ever evolving. Our planning decisions are being guided by MUSC medical experts and public health guidelines, and we will keep participants and sponsors readily informed.



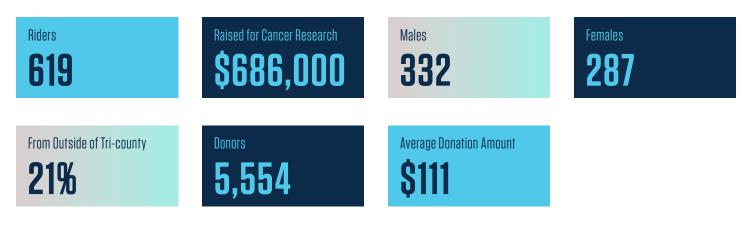
On behalf of our mothers, fathers, brothers, sisters, children, friends, coworkers and neighbors who have been touched by cancer.

Let's join together to change what's possible in cancer care and be part of the cure.

# **LOWVELO Rides**

# By the Numbers

# LOWVELO 2019



# LOWVELO 2020

Because of COVID-19, we made LOWVELO20 a virtual event to maintain our momentum and keep participants safe.



# **About Hollings**

# **MUSC Hollings Cancer Center**

At Hollings, specialists across more than 20 academic departments join forces to study and treat cancer from diverse perspectives. Our four research programs include cancer biology, cancer control, cancer immunology, and developmental cancer therapeutics to create new and better methods for preventing and treating this complex disease.

With an annual research funding portfolio of more than \$44 million and more than 200 clinical trials, Hollings focuses on getting this research to where it matters most: in clinics for the benefit of cancer patients. We are dedicated to developing epidemiologic, environmental, and behavioral research to reduce the cancer burden and disparities in South Carolina, with a focus on underserved and rural areas.

Hollings offers clinical expertise and advanced technology that's only available at the nation's best hospitals, including offering the first CAR-T therapy in the state in 2019 and providing multidisciplinary scientific tumor boards to review cancer cases. As part of an elite network of 71 NCI-designated cancer centers across the nation since 2009, Hollings has teams of health professionals from basic researchers to clinicians who collaborate to accelerate scientific discoveries and offer cancer patients more and better treatment options.

As part of our 100% to cancer research model, LOWVELO supports fellows who are conducting cancer research as part of their postgraduate and postdoctoral educations. Their research aims to impact translational work to advance new treatments for our patients. Together, we can change what's possible.



Hollings Cancer Center An NCI-Designated Cancer Center Want to know more?

Check out the exciting advances happening at Hollings by visiting our news center:

hollingscancercenter.musc.edu/news



# 2021 Partnership Playbook

For more information regarding partnership opportunities, please contact Abby Parks at 843-323-8177 or parksab@musc.edu.

**@LOWVELO #LOWVELO #LOWVELO21** 



Category	COA	Item	2021 DRAFT	2021 DRAFT	2021 DRAFT
			1,000 RIDERS	800 RIDERS	600 RIDERS
Friday Night Celebration	100	A/V and Stage	\$0.00	\$0.00	\$0.00
	105	Talent & Entertainment	\$0.00	\$0.00	\$0.00
	110	Awards and Décor & Corn Hole	\$0.00	\$0.00	\$0.00
	115	Flowers	\$0.00	\$0.00	\$0.00
	120	Food & Beverage (Catering)	\$30,000.00	\$24,000.00	\$18,000.00
	123	Beer/Wine	\$0.00	\$0.00	\$0.00
	125	Gifts/SWAG - moved to REGISTRATION	\$0.00	\$0.00	\$0.00
	130	Invitations/Ticketing System	\$0.00	\$0.00	\$0.00
	135	Security	\$0.00	\$0.00	\$0.00
	140	Tables and Chairs	\$0.00	\$0.00	\$0.00
	145	Transportation/Shuttles/Parking Attendants	\$0.00	\$0.00	\$0.00
	150	Venue Rental	\$0.00	\$0.00	\$0.00
		Fireworks	\$12,500.00	\$10,000.00	\$10,000.00
			\$75,000.00	\$65,000.00	\$60,000.00
Saturday Post Ride Festival	200	A/V - Sound	\$5,000.00	\$5,000.00	\$5,000.00
(Hagood Stadium and Shipyard Park)	205	Concert Stage	\$0.00	\$0.00	\$0.00
	210	Food & Beverage/Participant Breakfast	\$3,000.00	\$2,400.00	\$1,800.00
	215	Food & Beverage/Participant Lunch	\$25,000.00	\$20,000.00	\$15,000.00
	217	Beer/Wine/Sodas	\$0.00	\$0.00	\$0.00
	220	Ice	\$600.00	\$400.00	\$300.00
	220	KidZone & Activities	\$0.00	\$0.00	\$0.00
	225	Permits	\$200.00	\$200.00	\$200.00
	230	Talent & Music - DJ	\$3,000.00	\$3,000.00	\$3,000.00
			\$36,800.00	\$31,000.00	\$25,300.00
Event/Venue Production	300	800 Emergency Number	\$35.00	\$35.00	\$35.00
(Hagood Stadium and Shipyard Park)	305	Event Venue Rental	\$20,000.00	\$20,000.00	\$20,000.00

Category	COA	Item	2021 DRAFT	2021 DRAFT	2021 DRAFT
	310	Facility Tools & Equipment	\$2,500.00	\$2,000.00	\$1,500.00
	315	Golf Carts	\$1,500.00	\$1,500.00	\$1,500.00
	320	Parking Lot Attendants	\$1,500.00	\$1,300.00	\$1,000.00
	325	Pedi Cabs	\$0.00	\$0.00	\$0.00
	330	Portable Toilets	\$9,000.00	\$8,000.00	\$7,000.00
	335	Portable Showers	\$0.00	\$0.00	\$0.00
	340	Light Towers	\$0.00	\$0.00	\$0.00
	345	Power/Generator	\$0.00	\$0.00	\$0.00
	350	Roll Away Dumpsters	\$450.00	\$450.00	\$450.00
	355	Scissor Lift/Fork Lift Rental	\$0.00	\$0.00	\$0.00
	355	Site Cleanup	\$0.00	\$0.00	\$0.00
	360	Security Services (overnight/on-site)	\$2,500.00	\$2,500.00	\$2,500.00
	370	Sound Equipment	\$0.00	\$0.00	\$0.00
	375	Big Screen Rental	\$0.00	\$0.00	\$0.00
	380	Trash Removal/Receptacles	\$0.00	\$0.00	\$0.00
	385	Tents, Tables, Chairs	\$14,000.00	\$12,000.00	\$10,000.00
	390	Start/Finish Stage	\$0.00	\$0.00	\$0.00
	395	Start/Finish Truss	\$1,000.00	\$1,000.00	\$1,000.00
			\$52,485.00	\$48,785.00	\$44,985.00
Freesetting		Continuonau	¢5 000 00	¢5 000 00	¢5 000 00
Executive	600		\$5,000.00	\$5,000.00	\$5,000.00
		Cell phones	\$350.00	\$350.00	\$350.00
		Website	\$45,000.00	\$45,000.00	\$45,000.00
	605	General Administration	\$5,000.00	\$5,000.00	\$5,000.00
	610	Legal	\$2,000.00	\$2,000.00	\$2,000.00
	615	Mileage/Expense/Parking	\$5,000.00	\$5,000.00	\$5,000.00
	620	Postage	\$300.00	\$300.00	\$300.00
	625	Post Event Storage Unit (12 months)	\$0.00	\$0.00	\$0.00
	630	USA Cycling Membership & Permit Fee	\$350.00	\$350.00	\$350.00

Category	COA	Item	2021 DRAFT	2021 DRAFT	2021 DRAFT
	635	Risk Management	\$7,500.00	\$6,000.00	\$4,500.00
			\$70,500.00	\$69,000.00	\$67,500.00
Rally's & Committee Meetings	600	LOC Meeting Venue Rental	\$0.00	\$0.00	\$0.00
	610	LOC Meeting Food	\$500.00	\$500.00	\$500.00
			\$500.00	\$500.00	\$500.00
Marketing	700	Advertising	\$5,000.00	\$5,000.00	\$5,000.00
		Graphic Designers	\$10,000.00	\$10,000.00	\$10,000.00
	720	Photography	\$5,000.00	\$5,000.00	\$5,000.00
	730	Printing - INCLUDED IN ADMIN BUDGET	\$10,000.00	\$10,000.00	\$10,000.00
	740	Shipping-INCLUDED IN ADMIN BUDGET	\$0.00	\$0.00	\$0.00
	750	Sponsor/VIP Gifts (SWAG)	\$5,000.00	\$5,000.00	\$5,000.00
	760	Video/Documentary/Promotional Video	\$5,000.00	\$5,000.00	\$5,000.00
	765	Merchandise Cost (MOQ Hincapie Jerseys)	\$5,000.00	\$5,000.00	\$5,000.00
			\$45,000.00	\$45,000.00	\$45,000.00
Operations	800	Air Fare (Event Staff)	\$10,000.00	\$10,000.00	\$10,000.00
	810	Event Housing	\$13,500.00	\$13,500.00	\$13,500.00
	820	Gas & Tolls	\$2,300.00	\$2,300.00	\$2,300.00
	830	Per Diems	\$3,500.00	\$3,500.00	\$3,500.00
	840	Staff T-shirts	\$385.00	\$385.00	\$385.00
	850	Staff Ground Travel	\$1,000.00	\$1,000.00	\$1,000.00
	860	Vehicle Damages (deductibles)	\$0.00	\$0.00	\$0.00
	870	Vehicle Rental	\$17,500.00	\$17,500.00	\$17,500.00
			\$48,185.00	\$48,185.00	\$48,185.00
Registration	900	Bibs	\$900.00	\$700.00	\$500.00

Category	COA	Item	2021 DRAFT	2021 DRAFT	2021 DRAFT
	905	Volunteer Software	\$1,000.00	\$1,000.00	\$1,000.00
	910	Participant T-Shirts	\$7,000.00	\$5,600.00	\$4,200.00
	912	Participant (and MUSC) Jerseys	\$1,500.00	\$1,500.00	\$1,500.00
	913	Goody Bags	\$2,000.00	\$2,000.00	\$2,000.00
	914	Water bottles	\$5,000.00	\$4,500.00	\$4,000.00
	915	Swag	\$10,000.00	\$0.00	\$0.00
	916	High Tide Club	\$3,000.00	\$3,000.00	\$3,000.00
			\$30,400.00	\$18,300.00	\$16,200.00
Sponsorship	1100	Fulfillment	\$0.00	\$0.00	\$0.00
	1110	Sales Materials & Presentations	\$250.00	\$250.00	\$250.00
	1120	Sponsor Reception	\$2,000.00	\$2,000.00	\$2,000.00
	1125	Lowvelo flags for MUSC campus/event	\$1,500.00	\$1,500.00	\$1,500.00
	1130	Sponsor/Event Signage	\$10,000.00	\$10,000.00	\$10,000.00
			\$13,750.00	\$13,750.00	\$13,750.00
Staffing	1200	Announcer 1	\$0.00	\$0.00	\$0.00
		LOWVELO Staff	\$150,000.00	\$150,000.00	\$150,000.00
		Consultants	\$220,000.00	\$220,000.00	\$220,000.00
	1205	Announcer 2	\$0.00	\$0.00	\$0.00
	1210	Communications & Command	\$0.00	\$0.00	\$0.00
	1215	Construction Crew	\$0.00	\$0.00	\$0.00
	1220	Expo Director	\$0.00	\$0.00	\$0.00
	1225	Expo Staff	\$0.00	\$0.00	\$0.00
	1230	Inventory Manager	\$0.00	\$0.00	\$0.00
	1235	Marshal Cord. & Captains	\$0.00	\$0.00	\$0.00
	1240	Medical Coordinator	\$0.00	\$0.00	\$0.00
	1245	Registration Coordinator	\$0.00	\$0.00	\$0.00
	1250	Rest Stop Coordinator & Crew	\$0.00	\$0.00	\$0.00

Category	COA	Item	2021 DRAFT	2021 DRAFT	2021 DRAFT
	1255	Routing & Signs Manager & Crew	\$0.00	\$0.00	\$0.00
	1260	SAG/Box Truck Drivers	\$0.00	\$0.00	\$0.00
	1265	Staging Crew	\$0.00	\$0.00	\$0.00
	1270	Staging Manager & Crew	\$0.00	\$0.00	\$0.00
	1275	Transportation Manager	\$0.00	\$0.00	\$0.00
	1280	Volunteer Manager	\$0.00	\$0.00	\$0.00
		x	\$24,000.00	\$24,000.00	\$24,000.00
			\$394,000.00	\$394,000.00	\$394,000.00
Technical	1400	Bike Racks	\$800.00	\$800.00	\$800.00
reonniour		Chip Timing/Clock	\$0.00	\$0.00	\$0.00
		Communication Equipment Rental	\$1,800.00	\$1,800.00	\$1,800.00
		Crowd Control Fencing	\$9,000.00	\$9,000.00	\$9,000.00
		DOT Costs (State, Local & Equip)	\$12,000.00	\$12,000.00	\$12,000.00
		Emergency Transportation	\$0.00	\$0.00	\$0.00
		EMT Services	\$0.00	\$0.00	\$0.00
	1435		\$200.00	\$200.00	\$200.00
	1440	Logging/Software	\$0.00	\$0.00	\$0.00
		Maps	\$600.00	\$600.00	\$600.00
		Medical Supplies	\$0.00	\$0.00	\$0.00
	1455	Neutral Support/SAG	\$0.00	\$0.00	\$0.00
	1460	Operational Sign Printing	\$0.00	\$0.00	\$0.00
	1465	Permits	\$400.00	\$400.00	\$400.00
	1470	Police Cost (State & local)	\$17,000.00	\$17,000.00	\$17,000.00
	1475	Rest Stop Food	\$5,000.00	\$4,000.00	\$3,000.00
	1480	Rest Stop Supplies	\$500.00	\$500.00	\$500.00
	1485	Routing Sign Printing	\$5,000.00	\$5,000.00	\$5,000.00
			\$52,300.00	\$51,300.00	\$50,300.00
Recruitment		Food for recruitment and prizes	5,000	5,000	5,000

Category	COA	Item	2021 DRAFT	2021 DRAFT	2021 DRAFT
		Credit Card fees	\$10,000	\$10,000	\$10,000
		Foundation \$ Fee - 1.5%	\$15,000	\$15,000	\$15,000
			\$30,000.00	\$30,000.00	\$30,000.00
Volunteers	1500	Volunteer Appreciation Party	\$500.00	\$500.00	\$500.00
	1510	Volunteer Food & Water (box lunches)	\$3,000.00	\$3,000.00	\$3,000.00
	1520	Volunteer T-Shirts	\$3,500.00	\$3,500.00	\$3,500.00
			\$7,000.00	\$7,000.00	\$7,000.00
			1,000 RIDERS	800 RIDERS	600 RIDERS
		Operating Total Costs	\$855,920.00	\$821,820.00	\$802,720.00



Christy A. Hall, P.E. Secretary of Transportation 803-737-0874 | 803-737-2038 Fax

April 13, 2021

The Honorable Chip Campsen The Senate of South Carolina 305 Gressette Office Building Post Office Box 142 Columbia, South Carolina 29202

#### RE: Isle of Palms Connector and Traffic Issues

Dear Senator Campsen:

Thank you for meeting with me yesterday on the Isle of Palms to discuss traffic flow and other issues in and around the Isle of Palms Connector. As a follow-up to our conversation yesterday, I will move forward with engaging an outside expert to review your concerns with the current configuration of the Isle of Palms Connector from Mount Pleasant to the Isle of Palms. The review will include a study of the various modal travel patterns in the area, peak travel demand patterns and operational constraints of the current network. I will also request the development of potential solutions to facilitate more effective movement along the corridor, including, but not limited to additional lane configuration and innovative Intelligent Transportation Solutions such as reversible lanes. As part of this review, we will seek the engagement of the public and other stakeholders in the region, including the local governments.

Please do not hesitate to contact me again if you have any additional questions or concerns.

Hall, P.E.

Christy A. Hall, P.E. Secretary of Transportation



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# American Rescue Plan

H.R. 1319, better known as the American Rescue Plan, was signed into law on March 11, 2021.

The \$1.9 trillion emergency relief bill provides \$65.1 billion to municipal governments to respond to the COVID-19 public health emergency, offset revenue losses, bolster economic recovery and provide premium pay for essential workers.

Here's what you should know:

## Information and guidance on the details of the ARP are evolving

The Municipal Association of SC is continuing to learn about and evaluate the ARP as the federal government releases details.

The Association recommends that municipal officials carefully review the information below and closely consult with their municipal attorneys.

The U.S. Department of Treasury is expected to release definitive guidance on how the funds may be spent. However, there is no timeline on when it will release that guidance. As a result, the Association strongly recommends cities and towns refrain from spending any funds they receive until that guidance is released. Spending the funds on unauthorized uses could result in a city or town having to repay those funds to the federal government.

## How will the money be allocated?

- \$45.57 billion is allocated to metropolitan cities, classified as having populations of at least 50,000.
- \$19.53 billion is allocated to non-entitlement cities, classified as having populations of fewer than 50,000.

Initial estimates have been released for South Carolina municipalities. However, they cannot be relied upon as the U.S. Department of Treasury is still working to finalize the distribution amounts. Do not use any of the estimates that are circulating for planning purposes. As soon as Treasury finalizes the amounts for SC cities and towns, the Association will make them available.

## How are allocations determined?

- Grant allocations for metro cities are based on a modified Community Development Block Grant formula that uses population size, poverty rates and measures of housing instability to prioritize need.
- Grant allocations for non-entitlement cities are based on population size to prioritize simplification. Grants to non-entitlement cities cannot be greater than an amount equal to 75% of the city's most recent pre-pandemic budget as of January 27, 2020.



### When can cities and towns expect to receive funds?

- Funding will be distributed in two tranches. The first tranche will be distributed within 60 days of enactment of the law, and the second tranche will be distributed 12 months after the first tranche is paid.
- Metropolitan cities will receive funding directly from the U.S. Department of Treasury.
- Each state will receive the funding for non-entitlement cities. The states then have 30 days to disburse the funds to local governments.
- The state can request multiple 30-day extensions for distributing funds. Once an initial extension is granted, future extension requests must include a written plan specifying when the state expects to make the distribution, and the actions the state has taken and will take to make the distribution before the end of the extension.
- States have no authority to change payment amounts, or attach additional requirements on local governments to receive the funds.

## Can the state refuse to distribute funds to non-entitlement cities?

No. If funds are not allocated to local governments within 120 days from the state's receipt of them, the law contains a penalty that makes the received funds a debt of the state owed to the federal government.

### What are the allowable uses for these funds?

The funds may be used to

- Respond to the COVID-19 public health emergency or its negative economic impacts, including assistance to households, small businesses, and nonprofits, or aid to impacted industries such as tourism, travel and hospitality.
- Respond to workers performing essential work during the COVID-19 public health emergency by providing premium pay to eligible workers that are performing such essential work, or by providing grants to eligible employers that have eligible workers who perform essential work.
- Provide government services to the extent of the reduction in revenue due to the COVID-19 public health emergency relative to revenues collected in the most recent full fiscal year prior to the emergency.
- Make necessary investments in water, sewer or broadband infrastructure.

Funds may not be used to cut taxes.

Recipient governments can transfer funds to private nonprofit organizations, public benefit corporations involved in the transportation of passengers or cargo, or a special-purpose units of state or local government.

Funds can be recouped by the Treasury Department if the recipient does not comply with the eligible uses listed above.



Recipient governments must provide periodic reports to the Treasury Department with a detailed accounting of the use of funds.

Please note that the Department of Treasury has the authority to issue such regulations as may be necessary or appropriate to carry out this section.

### How long does my city or town have access to the funds?

Funds must be spent by December 31, 2024.

The Municipal Association will update this page as additional guidance and regulations are released.

## Main points of ARP funds for cities and towns:

- \$350 billion in total is allocated for all municipalities, counties, states, tribes and territories. Of that amount, \$130 billion is set-aside for local governments, equally divided between municipalities and counties.
- Of the remaining funds, \$195 billion is allocated for states and the District of Columbia, \$65 billion for counties, \$20 billion for tribes and \$4.5 billion for territories.

For more information, visit www.masc.sc (keyword: American Rescue Plan) or contact Erica Wright at ewright@masc.sc.