

Accommodations Tax Advisory Committee

11:00 a.m., Tuesday, October 18, 2022 1207 Palm Boulevard City Hall Council Chambers

Public Comment:

Citizens may provide written public comment here: https://www.iop.net/public-comment-form

Agenda

- **1. Call to order** and acknowledgment that the press and the public have been duly notified of the meeting in accordance with the Freedom of Information Act.
- 2. Approval of previous meeting's minutes August 23, 2022
- 3. Financial Statements Finance Director Debbie Suggs
- 4. Old Business None
- 5. New Business
 - a. Quarterly presentation from the CVB Laurie Smith and Chris Campbell
 - b. Consideration of ATAX application from the Coastal Family Vacation Foundation for a \$6,000 sponsorship
 - c. Discussion of projects and initiatives for collaboration with the CVB within the 30% allocation
 - d. Review of ATAX application guidelines
 - e. Discussion of Post & Courier article
- **6. Miscellaneous** Date of next meeting
- 7. Adjournment



ACCOMMODATIONS TAX ADVISORY COMMITTEE

1:00pm, Tuesday, August 23, 2022 1207 Palm Boulevard, Isle of Palms, SC and broadcasted live on YouTube: https://www.youtube.com/user/cityofisleofpalms

MINUTES

1. Call to order

Present: Doug Truslow, Ray Burns, Barb Bergwerf, Chas Akers, Gloria Clarke,

Rebecca Kovalich, Chrissy Lorenz

Staff Present: Administrator Fragoso, Treasurer Suggs

2. Approval of the previous meeting's minutes

MOTION: Ms. Bergwerf made a motion to approve the minutes of the July 19, 2022 meeting. Mr. Akers seconded the motion. The minutes passed unanimously.

MOTION: Mr. Truslow made a motion to reorder the agenda to allow for grant application requests to be heard first. Mr. Burns seconded the motion. The motion passed unanimously.

3. Old Business

A. Consideration of application for funding from the VFW in the amount of \$30,000 for tourism enhancement program

Mr. George Page and Mr. Buddy Gillam of the VFW came before the Committee requesting \$30,000 in funding for an elevator at the VFW building. Mr. Page noted the change on page 4 of the application stating that the elevator is necessary for all visitors to the building. He said the lowest bid to replace the current elevator came in at \$41,970. Mr. Gilliam said that the members had met and voted unanimously to move forward with the contract put 50% of the cost down. They anticipate the work to begin in about 8 weeks.

MOTION: Ms. Bergwerf made a motion to approve the request of \$30,000 for the elevator. Mr. Akers seconded the motion. The motion passed unanimously.

Administrator Fragoso said this item will be discussed at City Council's September workshop and voted on at their September meeting.

4. Financial Statements – Finance Director Debbie Suggs

Director Suggs stated there are two overages from the unaudited FY22 statements that need to be considered. Additional beach trash pickups resulted in a \$2,642 overage. There was an overage of \$647 in the body armor expense for the Police Department after a rebate.

MOTION: Mr. Burns made a motion to approve both expense overages. Mr. Truslow seconded the motion. The motion passed unanimously.

Director Suggs said the balance sheet is strong. There is \$2.9M fund balance. She reviewed the expenses incurred in July, noting on a small of amount of interest income has been received.

She also shared that the 4th quarter payment of State ATAX came to \$1.369 million.

5. New Business

A. Consideration of calendar for FY24 ATAX Grant Applications

Mr. Burns asked the Committee to consider moving towards a more efficient process of approving grant applications as is done in many other municipalities. Administrator Fragoso laid out a timeline that is "baked into" the City's budget process thereby allowing City Council to consider all grant applications approved by the ATAX Committee while discerning the budget.

This new process would also require all applicants to submit mid-year and final accountings of the monies given to them.

B. Discussion of establishing a contract between the City and the CVB

Mr. Burns said he previously considered a contract between the City and the CVB as a way to move forward. He has since reexamined that thought and believes such a concept requires much more research. He believes some of the accountability and transparency measures promised by the CVB in recent months could answer some of the questions that he had considered for a contract, and he would like to see how that plays out in the coming months.

Mr. Burns did say that ownership of the photography and videography the City is paying for in CVB's FY23 does need to be discussed with the CVB, believing it needs to be owned by the City.

Ms. Bergwerf and Mr. Truslow agreed with his sentiments regarding the contract.

Mr. Akers noted that asking the CVB for an agency/client relationship is beyond the scope of the State statute and the CVB does not have to do any of it. The Committee would need to come up with the standards they expect of the CVB to create a framework for a contract that would "back up what we are trying to receive from them, and if they don't perform, then I would say then we would have, even though the relationship is very tight in terms of our relationship in the choices that we have and so forth, we would have a good reason to pull out because of breach."

Mr. Burns said he would like to have a meeting in October where the CVB would present their FY22 closing statements for discussion as well as a review of the first quarter of FY23. He has

also asked Council Member Streetman to share with the Committee the happenings of the Board of Governors' meetings.

Ms. Lorenz asked what about the Committee's role. Administrator Fragoso said the conversation about the contract was new but was not a recommendation out of the ATAX Taskforce. She agreed that the contract first described by the ATAX Committee would not come about due to the restraints of the State statute. She said, "Developing a contract or suggesting what a contract looks like, it is not part of the statutory requirements or responsibilities of this Committee." She said the Committee could make a recommendation to City Council in their "efforts to expand and improve what we currently have."

Mr. Burns said he is still in favor of a contract between the City and the CVB, but he needs to do more research. He said his preference is a working relationship with the CVB that continues to progress. He would like to work with the CVB and "we can start talking to them about specific things that we would like to understand" like the ownership of the photography and videography.

7. Miscellaneous Business

The next meeting of the ATAX Committee will be held on Tuesday, October 18, 2022 at 1pm.

8. Adjournment

Ms. Bergwerf made a motion to adjourn, and Mr. Burns seconded the motion. The meeting was adjourned at 1:52pm.

Respectfully submitted,

Nicole DeNeane City Clerk

City of Isle of Palms State Accommodations Tax Balance Sheet

as of September 30, 2022

	9/30/2021	9/30/2022
CASH @ BB&T CASH @ SC LOCAL GOVERNMENT INVESTMENT POOL	\$ (34,594) 1,813,708	\$ 184,842 2,533,430
ACCOUNTS RECEIVABLE AMOUNTS DUE FROM OTHER FUNDS	<u>-</u>	
TOTAL ASSETS	1,779,114	2,718,273
ACCOUNTS PAYABLE AMOUNTS DUE TO OTHER FUNDS	1,120 22,440	5,333
TOTAL LIABILITIES	23,560	5,333
FUND BALANCE Beginning Excess Revenues Over/(Under) Expenditures FUND BALANCE	1,798,371 (42,816) 1,755,554	2,913,157 (200,217) 2,712,939
TOTAL LIABILITIES & FUND BALANCE	\$ 1,779,114	\$ 2,718,273

City of Isle of Palms State Accommodations Tax

Revenue Statement for the 3 Months Ending September 30, 2022

Fiscal Year Ending June 30, 2023

Date	Description	Total
Revenu	ies	
	September Quarterly Payment from State December Quarterly Payment from State March Quarterly Payment from State June Quarterly Payment from State	
	YTD Interest Income	12,617

12,617

Grand Total

State Accommodations Tax Detailed Expense Statement for the 3 Months Ending September 30, 2022

		<u> </u>	В	С	B+C-A
		Actual	FY2023	Committee	(Over)/
Vendor	Description	Expenditure	Budget	Approved	Under
Public Restroom Operations					
Dominion	YTD electricity for restrooms	133	700		
IOP WSC	YTD water & irrigation	4,717	12,000		
Blitch, etc	YTD maintenance	270	45,080		
Port City Paper	YTD paper & cleaning supplies	2,341	10,000		
SCMIRF/Wright Flood	YTD property & flood insurance	2,756	8,100		
Quality Touch Cleaning	YTD cleaning	6,145	40,000		
IOP Payroll	YTD attendant	6,572	24,164		
		22,934	140,044		117,110
Beach Barrel & Front Beach Busi	ness District Trash Pickup				
JLG Enterprise LLC	YTD trash pickup per contract	33,542			
		33,542	85,000		51,458
Irrigation at Breach Inlet Sign					
IOP WSC	YTD irrigation				
		734	600		(134)
Beach Trash Barrels					
		_	7,500		7,500
			,		,
Repair 4500 linear feet of sidewal	k in Front Beach Area				
Truluck Construction	1008 Ocean Blvd curb replacement	25,108			
		25,108	70,000	-	44,892
IOP website T-shirt Promo					
	sold tshirts	(20)			
		(20)	15,000	-	15,020

Detailed Expense Statement for the 3 Months Ending September 30, 2022

		Α	В	С	B+C-A
		Actual	FY2023	Committee	(Over)/
Vendor	Description	Expenditure	Budget	Approved	Under
Charleston CVB - 30% Tourism	Promotion Funds				
Charleston Area CVB	30% distribution for Sept Qtr				
Charleston Area CVB	30% distribution for Dec Qtr				
Charleston Area CVB	30% distribution for Mar Qtr				
Charleston Area CVB	30% distribution for Jun Qtr				
		-	826,528	-	826,528
Fransfer to IOP Marina for 75%	of Bond Debt Service				
Isle of Palms Marina Enterp	rise Fund		250,419	-	250,419
•	'		, -		, -
1th of July Fireworks - Year 202	3				
		-	35,000	-	35,000
th of July Fireworks - Year 202	2				
carryover from FY22				16,865	
Costco, Walmart, Sams	staff meal	1,211			
Munnerlyn Pyrotechnics	balance on 7/4/22 show (10k incr fr 2019)	17,500			
		18,711	_	16,702	(2,009
					,
	d Playground Equipment as Needed	2.242			
Peggs Recreation	Replacement deck steps and rails	3,649			
Peggs Recreation	Freestyle vertical net climber	7,781			
Peggs Recreation	New outdoor swingset	3,416			
		14,846	15,000	-	154
Sponsor Isle of Palms Beach R	un (annually in July)				
•	` "		3,000		3,000

Detailed Expense Statement for the 3 Months Ending September 30, 2022

Vendor Description Expenditure Budget Approved Under Sponsor IOP Connector Run and Walk for the Child (annually in October) 7,500 - 7,500 Music in the Park - 4,500 - 4,500 Easter Egg Hunt - 4,500 4,500 Replace Front Beach Christmas Tree - 20,963 22,000 1,037 1/3 of Cost to Reconstruct Outdoor Basketball Courts - 50,000 50,000 50% of Cost to Construct 2 Pickleball Courts - 25,000 25,000 Fund Salary & Fringes for Police and all Beach Service Officers 205,730 - 205,730			Α	В	С	B+C-A
Sponsor IOP Connector Run and Walk for the Child (annually in October)			Actual	FY2023	Committee	(Over)/
7,500 - 7,500 Nusic in the Park - 4,500 4,500 - 4,500	Vendor	Description	Expenditure	Budget	Approved	Under
7,500 - 7,500 Nusic in the Park - 4,500 4,500 - 4,500	Sponsor IOP Connector Run and	d Walk for the Child (annually in	October)			
August A	•	` ,	,	7.500		7.500
- 4,500				7,500	-	7,500
- 4,500	Music in the Park					
Easter Egg Hunt - 4,500 4,500 Replace Front Beach Christmas Tree Display Sales Company replace 22 ft Holiday Tree 20,963 22,000 1,037 1/3 of Cost to Reconstruct Outdoor Basketball Courts - 50,000 50,000 50% of Cost to Construct 2 Pickleball Courts - 25,000 25,000 Fund Salary & Fringes for Police and all Beach Service Officers 205,730 - 205,730 Police Dept Body Armor SCMIT rebate (213)						
Replace Front Beach Christmas Tree Display Sales Company replace 22 ft Holiday Tree 20,963 22,000 1,037 1/3 of Cost to Reconstruct Outdoor Basketball Courts - 50,000 50,000 50% of Cost to Construct 2 Pickleball Courts - 25,000 25,000 Fund Salary & Fringes for Police and all Beach Service Officers Police Dept Body Armor SCMIT rebate (213)			-	4,500		4,500
Replace Front Beach Christmas Tree Display Sales Company replace 22 ft Holiday Tree 20,963 22,000 1,037 1/3 of Cost to Reconstruct Outdoor Basketball Courts - 50,000 50,000 50% of Cost to Construct 2 Pickleball Courts - 25,000 25,000 Fund Salary & Fringes for Police and all Beach Service Officers Police Dept Body Armor SCMIT rebate (213)	Factor Egg Hunt					
Replace Front Beach Christmas Tree Display Sales Company replace 22 ft Holiday Tree 20,963 22,000 1,037 1/3 of Cost to Reconstruct Outdoor Basketball Courts - 50,000 50,000 50% of Cost to Construct 2 Pickleball Courts - 25,000 25,000 Fund Salary & Fringes for Police and all Beach Service Officers Police Dept Body Armor SCMIT rebate (213)	Laster Lyg Hunt					
Display Sales Company replace 22 ft Holiday Tree 20,963 22,000 1,037 1/3 of Cost to Reconstruct Outdoor Basketball Courts - 50,000 50,000 50% of Cost to Construct 2 Pickleball Courts - 25,000 25,000 Fund Salary & Fringes for Police and all Beach Service Officers 205,730 - 205,730 Police Dept Body Armor SCMIT rebate (213)			-	4,500		4,500
Display Sales Company replace 22 ft Holiday Tree 20,963 22,000 1,037 1/3 of Cost to Reconstruct Outdoor Basketball Courts - 50,000 50,000 50% of Cost to Construct 2 Pickleball Courts - 25,000 25,000 Fund Salary & Fringes for Police and all Beach Service Officers 205,730 - 205,730 Police Dept Body Armor SCMIT rebate (213)	Ponlace Front Boach Christmas	Troo				
1/3 of Cost to Reconstruct Outdoor Basketball Courts - 50,000 50,000 50% of Cost to Construct 2 Pickleball Courts - 25,000 25,000 Fund Salary & Fringes for Police and all Beach Service Officers 205,730 - 205,730 Police Dept Body Armor SCMIT rebate (213)	Replace From Beach Christinas	Tiee				
1/3 of Cost to Reconstruct Outdoor Basketball Courts - 50,000 50,000 50% of Cost to Construct 2 Pickleball Courts - 25,000 25,000 Fund Salary & Fringes for Police and all Beach Service Officers 205,730 - 205,730 Police Dept Body Armor SCMIT rebate (213)	Display Sales Company	replace 22 ft Holiday Tree	20,963	22,000		1,037
- 50,000 50,000 50% of Cost to Construct 2 Pickleball Courts - 25,000 25,000 Fund Salary & Fringes for Police and all Beach Service Officers 205,730 - 205,730 Police Dept Body Armor SCMIT rebate (213)		•				·
50% of Cost to Construct 2 Pickleball Courts - 25,000 25,000 Fund Salary & Fringes for Police and all Beach Service Officers 205,730 - 205,730 Police Dept Body Armor SCMIT rebate (213)	1/3 of Cost to Reconstruct Outde	oor Basketball Courts				
50% of Cost to Construct 2 Pickleball Courts - 25,000 25,000 Fund Salary & Fringes for Police and all Beach Service Officers 205,730 - 205,730 Police Dept Body Armor SCMIT rebate (213)			_	50.000		50.000
Fund Salary & Fringes for Police and all Beach Service Officers 205,730 - 205,730 Police Dept Body Armor SCMIT rebate (213)			_	,		
Fund Salary & Fringes for Police and all Beach Service Officers 205,730 - 205,730 Police Dept Body Armor SCMIT rebate (213)	50% of Cost to Construct 2 Pick	leball Courts				
Fund Salary & Fringes for Police and all Beach Service Officers 205,730 - 205,730 Police Dept Body Armor SCMIT rebate (213)			_	25 000		25 000
Police Dept Body Armor SCMIT rebate (213)				20,000		20,000
Police Dept Body Armor SCMIT rebate (213)	Fund Salary & Fringes for Police	and all Beach Service Officers				
Police Dept Body Armor SCMIT rebate (213)				205 720		205 720
SCMIT rebate (213)				205,730	-	203,730
	Police Dept Body Armor					
(213) 7,100 7,313	SCMIT rebate		(213)			
(213) 7,100 7,313						
			(213)	7,100		7,313

Detailed Expense Statement for the 3 Months Ending September 30, 2022

		A	В	С	B+C-A
		Actual	FY2023	Committee	(Over)/
Vendor	Description	Expenditure	Budget	Approved	Under
Police Portable Radar Sign					
		_	3,500		3,500
			0,000		3,000
Replace 1 Police Patrol SUV					
East Coast Upfitters		10,694			
		10,694	45,000		34,306
Digital License Plate Reader for	parking enforcement				
		_	60,000		60,000
					,
Police Department - replace Low		40.000			
Baker Motor Company	Polaris GEM E2 LSV	18,036			
		18,036	18,000		(36)
Fire Dept Debt Service on 75' La	dder Truck				
		_	91,915		91,915
Fire Dent Benjacement Badio Ba	ana atar		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		, , ,
Fire Dept Replacement Radio Re	epeater				
		-	17,000		17,000
Fire Dept Replacement Jet Ski					
			18,000		18,000
			10,000		10,000

Detailed Expense Statement for the 3 Months Ending September 30, 2022

		Α	В	С	B+C-A
		Actual	FY2023	Committee	(Over)/
Vendor	Description	Expenditure	Budget	Approved	Under
Fire Dept Replacement ATV					
		-	22,000		22,000
Fire Department - 25% of Cost for 2	2nd Set of Bunker Gear for all Per	sonnel			
		-	34,000	-	34,000
Fire Department - 38% of Cost for I	Exhaust Systems at Both Stations	5			
		-	75,000		75,000
Fund Salaries & Fringes for 2 Firef	ighters				
			161,252	-	161,252
Public Works - Replace Pickup Tru	ıck				
Vic Bailey Ford	2022 F-150 Pickup Truck	36,500			
		36,500	37,000		500

State Accommodations Tax Detailed Expense Statement for the 3 Months Ending September 30, 2022

		A Actual	<i>B</i> FY2023	C Committee	B+C-A (Over)/
Vendor	Description	Expenditure	Budget	Approved	Under
Unexpended Projects/Miscellaneou	s				
Sponsor IOP Chamber of Comm	erce	10,000			
Sponsor Carolina Coast Surf Clu)	1,000			
Budget provision for expenditures	recommended by Atax Committee		50,000		
Add/replace/maintain fixtures at 0	Carmen Bunch Park		1,000		
Add marker at Leola Hanbury Pa	rk		2,000		
Add/maintain beach wheelchairs			5,000		
50% of Marina T Dock Improvem	ents		200,000		
50% of Marina Greenspace Impro	ovements		50,000		
Marina maintenance			50,000		
Miscellaneous/undesignated			1,000		
		11,000	359,000	-	348,000
Grand Total		212,834	2,716,088	16,702	2,519,956

State Accommodations Tax Advisory Committee Isle of Palms, South Carolina

Application for City of Isle of Palms ATAX Grant

For Office Use Only

Date Received:	Tot	tal Project Cost:	
Total Accommodations Tax Fu	nds Requeste	d:	
Recommendation by City of IO	P Staff(yes a	nd if so amount	;no; defer to committee; n/a):
Action Taken By Accomodatoi	ns. Tax Advis	sory Committee	:
DateApproved	Denied	Amended	Other
<u> </u>			<u> </u>

(Please Use Additional Paper and Include Pertinent Documentation as May Be Needed)

- A. Project Name: IOP Respite Vacation for a SC Cancer Patient
- B. Applicant Organization: Coastal Family Vacation Foundation, Inc (CFVF)
 - 1. Mailing Address: P.O. Box 69, Folly Beach, SC 29439

Telephone: 843-276-9878 Email: Admin@CoastalFamilyVacation.org

2. Project Director: Deana Dockery

Telephone: 843-276-9878 Email Admin@CoastalFamilyVacation.org

3. Description of Organization, Its Goals and Objectives:

CFVF provides respite vacations so SC families can make lasting memories by taking a step back from the day-to-day grind of doctors, treatments and tests. Awardee must be nominated by their treating physician and be actively undergoing cancer treatment.

C.	Descri	ption	and	Location	of Pro	iect:

These funds will provide South Carolina families battling cancer with an all expense paid IOP vacation of up to 7 nights. The program also covers the cost of transportation, groceries, a meal in a local restaurant and an amenity such as golf cart, bikes, etc.

Single Event?

X Ongoing Event/Annual Need?

- 1. Date(s): of project/ event or start date: Jan 2023 Completion date: May 2023
- 2. Impact on Tourism: What percentage of persons benefitting from this project are tourists, ie. those coming from more than 50 miles away and expected to spend the night on Isle of Palms (100%) compared to Isle of Palms residents (0 %) vs. visitors from within 50 miles such as "day trippers" (0 %)

- - (website tracking, surveys, lodging data, sales information, etc.)
- 4. Is your event to be conducted entirely on Isle of Palms? <u>yes</u> If not, please set forth the percentage occurring on Isle of Palms, as well as the specific locations and the percentages occurring elsewhere.
- 5. To your knowledge, does anyone else promote projects similar to yours within the city limits of Isle of Palms? If so, how is your project similar and/or unique? Given the parameters, please explain why your project is entitled to City of Isle of Palms ATAX funding.
 - I have no knowledge of anyone else providing this service
- 6. Set forth fully the successes and failures you have experienced for your proposed project for which you seek City of Isle of Palms ATAX funding for each of the past three years. Set forth the metrics by which you have

^{*}Source of tourist data (website tracking, surveys, lodging data, sales information, etc.)

- measured success for the past three years, as well as the metrics by which you will measure success for the current year's project/event on the City of Isle of Palms. 2023 will be our first IOP Project
- 7. Describe fully how and why your proposed project/event qualifies for City of Isle of Palms ATAX funding. See Attached
- 8. If your project is granted City of Isle of Palms ATAX funding and realizes a profit, do you commit to returning the profit to the City of Isle of Palms? N/A If not, please explain fully, to include what you will do with the money. Note: It is impermissible to donate or "pass through" City of Isle of Palms ATAX grants to any other organization, except as authorized by City of Isle of Palms. Further, the City of Isle of Palms does not approve of "carry forwards" of ATAX grants for use in ensuing years, absent extraordinary and compelling reasons in the sole discretion of the City of Isle of Palms. Excess funds must be returned to the City of Isle of Palms.
- 9. Please attach your budget reflecting the amounts and sources of all related income and donations from others for the project/event, as well as expenditures for each of the last three years. In addition, set forth projected income and expenses for this year's project/event, as well as all expenses, both incurred and paid, as well as projected.
- D. Financial Justification ("heads on beds" and ancillary benefits)
 - 1. Describe fully and provide relevant documentation for each of the past three years reflecting:
 - Where, as a specific result of your project/event, have tourists spent the night on Isle of Palms, ie. those incurring accommodations taxes for lodging. Include the lodging providers addresses phone numbers, rooms utilized, costs and nights stayed.
 - -Where do you project tourists for this year's project to spend the night (ie. lodging for those expected to pay accommodations taxes, to include hotels, condos, house rentals, etc.)? What is the basis for your projection? As an illustration, you may set forth blocks of rooms in hotels that have been reserved, private lodging that has been booked or are expected to be booked, etc.

This is our first IOP Project.(no prior IOP experience)

CFVF will contract with a licensed STR Agent to

secure lodging for the family in IOP.

- 2. Provide all additional economic and other relevant information justifying the grant of ATAX funding by City of Isle of Palms for your project/event, as well as your means of calculation. See section C, Item 7
- 3. Set forth the number of tourists attending your project/event on the Isle of Palms for each of the past three years. Include where applicable all relevant documentation along with the methodology by which you have done your calculations.
 - No prior IOP experience. Avg. size family so far is 5.
- 4. Set forth the number of attendees projected for this year's project/event, and well as the means of calculation. Five

- 5. Is the project/event for which you seek City of Isle of Palms ATAX funding during the "off season" or "shoulder season"? If not, please explain the justification. Are proposed dates flexible so as to be amenable to off-season and/or shoulder season scheduling? Off to shoulder
- 6. Describe fully all potentially negative aspects of your project/event, if any. This would include, by way of illustration, the potential for overcrowding particularly during warm weather months, parking challenges, health and safety issues, added responsibilities and difficulties imposed on first responders, impact on peace and tranquility- especially in residential neighborhoods and for tourists and factors potentially impacting adversely on the character of the City of Isle of Palms.

No negative aspects

E. Marketing Plan

Describe fully your past three years marketing for your project/event, as well as your current year's advertising and marketing plan, to include all means of broadcast. Please include and attach all applicable documentation and the projected costs involved.

Social & Print Media as well as video cost sharing F. **Funding**: Sources of Income for This Project/Event (Please attach all supporting documents)

1.	Sponsorships or Fundraising: Amount \$ 0.00 From
2.	Entry Fees : Amount \$ 0.00 From
3.	Donations: Amount \$ _0.00 From
4.	Accommodations Tax Funds Request: Amount \$ 6,000
	Date(s) Required: Dec 2022 Lump Sum \$6,000 Installments
5.	Other:
6.	Total Funding: \$6,000 Total Budget: \$6,000

G. Financial Analysis

Please Provide a Line Item Budget for your project/event See Attached

If awarded, Isle of Palms ATAX funds are requested as follows:

(1) Lump Sum(s): \$ 6,00	0.00 on Dec 202	(date),
\$	on	(date),
\$	on	(date).

(2) Payment of Invoices as submitted to City Staff. Invoices should be submitted

H. Mise

at 1	east two weeks prior to due date.
cell	aneous
1.	In what category do you place your project/event and why? - Festival - Marketing - Other _(Please Explain): Tourism related expenditures as defined in SC 6-10
2.	Have you affirmatively reached out to the City of Isle of Palms staff for initial review for your project/event and if not, please explain. If you have reached out, what feedback did you receive, both positive and negative and specifically from whom? Mayor Pounds & CA Fragoso gave positive encourgement
3.	
4.	
5.	Do you assert that the project/event for which you seek City of Isle of Palms ATAX funding is sustainable in the future? If so, please explain fully. If not, please explain fully. Yes
6.	In the event City of Isle of Palms grants your project/event ATAX grant funding, do you acknowledge that no such funds can be spent for the purchase of alcohol or tobacco products? Yes If not, please explain your justification.
7.	In the event your project/event is awarded City of Isle of Palms ATAX grant

funding, but is postponed for more than 180 days of receipt of funding, do you acknowledge that you must return to the City of Isle of Palms all ATAX grant money received from Isle of Palms absent extraordinary circumstances and within the sole discretion of the City of Isle of Palms? Do you agree? Yes If you do not agree, please set forth fully your reasons.

8. In the event your project/event is granted City of Isle of Palms ATAX grant funding, you must and do hereby agree by the filing your application personally to hold harmless and indemnity the City of Isle of Palms, its employees and agents from and against any claims for damages to include, inter alia, legal fees relative to your project/event. Do you agree? Yes If not, please explain.

If not, please explain fully your basis.
In the event the City of Isle of Palms provides ATAX grant funding for your event/project, set forth in detail how you will acknowledge the City of Isle of Palms as a grantor of funding.

See attached

President and responsible party on behalf of Coastal Family Vaction Foundation. Deana S. Dodlery 12 Oct 22

Attachment 1

Section C: Description and Location of Project

7. Describe fully how and why your proposed project/event qualifies for City of Isle of Palms ATAX funding.

The proposed project will send a South Carolina family (living more than 50 miles away) on an all-inclusive respite vacation in the City of Isle of Palms.

South Carolina Code of Laws Section 6-4-5 defines "Travel" and "Tourism" as "people taking trips outside their home communities for any purpose, except daily commuting to and from work".

South Carolina Code of Laws Section 6-4-10 further requires funding to be used for "tourism-related expenditures" and defines such expenditures as "advertising and promotion of tourism so as to develop and increase tourist attendance through the generation of publicity".

The CFVF project <u>IOP Vacation for a S.C. Resident Battling Cancer</u> will specifically generate tourism and publicity in the following ways:

- 1. Using social media, launch a call for applicants for the IOP respite vacation.
 - Benefits: IOP will appear in thousands of Facebook and Instagram feeds.
- 2. Using print media supplied to cancer treatment centers in the Upstate, Midlands and Charlotte areas, launch a call for applicants for the IOP respite beach vacation.
 - Benefits: IOP will be in front of hundreds of medical professionals across SC and NC as they encourage patients to apply for the respite vacation.
- Guaranteed heads in beds by bringing a family to stay in IOP lodging, eat at IOP restaurants and shop IOP businesses.
- 4. Feature IOP in CFVF general social media stories and posts throughout the year highlighting families on vacation and including quotes and photos about their time in IOP.
- 5. Include a link to the City of Isle of Palms on our Sponsors webpage
- 6. Create a YouTube video explaining the mission of CFVF and highlighting the benefits families receive from a respite beach vacation
 - ➤ Benefits: Scenes from the City of Isle of Palms will be featured in this video as well as interviews with the family about their time on IOP when possible.

9. Attach Project budget.

Budget for the <u>IOP Vacation for a S.C. Resident Battling Cancer</u> is Attachment 2. If granted this ATAX funding, 2023 will be our first year awarding a respite vacation in IOP.

Section G: Financial Analysis

Budget for the IOP Vacation for a S.C. Resident Battling Cancer is Attachment 2.

Section H: Miscellaneous

3. Why have you not sought out sources of funding outside of the City of Isle of Palms, etc.?

CFVF was founded in July 2021 and was determined a tax-exempt non-profit and a Private Operating Foundation in December 2021. In the spring of 2022, our first fundraiser met our goal of raising \$10,000. These funds, along with other donations and grants, allowed CFVF to award 3 vacations in 2022. For the first 2 families, we have rented accommodations on Folly Beach. We anticipate the third family will also vacation in Folly Beach.

This proposed project, <u>IOP Vacation for a S.C. Resident Battling Cancer</u>, is a new initiative; thus, there was no need to previously source funds to support this project. To our knowledge, the City of Isle of Palms does not require any matching funds as a stipulation of applying for an ATAX grant.

Without an ATAX grant, or other donations specifically pledged in support of an IOP respite beach vacation, it is unlikely that CFVF will dedicate the resources to market and advertise an IOP vacation for a family battling cancer due to the associated costs.

4. Does your project have insurance, etc.?

Although CFVF carries general liability insurance, this grant application is not in support of hosting an event and thus we do not believe this project requires the City to be named on our insurance. The marketing campaign will take place outside of IOP. The families receiving the respite vacations will stay in licensed Short Term Rentals within the city just as thousands of other vacationing families do each year.

9. In the event the City of Isle of Palms provides ATAX grant funding, how will you acknowledge the City of Isle of Palms as a grantor of funding?

The CFVF project <u>IOP Vacation for a S.C. Resident Battling Cancer</u> will specifically acknowledge the City of Isle of Palms in the following ways:

- A. Using social media, including paid advertisements, which will reach thousands of web surfers to
 - a. highlight and thank the City of Isle of Palms and
 - b. source qualified applicants to apply for this Isle of Palms respite beach vacation.
- B. Supply print media to cancer treatment centers in the Upstate, Midlands and Charlotte that simultaneously source qualified applicants and advertise this Isle of Palms respite beach vacation. Hundreds of medical professionals across SC and NC will read these marketing materials as they encourage patients to apply for the respite beach vacation.
- C. Feature the City of Isle of Palms in CFVF general social media stories and posts throughout the year highlighting the vacationing family and including quotes and photos of the vacation when / if available.
- D. Include a link to the City of Isle of Palms on our Sponsors webpage.
- E. Create a CFVF YouTube video explaining the mission of CFVF and highlighting the benefits families receive from a respite beach vacation. Scenes from the City of Isle of Palms will be featured as well as interviews with the family about their vacation there when possible.

Coastal Family Vacation Foundation, Inc. Application for City of Isle of Palms ATAX Grant

Attachment 2

BUDGET

City of Isle of Palms

Respite Beach Vacation for a S.C. Family Fighting Cancer Family of 5 Traveling from Upstate SC January to May 2023 Timeframe

Line Item	Estimate
Gas	\$150.00
Groceries	\$400.00
Lodging	\$4,000.00
Rental Equipment (Bed, Crib, High Chair, Etc.)	\$250.00
Restaurant Meal	\$250.00
Photography Session	\$150.00
Local Excursion (i.e. Golf Cart, Beach Chair, Show)	\$400.00
Print and Digital Marketing	\$400.00
Total IOP Beach Vacation Budget Estimate	\$6,000.00



COASTAL FAMILY VACATION FOUNDATION INCORPORATED P O BOX 69 FOLLY BEACH, SC 29439

Date:
12/08/2021
Employer ID number:
87-1519856
Person to contact:
Name: Customer Service
ID number: 31954
Telephone: 877-829-5500
Accounting period ending:
September 30
Form 990-PF required:

Yes

Effective date of exemption: July 6, 2021

Addendum applies:

No DLN:

26053611004991

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a private foundation within the meaning of Section 509(a).

We further determined you qualify as a private operating foundation under IRC Section 4942(j)(3). We'll treat you as a private operating foundation as long as you continue to meet the requirements of Section 4942(j)(3).

You're required to file Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Trust Treated as Private Foundation, annually, whether or not you have income or activity during the year. If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PF" in the search bar to view Publication 4221-PF, Compliance Guide for 501(c)(3) Private Foundations, which describes your recordkeeping, reporting, and disclosure requirements.

Sincerely,

Stephen A. Martin

Director, Exempt Organizations Rulings and Agreements

stephene a martin

CERTIFIED TO BE A TRUE AND CORRECT COPY AS TAKEN FROM AND COMPARED WITH THE ORIGINAL ON FILE IN THIS OFFICE

Jul 07 2021 REFERENCE ID: 819668

STATE OF SOUTH CAROLINA SECRETARY OF STATE

ARTICLES OF INCORPORATION Nonprofit Corporation – Domestic Filing Fee \$25.00

Pursuant to S.C. Code of Laws Section 33-31-202 of the 1976 S.C. Code of Laws, as amended, the undersigned corporation submits the following information

1.	The name of the nonprofit corporation is
	Coastal Family Vacation Foundation, Incorporated
2.	The initial registered office (registered agent's address in SC) of the nonprofit corporation is 518 East Hudson Avenue
	(Street Address)
	Folly Beach, South Carolina 29439
	(City, State, Zip Code)
	The name of the registered agent of the nonprofit corporation at that office is
	Deana S. Dockery
	(Name)
	I hereby consent to the appointment as registered agent of the corporation.
	,
	(Agent's Signature)
3.	Check "a", "b", or "c", whichever is applicable. Check only one box.
	a. The nonprofit corporation is a public benefit corporation.
	b. The nonprofit corporation is a religious corporation.
	c. The nonprofit corporation is a mutual benefit corporation.
4.	Check "a" or "b" whichever is applicable
	a. This corporation will have members.
	b. X This corporation will not have members.
5.	The principal office of the nonprofit corporation is 518 East Hudson Avenue
	(Street Address)
	Folly Beach, South Carolina 29439
	(City State Zin Code)

Filing ID: 210707-0921172

Filing Date: 07/06/2021

CERTIFIED TO BE A TRUE AND CORRECT COPY AS TAKEN FROM AND COMPARED WITH THE ORIGINA

RI

AL ON FILE IN THIS OFFICE	Coastal Family Vacation Foundation, Incorporated					
Jul 07 2021						
EFERENCE ID: 819668						
applicable, to describe how the remaining assets of the co						
corporation. If you are going to apply for 501(c)(3) state.	tus, you must complete section "a".					
Upon dissolution of the corporation, assets shall be distributed for one or more exempt purposes within the meaning of section 501(c)(3) of the Internal Revenue Code, or the corresponding section of any future Federal tax code, or shall be distributed to the Federal government, or to a state or local government, for a public purpose. Any such asset not so disposed of shall be disposed of by the Court of Common Pleas of the county in which the principal office of the corporation is then located, exclusively for such purposes or to such organization or organizations, as said court shall determine, which are organized and operated exclusively for such purposes.						
If you choose to name a specific 501(c)(3) entit the name of the selected entity.	ty to which the assets should be distributed, please indicate					
Association of Related Churches, 1201 Lee Branch	Lane, Birmingham, AL 35242					
	Section 501(c)(3) of the Internal Code, upon dissolution of to one or more public benefit or religious corporation or to ve.					
If you chose to name a specific public benefit, r should be distributed, please indicate the name	religious corporation or 501(c)(3) entity to which the assets e of the selected entity.					
7. If the corporation is mutual benefit corporation complete e (remaining) assets of the corporation will be distributed up						
a. Upon dissolution of the mutual benefit corporati	ion, the (remaining) assets shall be distributed to its sons to whom the corporation holds itself out as benefiting					
b. Upon dissolution of the mutual benefit corporat distributed to	ion, the (remaining) assets, consistent with the law, shall be					
[See S.C. Code of Laws Section 33-31-202(c)].	ects to include in the articles of incorporation are as follows					
The Corporation is a Private Foundation subject to South Foundations and the I.R.C. rules referenced herewith. T Operating Foundation.						

CERTIFIED TO BE A TRUE AND CORRECT COPY AS TAKEN FROM AND COMPARED WITH THE ORIGINAL ON FILE IN THIS OFFICE

Jul 07 2021

REFERENCE ID: 819668

Coastal Family Vacation Foundation, Incorporated	

Name of Corporation

	ockery
(Name) PO Box 69	
(Business Add	dress)
Folly Beach	, South Carolina 29439
(City, State, Z	ip Code)
(Name)	
(Business Ad	dress)
(City, State, Z	ip Code)
(Name)	
(Business Add	dress)
(City, State, Z	ip Code)
ach original	director of the nonprofit corporation must sign the articles but only if the directors are named in the
Deana S. D	ockery
(Name – only	if names in articles)
Deana S. E	Ockery
(Signature of	Director)
	Washing and the above
(Name – only	ir names in articles)
(Name – only (Signature of	

CERTIFIED TO BE A TRUE AND CORRECT COPY AS TAKEN FROM AND COMPARED WITH THE ORIGINAL ON FILE IN THIS OFFICE

Deana S. Dockery

(Signature of Incorporator)

(Signature of Incorporator)

(Signature of Incorporator)

Jul 07 2021 REFERENCE ID: 819668

	Coastal Family Vacation Foundation, Incorporated
	Name of Corporation
i	

Mult Hammond

ECREPARY OF STATE OF SOUTH CAROLINA

11. EACH INCOrporator listed in #9 must sign the articles

12. If the document is not to be effective upon filing by the Secretary of State, the delayed effective date/time is:

Department of the Treasury Internal Revenue Service

Return of Private Foundation

or Section 4947(a)(1) Trust Treated as Private Foundation

OMB No. 1545-0047

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990PF for instructions and the latest information.

Open to Public Inspection

FOI	caien	idar year 2021 or tax year be	eginning	, 20.	zī, and e	enaing		, 20
Nan	ne of fou	Indation				A Employe	er identification numb	er
Nun	nber and	street (or P.O. box number if mail is n	ot delivered to street address)	Roc	om/suite	B Telephor	ne number (see instruct	tions)
City	or town,	, state or province, country, and ZIP or	foreign postal code	l .		C If exemp	tion application is pend	ding, check here ►
G Check all that apply: ☐ Initial return ☐ Initial return of a former public charity ☐ Final return ☐ Amended return ☐ Address change ☐ Name change H Check type of organization: ☐ Section 501(c)(3) exempt private foundation ☐ Section 4947(a)(1) nonexempt charitable trust ☐ Other taxable private foundation ☐ Fair market value of all assets at end of year (from Part II, col. (c), line 16) ► \$ (Part I, column (d), must be on cash basis.)					D 1. Foreign organizations, check here ▶ □ 2. Foreign organizations meeting the 85% test, check here and attach computation . ▶ □ E If private foundation status was terminated under section 507(b)(1)(A), check here ▶ □ F If the foundation is in a 60-month termination under section 507(b)(1)(B), check here ▶ □			
P		Analysis of Revenue and Examounts in columns (b), (c), and (d) the amounts in column (a) (see inst	may not necessarily equal	(a) Revenue and expenses per books		investment acome	(c) Adjusted net income	(d) Disbursements for charitable purposes (cash basis only)
Revenue	1 2 3 4 5a b 6a b 7 8 9 10a b c 11	Contributions, gifts, grants, etc., Check ▶ ☐ if the foundation is Interest on savings and temp Dividends and interest from a Gross rents Net rental income or (loss) Net gain or (loss) from sale of Gross sales price for all assets of Capital gain net income (from Net short-term capital gain . Income modifications Gross sales less returns and allot Less: Cost of goods sold Gross profit or (loss) (attach a Other income (attach schedu Total. Add lines 1 through 1	not required to attach Sch. Be prorary cash investments securities					
Operating and Administrative Expenses	13 14 15 16a b c 17 18 19 20 21 22 23 24 25 26	Compensation of officers, die Other employee salaries and Pension plans, employee between Legal fees (attach schedule). Accounting fees (attach schedule). Accounting fees (attach schedule). Taxes (attach schedule) (see Depreciation (attach schedule). Travel, conferences, and me Printing and publications. Other expenses (attach schedule). Other expenses and disbursen. Other expenses and disbursen.	wages					
	27 a b c	Subtract line 26 from line 12: Excess of revenue over experiment income (if radjusted net income (if neg	nses and disbursements negative, enter -0-) .					

Pa	rt II	Balance Sheets Attached schedules and amounts in the description column	Beginning of year	E	nd of year
		should be for end-of-year amounts only. (See instructions.)	(a) Book Value	(b) Book Value	
	1	Cash—non-interest-bearing	.,		.,
	2	Savings and temporary cash investments			
	3	A security was sixely a			
	•	Less: allowance for doubtful accounts			
	4	Diadaga raggiyabla			
	•	Less: allowance for doubtful accounts ▶			
	5	Grants receivable			
	6	Receivables due from officers, directors, trustees, and other			
	Ū	disqualified persons (attach schedule) (see instructions)			
	7	Other notes and loans receivable (attach schedule) ▶			
		Less: allowance for doubtful accounts ▶			
)ts	8	Inventories for sale or use			
Assets	9	Prepaid expenses and deferred charges			
ä	10a	Investments—U.S. and state government obligations (attach schedule)			
	b	Investments—corporate stock (attach schedule)			
	С	Investments—corporate bonds (attach schedule)			
	11	Investments—land, buildings, and equipment: basis ▶			
		Less: accumulated depreciation (attach schedule) ▶			
	12	Investments-mortgage loans			
	13	Investments—other (attach schedule)			
	14	Land, buildings, and equipment: basis ▶			
		Less: accumulated depreciation (attach schedule) ▶			
	15	Other assets (describe ►)			
	16	Total assets (to be completed by all filers—see the instructions. Also, see page 1, item I)			
	17	Accounts payable and accrued expenses			
ß	18	Grants payable			
ţie	19	Deferred revenue			
Liabilities	20	Loans from officers, directors, trustees, and other disqualified persons			
iat	21	Mortgages and other notes payable (attach schedule)			
_	22	Other liabilities (describe ►)			
	23	Total liabilities (add lines 17 through 22)			
es		Foundations that follow FASB ASC 958, check here			
ŭ		and complete lines 24, 25, 29, and 30.			
la	24	Net assets without donor restrictions			
B	25	Net assets with donor restrictions			
p		Foundations that do not follow FASB ASC 958, check here ▶ □			
Fu		and complete lines 26 through 30.			
ō	26	Capital stock, trust principal, or current funds			
ts	27	Paid-in or capital surplus, or land, bldg., and equipment fund			
se	28	Retained earnings, accumulated income, endowment, or other funds			
As	29	Total net assets or fund balances (see instructions)			
Net Assets or Fund Balances	30	Total liabilities and net assets/fund balances (see			
		instructions)			
	rt III	Analysis of Changes in Net Assets or Fund Balances I net assets or fund balances at beginning of year—Part II, colu		1	
1					
_		of-year figure reported on prior year's return)		<u> </u>	1
2	⊨nte	r amount from Part I, line 27a			2
3	Othe	er increases not included in line 2 (itemize)			3
4	Add	lines 1, 2, and 3			4
5 6	Decr	reases not included in line 2 (itemize) ► I net assets or fund balances at end of year (line 4 minus line 5)—	Part II column (h) lin	<u>-</u>	5 6
0	TOLA	r het assets of fund balances at end of year (line 4 fillings line 5)—	. a,	15 Z 3	U

Part	V Capital Gains an	d Losses for Tax on Investr	nent Income			, ago c
	(a) List and describe the kind(s) of property sold (for example, real estate, 2-story brick warehouse; or common stock, 200 shs. MLC Co.) (b) How acquired P—Purchase D—Donation				(c) Date acquired (mo., day, yr.)	(d) Date sold (mo., day, yr.)
1a						
b						
С						
d						
е						
						ain or (loss) s (f) minus (g))
а						
b						
С						
d						
е						
	Complete only for assets sh	owing gain in column (h) and owned	by the foundation	on 12/31/69.		ol. (h) gain minus
	(i) FMV as of 12/31/69	(j) Adjusted basis as of 12/31/69		s of col. (i) (j), if any		ot less than -0-) or (from col. (h))
а						
b						
С						
d						
е						
2	Capital gain net income of) HIEL CADIIAI 10551 - {	also enter in Pa), enter -0- in Par	,	2	
3	Net short-term capital ga	in or (loss) as defined in sections	s 1222(5) and (6):	:		
		t I, line 8, column (c). See instru				
	Part I, line 8			<u> </u>	3	
Part	V Excise Tax Base	d on Investment Income (S	ection 4940(a),	, 4940(b), or 49	948 – see instru	uctions)
1a	Exempt operating foundation	ons described in section 4940(d)(2),	check here ►	and enter "N/A"	on line 1.	
	Date of ruling or determinat		copy of letter if n			1
b		dations enter 1.39% (0.0139) of			nizations,	
	enter 4% (0.04) of Part I,	line 12, col. (b)			· · · /	
2	Tax under section 511 (do	mestic section 4947(a)(1) trusts a	and taxable found	dations only; othe	ers, enter -0-)	2
3	rad iiiloo i aila E					3
4	Subtitle A (income) tax (do	omestic section 4947(a)(1) trusts a	and taxable found	dations only; othe	ers, enter -0-)	4
5	Tax based on investmen	nt income. Subtract line 4 from	line 3. If zero or I	ess, enter -0		5
6	Credits/Payments:					
а	2021 estimated tax paym	ents and 2020 overpayment cre	dited to 2021	6a		
b	Exempt foreign organizat	ions-tax withheld at source .		6b		
С	Tax paid with application	for extension of time to file (For	m 8868)	6с		
d	Backup withholding error	neously withheld		6d		
7	Total credits and paymer	nts. Add lines 6a through 6d .				7
8	Enter any penalty for und	derpayment of estimated tax. Ch	eck here 🗌 if Fo	orm 2220 is atta	ched	8
9	Tax due. If the total of lin	es 5 and 8 is more than line 7, e	nter amount ow	red	▶	9
10	Overpayment. If line 7 is	more than the total of lines 5 ar	nd 8, enter the ar	nount overpaid	▶ 1	0
11	Enter the amount of line 10	to be: Credited to 2022 estimat	ted tax ►	R	efunded ► 1	1

Part	VI-A Statements Regarding Activities			
1a	During the tax year, did the foundation attempt to influence any national, state, or local legislation or did it		Yes	No
	participate or intervene in any political campaign?	1a		
b	Did it spend more than \$100 during the year (either directly or indirectly) for political purposes? See the			
	instructions for the definition	1b		
	If the answer is "Yes" to 1a or 1b, attach a detailed description of the activities and copies of any materials			
	published or distributed by the foundation in connection with the activities.			
С	Did the foundation file Form 1120-POL for this year?	1c		
d	Enter the amount (if any) of tax on political expenditures (section 4955) imposed during the year:			
	(1) On the foundation. ► \$ (2) On foundation managers. ► \$			
е	Enter the reimbursement (if any) paid by the foundation during the year for political expenditure tax imposed			
	on foundation managers. ► \$			
2	Has the foundation engaged in any activities that have not previously been reported to the IRS?	2		
•	If "Yes," attach a detailed description of the activities.			
3	Has the foundation made any changes, not previously reported to the IRS, in its governing instrument, articles			
	of incorporation, or bylaws, or other similar instruments? If "Yes," attach a conformed copy of the changes .	3		
4a	Did the foundation have unrelated business gross income of \$1,000 or more during the year?	4a		
þ	If "Yes," has it filed a tax return on Form 990-T for this year?	4b 5		
5	Was there a liquidation, termination, dissolution, or substantial contraction during the year?	5		
6	If "Yes," attach the statement required by <i>General Instruction T</i> . Are the requirements of section 508(e) (relating to sections 4941 through 4945) satisfied either:			
O	By language in the governing instrument, or			
	 By state legislation that effectively amends the governing instrument so that no mandatory directions that 			
	conflict with the state law remain in the governing instrument?	6		
7	Did the foundation have at least \$5,000 in assets at any time during the year? If "Yes," complete Part II, col. (c), and Part XIV	7		
8а	Enter the states to which the foundation reports or with which it is registered. See instructions.	-		
b	If the answer is "Yes" to line 7, has the foundation furnished a copy of Form 990-PF to the Attorney General			
	(or designate) of each state as required by General Instruction G? If "No," attach explanation	8b		
9	Is the foundation claiming status as a private operating foundation within the meaning of section 4942(j)(3) or			
	4942(j)(5) for calendar year 2021 or the tax year beginning in 2021? See the instructions for Part XIII. If "Yes,"			
	complete Part XIII	9		
10	Did any persons become substantial contributors during the tax year? If "Yes," attach a schedule listing their			
	names and addresses	10		
11	At any time during the year, did the foundation, directly or indirectly, own a controlled entity within the			
	meaning of section 512(b)(13)? If "Yes," attach schedule. See instructions	11		
12	Did the foundation make a distribution to a donor advised fund over which the foundation or a disqualified			
	person had advisory privileges? If "Yes," attach statement. See instructions	12		
13	Did the foundation comply with the public inspection requirements for its annual returns and exemption application?	13		
	Website address ▶			
14	The books are in care of ► Telephone no. ►			
15	Located at ► ZIP+4 ► Section 4947(a)(1) nonexempt charitable trusts filing Form 990-PF in lieu of Form 1041 —check here			
15				
16	and enter the amount of tax-exempt interest received or accrued during the year ▶ 15 At any time during calendar year 2021, did the foundation have an interest in or a signature or other authority		Yes	No
.0	over a bank, securities, or other financial account in a foreign country?	16	162	140
	See the instructions for exceptions and filing requirements for FinCEN Form 114. If "Yes," enter the name of	10		
	the foreign country ▶			

Part	VI-B Statements Regarding Activities for Which Form 4720 May Be Required			
	File Form 4720 if any item is checked in the "Yes" column, unless an exception applies.		Yes	No
1a	During the year, did the foundation (either directly or indirectly):			
	(1) Engage in the sale or exchange, or leasing of property with a disqualified person?	. 1a(1)		
	(2) Borrow money from, lend money to, or otherwise extend credit to (or accept it from) a disqualif	ied		
	person?	· 1a(2)		
	(3) Furnish goods, services, or facilities to (or accept them from) a disqualified person?	. 1a(3)		
	(4) Pay compensation to, or pay or reimburse the expenses of, a disqualified person?			
	(5) Transfer any income or assets to a disqualified person (or make any of either available for the benefit	or		
	use of a disqualified person)?	· 1a(5)		
	(6) Agree to pay money or property to a government official? (Exception. Check "No" if the foundate			
	agreed to make a grant to or to employ the official for a period after termination of government service	e, if		
	terminating within 90 days.)	· 1a(6)		
b	If any answer is "Yes" to 1a(1)-(6), did any of the acts fail to qualify under the exceptions described	in		
	Regulations section 53.4941(d)-3 or in a current notice regarding disaster assistance? See instructions	· 1b		
C	Organizations relying on a current notice regarding disaster assistance, check here			
d	Did the foundation engage in a prior year in any of the acts described in 1a, other than excepted acts, t			
_	were not corrected before the first day of the tax year beginning in 2021?			
2	Taxes on failure to distribute income (section 4942) (does not apply for years the foundation was a priv	ate		
	operating foundation defined in section 4942(j)(3) or 4942(j)(5)):	,		
а	At the end of tax year 2021, did the foundation have any undistributed income (Part XII, lines 6d and 6e)			
	tax year(s) beginning before 2021?	· 2a		
	If "Yes," list the years ▶ 20 , 20 , 20 , 20	\(o\		
b	Are there any years listed in 2a for which the foundation is not applying the provisions of section 4942(a			
	(relating to incorrect valuation of assets) to the year's undistributed income? (If applying section 4942(a)(2) all years listed, answer "No" and attach statement—see instructions.)			
_	·	. 2b		
С	If the provisions of section 4942(a)(2) are being applied to any of the years listed in 2a, list the years here. • 20, 20, 20, 20, 20, 20, 20, 20, 20			
3a	Did the foundation hold more than a 2% direct or indirect interest in any business enterprise at any ti	me		
	during the year?	· 3a		
b	If "Yes," did it have excess business holdings in 2021 as a result of (1) any purchase by the foundation			
	disqualified persons after May 26, 1969; (2) the lapse of the 5-year period (or longer period approved by			
	Commissioner under section 4943(c)(7)) to dispose of holdings acquired by gift or bequest; or (3) the lapse			
	the 10-, 15-, or 20-year first phase holding period? (Use Form 4720, Schedule C, to determine if			
	foundation had excess business holdings in 2021.)	. 3b		
4a	Did the foundation invest during the year any amount in a manner that would jeopardize its charitable purpose			
b	Did the foundation make any investment in a prior year (but after December 31, 1969) that could jeopardize	340		
	charitable purpose that had not been removed from jeopardy before the first day of the tax year beginning in 202	^{21?} 4b		

	0-PF (2021)	· fa= \	/biak F-····	4700	May D - D	\	al (ao ation - a		ı	Page 6
Par	VI-B Statements Regarding Activities			4/201	viay Be F	equire	ea (continued)			
5a	During the year, did the foundation pay or incur a	any am	ount to:						Yes	No
	(1) Carry on propaganda, or otherwise attempt t	o influe	nce legislatio	n (sect	ion 4945(e))? .		5a(1)		
	(2) Influence the outcome of any specific pub	olic elec	ction (see se	ection 4	1955); or t	o carry	on, directly or			
	indirectly, any voter registration drive?							5a(2)		
	(3) Provide a grant to an individual for travel, stu	dv ord	other similar r	nurnose	25?			5a(3)		
	(4) Provide a grant to an organization other than									
	(4)(A)? See instructions			_		11000 111	500tion 1010(a)			
	. , . ,							5a(4)		
	(5) Provide for any purpose other than religious,									
	the prevention of cruelty to children or anima							5a(5)		
b	If any answer is "Yes" to 5a(1)-(5), did any of the			•	•					
	in Regulations section 53.4945 or in a current no	tice reg	garding disas	ter assi	stance? So	ee instr	uctions	5b		
С	Organizations relying on a current notice regarding	ng disa	ster assistan	ce, che	ck here		▶□			
d	If the answer is "Yes" to question 5a(4), does	-				om the	tax because it			
	maintained expenditure responsibility for the gra							5d		
								Ju		
C-	If "Yes," attach the statement required by Regula									
ьа	Did the foundation, during the year, receive any	tunas,	airectly or in	nairectiy	y, to pay p	remium	is on a personai			
	benefit contract?							6a		
b	Did the foundation, during the year, pay premiun	ns, dire	ctly or indired	ctly, on	a persona	benefi ⁻	t contract? .	6b		
	If "Yes" to 6b, file Form 8870.									
7a	At any time during the tax year, was the foundation	a party	to a prohibite	ed tax s	helter trans	action?		7a		
b	If "Yes," did the foundation receive any proceeds		•					7b		
8	Is the foundation subject to the section 4960 tax									
•	excess parachute payment(s) during the year?.							8		
Dar	Information About Officers, Direc								000	
Гаг		tors, i	rusiees, ru	Juliua	LIUII IVIAII	ayers,	mignily Faid Li	приу	ccs,	
_	and Contractors			al Ala a ta		-4: (
1	List all officers, directors, trustees, and found							•		
	(a) Name and address		e, and average rs per week	`´(lf n	mpensation ot paid,		Contributions to byee benefit plans	(e) Expe	nse ac	
		devote	ed to position	en	ter -0-) ´	and def	erred compensation	Other a	allOwal	
						<u> </u>				
2	Compensation of five highest-paid employee	es (oth	er than thos	se inclu	uded on li	ne 1—	see instructions	s). If no	one,	enter
	"NONE."									
			(b) Title, and a	verage			(d) Contributions to			
	(a) Name and address of each employee paid more than \$50,00	00	hours per v	/eek ¯	(c) Compe	nsation	employee benefit plans and deferred	(e) Expe	nse ac allowar	
			devoted to pe	osition			compensation	Other t	anowai	1000
	·									

Total number of other employees paid over \$50,000

Part VII Information About Officers, Directors, True and Contractors (continued)	ustees, Foundation Managers, Highly Paid En	nployees,
3 Five highest-paid independent contractors for profession	onal services. See instructions. If none, enter "NON	E."
(a) Name and address of each person paid more than \$50,00	00 (b) Type of service	(c) Compensation
Total number of others receiving over \$50,000 for professional		
Part VIII-A Summary of Direct Charitable Activities		
List the foundation's four largest direct charitable activities during the tax ye organizations and other beneficiaries served, conferences convened, research		Expenses
1		
2		
3		
4		
Part VIII-B Summary of Program-Related Investment	nts (see instructions)	
Describe the two largest program-related investments made by the foundation	n during the tax year on lines 1 and 2.	Amount
1		
2		
All other program-related investments. See instructions. 3		
Total Add lines 1 through 3		

Part	Minimum Investment Return (All domestic foundations must complete this part. Forei	ign foi	undations,
	see instructions.)		
1	Fair market value of assets not used (or held for use) directly in carrying out charitable, etc.,		
	purposes:		
а	Average monthly fair market value of securities	1a	
b	Average of monthly cash balances	1b	
С	Fair market value of all other assets (see instructions)	1c	
d	Total (add lines 1a, b, and c)	1d	
е	Reduction claimed for blockage or other factors reported on lines 1a and		
	1c (attach detailed explanation)		
2	Acquisition indebtedness applicable to line 1 assets	2	
3	Subtract line 2 from line 1d	3	
4	Cash deemed held for charitable activities. Enter 1.5% (0.015) of line 3 (for greater amount, see		
	instructions)	4	
5	Net value of noncharitable-use assets. Subtract line 4 from line 3	5	
6	Minimum investment return. Enter 5% (0.05) of line 5	6	
Part		ounda	ations
	and certain foreign organizations, check here ▶ ☐ and do not complete this part.)		
1	Minimum investment return from Part IX, line 6	1	
2 a	Tax on investment income for 2021 from Part V, line 5		
b	Income tax for 2021. (This does not include the tax from Part V.) 2b		
С	Add lines 2a and 2b	2c	
3	Distributable amount before adjustments. Subtract line 2c from line 1	3	
4	Recoveries of amounts treated as qualifying distributions	4	
5	Add lines 3 and 4	5	
6	Deduction from distributable amount (see instructions)	6	
7	Distributable amount as adjusted. Subtract line 6 from line 5. Enter here and on Part XII,		
	line 1	7	
Part	XI Qualifying Distributions (see instructions)		
1	Amounts paid (including administrative expenses) to accomplish charitable, etc., purposes:		
а	Expenses, contributions, gifts, etc.—total from Part I, column (d), line 26	1a	
b	Program-related investments—total from Part VIII-B	1b	
2	Amounts paid to acquire assets used (or held for use) directly in carrying out charitable, etc.,		
	purposes	2	
3	Amounts set aside for specific charitable projects that satisfy the:		
а	Suitability test (prior IRS approval required)	3a	
b	Cash distribution test (attach the required schedule)	3b	
4	Qualifying distributions. Add lines 1a through 3b. Enter here and on Part XII, line 4	4	

Form **990-PF** (2021)

Part	XII Undistributed Income (see instruction	ons)			
	·	(a) Corpus	(b) Years prior to 2020	(c) 2020	(d) 2021
1 2	Distributable amount for 2021 from Part X, line 7 Undistributed income, if any, as of the end of 2021:				
а	Enter amount for 2020 only				
b	Total for prior years: 20, 20, 20				
3	Excess distributions carryover, if any, to 2021: From 2016				
a b	From 2017				
C	From 2018				
d	From 2019				
е	From 2020				
f	Total of lines 3a through e				
4	Qualifying distributions for 2021 from Part XI, line 4: ▶ \$				
a	Applied to 2020, but not more than line 2a.				
b	Applied to undistributed income of prior years (Election required—see instructions)				
С	Treated as distributions out of corpus (Election required—see instructions)				
d	Applied to 2021 distributable amount				
е	Remaining amount distributed out of corpus				
5	Excess distributions carryover applied to 2021				
	(If an amount appears in column (d), the same amount must be shown in column (a).)				
6	Enter the net total of each column as indicated below:				
a b	Corpus. Add lines 3f, 4c, and 4e. Subtract line 5 Prior years' undistributed income. Subtract line 4b from line 2b				
С	Enter the amount of prior years' undistributed income for which a notice of deficiency has been issued, or on which the section 4942(a) tax has been previously assessed				
d	Subtract line 6c from line 6b. Taxable amount—see instructions				
е	Undistributed income for 2020. Subtract line 4a from line 2a. Taxable amount—see instructions				
f	Undistributed income for 2021. Subtract lines 4d and 5 from line 1. This amount must be distributed in 2022				
7	Amounts treated as distributions out of corpus to satisfy requirements imposed by section 170(b)(1)(F) or 4942(g)(3) (Election may be required—see instructions)				
8	Excess distributions carryover from 2016 not applied on line 5 or line 7 (see instructions) .				
9	Excess distributions carryover to 2022. Subtract lines 7 and 8 from line 6a				
10	Analysis of line 9:				
а	Excess from 2017				
b	Excess from 2018				
C	Excess from 2019				
d	Excess from 2020				
е	Excess from 2021				

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Form 99	90-PF (2021)					Page 10
Part)	
1a	If the foundation has received a ruling					
h	foundation, and the ruling is effective for		=			2) 0 1 1040(:)/E
b 2a	Check box to indicate whether the four Enter the lesser of the adjusted net	Tax year	operating founda	Prior 3 years	ection <u></u> 4942()(C	3) or 4942(j)(5
Lu	income from Part I or the minimum investment return from Part IX for	(a) 2021	(b) 2020	(c) 2019	(d) 2018	(e) Total
h	each year listed					
c	85% (0.85) of line 2a					
d	Amounts included in line 2c not used directly for active conduct of exempt activities					
е	Qualifying distributions made directly for active conduct of exempt activities. Subtract line 2d from line 2c					
3	Complete 3a, b, or c for the alternative test relied upon:					
а	"Assets" alternative test—enter:					
	(1) Value of all assets(2) Value of assets qualifying under					
b	section 4942(j)(3)(B)(i)					
С	"Support" alternative test—enter:					
	(1) Total support other than gross investment income (interest, dividends, rents, payments on securities loans (section 512(a)(5)), or royalties)					
	(2) Support from general public and 5 or more exempt organizations as provided in section 4942(j)(3)(B)(iii)					
	(3) Largest amount of support from an exempt organization					
	(4) Gross investment income	(0 1 1 1				
Part				he foundation h	ad \$5,000 or mo	ore in assets at
1	any time during the year- Information Regarding Foundation		15.)			
a	List any managers of the foundation of before the close of any tax year (but of	who have contribu				by the foundation
b	List any managers of the foundation ownership of a partnership or other en					ge portion of the
2	Information Regarding Contribution Check here ▶ ☐ if the foundation unsolicited requests for funds. If the foundation complete items 2a, b, c, and d. See in	only makes contr oundation makes	ibutions to prese	elected charitable		
а	The name, address, and telephone nu		dress of the perso	n to whom applica	itions should be ad	dressed:
b	The form in which applications should	l be submitted and	d information and	materials they sho	uld include:	
С	Any submission deadlines:					
d	Any restrictions or limitations on aw factors:	vards, such as by	y geographical a	reas, charitable fi	elds, kinds of inst	itutions, or other

Part	XIV Supplementary Information (cont.	inued)		_	
3	Grants and Contributions Paid During t		ed for Fut	ture Payment	
	Recipient	If recipient is an individual, show any relationship to any foundation manager	Foundation status of	Purpose of grant or contribution	Amount
	Name and address (home or business)	or substantial contributor	recipient	Contribution	
а	Paid during the year				
	Total			▶ 3a	a
b	Approved for future payment				
	Total			▶ 3l	o

Ente	r gross amounts unless otherwise indicated.	Unrelated bu	isiness income	Excluded by secti	on 512, 513, or 514	
Linco		(a) Business code	(b) Amount	(c) Exclusion code	(d) Amount	(e) Related or exempt function income (See instructions.)
1	Program service revenue:					(See matractions.)
	a					
	b					
	c					
	d					
	e					
	f					
	g Fees and contracts from government agencies					
2	Membership dues and assessments					
3	Interest on savings and temporary cash investments					
4	Dividends and interest from securities					
5	Net rental income or (loss) from real estate:					
	a Debt-financed property					
	b Not debt-financed property					
6	Net rental income or (loss) from personal property					
7	Other investment income					
8	Gain or (loss) from sales of assets other than inventory					
9	Net income or (loss) from special events					
10	Gross profit or (loss) from sales of inventory					
11	Other revenue: a					
	b					
	·					
	d					
	e					
	Subtotal. Add columns (b), (d), and (e)					
13	Total. Add line 12, columns (b), (d), and (e)				13	
					.~	
(See	worksheet in line 13 instructions to verify calculation	ıs.)				
(See	worksheet in line 13 instructions to verify calculation rt XV-B Relationship of Activities to the A	s.) .ccomplishm	ent of Exemp	ot Purposes		a a a a a maliah mant
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Part XVI Information Regarding Transfers to and Transactions and Relationships With Noncharitable Exempt

		Organization	ons								
	in se organ	ection 501(c) (o nizations?	ther than section	ngage in any of the fo 501(c)(3) organization	s) or in secti	on 527, relat				Yes	No
				a noncharitable exem							
	(1) C	ash							1a(1)		
		ther assets .							1a(2)		
		transactions:									
				mpt organization .					1b(1)		
	(2) Pu	urchases of asse	ets from a noncharita	ble exempt organization	on				1b(2)		
	(3) R	ental of facilities,	, equipment, or other	assets					1b(3)		
	(4) R	eimbursement ar	rrangements						1b(4)		
	(5) Lo	oans or loan gua	rantees						1b(5)		
	(6) Pe	erformance of se	ervices or membershi	p or fundraising solici	tations				1b(6)		
С	Sharii	ng of facilities, e	quipment, mailing lis	ts, other assets, or pa	id employees				1c		
	value value	of the goods, of in any transaction	ther assets, or servic on or sharing arrange	," complete the follow ces given by the reporement, show in column	ting foundation. n (d) the value o	If the foundate f the goods, o	tion recei ther asse	ved les ts, or s	s than ervices	fair m recei	narket ived.
(a) Line	no. (b) Amount involved	(c) Name of nonch	aritable exempt organization	(d) Descr	iption of transfers,	, transactior	ns, and sh	aring arr	angem	ents
-											
	descr	ribed in section 5		filiated with, or related stion 501(c)(3)) or in se					☐ Y €	es 🗆] No
-		(a) Name of organ		(b) Type of organ	ization	(c)) Description	n of relation	onship		
				d this return, including accomp				my knowle	edge and	belief, it	t is true,
Sign Here	<u> </u>	, '		n taxpayer) is based on all info	<u> </u>	arer has any knowle	edge.	May the with the See instru		shown b	pelow?
	Sign	ature of officer or trus		Date	Title	1-					
Paid Prepa	arer	Print/Type preparer	's name	Preparer's signature		Date	Check self-e	⟨	PTIN		
Use C		Firm's name ►				F	irm's EIN ▶	-			
	- · · · y	Firm's address ▶				P	hone no.				

Name of the organization	Employer identification number

Name of the organization	Employer identification number

Name of the organization	Employer identification number

lame of the organization	Employer identification number

lame of the organization	Employer identification number

Name of the organization	Employer identification number

City of Isle of Palms, SC

Accommodations Tax Grant Application Questions & Required Documentation:

(Grant application will be available in electronic format on the City's website for ease and consistency.)

- Event/Project
- 2. Organization sponsoring event & Contact Person
- 3. Mailing address
- 4. Telephone number
- 5. Email address
- 6. Amount requested
- 7. Date funds needed
- 8. Location of Specific event or project
- 9. **Event/Project Description** Describe proposed project in detail. Description must include event/project title, timing, and financial results, costs, and other resources of revenue for the event/project (must include other ATAX award collections) and how your organization will support and manage the event/project.
- 10. **Budget** Provide a detailed budget for the event/project. Budget must include all anticipated revenues and expenditures associated with the event/project.
- 11. **Tourism Impact** Provide specific information regarding the number of tourists generated/anticipated by your event/project. Include a description of the method used to determine the tourism impact. Provide a percentage breakdown of persons that will benefit from this event/project between tourists (persons coming from more than 50 miles and expected to spend the night at Isle of Palms) vs. day trippers.
- 12. **Marketing Plan** Provide a detailed marketing plan that will be utilized to increase tourism as a result of your event/project.
- 13. **Financial Information** If the City allocated funds to your organization previously, provide a detailed accounting of revenues and expenditures, including receipts, for prior year's event(s)/project(s). Failure to do so will render your application ineligible for current year funding. Application must also include a copy of the organization's audited financial statements for the last two (2) years. An audit review is acceptable for smaller entities.
- 14. **Insurance & Indemnification** If your event is approved, the organization must provide a Certificate of Insurance naming the City of Isle of Palms as an additional and execute a hold harmless agreement.