

# City Hall Modifications and Repairs



City Hall Modifications and Repairs

09.21.2023







**HILL**  
CONSTRUCTION

coast  
architects



CRANSTON



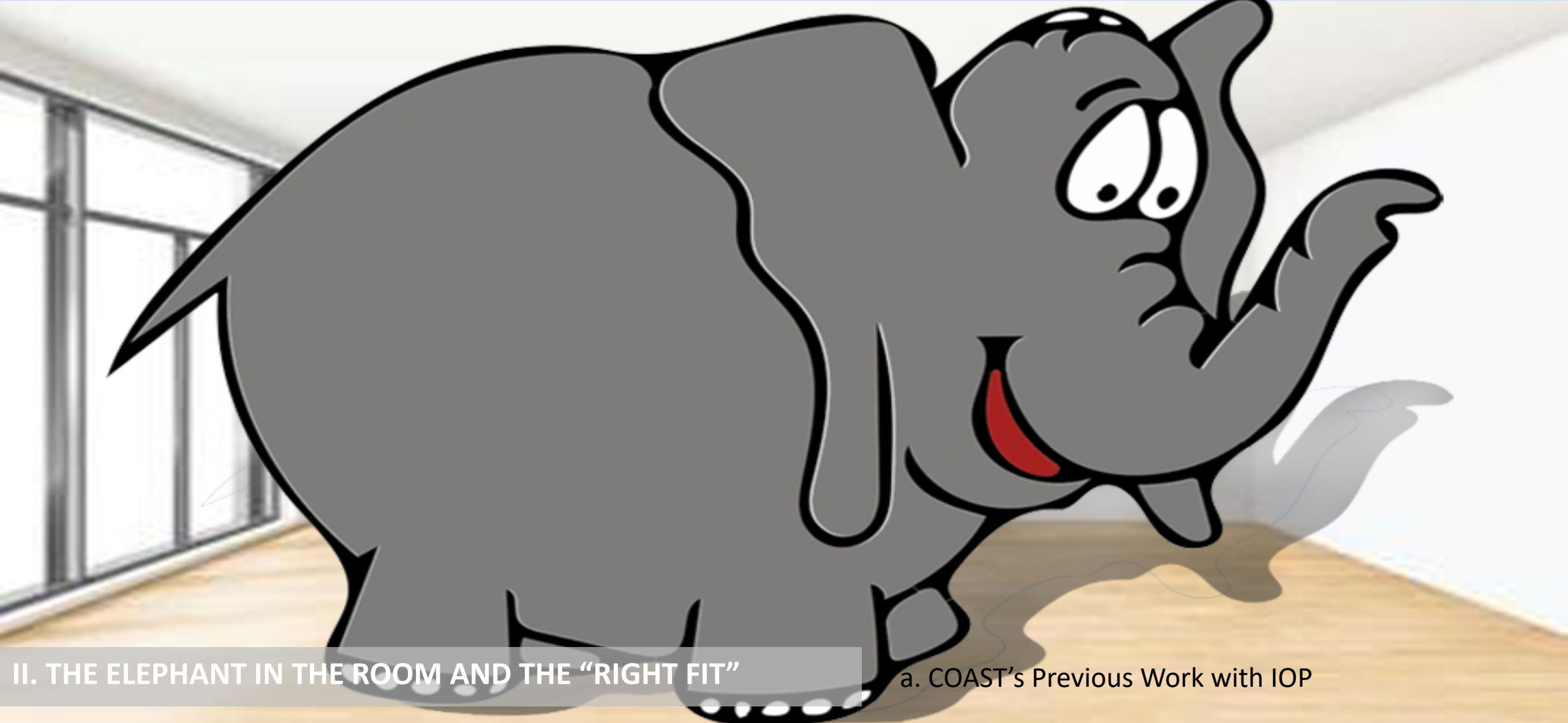
I. INTRODUCTION



City Hall Modifications and Repairs

09.21.2023





## II. THE ELEPHANT IN THE ROOM AND THE “RIGHT FIT”

a. COAST’s Previous Work with IOP



### City Hall Modifications and Repairs

09.21.2023







## II. THE ELEPHANT IN THE ROOM AND THE “RIGHT FIT”

a. COAST’s Previous Work with IOP



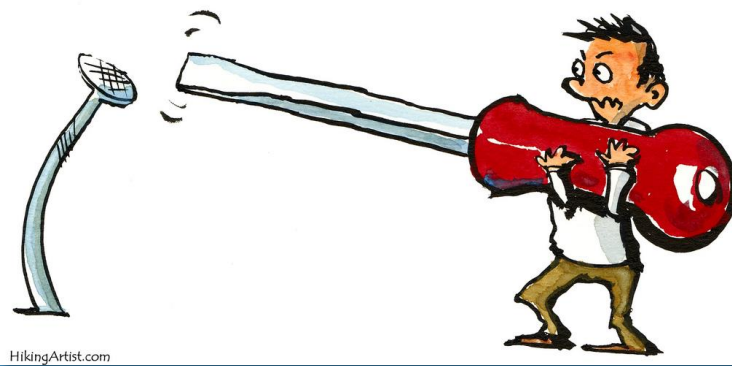
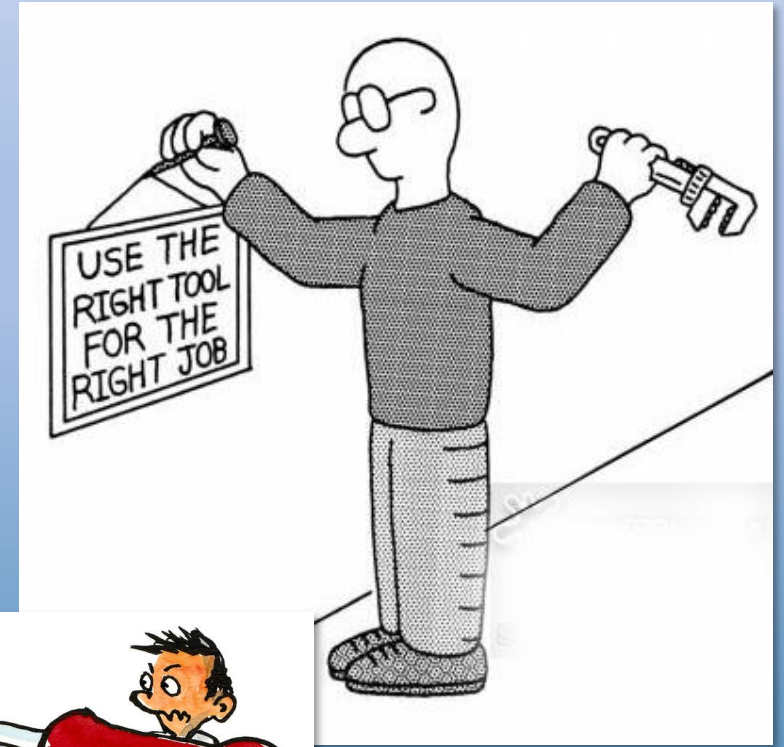
### City Hall Modifications and Repairs

09.21.2023





TIP: Choosing Right Tool for the Job Can Make Your Life a Lot Easier



## II. THE ELEPHANT IN THE ROOM AND THE “RIGHT FIT”

b. The “Right Fit” for YOUR Project



### City Hall Modifications and Repairs

09.21.2023







## II. THE ELEPHANT IN THE ROOM AND THE “RIGHT FIT”

b. The “Right Fit” for YOUR Project



### City Hall Modifications and Repairs

09.21.2023





- HILL FOUNDED IN 1956
- CONSTRUCTED 12.5 MILLION SQ. FT.
- HEADQUARTERED IN CHARLESTON

- COAST FOUNDED IN 2003
- 960 PROJECTS
- HEADQUARTERED IN CHARLESTON

### III. TEAM STRENGTH AND CAPACITY

a. Firm Strength and History



## City Hall Modifications and Repairs

09.21.2023



# WHAT'S A GREAT WAY TO JUDGE OUR FINANCIAL STRENGTH?

- FINANCIAL INSTITUTIONS THAT HAVE ENTRUSTED US -

First Federal Bank (now SouthState)  
Community First Bank  
Navy Federal Credit Union  
Southcoast Bank  
United Community Bank  
First Citizen's Bank  
Beacon Community Bank  
CPM Federal Credit Union  
Wells Fargo Bank  
BB&T (now Truist)



## III. TEAM STRENGTH AND CAPACITY

b. Financial Strength



City Hall Modifications and Repairs

09.21.2023





## DESIGN CAPACITY

- COAST is ready to start Programming immediately
- HILL is ready to Provide Pre-Construction Services
- 3-4 Month Design Time



## CONSTRUCTION CAPACITY

- HILL is prepared and ready to handle the construction phase
- COAST will provide design support during construction
- 6-8 Months of Construction

### III. TEAM STRENGTH AND CAPACITY

c. Firms Capacity



## City Hall Modifications and Repairs

09.21.2023





Working Together to  
Create Great Projects

28 DESIGN-BUILD PROJECTS

38 TOTAL PROJECTS



IV. TEAM COMPETENCE AND EXPERIENCE

a. Common Experience

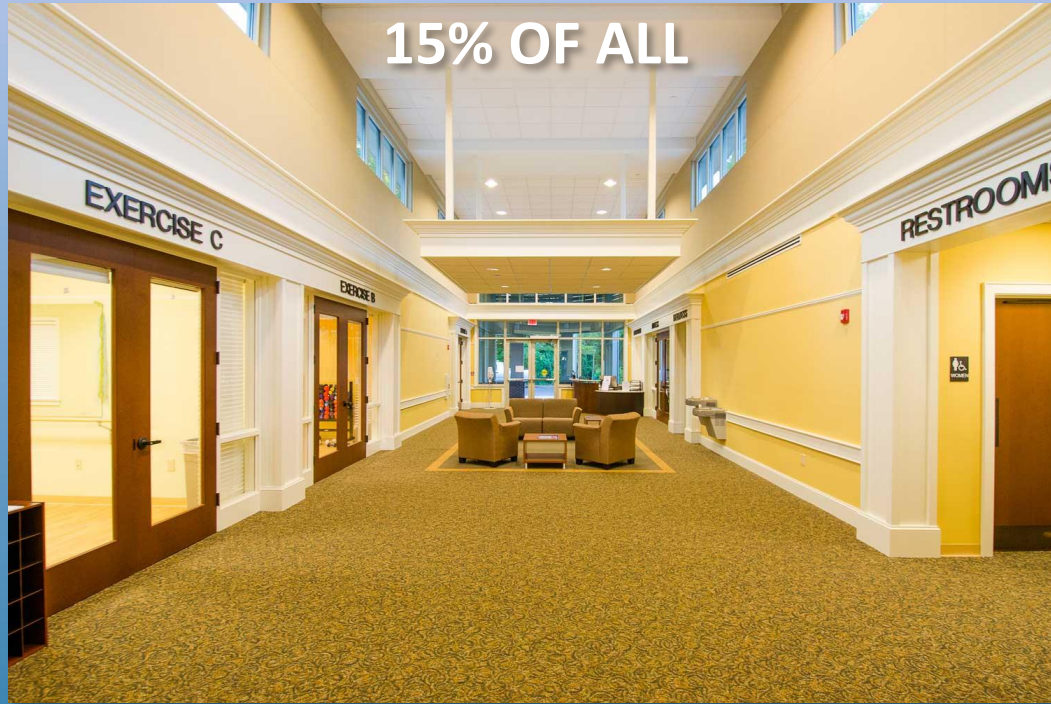


City Hall Modifications and Repairs

09.21.2023







#### IV. TEAM COMPETENCE AND EXPERIENCE

b. Design-Build Experience



City Hall Modifications and Repairs

09.21.2023







**Arnie McClure, NCARB, LEED AP**  
Principal in Charge

**Luke Morris, AIA**  
Project Architect

**Matt Cannady**  
Project Manager

**Lily Owusu-Ansah**  
Architectural Associate

**Connie Zafiris, RA**  
Principal, Architecture/Interior Design



#### IV. TEAM COMPETENCE AND EXPERIENCE

c. Qualifications of Key Personnel



### City Hall Modifications and Repairs

09.21.2023







**Chip Crane**

Partner – Principal in Charge

**Ted Chestnut**

Partner - Pre-Construction

**Gene Garrett**

Partner - Construction



#### IV. TEAM COMPETENCE AND EXPERIENCE

c. Qualifications of Key Personnel



**City Hall Modifications and Repairs**

09.21.2023





34 PROJECTS



41 PROJECTS



V. DESIGN AND CONSTRUCTION MANAGEMENT EXPERIENCE

a. Public Safety and Municipal Experience



City Hall Modifications and Repairs

09.21.2023





- Programming
- Design
- Quality Standards

V. DESIGN AND CONSTRUCTION MANAGEMENT EXPERIENCE

b. Ability to Meet the City's Program, Design, and Construction Quality Standards



City Hall Modifications and Repairs

09.21.2023





- Start with Pragmatic Design
- Knowledge of Local Unit Rates
- Know Which Sub is the Right Fit
- Relationships Matter

## V. DESIGN AND CONSTRUCTION MANAGEMENT EXPERIENCE

c. Familiarity with Local Construction Market



## City Hall Modifications and Repairs

09.21.2023





- 23 Years and 28 Successful Design-Build Projects Together
- Design Team History with Current City Staff
- Principal is an IOP Resident
- Who You See is Who You Get (and Who You Get is a Highly Qualified Team)
- The “Right Fit” Means More Efficient and Cost-Effective Project Delivery

## VI. WHY SHOULD YOU CHOOSE HILL/COAST?



### City Hall Modifications and Repairs

09.21.2023



# RIGHT FIT



City Hall Modifications and Repairs

09.21.2023

